| Hag due 1<br>2<br>3<br>4<br>5 | Bureau of Real Estate<br>320 West 4th Street, Suite 350<br>Los Angeles, California 90013-1105<br>Telephone: (213) 576-6982<br>JUN 19 ZUI7<br>BUREAU OF REAL ESTATE<br>By Munrey                         |
|-------------------------------|---|
| 6                             |   |
| 7                             |   |
| 8                             | BEFORE THE BUREAU OF REAL ESTATE  |
| 9                             | STATE OF CALIFORNIA   |
| 10                            | * * *<br>To: ) NO. H-40677 LA   |
| 11                            |   |
| 12                            | DEL SOL PROPERTY MANAGEMENT, INC.) AND REFRAIN  |
| 13                            | ) (B&P Code Section 10086)  |
| 14                            | The Commissioner ("Commissioner") of the California Bureau of Real Estate   |
| 15                            | ("Bureau") caused an investigation to be made of the activities of LARA SINITSIN  |
| 16                            | ("SINITSIN") and DEL SOL PROPERTY MANAGEMENT, INC. ("DPMI"). Based on that  |
| 17                            | investigation the Commissioner has determined that SINITSIN and DPMI is engaging in,  |
| 18                            | attempted to engage in the business of, and/or acted in the capacity of, advertised or assumed to   |
| 19                            | act as a real estate broker in the State of California within the meaning of Business and   |
| 20                            | Professions Code ("Code") section 10131, subdivision (b) (offer to lease or rent, or solicit  |
| 21                            | listings for prospective tenants, or negotiate the sale, purchase or exchanges of lease on real   |
| 22                            | property, or collects rents from real property). In addition, based on that investigation, the  |
| 23                            | Commissioner has determined that SINITSIN and DPMI have engaged in, are engaging in acts,   |
| 24                            | are attempting to engage in, have engaged in, are engaging in acts, or are attempting to engage<br>CalBRE ORDER TO DESIST AND REFRAIN TO<br>LARA SINITSIN & DEL SOL PROPERTY MANAGEMENT, INC.<br>PAGE 1 |

| 1  | in practices constituting violations of the Code. Based on the findings of that investigation, set   |  |  |
|----|--|--|--|
| 2  | forth below, the Commissioner hereby issues the following Findings of Fact, Conclusions of   |  |  |
| 3  | Law, and Desist and Refrain Ord  | er under the authority of Section 10086 of the Code.                   |  |
| 4  |  | FINDINGS OF FACT   |  |
| 5  | 1. From January 11, 200  | 3, through the present, SINITSIN has been licensed by the              |  |
| 6  | Bureau as a real estate  | e salesperson, License ID 01365127.                                    |  |
| 7  | 2. At all times relevant h   | erein, SINITSIN was licensed under the employment of broker            |  |
| 8  | Empire Estates Group   | , Inc. (License ID 01896544) and Leon Roman Chernyavsky                |  |
| 9  | (License ID 01267724   | ) was the designated officer of Empire Estates Group, Inc.             |  |
| 10 | ("Empire").  |  |  |
| 11 | 3. DPMI has never been   | licensed in any capacity by the Bureau.                                |  |
| 12 | 4. DPMI is a California  | corporation formed on or about October 10, 2006.                       |  |
| 13 | 5. SINITSIN is the owne  | r and sole officer and director of DPMI.                               |  |
| 14 | 6. For an unknown perio  | d of time that includes the previous three years, SINITSIN             |  |
| 15 | advertised and offered   | to perform property management services as DPMI on the                 |  |
| 16 | websites: www.delso  | properties.com and www.linkedin.com.                                   |  |
| 17 | 7. On or about August 23   | 8, 2015, SINITSIN entered into a Lease Listing Agreement               |  |
| 18 | with V.P. and R.B.1 fo   | r the exclusive authorization to lease or rent V.P. and R.B.'s         |  |
| 19 | real property located a  | t 17026 Magnolia Blvd., Encino, California ("Magnolia                  |  |
| 20 | property"). The Magn   | olia property consists of both a main house and a guest house.         |  |
| 21 |  |  |  |
| 22 |  |  |  |
| 23 | I Initials are used in place of individuals  | full names to protect their privacy. Documents containing individuals? |  |
| 24 | Initials are used in place of individuals' full names to protect their privacy. Documents containing individuals' full names will be provided during the discovery phase of this case to Respondents and/or their attorneys, after service of a timely and proper request for discovery on Complainant's counsel.<br>CalBRE ORDER TO DESIST AND REFRAIN TO |  |  |
| Ē  |  | LARA SINITSIN & DEL SOL PROPERTY MANAGEMENT, INC.<br>PAGE 2            |  |

