# FILED

JUL 2 2 2011

DEPARTMENT OF REAL ESTATE

BEFORE THE DEPARTMENT OF REAL ESTATE

STATE OF CALIFORNIA

In the Matter of the Accusation of

R & S MORTGAGE INC.; and EDWARD LULET, individually and as designated officer of R & S Mortgage Inc.,

Respondents,

No. H-36600 LA

### DECISION

This Decision is being issued in accordance with the provisions of Section 11520 of the Government Code, on evidence of compliance with Section 11505 of the Government Code and pursuant to the Order of Default filed on June 23, 2011, and the findings of fact set forth herein are based on one or more of the following: (1) Respondent R & S MORTGAGE INC.'s and EDWARD LULET's express admissions; (2) affidavits; and (3) other evidence.

## FACTUAL FINDINGS

1.

On March 30, 2010, Maria Suarez made the Accusation in her official capacity as a Deputy Real Estate Commissioner of the State of California. The

Accusation, Statement to Respondents R & S MORTGAGE INC. and EDWARD LULET. The Accusation, Statement to Respondent, and Notice of Defense were mailed by certified mail, to Respondents' last known mailing addresses on file with the Department on April 20, 2010.

2.

On June 13, 2011, Respondents R & S MORTGAGE INC. and EDWARD LULET failed to appear at the notice hearing. Respondents R & S MORTGAGE INC.'s ("RSMI") and EDWARD LULET'S ("LULET") default was entered herein.

3.

All references to the "Code" are to the California Business and Professions Code and all references to "Regulations" are to Title 10, Chapter 6, California Code of Regulations.

## License History

4.

- A. At all times mentioned, R & S MORTGAGE INC. ("RSMI") was licensed or had license rights issued by the Department of Real Estate ("Department") as a corporate real estate broker. On January 9, 2004, RSMI was originally licensed as a real estate broker.
- B. At all times mentioned, EDWARD LULET ("LULET") was licensed or had license rights issued by the Department as a restricted real estate broker. On February 28, 2000, LULET was originally licensed as a real estate broker. At all times mentioned, LULET was licensed as the designated officer for RSMI. On August 13, 2008, LULET's designated officer license was canceled.
- C. At all times material herein, RSMI was licensed by the Department as a corporate real estate broker by and through LULET, as the designated officer and broker responsible, pursuant to Code Sections 10159.2 and 10211 of the Business and Professions Code for supervising the activities requiring a real estate license conducted on behalf RSMI of by RSMI's officers, agents and employees, including LULET.

#### Brokerage

5.

At all times mentioned, in the City of Upland, County of Los Angeles, RSMI and LULET acted as real estate brokers and conducted licensed activities including but not necessarily limited to:

Code Section 10131(d). RSMI and LULET operated a mortgage and loan brokerage and engaged in activities with the public wherein lenders and borrowers were solicited for loans secured directly or collaterally by liens on real property, wherein such loans were arranged, negotiated, processed and consummated on behalf of others for compensation or in expectation of compensation and for fees often collected in advance.

### <u>Audit</u>

6.

On October 31, 2008, the Department attempted to conduct an audit examination of the books and records of RSMI pertaining to the activities described in Finding 4 that require a real estate license. The audit examination covered a period of time beginning on August 1, 2005 to August 12, 2008. The audit examination revealed violations of the Code and the Regulations as set forth in the following paragraphs, and more fully discussed in Audit Report LA 080011 and the exhibits and work papers attached to said audit report.

#### Trust Account

7.

It is unknown if a trust account was maintained during the audit period due to lack of records provided.

## Violations Of The Real Estate Law

8.

In the course of activities described in Findings 4 and 5, above, Respondents RSMI and LULET, acted in violation of the Code and the Regulations in that Respondents:

(a) Failed to provide and/or maintain an approved Mortgage Loan Disclosure Statement containing all the information required by Code Section 10241 before borrowers Suarez, Mercurio Ratiff and Azzinaro became obligated to perform under the terms of their respective

loans, in violation of Code Section 10240 and Regulation 2840.

- (b) Failed to provide and/or maintain an approved Mortgage Loan Disclosure Statement containing all the information required by Code Section 10241.2 as qualified by Code Section 10241(j) before borrowers Suarez, Mercurio Ratiff and Azzinaro became obligated to perform under the terms of their respective loans where RSMI informed said borrowers that the HUD-1 Closing Statement, Deed or Trust, Note and/or Balloon Rider that RSMI was the lender in for their loans, in violation of Code Sections 10240, 10241.2 and Regulations 2840 and 2840.1.
- (c) After RSMI's corporate status was suspended by the California Franchise Tax Board, RSMI continued to conduct operations until August 12, 2010, while not registered with the California Secretary of State, in violations of Code Section 10177(f) and Regulation 2742(c).
- (d) After notice and subpoena, failed to retain all records of RSMI's activity during the audit period requiring a real estate broker license, in violation of Code Section 10148.

