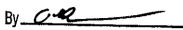
Department of Real Estate 320 West 4th Street, Suite 350 Los Angeles, California 90013-1105





### BEFORE THE DEPARTMENT OF REAL ESTATE STATE OF CALIFORNIA

2.6

In the Matter of the Accusation of)

SHORE CAPITAL CORPORATION, ANDRE P. LUJAN, individually and as designated officer of Shore Capital Corporation, and BLANCA LILLIAN YEPEZ,

Respondents.

NO. H-37083 LA L-2011040502

STIPULATION AND AGREEMENT

It is hereby stipulated by and between BLANCA LILLIAN YEPEZ (sometimes referred to as "Respondent") and her attorney of record, Marisol Ocampo, and the Complainant, acting by and through Lissete Garcia, Counsel for the Department of Real Estate, as follows for the purpose of settling and disposing of the Accusation filed on February 24, 2011, in this matter:

1. All issues which were to be contested and all evidence which was to be presented by Complainant and Respondent at a formal hearing on the Accusation, which hearing was to be held in accordance with the provisions of the Administrative Procedure Act (APA), shall instead and in place thereof be submitted solely on the basis of the provisions of this

Stipulation and Agreement.

- 2. Respondent has received, read and understands the Statement to Respondent, the Discovery Provisions of the APA and the Accusation filed by the Department of Real Estate in this proceeding.
- Defense pursuant to Section 11506 of the Government Code for the purpose of requesting a hearing on the allegations in the Accusation. Respondent hereby freely and voluntarily withdraws said Notice of Defense. Respondent acknowledges that she understands that by withdrawing said Notice of Defense she will thereby waive her right to require the Commissioner to prove the allegations in the Accusation at a contested hearing held in accordance with the provisions of the APA and that she will waive other rights afforded to her in connection with the hearing such as the right to present evidence in defense of the allegations in the Accusation and the right to cross-examine witnesses.
- 4. Respondent, pursuant to the limitations set forth below, hereby admits that the factual allegations of the Accusation filed in this proceeding are true and correct and the Real Estate Commissioner shall not be required to provide further evidence of such allegations.
- 5. It is understood by the parties that the Real Estate Commissioner may adopt the Stipulation and Agreement as her Decision in this matter, thereby imposing the penalty and sanctions on Respondent's real estate license and license rights

as set forth in the below "Order". In the event that the Commissioner in her discretion does not adopt the Stipulation and Agreement, it shall be void and of no effect, and Respondent shall retain the right to a hearing and proceeding on the Accusation under all the provisions of the APA and shall not be bound by any admission or waiver made herein.

6. The Order or any subsequent Order of the Real Estate Commissioner made pursuant to this Stipulation and Agreement shall not constitute an estoppel, merger or bar to any further administrative or civil proceedings by the Department of Real Estate with respect to any matters which were not specifically alleged to be causes for accusation in this proceeding.

#### DETERMINATION OF ISSUES

By reason of the foregoing stipulations, admissions and waivers and solely for the purpose of settlement of the pending Accusation without a hearing, it is stipulated and agreed that the following determination of issues shall be made:

The conduct of Respondent BLANCA LILLIAN YEPEZ as described in Paragraphs 6 through 10 of the Accusation are in violation of Section 10137 of the Business and Professions Code and are grounds for the suspension or revocation of all of the real estate licenses and license rights of Respondent BLANCA LILLIAN YEPEZ under the provision of Section 10177(d) of the California Business and Professions Code.

