FILED

MAY 2 3 2011

DEPARTMENT OF REAL/ESTATE

BY:

BEFORE THE DEPARTMENT OF REAL ESTATE
STATE OF CALIFORNIA

In the Matter of the Accusation of ) NO. H-36148 LA

Respondent.

# ORDER SUSPENDING REAL ESTATE LICENSE

TO: CECILIA MINH HOANG:

CECILIA MINH HOANG,

On April 28, 2010, your real estate salesperson license was suspended on the terms, conditions, and restrictions set forth in the Real Estate Commissioner's Order of March 26, 2010, in Case No. H-36148 LA. Among those terms, conditions and restrictions, you were required to take and complete the continuing education requirements of Article 2.5 of Chapter 3 of the Real Estate Law for renewal of a real estate license within nine (9) months from the effective date of the Decision. The Commissioner has determined that as of January 28, 2011, you have failed to satisfy this condition.

NOW, THEREFORE, IT IS ORDERED under authority of the Order issued in this matter that the real estate salesperson license heretofore issued to Respondent and the exercise of any privileges thereunder is hereby suspended until such time as you provide proof satisfactory to the Department of compliance with the "condition" referred to above, or pending final determination made after hearing (see "Hearing Rights" set forth below).

IT IS FURTHER ORDERED that all license certificates and identification cards issued by Department which are in the possession of Respondent be immediately surrendered by personal delivery or by mailing in the enclosed, self-addressed envelope to:

DEPARTMENT OF REAL ESTATE ATTN: FLAG SECTION P. O. Box 187000 Sacramento, CA 95818-7000

HEARING RIGHTS: You have the right to a hearing to contest the Commissioner's determination that you are in violation of the Order issued in this matter. If you desire a hearing, you must submit a written request. The request may be in any form, as long as it is in writing and indicates that you want a hearing. Unless a written request for a hearing, signed by or on behalf of you, is delivered or mailed to the Department at 2201 Broadway, P. O. Box 187000, Sacramento, California 95818-7000, within 20 days after the date that this Order was mailed to

or served on you, the Department will not be obligated or required to provide you with a hearing.

This Order shall be effective immediately.

DATED: 5/17/11

Real Estate Commissioner

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Department of Real Estate 320 West 4th Street, Ste. 350 Los Angeles, California 90013-1105

Telephone: (213) 576-6982

# FILED

MAR 29 2010

DEPARTMENT OF REAL ESTATE
BY:

BEFORE THE DEPARTMENT OF REAL ESTATE

STATE OF CALIFORNIA

In the Matter of the Accusation of

CORPORATE FINANCIAL, INC. doing business as NuQuest Lending; Orange Home Realty and CECILIA MINH HOANG, individually and as designated officer of Corporate Financial, Inc.

Respondent.

No. H-36148 LA

L-2009091509

 $\frac{\text{STIPULATION}}{\frac{\text{AND}}{\text{AGREEMENT}}}$ 

It is hereby stipulated by and between Respondent

CECILIA MINH HOANG (sometimes referred to as (Respondent),

represented by Frank Buda, Esq., and the Complainant, acting by

and through Elliott Mac Lennan, Counsel for the Department of

Real Estate, as follows for the purpose of settling and disposing

of the Accusation (Accusation) filed on July 30, 2009, in this

matter:

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- 1. All issues which were to be contested and all evidence which was to be presented by Complainant and Respondent at a formal hearing on the Accusation, which hearing was to be held in accordance with the provisions of the Administrative Procedure Act ("APA"), shall instead and in place thereof be submitted solely on the basis of the provisions of this Stipulation and Agreement ("Stipulation").
- 2. Respondent has received, read and understands the Statement to Respondent, the Discovery Provisions of the APA and the Accusation filed by the Department of Real Estate in this proceeding.
- pursuant to Section 11506 of the Government Code for the purpose of requesting a hearing on the allegations in the Accusation.

  Respondent hereby freely and voluntarily withdraws said Notice of Defense. Respondent acknowledges that Respondent understands that by withdrawing said Notice of Defense, Respondent thereby waives Respondent's right to require the Commissioner to prove the allegations in the Accusation at a contested hearing held in accordance with the provisions of the APA and that Respondent will waive other rights afforded to Respondent in connection with the hearing such as the right to present evidence in Respondent's defense the right to cross-examine witnesses.

