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Ja Ja	FILED
2	AUG 2 4 2011
3	DEPARTMENT OF REAL ESTATE BY: Jama B. Clan
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7	BEFORE THE DEPARTMENT OF REAL ESTATE
8	STATE OF CALIFORNIA * * * *
9 10	In the Matter of the Accusation of) NO. H-36861 LA) L-2010110842
_ 11	JOLIE DE GALICIA,
- 12	Respondent(s).
13)
· 14	ORDER STAYING EFFECTIVE DATE
15	On August 1, 2011, a Decision was rendered in the above-
16	entitled matter to become effective August 29, 2011.
17	IT IS HEREBY ORDERED that the effective date of the
18	Decision of August 1, 2011, is stayed for a period of 30 days to
19	allow Respondent JOLIE DE GALICIA to file a petition for
20	reconsideration. The Decision of August 1, 2011, shall become effective
21	at 12 o' clock noon on September 28, 2011.
22	DATED: JUDUAT 24, 2011
. 23	BARBARA J. BIGBY
24	Acting Real Estate Commissioner
25 26	By: DOLORES WEEKS
20 27	Regional Manager

GR gran		• FILED
-	1 2 3 4	Department of Real Estate 320 West Fourth Street, #350 Los Angeles, California 90013 (213) 576-6982 (213) 576-6910 AUG - 8 2011 DEPARTMENT OF REAL ESTATE BY: <u>Mumalu Maluur</u>
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	8 9 10 11	BEFORE THE DEPARTMENT OF REAL ESTATE STATE OF CALIFORNIA * * * In the Matter of the Accusation of) NO. H-36861 LA
	11 12 13 14	JOLIE DE GALICIA, d.b.a.) California Realty & Loans,) Respondents.)
:	15 16 17	It is hereby stipulated by and between JOLIE DE GALICIA (sometimes referred to as "Respondent") and his attorney of record, Frank M. Buda, and the Complainant, acting by and
:	18 19 20 21	through James A. Demus, Counsel for the Department of Real Estate, as follows for the purpose of settling and disposing of the Accusation filed on October 12, 2010, in this matter:
. 2	22 23 24	 All issues which were to be contested and all evidence which was to be presented by Complainant and Respondents at a formal hearing on the Accusation, which hearing was to be held in accordance with the provisions of the
. 2	25 26 27	Administrative Procedure Act ("APA"), shall instead and in place thereof be submitted solely on the basis of the provisions of
		- 1 -

1 | this Stipulation and Agreement ("Stipulation").

2. Respondent has received, read and understands the
 3 Statement to Respondent, the Discovery Provisions of the APA and
 4 the Accusation, filed by the Department of Real Estate in this
 5 proceeding.

On October 28, 2010, Respondent filed a Notice of 3. 6 Defense pursuant to Section 11506 of the Government Code for the 7 purpose of requesting a hearing on the allegations in the 8 Accusation. Respondent hereby freely and voluntarily withdraws 9 said Notice of Defense. Respondent acknowledges that he 10 understands that by withdrawing said Notice of Defense, she will 11 thereby waive her right to require the Commissioner to prove the 12 allegations in the Accusation at a contested hearing held in 13 accordance with the provisions of the APA and that she will 14 waive other rights afforded to her in connection with the 15 hearing such as the right to present evidence in defense of the 16 allegations in the Accusation and the right to cross-examine 17 witnesses. 18

4. This Stipulation is based on the factual 19 allegations contained in the Accusation filed in this 20 proceeding. In the interest of expedience and economy, 21 Respondent chooses not to contest these factual allegations, but 22 to remain silent and understands that, as a result thereof, 23 these factual statements will serve as a prima facie basis for 24 the disciplinary action stipulated to herein. The Real Estate 25 Commissioner shall not be required to provide further evidence 26 to prove such allegations. 27

