FILED LISSETE GARCIA, Counsel (SBN 211552) Department of Real Estate 320 West 4th Street, Suite 350 JUN 0.9 2021 Los Angeles, California 90013-1105 Telephone: (213) 576-6982 DEPT. OF REAL ESTATE Direct: (213) 576-6914 Fax: (213) 576-6917 Attorney for Complainant 5 6 7 8 BEFORE THE DEPARTMENT OF REAL ESTATE 9 STATE OF CALIFORNIA 10 11 In the Matter of the Accusation against DRE No. H-41911 LA 12 STANDING STONE REAL ESTATE, INC., **ACCUSATION** SUSAN A. RAMOS, individually and as 13 designated officer for Standing Stone Real Estate, Inc., and JESIKAH DANIELLE ALVARADO, 14 Respondents. 15 16 The Complainant, Veronica Kilpatrick, a Supervising Special Investigator for the 17 Department of Real Estate¹ ("Department") of the State of California, for cause of Accusation 18 against STANDING STONE REAL ESTATE, INC., SUSAN A. RAMOS, individually and as 19 designated officer for Standing Stone Real Estate, Inc., and JESIKAH DANIELLE 20 ALVARADO (collectively "Respondents"), is informed and alleges as follows: 21 1. All references to the "Code" are to the California Business and Professions Code and 22 all references to "Regulations" are to the Regulations of the Real Estate Commissioner, Title 10, 23 24 Between July 1, 2013 and July 1, 2018, the Department of Real Estate operated as the Bureau of Real Estate under the Department of Consumer Affairs.

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Statement of Facts

- 7. At all times relevant herein, Respondents engaged in the business of real property management including soliciting listings of places for rent, soliciting prospective tenants, or negotiating the lease or rental of real property on behalf of another or others, for compensation or in the expectation of compensation, within the meaning of Code section 10131(b).
- 8. N.W.² ("property owner") owned real property located at 2448 West Calle Celeste Drive, Rialto, California ("subject property").
- 9. On or about February 25, 2020, Respondent ALVARADO executed a Lease Listing Agreement on behalf of SSREI with N.W. for the subject property. Respondent ALVARADO was to list the subject property for rent, find good, qualified prospective tenants for the subject property, and negotiate the lease or rental of the subject property on behalf of the property owner with the tenants.
- 10. In April of 2020, Respondent ALVARO informed the property owner that ALVARADO had found qualified prospective tenants, P.N. and B.N., for the subject property. Respondent ALVARADO informed the property owner that ALVARADO had vetted the prospective tenants including by checking their credit reports and that the prospective tenants had no bankruptcies or delinquencies. ALVARADO induced the property owner to lease the subject property to the prospective tenants. The property owner relied on ALVARADO's advice, representations, and recommendation to lease the subject property to P.N. and B.N. Further, ALVARADO promised to assist the property owner with the eviction process if it turned out that P.N. and B.N. were not good tenants. ALVARADO did not provide a copy of the prospective tenants' credit reports to the property owner prior to leasing the subject

² Initials are used in place of individuals' full names to protect their privacy. Documents containing individuals' full names will be provided during the discovery phase of this case to Respondent(s) and/or their attorneys, after service of a timely and proper request for discovery on Complainant's counsel.

- 11. On or about April 28, 2020, ALVARADO negotiated a Residential Lease or Month-to-Month Rental Agreement ("lease agreement") between N.W., the property owner, and tenants, P.N. and B.N. The lease agreement period was to be from May 1, 2020 through May 1, 2021. E.A. was listed as the third tenant on the lease agreement.
- 12. On or about April 28, 2020, ALVARADO received a payment of \$80.00 from tenant B.N. for credit reports. The payment was made in the form of a Zelle payment deposited directly to ALVARADO's personal bank account no. XXXX20721. ALVARADO failed to provide the credit report or a rental application from E.A. to the property owner prior to leasing the subject property.
- 13. The lease agreement stated that no pets were allowed to be kept at the subject property without prior written consent. There was no Pet Addendum included as part of the lease agreement.
- 14. On May 1, 2020, N.W., the property owner, paid \$1,100.000 to Respondent ALVARADO for the rental of the subject property. The payment was in the form of a check no. 5963, made payable directly to Respondent ALVARADO.
- 15. On or about May 5, 2020, the security alarm at the subject property was triggered. The property owner went to the subject property and discovered several violations of the lease agreement and other problems including, but not limited to the following: the tenants had several animals inside the subject property, the subject property was dirty and damaged, the tenants had been smoking inside the subject property, additional occupants or guests which were not listed on the lease agreement were staying at the subject property, and the police had been called to the subject property because the occupants had discharged loud fireworks, had loud parties or gatherings, and had caused noise disturbances at the subject property.

