Department of Real Estate 320 W. 4<sup>TH</sup> Street, Suite 350 Los Angeles, CA 90013-1105

Telephone: (213) 576-6982

# FILED

FEB 13 2012

DEPARTMENT OF REAL ESTATE
BY:

BEFORE THE DEPARTMENT OF REAL ESTATE

STATE OF CALIFORNIA

R

In the Matter of the Accusation of

LA VALLEY REALTY INC. doing business as Casa D'Realty; LILIANA ARIAS individually and as designated officer of LA Valley Realty Inc.; JUAN CARLOS GONZALEZ; and CARLOS GRECO BOLUARTE,

Respondents.

No. H-37082 LA

STIPULATION
AND
AGREEMENT

It is hereby stipulated by and between Respondent CARLOS GRECO BOLUARTE, acting on his own behalf, and the Complainant, acting by and through Amelia V. Vetrone, Counsel for the Department of Real Estate, as follows for the purpose of settling and disposing of the Accusation ("Accusation") filed on February 23, 2011, in this matter:

1. All issues which were to be contested and all evidence which was to be presented by Complainant and Respondents at a formal hearing on the Accusation, which hearing was to be held in accordance with the provisions of the Administrative

Procedure Act ("APA"), shall instead and in place thereof be submitted solely on the basis of the provisions of this Stipulation and Agreement ("Stipulation").

- 2. Respondent has received, read and understands the Statement to Respondent, the Discovery Provisions of the APA and the Accusation filed by the Department of Real Estate in this proceeding.
- 3. Respondent filed a Notice of Defense pursuant to Section 11506 of the Government Code for the purpose of requesting a hearing on the allegations in the Accusation.

  Respondent hereby freely and voluntarily withdraws said Notice of Defense. Respondent acknowledges that he understands that by withdrawing said Notice of Defense he thereby waives his right to require the Commissioner to prove the allegations in the Accusation at a contested hearing held in accordance with the provisions of the APA and that he will waive other rights afforded to him in connection with the hearing such as the right to present evidence in their defense the right to cross-examine witnesses.
- 4. This Stipulation is based on the factual allegations contained in the Accusation. In the interest of expedience and economy, Respondent chooses not to contest these allegations, but to remain silent and understands that, as a result thereof, these factual allegations, without being admitted or denied, will serve as a prima facie basis for the disciplinary action stipulated to herein. The Real Estate Commissioner shall not be required to provide further evidence to prove said factual

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allegations.

- 5. This Stipulation is made for the purpose of reaching an agreed disposition of this proceeding and is expressly limited to this proceeding and any other proceeding or case in which the Department of Real Estate ("Department"), or another licensing agency of this state, another state or if the federal government is involved, and otherwise shall not be admissible in any other criminal or civil proceeding.
- Estate Commissioner may adopt this Stipulation as her Decision in this matter thereby imposing the penalty and sanctions on Respondent's real estate license and license rights as set forth in the below "Order". In the event that the Commissioner in her discretion does not adopt the Stipulation, the Stipulation shall be void and of no effect and Respondent shall retain the right to a hearing and proceeding on the Accusation under the provisions of the APA and shall not be bound by any stipulation or waiver made herein.
- 7. The Order or any subsequent Order of the Real Estate Commissioner made pursuant to this Stipulation shall not constitute an estoppel, merger or bar to any further administrative or civil proceedings by the Department of Real Estate with respect to any matters which were not specifically alleged to be causes for accusation in this proceeding.

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#### DETERMINATION OF ISSUES

By reason of the foregoing, it is stipulated and agreed that the following determination of issues shall be made:

Ι.

The conduct of CARLOS GRECO BOLUARTE as described in Paragraph 4, herein above, is in violation of Sections 10085, 10130, and 10145(c) of the Business and Professions Code ("Code") and Sections 2970 of Title 10, Chapter 6 of the California Code of Regulations ("Regulations") and is a basis for discipline of Respondent's license and license rights as a violation of the Real Estate Law pursuant to Code Section 10177(d) and 10177(g).

#### ORDER

WHEREFORE, THE FOLLOWING ORDER is hereby made:

I.

The real estate salesperson license of Respondent

CARLOS GRECO BOLUARTE under the Real Estate Law is revoked;

provided, however, a restricted real estate salesperson license shall be issued to Respondent, pursuant to Section 10156.5 of the Business and Professions Code, if Respondent makes application therefor and pays to the Department of Real Estate the appropriate fee for the restricted license within ninety (90) days from the effective date of this Decision.

The restricted license issued to Respondent shall be subject to all of the provisions of Section 10156.7 of the Code and the following limitations, conditions and restrictions imposed under authority of Section 10156.6 of that Code.

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1 II.

2 1. The restricted license issued to Respondent may be suspended prior to hearing by Order of the Real Estate

4 Commissioner in the event of Respondent's conviction or plea of nolo contendere to a crime which is substantially related to Respondent's fitness or capacity as a real estate licensee.

