1 2 3 4 5 6 7	Elliott Mac Lennan, Counsel (SBN 66674) Department of Real Estate 320 West 4th Street, Suite 350 Los Angeles, California 90013-1105 Telephone: (213) 576-6982 (213) 576-6911		
8	BEFORE THE DEPARTMENT OF REAL ESTATE		
9	STATE OF CALIFORNIA		
10	* * *		
11	In the Matter of the Accusation of)		
12 13) No. H- 38951 LA CRAWFORD REAL ESTATE SERVICES INC.)		
14 15	CRAWFORD INVESTMENT COMPANY; and CHRISTOPHER ARTHUR CRAWFORD, individually and as designated officer of Crawford Real Estate Services Inc. and Crawford Investment Company,A C C U S A T I O NOutputOutputOutputOutputOutputOutputOutputOutputOutputOutputOutputOutputCrawford Investment Company,OutputOutput		
16 17 18	Respondents.		
19	· · · · · · · · · · · · · · · · · · ·		
20	The Complainant, Maria Suarez, a Deputy Real Estate Commissioner of the State		
21	of California, Department of Real Estate ("Department") for cause of Accusation against		
22	CRAWFORD REAL ESTATE SERVICES INC. ("CRESI"), CRAWFORD INVESTMENT		
23	COMPANY ("CIC") and CHRISTOPHER ARTHUR CRAWFORD ("CRAWFORD"),		
24	individually and as designated officer of Crawford Real Estate Services Inc. and Crawford		
25	Investment Company, corporate and individual real estate brokers (collectively "Respondents").		
26	is informed and alleges as follows:		

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The Complainant, Maria Suarez, a Deputy Real Estate Commissioner of the State of California, makes this Accusation in her official capacity.

Individuals and Entities

2.

From December 31, 2004, through the present, Respondent CRESI has been licensed as a real estate corporation. At all times relevant herein, CRESI was acting by and through Respondent CRAWFORD as its designated broker-officer pursuant to Business and Professions Code ("Code") Section 10159.2 to be responsible for ensuring compliance with the Real Estate Law.

3.

From July 9, 1968, through the present, Respondent CIC has been licensed as a real estate corporation. Beginning June 2, 1988, and continuing through the present, CIC was acting by and through Respondent CRAWFORD as its designated broker-officer pursuant to Business and Professions Code ("Code") Section 10159.2 to be responsible for ensuring compliance with the Real Estate Law.

On March 30, 2005, in Case No. H-31797 LA, an Accusation was filed against Respondents CIC and CRAWFORD that resulted in discipline effective November 23, 2005, as more fully set forth below in Paragraph 24.

4.

From December 31, 2004 (CRESI) and from July 9, 1968 (CIC), through the present, Respondents CRESI and CIC have been licensed as real estate corporations. At all times relevant herein CRESI and CIC were acting by and through Respondent CRAWFORD as designated broker-officer pursuant to Business and Professions Code ("Code") Section 10159.2 to

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1 be responsible for ensuring their compliance with the Real Estate Law. The ownership and 2 management structure of CRESI and CIC is set forth in the table below: 3 , through the present, Respondents CRESI and CIC have been licensed as real estate corporations 4 At all times relevant herein CRESI and CIC were acting by and through Respondent 5 CRAWFORD as designated broker-officer pursuant to Business and Professions Code ("Code") 6 Section 10159.2 to be responsible for ensuring their compliance with the Real Estate Law. The 7 ownership and management structure of CRESI and CIC is set forth in the table below: 8 From July 9, 1968, through the present, Respondents CRESI and CIC have been licensed as real 9 10 estate corporations. At all times relevant herein CRESI and CIC were acting by and through 11 Respondent CRAWFORD as designated broker-officer pursuant to Business and Professions 12 Code ("Code") Section 10159.2 to be responsible for ensuring their compliance with the Real 13 Estate Law. The ownership and management structure of CRESI and CIC is set forth in the table 14 below: 15 16 Real Estate License Ownership Title Name 17 Percentage 18 Christopher Arthur Crawford 100% President/D.O. Yes 19 0% EVP No Leonel D. Tapia 20

22 23

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Tekla Housley

Robert B. Austin

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From May 29, 1981, through May 28, 1989, and again on June 30, 2004, Respondent CRAWFORD has been licensed as a real estate broker.

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Secretary

VP

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Whenever reference is made in an allegation in this Accusation to an act or omission of "Respondents", such allegation shall be deemed to mean that the officers, directors, employees, agents and real estate licensees employed by or associated with Respondents committed such act or omission while engaged in the furtherance of the business or operations of Respondents and while acting within the course and scope of their corporate authority and employment, including CRAWFORD, Leonel D. Tapia, Tekla H., and Robert B. Austin.