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This Stipulation and Respondent's decision not to 5. 1 contest the Accusation are made for the purpose of reaching an 2 agreed disposition of this proceeding and are expressly limited 3 to this proceeding and any other proceeding or case in which the 4 Department of Real Estate ("Department"), or another licensing 5 agency of this state, another state or if the federal government 6 is involved and otherwise shall not be admissible in any other 7 criminal or civil proceedings. 8

It is understood by the parties that the Real 6. 9 Estate Commissioner may adopt the Stipulation as her decision in 10 this matter thereby imposing the penalty and sanctions on 11 Respondent's real estate license and license rights as set forth 12 in the below "Order". In the event that the Commissioner in her 13 discretion does not adopt the Stipulation, the Stipulation shall 14 be void and of no effect, and Respondent shall retain the right 15 to a hearing on the Accusation under all the provisions of the 16 APA and shall not be bound by any stipulation or waiver made 17 herein. 18

7. The Order or any subsequent Order of the Real
Estate Commissioner made pursuant to this Stipulation shall not
constitute an estoppel, merger or bar to any further
administrative or civil proceedings by the Department of Real
Estate with respect to any conduct which was not specifically
alleged to be causes for accusation in this proceeding.

By reason of the foregoing stipulations and waivers and solely for the purpose of settlement of the pending Accusation

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DETERMINATION OF ISSUES

• • • • •	
1	without a hearing, it is stipulated and agreed that the following
2	determination of issues shall be made:
3	The conduct, acts and/or omissions of Respondent JOLIE
4	DE GALICIA as described in Paragraph 4, constitute cause for the
5	suspension or revocation of all the real estate licenses and
6	license rights of Respondent JOLIE DE GALICIA under the
7	provisions of Sections 10085, 10177(d) and 10177(g) of the
8	Business and Professions Code ("Code").
9	ORDER
10	WHEREFORE, THE FOLLOWING ORDER is hereby made:
11	I
12	A. All licenses and license rights of Respondent
13	JOLIE DE GALICIA under the Real Estate Law are suspended for a
14	period of ninety (90) days from the effective date of this
15	Decision; provided, however, that the initial thirty (30) days
16	of said suspension shall be stayed upon the following terms and
17	<u>conditions:</u>
18	1. Respondent pays a monetary penalty pursuant to
19	Section 10175.2 of the Business and Professions Code at the rate
20	of \$50 for each day of the suspension for a total monetary
21	penalty of \$1,500.
22	2. Said payment shall be in the form of a cashier's
23	check or certified check made payable to the Recovery Account of
24	the Real Estate Fund. Said check must be received by the
25	Department prior to the effective date of the Decision in this
26	matter.
27	

No further cause for disciplinary action against 1 З. the real estate license of Respondent occurs within two years 2 from the effective date of the Decision in this matter. 3 4. If Respondent fails to pay the monetary penalty 4 in accordance with the terms and conditions of the Decision, the 5 Commissioner may, without a hearing, order the immediate 6 7 execution of all or any part of the stayed suspension in which event the Respondent shall not be entitled to any repayment nor 8 credit, prorated or otherwise, for money paid to the Department 9 10 under the terms of this Decision. If Respondent pays the monetary penalty and if no 11 5. further cause for disciplinary action against the real estate 12 license of Respondent occurs within two years from the effective 13 date of the Decision, the stay hereby granted shall become 14 permanent. 15 The remaining sixty (60) days of the ninety (90) 16 в. day suspension shall be stayed for two (2) years upon the 17 following terms and conditions: 18 19 (1)Respondent JOLIE DE GALICIA shall obey all laws, rules and regulations governing the rights, duties and 20 responsibilities of a real estate licensee in the State of 21 California; and 22 That no final subsequent determination be made after (2)23 hearing or upon stipulation, that cause for disciplinary action 24 occurred within two (2) years from the effective date of this 25 26 Decision. Should such a determination be made, the Commissioner may, in her discretion, vacate and set aside the stay order and 27

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reimpose all or a portion of the stayed suspension. Should no
 such determination be made, the stay imposed herein shall become
 permanent.

