

BEFORE THE DEPARTMENT OF REAL ESTATE

STATE OF CALIFORNIA

* * *

In the Matter of the Accusation of No. H-42787 LA SONORA REALTY GROUP INC., STIPULATION AND AGREEMENT doing business as Arnold Realty KW Sierra Foothills, Golden K Homes, Golden K Properties, Keller Williams Realty, Keller Williams Realty Sierra Foothills, KW Arnold, KW Sierra Foothills. Sonora Realty Group, Sonora Realty Group Property Management, and "Team Elite", and JUDITH ELLEN AUSTIN. individually and as designated officer of Sonora Realty Group Inc.. Respondents.

It is hereby stipulated by and between Respondents SONORA REALTY
GROUP INC. and JUDITH ELLEN AUSTIN, represented by Shannon Jones, and the
Complainant, acting by and through Steve Chu, Attorney for the Department of Real Estate
("Department"), as follows for the purpose of settling and disposing of the Accusation filed on
December 27, 2023, in this matter:

27 ///

1

2

3

4

5

6

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

26

- 1. All issues which were to be contested and all evidence which was to be presented by Complainant and Respondents at a formal hearing on the Accusation, which hearing was to be held in accordance with the provisions of the Administrative Procedure Act ("APA"), shall instead and in place thereof be submitted solely on the basis of the provisions of this Stipulation and Agreement ("Stipulation").
- 2. Respondents have received, read, and understand the Statement to Respondent, the Discovery Provisions of the APA, and the Accusation filed by the Department of Real Estate in this proceeding.
- 3. On January 22, 2024, Respondents filed Notices of Defense pursuant to section 11506 of the Government Code for the purpose of requesting a hearing on the allegations in the Accusation. Respondents hereby freely and voluntarily withdraw said Notices of Defense. Respondents acknowledge that Respondents understand that by withdrawing said Notices of Defense, Respondents will thereby waive Respondents' right to require the Real Estate Commissioner ("Commissioner") to prove the allegations in the Accusation at a contested hearing held in accordance with the provisions of the APA and that Respondents will waive other rights afforded to Respondents in connection with the hearing such as the right to present evidence in defense of the allegations in the Accusation and the right to cross-examine witnesses.
- 4. Respondents, pursuant to the limitations set forth below, hereby admit that the factual allegations in the Accusation filed in this proceeding are true and correct and the Commissioner shall not be required to provide further evidence to prove such allegations.

22 | | ///

23 | | ///

24 | | ///

25 | ///

26 | ///

27 | ///

- 5. It is understood by the parties that the Real Estate Commissioner may adopt the Stipulation as his Decision in this matter, thereby imposing the penalty and sanctions on Respondents' real estate licenses and license rights as set forth in the below Order. In the event that the Commissioner in his discretion does not adopt the Stipulation, it shall be void and of no effect, and Respondents shall retain the right to a hearing and proceeding on the Accusation under all the provisions of the APA and shall not be bound by any admission or waiver made herein.
- 6. The Order or any subsequent Order of the Commissioner made pursuant to this Stipulation shall not constitute an estoppel, merger or bar to any further administrative or civil proceedings by the Department with respect to any matters which were not specifically alleged to be causes for the Accusation in this proceeding.

DETERMINATION OF ISSUES

By reason of the foregoing stipulations, admissions, and waivers, and solely for the purpose of settlement of the pending Accusation without a hearing, it is stipulated and agreed that the following Determination of Issues shall be made:

I.

The conduct, acts, and/or omissions of Respondent SONORA REALTY GROUP INC., as described in the Accusation, are in violation of California Business and Professions Code ("Code") section 11018.2 and Title 10, Chapter 6, California Code of Regulations ("Regulations") section 2800 and constitute cause for the suspension or revocation of all real estate licenses, license endorsements, and license rights of Respondent SONORA REALTY GROUP INC. under Code sections 10177(d) and 10177(g).

23 | | ///

24 | ///

25 | ///

26 H/

27 | ///

27 | | ///

///

The conduct, acts, and/or omissions of Respondent JUDITH ELLEN AUSTIN, as described in the Accusation, are in violation of Code sections 10159.2 and 11018.2 and Regulations sections 2725 and 2800 and constitute cause for the suspension or revocation of all real estate licenses, license endorsements, and license rights of Respondent JUDITH ELLEN AUSTIN under Code sections 10177(d), 10177(g), and 10177(h).

<u>ORDER</u>

I.