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#### ORDER

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WHEREFORE THE FOLLOWING ORDER is hereby made:

All licenses and licensing rights of Respondent BLANCA
LILLIAN YEPEZ under the Real Estate Law are hereby revoked;

provided, however, a restricted real estate salesperson license
shall be issued to Respondent pursuant to Section 10156.5 of the
Business and Professions Code if Respondent makes application
therefor and pays to the Department of Real Estate the
appropriate fee for said license within ninety (90) days from
the effective date of this Decision. The restricted license
issued to Respondent shall be subject to all of the provisions
of Section 10156.7 of the Business and Professions Code and to
the following limitations, conditions and restrictions imposed
under authority of Section 10156.6 of that Code:

- 1. The restricted license issued to Respondent may be suspended prior to hearing by Order of the Real Estate

  Commissioner in the event of Respondent's conviction or plea of nolo contendere to a crime which is substantially related to Respondent's fitness or capacity as a real estate licensee.
- 2. The restricted license may be suspended prior to hearing by Order of the Real Estate Commissioner on evidence satisfactory to the Commissioner that Respondent has violated provisions of the California Real Estate Law, the Subdivided Lands Law, Regulations of the Real Estate Commissioner or conditions attaching to said restricted license.
- 3. Respondent shall not be eligible for the issuance of an unrestricted real estate license nor for the removal of

- 4. Respondent shall submit with any application for license under an employing broker, or any application for transfer to a new employing broker, a statement signed by the prospective employing real estate broker on a form approved by the Department of Real Estate which shall certify:
- (a) That the employing broker has read the Decision of the Commissioner which granted the right to a restricted license; and
- (b) That the employing broker will exercise close supervision over the performance by the restricted licensee relating to activities for which a real estate license is required.
- effective date of this Decision, present evidence satisfactory to the Real Estate Commissioner that Respondent has, since the most recent issuance of an original or renewal real estate license, taken and successfully completed the continuing education requirements of Article 2.5 of Chapter 3 of the Real Estate Law for renewal of a real estate license. If Respondent fails to satisfy this condition, the Commissioner may order the suspension of the restricted license until the Respondent presents such evidence. The Commissioner shall afford Respondent the opportunity for a hearing pursuant to the APA to present such evidence.

Dated: 12/16/11

LISSETE GARCIA
Counsel for Complainant

\* \* \*

I have read the Stipulation and Agreement, have discussed it with my counsel, and its terms are understood by me and are agreeable and acceptable to me. I understand that I am waiving rights given to me by the California Administrative Procedure Act (including but not limited to Sections 11506, 11508, 11509 and 11513 of the Government Code), and I willingly, intelligently and voluntarily waive those rights, including the right of requiring the Commissioner to prove the allegations in the Accusation at a hearing at which I would have the right to cross-examine witnesses against me and to present evidence in defense and mitigation of the charges.

Respondent can signify acceptance and approval of the terms and conditions of this Stipulation and Agreement by faxing a copy of the signature page, as actually signed by Respondent, to the Department at the following fax number: (213) 576-6917. Respondent agrees, acknowledges and understands that by electronically sending to the Department a fax copy of her actual signature as it appears on the Stipulation and Agreement, that receipt of the faxed copy by the Department shall be as binding on Respondent as if the Department had received the original signed Stipulation and Agreement.

Further, if the Respondent is represented by counsel, the Respondent's counsel can signify her agreement to the terms and conditions of the Stipulation and Agreement by submitting

that signature via fax. The Commissioner has asked that the 1 original stipulation containing the original signatures of both 2 the Respondent and Respondent's counsel be deposited in the mail within 24 hours. 5 BLANCA LILLIAN YEPEZ 7 Respondent ġ DATED: 12 MARISOL OCAMPO . 9 Respondent's Counsel Approved as to Form and 10 Content 1, 1, The foregoing Stipulation and Agreement is hereby 12 adopted as my Decision in this matter and shall become effective 13 2012. -14 at 12 o'clock noon on February 13, 15 IT IS SO ORDERED 16 17 BARBARA J. BIGBY 10 Acting Real Estate Commissioner 19 20 21 22 23 24 25 26 27 20

Department of Real Estate 320 West Fourth Street, #350 Los Angeles, California 90013

(213) 576-6982



By C.2

 BEFORE THE DEPARTMENT OF REAL ESTATE

STATE OF CALIFORNIA

In the Matter of the Accusation of )

SHORE CAPITAL CORPORATION and )
ANDRE P. LUJAN, individually and )
as designated officer of Shore )
Capital Corporation, and )
BLANCA LILLIAN YEPEZ, )

Respondents.