6.

FIRST CAUSE OF ACCUSATION (Broker Escrow Audit) (Crawford Real Estate Services Inc.) (September 1, 2011)

7.

At all times mentioned, in the City and County of San Bernardino, State of California, Respondents CRESI and CRAWFORD acted as real estate brokers and conducted licensed activities within the meaning of:

A. <u>Code Section 10131(a)</u>. Respondents engaged in the business of, acted in the capacity of, advertised or assumed to act as real estate brokers, including the solicitation for listings of and the negotiation of the sale of real property as the agent of others.

B. <u>Code Section 10131(d)</u>. Respondents engaged in a mortgage and loan brokerage including conducting activities with the public wherein institutional lenders and borrowers were solicited for loans secured directly or collaterally by liens on real property, and wherein such loans were arranged, negotiated, processed, consummated, packaged and serviced on behalf of others for compensation or in expectation of compensation and for fees often collected in advance. In addition, CRESI solicited borrowers and lenders, negotiated, escrowed and serviced mortgage loans for compensation. CRESI negotiated and escrowed mortgage loans for private lenders.

C. <u>California Financial Code Section 17006(a)(4)</u>. In addition, Respondent CRESI conducted broker-controlled escrows through its escrow division, under the exemption set forth in California Financial Code for real estate brokers performing escrows incidental to a real estate transaction where the broker is a party and where the broker is performing acts for which a real estate license is required.

Audit Examination

8.

On September 1, 2011, the Department completed an audit examination of the books and records of Respondent CRESI pertaining to the broker escrow activity described in Paragraph 7C, which require a real estate license. The audit examination covered a period of time beginning on January 1, 2009 to April 29, 2011. The audit examination revealed violations of the Code and the Title 10, Chapter 6, California Code of Regulations ("Regulations") set forth in the following paragraphs, and more fully set forth in Audit Report LA 100315, and the exhibits and work papers attached thereto.

Trust Account

9.

At all times mentioned, in connection with the activities described in Paragraph 7, 18 above, CRESI accepted or received funds including funds in trust ("trust funds") from or on 19 behalf of actual or prospective parties to transactions including buyers and sellers, borrowers and 20 lenders handled by CRESI through its in-house escrow division and thereafter made deposits and 21 or disbursements of such funds. CRESI maintained a trust account for its broker escrow activity 22 during the audit period. From time to time herein mentioned, during the audit period, said trust 23 funds were deposited and/or maintained by CRESI in the trust account set forth below: 24 /// 25

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1	<u>TA 1:</u>		
2	Bank:	Inland Community Bank	
3	Bank Address:	Rialto, CA 92376	
4	Account Name:	Crawford Real Estate Services Inc. Company Loan Origination Trust	
5	Account No.:	****0027	
6	Description:	TA1 was used to handle escrow receipts and disbursements	
7			
8	Violations of the Real	Estate Law	
9		10.	
10	In the course of	Eactivities described in Paragraphs 7 and 9, above, and during the	
11	examination period described	in Paragraph 8, Respondents CRESI and CRAWFORD acted in	
12	violation of the Code and the Regulations in which Respondents:		
13	(a) Permitted Tekla Housley, real estate salesperson, to be an authorized signatory		
14	on CRESI's escrow trust account, TA 1, in violation of Code Section 10145 and Regulation		
15			
16		sclose in writing to all parties CRESI's ownership and financial	
17			
18	interest of CRESI's escrow div	vision, in violation of Code Section 10145 and Regulation 2950(h);	
19	and		
20	(c) Used the fic	titious name of "Crawford Real Estate Services", to conduct	
21	licensed activities including a	real estate brokerage and a broker-controlled escrow, without first	
22	obtaining from the Departmen	t a license bearing said fictitious business name, in violation of	
23	Code Section 10159.5 and Reg	gulation 2731.	
24	///		
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26	///		

1	11.		
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3	The conduct of Respondents CRESI and CRAWFORD, described in Paragraph		
4	10, above, violated the Code and the Regulations as set forth below:		
5	PARAGRAPH PROVISIONS VIOLATED		
6	10(a) Code Section 10145 and Regulation 2834, 2950(d) and 2951		
7	10(b) Code Section 10145 and Regulation 2950(h)		
8	10(c)Code Section 10159.5 and Regulation 2731		
9			
10	The foregoing violations constitute cause for discipline of the real estate licenses and license		
11	rights of Respondents CRESI and CRAWFORD under the provisions of Code Sections 10177(d)		
12	and/or 10177(g).		
13	SECOND CALISE OF A COUSATION		
14	SECOND CAUSE OF ACCUSATION (Mortgage Loan Broker Audit)		
15	(Crawford Real Estate Services Inc.) (August 5, 2011)		
16			
17	Audit Examination		
18	12.		
19	On August 5, 2011, the Department completed an audit examination of the books		
20	and records of Respondent CRESI pertaining to the mortgage loan activity described in		
21	Paragraph 7, which require a real estate license. The audit examination covered a period of time		
22	beginning on January 1, 2009 to April 29, 2011. The audit examination revealed violations of the	ł	
23	Code Regulations set forth in the following paragraphs, and more fully set forth in Audit Report		
24	LA 100012, and the exhibits and work papers attached thereto.		
25	///		
26	///		
	7		

