: 3 1	
1	ELLIOTT MAC LENNAN, Counsel (SBN 66674) Bureau of Real Estate
2	320 W. 4 <sup>TH</sup> Street, Suite 350 Los Angeles, CA 90013-1105
4	Telephone: (213) 576-6982 MAY 1 4 2014
5	BUREAU OF REAL ESTATE
6	By farmed
7	
8	
9	BEFORE THE BUREAU OF REAL ESTATE
10	STATE OF CALIFORNIA
11	
12	) OAH No. L-2013080999
13	REPUBLIC REALTY SERVICES INC.,       )         doing business as RE/MAX Metro       )         STIPULATION
14	Real Estate Services; and   AND     )   AGREEMENT
15 16	PAUL FLORES, individually and as       )         designated officer of Republic Realty       )         Services Inc.,       )
17	)
18	Respondents. )
19	It is hereby stipulated by and between Respondents REPUBLIC REALTY
20	SERVICES INC. doing business as RE/MAX Metro Real Estate Services, and PAUL FLORES,
21	individually and as designated officer of Republic Realty Services Inc. (sometimes collectively
22	
23	referred to as "Respondents") represented by Steven F. Spierer, Esq. and the Complainant,
24	acting by and through Elliott Mac Lennan, Counsel for the Bureau of Real Estate, as follows for
	the purpose of settling and disposing of the Accusation filed on June 27, 2013, in this matter:
26 27	

- 1 -

1. All issues which were to be contested and all evidence which was to be 1 presented by Complainant and Respondents at a formal hearing on the Accusation, which 2 hearing was to be held in accordance with the provisions of the Administrative Procedure Act 3 4 ("APA") shall instead and in place thereof be submitted solely on the basis of the provisions of 5 this Stipulation and Agreement ("Stipulation.") 6 2. Respondents have received, read and understand the Statement to Respondent, 7 the Discovery Provisions of the APA and the Accusation filed by the Bureau of Real Estate in 8 this proceeding. 9 10 3. Respondents timely filed a Notice of Defense pursuant to Section 11506 of 11 the Government Code for the purpose of requesting a hearing on the allegations in the 12 Accusation. Respondents hereby freely and voluntarily withdraw said Notice of Defense. 13 Respondents acknowledge that they understand that by withdrawing said Notice of Defense they 14 thereby waive their right to require the Commissioner to prove the allegations in the Accusation 15 at a contested hearing held in accordance with the provisions of the APA and that they will 16 17 waive other rights afforded to them in connection with the hearing such as the right to present 18 evidence in their defense the right to cross-examine witnesses. 19 4. This Stipulation is based on the factual allegations contained in the 20 Accusation. In the interest of expedience and economy, Respondents choose not to contest 21 these allegations, but to remain silent and understand that, as a result thereof, these factual 22 allegations, without being admitted or denied, will serve as a prima facie basis for the 23 24disciplinary action stipulated to herein. The Real Estate Commissioner shall not be required to 25 provide further evidence to prove said factual allegations. 26 ///

5. This Stipulation is made for the purpose of reaching an agreed disposition of this proceeding and is expressly limited to this proceeding and any other proceeding or case in which the Bureau of Real Estate ("Bureau") or another licensing agency of this state, another state or if the federal government is involved, and otherwise shall not be admissible in any other criminal or civil proceeding.

6. It is understood by the parties that the Real Estate Commissioner may adopt this Stipulation as his Decision in this matter thereby imposing the penalty and sanctions on Respondents' real estate licenses and license rights as set forth in the below "Order". In the event that the Commissioner in the Commissioner's discretion does not adopt the Stipulation, the Stipulation shall be void and of no effect and Respondents shall retain the right to a hearing and proceeding on the Accusation under the provisions of the APA and shall not be bound by any stipulation or waiver made herein.

7. The Order or any subsequent Order of the Real Estate Commissioner made pursuant to this Stipulation shall not constitute an estoppel, merger or bar to any further administrative or civil proceedings by the Bureau of Real Estate with respect to any matters which were not specifically alleged to be causes for accusation in this proceeding.