2 The restricted license issued to Respondent may be

- 2. The restricted license issued to Respondent may be suspended prior to hearing by Order of the Real Estate

  Commissioner on evidence satisfactory to the Commissioner that Respondent has violated provisions of the California Real Estate Law, the Subdivided Lands Law, Regulations of the Real Estate Commissioner or conditions attaching to the restricted license.
- 3. Respondent shall not be eligible to apply for the issuance of an unrestricted real estate license nor for the removal of any of the conditions, limitations or restrictions of a restricted license until two (2) years has elapsed from the effective date of the issuance of the restricted license.
- 4. Respondent shall submit with any application for license under an employing broker, or any application for transfer to a new employing broker, a statement signed by the prospective employing real estate broker on a form approved by the Department of Real Estate which shall certify:
  - (a) That the employing broker has read the

    Decision of the Commissioner which granted the right to a restricted license; and
  - (b) That the employing broker will exercise close supervision over the performance by the

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restricted licensee relating to activities for which a real estate license is required.

- 5. Respondent CARLOS GRECO BOLUARTE shall, within nine
- (9) months from the effective date of this Decision, present evidence satisfactory to the Real Estate Commissioner that Respondent has, since the most recent issuance of an original or renewal real estate license, taken and successfully completed the continuing education requirements of Article 2.5 of Chapter 3 of the Real Estate Law for renewal of a real estate license. If Respondent fails to satisfy this condition, the Commissioner may order the suspension of the restricted license until Respondent presents such evidence. The Commissioner shall afford Respondent the opportunity for a hearing pursuant to the Administrative Procedure Act to present such evidence.
  - 6. Respondent CARLOS GRECO BOLUARTE shall within six
- (6) months from the effective date of the Decision herein, take and pass the Professional Responsibility Examination administered by the Department including the payment of the appropriate examination fee. If Respondent fails to satisfy this condition, the Commissioner may order suspension of Respondent's license until Respondent passes the examination. The Commissioner shall afford Respondent the opportunity for a hearing pursuant to the Administrative Procedure Act to present such evidence.

DATED: 12-28-11

Amelia V. Vetrone, Counsel for Department of Real Estate

### EXECUTION OF THE STIPULATION

I have read the Stipulation. Its terms are understood by me and are agreeable and acceptable to me. I understand that I am waiving rights given to me by the California Administrative Procedure Act (including but not limited to Sections 11506, 11508, 11509 and 11513 of the Government Code), and I willingly, intelligently and voluntarily waive those rights, including the right of requiring the Commissioner to prove the allegations in the Accusation at a hearing at which I would have the right to cross-examine witnesses against me and to present evidence in defense and mitigation of the charges.

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### MATLING AND FACSIMILE

Respondent (1) shall mail the original signed signature page of the stipulation herein to Amelia V. Vetrona: Attention: Legal Section, Department of Real Estate, 320 W. Fourth St., Suite 350, Los Angeles, California 90013-1105. Respondent shall also (2) facsimile a copy of signed signature page, to the Department at the following telephona/fax number: (213) 576-6917, Attention: Amelia V. Vetrone:

A facsimile constitutes acceptance and approval of the terms and conditions of this stipulation. Respondent agrees, advanced and understands that by electronically sending to the Department a facsimile copy of Respondent's actual signature as it appears on the stipulation that receipt of the facsimile copy by the Department shall be as binding on Respondent as if the Department had received the original signed stipulation.

DATED: 12/28/11

CARLOS GRECO BOLOARTE

Respondent

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_	The foregoing Stipulation and Agreement is hereby	
adopted as	s my Decision as to Respondent CARLOS GRECO BOLUARTE,	,
and shall	become effective at 12 o'clock noon on	
March 5	, 2012.	
	IT IS SO ORDERED //// , 2012 .	

BARBARA J. BIGBY Acting Real Estate Commissioner

Dajuara & Digley

Department of Real Estate 320 W.  $4^{TH}$  Street, Suite 350 Los Angeles, CA 90013-1105

FILED

Telephone: (213) 576-6982

FEB 13 2012

DEPARTMENT OF REAL ESTATE
BY:

BEFORE THE DEPARTMENT OF REAL ESTATE

STATE OF CALIFORNIA

In the Matter of the Accusation of

LA VALLEY REALTY INC. doing business as Casa D'Realty; LILIANA ARIAS individually and as designated officer of LA Valley Realty Inc.; JUAN CARLOS GONZALEZ; and CARLOS GRECO BOLUARTE,

Respondents.

No. H-37082 LA

STIPULATION
AND
AGREEMENT

It is hereby stipulated by and between Respondents
LA VALLEY REALTY INC. doing business as Casa D'Realty, LILIANA
ARIAS, individually and as designated officer of LA Valley
Realty Inc., and JUAN CARLOS GONZALEZ (sometimes collectively
referred to as "Respondents"), and their attorney of record, R.
Grace Rodriguez of LAW OFFICES OF R. GRACE RODRIGUEZ, and the
Complainant, acting by and through Amelia V. Vetrone, Counsel
for the Department of Real Estate, as follows for the purpose of
settling and disposing of the Accusation ("Accusation") filed on
February 23, 2011, in this matter:

1. All issues which were to be contested and all evidence which was to be presented by Complainant and Respondents at a formal hearing on the Accusation, which hearing was to be held in accordance with the provisions of the Administrative Procedure Act ("APA"), shall instead and in place thereof be submitted solely on the basis of the provisions of this Stipulation and Agreement ("Stipulation").

