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. 3	JUL 1 4 2011
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5	BY: COLOCIONE
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8	BEFORE THE DEPARTMENT OF REAL ESTATE
9	STATE OF CALIFORNIA
10	* * *
11	In the Matter of the Accusation of ) No. H-36248 LA
12	) SYLVIA GONZALEZ, aka
13	Sylvia Delarosa,
14	Respondent. )
15	
16	ORDER SUSPENDING REAL ESTATE LICENSE
17	To: SYLVIA GONZALEZ
18	4729 Hersholt Avenue Long Beach, CA 90808
19	On or about July 9, 2010, a restricted real estate
20	salesperson license was issued by the Department of Real Estate
21	to Respondent, SYLVIA GONZALEZ, aka Sylvia Delarosa, on the
22	terms, conditions, and restrictions set forth in the Real Estate
23	Commissioner's Decision filed on April 15, 2010 in Case No. H-
24	36248 LA. This Decision, effective on May 5, 2010, provided the
25	right to a restricted real estate salesperson license was
26	subject to the provisions of California Business and Professions
27	Code Sections 10156.7 and to enumerated additional terms,

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1 conditions, and restrictions. Among those terms, conditions, 2 and restrictions was the following:

Respondent SYLVIA DELAROSA shall, within nine (9) months from the effective date of this Decision, present evidence satisfactory to the Real Estate Commissioner that Respondent has since the most recent issuance of an original or renewal real estate license, taken and successfully completed the continuing education requirements of Article 2.5 of Chapter 3 of the Real Estate Law for renewal of a real estate license. If Respondent fails to satisfy this condition, the Commissioner may order the suspension of the restricted license until Respondent presents such evidence. The Commissioner shall afford Respondent the opportunity for a hearing pursuant to the Administrative Procedure Act to present such evidence.

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The Commissioner has determined that as of February 5, 2011, you have failed to satisfy this condition.

13 NOW, THEREFORE, IT IS ORDERED under authority of the 14 Decision issued in this matter that the real estate salesperson license heretofore issued to Respondent and the exercise of any 15 16 privileges thereunder are hereby suspended until such time as 17 you provide proof satisfactory to the Department of Real Estate of compliance with the "condition" referred to above, or pending 18 final determination after hearing (see "Hearing Right" set forth 19 20 below).

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1IT IS FURTHER ORDERED that all license certificates2and identification cards issued by the Department of Real Estate3which are in your possession of Respondent be immediately4surrendered by personal delivery or by mailing in the enclosed5self-addressed envelope to:

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DEPARTMENT OF REAL ESTATE Attention: Flag Section P.O. Box 187000 Sacramento, CA 95818-7000

9 HEARING RIGHTS: You have the right to a hearing to contest the Commissioner's determination that you are in 10 violation of the Order issued in this matter. If you desire a 11 hearing, you must submit a written request. The request may be 12 13 in any form, as long as it is in writing and indicates that you want a hearing. Unless a written request for a hearing, signed 14 by or on behalf of you, is delivered or mailed to the Department 15 of Real Estate at 320 West 4th Street, Suite 350, Los Angeles, 16 CA 90013-1105, within 20 days after the date that this Order was 17 mailed to or served on you, the Department of Real Estate will 18 not be obligated or required to provide you with a hearing. 19

This Order shall be effective immediately.

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Dated: 2011.

Real Estate Commissioner

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Sauch		Department of Real Estate 320 W. 4 <sup>TH</sup> Street, Suite 350 Los Angeles, CA 90013-1105	FILED
	- 11	Telephone: (213) 576-6982 (Office)	APR 1 5 2010 DEPARTMENT OF REAL ESTATE BY:
	5		
	7		
	9	BEFORE THE DEPARTMENT OF F	REAL ESTATE
1	.0	STATE OF CALIFORN	IA
. 1	.1	* * * `	
1	12	In the Matter of the Accusation of	No. H-36248 LA
1	13	EXCEL LENDING INC. doing business ) as E-Modification; and	L-2009120833
:	14	STEVE BENARD STREIFEL, individually and as designated	STIPULATION
:	15	officer of Excel Lending Inc., and SYLVIA DELAROSA,	AND
:	16	Respondents.	AGREEMENT
	17		
	18	It is hereby stipulated by and	l between Respondent
	19	STEVE BENARD STREIFEL, individually and	
	20 21	Excel Lending Inc., (sometimes referred	
	22	the Complainant, acting by and through E	
	23	Counsel for the Department of Real Estat	
	24	purpose of settling and disposing of the	
	25	September 21, 2009 ("Accusation") in this	
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	27	///	
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All issues which were to be contested and all 1. evidence which was to be presented by Complainant and Respondent at a formal hearing on the Accusation, which hearing was to be held in accordance with the provisions of the Administrative Procedure Act ("APA"), shall instead and in place thereof be 5 submitted solely on the basis of the provisions of this 6 Stipulation and Agreement ("Stipulation"). 7

Respondent has received, read and understands the 8 2. Statement to Respondent, the Discovery Provisions of the APA and 9 10 the Accusation filed by the Department of Real Estate in this 11 proceeding.