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4. This Stipulation is based on the factual allegations contained in the Accusation. In the interest of expedience and economy, Respondent chooses not to contest these allegations, but to remain silent and understands that, as a result thereof, these factual allegations, without being admitted or denied, will serve as a prima facie basis for the disciplinary action stipulated to herein. The Real Estate Commissioner shall not be required to provide further evidence to prove said factual allegations.

- 5. This Stipulation is made for the purpose of reaching an agreed disposition of this proceeding and is expressly limited to this proceeding and any other proceeding or case in which the Department of Real Estate ("Department"), the state or federal government, or any agency of this state, another state or federal government is involved, and otherwise shall not be admissible in any other criminal or civil proceedings.
- Estate Commissioner may adopt this Stipulation as his Decision in this matter thereby imposing the penalty and sanctions on Respondent's real estate licenses and license rights as set forth in the "Order" herein below. In the event that the Commissioner in his discretion does not adopt the Stipulation, it shall be void and of no effect and Respondent shall retain the right to a hearing and proceeding on the Accusation under the provisions of the APA and shall not be bound by any stipulation or waiver made

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herein.

7. The Order or any subsequent Order of the Real Estate Commissioner made pursuant to this Stipulation shall not constitute an estoppel, merger or bar to any further administrative or civil proceedings by the Department of Real Estate with respect to any matters which were not specifically alleged to be causes for Accusation in this proceeding but do constitute a bar, estoppel and merger as to any allegations actually contained in the Accusations against Respondent herein.

- 8. Respondents understand that by agreeing to this Stipulation, Respondents agree to pay, pursuant to Business and Professions Code Section 10148, the cost of the audit. The amount of said cost for the original audit is \$6,612.75.
- 9. Respondents have received, read, and understand the "Notice Concerning Costs of Subsequent Audit". Respondents further understand that by agreeing to this Stipulation, the findings set forth below in the Determination of Issues become final, and the Commissioner may charge Respondents for the cost of any subsequent audit conducted pursuant to Business and Professions Code Section 10148 to determine if the violations have been corrected. The maximum cost of the follow-up audit will not exceed \$6,612.75.

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DETERMINATION OF ISSUES

By reason of the foregoing, it is stipulated and agreed that the following determination of issues shall be made:

The conduct of CECILIA MINH HOANG, as described in Paragraph 4, above, is in violation of Business and Professions Code Section 10145, and Section 2832(d), Title 10, California Code of Regulations ("Regulations"), and is a basis for discipline of Respondent's license and license rights as violations of the Real Estate Law there under Code Section 10177(d).

#### ORDER

WHEREFORE, THE FOLLOWING ORDER is hereby made:

- I. All licenses and licensing rights of Respondent

  CECILIA MINH HOANG, under the Real Estate Law are suspended for a period of sixty (60) days from the effective date of this Decision.
- A. Provided, however, that if Respondent requests, the initial thirty (30) days of said suspension (or a portion thereof) shall be stayed for two (2) years upon condition that:
- 1. Respondent pays a monetary penalty pursuant to
  Section 10175.2 of the Business and Professions Code at the rate
  of \$166.66 per day for each day of the suspension for a total
  monetary penalty of \$5,000.
- 2. Said payment shall be in the form of a cashier's check or certified check made payable to the Recovery Account of

the Real Estate Fund. Said check must be received by the Department prior to the effective date of the Decision in this matter. No further cause for disciplinary action against the real estate license of Respondent occurs within two (2) years from the effective date of the Decision in this matter. If Respondent fails to pay the monetary penalty in accordance with the terms of the Decision, the Commissioner may, without a hearing, order the immediate execution of all or any part of the stayed suspension, in which event the Respondent shall not be entitled to any repayment nor credit, prorated or otherwise, for money paid to the Department under the terms of 12 13 this Decision. 14 5. If Respondent pays the monetary penalty and if no 15 further cause for disciplinary action against the real estate 16 license of Respondent occurs within two (2) years from the 17 effective date of the Decision, the stay hereby granted shall 18 become permanent. 19 The remaining thirty (30) days of the sixty (60) 20 day suspension shall be stayed for two (2) years upon the 21 following terms and conditions: 1. Respondent shall obey all laws, rules and 23 regulations governing the rights, duties and responsibilities of 24

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2. That no final subsequent determination be made

a real estate licensee in the State of California; and

after hearing or upon stipulation, that cause for disciplinary action occurred within two (2) years from the effective date of this Decision. Should such a determination be made, the Commissioner may, in his discretion, vacate and set aside the stay order and reimpose all or a portion of the stayed suspension. Should no such determination be made, the stay imposed herein shall become permanent.

