| 1 2 3 | CHERYL D. KEILY, COUNSEL (SBN 94008) Bureau of Real Estate 320 West 4th Street, Suite 350 Los Angeles, California 90013-1105 | | |
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| 4 5 | Telephone: (213) 576-6982 Direct: (213) 576-6905 SEP 1 4 2016 BUREAU OF REAL ESTATE By | | |
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| 7 | BEFORE THE BUREAU OF REAL ESTATE | | |
| 8 | STATE OF CALIFORNIA | | |
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| 11 | In the Matter of the Accusation of) No. H-40384 LA | | |
| 12 | VENECIA INVESTMENTS,) | | |
| 13 | INCORPORATED; and ABAD) <u>ACCUSATION</u> CABRERA, individually, and as designated) | | |
| 14 | officer of Venecia Investments) Incorporated,) | | |
| 15 |) | | |
| 16 | Respondents.) | | |
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| 18 | The Complainant, Maria Suarez, a Supervising Special Investigator of the State | | |
| 19 | of California, for cause of Accusation against VENECIA INVESTMENTS INCORPORATED | | |
| 20 | ("VENECIA") and ABAD CABRERA ("CABRERA"), individually, and as designated officer | | |
| 21 | of VENECIA (collectively "Respondents"), is informed and alleges as follows: | | |
| 22 | 1. | | |
| 23 | The Complainant, Maria Suarez, a Supervising Special Investigator of the State | | |
| 24 | of California, makes this Accusation in her official capacity. | | |
| 25 | 2. | | |
| 26 | VENECIA is presently licensed and/or has license rights under the Real Estate | | |
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ACCUSATION RE: VENECIA INVESTMENTS INCORPORATED; ABAD CABRERA

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Law (Part 1 of Division 4 of the Business and Professions Code ("Code")) as a real estate corporation. The license of VENECIA will expire on December 8, 2019, unless renewed. At all times relevant herein, VENECIA was acting by and through CABRERA as its designated broker-officer.

3.

CABRERA is presently licensed and/or has license rights under the Real Estate Law as a real estate broker, and at all times relevant herein was the designated officer of VENECIA. The license of CABRERA will expire on August 20, 2019, unless renewed.

4.

At all times relevant herein CABRERA, as the officer designated by VENECIA, pursuant to Section 10211 of the Code, was responsible for the supervision and control of the activities conducted on behalf of VENECIA by its officers and employees as necessary to secure full compliance with the Real Estate Law as set forth in Section 10159.2 of the Code.

5.

At all times mentioned Respondents acted as real estate brokers and conducted licensed activities within the meaning of Code Section 10131(d). Respondents engaged in a mortgage loan brokerage including conducting activities with the public wherein Respondents solicited borrowers or lenders for or negotiated loans secured directly or collaterally by liens on real property.

6.

On May 31, 2016, the Bureau completed an audit examination of the books and records of Respondent VENECIA pertaining to the mortgage loan brokerage activities described in Paragraph 5, above, which require a real estate license. The audit examination covered a period of time beginning on November 1, 2013, and ending on October 31, 2015. The audit examination revealed violations of the Code and of Title 10, Chapter 6, California

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Code of Regulations ("Regulations") set forth in the following paragraphs, and more fully set forth in Audit Report LA150043 and the exhibits and work papers attached thereto.

7.

During the period alleged CABRERA ordered, caused, authorized or participated in the conduct of VENECIA, as is alleged in this Accusation.

FIRST CAUSE OF ACCUSATION

(Audit Violations)

8.

On or about May 31, 2016, the Bureau completed an audit examination of the books and records of Respondent pertaining to the real estate activities described in Paragraph 5, above.

9.

At all times mentioned herein, and in connection with the activities described in Paragraph 5, above, VENECIA accepted or received funds to be held in trust ("trust funds") from or on behalf of actual or prospective parties to transactions handled by Respondents, and thereafter made deposits and/or disbursements of such funds. From time-to-time herein mentioned during the audit period, said trust funds were deposited into VENECIA's general bank account (GA 1). VENECIA did not maintain a trust account for its mortgage loan activities during the audit period.

10.

The audit examination revealed violations of the Code and the Regulations by Respondents, as set forth in the following paragraphs, and more fully discussed in Audit Report No. LA 150043 and the exhibits and work papers attached to the audit report:

(a) Credit report fees along with commissions and other fees were deposited into VENECIA's general account (GA 1). The credit report fees were commingled with VENECIA's funds in VENECIA's general account until VENECIA disbursed the credit report

fees to the credit report company. The foregoing constitutes commingling and mishandling of funds in violation of Code Sections 10176(e) and 10145 and Section 2832 of the Regulations.

