Department of Real Estate
320 West 4th Street, Suite 350
Los Angeles, California 90013
Telephone: (213) 576-6982

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BEFORE THE DEPARTMENT OF REAL ESTATE
STATE OF CALIFORNIA

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In the Matter of the Accusation of

DONALD JOHN SUTCLIFFE; FATHOM REALTY GROUP, INC.; WILLIAM A. THOMAN, individually and as designated officer of TLQ Realty, Inc.; and TLO REALTY, INC.,

Respondents.

No. H-41066 LA

STIPULATION AND AGREEMENT FOR WILLIAM A. THOMAN AND TLQ REALTY, INC.

It is hereby stipulated by and between Respondents WILLIAM A. THOMAN ("THOMAN") and TLQ REALTY, INC. ("TRI"), both represented by Scott J. Harris, Esq., and the Complainant, acting by and through Diane Lee, Counsel for the Department of Real Estate, as follows for the purpose of settling and disposing of the Accusation ("Accusation") filed on or about June 4, 2018, in this matter:

1. All issues which were to be contested and all evidence which were to be presented by Complainant and Respondents THOMAN and TRI at a formal hearing on the Accusation, which hearing was to be held in accordance with the provisions of the California Administrative Procedure Act ("APA"), shall instead and in place thereof be submitted solely on

the basis of the provisions of this Stipulation and Agreement ("Stipulation").

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- Respondents THOMAN and TRI have received and read, and understand the Statement to Respondent, the Discovery Provisions of the APA, and the Accusation filed by the Department of Real Estate in this proceeding.
- 3. Respondents THOMAN and TRI each filed a Notice of Defense pursuant to California Government Code section 11506 for the purpose of requesting a hearing on the allegations in the Accusation. Respondents THOMAN and TRI hereby freely and voluntarily withdraw said Notices of Defense. Respondents THOMAN and TRI acknowledge that they understand that by withdrawing said Notices of Defense, they thereby waive their right to require the Commissioner to prove the allegations in the Accusation at a contested hearing held in accordance with the provisions of the APA and that Respondents THOMAN and TRI will waive other rights afforded to them in connection with the hearing such as the right to present evidence in their defense and the right to cross-examine witnesses.
- 4. This Stipulation is based on the factual allegations contained in the Accusation. In the interest of expedience and economy, Respondents THOMAN and TRI choose not to contest these allegations, but to remain silent and understand that, as a result thereof, these factual allegations, without being admitted or denied, will serve as a prima facie basis for the disciplinary action stipulated to herein. The Real Estate Commissioner shall not be required to provide further evidence to prove said factual allegations.
- 5. It is understood by the parties that the Real Estate Commissioner may adopt this Stipulation as his Decision in this matter thereby imposing the penalties and sanctions on the real estate licenses and license rights of Respondents THOMAN and TRI as set forth in the below "Order." In the event that the Commissioner in his discretion does not adopt this Stipulation, it shall be void and of no effect, and Respondents THOMAN and TRI shall retain the right to a hearing and proceeding on the Accusation under the provisions of the APA and shall not be bound by this Stipulation herein.

6. The Order or any subsequent Order of the Real Estate Commissioner made

- 7. Respondents THOMAN and TRI understand that by agreeing to this Stipulation, Respondents THOMAN and TRI agree to pay, pursuant to California Business and Professions Code section 10106, the cost of the investigation and enforcement. The amount of investigation and enforcement cost is \$2,037.40.
- 8. Respondents THOMAN and TRI understand that by agreeing to this Stipulation and Agreement, Respondents THOMAN and TRI agree to pay, pursuant to California Business and Professions Code section 10148, the cost of the audits which led to this disciplinary action. The amount of said cost for the original audit (LA160066) is \$3,431.50.
- 9. Respondents THOMAN and TRI understand that by agreeing to this Stipulation and Agreement, the findings set forth below in the Determination of Issues become final, and the Commissioner may charge Respondents THOMAN and TRI for the cost of any subsequent audit conducted pursuant to California Business and Professions Code section 10148. The maximum cost of the subsequent audit will not exceed \$4,289.37.

<u>DETERMINATION OF ISSUES</u>

By reason of the foregoing, it is stipulated and agreed that the following determination of issues shall be made:

The conduct, acts, or omissions of Respondent THOMAN, as described in the Accusation and Paragraph 4, above, are a basis for discipline of Respondent THOMAN's license and license rights as violation of the Real Estate Law pursuant to California Business and Professions Code sections 10159.2, 10177(g), and 10177(h), and Title 10, Chapter 6, California Code of Regulations section 2725.