12 Respondent timely filed a Notice of Defense 3. 13 pursuant to Section 11506 of the Government Code for the purpose 14 of requesting a hearing on the allegations in the Accusation. 15 Respondent hereby freely and voluntarily withdraws said Notice of 16 Defense. Respondent acknowledges that he understand that by 17 withdrawing said Notice of Defense he thereby waives his right to 18 require the Commissioner to prove the allegations in the 19 Accusation at a contested hearing held in accordance with the 20 provisions of the APA and that he will waive other rights 21 afforded to him in connection with the hearing such as the right 22 to present evidence in his defense including the right to cross-23 24 examine witnesses. 25 111

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This Stipulation is based on the factual 4. 1 allegations contained in the Accusation. In the interest of 2 expedience and economy, Respondent chooses not to contest these 3 allegations, but to remain silent and understand that, as a 4 result thereof, these factual allegations, without being admitted 5 or denied, will serve as a prima facie basis for the disciplinary 6 action stipulated to herein. The Real Estate Commissioner shall 7 not be required to provide further evidence to prove said factual 8 9 allegations.

<sup>10</sup> 5. This Stipulation and Respondent's decision not to <sup>11</sup> contest the Accusation is made for the purpose of reaching an <sup>12</sup> agreed disposition of this proceeding and is expressly limited to <sup>13</sup> this proceeding and any other proceeding or case in which the <sup>14</sup> Department of Real Estate ("Department"), the state or federal <sup>15</sup> government, or any agency of this state, another state or federal <sup>16</sup> government is involved.

It is understood by the parties that the Real б. 18 Estate Commissioner may adopt this Stipulation as his Decision in 19 this matter thereby imposing the penalty and sanctions on 20 Respondent's real estate licenses and license rights as set forth 21 in the below "Order". In the event that the Commissioner in his 22 discretion does not adopt the Stipulation, the Stipulation shall 23 be void and of no effect and Respondent shall retain the right to 24 a hearing and proceeding on the Accusation under the provisions 25 of the APA and shall not be bound by any stipulation or waiver 26

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made herein.

1	made herein.
2	7. The Order or any subsequent Order of the Real
3	Estate Commissioner made pursuant to this Stipulation shall not
4	constitute an estoppel, merger or bar to any further
5	administrative or civil proceedings by the Department of Real
6	Estate with respect to any matters which were not specifically
7	alleged to be causes for accusation in this proceeding.
8	DETERMINATION OF ISSUES
9	By reason of the foregoing, it is stipulated and agreed
10	that the following determination of issues shall be made:
11	I.
12	The conduct of STEVE BENARD STREIFEL, as described in
13	Paragraph 4, above, is in violation of Sections 10085, 10145 and
14	10146 of the Business and Professions Code ("Code") and Sections
15	2831, 2831.1, 2831.2, 2970 and 2972 of Title 10, Chapter 6 of the
16	California Code of Regulations ("Regulations") and is a basis for
17 18	discipline of Respondents' licenses and license rights as a
19	violation of the Real Estate Law pursuant to Code Section
20	10177(d).
21	II.
22	The conduct of STEVE BENARD STREIFEL, as described in
23	Paragraph 4, herein above, constitutes a failure to keep Excel
24	Lending Inc. in compliance with the Real Estate Law during the
25	time that Respondent was the officer designated of said
26	corporation, in violation of Code Section 10159.2. This conduct
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1	is a basis for discipline of Respondent's license pursuant to
2	Code Section 10177(h).
3	ORDER
4	WHEREFORE, THE FOLLOWING ORDER is hereby made:
5	The real estate broker license of Respondent
6	STEVE BENARD STREIFEL under the Real Estate Law is revoked;
7	provided, however, a restricted real estate salesperson license
8	shall be issued to Respondent, pursuant to Section 10156.5 of the
9	Business and Professions Code, if Respondent:
10	Makes application therefor and pays to the Department
11	of Real Estate the appropriate fee for the restricted license
12	within ninety (90) days from the effective date of this Decision.
13	The restricted license issued to Respondent shall be subject to
14	all of the provisions of Section 10156.7 of the Code and the
15	following limitations, conditions and restrictions imposed under
16	authority of Section 10156.6 of that Code.
17	1. The restricted license issued to Respondent may be
18	suspended prior to hearing by Order of the Real Estate
20	Commissioner in the event of Respondent's conviction or plea of
20	nolo contendere to a crime which is substantially related to
22	Respondent's fitness or capacity as a real estate licensee.
23	2. The restricted license issued to Respondent may
24	be suspended prior to hearing by Order of the Real Estate
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Law, the Subdivided Lands Law, Regulations of the Real Estate Commissioner or conditions attaching to the restricted license.

