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	BEFORE THE DEPARTMENT OF REAL ESTATE			
9	BBI ORD THE DELAKTIVIENT OF REAL ESTATE			
10	STATE OF CALIFORNIA			
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12	In the Matter of the Accusation of ) No. H-41191 LA			
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13	ANTHONY RAYMOND HERNANDEZ, doing ) ACCUSATION			
	business as Roman Realty Services,			
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15	Respondent.			
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*	The Complainant, Maria Suarez, a Supervising Special Investigator of the State			
18	of California, for cause of Accusation against ANTHONY RAYMOND HERNANDEZ, doing			
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13	business as Roman Realty Services, ("Respondent") alleges as follows:			
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1	1.			
21	The Complainant, Maria Suarez, a Supervising Special Investigator of the State			
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	of California, makes this Accusation in her official capacity.			
23	2.			
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44	All references to the "Code" are to the California Business and Professions Code			
25	and all references to "Regulations" are to Title 10, Chapter 6, California Code of Regulations.			
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## LICENSE HISTORY

3.

	a. Respondent ANTHONY RAYMOND HERNANDEZ is presently licensed
-	and/or has license rights under the Real Estate Law, Part 1 of Division 4 of the California
	Business and Professions Code, as a real estate broker, Department of Real Estate <sup>1</sup>
	("Department") license ID 01196583.

- b. The Department originally issued Respondent's broker license on July 29,
   1999. Respondent's license is scheduled to expire on July 28, 2019, unless renewed.
- c. According to the Department's records to date, Respondent's main office address is 12540 E. Slauson Avenue, Suite I, in Santa Fe Springs, California.
- d. As of May 9, 2017, Respondent employed eight (8) salespersons under his real estate broker license. According to the Department's records to date, Respondent currently employs seven (7) salespersons under his license.
- e. According to the Department's records to date, Respondent maintains the authorized fictitious business names "Southland Mortgage Group" and "Southland Properties & Assoc." From July 7, 2016 through July 9, 2017, Respondent maintained the authorized fictitious business name "Roman Realty Services."

4.

At all times relevant herein Respondent was engaged in the business of, acted in the capacity of, advertised or assumed to act as a real estate broker, within the meaning of Section 10131(b) of the Code. Respondent's activities included the leasing or renting of real property and the collection of rents and security deposits for real property on behalf of others for compensation or in expectation of compensation.

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<sup>1</sup> Between July 1, 2013 and July 1, 2018, the Department of Real Estate operated as the Bureau of Real Estate under the Department of Consumer Affairs.

5.

On or about November 30, 2017, the Department completed an audit examination of the books and records of Respondent pertaining to the real estate activities described in Paragraph 4 above. The audit examination covered the period of time from January 1, 2016, through November 30, 2016 ("audit period"). The primary purpose of the examination was to determine Respondent's compliance with the Real Estate Law. This audit was limited to Respondent's property management activity. The audit examination revealed violations of the Code and the Regulations as set forth in the following paragraphs, and more fully discussed in Audit No. LA160024 and the exhibits and work papers attached to said audit report.

6.

According to Respondent and the documents examined, Respondent, doing business as Roman Realty Services, managed approximately ninety-two (92) properties for fifty-seven (57) property owners. Respondent handled trust funds from January 2016 through November 2016 for its property management activities. Respondent charged a monthly flat fee in addition to a management fee of 6% to 9% of the rents collected.

7.

In addition, according to Respondent, he was engaged in real estate sales activity during the audit period representing both buyers and sellers. Respondent closed approximately twenty-six (26) sales transactions during the audit period. This audit, however, was limited to Respondent's property management activities from January 1, 2016, through November 30, 2016.

8.

An interview was held on December 16, 2016, with Respondent and Christina Roman ("Roman"), who at the time of the interview and during the audit period, was not licensed by the Department in any capacity. As of December 29, 2017, Roman has been

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licensed by the Department as a real estate salesperson, license ID 01996322. Since May 18, 2018, Roman's employing broker is Anthony Gonzalez ("Gonzalez"), license ID 01983866. Anthony Gonzalez is Roman's son. From on or about December 19, 2015, through July 4, 2017, while Gonzalez held a real estate salesperson license, Respondent was Gonzalez' employing broker.

9.