DRE NO. H-37083 LA OAH NO. L-2011040502

STIPULATION AND AGREEMENT

It is hereby stipulated by and between Respondents SHORE CAPITAL CORPORATION and ANDRE P. LUJAN, individually and as designated officer of Shore Capital Corporation, (collectively "Respondents") and their attorney, Jozef G. Magyar, and the Complainant, acting by and through Lissete Garcia, Counsel for the Department of Real Estate, as follows for the purpose of settling and disposing of the Accusation filed on February 24, 2011, in this matter:

1. All issues which were to be contested and all evidence which was to be presented by Complainant and

Respondents at a formal hearing on the Accusation, which hearing was to be held in accordance with the provisions of the Administrative Procedure Act (APA), shall instead and in place thereof be submitted solely on the basis of the provisions of this Stipulation and Agreement (hereinafter "Stipulation").

- 2. Respondents have received, read and understand the Statement to Respondent, the Discovery Provisions of the APA and the Accusation filed by the Department of Real Estate in this proceeding.
- Defense pursuant to Section 11506 of the Government Code for the purpose of requesting a hearing on the allegations in the Accusation. Respondents hereby freely and voluntarily waive said Notices of Defense. Respondents acknowledge that they understand that by waiving said Notices of Defense they will thereby waive their right to require the Commissioner to prove the allegations in the Accusation at a contested hearing held in accordance with the provisions of the APA and that they will waive other rights afforded to them in connection with the hearing such as the right to present evidence in defense of the allegations in the Accusation and the right to cross-examine witnesses.
- 4. This Stipulation is based on the factual allegations contained in the Accusation filed in this proceeding. In the interest of expedience and economy, Respondents choose not to contest these factual allegations, but to remain silent and understand that, as a result thereof, these factual statements,

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will serve as a prima facie basis for the disciplinary action stipulated to herein. The Real Estate Commissioner shall not be required to provide further evidence to prove such allegations.

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- 5. This Stipulation and Respondents' decision not to contest the Accusation are made for the purpose of reaching an agreed disposition of this proceeding and are expressly limited to this proceeding and any other proceeding or case in which the Department of Real Estate, or another licensing agency of this state, another state or if the federal government is involved and otherwise shall not be admissible in any other criminal or civil proceedings.
- 6. It is understood by the parties that the Real Estate Commissioner may adopt the Stipulation as her decision in this matter thereby imposing the penalty and sanctions on Respondents' real estate licenses and license rights as set forth in the below "Order". In the event that the Commissioner in her discretion does not adopt the Stipulation, the Stipulation shall be void and of no effect, and Respondents shall retain the right to a hearing on the Accusation under all the provisions of the APA and shall not be bound by any stipulation or waiver made herein.
- 7. The Order or any subsequent Order of the Real Estate Commissioner made pursuant to this Stipulation shall not constitute an estoppel, merger or bar to any further administrative or civil proceedings by the Department of Real Estate with respect to any matters which were not specifically alleged to be causes for accusation in this proceeding.

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#### DETERMINATION OF ISSUES

By reason of the foregoing stipulations, admissions and waivers and solely for the purpose of settlement of the pending Accusation without a hearing, it is stipulated and agreed that the following determination of issues shall be made:

I.

The acts or omissions of Respondent SHORE CAPITAL CORPORATION, as set forth above, are in violation of Section 2715, Title 10, Chapter 6, California Code of Regulations and are grounds for the discipline of the license and license rights of Respondent SHORE CAPITAL CORPORATION pursuant to Section 10177(d) of the Business and Professions Code.

ΙI

The acts or omissions of Respondent ANDRE P. LUJAN, as set forth above, are in violation of Section 10159.2 of the Business and Professions Code and are grounds for discipline of the license and license rights of Respondent ANDRE P. LUJAN pursuant to Section 10177(h) of the Business and Professions Code.

ORDER

WHEREFORE, THE FOLLOWING ORDER is hereby made:

The real estate licenses of Respondents SHORE CAPITAL

CORPORATION and ANDRE P. LUJAN are hereby publicly reproved.