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3. <u>Respondent shall not be eligible to apply for the</u> 4 issuance of an unrestricted real estate license nor for the 5 removal of any of the conditions, limitations or restrictions of 6 a restricted license until two (2) years has elapsed from the 7 effective date of the issuance of the restricted license.

8 4. <u>Respondent shall submit with any application for</u>
 9 license under an employing broker, or any application for
 10 transfer to a new employing broker, a statement signed by the
 11 prospective employing real estate broker on a form approved by
 12 the Department of Real Estate which shall certify:

That the employing broker has read the (a) 14 Decision of the Commissioner which granted 15 the right to a restricted license; and 16 That the employing broker will exercise (b) 17 close supervision over the performance by the 18 restricted licensee relating to activities 19 for which a real estate license is required. 20 5. All licenses and licensing rights of Respondent 21 STEVE BANARD STREIFEL are indefinitely suspended unless or until 22 Respondent provides proof satisfactory to the Commissioner, of 23 having taken and successfully completed the continuing education 24 25 course on trust fund accounting and handling specified in 26 paragraph (3) of subdivision (a) of Section 10170.5 of the 27

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Business and Professions Code. Proof of satisfaction of this . requirement includes evidence that respondent has successfully completed the trust fund account and handling continuing education course within 120 days prior to the effective date of the Decision in this matter.

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DATED:

3-24-10

Respondent STEVE BENARD STREIFEL shall within six 6. 6 (6) months from the effective date of the Decision herein, take 7 and pass the Professional Responsibility Examination administered 8 by the Department including the payment of the appropriate 9 examination fee. If Respondent fails to satisfy this condition, 10 the Commissioner may order suspension of Respondent's license 11 until Respondent passes the examination. 12

ELLIOTT MAC LENNAN, Counsel for the Department of Real Estate 16 17 EXECUTION OF THE STIPULATION 18 I have read the Stipulation. Its terms are understood 19 by me and are agreeable and acceptable to me. I understand that 20 I am waiving rights given to me by the California Administrative 21 Procedure Act (including but not limited to Sections 11506, 22 11508, 11509 and 11513 of the Government Code), and I willingly, 23 intelligently and voluntarily waive those rights, including the 24 25 right of requiring the Commissioner to prove the allegations in 26 the Accusation at a hearing at which I would have the right to 27

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cross-examine witnesses against me and to present evidence in defense and mitigation of the charges.

# MAILING AND FACSIMILE

Respondent (1) shall mail the original signed signature page of the Stipulation herein to Elliott Mac Lennan: Attention: Legal Section, Department of Real Estate, 320 W. Fourth St., Suite 350, Los Angeles, California 90013-1105. Additionally, Respondent shall also (2) facsimile a copy of signed signature page, to the Department at the following telephone/fax number: (213) 576-6917, Attention: Elliott Mac Lennan.

A facsimile constitutes acceptance and approval of the terms and conditions of this stipulation. Respondent agrees, acknowledges and understands that by electronically sending to the Department a facsimile copy of Respondent's actual signature as it appears on the stipulation that receipt of the facsimile 16 copy by the Department shall be as binding on Respondent as if 17 the Department had received the original signed stipulation.

DATED: 2/26/2010

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SPEVE BENARD STREIFEL, individually and as designated officer of Excel Lending Inc. Respondent

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The foregoing Stipulation and Agreement is hereby adopted as my Decision as to Respondent STEVE BENARD STREIFEL, individually and as designated officer of Excel Lending Inc. and shall become effective at 12 o'clock noon on May 17 \_\_\_\_, 2010. IT IS SO ORDERED \_\_\_\_\_\_\_ \_\_\_\_\_, 2010. JEFF DAVI Real Estate Commissioner 

	'	
r	1	Department of Real Estate 320 W. 4 <sup>TH</sup> Street, Suite 350 Los Angeles, CA 90013-1105
	- 11	Telephone: (213) 576-6982 (Office) APR 1.5 2010
	4	DEPARTMENT OF REAL ESTATE
	5	BY:
	6	$\mathcal{O}$
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	8	BEFORE THE DEPARTMENT OF REAL ESTATE
	9	STATE OF CALIFORNIA
:	10	since of californing .
	11	) In the Matter of the Accusation of
	12	EXCEL LENDING INC. doing business ) No. H-36248 LA L-2009120833
	13	as E-Modification; and ) STEVE BENARD STREIFEL,
	14	individually and as designated <u>STIPULATION</u>
	15	officer of Excel Lending Inc., and <u>SYLVIA DELAROSA</u> , <u>AGREEMENT</u>
•	16	Respondents.
	17	)
	18	It is hereby stipulated by and between Respondents
	19	EXCEL LENDING INC. and SYLVIA DELAROSA (sometimes referred to as
	20	"Respondents), and the Complainant, acting by and through Elliott
	21	Mac Lennan, Counsel for the Department of Real Estate, as follows
	22	for the purpose of settling and disposing of the Accusation filed
	23	on September 21, 2009 ("Accusation") in this matter:
	24	1. All issues which were to be contested and all
	25	evidence which was to be presented by Complainant and Respondents
	26	at a formal hearing on the Accusation, which hearing was to be
	27	at a format nearing on the Accusation, which heating was to be