Professions Code, Respondent CECILIA MINH HOANG, shall pay the Commissioner's reasonable cost for (a) the audit which led to this disciplinary action (b) a subsequent audit to determine if Respondents are now in compliance with the Real Estate Law. The cost of the original and subsequent audits which led to this disciplinary action is \$6,612.75. In calculating the amount of the Commissioner's reasonable cost, the Commissioner may use the estimated average hourly salary for all persons performing audits of real estate brokers, and shall include an allocation for travel time to and from the auditor's place of work. Said amount for the prior and subsequent audits shall not exceed \$13,225.50.

Respondents shall pay such cost within 60 days of receiving an invoice from the Commissioner detailing the activities performed during the audit and the amount of time spent performing those activities.

The Commissioner may suspend the license of Respondents pending a hearing held in accordance with Section 11500, et seq., of the Government Code, if payment is not timely

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made as provided for herein, or as provided for in a subsequent agreement between the Respondent and the Commissioner. The suspension shall remain in effect until payment is made in full or until Respondents enter into an agreement satisfactory to the Commissioner to provide for payment, or until a decision providing otherwise is adopted following a hearing held pursuant to this condition.

CELILIA MINH HOANG are indefinitely suspended unless or until
Respondent provides proof satisfactory to the Commissioner, of
having taken and successfully completed the continuing education
course on trust fund accounting and handling specified in
paragraph (3) of subdivision (a) of Section 10170.5 of the
Business and Professions Code. Proof of satisfaction of this
requirement includes evidence that Respondent has successfully
completed the trust fund account and handling continuing
education course within 120 days prior to the effective date of
the Decision.

months from the effective date of the Decision herein, take and pass the Professional Responsibility Examination administered by the Department including the payment of the appropriate examination fee. If Respondent fails to satisfy this condition, the Commissioner may order suspension of Respondent's license until Respondent passes the examination.

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V. Respondent CELILIA MINH HOANG shall, within nine.

(9) months from the effective date of this Decision, present evidence satisfactory to the Real Estate Commissioner that Respondent has, since the most recent issuance of an original or renewal real estate license, taken and successfully completed the continuing education requirements of Article 2.5 of Chapter 3 of the Real Estate Law for renewal of a real estate license. If Respondent fails to satisfy this condition, the Commissioner may order the suspension of Respondent's license until Respondent presents such evidence. The Commissioner shall afford Respondent the opportunity for a hearing pursuant to the Administrative Procedure Act to present such evidence.

DATED: 2-23-10

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ELLIOTT MAC LENNAN, Counsel for the Department of Real Estate

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# EXECUTION OF THE STIPULATION

I have read the Stipulation and discussed it with my attorney. Its terms are understood by me and are agreeable and acceptable to me. I understand that I am waiving rights given to me by the California Administrative Procedure Act (including but not limited to Sections 11506, 11508, 11509 and 11513 of the Government Code), and I willingly, intelligently and voluntarily waive those rights, including the right of requiring the Commissioner to prove the allegations in the Accusation at a

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hearing at which I would have the right to cross-examine witnesses against me and to present evidence in defense and mitigation of the charges.

# MAILING AND FACSIMILE

Respondent (1) shall mail the original signed signature page of the stipulation herein to Elliott Mac Lennan: Attention: Legal Section, Department of Real Estate, 320 W. Fourth St., Suite 350, Los Angeles, California 90013-1105. Additionally, Respondent shall also (2) facsimile a copy of signed signature page, to the Department at the following telephone/fax number: (213) 576-6917, Attention: Elliott Mac Lennan. A facsimile constitutes acceptance and approval of the terms and conditions of this stipulation.

Respondent agrees, acknowledges and understands that by electronically sending to the Department a facsimile copy of Respondent's actual signature as it appears on the stipulation that receipt of the facsimile copy by the Department shall be as binding on Respondent as if the Department had received the original signed stipulation.

DATED: 2.5.10

CELILIA MINH HOANG, Respondent

DATED: 2-18-10

FRANK BUDA, Attorney for CELILIA MINH HOANG, Respondent Approved as to form

The foregoing Stipulation and Agreement is hereby

adopted as my Decision as to Respondent CELILIA MINH HOANG and

shall become effective at 12 o'clock noon on

April 28, 2010.