- (b) Respondent received credit report fees at the close of escrow that were handled through VENECIA's general account. VENECIA failed to maintain a control record of trust funds received and disbursed in violation of Code Section 10145 and Section 2831 of the Regulations.
- (c) Respondent received credit report fees at the close of escrow that were handled through VENECIA's general account. VENECIA failed to maintain separate records of trust funds received and disbursed in violation of Code Section 10145 and Section 2831.1 of the Regulations.
- (d) VENECIA's fiscal year ends on December 31. VENECIA acted as a mortgage loan originator and arranged loans secured by real property containing one to four residential units. VENECIA failed to file a Mortgage Loan Business Activity Report with the Bureau within ninety 90 days from the end of its fiscal year or on or before May 31, 2015, in violation of Code Section 10166.07.
- (e) Based on two of the private lender funded loans examined, VENECIA failed to provide the Lender Purchaser Disclosure Statement to the lenders during the audit period in violation of Code Sections 10232.4 and 10232.5 and Section 2846 of the Regulations.
- ("MLDS") to the borrowers in five (5) of the loans files examined. VENECIA provided an incomplete MLDS in three (3) of the loan files examined. The foregoing is in violation of Code Section 10240, subdivision (a) and (c), and Section 2840 of the Regulations. VENECIA did provide Good Faith Estimates ("GFE"), but did not satisfy the requirement of Code Section 10240(c) in that the GFEs did not state that the GFEs do not constitute a loan commitment and failed to include the broker's real estate license number.
 - (g) In two (2) of the loan files examined, VENECIA negotiated higher-priced

mortgage loans for consumers' principal dwelling in which the annual percentage rate exceeded the average prime offer rate for a comparable transaction. In both loan files the Annual Percentage Rate of the loans exceeded by 1.5 or more percentage points for loans secured by a first lien. This is in violation of Financial Code Section 4995.2(h)(2).

- (h) Based on a review of five (5) of the loan files examined, VENECIA did not provide a Fair Lending Notice to the borrowers in violation of Health and Safety Code Section 35800 et seq.
- (i) Based on the above findings, CABRERA did not exercise reasonable control and supervision over the activities conducted on behalf of VENECIA by its employees as necessary to secure full compliance with the real estate laws. CABRERA failed to establish policies, rules, procedures and systems to review, oversee, and inspect the handling of trust funds by VENECIA's licensees and employees. The foregoing is in violation of Code Sections 10159.2 and 10177(h) and Section 2725 of the Regulations.

DISCIPLINARY STATUTES AND REGULATIONS

11.

The conduct of Respondents described in Paragraph 10, above, violated the Code and the Regulations as set forth below:

| 18 | <u>PARAGRAPH</u> | PROVISIONS VIOLATED |
|----|------------------|---|
| 19 | 10(a) | Code Sections 10145(a) 10176(e); Section 2832of the |
| 20 | | Regulations |
| 21 | 10(%) | Code Coding 10145, Coding 2021, Cit. D. 114 |
| 22 | 10(b) | Code Section 10145; Section 2831 of the Regulations |
| 22 | 10(c) | Code Section 10145; Section 2831.1 of the Regulations |
| 23 | 10(d) | Code Section 10166.07 |
| 24 | (-) | |
| 25 | 10(e) | Code Section 10232.4 and 10232.5; Section 2846 of the |
| 26 | | Regulations |
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| 1 | 10(f) | Code Section 10240, subdivisions (a) and (c); Section 2840 of the | | |
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| 2 | | Regulations | | |
| 3 | 10(g) | Financial Code Section 4995.2(h)(2) | | |
| 4 | 10(h) | Health & Safety Code Section 35800 et seq. | | |
| 5 | 10(i) | Code Sections 10159.2 and 10177(h); Section 2725 of the | | |
| 6 | | Regulations | | |
| 7 | | 12. | | |
| 8 | The foregoing violations, as set forth hereinabove, constitute cause for the | | | |
| 9 | suspension or revocation of the real estate licenses and license rights of Respondents VENECIA | | | |
| 10 | and CABRERA under the provisions of Code Sections 10177(d) for violation of the Real Estate Law and/or 10177(g) for negligence or incompetence. Code Section 10106 provides, in pertinent part, that in any order issued in | | | |
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| 14 | resolution of a disciplinary proceeding before the Bureau, the Commissioner may request the | | | |
| 15 | administrative law judge to direct a licensee found to have committed a violation of this part to | | | |
| 16 | pay a sum not to exceed the reasonable costs of investigation and enforcement of the case. | | | |
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