All licenses and licensing rights of Respondent SONORA REALTY

GROUP INC. under the Real Estate Law are suspended for a period of thirty (30) days from the effective date of this Decision and Order; provided, however, that:

- 1. Thirty (30) days of said suspension shall be stayed for two (2) years upon the following terms and conditions:
 - a. Respondent shall obey all laws, rules, and regulations governing the rights, duties, and responsibilities of a real estate licensee in the State of California.
 - b. No final determination be made after hearing or upon stipulation that cause for disciplinary action against any of the real estate licenses or license rights of Respondent occurred within one (1) year from the effective date of this Decision and Order. Should such a determination be made, the Commissioner may, in his discretion, vacate and set aside the stay order and reimpose all or a portion of the stayed suspension. Should no such determination be made, the stay imposed herein shall become permanent.

II.

All licenses and licensing rights of Respondent JUDITH ELLEN AUSTIN under the Real Estate Law are suspended for a period of thirty (30) days from the effective date of this Decision and Order; provided, however, that:

- 1. Thirty (30) days of said suspension shall be stayed for two (2) years upon the following terms and conditions:
 - a. Respondent shall obey all laws, rules, and regulations governing the rights, duties, and responsibilities of a real estate licensee in the State of California.

24 ///

///

14

15

16

17

18

19

20

21

22

23

25 | ///

26 | ///

27 | | ///

- b. No final determination be made after hearing or upon stipulation that cause for disciplinary action against any of the real estate licenses or license rights of Respondent occurred within one (1) year from the effective date of this Decision and Order. Should such a determination be made, the Commissioner may, in his discretion, vacate and set aside the stay order and reimpose all or a portion of the stayed suspension. Should no such determination be made, the stay imposed herein shall become permanent.
- 2. Respondent shall not be eligible to apply for the issuance of an unrestricted real estate license, including designated officer or mortgage loan originator endorsement, nor for the removal of any of the conditions, limitations or restrictions of a restricted license until two (2) years have elapsed from the effective date of this Decision and Order. Respondent withdraws all pending license applications.
- 3. All licenses and licensing rights of Respondent JUDITH ELLEN AUSTIN AUSTIN are indefinitely suspended unless or until Respondent JUDITH ELLEN AUSTIN pays, jointly and severally with Respondent SONORA REALTY GROUP INC., the sum of \$5,846.00 for the Commissioner's reasonable cost of the investigation and enforcement which led to this disciplinary action. Said payment shall be in the form of a cashier's check made payable to the Department of Real Estate. The investigative and enforcement costs must be delivered to the Department of Real Estate, Flag Section at 651 Bannon Street, Suite 504, Sacramento, CA 95811, prior to the effective date of this Decision and Order.

DATED: 10/24/2024

Steve Chu, Attorney
Department of Real Estate

27 | | ///

///

2

3

5

6 7

8

9

10

11

12

13

14

16

17

18

19

20

21

22

23

24 25

26

27 |

* * *

We have read the Stipulation and Agreement. We understand that we are waiving rights given to us by the California Administrative Procedure Act, (including but not limited to sections 11521 and 11523 of the Government Code), and we willingly, intelligently, and voluntarily waive those rights, including the right to seek reconsideration and the right to seek judicial review of the Commissioner's Decision and Order by way of a writ of mandate.

We agree, acknowledge, and understand that we cannot rescind or amend this Stipulation and Agreement.

We can signify acceptance and approval of the terms and conditions of this Stipulation and Agreement by mailing the original signed Stipulation and Agreement to: Steve Chu, Department of Real Estate, 320 West 4th Street, Suite 350, Los Angeles, California 90013-1105. Steve Chu must receive the original signed Stipulation and Agreement or a copy faxed to (213) 576-6917 by October 31, 2024; if not, this Stipulation and Agreement is invalid and void because the sum for the Commissioner's reasonable cost of the investigation and enforcement which led to this disciplinary action will increase.

DATED: 9/28/2024

.

DATED: 9/28/2024

DATED: 1/9 (2024

SONORA REALTY GROUP INC.

Respondent

By JUDITH ELLEN AUSTIN, as designated officer of SONORA REALTY GROUP INC.

JUDITH ELLEN AUSTIN
Respondent

Shannon Jones
Counsel for Respondents
Approved as to Form

///

The foregoing Stipulation and Agreement is hereby adopted by me as my Decision in this matter as to Respondents SONORA REALTY GROUP INC. and JUDITH ELLEN AUSTIN, and shall become effective at 12 o'clock noon on

IT IS SO ORDERED $\frac{|2|/0/24}{}$.

CHIKA SUNQUIST REAL ESTATE COMMISSIONER

By: Marcus L. McCarther Chief Deputy Real Estate Commissioner