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held in accordance with the provisions of the Administrative Procedure Act ("APA"), shall instead and in place thereof be submitted solely on the basis of the provisions of this Stipulation and Agreement ("Stipulation"),

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Respondents have received, read and understand the 2. Statement to Respondent, the Discovery Provisions of the APA and the Accusation filed by the Department of Real Estate in this proceeding. 8

Respondents timely filed a Notice of Defense 9 3. pursuant to Section 11506 of the Government Code for the purpose 10 of requesting a hearing on the allegations in the Accusation. 11 Respondents hereby freely and voluntarily withdraw said Notice of 12 13 Respondents acknowledge that they understand that by Defense. 14 withdrawing said Notice of Defense they thereby waive their right 15 to require the Commissioner to prove the allegations in the 16 Accusation at a contested hearing held in accordance with the 17 provisions of the APA and that they will waive other rights 18 afforded to them in connection with the hearing such as the right 19 to present evidence in their defense the right to cross-examine 20 witnesses. 21

This Stipulation is based on the factual 4. 22 allegations contained in the Accusation. In the interest of 23 expedience and economy, Respondents choose not to contest these 24 allegations, but to remain silent and understand that, as a 25 result thereof, these factual allegations, without being admitted 26 27

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or denied, will serve as a prima facie basis for the disciplinary action stipulated to herein. The Real Estate Commissioner shall not be required to provide further evidence to prove said factual allegations.

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This Stipulation is made for the purpose of 5. reaching an agreed disposition of this proceeding and is 6 expressly limited to this proceeding and any other proceeding or 7 case in which the Department of Real Estate ("Department"), the 8 state or federal government, or any agency of this state, another 9 state or federal government is involved, and otherwise shall not 10 be admissible in any other criminal or civil proceedings. 11

It is understood by the parties that the Real 12 6. Estate Commissioner may adopt this Stipulation as his Decision in 13 14 this matter thereby imposing the penalty and sanctions on 15 Respondents' real estate licenses and license rights as set forth 16 in the "Order" herein below. In the event that the Commissioner 17 in his discretion does not adopt the Stipulation, it shall be 18 void and of no effect and Respondents shall retain the right to a 19 hearing and proceeding on the Accusation under the provisions of 20 the APA and shall not be bound by any stipulation or waiver made 21 herein. 22

The Order or any subsequent Order of the Real 7. 23 Estate Commissioner made pursuant to this Stipulation shall not 24 constitute an estoppel, merger or bar to any further 25 administrative or civil proceedings by the Department of Real 26 27

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Estate with respect to any matters which were not specifically 1 alleged to be causes for Accusation in this proceeding but do 2 constitute a bar, estoppel and merger as to any allegations 3 actually contained in the Accusations against Respondents herein. 4 DETERMINATION OF ISSUES 5 By reason of the foregoing, it is stipulated and agreed 6 that the following determination of issues shall be made: 7 I. 8 The conduct of EXCEL LENDING INC., as described in 9 Paragraph 4, above, is in violation of Sections 10085, 10145 and 10 10146 of the Business and Professions Code ("Code") and Sections 11 12 2831, 2831.1, 2831.2, 2970 and 2972 of Title 10, Chapter 6 of the 13 California Code of Regulations ("Regulations") and is a basis for 14 discipline of Respondent's licenses and license rights as a 15 violation of the Real Estate Law pursuant to Code Section 16 10177(d). 17 II. 18 The conduct of EXCEL LENDING INC. and SYLVIA DELAROSA, 19 as described in Paragraph 4, above, is in violation of Code 20 Section 10130 and is a basis for discipline of Respondent's 21 licenses and license rights as a violation of the Real Estate Law 22 pursuant to Code Section 10177(d). 23 24 111 25 111 26 111 27 4