- 2. Respondents have received, read and understand the Statement to Respondent, the Discovery Provisions of the APA and the Accusation filed by the Department of Real Estate in this proceeding.
- 3. Respondents filed a Notice of Defense pursuant to Section 11506 of the Government Code for the purpose of requesting a hearing on the allegations in the Accusation.

  Respondents hereby freely and voluntarily withdraw said Notice of Defense. Respondents acknowledge that they understand that by withdrawing said Notice of Defense they thereby waive their right to require the Commissioner to prove the allegations in the Accusation at a contested hearing held in accordance with the provisions of the APA and that they will waive other rights afforded to them in connection with the hearing such as the right to present evidence in their defense the right to cross-examine witnesses.
- 4. This Stipulation is based on the factual allegations contained in the Accusation. In the interest of expedience and economy, Respondents choose not to contest these allegations, but to remain silent and understand that, as a

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result thereof, these factual allegations, without being admitted or denied, will serve as a prima facie basis for the disciplinary action stipulated to herein. The Real Estate Commissioner shall not be required to provide further evidence to prove said factual allegations.

- 5. This Stipulation is made for the purpose of reaching an agreed disposition of this proceeding and is expressly limited to this proceeding and any other proceeding or case in which the Department of Real Estate ("Department"), or another licensing agency of this state, another state or if the federal government is involved, and otherwise shall not be admissible in any other criminal or civil proceeding.
- Estate Commissioner may adopt this Stipulation as her Decision in this matter thereby imposing the penalty and sanctions on Respondents' real estate licenses and license rights as set forth in the below "Order". In the event that the Commissioner in her discretion does not adopt the Stipulation, the Stipulation shall be void and of no effect and Respondents shall retain the right to a hearing and proceeding on the Accusation under the provisions of the APA and shall not be bound by any stipulation or waiver made herein.
- 7. The Order or any subsequent Order of the Real
  Estate Commissioner made pursuant to this Stipulation shall not
  constitute an estoppel, merger or bar to any further
  administrative or civil proceedings by the Department of Real
  Estate with respect to any matters which were not specifically

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alleged to be causes for accusation in this proceeding.

- 8. Respondents LA VALLEY REALTY INC. ("LAVRI") and LILIANA ARIAS ("ARIAS") understand that by agreeing to this Stipulation, Respondents agree to pay, pursuant to Business and Professions Code Section 10148, the cost of the audit which led to this disciplinary action. The amount of said cost is \$5,992.00.
- 9. Respondents LAVRI and ARIAS have received, read, and understand the "Notice Concerning Costs of Subsequent Audit." Respondents further understand that by agreeing to this Stipulation, the findings set forth below in the Determination of Issues become final, and the Commissioner may charge Respondents for the cost of any subsequent audit conducted pursuant to Business and Professions Code Section 10148 to determine if the violations have been corrected. The maximum cost of the subsequent audit will not exceed \$5,992.00.

### DETERMINATION OF ISSUES

By reason of the foregoing, it is stipulated and agreed that the following determination of issues shall be made:

I.

The conduct of LA VALLEY REALTY INC. and LILIANA ARIAS as described in Paragraph 4, herein above, is in violation of Sections 10085, 10137, 10145, 10146, 10159.2, 10159.5, 10177(h), and 10240 of the Business and Professions Code ("Code") and Sections 2725, 2731, 2831, 2831.1, 2831.2, 2832, 2832.1, 2834, 2840, 2970, and 2972 of Title 10, Chapter 6 of the California

Code of Regulations ("Regulations") and is a basis for discipline of Respondent's license and license rights as a violation of the Real Estate Law pursuant to Code Section 10177(d), 10177(g) and 10177(h).

II.

The conduct of <u>JUAN CARLOS GONZALEZ</u> as described in Paragraph 4, herein above, is in violation of Sections <u>10085</u>, <u>10130</u>, and <u>10145(c)</u> of the Business and Professions Code ("Code") and Section <u>2970</u> of Title 10, Chapter 6 of the California Code of Regulations ("Regulations") and is a basis for discipline of Respondent's license and license rights as a violation of the Real Estate Law pursuant to Code Section <u>10177(d)</u>, <u>10177(g)</u>, and <u>10177(j)</u>.

#### ORDER

WHEREFORE, THE FOLLOWING ORDER is hereby made:

I.

The real estate broker licenses of Respondents

LA VALLEY REALTY INC. and LILIANA ARIAS under the Real Estate Law
are revoked; provided, however, a restricted real estate broker
license shall be issued to Respondents, pursuant to Section

10156.5 of the Business and Professions Code, if Respondents:

- A. Make application therefor and pay to the Department of Real Estate the appropriate fee for the restricted license within ninety (90) days from the effective date of this Decision.
- B. Respondent ARIAS shall, prior to and as a condition of the issuance of the restricted license, submit proof satisfactory to the Commissioner of having taken and successfully

completed the continuing education course on trust fund accounting and handling specified in paragraph (3) of subdivision (a) of Section 10170.5 of the Business and Professions Code.

Proof of satisfaction of this requirement includes evidence that respondent has successfully completed the trust fund account and handling continuing education course within 120 days prior to the effective date of the Decision in this matter.

