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BUREAU OF REAL ESTATE

BEFORE THE BUREAU OF REAL ESTATE

STATE OF CALIFORNIA

In the Matter of the Application of)

HILDA STEPHANIE VOSKANIAN,

BRE no. H-39275 LA OAH no. 2014010725

STIPULATION AND WAIVER; DECISION AFTER REJECTION

The California Bureau of Real Estate ("Bureau") filed a Statement of Issues against HILDA STEPHANIE VOSKANIAN ("Respondent") on January 21, 2014. On July 9, 2014, a hearing was held and evidence was received; the case was deemed submitted on July 9, 2014.

Respondent.

On July 30, 2014, the Proposed Decision of the Administrative Law Judge ("ALJ") Richard J. Lopez was issued, and determined, among other things, that Respondent's application for an unrestricted real estate salesperson license should be denied; provided, however, Respondent shall be issued a restricted salesperson license by the Real Estate Commissioner.

On August 21, 2014, the Commissioner rejected the Proposed Decision of July 30, 2014.

IT IS HEREBY STIPULATED by and between Respondent,
HILDA STEPHANIE VOSKANIAN, represented by Mary E. Work, and the
Bureau, acting by and through Diane Lee, Counsel for the Bureau,
as follows for the purpose of settling and disposing of the
Statement of Issues filed by the Bureau.

- 1. It is understood by the parties that the Real Estate Commissioner may adopt the Stipulation and Waiver and Decision After Rejection as his decision in this matter, thereby imposing the restrictions on Respondent's application for a real estate salesperson license as set forth in the below "Decision and Order." In the event the Commissioner in his discretion does not adopt the Stipulation, the Stipulation shall be void and of no effect; the Commissioner will review the transcript and the evidence in the case, and will issue his Decision after Rejection as his Decision in this matter.
- 2. By reason of the foregoing and solely for the purpose of settlement of the Statement of Issues without further administrative proceedings, it is stipulated and agreed that the following shall be adopted as the Commissioner's Decision:

FACTUAL FINDINGS

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1. Complainant Maria Suarez, a Deputy Real Estate

Commissioner of the State of California, brought the Statement of

Issues in her official capacity.

On September 24, 2012, Respondent made application 2. to the Bureau for a real estate salesperson license.

timely requested a hearing. These proceedings are brought under

the provisions of section 10100, Division 4 of the Business and

Professions Code of the State of California and Government Code

sections 11500 through 11528. All jurisdictional pre-hearing

requirements have been met by the parties.

The Bureau denied the application. Respondent

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Procedure

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Criminal Conviction

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On June 30, 2006, Respondent and her husband 4. parked their vehicle in a parking lot adjacent to a mobile-phone store in Burbank and entered the store. When they returned to their vehicle a parking attendant (victim) requested a payment of \$5.00. Respondent and her husband engaged in a verbal dispute with the victim and the victim attempted to prevent the couple from leaving in their vehicle by placing a traffic cone in front of the vehicle. Respondent came out of the vehicle and pushed the victim - a vulnerable person aged 75 - to the ground. a cursory inquiry with the victim about his well-being Respondent and her husband drove away. As a result of Respondent's physical contact the victim died some weeks later. In pertinent sum Respondent pushed the victim, the victim fell to the ground triggering his eventual death. As a result of that conduct, after a jury trial commencing on November 16, 2007 with jury

5. On January 16, 2008, in the Superior Court of California, County of Los Angeles, in Case No. GA066401, Respondent was convicted of violating California Penal Code section 192, subdivision (b) (involuntary manslaughter), a felony.

Aggravation/Mitigation

6. On January 16, 2008, the matter was called for probation and sentence hearing and the Court then found, on the evidence at trial, as follows:

The Court finds the following aggravating circumstances exists in regards to sentencing: The Defendant (Respondent) left the scene of the crime.

The Defendant did not make appropriate inquiries in regard to the events of the date in question nor did the Defendant report to authorities;

The Defendant did not approach matters in a forthright manner prior to the filing of charges and prior to trial;

And the Defendant did not show remorse.