ORDER 1 WHEREFORE, THE FOLLOWING ORDER is hereby made: 2 Ι. 3 All real estate license and license rights of 4 Respondent EXCEL LENDING INC. under the Real Estate Law are 5 revoked. 6 II. 7 The real estate salesperson license of Respondent 8 SYLVIA DELAROSA under the Real Estate Law is revoked; 9 provided, however, a restricted real estate salesperson license 10 11 shall be issued to Respondent, pursuant to Section 10156.5 of the 12 Business and Professions Code, if Respondent: ·13 Makes application therefor and pays to the Department 14 of Real Estate the appropriate fee for the restricted license 15 within ninety (90) days from the effective date of this Decision. 16 The restricted license issued to Respondent shall be subject to 17 all of the provisions of Section 10156.7 of the Code and the 18 following limitations, conditions and restrictions imposed under 19 authority of Section 10156.6 of that Code. 20 The restricted license issued to Respondent may be 1. 21 suspended prior to hearing by Order of the Real Estate 22 Commissioner in the event of Respondent's conviction or plea of 23 nolo contendere to a crime which is substantially related to 24 Respondent's fitness or capacity as a real estate licensee. 25 26 111 27

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The restricted license issued to Respondent may 2. 1 be suspended prior to hearing by Order of the Real Estate 2 Commissioner on evidence satisfactory to the Commissioner that 3 Respondent has violated provisions of the California Real Estate 4 Law, the Subdivided Lands Law, Regulations of the Real Estate 5 Commissioner or conditions attaching to the restricted license. 6 3. Respondent shall not be eligible to apply for the 7 issuance of an unrestricted real estate license nor for the 8 removal of any of the conditions, limitations or restrictions of 9 a restricted license until two (2) years has elapsed from the 10 effective date of the issuance of the restricted license. 11 12 Respondent shall submit with any application for 4. 13 license under an employing broker, or any application for 14 transfer to a new employing broker, a statement signed by the 15 prospective employing real estate broker on a form approved by 16 the Department of Real Estate which shall certify: 17 (a) That the employing broker has read the 18 Decision of the Commissioner which granted 19 the right to a restricted license; and 20 That the employing broker will exercise (b) 21 close supervision over the performance by the 22 restricted licensee relating to activities 23 for which a real estate license is required. 24 25 111 26 111 27 - 6 -

5. Respondent SYLVIA DELAROSA shall, within nine (9) 1 months from the effective date of this Decision, present evidence 2 satisfactory to the Real Estate Commissioner that Respondent has, 3 since the most recent issuance of an original or renewal real 4 estate license, taken and successfully completed the continuing 5 education requirements of Article 2.5 of Chapter 3 of the Real 6 Estate Law for renewal of a real estate license. If Respondent 7 fails to satisfy this condition, the Commissioner may order the 8 suspension of the restricted license until Respondent presents 9 such evidence. The Commissioner shall afford Respondent the 10 11 opportunity for a hearing pursuant to the Administrative 12 Procedure Act to present such evidence. 13 Respondent SYLVIA DELAROSA shall within six (6)

6. <u>Respondent SYLVIA DELAROSA shall within six (6)</u> months from the effective date of the Decision herein, take and pass the Professional Responsibility Examination administered by the Department including the payment of the appropriate examination fee. If Respondent fails to satisfy this condition, the Commissioner may order suspension of Respondent's license until Respondent passes the examination.

22 DATED: 2-24-16 23 24 25 111

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ELLIOTT MAC LENNAN, Counsel for the Department of Real Estate

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## EXECUTION OF THE STIPULATION

I have read the Stipulation. Its terms are understood by me and are agreeable and acceptable to me. I understand that I am waiving rights given to me by the California Administrative Procedure Act (including but not limited to Sections 11506, 11508, 11509 and 11513 of the Government Code), and I willingly, intelligently and voluntarily waive those rights, including the right of requiring the Commissioner to prove the allegations in the Accusation at a hearing at which I would have the right to cross-examine witnesses against me and to present evidence in defense and mitigation of the charges. MAILING AND FACSIMILE Respondent (1) shall mail the original signed signature page of the Stipulation herein to Elliott Mac Lennan: Attention: Legal Section, Department of Real Estate, 320 W. Fourth St., Suite 350, Los Angeles, California 90013-1105. Additionally, Respondent shall also (2) facsimile a copy of signed signature page, to the Department at the following telephone/fax number: (213) 576-6917, Attention: Elliott Mac Lennan. 

