1 JASON D. LAZARK, Counsel (SBN 263714) Department of Real Estate 2 P. O. Box 187007 Sacramento, CA 95818-7007 3 NOV 07 2012 Office: (916) 227-0789 Direct: (916) 227-0822 4 5 6 7 8 BEFORE THE DEPARTMENT OF REAL ESTATE 9 STATE OF CALIFORNIA 10 11 In the Matter of the Accusation of H-5907 SAC 12 13 VIRGIL DEAN MCKENZIE, **ACCUSATION** 14 Respondent. 15 The Complainant, TRICIA D. SOMMERS, acting in her official capacity as a 16 Deputy Real Estate Commissioner of the State of California, for cause of Accusation VIRGIL 17 DEAN MCKENZIE ("Respondent"), is informed and alleges as follows: 18 19 1. 20 Respondent is presently licensed and/or has license rights under the Real Estate Law Part 1 of Division 4 of the Business and Professions Code ("the Code") as a real estate 21 22 salesperson. 23 PRIOR LICENSE DISCIPLINE 24 2. 25 On or about April 2, 1992, the Registrar of Contractors issued license number 641468, classification B (general building contractor) and classification C17 (glazing) to Golden 26 West Windows, Inc., doing business as Golden West Windows and Remodeling ("Golden 27

 West"). From January 22, 2001 through November 20, 2006, Respondent served as the Responsible Managing Officer, Chief Executive Officer and President of Golden West Windows, Inc.

3.

On or about May 9, 2006, homeowner Gilbert B. hired Golden West to build a room addition and remodel a bathroom in his home for the total contract price of \$48,600. After Gilbert B. paid Golden West a deposit of \$1,000, Golden West began working on Gilbert B.'s home on July 24, 2006. From July 25, 2006 to October 31, 2006, Gilbert B. paid Golden West an additional \$44,131 of the contract price. On or about November 17, 2006, despite a significant amount of work remaining on the project, Golden West stopped working on Gilbert B's home. Gilbert B. then contacted the General Manager of Golden West who informed Gilbert B. that Golden West was going out of business and possibly filing for bankruptcy. On or about November 28, 2006, Gilbert B. filed a complaint with the California Department of Consumer Affairs, Contractor's State Licensing Board (herein "CSLB").

4.

On or about February 28, 2007, a CSLB investigator sent Respondent an interview appointment letter by certified mail and first class mail to Respondent's business address and home address. The CSLB investigator did not receive any response from Respondent and Respondent failed to attend the scheduled appointment. Respondent also failed to respond to written requests from CSLB to cooperate with said investigation.

5.

On or about August 14, 2007, regarding Citation Number 32007-1252, the CSLB sent Respondent via certified mail and first class mail to Respondent's business address and home address, a Notice to Licensee Copy of Citation, Statement to Cited Person, Notice of Appeal, Section Violated, and return self addressed envelope. The Notice to Licensee alleged that Golden West violated Business and Professions Code sections 7111.1 (failure to cooperate with an investigation), 7154 (employed unregistered home improvement salesperson),

7159(e)(6)(A) (failed to provide the notice of "Three-Day Right to Cancel") and 7159(a)(5) 1 (accepting payment that exceeded the value of the work performed or material delivered.) 2 The Notice to Licensee also stated that unless Golden West contested the citation on or before 3 September 5, 2007, the citation would become a final order of the Registrar on September 6, 4 2007. 5 6 6. 7 The Notices of Automatic Suspension indicated that license number 641468 regarding Golden West and license number 742317 regarding Mc Kenzie Construction (another CSLB license in which Respondent served as the Sole Owner) were automatically suspended effective October 1, 2007, and unless Respondent complied with the provision of Citation Number 32007-1252 within 90 days of said suspensions, both CSLB licenses would be revoked. 7. On or about January 1, 2008, after giving Respondent fair notice of

the pending charges and affording him the opportunity for a hearing and other due process protections, CSLB license numbers 641468 and 742317 were revoked by default.

APPLICATION FRAUD

8.

On or about October 2, 2007, Respondent made application to the State of California Department of Real Estate ("the Department") for a real estate salesperson license.

9.

In response to Question 24A of said application, to wit: "HAVE YOU EVER HAD A DENIED, SUSPENDED, RESTRICTED, OR REVOKED BUSINESS OR PROFESSIONAL LICENSE (INCLUDING REAL ESTATE), IN CALIFORNIA OR ANY OTHER STATE?", Respondent concealed and failed to disclose the suspensions of CSLB license numbers 641468 and 742317, identified above in paragraphs 2 through 6. ///

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GROUNDS FOR DISCIPLINE

10.

The facts alleged above in Paragraphs 2 through 7 constitute grounds under section 10177(f) (revocation of license issued by state agency), section 10177(g) (negligence or incompetence in performing act for which license was required) and/or section 10177(j) (fraudulent or dishonest conduct) of the Code for the suspension and/or revocation of all licenses and license rights of Respondent under the Real Estate Law.

11.

The facts alleged above in Paragraphs 8 and 9 constitute grounds under section 10177(a) (making material misstatements of fact in license application) of the Code, for the suspension or revocation of all licenses and license rights of Respondent under Part 1 of Division 4 of the Code ("the Real Estate Law").

COST RECOVERY

12.

The Department will seek to recover cost of this suit pursuant to section 10106 of the Code which provides, in pertinent part, that in any order issued in resolution of a disciplinary proceeding before the Department, the commissioner may request the administrative law judge to direct a licensee found to have committed a violation of this part to pay a sum not to exceed the reasonable costs of the investigation and enforcement of the case.

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PRAYER

13.

WHEREFORE, Complainant prays that a hearing be conducted on the allegations of this Accusation and that upon proof thereof, a decision be rendered revoking all licenses and license rights of Respondent under the Real Estate Law, for the cost of investigation and enforcement as permitted by law, and for such other and further relief as may be proper under other provisions of law.

TRICIA D. SOMMERS

Deputy Real Estate Commissioner

Dated at Sacramento, California,

DISCOVERY DEMAND

Pursuant to Sections 11507.6, et seq. of the Administrative Procedure Act, the Department hereby makes demand for discovery pursuant to the guidelines set forth in the Administrative Procedure Act. Failure to provide Discovery to the Department may result in the exclusion of witnesses and documents at the hearing or other sanctions that the Office of Administrative Hearings deems appropriate.