II

Respondent JOLIE DE GALICIA shall within six (6)

months from the effective date of the Decision herein, take and
pass the Professional Responsibility Examination administered by
the Department including the payment of the appropriate
examination fee. If Respondent fails to satisfy this condition,
the Commissioner may order suspension of Respondent's license
until Respondent passes the examination.

III

All licenses and licensing rights of Respondent JOLIE DE GALICIA are indefinitely suspended unless or until Respondent provides evidence satisfactory to the Real Estate Commissioner by the effective date of this Decision, that she has made payment of restitution in the amount of \$2,000 to Juan Leyva and \$2,000 to Manuel and Patricia Villaloboz.

19 DATED: 20

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JAMES A. DEMUS, Counsel for the Department of Real Estate

I have read the Stipulation and Agreement, have discussed it with my counsel, and its terms are understood by me and are agreeable and acceptable to me. I understand that I am waiving rights given to me by the California Administrative

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Procedure Act (including but not limited to Sections 11506, 1 11508, 11509 and 11513 of the Government Code), and I willingly intelligently and voluntarily waive those mights, including the з right of requiring the Commissioner to prove the allegations in the Accusation at a hearing at which I would have the right to 6 cross-mamine witnesses against me and to present evidence in 6 defense and mitigation of the charges. 7

Respondent can signify acceptance and approval of the B terms and conditions of this Stipulation and Agreement by faming 9 a copy of the signature page, as actually signed by Respondent. 10 11 to the Department at the following fax number: (213) 576-6917. 12 Respondent agrees, acknowledges and understands that by 13 electronically sending to the Department a fax copy of her 14 actual signature as it appears on the Stipulation and Agreement, 25 that receipt of the faxed copy by the Department shall be as 16 binding on Respondent as if the Department had received the 17 original signed Stipulation and Agreement. 18

Further, if the Respondent is represented by counsel 19 Respondent's counsel can signify his agreement to the terms and 20 conditions of the stipulation and Agreement by submitting that 21 signature via fax. 22

23 34 NE 29, 2011 DATED 25

26 27

DE GALICIA JOLIE Respo

---- FIGUN DUUG 06/2//2011 MUN 0100 r ha DATED: 6. 2.9- (-) Frank M. Buda Attorney for Respondent The foregoing Stipulation and Agreement is hereby adopted as my Decision and Order in this matter, and shall AUG 2 9 2011 become effective at 12 o'clock noon on B , 2011. IT IS SO ORDERED BARBARA J. BIGBY Acting Real Estate Commissioner

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5,09			
$\mathbf{\chi}$	1	JAMES DEMUS, Counsel (SBN 225005)	FILED
	2	Department of Real Estate	
	3	320 West Fourth St., #350 Los Angeles, CA 90013	OCT 122010
	4	(213) 576-6982	DEPARTMENT OF REAL ESTATE
	5	(213) 576-6910 (direct)	BY: Jame B. Cha
	6		
	7		
	8		
	9	BEFORE THE DEPARTMENT OF	REAL ESTATE
	10	STATE OF CALIFO	RNIA
	11	* * *	
	12	In the Matter of the Accusation of)	No. H-36861-LA
	13	JOLIE DE GALICIA, d.b.a California)	<u>accusation</u>
	14	Realty & Loans,	
	15	Respondent.	
	16		
	17	The Complainant, Robin Truji	llo, a Deputy Real Estate
	18	Commissioner of the State of Californi	.a, for cause of
	19	Accusation against JOLIE DE GALICIA, d	
	20	Loans, is informed and alleges as foll	Lows:
	21	1.	
	22	The Complainant, Robin Truji	lllo, a Deputy Real Estate
	23	Commissioner of the State of Californi	la, makes this Accusation
	24	in her official capacity.	
	25	2.	
	26	JOLIE DE GALICIA, d.b.a. Cal	lifornia Realty & Loans,
	27	a.k.a. Yolanda Jerez, (hereinafter "Re	espondent") is presently