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A facsimile constitutes acceptance and approval of the terms and conditions of this stipulation. Respondent agrees, acknowledges and understands that by electronically sending to the Department a facsimile copy of Respondent's actual signature as it appears on the stipulation that receipt of the facsimile copy by the Department shall be as binding on Respondent as if the Department had received the original signed stipulation. DATED: 2/21/10 LENDING INC. EXC SYLVIA DELAROSA, President and BY: CEO of Excel Lending Inc., Respondent DATED: 2/210/10 DELAROSA, Respondent /// /// g

The foregoing Stipulation and Agreement is hereby adopted as my Decision as to Respondents EXCEL LENDING INC. and SYLVIA DELAROSA, and shall become effective at 12 o'clock noon on <u>May</u> 5 , 2010. 2010. IT IS SO ORDERED JEFF DAVI Real Estate Commissioner BY: Barbara J. Bigby Chief Deputy Commissioner - 10 -

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		1 2 3 4 5 6 7	ELLIOTT MACLENNAN, SBN 66674 Department of Real Estate 320 West 4th Street, Ste. 350 Los Angeles, California 90013-1105 Telephone: (213) 576-6911 (direct) -or- (213) 576-6982 (office)
		8	BEFORE THE DEPARTMENT OF REAL ESTATE
		9	STATE OF CALIFORNIA
		10	* * *
		11	In the Matter of the Accusation of
		12	EXCEL LENDING INC. doing business ) No. H-36248 LA
		13	as E-Modification; and ) STEVE BENARD STREIFEL,
		14 15	individually and as designated officer of Excel Lending Inc., and SYLVIA DELAROSA, $\underbrace{A \ C \ U \ S \ A \ T \ I \ O \ N}_{A \ C \ C \ U \ S \ A \ T \ I \ O \ N}$
		16	Respondents.
		17	)
		18	The Complainant, Robin Trujillo, a Deputy Real Estate
		19	Commissioner of the State of California, for cause of Accusation
		20	against EXCEL LENDING INC.; STEVE BENARD STREIFEL, individually
		21	and as designated officer of Excel Lending Inc., and SYLVIA
		22	DELAROSA, alleges as follows:
		23	1.
		24	The Complainant, Robin Trujillo, acting in her official
		25	
		26	capacity as a Deputy Real Estate Commissioner of the State of
		27	California, makes this Accusation against EXCEL LENDING INC.,
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STEVE BENARD STREIFEL and SYLVIA DELAROSA.

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All references to the "Code" are to the California Business and Professions Code and all references to "Regulations" are to Title 10, Chapter 6, California Code of Regulations.

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## License History

EXCEL LENDING INC. ("ELI"). At all times 8 Α. mentioned, Respondent ELI was licensed or had license rights 9 10 issued by the Department of Real Estate ("Department") as a real 11 estate broker. On September 18, 2008, ELI was originally 12 licensed as a corporate real estate broker. At all times 13 mentioned herein, Respondent ELI was authorized to act by and 14 through Respondent STEVE BENARD STREIFEL as ELI's broker 15 designated pursuant to Business and Professions Code (hereinafter 16 "Code") Sections 10159.2 and 10211 to be responsible for ensuring 17 compliance with the Real Estate Law. On January 23, 2009, ELI 18 became non broker affiliated when STREIFEL cancelled his 19 designated officer license. 20

B. STEVE BENARD STREIFEL. At all times mentioned,
Respondent STEVE BENARD STREIFEL ("STREIFEL") was licensed or had
license rights issued by the Department as a real estate broker.
On February 27, 1996, STREIFEL was originally licensed as a real
estate broker and on September 18, 2008, became the designated

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officer of ELI. On January 23, 2009, STREIFEL cancelled as designated officer of ELI.

SYLVIA DELAROSA ("DELAROSA") is the corporate С. 3 President and sole shareholder of ELI. DELAROSA was originally 4 licensed as a real estate salesperson on August 22, 2002. 5. DELAROSA was employed by broker Juan C. Granados from October 6 02, 2006 to November 14, 2009; by Contact One Realty Group from 7 November 15, 2007 to February 27, 2009; and employed by Financial 8 Freedom Funding Inc. from February 28, 2009 to date. At no time 9 10 during the audit period set forth below, was DELAROSA licensed by 11 ELI.

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#### Brokerage

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14 At all times mentioned, in the City and County of 15 Fontana, ELI, STREIFEL and DELAROSA acted as real estate brokers 16 conducting licensed activities within the meaning of Code 17 Sections 10131(d) and 10131.2. ELI and STREIFEL engaged in the 18 business of a loan modification and an advance fee brokerage. 19 For compensation or in expectation of compensation and for fees 20 often collected in advance, Respondents contacted lenders' loss 21 mitigation departments on behalf of distressed homeowners seeking 22 modification of the terms of their home loans including, but not 23 24 limited to, repayment plans, forbearance, Deed-In-Lieu of 25 Foreclosure, partial claims, and reduction in principal or 26 111 27

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interest. ELI, STREIFEL and DELAROSA handled the following loan modifications during the audit period:

Loan	Advance Fees
Modifications	Collected
137	\$338,405.88

#### Audit Examination

On May 4, 2009, the Department completed an audit 9 10 examination of the books and records of ELI pertaining to the 11 loan modification and advance fee activities described in 12 Paragraph 4, which require a real estate license. The audit 13 examination covered a period of time beginning on January 1, 2007 14 to December 31, 2008. The audit examination revealed violations 15 of the Code and the Regulations as set forth in the following 16 paragraphs, and more fully discussed in Audit Report LA 080163 17 and the exhibits and work papers attached to said audit report. 18