9.

The overall conduct of Respondents RSMI and LULET constitutes negligence. This conduct and violation is cause for the suspension or revocation of the real estate license and license rights of said Respondents pursuant to the provisions of Code Section 10177(g).

10.

The overall conduct of Respondent LULET constitutes a failure on Respondent's part, as officer designated by a corporate broker licensee, to exercise the reasonable supervision and control over the licensed activities of RSMI as required by Code Section 10159.2 and Regulation 2725, and to keep RSMI in compliance with the Real Estate Law, with specific regard to trust fund handling, advance fee handling with respect to conducting loan modification services for homeowners, and is cause for the suspension or revocation of the real estate license and license rights of LULET pursuant to the provisions of Code Sections 10177(d), 10177(g) and 10177(h).

#### DETERMINATION OF ISSUES

1.

The conduct, acts and/or omissions of Respondents R & S MORTGAGE INC. and EDWARD LULET, as described in Findings 8 and 9, herein above, are in violation of Code Sections 10148, 10240 and 10241.2 and Regulations 2742(c), 2840 and 2840.1 and is cause for disciplinary action pursuant to Code Sections 10177(d), 10177(f) and 10177(g).

2.

The conduct, acts and/or omissions of Respondent EDWARD LULET, as described in Finding 10, herein above, is in violation of Code Section 10159.2 and Regulation 2725 and is cause for disciplinary action pursuant to Code Sections 10177(h), 10177(d) and 10177(g).

3.

The standard of proof applied was clear and convincing proof to a reasonable certainty.

#### ORDER

The real estate broker license and license rights of Respondent R & S MORTGAGE INC. and EDWARD LULET, under the provisions of Part I of Division 4 of the Business and Professions Code are revoked.

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RA J. BIGBY G Real Estate Commissione	r

This Decision shall become effective at

Department of Real Estate 1 320 West 4th Street, Ste. 350 FILED Los Angeles, California 90013-1105 3 (213) 576-6982 JUN 23 2011 4 DEPARTMENT/OF REAL ESTATE 5 6 7 BEFORE THE DEPARTMENT OF REAL ESTATE 8 STATE OF CALIFORNIA 9 10 In the Matter of the Accusation of No. H-36600 LA 11 R & S MORTGAGE INC.; and 12 EDWARD LULET, individually and as designated officer of 13 R & S Mortgage Inc., 14 Respondents, 15 DEFAULT ORDER 16 Respondents R & S MORTGAGE INC. and EDWARD LULET, 17 individually and as designated officer of R & S Mortgage Inc., 18 failed to appear at a duly scheduled Hearing on June 13, 2011, 19 after notice, are now in default. It is, therefore, ordered that 20 a default be entered on the record in this matter. 21 22 IT IS SO ORDERED krbara j. bigby 23 Acting Real Estate Commissioner 24 25 DOLORES WEEKS By: 26 Regional Manager

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ELLIOTT MAC LENNAN, SBN 66674 Department of Real Estate 320 West 4th Street, Ste. 350 Los Angeles, California 90013-1105

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DEPARTMENT OF REAL ESTATE
BY:\_\_\_\_\_

BEFORE THE DEPARTMENT OF REAL ESTATE

STATE OF CALIFORNIA

In the Matter of the Accusation of

R & S MORTGAGE INC.; and EDWARD LULET, individually and as designated officer of R & S Mortgage Inc.,

Respondents.

No. H-36600 LA

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The Complainant, Maria Suarez, a Deputy Real Estate

Commissioner of the State of California, for cause of Accusation

against R & S MORTGAGE INC. and EDWARD LULET, individually and as

designated officer of R & S Mortgage Inc., alleges as follows:

1.

The Complainant, Maria Suarez, acting in her official capacity as a Deputy Real Estate Commissioner of the State of California, makes this Accusation against R & S MORTGAGE INC. and EDWARD LULET.

2.

All references to the "Code" are to the California
Business and Professions Code and all references to "Regulations"
are to Title 10, Chapter 6, California Code of Regulations.

## License History

3.

- A. At all times mentioned, R & S MORTGAGE INC.

  ("RSMI") was licensed or had license rights issued by the

  Department of Real Estate ("Department") as a corporate real

  estate broker. On January 9, 2004, RSMI was originally licensed
  as a real estate broker.
- B. At all times mentioned, EDWARD LULET ("LULET") was licensed or had license rights issued by the Department as a restricted real estate broker. On February 28, 2000, LULET was originally licensed as a real estate broker. At all times mentioned, LULET was licensed as the designated officer for RSMI. On August 13, 2008, LULET's designated officer license was canceled.
- C. At all times material herein, RSMI was licensed by the Department as a corporate real estate broker by and through LULET, as the designated officer and broker responsible, pursuant to Code Sections 10159.2 and 10211 of the Business and Professions Code for supervising the activities requiring a real estate license conducted on behalf RSMI of by RSMI's officers, agents and employees, including LULET.