According to Roman, she purchased a portfolio with approximately one hundred fifty (150) properties in July 2014 from Olga Bohm Spellacy, a real estate broker, license ID 01252310. According to Respondent, Roman owns the property management business and Roman conducted property management activities under Spellacy's license for the period from July 2014 through February 2015. According to Roman, from February 2015 through January 2016, property management activities were conducted under Carla Denise Phillips, a real estate broker, license ID 01217100, and from January 2016 to the date of the interview, the property management activities were handled under Respondent. According to Respondent, he has been the broker for Roman's property management business since March 2016.

10.

At all times mentioned herein, and in connection with the property management activities described in Paragraph 4, above, Respondent accepted or received funds, including funds in trust ("trust funds") from or on behalf of the owners of the properties managed by Respondent, doing business as Roman Realty Services, and thereafter made deposits and/or disbursements of such funds. According to Respondent, he maintained six (6) bank accounts for handling of the receipts and disbursements of rents during the audit period in connection with his property management activity. The bank accounts are as follows:

# Bank Account 1 ("BA 1")

25 | Bank:

Bank of America

<sup>26</sup> Account Name:

Roman Realty Services

Account Number:

xxxxxxxx0126

1 Signatories: Anthony Hernandez, Christina Roman, Anthony Gonzalez 2 Signatures Required: One 3 BA 1 was maintained for the receipts and disbursements of trust funds Purpose: for multiple beneficiaries in connection with Respondent's property management activity. 4 According to Respondent and BA 1's bank signature card provided for the audit, BA 1 was 5 opened on February 1, 2016. As of November 30, 2016, BA 1 had a bank balance of \$8,862.26. 6 7 Bank Account 2 ("BA 2") 8 Bank: Bank of America Account Name: Spellacy Real Estate and Property Manage Account Number: 10 **xxxxxxxx8430** 11 Signatories: (signature card was not provided) 12 Purpose: According to Respondent, Roman, and BA 2's bank statements, BA 2 was maintained for the receipts and disbursements of trust funds for multiple beneficiaries. 13 According to Respondent, BA 2 was opened by Olga Bohm Spellacy. The control records for 14 BA 2 were not made available for examination. As of November 30, 2016, BA 2 had a bank 15 16 balance of \$193.41. 17 Bank Account 3 ("BA 3") 18 Bank: Bank of America 19 Account Name: Spellacy Real Estate and Property Manage 20 Account Number: xxxxxxxx8524 21 Signatories: (signature card was not provided) 22 Purpose: According to Respondent, Roman, and BA 3's bank statements, BA 3 was maintained for the receipts and disbursements of trust funds for multiple beneficiaries. 23 According to Respondent, BA 3 was opened by Olga Bohm Spellacy. The control records for 24 BA 3 were not made available for examination. As of November 30, 2016, BA 3 had a bank 25 balance of \$1,053.65. 26 27

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#### 1 Bank Account 4 ("BA 4") 2 Bank: Bank of America 3 Account Name: Roman Realty Services Rents 4 Account Number: xxxxxxxx7981 5 Signatories: Anthony Hernandez, Anthony Gonzalez, Christina Roman. 6 Signatures Required: One 7 Purpose: According to Respondent and Roman, BA 4 was maintained for the receipts and disbursements of trust funds for multiple beneficiaries. According to BA 4's bank 8 signature card provided for the audit, BA 4 was opened on February 1, 2016. The control records for BA 4 were not made available for examination. On or about May 1, 2017, 10 Respondent removed Roman as a signer of BA 4. 11 12 Bank Account 5 ("BA 5") 13 Bank: Bank of America 14 Account Name: Roman Realty Services Section 8 Deposits 15 Account Number: xxxxxxxx7978 16 Signatories: Anthony Hernandez, Anthony Gonzalez, Christina Roman 17 Signatures Required: One 18 According to Respondent and Roman, BA 5 was maintained for the Purpose: receipts and disbursements of trust funds for multiple beneficiaries for Section 8 deposits. 19 According to BA 5's bank signature card provided for the audit, BA 5 was opened on February 20 1, 2016. BA 5's bank statements and control records were not made available for examination. 21 On or about May 1, 2017, Respondent removed Roman as a signer. 22 23 Bank Account 6 ("BA 6") 24 Bank: Bank of America

Roman Realty Services Security Deposits

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Account Name:

Account Number:

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Signatories: BA 6's name of signers could not be verified to BA 6's signature card because the bank signature card for the time period prior to May 1, 2017, was not provided for the audit.