The restricted license issued to Respondents shall be subject to all of the provisions of Section 10156.7 of the Code and the following limitations, conditions and restrictions imposed under authority of Section 10156.6 of that Code.

- 1. The restricted license issued to Respondent ARIAS may be suspended prior to hearing by Order of the Real Estate Commissioner in the event of Respondent ARIAS's conviction or plea of nolo contendere to a crime which is substantially related to Respondent's fitness or capacity as a real estate licensee.
- 2. The restricted license issued to Respondents may be suspended prior to hearing by Order of the Real Estate

  Commissioner on evidence satisfactory to the Commissioner that Respondents have violated provisions of the California Real Estate Law, the Subdivided Lands Law, Regulations of the Real Estate Commissioner or conditions attaching to the restricted licenses.
- 3. Respondents shall not be eligible to apply for the issuance of an unrestricted real estate license nor for the removal of any of the conditions, limitations or restrictions of a restricted license until two (2) years has elapsed from the

effective date of the issuance of the restricted license.

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II.

The real estate salesperson license of Respondent

JUAN CARLOS GONZALEZ ("GONZALEZ") under the Real Estate Law is

revoked; provided, however, a restricted real estate salesperson

license shall be issued to Respondent, pursuant to Section

10156.5 of the Business and Professions Code, if Respondent:

A. Makes application therefor and pays to the

Department of Real Estate the appropriate fee for the restricted

license within ninety (90) days from the effective date of this

Decision.

The restricted license issued to Respondent shall be subject to all of the provisions of Section 10156.7 of the Code and the following limitations, conditions and restrictions imposed under authority of Section 10156.6 of that Code.

- 1. The restricted license issued to Respondent
  GONZALEZ may be suspended prior to hearing by Order of the Real
  Estate Commissioner in the event of Respondent GONZALEZ's
  conviction or plea of nolo contendere to a crime which is
  substantially related to Respondent's fitness or capacity as a
  real estate licensee.
- 2. The restricted license issued to Respondent
  GONZALEZ may be suspended prior to hearing by Order of the Real
  Estate Commissioner on evidence satisfactory to the Commissioner
  that Respondent has violated provisions of the California Real
  Estate Law, the Subdivided Lands Law, Regulations of the Real
  Estate Commissioner or conditions attaching to the restricted

license.

3. Respondent GONZALEZ shall not be eligible to apply for the issuance of an unrestricted real estate license nor for the removal of any of the conditions, limitations or restrictions of a restricted license until two (2) years has elapsed from the effective date of the issuance of the restricted license.

- 4. Respondent shall submit with any application for license under an employing broker, or any application for transfer to a new employing broker, a statement signed by the prospective employing real estate broker on a form approved by the Department of Real Estate which shall certify:
  - (a) That the employing broker has read the

    Decision of the Commissioner which granted the right to a restricted license; and
  - (b) That the employing broker will exercise close supervision over the performance by the restricted licensee relating to activities for which a real estate license is required.

III.

### 1. Respondents ARIAS and GONZALEZ shall, within nine

(9) months from the effective date of this Decision, present evidence satisfactory to the Real Estate Commissioner that Respondents have, since the most recent issuance of an original or renewal real estate license, taken and successfully completed the continuing education requirements of Article 2.5 of Chapter 3 of the Real Estate Law for renewal of a real estate license. If either Respondent fails to satisfy this condition, the

Commissioner may order the suspension of that Respondent's restricted license until the Respondent presents such evidence. The Commissioner shall afford Respondent the opportunity for a hearing pursuant to the Administrative Procedure Act to present such evidence.

Respondent ARIAS and GONZALEZ shall within six (6) months from the effective date of the Decision herein, take and pass the Professional Responsibility Examination administered by the Department including the payment of the appropriate examination fee. If either Respondent fails to satisfy this condition, the Commissioner may order suspension of that Respondent's license until the Respondent passes the examination. The Commissioner shall afford Respondent the opportunity for a hearing pursuant to the Administrative Procedure Act to present such evidence.

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IV.

Pursuant to Section 10148 of the Business and

Professions Code, Respondents LA VALLEY REALTY INC. and LILIANA ARIAS shall pay the Commissioner's reasonable cost for (a) the audit which led to this disciplinary action and (b) a subsequent audit to determine if Respondents are now in compliance with the Real Estate Law. The cost of the audit which led to this action is \$5,992.00. In calculating the amount of the Commissioner's reasonable cost, the Commissioner may use the estimated average hourly salary for all persons performing audits of real estate brokers, and shall include an allocation for travel time to and from the auditor's place of work. Said amount for the prior and subsequent audits combined shall not exceed \$11,984.00.

either of them, shall pay such cost within 60 days of receiving an invoice from the Commissioner detailing the activities performed during the audit and the amount of time spent performing those activities.

Respondents pending a hearing held in accordance with Section 11500, et seq., of the Government Code, if payment is not timely made as provided for herein, or as provided for in a subsequent agreement between said Respondents and the Commissioner. The suspension shall remain in effect until payment is made in full or until said Respondents enter into an agreement satisfactory to the Commissioner to provide for payment, or until a decision providing otherwise is adopted following a hearing held pursuant

to this condition.