The conduct, acts, or omissions of Respondent TRI, as described in the Accusation and Paragraph 4, above, are a basis for discipline of Respondent TRI's license and license rights as violation of the Real Estate Law pursuant to California Business and Professions Code sections 10145 and 10177(g) and Title 10, Chapter 6, California Code of Regulations sections 2831.1, 2831.2, 2832, and 2834.

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ORDER

WHEREFORE, THE FOLLOWING ORDER is hereby made:

(THOMAN: SUSPENSION)

I.

All licenses and licensing rights of Respondent THOMAN under the Real Estate Law are suspended for a period of ninety (90) days from the effective date of this Decision:

- A. Provided, however, that the initial thirty (30) days of said suspension shall be stayed upon condition that:
- 1. Respondent THOMAN pays a monetary penalty pursuant to California Business and Professions Code section 10175.2 at the rate of \$75.00 per day for a monetary penalty of \$2,250.00 total.
- 2. Said payment shall be in the form of a cashier's check or certified check made payable to the Recovery Account of the Real Estate Fund. Said check must be received by the Department of Real Estate prior to the effective date of the Decision in this matter.
- 3. No further cause for disciplinary action against the real estate license of Respondent THOMAN occurs within three (3) years from the effective date of the Decision in this matter.
- 4. If Respondent THOMAN fails to pay the monetary penalty in accordance with the terms of the Decision, the Commissioner may, without a hearing, order the immediate execution of all or any part of the stayed suspension, in which event Respondent THOMAN shall

not be entitled to any repayment nor credit, prorated or otherwise, for money paid to the Department of Real Estate under the terms of this Decision.

- 5. If Respondent THOMAN pays the monetary penalty and if no further cause for disciplinary action against the real estate license of Respondent THOMAN occurs within three (3) years from the effective date of the Decision, the stay hereby granted shall become
- B. The remaining sixty (60) days of the ninety (90) day suspension shall be stayed for three (3) years upon the following terms and conditions:
- 1. Respondent THOMAN shall obey all laws, rules, and regulations governing the rights, duties, and responsibilities of a real estate licensee in the State of California; and
- 2. That no final subsequent determination be made after hearing or upon stipulation, that cause for disciplinary action occurred within three (3) years from the effective date of this Decision. Should such a determination be made, the Commissioner may, in his discretion, vacate, and set aside the stay order and re-impose all or a portion of the stayed suspension. Should no such determination be made, the stay imposed herein shall become
- 3. Respondent THOMAN shall notify the Commissioner in writing within 72 hours of any arrest by sending a certified letter to the Commissioner at the Department of Real Estate, P.O. Box 137013, Sacramento, CA 95813-7013. The letter shall set forth the date of Respondent THOMAN's arrest, the crime for which Respondent THOMAN was arrested, and the name and address of the arresting law enforcement agency. Respondent THOMAN's failure to timely file written notice shall constitute an independent violation of the terms of the restricted license and shall be grounds for the suspension or revocation of that license.

(TRI: SUSPENSION)

II.

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All licenses and licensing rights of Respondent TRI under the Real Estate Law are

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discretion, vacate, and set aside the stay order and re-impose all or a portion of the stayed suspension. Should no such determination be made, the stay imposed herein shall become permanent.

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(THOMAN AND TRI: INVESTIGATION AND ENFORCEMENT COSTS)

III.

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Respondents THOMAN and TRI shall, within thirty (30) days from the effective

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date of this Decision and Order, pay the sum of \$2,037.40 for the Commissioner's reasonable cost for investigation and enforcement which led to this disciplinary action with joint and several liability. Said payment shall be in the form of a cashier's check made payable to the Department of Real Estate. The investigative and enforcement costs must be delivered to the Department of Real Estate, Flag Section at P.O. Box 137013, Sacramento, CA 95813-7013, within thirty (30) days from the effective date of this Decision and Order. If the costs of investigation and enforcement are not paid within thirty (30) days from the effective date of this Decision and Order, the licenses and license rights of Respondents THOMAN and TRI shall automatically be suspended until full payment is made.

(THOMAN and TRI: AUDIT COSTS)

IV.

Respondents THOMAN and TRI, jointly and severally, shall pay \$3,431.50 for the Commissioner's cost of the audit which led to this disciplinary action. Respondents THOMAN and TRI shall pay this \$3,431.50 within thirty (30) days of receiving an invoice therefore from the Commissioner. Payment of audit costs should not be made until Respondents THOMAN and/or TRI receives the invoice. If Respondents THOMAN and TRI fail to satisfy this condition

1. Pursuant to California Business and Professions Code section 10148,

in a timely manner as provided for herein, the real estate license of Respondents THOMAN and TRI shall automatically be suspended until payment is made in full, or until a decision providing otherwise is adopted following a hearing held pursuant to this condition.

to this condition.