DATED: <u>VI/3/11</u>

LISSETE GARCIA, Counsel for the Complainant, the Department of

Real Estate

We have read the Stipulation and Agreement, have discussed it with our counsel, and its terms are understood by us and are agreeable and acceptable to us. We understand that we are waiving rights given to us by the California Administrative Procedure Act (including but not limited to Sections 11506, 11508, 11509 and 11513 of the Government Code), and we willingly, intelligently and voluntarily waive those rights, including the right of requiring the Commissioner to prove the allegations in the Accusation at a hearing at which we would have the right to cross-examine witnesses against us and to present evidence in defense and mitigation of the charges.

Respondents can signify acceptance and approval of the terms and conditions of this Stipulation and Agreement by faxing a copy of the signature page, as actually signed by Respondents, to the Department at the following telephone/fax number: (213) 576-6917. Respondents agree, acknowledge and understand that by electronically sending to the Department a fax copy of their actual signatures as they appear on the Stipulation and Agreement, that receipt of the faxed copy by the Department shall be as binding on Respondents as if the Department had received the original signed Stipulation and Agreement

DATED: /0/26/

ANDRE P. LUJAN for

SHORE CAPITAL CORPORATION

Respondent

10k

ANDRE P. LUJAN Respondent

1	I have reviewed the Stipulation and Agreement as to
2	form and content and have advised my client accordingly.
3	DATED: 10-31-11
5	JOZEF G. MAGYAR, Attorney for Respondents
6	* * *
7	The foregoing Stipulation and Agreement is hereby
8	adopted as my Decision in this matter and shall become effective
9	at 12 o'clock noon on January 17, 2012.
10 11	IT IS SO ORDERED /2/7 , 2011.
12	BARBARA J. BIGBY Acting Real Estate Commissioner
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1 LISSETE GARCIA, Counsel (SBN 211552) Department of Real Estate 320 West 4th Street, Suite 350 Los Angeles, California 90013-1105 3 Telephone: (213) 576-6982 4 (213) 576-6914 (Direct) 5 6 7 8 9 10 11 12

BEFORE THE DEPARTMENT OF REAL ESTATE

STATE OF CALIFORNIA

In the Matter of the Accusation of ) SHORE CAPITAL CORPORATION, and ANDRE P. LUJAN, individually and) as designated officer of Shore Capital Corporation, and BLANCA LILLIAN YEPEZ,

Respondents.

NO. H-37083 LA

ACCUSATION

The Complainant, Maria Suarez, a Deputy Real Estate Commissioner of the State of California, for cause of Accusation against SHORE CAPITAL CORPORATION, ANDRE P. LUJAN, individually and as designated officer of Shore Capital Corporation, and BLANCA LILLIAN YEPEZ (collectively "Respondents"), is informed and alleges as follows:

1.

The Complainant, Maria Suarez, a Deputy Real Estate Commissioner of the State of California, makes this Accusation in her official capacity.

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SHORE CAPITAL CORPORATION ("Respondent SCC"), ANDRE P. LUJAN ("Respondent LUJAN") and BLANCA LILLIAN YEPEZ ("Respondent YEPEZ") are presently licensed and/or have license rights under the Real Estate Law (Part 1 of Division 4 of the California Business and Professions Code, hereinafter "Code").

3.

At all times herein mentioned, Respondent LUJAN was licensed as a real estate broker and as the designated brokerofficer of Respondent SCC.

4.

At all times herein mentioned, Respondent SCC was licensed as a real estate corporation acting by and through Respondent LUJAN as its designated broker-officer pursuant to Code Section 10159.2 to be responsible for ensuring compliance with the Real Estate Law. Respondent SCC maintained a branch office located at 2001 E. 4th Street, Suite #222, Santa Ana, California 92705. Respondent SCC is licensed to do business as Vista Pacific Realty.

5.

At all times herein mentioned, Respondent YEPEZ was licensed as a real estate salesperson acting in the employ of Respondents SCC and LUJAN.

# FIRST CAUSE OF ACCUSATION Advance Fee Violation/ Fraud and Dishonest Dealing/ Substantial Misrepresentations

6.