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V.

All licenses and licensing rights of Respondents LAVRI

and ARIAS are indefinitely suspended unless or until Respondents provide proof satisfactory to the Commissioner that the trust fund deficit of \$5,528.09 set forth in the audit report described in the Accusation has been restored, including the identification of the source of funds used to cure the deficit.

VI.

All licenses and licensing rights of LAVRI, ARIAS, and GONZALEZ are indefinitely suspended unless or until Respondents provide proof satisfactory to the Commissioner that the affairs of Casa D'Realty, a fictitious business name of LA VALLEY REALTY INC., have been wound up and Casa D'Realty is no longer operative.

VII.

All licenses and licensing rights of Respondents LAVRI

and GONZALEZ are indefinitely suspended unless or until Respondents provides proof satisfactory to the Commissioner that the small claims court judgment of \$1,850.00, plus interest, owed to Victor Estin and described in the Accusation has been satisfied in full.

VIII.

All licenses and licensing rights of Respondent GONZALEZ are indefinitely suspended unless or until Respondent provides proof satisfactory to the Commissioner that restitution of advance fees paid by borrowers Skinner (\$2,500), Villagran

(\$5,000), and Lujan (\$2,500) as described in the Accusation has been made full.

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DATED: 12-29-11

AMELIA V. VETRONE, Counsel for Department of Real Estate

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EXECUTION OF THE STIPULATION

We have read the Stipulation, and have discussed it with our counsel. Its terms are understood by us and are agreeable and acceptable to us. We understand that we are waiving rights given to us by the California Administrative Procedure Act (including but not limited to Sections 11506, 11508, 11509 and 11513 of the Government Code), and we willingly, intelligently and voluntarily waive those rights, including the right of requiring the Commissioner to prove the allegations in the Accusation at a hearing at which we would have the right to cross-examine witnesses against us and to present evidence in defense and mitigation of the charges.

# MAILING AND FACSIMILE

Respondents (1) shall mail the original signed signature page of the stipulation herein to Amelia V. Vetrone: Attention: Legal Section, Department of Real Estate, 320 W.

12/28/2011 23:37 818886; LA VALLEY REAL!

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Fourth St., Suite 350, Los Angeles, California 90013-1105. Respondents shall also (2) facsimile a copy of signed signature page, to the Department at the following telephone/fax number: (213) 576-6917, Attention: Amelia V. Vetrone. A facsimile constitutes acceptance and approval of the

terms and conditions of this stipulation. Respondents agree, acknowledge and understand that by electronically sending to the Department a facsimile copy of Respondents' actual signature as it appears on the stipulation that receipt of the facsimile copy by the Department shall be as binding on Respondents as if the Department had received the original signed stipulation.

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DATED:

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LA VALLEY REALTY INC. LILLIANA ARIAS, AS designated officer Respondent

LILIANA PRIAS, individually and as designated officer of LA Valley Realty Inc. Respondent

JUAN CARCOS GONEALEZ, Respondent

R. GRACE RODRIGUEZ, ESQ., Attorney for Respondents Approved as to form

The foregoing Stipulation and Agreement is hereby adopted as my Decision as to Respondents LA VALLEY REALTY INC doing business as Casa D'Realty, LILIANA ARIAS, individually and as designated officer of LA Valley Realty Inc., and JUAN CARLOS GONZALEZ and shall become effective at 12 o'clock noon on March 14, 2012. IT IS SO ORDERED BARBARA J. BIGBY Acting Real Estate Commissioner 

Amelia V. Vetrone, SBN 134612 Department of Real Estate 320 West 4th Street, Ste. 350 Los Angeles, California 90013-1105 3 Telephone: (213) 576-6982 4 Direct (213) 576-6940 5 6 7 8 9

FILED

FEB 23 2011

DEPARTMENT

BEFORE THE DEPARTMENT OF REAL ESTATE

STATE OF CALIFORNIA

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In the Matter of the Accusation of

LA VALLEY REALTY INC. doing business

individually and as designated officer of LA Valley Realty Inc.; JUAN CARLOS

Respondents.

as Casa D'Realty; and LILIANA ARIAS

GONZALEZ; and CARLOS GRECO BOLUARTE,

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alleges as follows:

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No. H-37082 LA

<u>ACCUSATION</u>

The Complainant, Robin Trujillo, a Deputy Real Estate Commissioner of the State of California, for cause of Accusation against LA VALLEY REALTY INC. doing business as Casa D'Realty, LILIANA ARIAS individually and as designated officer of LA VALLEY REALTY INC., JUAN CARLOS GONZALEZ, and CARLOS GRECO BOLUARTE,

1.

The Complainant, Robin Trujillo, a Deputy Real Estate Commissioner of the State of California, makes this Accusation in her official capacity.

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2.

All references to the "Code" are to the California
Business and Professions Code and all references to "Regulations"
are to Title 10, Chapter 6, California Code of Regulations.

3.