Purpose: According to Respondent and Roman, BA 6 was maintained for the receipts and disbursements of trust funds for multiple beneficiaries for security deposits.

Auditor was unable to determine when Respondent opened BA 6.

### **Violations**

11.

The audit examination revealed violations of the Code and the Regulations, as set forth in the following paragraphs, and more fully discussed in Audit Report No. LA160024 and the exhibits and work papers attached to the audit report:

- (a) <u>Trust Fund Balance and Accountability (Code section 10145(a) and Regulations section 2832.1)</u>.
- (i) <u>BA 1</u>. As of November 30, 2016, there was a minimum trust fund shortage of <\$29,571.55>. The shortage was caused by negative property balances of <\$29,571.55>. As of November 30, 2016, \$9,188.94 could not be identified due to poor recordkeeping. Respondent did not provide any evidence that the owners of the trust funds in BA 1 had given their written consent to allow Respondent to reduce the balance of the funds in BA 1 to an amount less than the existing aggregate trust fund liabilities in violation of Code Section 10145(a) and Regulations section 2832.1.
- (ii) <u>BA 2</u>. Complete trust fund records were not made available for examination for the period from January 2016 through November 2016. Respondent only provided bank statements from January 2016 through November 2016. Based on those bank statements, BA 2 had a bank balance of \$193.41 as of November 30, 2016. The auditor was unable to verify and determine the accountability for BA 2 as of November 30, 2016.
- (iii) <u>BA 3</u>. Complete trust fund records were not made available for examination for the period from January 2016 through November 2016. Respondent only

provided bank statements from January 2016 through November 2016. Based on those bank statements, BA 3 had a bank balance of \$1,053.65 as of November 30, 2016. The auditor was unable to verify and determine the accountability for BA 3 as of November 30, 2016.

(iv) <u>BA 4</u>. Complete trust fund records were not made available for examination for the period from January 2016 through November 2016. Respondent only provided the bank signature card for BA 4. The auditor was unable to verify and determine the accountability for BA 4 as of November 30, 2016.

(v) <u>BA 5</u>. Complete trust fund records were not made available for examination for the period from January 2016 through November 2016. Respondent only provided the bank signature card for BA 5. The auditor was unable to verify and determine the accountability for BA 5 as of November 30, 2016.

(vi) <u>BA 6</u>. Complete trust fund records were not made available for examination for the period from January 2016 through November 2016. Respondent only provided the bank signature card for BA 6. The auditor was unable to verify and determine the accountability for BA 4 as of November 30, 2016.

- (Code section 10145 and Regulations section 2831). Respondent provided a record of all trust funds received and disbursed (control record) for BA 1. The control record, however, was inaccurate and incomplete as it did not indicate the date the funds were deposited into BA 1 in violation of Regulation 2831. Respondent did not make the control records for BA 2, BA 3, BA 4, BA 5, or BA 6 related to Respondent's property management activity available for the audit examination in violation of Code section 10145.
- (c) <u>Trust Fund Handling (Code section 10145 and Regulations section</u>

  2832). Based on an examination of the bank signature cards for BA 1, BA 4, BA 5, and BA 6, bank accounts used to hold trust funds, the accounts were not designated as trust accounts in the name of Respondent as trustee in violation of Code section 10145 and Regulations section 2832). Bank signature cards for BA 2 and BA 3 were not provided. According to the bank

signature cards for BA 1, BA 4, and BA 5, the accounts were named as "Roman Realty Services." BA 6's account name appeared as "Roman Realty Services, Security Deposits" as of May 1, 2017.

