AUG 2 3 2016

BUREAU OF REAL ESTATE

Ву_

BEFORE THE BUREAU OF REAL ESTATE

STATE OF CALIFORNIA

In the Matter of the Accusation of)	CalBRE No. H-40291 LA
JOE LAM,)	Caidre No. 11-40291 LA
Respondent.)))	

DECISION

This Decision is being issued in accordance with the provisions of Section 11520 of the Government Code, on evidence of compliance with Section 11505 of the Government Code and pursuant to the Order of Default filed on July 21, 2016. The findings of fact set forth herein are based on one or more of the following: (I) Respondent's express admissions; (2) affidavits; and/or, (3) other evidence.

This Decision revokes a real estate license on grounds of the procurement of a real estate license by fraud, misrepresentation, deceit, or making a false statement of material fact.

Pursuant to Government Code section 11521, the Bureau of Real Estate ("Bureau") may order reconsideration of this Decision on petition of any party. The Bureau's power to order reconsideration of this Decision shall expire 30 days after mailing of this Decision, or on the effective date of this Decision, whichever occurs first. The right to reinstatement of a revoked real estate license or to the reduction of a penalty is controlled by Section 11522 of the Government Code. A copy of Sections 11521 and 11522 and a copy of the Commissioner's Criteria of Rehabilitation are attached hereto for the information of respondent.

FINDINGS OF FACT

1.

On June 13, 2016, Maria Suarez made the Accusation in her official capacity as a Supervising Special Investigator of the State of California. The Accusation, Statement to Respondent, and Notice of Defense were mailed to Respondent's last known address of record by regular mail and by certified mail, return receipt requested, on June 21, 2016.

2.

On July 21, 2016, no Notice of Defense having been filed herein within the time prescribed by Section 11506 of the Government Code, Respondent's default was entered herein.

3.

From November 25, 1997, through the present, Respondent has been licensed and/or has license rights under the Real Estate Law (Part 1 of Division 4 of the California Business and Professions Code ("Code")) as a real estate broker, License ID 01169833.

4

Attached as Exhibit "A" is a true and correct copy of the Accusation filed on June 21, 2016, which is incorporated herein as part of this Decision.

DETERMINATION OF ISSUES

1.

Cause for disciplinary action against Respondent exists pursuant to Business and Professions Code Sections 498, and 10177(a).

2.

The standard of proof applied was clear and convincing proof to a reasonable certainty.

3.

The Bureau of Real Estate incurred investigation costs of \$612.65 and enforcement costs of \$333.75 in this matter.

ORDER

D			espondent JOE LAM under	the provisions of Part I of
Divisi	on 4 of the Bu	siness and Professions	Code are revoked.	
	This Decision	n shall become effectiv	ve at 12 o'clock noon on	SEP 1 2 2016
	DATED:	8/11/16		·
	*		WAYNE S. BELL REAL ESTATE COMM	IISSIONER
			By: <u>Jan Jans</u> DAN SANDRI, Assistar	nt Commissioner

Bureau of Real Estate 1 320 West Fourth St, Ste 350 Los Angeles, CA, 90013 2 JUL 2 1 2016 (213) 576-6914 3 BUREAU OF, REAL ESTATE 4 5 6 7 BEFORE THE BUREAU OF REAL ESTATE 8 STATE OF CALIFORNIA 9 10 In the Matter of the Accusation of CalBRE NO. H-40291 LA 11 12 JOE LAM, <u>DEFAULT ORDER</u> 13 Respondent. 14 15 Respondent JOE LAM, having failed to file a Notice of Defense within the 16 time required by Section 11506 of the Government Code, is now in default. It is, therefore, 17 ordered that a default be entered on the record in this matter. 18 IT IS SO ORDERED 7-21-16 19 WAYNE BELL 20 REAL ESTATE COMMISSIONER 21 22 23 Regional Manager 24 25

26

27

1	LISSETE GARCIA, Counsel (SBN 211552) Bureau of Real Estate					
2	320 West 4th Street, Suite 350					
3	Los Angeles, California 90013-1105 Telephone: (213) 576-6982					
3	Direct: (213) 576-6982 Direct: (213) 576-6914					
4	Fax: (213) 576-6917					
5						
6						
7						
	BEFORE THE BUREAU OF REAL ESTATE					
8	STATE OF CALIFORNIA					
9	STATE OF CALIFORNIA					
10	***					
11	In the Matter of the Accusation of CalBRE No. H-40291 LA					
	JOE LAM,) <u>ACCUSATION</u>					
12) Respondent.)					
13						
14						
15	The Complainant, Maria Suarez, a Supervising Special Investigator for the Bureau of					
	Real Estate ("Bureau") of the State of California, for cause of Accusation against JOE LAM aka					
16	Chau Ngoc Lam and Chau N. Lam ("Respondent"), is informed and alleges as follows:					
17						
18						
19	The Complainant, Maria Suarez, a Supervising Special Investigator, makes this					
20	Accusation in her official capacity.					
	2.					
21	From November 25, 1997, through the present, Respondent has been licensed under the					
22						
23	Real Estate Law (Part 1 of Division 4 of the California Business and Professions Code					
24	("Code")) as a real estate broker, License ID 01169833. Respondent was previously licensed as					
·						

a real estate salesperson from November 12, 1993 through November 24, 1997.