- 16. The property owner informed Respondent ALVARADO about the problems with the tenants at the subject property. Respondent ALVARADO and Nelson Alvarado met with the property owner to inspect the subject property. After seeing the damage done to the subject property by the tenants, Respondent ALVARADO and Nelson Alvarado promised the property owner that they would evict the tenants and find new tenants for the subject property within 21 days. However, Respondent ALVARADO subsequently failed to assist the property owner in evicting the tenants and ALVARADO refused to provide copies of the credit reports and rental applications to the property owner.
- 17. On or about May 6, 2020, the property owner contacted Respondent RAMOS to discuss ALVARADO's conduct and the eviction of the tenants. RAMOS asked the property owner for copies of the lease listing agreement, lease agreement, and other documents related to the property management services which Respondent RAMOS and SSREI should have retained pursuant to Code section 10148.
 - 18. Respondents failed to assist the property owner with the eviction of the tenants.
- 19. The property owner proceeded with attempting to evict the tenants and subsequently learned that the tenants had several negative items on their credit reports including bankruptcies, numerous delinquencies, and low credit scores, which had not been disclosed to the property owner by the Respondents prior to leasing the subject property to the tenants.

Causes of Accusation

First Cause of Accusation

Unlawful payment of compensation/Failure by salesperson to deliver trust funds to broker

20. Respondent ALVARADO conducted the real estate activities alleged in Paragraphs 9 through 19, above, and collected direct compensation for such activities from the property owner, not from SSREI (ALAVARADO's broker), in violation of Code section 10137.

suspend or revoke the real estate license and license rights of Respondent RAMOS under Code Sections 10177(h) (failure to supervise),10177(d), and/or 10177(g).

Investigation and Enforcement Costs

25. Code section 10106 provides, in pertinent part, that in any order issued in resolution of a disciplinary proceeding before the Department of Real Estate, the Commissioner may request the administrative law judge to direct a licensee found to have committed a violation of this part to pay a sum not to exceed the reasonable costs of the investigation and enforcement of the case.

Statutory Provisions

26. Code section 10131, subdivision (b), provides:

A real estate broker within the meaning of this part is a person who, for a compensation or in expectation of a compensation, regardless of the form or time of payment, does or negotiates to do one or more of the following acts for another or others:

- (b) Leases or rents or offers to lease or rent, or places for rent, or solicits listings of places for rent, or solicits for prospective tenants, or negotiates the sale, purchase, or exchanges of leases on real property, or on a business opportunity, or collects rents from real property, or improvements thereon, or from business opportunities.
 - 27. Code section 10137, provides, in pertinent part:

No real estate salesperson shall accept compensation for activity requiring a real estate license from any person other than the broker under whom he or she is at the time licensed.

For a violation of any of the provisions of this section, the commissioner may temporarily suspend or permanently revoke the license of the real estate licensee, in accordance with the provisions of this part relating to hearings.

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28. Code section 10145, subdivision (c), provides:

- (c) A real estate sales person who accepts trust funds from others on behalf of the broker under whom he or she is licensed shall immediately deliver the funds to the broker or, if so directed by the broker, shall deliver the funds into the custody of the broker's principal or a neutral escrow depository or shall deposit the funds into the broker's trust fund account.
 - 29. Code section 10148 provides, in pertinent part:
- (a) A licensed real estate broker shall retain for three years copies of all listings, deposit receipts, canceled checks, trust records, and other documents executed by him or her or obtained by him or her in connection with any transactions for which a real estate broker license is required. The retention period shall run from the date of the closing of the transaction or from the date of the listing if the transaction is not consummated. After notice, the books, accounts, and records shall be made available for examination, inspection, and copying by the commissioner or his or her designated representative during regular business hours; and shall, upon the appearance of sufficient cause, be subject to audit without further notice, except that the audit shall not be harassing in nature. This subdivision shall not be construed to require a licensed real estate broker to retain electronic messages of an ephemeral nature, as described in subdivision (d) of Section 1624 of the Civil Code.
- (e) The bureau may suspend or revoke the license of any real estate broker, real estate salesperson, or corporation licensed as a real estate broker, if the real estate broker, real estate salesperson, or any director, officer, employee, or agent of the corporation licensed as a real estate broker knowingly destroys, alters, conceals, mutilates, or falsifies any of the books, papers, writings, documents, or tangible objects that are required to be maintained by this section or that have been sought in connection with an investigation, audit, or examination of a real estate licensee by the commissioner.

The commissioner may, upon his or her own motion, and shall, upon the verified complaint in writing of any person, investigate the actions of any person engaged in the business or acting in the capacity of a real estate licensee within this state, and he or she may temporarily suspend or permanently revoke a real estate license at any time where the licensee, while a real estate licensee, in performing or attempting to perform any of the acts within the scope of this chapter has been guilty of any of the following:

- (a) Making any substantial misrepresentation;
- (b) Making any false promises of a character likely to influence, persuade, or induce;
- (i) Conduct, whether of the same or of a different character which constitutes fraud or dishonest dealing.
- 31. Code section 10177 provides, in pertinent part:

The commissioner may suspend or revoke the license of a real estate licensee, delay the renewal of a license of a real estate licensee, or deny the issuance of a license to an applicant, who has done any of the following, or may suspend or revoke the license of a corporation, delay the renewal of a license of a corporation, or deny the issuance of a license to a corporation, if an officer, director, or person owning or controlling 10 percent or more of the corporation's stock has done any of the following:

(d) Willfully disregarded or violated the Real Estate Law (Part 1 (commencing with Section 10000)) or Chapter 1 (commencing with Section 11000) of Part 2 or the rules and regulations of the commissioner for the administration and enforcement of the Real Estate Law and Chapter 1 (commencing with Section 11000) of Part 2.

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