At no time mentioned herein were Yepez Real Estate

Group, Yepez Limonchi Real Estate, or Elio Limonchi licensed by

the Department of Real Estate in any capacity.

7.

For an unknown period of time beginning no later than January, 2009, and continuing through July, 2009, Respondent YEPEZ and Limonchi, while using the dba Vista Pacific Realty and the unlicensed fictitious business names "Yepez Real Estate Group" and "Yepez Limonchi Real Estate", operated out of SCC's branch office located at 2001 E. 4th Street, Suite #222, Santa Ana, California, and engaged in the business of a real estate broker conducting activities requiring a real estate license within the meaning of Code Sections 10131(a), 10131(b), 10131(d), and 10131.2. Respondent YEPEZ and Limonchi solicited tenants including, but not limited to, those listed below, and (1) offered to negotiate the exchange of real property with the lenders and/or property owners of the real properties, (2) offered to negotiate the exchange of leases on real property, (3) collected rents from real properties, and (4) offered to perform services for borrowers including negotiating or modifying loans secured by real property.

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8.

Respondent YEPEZ and Limonchi engaged in the business of claiming, demanding, charging receiving, collecting or contracting for the collection of advance fees, within the meaning of Code Sections 10026 and 10085.5 by charging and collecting advance fees (1) from a principal before fully completing each and every service the licensee contracted to perform and (2) for performing any other activities for which a license is required. Respondent YEPEZ and Limonchi were neither licensed as brokers, nor exempted from the provision of Code Section 10026 since they did not have permission from the real property owners or lenders to collect a security or screening fee as set forth under Civil Code Sections 1950.5 and 1950.6.

9.

In or around January, 2009, Celia Flores and Luis
Alberto Diaz were tenants living in a rental property located at
2409 Park Drive, Santa Ana, California ("Park Drive property").
The Park Drive property owner was Bartolo Saldana. At the time,
the Park Drive property was facing foreclosure. Respondent
YEPEZ and Limonchi solicited Celia Flores and Luis Alberto Diaz
and offered to negotiate a lease or exchange of the Park Drive
property with the lender who was foreclosing on the property.
Respondent YEPEZ and Limonchi made various misrepresentations to
Celia Flores and Luis Alberto Diaz in order induce them to sign
a written agreement and pay an advance fee of \$1,350 to Yepez
Real Estate Group for said services. Respondent YEPEZ presented

herself as a realtor licensed under Vista Pacific Realty and Limonchi presented himself as YEPEZ' assistant. Respondent YEPEZ collected several months' rent from Celia Flores and Luis Alberto Diaz supposedly on behalf of the lender. Neither the Park Drive property owner nor lender ever received the rents collected by Respondent YEPEZ from Celia Flores and Luis Alberto Diaz. Respondent YEPEZ failed to perform the services promised or refund the advance fee or rents paid by Celia Flores and Luis Alberto Diaz.

10.

#### Castor Street property

a. Jaime Alvarez owned a rental property located at 2822 Castor Street, Santa Ana, California 92704 ("Castor Street property"). Micaela Mendoza was the tenant renting the Castor Street property from Jaime Alvarez. In or around January, 2009, Limonchi visited the Castor Street property, introduced himself to Micaela Mendoza and informed her that Jaime Alvarez was losing the Castor Street property in foreclosure. Limonchi convinced Micaela Mendoza to meet with Respondent YEPEZ for assistance with avoiding eviction from the Castor Street property. Limonchi provided his business card to Micaela Mendoza which identified Limonchi as the General Manager of Vista Pacific Realty.

b. Respondent YEPEZ and Limonchi also visited Jaime Alvarez and offered to assist Jaime Alvarez with a refinance or loan modification and renegotiation services of the loans secured by the Castor Street property. Jaime Alvarez provided

Respondent YEPEZ with his personal information including his social security number.