The Court finds the following mitigating circumstances exists in regards to sentencing:

The Defendant did testify in her defense;

The Defendant is currently pregnant and has a small child under her care;

Rehabilitation, Character and Fitness

7. As a result of the conviction Respondent was placed on five years formal probation, ordered to serve four months house arrest, ordered to complete 52 weeks of anger management, ordered to perform 2,000 hours of community service, and fined in various amounts.

Probation is ordered terminated pursuant to section 1203.3 Penal Code. Plea of guilty or conviction is set aside. A plea of not guilty is entered. Case is dismissed pursuant to section 1203.4 Penal Code.

- 9. Respondent is well-educated having a BA degree in Psychology from UCLA (1999) and an MBA from Pepperdine (2004). She seeks employment as a Real estate Licensee in order to contribute to the family while she fulfills parenting duties.
- 10. Respondent is in a stable marriage of eleven years. She and her husband Oshin Grigorian are parents of two children Erik, a second-grader aged 8, and Liana, in kindergarten, aged 6. Respondent has stability of family life and fulfills all familial and parental duties. Both of Respondent's parents and Mr. Grigorian accompanied Respondent to the hearing for familial support.
- 11. Since the time of her conviction Respondent has been active as a valued volunteer in schools attended by her children as demonstrated to by credible attestations, one of which follows:

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Hilda Voskanian, the mother of one of my students, has over the 2013/2014 school year, volunteered in my first-grade classroom on a once-a-week basic. During her visits to my classroom her duties have included testing students on math facts, listening to students read stories in preparation for their online comprehension assessments, and preparation of materials for lessons and homework assignments. I have found her to be prompt and professional in her volunteer duties, which has helped me and all students in my classroom.

Respondent also has been a volunteer coordinator in a U6 Girls soccer program for the American Youth Soccer Organization (AYSO)'s Regional 88 program in the Glendale/La Crescenta area for a girls team under 6 years old. By virtue of her volunteer work Respondent has significant and conscientious involvement in community, church, or privately-sponsored programs designed to provide social benefits or to ameliorate social problems.

- 12. Two persons, Keith Fraser and Atina Martiros, both attorneys with knowledge of Respondent's present character proffered credible character testimony on Respondent's behalf.

 Both, aware of the conviction, credibly opined that Respondent is honest, ethical, and trustworthy.
- 13. A number of family members and friends familiar with Respondent's conviction and with her subsequent productive present proffered character letters on Respondent's behalf. The following from Talim Halabi, dated May 28, 2014, is a credible exemplar of the letters.

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I am a government attorney and have been practicing law since 2002.

I have known Hilda Voskanian for over 30 years. We were close friends in elementary school and have continued to keep in touch since then. Now, we often meet periodically with other friends who attended elementary school with us. Hilda and I also have "play dates" for our kids as we each have 2 children who are close in age and enjoy playing with each other.

I have always admired Hilda because she is extremely bright, intelligent and hard-working. She is also a caring and nurturing mother to her two children.

Having known Hilda for over thirty years, I find it extremely hard to believe that the incident, which occurred in 2006 and resulted in her conviction, ever took place. She is not now, or at any time during the 30 years that I've known her, been a type of person who would intentionally hurt another person. Apparently, the Court which convicted her also understood the circumstances of that occurrence as one of involuntary, without any malice and entirely accidental.

Nevertheless, I know that the 2006 incident has had a profound impact on Hilda. I know she is very remorseful for what occurred and accepts that she can not change the past. She is determined, however, to improve herself and be a positive influence on her family and friends.

Since the incident, she has become a much more careful person, in terms of her dealings and communication with people. She is also a much more gentle and calmer person.

Hilda has excellent communication skills, is motivated, responsive and a hard-working person. She greatly enjoys working with and meeting new people. She is very passionate about real estate, and the prospect of being able to help others find homes.