ĺ

| 1  | 8. SINITSIN was to receive compensation of five percent (5%) of the total rent for the               |
|----|--|
| 2  | Magnolia property.   |
| 3  | 9. On or about August 23, 2015, SINITSIN listed the Magnolia property for lease or                   |
| 4  | rent for monthly rent of \$4,600 for the just the main house or \$5,500 for both the                 |
| 5  | main house and guest house.  |
| 6  | 10. In or around November of 2015, SINITSIN obtained a tenant and negotiated a lease                 |
| 7  | for the Magnolia property. V.P. and R.B. were living overseas at the time.                           |
| 8  | 11. On November 4, 2015, SINITSIN executed a Residential Lease or Month-to-Month                     |
| 9  | Rental Agreement for the Magnolia property with tenant J.W. on behalf of V.P. as                     |
| 10 | landlord. The tenant was to pay a monthly rent \$5,500.00. The tenant was to pay a                   |
| 11 | security deposit of \$5,500 and a pro-rated first month rent payment of \$4,583.00.                  |
| 12 | The lease was to terminate on October 31, 2017. Empire and SINITSIN were listed                      |
| 13 | as the agents for both the landlord and the tenant.  |
| 14 | 12. According to Empire and its designated officer, Leon Roman Chernyavsky, the                      |
| 15 | Magnolia property was listed for lease and leased by SINITSIN, acting as an agent                    |
| 16 | for Empire in May of 2013. That listing and lease were disclosed to Empire and                       |
| 17 | done under the employment and supervision of Empire.   |
| 18 | 13. SINITSIN's listing and lease of the Magnolia property in November of 2015 was not                |
| 19 | disclosed to Empire by SINITSIN and any commission paid to SINITSIN was not                          |
| 20 | processed through Empire.  |
| 21 | 14. After learning of the 2015 Magnolia property lease transaction, Empire requested that            |
| 22 | SINITSIN provide all documents related to the 2015 Magnolia lease transaction.                       |
| 23 | 15. SINITSIN failed to provide the documents and claimed that she could not locate her               |
| 24 | file.  |
|    | CalBRE ORDER TO DESIST AND REFRAIN TO<br>LARA SINITSIN & DEL SOL PROPERTY MANAGEMENT, INC.<br>PAGE 3 |
|    |  |

| 16. On or about November 13, 2015, V.P. made a payment of \$7,920.00 to DPMI as  |  |  |
|--|--|--|
| commission for two years of property management services for the Magnolia  |  |  |
| property.  |  |  |
| CONCLUSIONS OF LAW   |  |  |
| Based on the information contained in Paragraphs 1 through 16, above, SINITSIN and   |  |  |
| DPMI violated Code Section 10130 by engaging in activities requiring a real estate license   |  |  |
| pursuant to Code section 10131, without first obtaining a broker license from the Bureau.  |  |  |
| DESIST AND REFRAIN ORDER   |  |  |
| Based upon the FINDINGS OF FACT and CONCLUSIONS OF LAW stated herein, IT   |  |  |
| IS HEREBY ORDERED THAT LARA SINITSIN and DEL SOL PROPERTY  |  |  |
| MANAGEMENT, INC., while doing business in their names or any other fictitious business   |  |  |
| names, immediately desist and refrain from performing any acts within the State of California  |  |  |
| for which a real estate broker license is required, unless they are so licensed.   |  |  |
| DATED: <u>6/14/17</u>  |  |  |
| WAYNE S. BELL<br>REAL ESTATE COMMISSIONER  |  |  |
|  |  |  |
| By: David 1 Sand   |  |  |
| DANIEL J. SANDRI<br>Chief Deputy Commissioner  |  |  |
|  |  |  |
| Notice: Business and Professions Code Section 10139 provides that "[A]ny person acting as a  |  |  |
| real estate broker or real estate salesperson without a license or who advertises using words<br>indicating that he or she is a real estate broker without being so licensed shall be guilty of a<br>public offense punishable by a fine not exceeding twenty thousand dollars (\$20,000), or by<br>imprisonment in the county jail for a term not to exceed six months, or by both fine and |  |  |
|  |  | imprisonment; or if a corporation, be punished by a fine not exceeding sixty thousand dollars (\$60,000)." |
|  |  |  |
| CalBRE ORDER TO DESIST AND REFRAIN TO<br>LARA SINITSIN & DEL SOL PROPERTY MANAGEMENT, INC.<br>PAGE 4   |  |  |
|  |  |  |

cc: Lara Sinitsin Del Sol Property Management, Inc. CalBRE ORDER TO DESIST AND REFRAIN TO LARA SINITSIN & DEL SOL PROPERTY MANAGEMENT, INC. PAGE 5