## JUL 232012 <br> DEPARTMENT OF REAL ESTATE <br> BY:- Wuitalse Dadennia

## BEFORE THE DEPARTMENT OF REAL ESTATE

## STATE OF CALIFORNIA



## DECISION

This Decision is being issued in accordance with the provisions of Section 11520 of the Government Code, on evidence of compliance with section 11505 of the Government Code and pursuant to the Order of Default filed on April 2, 2012, and the findings of fact set forth herein are based on one or more of the following: (1) Respondents Funding Solutions Lending Corp's ("FSLC") and KEVIN D. JONES's ("JONES") express admissions; (2) affidavits; and (3) Department Audit Report LA100037 and (4) other evidence.

## FACTUAL FINDINGS

1. 

On December 14, 2011, Maria Suarez made the Accusation in her official capacity as a Deputy Real Estate Commissioner of the State of California. The Accusation, Statement to Respondent, and Notice of Defense were mailed by certified and regular mail, to Respondents' last known mailing addresses on file with the Department of Real Estate ("Department") on December 15, 2011.
2.

On April 2, 2012, no Notice of Defense having been filed by FSLC or JONES within the time prescribed by Section 11506 of the Government Code, Respondents' defaults were entered herein.
3.

FSLC presently has license rights under the Real Estate Law (Part 1 of Division 4 of the Business and Professions Code, hereinafter "Code"), as a corporate real estate broker. On October 1, 2010, FSLC's license expired. Pursuant to Code Section 10201, FSLC retains renewal rights for two years. The Department holds jurisdiction over the lapsed license, pursuant to Code Section 10103.
4.

JONES presently has license rights under the Real Estate Law, as a real estate broker. On April 5, 2012, his license expired.Jones was designated officer of FSLC between October 2, 2006 and October 1, 2010.
5.

Andrade Transaction
On or about December 23, 2008, FSLC entered into an agreement with Juan Andrade ("Andrade"), in which FSLC offered to negotiate a modification of Andrade's loan, which was secured by real property located at 4824 E. Madison Avenue, Fresno, CA, in exchange for payment of an advance fee. Among the terms of this agreement was a guarantee that FSLC would refund all fees (less $\$ 695$ ) if FSLC was unable to obtain a modification of Andrade's loan. On September 23, 2008, Andrade paid an advance fee of $\$ 1,700$ to FSLC. FSLC did not obtain a modification of Andrade's loan and did not reimburse his fees as guaranteed in the December

23, 2008 agreement.
6.

On or about $\frac{\text { Irvine Transaction }}{\text { April 30, 2009, FSLC }}$ entered into an agreement with Patricia Irvine ("Irvine"), in which FSLC offered to negotiate a modification of Irvine's loan, which was secured by real property located at 501 West Las Palmas Drive, Fullerton, CA, in exchange for payment of an advance fee of $\$ 4095$. Among the terms of this agreement was a guarantee that FSLC would refund all fees (less $\$ 30 \%$ of the contract price) if FSLC was unable to obtain a modification of Irvine's loan. Between April 30, 2009 and May 5; 2009, Irvine paid advance fees of $\$ 4095$ to FSLC. FSLC did not obtain a modification of Irvine's loan and did not reimburse her fees as guaranteed in the April 30, 2009 agreement.

## DETERMINATION OF ISSUES

1. 

The agreements made by FSLC, as described in Findings 5 and 6 above, constitute advance fee agreements within the meaning of Code Section 10026. On June 10, 2009, FLSC submitted an advance fee agreement to the Real Estate Commissioner. On June 23, 2009, the Department issued a letter raising no objection the advance fee agreement, as submitted. However, FSLC and JONES failed to submit the advance fee agreements described in Findings 5 and 6 above to the Commissioner ten days before using them, in violation of Code Sections 10085 and 10085.5, as well as Section 2970 of Title 10, California Code of Regulations ("Regulations"). This provides cause for the suspension or revocation of the licenses and license rights of Respondents FSLC and JONES pursuant to Code Sections 10085, 10177(d) and 10177(g).
2.

The guarantees that FSLC would refund advance fees, as described in Findings 5 and 6 above, constitute substantial misrepresentations and false promises of a character likely to influence, persuade or induce. This provides cause for the suspension or revocation of the licenses and license rights of Respondents FSLC and JONES pursuant to Code Sections 10176(a) and 10176 (b).
3.

The standard of proof applied was clear and convincing proof to a reasonable certainty.

The real estate licenses and license rights of Respondents FUNDING SOLUTIONS LENDING CORD and KEVIN D. JONES under the provisions of Part $I$ of Division 4 of the Business and Professions code are revoked.


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APR - 22012
DEPARTMENT OF REAL ESTATE BY: Stowe B. Icon

## BEFORE THE DEPARTMENT OF REAL ESTATE

## STATE OF CALIFORNIA

In the Matter of the Accusation of ) NO. H-37739 LA
FUNDING SOLUTIONS LENDING CORP and ) DEFAULT ORDER KEVIN D. JONES, individually, and ) formerly as designated officer of Funding Solutions Lending Corp, ) Respondent. )

Respondents FUNDING SOLUTIONS LENDING CORP and KEVIN D. JONES, having failed to file a Notice of Defense within the time required by Section 11506 of the Government Code, are now in default. It is, therefore, ordered that a default be entered on the regor in this matter.

IT is so ordered quail 2, 2012
REAL ESTATE COMMISSIONER

By:


DOLORES WEEKS
Regional Manager