- (d) <u>Handling of Trust Funds and Trust Account Withdrawals (Code section 10145 and Regulations section 2834)</u>. Based on an examination of the bank signature cards, Respondent HERNANDEZ allowed Roman to make withdrawals on BA 1, BA 4, and BA 5 while she was not licensed by the Department in any capacity and not covered by a fidelity bond during the audit period in violation of Code section 10145 and Regulations section 2834. On or about May 1, 2017, Respondent removed Roman as a signer on BA 4 and BA 5.
- (e) <u>Handling of Trust Funds and Separate Records for Each Beneficiary or Transaction (Code section 10145(g) and Regulations section 2831.1)</u>. The separate records for each beneficiary or transaction for BA 1, BA 2, BA 3, BA 4, BA 5, and BA 6 related to Respondent's property management activity, were not made available for the audit examination in violation of Code section 10145(g) and Regulations section 2831.1.
- (f) <u>Handling of Trust Funds and Trust Account Reconciliation (Code</u> section 10145 and Regulations section 2831.2). Respondent did not maintain monthly records of the reconciliation of the BA 1, BA 2, BA 3, BA 4, BA 5, and BA 6 comparing the balance of all the separate records to the balance of the records of all trust funds received and disbursed (control record) in violation of Code section 10145 and Regulations section 2831.2. Respondent did not reconcile the minimum unidentified funds of \$9,188.94 in BA 1 as of November 30, 2016, which could not be identified due to poor recordkeeping.
- (g) <u>Use of False or Fictitious Business Name (Code section 10159.5 and Regulations section 2731)</u>. Respondent conducted his property management activities using the unlicensed fictitious business names "Roman Realty Services," "Spellacy Property Management" and "Roman Realty Services & Property Management" when Respondent was not the holder of the license bearing those fictitious names in violation of Code section 10159.5 and Regulations section 2731.

(h) Retention of Records (Code section 10148). Respondent failed to retain his books and records related to his property management activities for the audit period from January 1, 2016 through November 30, 2016 in violation of Code section 10148. The complete books and records related to Respondent's bank accounts BA 1 through BA 6 were not provided for examination, including but not limited to, the separate beneficiary records, records of reconciliation, canceled checks, bank deposit receipts, deposit slips, invoices for BA 1 through BA 6, records of all trust funds received and disbursed for BA 2 through BA 6, bank statements for BA 4 through BA 6, and the bank signature cards for BA 2, BA 3, and BA 6 for the audit period ending on November 30, 2016.

A subpoena was served on Respondent to produce the books and records requested for examination at the Department's Los Angeles offices on or before February 2, 2017. As of the audit report date of November 30, 2017, Respondent did not make the books and records for the audit period available for examination.

(i) <u>Broker Supervision (Code section 10177(h) and Regulations section</u>

2725). Based on the violations set forth in Paragraphs 11(a)-(h), Respondent failed to exercise reasonable supervision over the activities of the property management operation and over his employees, to ensure compliance with the Real Estate Laws and the Commissioner's Regulations in violation of Code section 10177(h) and Regulations section 2725.

12.

Each of the foregoing violations in Paragraphs 11(a)-(i) above constitute cause for the suspension or revocation of the real estate license and/or license rights of Respondent under the provisions of Sections 10177(d), 10177(g), and/or 10177(h).

#### COSTS

(AUDIT COSTS)

13.

Section 10148(b) of the Code, provides, in pertinent part, that the Real Estate Commissioner shall charge a real estate broker for the costs of any audit if the Commissioner

has found in a final decision, following a disciplinary hearing, that the broker has violated 1 Section 10145 of the Code or a regulation or rule of the Commissioner interpreting said Code 2 3 section. (INVESTIGATION AND ENFORCEMENT COSTS) 5 14. Section 10106 of the Code, provides, in pertinent part, that in any order issued in 6 resolution of a disciplinary proceeding before the Department, the Commissioner may request 7 the administrative law judge to direct a licensee found to have committed a violation of this part 8 to pay a sum not to exceed the reasonable costs of investigation and enforcement of the case. 9 10 WHEREFORE, Complainant prays that a hearing be conducted on the allegations of this Accusation and that upon proof thereof, a decision be rendered imposing 11 disciplinary action against all the licenses and/or license rights of Respondent ANTHONY 12 RAYMOND HERNANDEZ, doing business as Roman Realty Services, under the Real Estate 13 Law, for the costs of investigation and enforcement as permitted by law, for the cost of the 14 audit, and for such other and further relief as may be proper under other applicable provisions 15 16 of law. 17 Dated at Los Angeles, California this aday of Catolee 18 19 20 21 Maria Suarez 22 Supervising Special Investigator 23 24 25 ANTHONY RAYMOND HERNANDEZ cc: Maria Suarez 26 Sacto. Audits - Isabel Beltran 27