17

18

19

20

25

26

27

1

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

8. Respondents understand that by agreeing to this Stipulation, Respondents agree to pay, pursuant to Business and Professions Code Section 10148, the cost of the original audit which led to this disciplinary action. The amount of said cost is \$14,780.92.

9. Respondents have received, read, and understand the "Notice Concerning 21 Costs of Subsequent Audit." Respondents further understand that by agreeing to this 22 23 Stipulation, the findings set forth below in the Determination of Issues become final, and the 24 Commissioner may charge Respondents for the cost of any subsequent audit conducted pursuant to Business and Professions Code Section 10148 to determine if the violations have been corrected. The maximum cost of the subsequent audit will not exceed \$14,780.92.

	10. Respondent understands that by agreeing to this Stipulation, Respondent
1 2	agrees to pay, pursuant to Business and Professions Code Section 10106, the cost of the
. 3	
4	investigation and enforcement of this matter. The amount of said cost is \$5,265.
5	DETERMINATION OF ISSUES
6	By reason of the foregoing, it is stipulated and agreed that the following
7	determination of issues shall be made:
8	I.
9	The conduct of <u>REPUBLIC REALTY SERVICES INC</u> . and <u>PAUL FLORES</u> as
10	described in Paragraph 4, above, is in violation of Sections 10140.6(b)(1), 10145, 10147.5(a),
11	10160, 10161.8, 10163 and 10159.5 of the Business and Professions Code ("Code") and
12	Sections 2715, 2731, 2752, 2753, 2831, 2831.1, 2831.2, 2832(e), 2834, 2950(d), 2950(f) and
13	2950(h) of Title 10, Chapter 6 of the California Code of Regulations ("Regulations") and is a
14	basis for suspension or revocation of Respondents' license and license rights as a violation of
15	the Real Estate Law pursuant to Code Sections <u>10177(d)</u> and <u>10177(g)</u> .
16	II.
17	The conduct of PAUL FLORES, as described in Paragraph 4, above, constitutes
18	a failure to keep Republic Realty Services Inc. in compliance with the Real Estate Law during
19	the time that said Respondent was the officer designated by a corporate broker licensee in
20	violation of Code Section <u>10159.2</u> and Regulation <u>2725</u> . This conduct is a basis for the
21	suspension or revocation of Respondent's license pursuant to Code Section $10177(h)$ .
22	
23	
24	
25	
26	///
27	

1	1 ORDER	
2	WHEREFORE, THE FOLLOWING ORDER is hereby made:	
3	I. I.	
4	All licenses and licensing rights of Respondents REPUBLIC REALTY	
. 5	SERVICES INC. and PAUL FLORES, under the Real Estate Law, are suspended for a period of	
6	ninety (90) days from the effective date of this Decision:	
7	A. Provided, however, that if a Respondent requests, the initial thirty (30) days	
<sup>8</sup> of said suspension (or a portion thereof) shall be stayed for two (2) years upon cond		
10	1. Respondents pay a monetary penalty pursuant to Section 10175.2 of the	
11	Business and Professions Code at the rate of \$100 per day for each day of the suspension for a	
12	monetary penalty of \$3,000 for each Respondent, or \$6,000 total.	
13	2. Said payment shall be in the form of a cashier's check or certified check made	
14	payable to the Recovery Account of the Real Estate Fund. Said check must be received by the	
15 16	Bureau prior to the effective date of the Decision in this matter.	
17	3. No further cause for disciplinary action against the real estate license of	
18	Respondents occur within two (2) years from the effective date of the Decision in this matter.	
19	4. If Respondents fail to pay the monetary penalty in accordance with the terms	
20	of the Decision, the Commissioner may, without a hearing, order the immediate execution of all	
21	or any part of the stayed suspension, in which event Respondents shall not be entitled to any	
22	repayment nor credit, prorated or otherwise, for money paid to the Bureau under the terms of	
23 24	this Decision.	
24	5. If Respondents pay the monetary penalty and if no further cause for	
26	disciplinary action against the real estate license of a Respondent occurs within two (2) years	
27	y and a game are rear estate needse of a respondent occurs within two (2) years	