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Based upon my review of the Statement of Issues, I understand that Hilda's request for issuance of a real estate license has been challenged. For the reasons set forth above, I respectfully request that the Commissioner issue Hilda her license and allow her to continue to improve her life and become a better and more productive individual.

examination RE Courses and did take and pass the RE licensing examination. She also has completed at least 29 training/seminar courses offered by a number of entities including her prospective employer Prudential California Realty — Glendale (Prudential). Accordingly, Respondent has completion of, or sustained enrollment in, formal education or vocational training courses for economic self-improvement.

15. Respondent's sponsoring Real Estate Broker, Vazrik
Bonyadi of Prudential who is aware of Respondent's conviction
proffered the following credible testimony:

I am the Broker/Owner of Prudential California Realty, with over 20 years of history in the real estate industry serving in the capacity of Sales, Brokerage and Director/Volunteer with Local and State Realtor organizations, such as C.A.R., Glendale Association of Realtors, and more. I first met Hilda over three years ago, and I was very impressed by her desire to work in the real estate field, and more importantly with her determination to provide a good life for her family. Around the time of our introduction, Hilda began attending Real Estate Licensing classes held in our office.

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Hilda has discussed her application to become licensed as a real estate salesperson with me. I am aware of the conviction that she has on her record. I also understand that the Bureau of Real Estate requires proof of rehabilitation when someone applies for a real estate license and has any criminal conviction in their background. Hilda has completed her probation, she is a regular volunteer where her children attend school and she volunteers with their sports teams.

I am satisfied that the situation leading to her conviction was an isolated event. I hope that you will agree to grant Hilda a license, even if it is initially a probation license, so that she may become employed and help to support her family. I am happy to become Hilda's broker of record once she is granted the right to work as a real estate salesperson.

Mr. Bonyadi further testified that he would provide supervision over Respondent should she be granted a restricted license and that he has management teams in place to provide competent mentoring to Respondent during the period of probation.

Counseling Center to fulfill the 52-week Court mandate,
Respondent has, upon reflection, accepted responsibility for her
wrongful conduct leading to the death of another and has
voluntarily continued counseling. At the time of the hearing, by
testimony and demeanor, she did demonstrate remorse and
contrition for her conduct. She has a change in attitude as
demonstrated by her own testimony, the testimony of her husband,
and the testimony of Mr. Fraser and Ms. Martiros. Respondent is
presently a socially and professionally responsible person of
good character.

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17. Approximately three and one-half years ago on December 2, 2009, the California Department of Insurance issued an Order of Summary Denial denying Respondent's application for a license to act as a life-only agent and as an accident and health agent. The denial, without hearing, was based upon Respondent's felony conviction set forth in Finding 5.

LEGAL CONCLUSIONS

- 1. Penal Code section 192 provides:
 - 192. Manslaughter is the unlawful killing of a human being without malice. It is of three kinds:
 - (a) Voluntary - upon a sudden quarrel or heat of passion.
 - (b) Involuntary - in the commission of an unlawful act, not amounting to felony; or in the commission of a lawful act which might produce death, in an unlawful manner, or without due caution and circumspection. This subdivision shall not apply to acts committed in the driving of a vehicle.
- 2. A necessary element of a conviction under Penal Code section 192, subdivision (b) includes the threat of doing substantial injury to the person or property of another.

 Accordingly, the crime bears a substantial relationship to the qualifications, functions, or duties of a real estate licensee.
- Application of Law to Facts
 - 3. Cause exists for denial of Respondent's

application for a real estate license pursuant to Business and Professions Code section 475, subdivision (a)(2), 480, subdivision (a) and 10177, subdivision (b) by reason of Finding 5 in combination with Legal Conclusion 2.

Disposition

4. The objective of license application proceedings is to protect the public, the licensed profession, maintain integrity, high standards, and preserve public confidence in licensees of the Bureau. The purpose of proceedings of this type is not to punish Respondent. In particular, the statutes relating to Board licensees are designed to protect the public from any potential risk of harm. The law looks with favor upon those who have been properly rehabilitated.