Respondent LA VALLEY REALTY INC. ("LAVRI") is licensed by the Department of Real Estate ("Department") as a corporate real estate broker. Respondent LAVRI was originally licensed as a corporate real estate broker on or about December 23, 2008, with Respondent LILIANA ARIAS ("ARIAS"), as its designated officer. To date the designated officer of LAVRI is ARIAS. LAVRI registered the licensed fictitious business name "Casa D'Realty" during the period beginning December 23, 2008 and ending December 27, 2009.

4.

Respondent ARIAS is licensed by the Department as a real estate broker. Respondent ARIAS was originally licensed as a real estate broker on or about November 27, 2006.

5.

Respondent JUAN CARLOS GONZALEZ is licensed by the Department as a real estate salesperson. Respondent GONZALEZ was originally licensed as a real estate salesperson on or about January 31, 2008. Respondent GONZALEZ was employed by Respondent ARIAS from on or about September 17, 2008, to on or about March 18, 2009, when GONZALEZ changed his employment to LAVRI. To date, GONZALEZ is employed by LAVRI.

6.

Respondent CARLOS GRECO BOLUARTE is licensed by the Department as a real estate salesperson. Respondent BOLUARTE was originally licensed as a real estate salesperson on or about October 5, 2005. Respondent BOLUARTE was employed by Respondent ARIAS from on or about September 17, 2008, to on or about February 16, 2009, and by LAVRI from on or about February 17, 2009, to on or about December 8, 2009.

7.

At all times herein relevant, LAVRI was licensed by the Department as a corporate real estate broker by and through Respondent ARIAS as the designated officer and broker responsible, pursuant to Code Section 10159.2 for supervising the activities requiring a real estate license conducted on behalf of LAVRI by its officers, agents, and employees, as herein set forth.

8.

At all times herein relevant, Respondents engaged in the business of, acted in the capacity of, advertised or assumed to act as real estate brokers in the State of California within the meaning of Code Sections 10131(d) and 10131.2. Their activities included soliciting borrowers or lenders for and/or negotiating loans, collecting payments and/or performing services for borrowers or lenders in connection with loans secured by liens on real property. Their activities also included claiming, demanding, charging, receiving, collecting or contracting for the collection of advance fees within the meaning of Code Sections

10026 and 10085. Respondents advertised, solicited and offered to provide loan modification services to economically distressed homeowners seeking adjustments to the terms and conditions of their home loans including, but not limited to, repayment plans, forbearance plans, partial claims, and reduction in principal or interest, extenuations, foreclosure prevention and short sales.

# FIRST CAUSE OF ACTION

(Audit of LAVRI)

9.

On August 10, 2009, the Department completed an audit examination of the books and records of LAVRI pertaining to the mortgage loan brokerage and the loan modification activities described in paragraph 8, above. The audit examination covered the period of time from January 1, 2009 to May 31, 2009. The primary purpose of the examination was to determine Respondent LAVRI's and Respondent ARIAS's compliance with the Real Estate Law. The audit examination revealed numerous violations of the Code and the Regulations as set forth in the following paragraphs, and more fully discussed in Audit Report LA 080315 and the exhibits and work papers attached to said audit report.

#### Bank and Trust Accounts

10.

At all times herein relevant, in connection with the activities described in Paragraph 8, above, LAVRI accepted or received funds including funds in trust (hereinafter "trust funds") from or on behalf of actual or prospective parties, including economically distressed homeowner-borrowers as advance

fees for loan modifications handled by LAVRI and for mortgage loans. Thereafter LAVRI made deposits and or disbursements of such trust funds. From time to time herein mentioned during the audit period, said trust funds were deposited and/or maintained by LAVRI in the following bank accounts as LAVRI did not maintain a trust account during the audit period:

Casa D'Realty Inc.
Account No. 306-XXXXXX-0 (Redacted for security)
Chase Bank
Studio City, California

(<u>B/A #1</u> - LAVRI's general business account used for deposit of advance fees collected from homeowners for loan modifications)

LA Valley Realty Inc DBA Casa D'Realty Account No. 411-XXXXXX-0 (Redacted for security) Chase Bank Chatsworth, California

(B/A # 2 - LAVRI's general business account)

# <u>Violations</u>

In the course of activities described in Paragraph 8, above, and during the examination period described in Paragraph 9, above, Respondents LAVRI and ARIAS, acted in violation of the Code and the Regulations in that Respondents:

11.

(a) Permitted, allowed or caused the disbursement of trust funds from LAVRI bank account B/A #1 where advance fees collected from homeowner-borrowers seeking modifications to their existing home loans were deposited, and where the disbursement of

funds reduced the total of aggregate funds in B/A #1, to an amount which, on May 31, 2009, was \$35,528.09, less than the existing aggregate trust fund liability to every homeowner-borrower who was an owner of said funds, without first obtaining the prior written consent of the owners of said funds, in violation of Code Sections 10145, 10176(i) and/or 10177(g), and Regulation 2832.1.

- (b) Mixed and commingled trust funds with LAVRI's general funds by depositing trust funds in the form of collected advance fees solicited from homeowner-borrowers for loan modification services into B/A #1, and B/A #2, in violation of Code Sections 10145, 10176(e) and Regulation 2832; and
- (c) Converted trust funds by depositing trust funds in the form of advance fees solicited from homeowner-borrowers for loan modification services into LAVRI's general operating account, B/A #1, in violation of Code Sections 10145, 10176(i), and/or 10177(g). LAVRI reduced the amount in LAVRI's general account to an amount less than the amount of the trust funds deposited constituting conversion, congruent with Paragraph 9(a), above.

