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DEPARTMENT OF REALESTATE
BY:

BEFORE THE DEPARTMENT OF REAL ESTATE

STATE OF CALIFORNIA

In the Matter of the Accusation of

EZ J FINANCING INC.; and ISIDORO P.

JIMENEZ individually, as
designated officer of EZ J Financing
Inc., and doing business as EZ
Financing,

Respondents.

ACCUSATION

No. H-37462 LA

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The Complainant, Robin Trujillo, a Deputy Real Estate Commissioner of the State of California, for cause of Accusation against EZ J FINANCING INC., and ISIDORO P. JIMENEZ individually, as designated officer of EZ J Financing Inc., and doing business as EZ Financing, alleges as follows:

The Complainant, Robin Trujillo, acting in her official capacity as a Deputy Real Estate Commissioner of the State of California, makes this Accusation against EZ J FINANCING INC. ("EZJFI"), and ISIDORO P. JIMENEZ ("JIMENEZ") individually, as designated officer of EZ J Financing Inc., and doing business as EZ Financing.

2.

All references to the "Code" are to the California
Business and Professions Code and all references to "Regulations"
are to Title 10, Chapter 6, California Code of Regulations.

3.

- A. At all times mentioned, EZJFI was licensed or had license rights issued by the Department of Real Estate (Department) as a corporate real estate broker by and through Respondent JIMENEZ. EZJFI was originally licensed as a corporate real estate broker on September 25, 2007, by and through JIMENEZ as designated officer, and who is still its designated officer to date.
- B. At no time was Jesus Valenzuela licensed by the Department as a real estate salesperson or broker.

4.

At all times herein relevant, Respondents engaged in the business of, acted in the capacity of, advertised or assumed to act as real estate brokers in the State of California within the meaning of Code Sections 10131(d) and 10131.2. Their activities included acting for another or others in the purchase,

sale, or exchange of real property. Their activities also included soliciting borrowers or lenders for and/or negotiating loans, collecting payments and/or performing services for borrowers or lenders in connection with loans secured by liens on real property. Their activities also included claiming, demanding, charging, receiving, collecting or contracting for the collection of advance fees within the meaning of Code Sections 10026 and 10085. Respondents advertised, solicited and offered to provide loan modification services to economically distressed homeowners seeking adjustments to the terms and conditions of their home loans including, but not limited to, repayment plans, forbearance plans, partial claims, and reduction in principal or interest, extenuations, foreclosure prevention and short sales.

FIRST CAUSE OF ACTION

(Audit of EZ J Financing Inc.)

5.

On November 16, 2009, the Department completed an audit examination of the books and records of EZJFI pertaining to the real estate sales, mortgage loan brokerage and the loan modification activities described in Paragraph 4, above, which require a real estate license. The audit examination covered a period of time beginning on July 1, 2008 to July 31, 2009. The audit examination revealed violations of the Code and the Regulations as set forth in the following paragraphs, and more fully discussed in Audit Report LA 090004 and the exhibits and work papers attached to said audit report.

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Bank and Trust Accounts

At all times mentioned, in connection with the activities described in Paragraph 4, above, EZJFI accepted or received funds including funds in trust (hereinafter "trust funds") from or on behalf of actual or prospective parties, including earnest money deposits from real property purchasers, and advance fees from economically distressed homeowner-borrowers for loan modifications handled by EZJFI. Thereafter EZJFI made deposits and or disbursements of such trust funds. From time to time herein mentioned during the audit period, said trust funds were deposited and/or maintained by EZJFI in this trust account during the audit period:

6.

"EZ J Financing Inc. Trust Account" Account No. XXXXXXX096 Union Bank Los Angeles, California

($\underline{\text{T/A}}$ #1 - EZJFI's trust account used for deposit of advance fees collected from homeowners for loan modifications)

Violations

7.

In the course of activities described in Paragraphs 4 and 6, above, and during the examination period described in Paragraph 5, Respondents EZJFI and JIMENEZ, acted in violation of the Code and the Regulations in that Respondents:

(a) Permitted Jesus Valenzuela, an unlicensed and unbonded person, to be an authorized signatory on the trust

account, T/A #1, in violation of Code Section 10145 and 1 2 Regulation 2834. (b) Failed to maintain a columnar record of the receipt 3 and disbursement of trust funds handled through T/A #1 for each 4 homeowner-borrower for loan modifications, and failed to record earnest money deposits received on behalf of another on a record of trust funds received and not placed into a trust account, in violation of Code Section 10145 and Regulation 2831. (c) Failed to maintain a separate record for each 9 homeowner-borrower, thereby failing to account for all advance fees collected for loan modification services and for mortgage loan brokerage, in violation of Code Section 10145 and Regulation 12 2831.1. 13 (d) Failed to maintain a written monthly reconciliation 14 of the balance of all separate homeowner-borrower records 15 maintained pursuant to Regulation 2831.1 with the record of all 16 trust funds received and disbursed by T/A #1 in the form of 17 advance fees for loan modification services and for mortgage loan 18 brokerage services, in violation of Code Section 10145 and 19 Regulation 2831.2. 20 (e) Collected advance fees within the meaning of Code 21 Section 10026 from homeowner-borrowers seeking loan modification 22 services wherein EZJFI failed to provide homeowner-borrower Jose 23 Arias, a pre-approved advance fee agreement from the Department, in violation of Code Section 10085 and Regulation 2970. (f) With reference to the lack of an advance fee 26 agreement, EZJFI and JIMENEZ, failed to provide a complete 27 5

description of services to be rendered provided to each homeowner-borrower in 10 point type font and, an allocation and disbursement of the amount collected as the advance fee for each loan modification, in violation of Code Section 10146 and Regulation 2972; and

(g) Failed to retain the books, accounts, and records regarding EZJFI's loan modification activities to the Real Estate Commissioner's representative, to wit: the auditor, in violation of Code Section 10148.

