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| , | AMELIA V. VETRONE, Counsel (SBN 134612) |
| 1 | Department of Real Estate |
| 2 | 320 West Fourth St. #350APR 25 2011Los Angeles, CA 9001325 2011 |
| 4 | Telephone: (213) 576-6982 DEPARTMENT OF REAL ESTATE |
| 5 | (Direct) (213) 576-6940 |
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| 8 | BEFORE THE DEPARTMENT OF REAL ESTATE |
| 9 | STATE OF CALIFORNIA |
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| 11 | In the Matter of the Accusation of) No. H-37225 LA |
| 12 | SHIRLEY C. SALAZAR,) $\underline{A} \underline{C} \underline{C} \underline{U} \underline{S} \underline{A} \underline{T} \underline{I} \underline{O} \underline{N}$ |
| 13 | Respondent.) |
| 14 | The Complainant, Robin Trujillo, a Deputy Real Estate |
| 15 16 | Commissioner of the State of California, acting in her official |
| 10 | capacity, for cause of Accusation against SHIRLEY C. SALAZAR |
| 18 | ("Respondent") alleges as follows: |
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| 20 | Respondent is presently licensed and/or has license |
| 21 | rights under the Real Estate Law, Part 1 of Division 4 of the |
| 22 | California Business and Professions Code ("Code"), as a real |
| 23 | estate salesperson. Respondent was originally licensed as a real |
| 24 | estate salesperson on November 9, 2001. |
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2.

All references to the "Code" are to the California Business and Professions Code and all references to "Regulations" are to Title 10, Chapter 6, California Code of Regulations.

3.

6 Beginning on or before November, 2008, and continuing 7 to on or about January, 2009, Respondent engaged in the business 8 of, acted in the capacity of, advertised, or assumed to act as a 9 real estate broker in the State of California within the meaning 10 of Code Sections 10131 and 10131.2. Her activities included 11 claiming, demanding, charging, receiving, collecting or 12 contracting for the collection of advance fees within the meaning of Code Sections 10026 and 10085. Respondent advertised, 13 14 solicited and offered to provide loan modification services to 15 economically distressed homeowners seeking adjustments to the terms and conditions of their home loans including, but not 16 17 limited to, repayment plans, forbearance plans, partial claims, and reduction in principal or interest. 18

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During 2008, and continuing thereafter to date, Respondent solicited economically distressed homeowners facing foreclosure and eviction from their homes, offered loan modification services, and charged and collected advance fees.

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Using the name "Solution for Homes" Respondent offered loss mitigation and loan modification services to homeownerborrowers seeking downward adjustments or payment extenuations to

1 their home mortgages. Respondent collected an advanced fee from 2 homeowner-borrower Aneesah Hasan without possessing a preapproved advance fee agreement from the Department as required by 3 Code Section 10085 and Regulation 2970. Thereafter, Respondent 4 5 failed to obtain a loan modification for said homeowner-borrower 6 and failed to give her a refund of the advance fee paid. 7 6. 8 Respondent's activities constitute a course of conduct 9 which includes the homeowner-borrower alleged above by way of 10 example, but is by no means limited to that named consumer and 11 her real property. 12 7. The conduct, acts and omissions of Respondent as set 13 14 forth above, in performing activities requiring a real estate broker license when she was not a licensed real estate broker and 15 was not performing such activities under the broker to whom she 16 17 was at the time licensed is a violation of Code Section 10130. Said conduct, acts and omissions of Respondent constitute grounds 18 19 to revoke or suspend Respondent SHIRLEY C. SALAZAR's real estate 20 salesperson license pursuant to Code Sections 10177(d), 10177(f), 21 10177(g) and/or 10177(j). 22 111 111 23 24 111 25 111 26 111 27 111

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| 1 | WHEREFORE; Complainant prays that a hearing be |
| 2 | conducted on the allegations of this Accusation and that upon |
| 3 | proof thereof, a decision be rendered imposing disciplinary |
| 4 | action against all licenses and/or license rights of Respondent |
| 5 | SHIRLEY C. SALAZAR under the Real Estate Law and for such other |
| 6 | and further relief as may be proper under other applicable |
| ٦ | provisions of law. |
| 8 | Dated at Los Angeles, California, Apríl 20, 2011. |
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| 10 | KOTINAA |
| 11 | Robin Trujillo |
| 12 | Deputy Real Estate Commissioner |
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| 25 | cc: SHIRLEY C. SALAZAR Cary M. Goldstone |
| 26 | Robin Trujillo Sacto. |
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