### Table: Conversion of Loan Modification Fees

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Borrower Name	Amount	Deposit Date	
Jose Vasquez	\$2500	01/28/09	
Raul Serrano	\$1800	03/30/09	
Cesar Castaneda	\$1250	02/06/09	
Carmen Corona	\$ 625	02/27/09	

\$ 625 03/13/09 1 Carmen Corona 02/26/09 2 Elsa Escobar \$1500 3 Failed to maintain a columnar record of the 4 (d) 5 receipt and disbursement of trust funds handled through B/A #1 for each homeowner-borrower for loan modifications and for each 6 party to a mortgage loan transaction, in violation of Code 7 Section 10145 and Regulation 2831. Я Failed to maintain a separate record for each 9 beneficiary of trust funds collected from each homeowner-10 borrower, thereby failing to account for all advance fees 11 12 collected for loan modification services and for mortgage loan brokerage activities, in violation of Code Section 10145 and 13 Regulation 2831.1. 14 Failed to perform a monthly reconciliation of the 15 (f) 16 balance of all separate homeowner-borrower records maintained pursuant to Regulation 2831.1 with the record of all trust funds 17 received and disbursed by B/A #1, in violation of Code Section 18 19 10145 and Regulation 2831.2. Failed to place credit report fees collected from 20 21 borrowers into a trust account at the close of escrow in the name of the broker as trustee at a bank or other financial 22 institution, in violation of Code Section 10145. 23 (h) Collected advance fees in connection with loan 24 modification activities and deposited those fees into LAVRI's 25 26 general account B/A #1, which was not in the name of the broker, 27 or its licensed fictitious business name, and which was not - 7 -

designated as a trust account, in violation of Code Sections 10145, 10146, and 10176(e), and Regulation 2832.

- (i) Collected advance fees within the meaning of Code Section 10026 from homeowner-borrowers seeking loan modification services without having first submitted Respondents' advance fee agreement to the Department for review and authorization, in violation of Code Section 10085 and Regulation 2970.
- (j) Deposited trust funds in the form of collected advance fees into LAVRI's general account B/A #1, for which its designated officer, Respondent ARIAS was not a signatory and unlicensed, unbonded non-employee Daniel Carlo Boluarte was a signatory, in violation of Code Section 10145 and regulation 2834.
- (k) Received trust funds in the form of advance fees without maintaining and providing to the homeowner-borrowers an accounting identifying the name of the agent, name of the principal, services to be rendered, identification of the trust fund account into which the advance fees were deposited, the amount of the fee collected, the allocation of money disbursed from the advance fee to cover services, commission and overhead, and a list of the names and addresses of the persons to whom information pertaining to the homeowner-borrower's loan requirements were submitted and the dates of the submittal, all in violation of Code Section 10146 and Regulation 2972.
- (1) Allowed and compensated unlicensed individuals
  Antonio Guzman and Daniel Boluarte, who performed real estate

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activities requiring a license in connection with loan modifications, in violation of Code Section 10137.

- (m) Failed to retain a true and complete copy of a Department of Real Estate approved Mortgage Loan Disclosure Statement signed by the broker and borrower, and failed to disclose to the borrower the yield spread premium, lender rebates, DRE license number, and all fees paid to the broker in connection with mortgage loan brokerage activity, all in violation of Code Sections 10240 and 10236.4 and Regulation 2840;
- (n) Used the fictitious business names "Casa D'Realty Inc.," and "Casa D'Realty Corp." to conduct licensed activities including a loan modification and advanced fee brokerage and mortgage loan brokerage without obtaining a license from the Department to conduct real estate activities under those fictitious business names, in violation of Code Section 10159.5 and Regulation 2731.
- (o) As to Respondent ARIAS, failed to exercise adequate supervision over the activities of LAVRI to ensure compliance with the Real Estate Laws, in violation of Code Sections 10159.2 and 10177(h), and Regulation 2725.

### Disciplinary Statutes

12.

The conduct of Respondents LAVRI and ARIAS described in Paragraph 9, above, violated the Code and the Regulations as set forth below:

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1	PARAGRAPH	PROVISIONS VIOLATED
2		10145 10176/5
3	11 (a)	Code Sections 10145, 10176(i)
4		and/or 10177(g), and
5		Regulation 2832.1
6		
7		
8	11 (b)	Code Sections 10145 and 10176(e)
9	•	and Regulation 2832
10		
11		
12	11(c)	Code Sections 10145, 10176(i),
13		and/or 10177(g)
14		
15		
16	11 (d)	Code Section 10145 and
17		Regulation 2831
18		
19	11(e)	Code Section 10145 and
20		Regulation 2831.1
21		
22		•
23	11(f)	Code Section 10145 and
24		Regulation 2831.2
25		
26		
27		
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•	,	
1	11(g)	Code Section 10145
2		
3		•
4	11(h)	Code Section 10145, 10146, 10176(e)
5		and Regulation 2832
6		
7	11(i)	Code Section 10085 and
8		Regulation 2970
9		
10		
11	11(j)	Code Section 10145 and
12		Regulation 2834
13		
14		
15	11 (k)	Code Section 10146 and
. 16		Regulation 2972
17		•
18		
19	11(1)	Code Section 10137
20		
21		
22	11 (m)	Code Section 10240 and 10236.4 and
23		Regulation 2840
24		
25		
26	11(n)	Code Section 10159.5 and
27		Regulation 2731
		- 11 -
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Code Sections 10159.2 and 10177(h) and Regulation 2725 (ARIAS)