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c. On or about February 6, 2009, Micaela Mendoza went to the SCC branch office located at 2001 E. 4th Street, Suite #222, Santa Ana, California, and met with Respondent YEPEZ. Respondent YEPEZ provided her business card to Micaela Mendoza which identified Respondent YEPEZ as a realtor and the branch manager for Vista Pacific Realty. Respondent YEPEZ induced Micaela Mendoza to sign a written agreement to avoid eviction of the Castor Street property and charged Micaela Mendoza an advance fee of \$1,995. Respondent YEPEZ instructed Micaela Mendoza to stop paying rent to Jaime Alvarez and instead pay monthly rent of \$995 directly to Respondent YEPEZ. The Castor Street property had, in fact, not been foreclosed. Alvarez never authorized Respondent YEPEZ to charge or collect rents on his behalf from Micaela Mendoza. On or around April 14, 2009, Jaime Alvarez served Micaela Mendoza with a Notice to Pay Rent or Quit. Jaime Alvarez filed an unlawful detainer against Micaela Mendoza and an \$11,000 judgment was entered against Micaela Mendoza.

11.

The facts alleged above in charging and collecting advance fees for activities requiring a real estate license and accepting compensation from any person other than the broker under whom she is licensed are in violation of Code Sections 10085.5 and 10137 and are grounds for the suspension or revocation of Respondent YEPEZ' license under Code Section

10177(d), (j) or (g).

12.

The facts alleged above constitute fraud or dishonest dealing and are grounds for the suspension or revocation of the license and license rights of Respondent YEPEZ under Code Sections 10177(d) and 10177(j) or 10177(g).

## SECOND CAUSE OF ACCUSATION (Office Abandonment) (SCC and LUJAN)

13.

There is hereby incorporated in this Second, separate, Cause of Accusation, all of the allegations contained in Paragraphs 1 through 12 above, with the same force and effect as if herein fully set forth.

14.

At all times herein mentioned, SCC was licensed to maintain a branch office located at 2001 E. 4<sup>th</sup> Street, Suite #222, Santa Ana, California.

15.

On July 9, 2009, an investigator for the Department of Real Estate visited 2001 E. 4<sup>th</sup> Street, Suite #222, Santa Ana, California, and found that Respondent SCC no longer occupied the premises. Respondent SCC left and/or abandoned their branch office located at 2001 E. 4<sup>th</sup> Street, Suite #222, Santa Ana, California. Respondents SCC and LUJAN failed to notify the Department of Real Estate of a change in location or address of a branch office no later than the next business day following the change as required under Regulation 2715 of Title 10,

Chapter 6, California Code of Regulations.

16.

The conduct, acts and/or omission of Respondents SCC and LUJAN, in abandoning SCC's branch office and failing to notify the Department of said change, as described above, is a violation of Regulation 2715 and constitutes cause for the suspension or revocation of Respondent SCC and LUJAN's licenses and license rights under the provisions of Code Sections 10177(d) and/or 10177(g).

THIRD CAUSE OF ACCUSATION (Failure to Supervise)

17.

There is hereby incorporated in this Third, separate Cause of Accusation, all of the allegations contained in Paragraphs 1 though 17 above, with the same force and effect as if herein fully set forth.

18.

Respondent LUJAN's failure to supervise the activities of Respondent SCC and its employees, including Respondent YEPEZ and Limonchi to ensure compliance with the Real Estate Law, is in violation of Code Section 10159.2 and Regulation 2725 which constitutes grounds to suspend or revoke Respondent LUJAN's license and license rights pursuant to Code Sections 10177(h), 10177(d) and/or 10177(g).

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WHEREFORE, Complainant prays that a hearing be conducted on the allegations of this Accusation and that upon proof thereof, a decision be rendered imposing disciplinary action against all licenses and/or license rights under the Real Estate Law (Part 1 of Division 4 of the California Business and Professions Code) of Respondents SHORE CAPITAL CORPORATION, ANDRE P. LUJAN, individually and as designated officer of Shore Capital Corporation, and BLANCA LILLIAN YEPEZ and for such other and further relief as may be proper under other applicable provisions of law.

this Adul day of Mark SURREZ Deputy Real Estate Compissioner

cc: Shore Capital Corporation
Andre P. Lujan
Blanca Lillian Yepez
Maria Suarez

Sacto.