IT IS SO ORDERED \_\_\_\_\_\_, 2010

JEFF DAVA Real Estate Commissioner

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FILED

MAR 29 2010

DEPARTMENT OF REAL ESTATE

BEFORE THE DEPARTMENT OF REAL ESTATE

STATE OF CALIFORNIA

In the Matter of the Accusation of

No. H-36148 LA

CORPORATE FINANCIAL INC.; doing business as NuQuest Lending and Orange Home Realty; and CECILIA MINH HOANG, as designated officer of Corporate Financial Inc.,

Respondents.

# ORDER ACCEPTING VOLUNTARY SURRENDER OF REAL ESTATE LICENSE

On July 30, 2009, an Accusation was filed in this matter against Respondent CORPORATE FINANCIAL INC.

On February 5, 2010, Respondent CORPORATE FINANCIAL INC. by and through its designated officer, Cecilia Minh Hoang, petitioned the Commissioner to voluntarily surrender its real estate broker license rights pursuant to Section 10100.2 of the Business and Professions Code.

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FINANCIAL INC.'s petition for voluntary surrender of its real estate broker license rights is accepted as of the effective date of this Order as set forth below, based upon the understanding and agreement expressed in Respondent's Declaration dated February 5, 2010, (attached as Exhibit "A" hereto). Respondent's license certificate, pocket card and any branch office license certificate shall be sent to the below listed address so that they reach the Department on or before the effective date of this Order:

Department of Real Estate Atten: Licensing Flag Section P.O. Box 187000 Sacramento, CA 95818-7000

This Order shall become effective at 12 o'clock noon on

16 April 19 , 2010

17 DATED: (1) (1) , 2010

JEFF DAVI/ Real Estate Commissioner

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1 2 3 EXHIBIT "A" 4 5 6 BEFORE THE DEPARTMENT OF REAL ESTATE 8 STATE OF CALIFORNIA 9 10 No. H-36148 LA In the Matter of the Accusation of 11 CORPORATE FINANCIAL INC.; doing 12 business as NuQuest Lending and Orange Home Realty; and CECILIA 13 MINH HOANG, as designated officer of Corporate Financial Inc., 14 Respondents. 15 16 DECLARATION My name is Cecilia Minh Hoang and I am the Chief 18 Executive Officer of CORPORATE FINANCIAL INC., which is licensed 19 as a real estate broker and/or has license rights with respect to 20 said license. I am authorized to sign this declaration on behalf 21 22 of CORPORATE FINANCIAL INC. 23 111 24 /// 25

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In lieu of proceeding in this matter in accordance with the provisions of the Administrative Procedures Act (Sections 11400 et seq., of the Government Code) CORPORATE FINANCIAL INC. wishes to voluntarily surrender its real estate license issued by the Department of Real Estate ("Department"), pursuant to Business and Professions Code Section 10100.2.

I understand that CORPORATE FINANCIAL INC. by so voluntarily surrendering its license, can only have it reinstated in accordance with the provisions of Section 11522 of the Government Code. I also understand that by so voluntarily surrendering its license rights, CORPORATE FINANCIAL INC. agrees to the following:

The filing of this Declaration shall be deemed as its petition for voluntary surrender. It shall also be deemed to be an understanding and agreement by CORPORATE FINANCIAL INC. that, it waives all rights it has to require the Commissioner to prove the allegations contained in the Accusation ("Accusation") filed in this matter at a hearing held in accordance with the provisions of the Administrative Procedures Act (Government Code Sections 11400 et seq.), and that it also waives other rights afforded to it in connection with the hearing such as the right to discovery, the right to present evidence in defense of the allegations in the Accusation and the right to cross examine witnesses. I further agree on behalf of CORPORATE FINANCIAL INC. that upon acceptance by the Commissioner, as evidenced by an

appropriate order, all affidavits and all relevant evidence obtained by the Department in this matter prior to the Commissioner's acceptance, and all allegations contained in the Accusation filed in the Department Case No. H-36148 LA, may be considered by the Department to be true and correct for the purpose of deciding whether or not to grant reinstatement of CORPORATE FINANCIAL INC.'s license pursuant to Government Code Section 11522.

I declare under penalty of perjury under the laws of the State of California that the above is true and correct and that I am acting freely and voluntarily on behalf of CORPORATE FINANCIAL INC. to surrender its license and all license rights attached thereto.

