1 MARTHA J. ROSETT, Counsel (SBN 142072) Department of Real Estate 320 West Fourth Street, Ste. 350 Los Angeles, California 90013-1105 Telephone: (213) 576-6982 Direct: (213) 620-6430 (Direct) 5 6 7 8 BEFORE THE DEPARTMENT OF REAL ESTATE 9 STATE OF CALIFORNIA 10 11 In the Matter of the Accusation of No. H-38850 LA 12 HEALSTONE REAL ESTATE GROUP INC., 13 a corporate real estate broker, and WILLIAM HUBERT ALLEN III, 14 individually and as designated broker-officer of Healstone Real Estate Group Inc., 15 16 Respondents. 17 1. 18 19 20 2. 21 22 23 24 25 26

FILED

MAY - 3 2013

DEPARTMENT OF REAL ESTATE

ACCUSATION

The Complainant, Robin Trujillo, a Deputy Real Estate Commissioner for the Department of Real Estate ("Department") makes this Accusation in her official capacity.

Respondent HEALSTONE REAL ESTATE GROUP INC. ("HEALSTONE") is, and at all times relevant was, licensed and/or had license rights under the Real Estate Law, Part 1 of Division 4 of the California Business and Professions Code ("Code") as a corporate real estate broker. HEALSTONE has been licensed as a corporate real estate broker since September 21, 2009. Respondent HEALSTONE is and was authorized to act by and through Respondent WILLIAM HUBERT ALLEN III as the broker-officer designated pursuant to the provisions of

Code Section 10159.2, for ensuring compliance with the Real Estate Law.

3.

Respondent WILLIAM HUBERT ALLEN III (hereinafter "ALLEN") is presently licensed and/or has license rights under the Code as a real estate broker. Respondent ALLEN has been licensed by the Department as a real estate broker since on or about November 12, 2002. As set forth above, Respondent ALLEN was and is the designated broker-officer of HEALSTONE.

4.

Respondent HEALSTONE is a California corporation. ALLEN is the President and 100% owner of the corporation. HEALSTONE's corporate status was suspended effective on or about June 1, 2012, and has remained suspended since that time. HEALSTONE is therefore not currently a corporation in good standing in the State of California.

## Prior Discipline

Effective on or about July 15, 2009, pursuant to the Commissioner's Order in Department Case No. H-33904 LA, Respondent ALLEN's real estate broker license was suspended for thirty days, which suspension was stayed for two years. The grounds for suspension of ALLEN's license included Code Sections 10160, 10177(d), 10177(g) and 10177(h) for violation of Code Sections 10130, 10137, 10145 and 10159.2 and Title 10, Chapter 6 of the California Code of Regulations, Regulations 2731, 2726, 2752, 2832(a), and 2834.

5.

6.

Respondent ALLEN's discipline in Case No. H-33904 LA stemmed from his role as designated broker-officer and sole owner of corporate real estate broker Healstone Investment Real Estate Inc. Healstone Investment Real Estate Inc.'s corporate broker license was revoked

outright in the same action, effective July 15, 2009. Healstone Investment Real Estate Inc.'s corporate real estate license has not been reinstated.

7.

All further references to "Respondents" include the parties listed in Paragraphs 2 through 4 above, as well as the officers, agents, affiliates and employees of the parties listed in Paragraphs 2 through 4.

8.

At all times relevant herein, Respondents engaged in the business of, acted in the capacity of, advertised or assumed to act as real estate brokers in the State of California within the meaning of Code Section 10131(b) (managing residential rental properties and collecting rents on behalf of the owners).

## FIRST CAUSE OF ACCUSATION

## Audit No. LA 100224

9.

On May 31, 2011, the Department completed an audit examination of Respondent HEALSTONE's books and records pertaining to the property management activities described in Paragraph 8 above, covering a period from July 1, 2010 to February 28, 2011. The primary purpose of the examination was to determine Respondent HEALSTONE's compliance with the Real Estate Law. The examination, Audit No. LA 100224, revealed violations of the Code and Title 10, Chapter 6 of the California Code of Regulations ("Regulations"), as set forth below, and as more specifically set forth in the Audit Report and Exhibits attached thereto.

10.

During the examination period, Respondent HEALSTONE, acting by and through ALLEN as its designated broker officer, performed residential rental property management.

HEALSTONE managed approximately 24 residential properties with approximately 227 residential units for approximately 20 owners. HEALSTONE collected approximately \$3,000,000.00 in trust fund receipts during the calendar year 2010. Approximately 15 percent of the trust fund receipts consisted of cash. Management fees ranged from 4% to 6% of collected rents. For one-time tenant placement services, HEALSTONE was compensated with 33% of the first month's rent.

11.

According to ALLEN, HEALSTONE maintained 24 bank accounts used to hold trust funds during the audit period account pertaining to its real property management activities during the audit period. Of these, the auditor examined two accounts, identified as follows:

Bank Account #1 ("B/A1"): "Healstone Property Management LLC ATF LBLGP: Lime," Account No. XXXX695, held at Farmers & Merchants Bank, 4827 E. Second St., Long Beach, CA 90803. This account was used for the deposit and disbursement of rents and trust funds related to the management of a nine unit residential property located at 711-714 and 722 Lime Avenue in Long Beach, CA. Respondent ALLEN and Mary A. Curran, a real estate salesperson, were signatories on the account.