1	Trust Accounts	
2	13.	
3	CRESI did not maintain a trust account for its Mortgage Loan activity during the	
4	audit period.	
5	Violations of the Real Estate Law	
6	14.	
7	In the course of activities described in Paragraphs 7 and 13, above, and during the	
8	examination period described in Paragraph 12, Respondents CRESI and CRAWFORD acted in	
9	violation of the Code and the Regulations in which Respondents:	
10	(a) Offered and negotiated residential mortgage loans for compensation without	
11	first obtaining and maintaining a real estate Nationwide Mortgage Licensing System and Registry	
12	(NMLS) license endorsement as a Mortgage Loan Originator, in violation of Code Section	
13 14	10166.2(b); (b) Used the fictitious name of "Crawford Real Estate Services", to conduct	
15	licensed activities including a real estate brokerage and a broker-controlled escrow, without first	
16	obtaining from the Department a license bearing said fictitious business name, in violation of	
17	Code Section 10159.5 and Regulation 2731; and	
18	(c) Failed to maintain a signed broker-salesperson agreement with broker Robert	
19	B. Austin, in violation of Regulation 2726.	
20	15.	
21	The conduct of Respondents CRESI and CRAWFORD, described in Paragraph	
22		
23	14, above, violated the Code and the Regulations as set forth below:	
24	PARAGRAPH PROVISIONS VIOLATED	
25	14(a) Code Section 10166.2(b)	
26	14(b) Code Section 10159.5 and Regulation2731	

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Regulation 2726

The foregoing violations constitute cause for discipline of the real estate licenses and license rights of Respondents CRESI and CRAWFORD under the provisions of Code Sections 10177(d) and/or 10177(g).

THIRD CAUSE OF ACCUSATION (Mortgage Loan Broker Audit) (Crawford Investment Company) (September 16, 2011)

Audit Examination

16.

On September 16, 2011, the Department completed an audit examination of the books and records of Respondent CIC pertaining to the mortgage loan activity described in Paragraph 7B, which require a real estate license. The audit examination covered a period of time beginning on May 1, 2009 to March 31, 2011. The audit examination revealed violations of the Code Regulations set forth in the following paragraphs, and more fully set forth in Audit Report LA 100011, and the exhibits and work papers attached thereto.

Trust Accounts

17.

At all times mentioned, in connection with the activities described in Paragraph 7B, above, CIC accepted or received funds including funds in trust ("trust funds") from or on behalf of actual or prospective parties to transactions including buyers and sellers, lenders and borrowers handled by CIC and thereafter made deposits and or disbursements of such funds. CIC maintained trust accounts for its mortgage loan activity during the audit period. From time to time herein mentioned, during the audit period, said trust funds were deposited and/or maintained by CIC in the trust accounts set forth below:

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1 <u>TA 1:</u> Bank: Inland Community Bank 2 Bank Address: Rialto, CA 92376 3 Crawford Investment Company Servicing Trust Account Name: 4 *****0092 Account No.: 5 Description: TA1 was CIC's loan servicing account 6 7 TA 2: 8 Bank: Inland Community Bank Bank Address: Rialto, CA 92376 9 Account Name: Crawford Investment Company Loan Origination Trust 1.0 Account No.: *****0142 11 Description: TA2 was CIC's loan origination account 12 13 Violations of the Real Estate Law 1418. 15 In the course of activities described in Paragraphs 7 and 17, above, and during the 16 examination period described in Paragraph 16, Respondents CIC and CRAWFORD acted in 17 violation of the Code and the Regulations in which Respondents: 18 (a) Permitted Leonel Tapia, real estate salesperson, to be authorized signatory on 19 CIC's trust account, TA 1, in violation of Code Section 10145 and Regulation 2834. Leonel 20 Tapia was licensed under CRESI not CIC; 21 (b) Employed and/or compensated salespersons Leonel Tapia and Zana Ruth 22 Pennington-Shain, in their capacity as agents providing loan origination services to investors and 23 lenders who Respondents knew was not licensed by the Department as a real estate broker or as a 24 real estate salesperson employed by a real estate broker, for performing acts for which a real 25 26 estate license is required to CIC, but rather were employed by CRESI and paid by CIC, in