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#### Bank and Trust Accounts

At all times mentioned, in connection with the activities described in Paragraph 4, above, ELI accepted or received funds including funds in trust (hereinafter "trust funds") from or on behalf of actual or prospective parties, including lenders, borrowers, homeowners for loan modifications handled by ELI. Thereafter ELI made deposits and or

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1	disbursements of such trust funds. From time to time herein
2	mentioned during the audit period, said trust funds were
3	deposited and/or maintained by ELI in the bank accounts as
4	follows:
5	"Excel Lending Inc. Account No. 942-2634114
6	Wells Fargo Bank Portland, OR 97228 (B/A #1)
7	"Excel Lending Inc. dba E-Modifications
8	Account No. 188-9200703 Wells Fargo Bank
9	Portland, OR 97228 (B/A #2)
10	Audit Violations
12	7.
13	In the course of activities described in Paragraphs 4
14	and 6, above, and during the examination period described in
. 15	Paragraph 5, Respondents ELI, STREIFEL and DELAROSA acted in
16	violation of the Code and the Regulations in which Respondents:
17	(a) From April through June 2008, while not licensed as
18	real estate brokers, DELOSROSA, and ELI performed licensed
19	activities including conducting modifications of home loans for
20	homeowners and for collecting advance fees from homeowners
21	without obtaining a corporate real estate broker license, with
23	respect to the following homeowners:
24	111
25	111
26	111
27	
	- 5 -

Homeowners/Borrowers	Start Date	Fees Collected
A. Gonzalez	04-1-08	\$1,595
D. Vargas	05-27-08	
Cervantes/Munguia	07-16-08	\$1,700
Mary Moore	06-12-08	\$3,000
Total Fees Collected		\$6,2950

(b) (1) ELI and STREIFEL commingled trust funds and personal funds by depositing trust funds in the form of advance fees collected for loan modifications into ELI's general operating account, in violation of Code Sections 10145 and 10176(e) and Regulation 2832, for homeowner/borrowers Daniel Roberts, Munqui Ignacio, Mark Moore and Martha Alvarez. 

(b)(2) ELI, STREIFEL and DELAROSA converted trust funds by depositing trust funds in the form of advance fees collected for loan modifications into DELAROSA's personal bank account, in violation of Code Sections 10145, 10176(i) and Regulation 2832, for homeowner/borrowers Daniel Roberts, Mungui Ignacio, Mark Moore and Martha Alvarez.

(c) ELI and STREIFEL failed to maintain a control record in the form of a columnar record in chronological order of all trust funds including advance fees collected in connection 

with loan modifications, deposited and disbursed, in violation of Code Section 10145 and Regulation 2831.

(d) ELI and STREIFEL failed to maintain a separate
record for each beneficiary or transaction, thereby failing to
account for all advance fees collected in connection with loan
modifications, in violation of Code Section 10145 and Regulation
2831.1.

(e) ELI and STREIFEL failed to perform a monthly
 reconciliation of the balance of all separate beneficiary or
 transaction records maintained pursuant to Regulation 2831.1 with
 the record of all trust funds received and disbursed from the
 bank accounts used for the deposit of advance fees for loan
 modification services, in violation of Code Section 10145 and
 Regulation 2831.2.

(f) ELI and STREIFEL. B/A #1 and B/A #2 were not in the name of broker ELI, as trustee at a bank or other financial institution, nor designated as trust accounts although trust funds were deposited into these bank accounts, in violation of Code Section 10145 and Regulation 2832(a).

(g) (1) ELI and STREIFEL permitted DELAROSA, president and owner of ELI, a real estate salesperson not licensed under STREIFEL to be an authorized as the sole signatory on B/A #1, in violation of Code Section 10145 and Regulation 2834; and

(g)(2) Toma Nicolae Ghiran, an unlicensed and unbonded
 person, ELI's operations manager, was not a signatory yet

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possessed on-line access to ELI's bank accounts and passwords which he accessed in order to disburse trust funds to pay personal expenses including but not limited to telephone charges and child support payments, in violation of Code Section 10145 and Regulation 2834; and,

(g) (3) STREIFEL was not a signatory on either B/A #1 or
B/A #2, in violation of Code Section 10145 and Regulation 2834.

8 (h) ELI and STREIFEL collected advance fees within the 9 meaning of Code Section 10026 from homeowners seeking loan 10 modification services wherein ELI failed to provide a pre-11 approved advance fee agreement from the Department in the form of 12 a no objection letter, in violation of Code Section 10085 and 13 Regulation 2970, for the aforesaid homeowner/borrowers. Said no 14 objection letter was first issued by the Department on December 15 26, 2008.