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The foregoing violations constitute cause for discipline of the real estate license and license rights of Respondents LAVRI and ARIAS, as aforesaid, under the provisions of Code Sections 10176(e) for commingling, 10176(i) for conversion of trust funds, 10177(d) for violation of the Real Estate Law and/or 10177(g) for negligence.

### SECOND CAUSE OF ACCUSATION

(Loan Modification Services)

13.

At all times herein relevant, all named Respondents engaged in the business of an advance fee, loan modification and mortgage loan brokerage within the definition of Code Sections 10131(d) and 10131.2.

14.

During 2008 and continuing thereafter to date,
Respondents solicited economically distressed homeowners facing
foreclosure and eviction from their homes, offered loan
modification services, and charged and collected advance fees.

15.

Using the name "Casa D'Realty" aka "Casa D'Realty Inc."

aka "Casa D'Realty Corp." Respondents offered loss mitigation and
loan modification services to homeowner-borrowers seeking

downward adjustments or payment extenuations to their home

mortgages. Respondents collected advanced fees from said

homeowner-borrowers without possessing a pre-approved advance fee agreement from the Department as required by Code Section 10085 and Regulation 2970. Thereafter, Respondents failed to obtain loan modifications for the borrowers tabled below:

# Table: Loan Modification Services

Homeowner	Date	Status	Advance Fee
Derrick Skinner	July 15, 2008	Not obtained	\$2,500
Alfredo Villgran	August, 2008	Not obtained	\$5,000
Carmen Lujan	November 14, 2008	Not obtained	\$2,500
Victor Estin	June 22, 2009	Not obtained	\$2,500

# Disciplinary Statutes

In the course of the activities described above,

Respondents each acted in violation of the provisions of the Code

and the regulations by virtue of the following acts and/or

omissions:

16.

a. Making substantial misrepresentations to the homeowner-borrowers with respect to the status of their home loan mortgages, the likelihood that said mortgages would be modified, and the extent of such modifications, all in violation of Code Sections 10176(a) and 10176(i).

b. Making false promises of a character likely to influence, persuade or induce the tabled homeowner-borrowers to pay the advance fees in violation of Code Sections 10176(b) and

10176(i).

- c. Exhibiting negligence in the performance of real estate activities in violation of Code Section 10177(g).
- d. As to Respondents GONZALEZ and BOLUARTE, collecting advance fees for loan modification activities from three of the tabled homeowner-borrowers listed in paragraph 15, above, and receiving compensation for real estate activities, prior to and/or independent of their employment with real estate broker Respondent ARIAS, in violation of Code Sections 10130, 10131, 10137, and/or 10176(i).
- e. As to Respondent ARIAS, failing to maintain client funds in trust as alleged above, and breach of her fiduciary duty to the homeowner-borrowers in violation of Code Section 10176(i).
- f. As to Respondent ARIAS, failing to exercise reasonable supervision over the activities of her corporation and her employees, including Respondents GONZALEZ and BOLUARTE to ensure compliance with the Real Estate Law and the Commissioner's Regulations in violation of Code section 10159.2, 10177(h),

17.

The conduct, acts and omissions of Respondents LAVRI and ARIAS as set forth above, are cause for the suspension or revocation of the licenses and license rights of said Respondents pursuant to Code Sections 10176(a), 10176(b), 10176(i), 10177(d), 10177(g) and/or 10177(h) (for ARIAS).

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18.

The conduct, acts and omissions of Respondents GONZALEZ and BOLUARTE as set forth above, are cause for the suspension or revocation of the licenses and license rights of said Respondents pursuant to Code Sections 10177(d), 10177(g), and/or 10177(j).

19.

Respondents' activities constitute a course of conduct which includes the homeowner-borrowers alleged above by way of example, but is by no means limited to those named consumers and their real property.

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WHEREFORE, Complainant prays that a hearing be conducted on the allegations of this Accusation and that upon proof thereof, a decision be rendered imposing disciplinary action against the license and license rights of Respondents LA VALLEY REALTY INC., LILIANA ARIAS individually and as designated officer of LA VALLEY REALTY INC., JUAN CARLOS GONZALEZ, and CARLOS GRECO BOLUARTE, under the Real Estate Law and for such other and further relief as may be proper under other applicable provisions of law including restitution of advanced fees paid for unearned loan modifications, and for costs of audit.

Dated at Los Angeles, California, Jamuary 27, 2011.

Robin Trujillo

Deputy Real Estate Commissioner

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cc: LA Valley Realty Inc.
Liliana Arias

Juan Carlos Gonzalez Carlos Greco Boluarte

Robin Trujillo

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Audits - Manijeh Khazrai