## Brokerage

limited to:

4.

At all times mentioned, in the City of Upland, County of Los Angeles, RSMI and LULET acted as real estate brokers and conducted licensed activities including but not necessarily

Code Section 10131(d). RSMI and LULET operated a mortgage and loan brokerage and engaged in activities with the public wherein lenders and borrowers were solicited for loans secured directly or collaterally by liens on real property, wherein such loans were arranged, negotiated, processed and consummated on behalf of others for compensation or in expectation of compensation and for fees often collected in advance.

#### Audit

5.

On October 31, 2008, the Department attempted to conduct an audit examination of the books and records of RSMI pertaining to the activities described in Paragraph 4 that require a real estate license. The audit examination covered a period of time beginning on August 1, 2005 to August 12, 2008. The audit examination revealed violations of the Code and the Regulations as set forth in the following paragraphs, and more fully discussed in Audit Report LA 080011 and the exhibits and work papers attached to said audit report.

Trust Account

6.

It is unknown if a trust account was maintained during the audit period due to lack of records provided.

# Violations Of The Real Estate Law

7.

In the course of activities described in Paragraphs 4 and 5, above, Respondents RSMI and LULET, acted in violation of the Code and the Regulations in that Respondents:

- (a) Failed to provide and/or maintain an approved

  Mortgage Loan Disclosure Statement containing all the information required by Code Section 10241 before borrowers Suarez, Mercurio Ratiff and Azzinaro became obligated to perform under the terms of their respective loans, in violation of Code Section 10240 and Regulation 2840.
- (b) (a) Failed to provide and/or maintain an approved Mortgage Loan Disclosure Statement containing all the information required by Code Section 10241.2 as qualified by Code Section 10241(j) before borrowers Suarez, Mercurio Ratiff and Azzinaro became obligated to perform under the terms of their respective loans where RSMI informed said borrowers that the HUD-1 Closing Statement, Deed or Trust, Note and/or Balloon Rider that RSMI was the lender in for their loans, in violation of Code Sections 10240, 10241.2 and Regulations 2840 and 2840.1.

1	(c) After RSMI's corporate status was suspended by the
2    2	California Franchise Tax Board, RSMI continued to conduct
3	operations until August 12, 2010, while not registered with the
4	California Secretary of State, in violations of Code Section
5	10177(f) and Regulation 2742(c).
6	(d) After notice and subpoena, failed to retain all
7	records of RSMI's activity during the audit period requiring a
8	real estate broker license, in violation of Code Section 10148.
9	Discipline
10	8.
11	The conduct of Respondents RSMI and LULET, described in
12	Paragraph 7, above, violated the Code and the Regulations as set
13	forth below:
14	PARAGRAPH PROVISIONS VIOLATED
15	7(a) Code Section 10240 and Regulation
16	2840
17	
18	7(b) Code Section 10240, 10241.2 and
19	Regulations 2840 and 2840.1
20	
21	Code Section 10177(f) and
22	
23	Regulation 2742(c)
24	
25	/(d) Code Section 10110
26	

The foregoing violation constitutes cause for discipline of the real estate license and license rights of RSMI and LULET under the provisions of Code Section 10148, 10177(d), 10177(f) and/or 10177(g).

9.

The overall conduct of Respondents RSMI and LULET constitutes negligence. This conduct and violation are cause for disciple of the real estate license and license rights of said Respondents pursuant to Code Section 10177(g).

10.

The overall conduct of Respondents RSMI and LULET constitutes a breach of fiduciary duty to its real estate clientele. This conduct and violation are cause for disciple of the real estate license and license rights of Respondents RSMI and LULET pursuant to Code Section 10177(g).

11.

The overall conduct of Respondent LULET constitutes a failure on Respondent's part, as officer designated by a corporate broker licensee, to exercise the reasonable supervision and control over the licensed activities of RSMI as required by Code Section 10159.2, and to keep RSMI in compliance with the Real Estate Law, and is cause for the suspension or revocation of the real estate license and license rights of LULET pursuant to the provisions of Code Sections 10177(d), 10177(g) and/or 10177(h).

WHEREFORE, Complainant prays that a hearing be conducted on the allegations of this Accusation and that upon proof thereof, a decision be rendered imposing disciplinary action against the license and license rights of Respondents R & S MORTGAGE INC. and EDWARD LULET, individually and as designated officer of R & S Mortgage Inc. under the Real Estate Law (Part 1 of Division 4 of the Business and Professions Code) and for such other and further relief as may be proper under other applicable provisions of law.

Dated at Los Angeles, California

this 30 kg day of March 2010.

Deputy Real Estate Commission

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c/o Edward Lulet D.O. Maria Suarez Audits - Robert Brody Sacto

R & S Mortgage Inc.