Bank Account #2 ("B/A/2"): "Healstone Property Management LLC ATF A Mile From the Beach: 1717 California," Account No. XXXX768, held at Farmers & Merchants Bank, 4827 E. Second Street, Long Beach, CA 90803. This account was used for the deposit and disbursement of rents and trust funds related to the management of a four unit residential property located at 1717 California Street in Huntington Beach, CA. Respondent ALLEN and Mary A. Curran, a real estate salesperson, were signatories on the account.

12.

In the course of activities described in Paragraph 8 above, and during the

examination period described in Paragraph 9, Respondents acted in violation of the Code and the Regulations in that:

- (a) B/A 1 and B/A 2 were used to hold trust funds, but were not properly designated as trust accounts in the name of the broker as trustee, in violation of Code Section 10145 and Regulation 2832.
- (b) A licensed salesperson working as a bookkeeper for HEALSTONE during 2010 but not employed under the corporation broker license of HEALSTONE prior to January 24, 2011 was an authorized signer on B/A 1 and B/A 2 without proper fidelity bond coverage, in violation of Code Section 10145 and Regulation 2834.
- (c) HEALSTONE and ALLEN used the names "Healstone," "Healstone Property Management," and "Healstone Property Management LLC" in conducting acts for which a license was required without first obtaining a real estate license bearing those names, in violation of Regulation 2731.
- (d) HEALSTONE and ALLEN moved HEALSTONE's principal place of business from 555 E. Ocean Blvd. #110 in Long Beach to 4425 N. Atlantic Avenue #B-11 in Long Beach on or before November 1, 2009. However, Respondents ALLEN and HEALSTONE failed to notify the Department of the change of HEALSTONE's main office address until April 27, 2011, after the audit was conducted. This failure to notify the Department of the change of address of the principal place of business within one day of moving was in violation of Code Section 10162 and Regulation 2715.
- (e) HEALSTONE failed to have a signed and dated Broker-Salesperson Relationship agreement in place with salesperson Mary Curran, in violation of Regulation 2726.
- (f) Respondent ALLEN's and salesperson Mary Curran's business cards did not set forth their respective license identification numbers, in violation of Code Section 10140.6 and

13.

The conduct, acts and/or omissions of Respondent HEALSTONE and ALLEN, as described in Paragraph 10, above, violated the Code and Regulations as follows:

5	<u>PARAGRAPH</u>	PROVISIONS VIOLATED
6	12 (a)	Code Section 10145
7		Regulation 2832
8	12 (b)	Code Section 10145 Regulation 2834
9	10 ( )	Q
10	12 (c)	Regulation 2731
11	12 (d)	Code Section 10162 Regulation 2715
12		
13	12 (e)	Regulation 2726
14	12 (f)	Code Section 10140.6
15		Regulation 2773

Of these violations, Respondent ALLEN was previously disciplined for the violations set forth in Paragraphs 12(a), 12(b), 12(c), 12(e) and 12(f).

14.

The foregoing violations constitute cause for the suspension or revocation of the real estate licenses and license rights of Respondents HEALSTONE and ALLEN under the provisions of Code Sections 10145, 10177(d) and 10177(g).

15.

The foregoing violations constitute cause for the suspension or revocation of Respondent ALLEN's real estate broker license pursuant to Code Sections 10159.2 and 10177(h)

for failing to adequately supervise the real estate activities of HEALSTONE to ensure compliance with the Real Estate Law.

16.

The foregoing violations constitute cause for the suspension or revocation of the ALLEN's real broker license pursuant to Code Sections 10176(i) and/or 10177(j) for engaging in dishonest dealing, knowingly failing to correct previously cited violations, and willfully and intentionally violating the Real Estate Law.

## SUSPENSION OF CORPORATE POWERS

17.

On or about June 1, 2012, pursuant to the provisions of Section 23302 of the California Revenue and Taxation Code, the corporate rights and privileges of Respondent HEALSTONE were suspended by the California Secretary of State. The corporate rights and privileges of Respondent HEALSTONE have remained suspended since that time.

18.

The suspension of the corporate powers of Respondent HEALSTONE constitutes grounds to suspend or revoke Respondent HEALSTONE's corporate real estate broker license pursuant to Code Sections 10177(d), 10177(f) and/or 10177(g) in conjunction with Regulation 2742.

19.

The suspension of the corporate powers of Respondent HEALSTONE by the California Secretary of State for failure to pay taxes is grounds to suspend or revoke the license and/or license rights of Respondent ALLEN pursuant to Code Sections 10177(h), 10177(d), 10177(g), 10176(i) and/or 10177(j).

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WHEREFORE, Complainant prays that a hearing be conducted on the allegations of this Accusation and that upon proof thereof, a decision be rendered imposing disciplinary action against all licenses and/or license rights of Respondents HEALSTONE REAL ESTATE GROUP INC. and WILLIAM HUBERT ALLEN III under the Real Estate Law (Part 1 of Division 4 of the Business and Professions Code), for the cost of investigation and enforcement as permitted by law, and for such other and further relief as may be proper under other provisions of law. Dated at Los Angeles, California, this 30 day of Apri Juilla Robin Trujillo Deputy Real Estate Commissioner

cc: Healstone Real Estate Group Inc.
William Hubert Allen III
Robin Trujillo
Sacto.