On September 7, 2013, Respondent submitted a broker renewal application to the Bureau. Respondent answered "no" in response to Question 6 of said application, to wit: "WITHIN THE SIX-YEAR PERIOD PRIOR TO FILING THIS APPLICATION, HAVE YOU HAD A DENIED, SUSPENDED, RESTRICTED OR REVOKED BUSINESS OR PROFESSIONAL LICENSE (INCLUDING REAL ESTATE), IN CALIFORNIA OR ANY OTHER STATE?" In reliance on this answer the Bureau renewed Respondent's real estate broker license. Respondent obtained this license by knowingly making a false statement or material fact or knowingly omitting to state a material fact in his application. Respondent failed to disclose the disciplinary actions described below in Paragraphs 4, 5, and 6.

3.

State of Washington License Revocation

4.

On January 10, 2013, the Director of the Department of Financial Institutions

(Department) for the State of Washington issued a Final Order in that Department's Case No.

C-12-0922-13-FO01 against Respondent and Respondent's corporation, Mortgageclose.com,
Inc. The Final Order revoked Mortgageclose.com, Inc.'s license to conduct business as a

Consumer Lender and prohibited both Respondent and Mortgagelose.com, Inc. from

participation in the affairs of any consumer loan company licensed by the Department for a

period of five (5) years. Respondent and Mortgageclose.com, Inc. were ordered to pay

restitution to a consumer in the amount of \$995.00, pay a fine of \$10,000 to the Department, and

pay the Department's investigation costs of \$4,561.56.

23 1///

24 1///

State of Nebraska License Denial

5.

On July 23, 2010, the Department of Banking & Finance for the State of Nebraska issued a mortgage loan originator ("MLO") license to Respondent. The MLO license was issued on a conditional basis subject to a review of Respondent's credit report to make final determination as to Respondent's financial responsibility in connection with a request to renew the MLO license for 2011. Respondent failed to provide documentation of Respondent's efforts to satisfy tax liens and delinquent credit accounts. On April 20, 2011, the Department of Banking & Finance for the State of Nebraska issued an Order of Denial of Renewal of Mortgage Loan Originator License Application against Respondent.

State of Tennessee License Denial

6.

On June 13, 2011, the Department of Financial Institutions for the State of Tennessee denied Respondent's application for a license to engage in the business of a mortgage loan originator.

CAUSE FOR DISCIPLINE

7.

Respondent's failure to reveal the prior disciplinary actions set forth above in Paragraphs 4, 5, and 6, constitutes cause to suspend or revoke Respondent's present real estate license and license rights pursuant to Sections 498 and 10177(a) of the Code.

8.

Code Section 10177(f) provides that the Real Estate Commissioner may suspend or revoke the license of a real estate licensee if a licensee has acted or conducted himself in a manner that would have warranted the denial of his application for a license or, either had a

license denied or had a license issued by another agency of this state revoked or suspended for 1 acts that, if done by a real estate licensee, would be grounds for the suspension or revocation of a 2 California real estate license, if the action of denial, revocation, or suspension by the other 3 agency was taken only after giving the licensee or applicant fair notice of the charges, an 4 opportunity for a hearing, and other due process protections comparable to the Administrative 5 6 Procedure Act. 7 9. The prior disciplinary actions set forth above in Paragraphs 4, 5, and 6, constitute cause 8 for the suspension or revocation of all licenses and license rights of Respondent under Code 9 Section 10177(f). Said acts, if done by a real estate licensee, would be grounds for the 10 suspension or revocation of a California real estate license pursuant to Code Sections 10148, 11 10176(i), 10177(d), 10166.051(b), and 10166.05(c). 12 13 COST RECOVERY 14 10. Business and Professions Code Section 10106 provides, in pertinent part, that in any 15 order issued in resolution of a disciplinary proceeding before the Bureau of Real Estate, the 16 Commissioner may request the administrative law judge to direct a licensee found to have 17 committed a violation of this part to pay a sum not to exceed the reasonable costs of the 18 19 investigation and enforcement of the case. 20 /// 21 /// 22 /// 23 ///

24

///

WHEREFORE, Complainant prays that a hearing be conducted on the allegations of this Accusation and that upon proof thereof, a decision be rendered imposing disciplinary action against all licenses and/or license rights of Respondent JOE LAM under the Real Estate Law (Part 1 of Division 4 of the Business and Professions Code), for the cost of investigation and enforcement as permitted by law, and for such other and further relief as may be proper under other provisions of law.

MARIA SUAREZ
Supervising Special Investigator

cc: Joe Lam Maria Suarez Sacto.