 2. Pursuant to California Business and Professions Code section 10148,

Respondent TNCI shall pay the Commissioner's reasonable cost, not to exceed \$4,289.37, for an audit to determine if Respondents THOMAN and TRI has corrected the violations found in the Determination of Issues. In calculating the amount of the Commissioner's reasonable cost, the Commissioner may use the estimated average hourly salary for all persons performing audits of real estate broker(s), and shall include an allocation for travel time to and from the auditor's place of work. Respondents THOMAN and TRI shall pay such cost within thirty (30) days of receiving an invoice therefor from the Commissioner. Payment of the audit costs should not be made until Respondent THOMAN and/or TNCI receives the invoice. If Respondents THOMAN and TRI fail to satisfy this condition in a timely manner as provided for herein, the real estate license of Respondents THOMAN and TRI shall automatically be suspended until payment is made in full, or until a decision providing otherwise is adopted following a hearing held pursuant

(THOMAN: TRUST FUND COURSE)

V.

All licenses and licensing rights of Respondent THOMAN are indefinitely suspended unless or until Respondent THOMAN provides proof satisfactory to the Commissioner, of having taken and successfully completed the continuing education course on trust fund accounting and handling specified in California Business and Professions Code section 10170.5(a)(3). Proof of satisfaction of these requirements includes evidence that Respondent THOMAN has successfully completed the trust fund account and handling continuing education courses, no earlier than 120 days prior to the effective date of the Decision and Order in this matter. Proof of completion of the trust fund accounting and handling course must be delivered to the Department of Real Estate, Flag Section at P.O. Box 137013, Sacramento, CA 95813-7013 or by fax at 916-263-8758, prior to the effective date of this Decision and Order.

DATED: 09/26/2018

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DIANE LEE, Counsel for Department of Real Estate

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EXECUTION OF THE STIPULATION

I, WILLIAM A. THOMAN, individually and as designated officer of TLQ REALTY, INC., have read the Stipulation and discussed it with our attorney, Scott J. Harris, Esq. Its terms are understood by TRI and me, and are agreeable and acceptable to TRI and me. I understand that TRI and I are waiving rights given to TRI and me by the California APA (including, but not limited to, California Government Code sections 11506, 11508, 11509, and 11513), and TRI and I willingly, intelligently, and voluntarily waive those rights, including, but not limited to, the right of requiring the Commissioner to prove the allegations in the Accusation at a hearing at which TRI and I would have the right to cross-examine witnesses against TRI and me, and to present evidence in defense and mitigation of the charges.

MAILING AND FACSIMILE

Respondents THOMAN and TRI (1) shall <u>mail</u> the original signed signature page of this Stipulation herein to Department of Real Estate, Attention: Legal Section – Diane Lee, 320 West Fourth Street, Suite 350, Los Angeles, California 90013-1105. Respondents TRI AND THOMAN shall also (2) <u>facsimile</u> a copy of signed signature page, to the Department of Real Estate at the following telephone/fax number: (213) 576-6917, Attention: Diane Lee.

A facsimile constitutes acceptance and approval of the terms and conditions of this Stipulation. Respondents THOMAN and TRI agree, acknowledge, and understand that by electronically sending to the Department of Real Estate a facsimile copy of the actual signature of THOMAN, individually and as designated officer of TRI, as it appears on the Stipulation that receipt of the facsimile copy by the Department of Real Estate shall be as binding on Respondents THOMAN and TRI as if the Department of Real Estate had received the original

| : | signed Stipulation. |
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| 3 | DATED: 9/21/18 3 |
| 4 | WILLIAM A. THOMAN |
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| 7 | TLQ REALTY, INC., by William A. Thoman (designated officer) |
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| 10 | SCOTT J. HARRIS, ESQ. Attorney for Respondents Will LANGE TO THE PARTY OF THE PARTY |
| 11 | Attorney for Respondents WILLIAM A. THOMAN and TLQ REALTY, INC. |
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| 13 | The foregoing Stipulation and Agreement is hereby adopted as my Decision as to |
| 14 | Respondents WILLIAM A. THOMAN and TLQ REALTY, INC., and shall become effective at |
| 15 | 12 o'clock noon on November 15, 2018. |
| 16 | IT IS SO ORDERED October 8, 2018. |
| 17 | DANIEL J. SANDRI |
| 18 | ACTING REAL ESTATE COMMISSIONER |
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