5. Respondent's conduct leading to the felony is severe. However, Respondent's conduct occurred 8 years ago and Respondent is now a socially and professionally responsible person. She has fully met or has substantially met all criteria of rehabilitation as set forth in the Bureau's criteria of Rehabilitation³ by reason of Findings 7 through 16. Accordingly, a restricted license under the supervision of her sponsoring broker is consistent with the public interest.

²⁵ Camacho v. Youde (1975) 95 Cal. App. 3d 165; Clerici v. Department of Motor Vehicles (1990) 224 Cal. App. 3d 1016, 1030-1031; Fahmy v. Medical Board of California (1995) 38 Cal. App. 4th 810, 816.

³ California Code of Regulations, Title 10, section 2911.

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Respondent's application for a real estate salesperson license is denied; provided, however, a restricted real estate salesperson license shall be issued to Respondent pursuant to California Business and Professions Code section 10156.5. The restricted license issued to the Respondent shall be subject to all of the provisions of California Business and Professions Code section 10156.7 and to the following limitations, conditions and restrictions imposed under authority of California Business and Professions Code section 10156.6:

- 1. The license shall not confer any property right in the privileges to be exercised, and the Real Estate Commissioner may by appropriate order suspend the right to exercise any privileges granted under this restricted license in the event of:
- (a) The conviction of Respondent (including a plea of nolo contendere) of a crime which is substantially related to Respondent's fitness or capacity as a real estate licensee; or
- (b) The receipt of evidence satisfactory to the

 Commissioner that Respondent has violated provisions of the

 California Real Estate Law, the Subdivided Lands Law, Regulations of the Real Estate Commissioner, or conditions attaching to this restricted license.
- 2. Respondent shall not be eligible to apply for the issuance of an unrestricted real estate license nor the removal of any of the conditions, limitations, or restrictions attaching to the restricted license until two (2) years have elapsed from the effective date of this Decision.

4. Respondent shall notify the Commissioner in writing within 72 hours of any arrest by sending a certified letter to the Commissioner at the Bureau of Real Estate, Post Office Box 137013, Sacramento, CA 95813-7013. The letter shall set forth the date of Respondent's arrest, the crime for which Respondent was arrested, and the name and address of the arresting law enforcement agency. Respondent's failure to timely file written notice shall constitute an independent violation of the terms of the restricted license and shall be grounds for the suspension or revocation of that license.

09/19/2014

DIANE LEE, Counsel BUREAU OF REAL ESTATE

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I have read the Stipulation and Waiver and Decision after Rejection, and its terms are understood by me and are agreeable and acceptable to me. I willingly and voluntarily agree to enter into this Stipulation and Waiver and Decision after Rejection.

Respondent can signify acceptance and approval of the terms and conditions of this Stipulation and Waiver and Decision after Rejection by faxing a copy of the signature page, as actually signed by Respondent, to the Bureau at fax number (213) 576-6917. Respondent agrees, acknowledges and understands that by electronically sending to the Bureau a fax copy of his actual signature as it appears on the Stipulation and Waiver and Decision After Rejection, that receipt of the faxed copy by the Bureau shall be as binding on Respondent as if the Bureau had received the original signed Stipulation and Waiver and Decision After Rejection.

9/16/14

HILDA STEPHANIE VOSKANIAN Respondent

I have reviewed the Stipulation and Waiver as to form and content and have advised my client accordingly.

9//6/14 DATED/

MARY E. WORK

Attorney for Respondent

I have read the Stipulation and Waiver and Decision

DATED

DATED

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Respondent can signify acceptance and approval of the terms and conditions of this Stipulation and Waiver and Decision

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HILDA STEPHANIE VOSKANIAN Respondent

I have reviewed the Stipulation and Waiver as to form and content and have advised my client accordingly.

MARY E. WORK

Attorney for Respondent

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1	The foregoing Stipulation and Waiver and Decision											
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