- 1 -

1	licensed and/or has license rights under the Real Estate Law
2	(Part 1 of Division 4 of the Business and Professions Code,
3	hereinafter "Code"), as a real estate broker.
4	3.
5	At all times material herein, Respondent was engaged
6	in the business of, acted in the capacity of, advertised or
7	assumed to act as a real estate broker in the State of
8	California, within the meaning of Code Section 10131.
9	FIRST CAUSE OF ACCUSATION
10	(Advance Fee Violations)
11	4.
12	Respondent engaged in the business of a real estate
13	broker in the State of California within the meaning of Code
14	Sections 10131(d) and 10131.2, including brokering mortgage
15	loans and performing loan modification activities and claiming,
16	demanding, charging, receiving, collecting or contracting for
17	the collection of an advance fee, within the meaning of Code
18	Section 10026, including, but not limited to, the following
19	loan modification activities with respect to loans which were
20	secured by liens on real property.
21	5.
22	In or about December 2009, Respondent entered into an
23	agreement with Juan Leyva ("Leyva") to negotiate a loan
24	modification with respect to a loan secured by a lien(s) on the
25	real property located at 14387 Ivy Street, Adelanto, CA 92301,
26	in exchange for advance fee payments by Leyva of \$2,000. In
27	

- 2 -

1 reliance on this agreement, Leyva submitted \$1,000 checks to
2 Respondent on January 1, 2009 and February 9, 2009.

6.

In or about January 2009, Respondent entered into an 4 agreement with Manuel and Patricia Villaloboz to negotiate a 5 loan modification with respect to a loan secured by a lien(s) 6 on the real property located at 6210 Orange Knoll Avenue, San 7 Bernardino, CA, 92404, in exchange for an advance fee payment 8 In reliance on this agreement, Manuel and Patricia of \$2,000. 9 Villaloboz submitted \$1,000 checks to Respondent on January 8, 10 2009 and January 31, 2009. 11

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The fees collected by Respondent, as described in Paragraphs 5 and 6 above, constitute advance fee agreements within the meaning of Code Section 10026. Respondent failed to submit the advance fee agreements referred to in Paragraphs 5 and 6 above, to the Commissioner ten days before using them, in violation of Code Section 10085 and Section 2970 of Title 10, California Code of Regulations ("Regulations").

7.

 20
 SECOND CAUSE OF ACCUSATION

 21
 (FICTITIOUS BUSINESS NAME)

 22
 8.

Respondent submitted modification agreements
regarding the transactions described in paragraphs 5 and 6
above which listed her brokerage as "CR&L, Inc". The checks
Respondent received, as described in paragraphs 5 and 6 above,
were also addressed to "CR&L, Inc". Respondent has never

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1	applied with the Department to use this fictitious business
2	name. Nor has Respondent submitted a certified copy of a
3	fictitious business name statement filed with the county clerk
4	for "CR&L, Inc." This constitutes a violation of Code Section
5	10159.5 and Section 2731, Title 10, Chapter 6, California Code
6	of Regulations.
7	9.
.8	The conduct, acts and/or omissions of Respondent, as
9	set forth above, are cause for the suspension or revocation of
10	the licenses and license rights of Respondent JOLIE DE GALICIA,
11	d.b.a. California Realty & Loans, pursuant to Code Sections
12	10085, 10177(d) and/or 10177(g).
13	111
14	111
15	111
16	111
17	111
18	111
19	111
2 0 ⁻	111
21	111
22	111
23	111
24	111
25	111
26	111
27	111

WHEREFORE, Complainant prays that a hearing be conducted on the allegations of this Accusation and that upon proof thereof, a decision be rendered imposing disciplinary action against all the licenses and license rights of Respondents JOLIE DE GALICIA, d.b.a. California Realty & Loans, under the Real Estate Law, and for such other and further relief as may be proper under other applicable provisions of law. Dated at Los Angeles, California this 20 day of September, 2010. rupillo Trujillo Robin Deputy Real Estate Commissioner JOLIE DE GALICIA cc: Robin Trujillo Sacto.