1	violation of Code Section 10137; and			
2	(c) Failed to provide or deliver a statement in writing, to wit, a Lender/Purchaser			
3	Disclosure Statement, containing all the information required by Code Section 10232.5 to lender			
4	Fathi Mohammed M. of Crescent Engineering Services for the Charles G. T, Trustee loan before			
5	said lender became obligated to make the loan before the receipt by or on behalf of CIC of any			
6	funds from said lender for said loan, in violation of Code Section 10232.4 and 10232.5.			
7	Respondent CIC had custody of the purchase Charles G. T. note but did not provide purchaser			
8	Fathi Mohammed M. with a completed Lender/Purchaser Disclosure Statement before purchaser			
9	Fathi Mohammed M. became obligated to the loan.			
10	19.			
11	The conduct of Respondents CIC and CRAWFORD, described in Paragraph 18,			
12	above, violated the Code and the Regulations as set forth below:			
13	PARAGRAPH PROVISIONS VIOLATED			
14 15	18(a) Code Section 10145 and 2834			
16	18(b)Code Section 10137			
17	18 (c) Code Sections 10232.4 and 10232.5			
18 19	The foregoing violations constitute cause for discipline of the real estate licenses and license			
20	rights of Respondents CIC and CRAWFORD under the provisions of Code Sections 10177(d)			
21	and/or 10177(g).			
22	FOURTH CAUSE OF ACCUSATION (Negligence)			
23	20.			
24	The overall conduct of Respondents CRESI, CIC and CRAWFORD constitutes			
25	negligence or incompetence and is cause for discipline of the real estate license and license rights			
26	of said Respondents pursuant to the provisions of Code Section 10177(g).			

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2	FIFTH CAUSE OF ACCUSATION (Fiduciary Duty)	
3	21.	
4	The conduct, acts and omissions of Respondents CRESI, CIC and CRAWFORD	
5	constitutes a breach of fiduciary duty, owed to CRESI and CIC's real estate and brokerage	
6	clientele and escrow trust fund beneficiaries of good faith, trust, confidence and candor, within	
7	the scope of their brokerage and business relationship, in violation of Code Section 10177(g) and	1
8	constitutes cause for discipline of the real estate license and license rights of said Respondents	
9	pursuant to the provisions of Code Section 10177(g).	
10		
11	FIFTH CAUSE OF ACCUSATION (Supervision and Compliance)	
12	22.	
13	The overall conduct of Respondents CRAWFORD constitutes a failure on his part	t,
14	as the officer designated by a corporate broker licensee, to exercise the reasonable supervision	
15	and control over the licensed activities of CIC and CRESI, as required by Code Section 10159.2	
16	and Regulation 2725, and to keep CIC and CRESI and its officers in compliance with the Real	
17	Estate Law.	
18	23.	
19	Code Section 10106 provides, in pertinent part, that in any order issued in	
20	resolution of a disciplinary proceeding before the Department of Real Estate, the Commissioner	
21	may request the administrative law judge to direct a licensee found to have committed a violation	
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23	of this part to pay a sum not to exceed the reasonable costs of the investigation and enforcement	
24	of the case.	
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26	PRIOR DEPARTMENT ACTION	

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On March 30, 2005, in Case No. H-31797 LA, an Accusation was filed against Respondents CIC and CRAWFORD, that resulted in discipline effective November 23, 2005, including a stayed suspension for one year on terms and conditions for violations of Code Sections 10145, 10234, 10177(d), 10177(g) and 10177(h) and Regulations 2831, 2831.1, 2831.2 and 2832.1.

WHEREFORE, Complainant prays that a hearing be conducted on the allegations of this Accusation and that upon proof thereof, a decision be rendered imposing disciplinary action against all licenses and/or license rights of Respondents CRAWFORD REAL ESTATE SERVICES INC., CRAWFORD INVESTMENT COMPANY and CHRISTOPHER ARTHUR CRAWFORD, individually and as former designated officer of Crawford Real Estate Services Inc. and Crawford Investment Company, under the Real Estate Law (Part 1 of Division 4 of the California Business and Professions Code) and for such other and further relief as may be proper under other applicable provisions of law, including but not limited to, costs of audit, investigation and enforcement.

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cc:

Crawford Real Estate Services Inc.

Crawford Investment Company Christopher Arthur Crawford D.O.

Audits - Chona T. Soriano

Maria Suarez

Sacto

Dated at Los Angeles, California. lav of 2013

Deputy Real Estate Commission

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