(i) ELI and STREIFEL failed to establish and maintain a
trust account at a bank or other recognized financial institution
in the name of the broker for deposit of advance fees collected
by ELI, in violation of Code Section 10146.

(j) ELI and STREIFEL, with reference to the lack of an
advance fee agreement, ELI failed to provide a complete
description of services to be rendered provided to each
prospective tenant in 10 point type font and failed to provide an
allocation and disbursement of the amount collected as the

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advance fee, in violation of Code Section 10146 and Regulation 2972.

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(k) ELI and STREIFEL used the fictitious names of "E-3 Modification Inc., "E-Modif" and "Meritage Investments", to 4 conduct licensed activities including a loan modification and an 5 advanced fee brokerage, without first obtaining from the 6 Department a license bearing said fictitious business name, in 7 8 violation of Code Section 10159.5 and Regulation 2731. 9 (1) Streifel had no system in place for regularly 10 monitoring his compliance with the Real Estate Law especially in 11 regard to establishing, systems, policies and procedures to 12 review trust fund handling, in violation of Code Sections 13 10159.2, 10177(h) and Regulation 2725; and 14 (m) After notice and subpoena on March 5, 2009, ELI 15 failed to retain all records of ELI's activity during the audit 16 period requiring a real estate broker license, in violation of 17 Code Section 10148. 18 19 Discipline Statutes 8. 20 The conduct of Respondents ELI, STREIFEL and DELAROSA 21 described in Paragraph 7, above, violated the Code and the 22 Regulations as set forth below: 23 24 111 25 111 26 111 27 - 9 -

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1	PARAGRAPH	PROVISIONS VIOLATED
2	,	
3 <sup>.</sup> 4	7(a)	Code Section 10130 (ELI and DELAROSA)
5	7(b)	Code Sections 10145, 10176(e), 10176(i) and Regulation 2832
6	7(c)	Code Section 10145 and Regulation 2831
8		
9	7 (d)	Code Section 10145 and Regulation 2831.1
10	7(e)	Code Sections 10145 and Regulations 2831.2
11		
12	7(f)	Code Section 10145 and 2832(a)
14	7(g)	Code Section 10145 and 2834
15	7(h)	Code Section 10085 and Regulation 2970
17 18	7(i)	Code Section 10146
19		Code Contier 10146 and Regulation 2022
20 21	7(j)	Code Section 10146 and Regulation 2972
22	7(k)	Code Section 10159.5 and Regulation 2731
23 24	7(1)	Code Sections 10159.2 and 10177(h) and Regulation 2725
25		(STREIFEL)
26	7 (m)	Code Section 10148 (ELI)
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		10 -
	<b>1</b>	Ι

These violations are cause for the suspension or revocation of the real estate license and license rights of Respondents ELI, STREIFEL and DELAROSA under the provisions of Code Sections 10176(e), 10176(i), 10177(d) and/or 10177(g).

#### Negligence

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The overall conduct of Respondents EXCEL LENDING INC., and STEVE BENARD STREIFEL constitutes negligence and is cause for the suspension or revocation of the real estate license and license rights of said Respondents pursuant to the provisions of Code Section 10177(g).

### Supervision and Compliance

#### 10.

The overall conduct of Respondent STEVE BENARD STREIFEL 15 constitutes a failure on said Respondents' part, as officer and 16 17 former officer designated by a corporate broker licensee, to 18 exercise the reasonable supervision and control over the licensed 19 activities of ELI as required by Code Section 10159.2 and 20 Regulation 2725, and to keep ELI in compliance with the Real 21 Estate Law, with specific regard to trust fund and credit report 22 fee handling, escrow accounting and escrow procedure, and 23 mortgage and loan brokering, and is cause for discipline of the 24 real estate license and license rights of all Respondents 25 pursuant to the provisions of Code Sections 10177(d), 10177(g) 26 and 10177(h). 27

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WHEREFORE, Complainant prays that a hearing be 1 conducted on the allegations of this Accusation and that upon 2 proof thereof, a decision be rendered imposing disciplinary 3 action against the license and license rights of Respondents 4 EXCEL LENDING INC., STEVE BENARD STREIFEL and SYLVIA DELAROSA, 5 under the Real Estate Law (Part 1 of vision 4 of the Business and 6 Professions Code) and for such other and further relief as may be 7 proper under other applicable provisions of law. 8 9 Dated at Los Angeles, California this 28 day of august 2009. 10 11 Deputy Real Estate Commissioner 12 13 14 15 16 17 18 19 20 21 22 23 Excel Lending Inc. cc: Streifel D.O. 24 c/o Steve Benard Sylvia Delarosa 25 Robin Trujillo Sacto 26 Sam Delgado Audits - Anna Hartoonian 27 12 -