- 5 -

from the effective date of the Decision, the stay hereby granted shall become permanent. 1 B. The remaining sixty (60) days of the ninety (90) day suspension shall be 2 stayed for two (2) years upon the following terms and conditions: 3 4 1. Respondents shall obey all laws, rules and regulations governing the rights, 5 duties and responsibilities of a real estate licensee in the State of California; and 6 2. That no final subsequent determination be made after hearing or upon 7 stipulation, that cause for disciplinary action occurred within two (2) years from the effective 8 date of this Decision. Should such a determination be made, the Commissioner may, in his 9 10 discretion, vacate and set aside the stay order and reimpose all or a portion of the stayed 11 suspension. Should no such determination be made, the stay imposed herein shall become 12 permanent. 13 14 II. 15 Pursuant to Section 10148 of the Business and Professions Code, Respondents 16 REPUBLIC REALTY SERVICES INC. and PAUL FLORES shall pay the Commissioner's reasonable cost for (a) the audit which led to this disciplinary action and (b) a subsequent audit 17 to determine if Respondents are now in compliance with the Real Estate Law. The cost of the 18 audit which led to this disciplinary action is \$14,780.92. In calculating the amount of the 19 Commissioner's reasonable cost, the Commissioner may use the estimated average hourly salary 20 21 for all persons performing audits of real estate brokers, and shall include an allocation for travel time to and from the auditor's place of work. Said amount for the prior and subsequent audits 22 shall not exceed \$29,561.84. Respondents are jointly and severally liable for the cost of the 23 24 audits. 25 . Respondents shall pay such cost within 60 days of receiving an invoice from the Commissioner detailing the activities performed during the audit and the amount of time spent 26 27 performing those activities.

- 6 -

The Commissioner may suspend the license of Respondents pending a hearing
 held in accordance with Section 11500, et seq., of the Government Code, if payment is not
 timely made as provided for herein, or as provided for in a subsequent agreement between the
 Respondents and the Commissioner. The suspension shall remain in effect until payment is
 made in full or until a Respondent enters into an agreement satisfactory to the Commissioner to
 provide for payment, or until a decision providing otherwise is adopted following a hearing held
 pursuant to this condition.

## III.

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

26

27

Pursuant to Section 10106 of the Business and Professions Code, Respondents REPUBLIC REALTY SERVICES INC. and PAUL FLORES, shall pay the Commissioner's reasonable cost for investigation and enforcement of the matter by the effective date of this Decision. The investigation and enforcement cost which led to this disciplinary action' is \$5,265. The Commissioner may suspend the license of Respondent pending a hearing held in accordance with Section 11500, et seq., of the Government Code, if payment is not timely

made as provided for herein, or as provided for in a subsequent agreement between the Respondent and the Commissioner. The suspension shall remain in effect until payment is made in full or until Respondent enters into an agreement satisfactory to the Commissioner to provide for payment, or until a decision providing otherwise is adopted following a hearing held pursuant to this condition.

## IV.

 Respondent PAUL FLORES shall within six (6) months from the effective date

 of the Decision herein, take and pass the Professional Responsibility Examination administered

 by the Bureau including the payment of the appropriate examination fee. If Respondent fails to

 satisfy this condition, the Commissioner may order suspension of Respondent's license until