Disciplinary Statutes

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The conduct of Respondents EZJFI and JIMENEZ described in Paragraph 7, above, violated the Code and the Regulations as set forth below:

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15	PARAGRAPH	PROVISIONS VIOLATED
16	7/5	Code Sections 10145 and
17	7 (a)	
18		Regulation 2834
19		
20		
21	7 (b)	Code Sections 10145 and
21		Regulation 2831
22		
23		•
24	7(c)	Code Sections 10145 and
25		Regulation 2831.1
26	///	

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Code Section 10145 and Regulation 7 (d) 2831.2 Code Section 10085 and 7(e) Regulation 2970 Code Section 10146 and 7(f) Regulation 2972 Code Section 10148 7(g) The foregoing violations constitute cause for discipline of the real estate license and license rights of EZJFI and JIMENEZ, as aforesaid, under the provisions of Code Sections 10177(d) for violation of the Real Estate Law and/or 10177(g) for negligence. ///

SECOND CAUSE OF ACCUSATION

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(Loan Modification Activities)

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At all times herein relevant, and as alleged above, Respondents EZJFI and JIMENEZ engaged in the business of a loan modification and advance fee brokerage, within the definition of Code Sections 10131(d) and 10131.2.

During 2008 and continuing thereafter to date, EZJFI and JIMENEZ, dba EZ Financing solicited economically distressed homeowners facing foreclosure and eviction from their homes, offered loan modification services, and charged and collected advance fees.

11.

Respondents EZJFI and JIMENEZ offered loss mitigation and loan modification services to homeowner Jose Arias seeking a downward adjustment or payment extenuations to his home mortgage for his residence located in the city of Long Beach, California. Respondent EZJFI and JIMENEZ, through the instrumentality of unlicensed loss mitigation agent Jesus Valenzuela, who solicited Jose Arias, by telephone call and by an in-person conference at Jose Arias' home, and collected advanced fees from said homeowner-borrower without possessing a pre-approved advance fee agreement from the Department.

12.

Respondents EZJFI and JIMENEZ offered loss mitigation and loan modification services to homeowner Manuel Estrada

seeking a downward adjustment or payment extenuations to his home mortgage for his residence located in the city of Downey, Respondent EZJFI and JIMENEZ, collected advanced California. 3 fees from said homeowner-borrower without possessing a preapproved advance fee agreement from the Department. 6 Disciplinary Statutes 13. 7 In the course of the activities described above, Respondents each acted in violation of the provisions of the Code and the regulations by virtue of the following acts and/or 10 omissions: 11 Making substantial misrepresentations to 12 homeowner-borrowers with respect to the status of their home loan 13 mortgages, the likelihood that said mortgages would be modified, 14 and the extent of such modifications, all in violation of Code 15 Sections 10176(a) and 10176(i). 16 Making false promises of a character likely to 17 b. influence, persuade or induce homeowner-borrowers to pay the 18 advance fees in violation of Code Sections 10176(b) and 10176(i). 19 Exhibiting negligence in the performance of real 20 estate activities in violation of Code Section 10177(g). 21 Compensating an unlicensed person, to wit: Jesus 22 Valenzuela, for negotiating and collecting advance fees for loan 23 modification activities from homeowner-borrowers, in violation of 25 Code Section 10137. Failing to maintain client funds in trust as 26 alleged above, and breach of Respondents' fiduciary duty to the 27

homeowner-borrowers in violation of Code Section 10176(i). As to Respondent JIMENEZ, failing to exercise f. 2 reasonable supervision over the activities of the EZJFI to ensure 3 compliance with the Real Estate Law and the Commissioner's Regulations in violation of Code section 10159.2, 10177(h), 10177(g) and Regulation 2725. 14. 7 The conduct, acts and omissions of Respondents as set forth above, are cause for the suspension or revocation of the licenses and license rights of said Respondents pursuant to Code 10 Sections 10176(a), 10176(b), 10176(i), 10177(d), 10177(g) and/or 10177(h) (for JIMENEZ). 12 15. 13 Respondents' activities constitute a course of conduct 14 which includes the homeowner-borrower Jose Arias, alleged above 15 by way of example, but is by no means limited to that named 16 17 consumer and his real property. 111 18 19 111 20 1.17 21 111 111 22 23 111. 24 111 25 111 26 171 27

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WHEREFORE, Complainant prays that a hearing be conducted on the allegations of this Accusation and that upon proof thereof, a decision be rendered imposing disciplinary action against the license and license rights of Respondents EZ J FINANCING INC., and ISIDORO P. JIMENEZ, under the Real Estate Law (Part 1 of vision 4 of the Business and Professions Code) and for such other and further relief as may be proper under other applicable provisions of law including restitution of advanced fees paid for unearned loan modifications, and for costs of audit. Dated at Los Angeles, California,

Deputy Real Estate Commissioner

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cc: EZ J Financing Inc. Isidoro P. Jimenez

Robin Trujillo 25

Audits - Darryl M. Thomas

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