- 7 -

1	V.
2	Respondent PAUL FLORES shall, within nine (9) months from the effective date
3 .	of this Decision, present evidence satisfactory to the Real Estate Commissioner that Respondent
4	has, since the most recent issuance of an original or renewal real estate license, taken and
5	successfully completed the continuing education requirements of Article 2.5 of Chapter 3 of the
6 7	Real Estate Law for renewal of a real estate license. If Respondent fails to satisfy this condition,
, 8	the Commissioner may order the suspension of the license until Respondent presents such
9	evidence. The Commissioner shall afford Respondent the opportunity for a hearing pursuant to
10	the Administrative Procedure Act to present such evidence.
11	VI.
12	All licenses and licensing rights of PAUL FLORES, are indefinitely suspended
13 14	unless or until Respondent provides proof satisfactory to the Commissioner, of having taken and
15	successfully completed the continuing education course on trust fund accounting and handling
16	specified in paragraph (3) of subdivision (a) of Section 10170.5 of the Business and Professions
17	Code. Proof of satisfaction of this requirement includes evidence that respondent has
18	successfully completed the trust fund account and handling continuing education course within
19 20	120 days prior to the effective date of the Decision in this matter.
21	VII.
22	During the two (2) year period referenced above, Respondent PAUL FLORES
23	shall not serve as the designated officer at any corporate real estate broker other than
24	REPUBLIC REALTY SERVICES INC. unless and until Respondent is the sole owner of record
25	of the shares of the corporation.
26	///
	///
27	
	- 8 -

V.

1	VIII.
2	As a further condition for the Commissioner to enter into this Stipulation,
3	Respondents shall provide evidence satisfactory to the Real Estate Commissioner that all
4 5	violations have been corrected prior to the effective date of the Stipulation.
5	IX.
7	All proof required by this Order shall be sent to the attention of Elliott Mac
8	
9	Lennan, Counsel, Legal Section, Bureau of Real Estate, 320 West 4th St., Suite 350, Los
10	Angeles, California 90013-1105.
11	
12	DATED: $4-28-14$ $\epsilon\gamma$ ELLIOTT MAC LENNAN,
13	Counsel for Bureau of Real Estate
14	* * *
. 15	EXECUTION OF THE STIPULATION
16	We have read the Stipulation and have discussed it with our attorney. Its terms
17 18	are understood by us and are agreeable and acceptable to us. We understand that we are waiving
18	rights given to us by the California Administrative Procedure Act (including but not limited to
20	Sections 11506, 11508, 11509 and 11513 of the Government Code), and we are willingly,
21	intelligently and voluntarily waive those rights, including the right of requiring the
22	Commissioner to prove the allegations in the Accusation at a hearing at which we would have
23	the right to cross-examine witnesses against us and to present evidence in defense and
24	mitigation of the charges.
25	
26	
27	
	- 9 -

## FACSIMILE

Respondents can signify acceptance and approval of the terms and conditions of this Stipulation by faxing a copy of its signature page, as actually signed by Respondents, to the Bureau at the following facsimile number: Elliott Mac Lennan at (213) 576-6917. Respondents agree, acknowledge and understand that by electronically sending to the Bureau a fax copy of Respondents' actual signature as they appear on the Stipulation, that receipt of the faxed copy by the Bureau shall be as binding on Respondents as if the Bureau had received the original signed Stipulation.

10 DATED: 3/6/2014 11 12 13 14 DATED: 3/6/2014 15 16

1

2

3

4

5

6

7

8

9

17

18

19

20

21

22

23

24

25

26

27

///

///

///

///

///

DATED:

Paul Flores

REPUBLIC REALTY SERVICES INC. BY: PAUL FLORES, D.O. Respondent

PAUL FLORES, individually and as designated officer of Republic Realty Services Inc., Respondent

RER, ESO.

Attorney for Respondents

1	***				
2	The foregoing Stipulation and Agreement is hereby adopted as my Decision as to				
3	Respondents REPUBLIC REALTY SERVICES INC. and PAUL FLORES, individually and as				
4	designated officer of Republic Realty Services Inc. and shall become effective at 12 of	clock			
5	noon on JUN C 4 2014 , 2014				
6	IT IS SO ORDERED MAY 07 2014				
7					
8	Real Estate Commissioner				
9					
10	(3(t))				
11	IEEEDEN MAAONI				
12	JEFFREY MASON Chief Deputy Commissioner				
13		,			
14					
15					
16					
17					
18					
19					
20					
21					
22 23					
23					
24 25					
25					
20					
4 I					
	- 11 -				

ī

1