Date and Place

BY:

FINANCIAL

CICILIA MINH HOANG,

Chief Executive Officer

ELLIOTT MAC LENNAN, SBN 66674 Department of Real Estate 320 West 4th Street, Ste. 350 FILED 2 Los Angeles, California 90013-1105 3 (213) 576-6911 (direct) Telephone: JUL 3 0 2009 4 (213) 576-6982 (office) -or-DEPARTMENTI OF REAL/ESTATI 5 б BEFORE THE DEPARTMENT OF REAL ESTATE 9 STATE OF CALIFORNIA 10 11 In the Matter of the Accusation of No. H-36148 LA 12 ACCUSATION CORPORATE FINANCIAL INC. doing 13 business as NuQuest Lending; Orange Home Realty 14 and CECILIA MINH HOANG, individually and as designated 15 officer of Corporate Financial Inc., 16 Respondents. 17 18 The Complainant, Robin Trujillo, a Deputy Real Estate 19 Commissioner of the State of California, for cause of Accusation 20 against CORPORATE FINANCIAL INC. dba Orange Home Realty and 21 NuOuest and CECILIA MINH HOANG, individually and as designated 22 officer of Corporate Financial Inc., alleges as follows: 23 1. The Complainant, Robin Trujillo, acting in her official 25

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capacity as a Deputy Real Estate Commissioner of the State of

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California, makes this Accusation against CORPORATE FINANCIAL INC. (CFI) and CECILIA MINH HOANG (HOANG).

2.

All references to the "Code" are to the California
Business and Professions Code and all references to "Regulations"
are to Title 10, Chapter 6, California Code of Regulations.

3.

- A. At all times mentioned, CFI and HOANG were licensed or had license rights issued by the Department of Real Estate (Department) as real estate brokers.
- B. At all times material herein, CFI was licensed by the Department as a corporate restricted real estate broker by and through HOANG, pursuant to Code Sections 10211 and 10159.2 for supervising the activities requiring a real estate license conducted on behalf of CFI.
- C. HOANG is the corporate President, Treasurer, and Secretary of CFI and owns 100% of CFI's stock.

#### Brokerage

4.

At all times mentioned, in the City and County of Orange, CFI and HOANG acted as real estate brokers and conducted licensed activities within the meaning of:

A. Code Section 10131(a). Respondent's dba Orange
Home Realty engaged in the business of, acted in the capacity of,
advertised or assumed to act as a real estate broker, including

the solicitation for listings of and the negotiation of the sale of real property as the agent of others.

B. Code Section 10131(d). CFI operated a mortgage and loan brokerage dba NuQuest Lending, engaging in activities with the public wherein lenders and borrowers were solicited for loans secured directly or collaterally by liens on real property, wherein such loans were arranged, negotiated, processed and consummated on behalf of others for compensation or in expectation of compensation and for fees often collected in advance as well as at the conclusion of transactions.

# Audit

5.

On April 29, 2009, the Department completed an audit examination of the books and records of CFI pertaining to the resale and mortgage loan activities described in Paragraph 4 that require a real estate license. The audit examination covered a period of time beginning on July 1, 2006 to January 31, 2009. The audit examination revealed violations of the Code and the Regulations as set forth in the following paragraphs, and more fully discussed in Audit Report LA 080186 and 080225 and the exhibits and work papers attached to said audit report.

### Trust Account

6.

During the audit period no trust account was maintained for CFI's real estate and mortgage loan activities.

Violations of The Real Estate Law

In the course of activities described in Paragraphs 4 and 6, above, and during the examination period described in Paragraph 5, Respondents CFI and HOANG, acted in violation of the Code and the Regulations in that Respondents:

7.

- (a) Failed to maintain an adequate control record in the form of a columnar record in chronological order of trust funds received, in violation of Code Section 10145 and Regulation 2831. CFI did not maintain a trust account for trust funds received from escrow companies.
- (b) Failed to maintain an adequate separate record of trust funds received from escrow companies, in violation of Code Section 10145 and Regulation 2831.1.
- (c) Failed to place trust funds, including earnest money deposits, accepted on behalf of another into the hands of the owner of the funds, a neutral escrow depository or into a trust fund account in the name of the trustee at a bank or other financial institution not later than three business days following receipt of the funds by the broker or by the broker's salesperson, in violation of Code Section 10145 and Regulation 2832(d). The earnest money deposits for buyers Gregorio Gomez, Juana Sanchez, and Pablo Huapilla were help beyond three days.
- (d) Represented to seller that CFI held an earnest money deposit for Juana Sanchez when untrue, in violation of

Section 10176(a) and/or 10177(g).

(e) Commingled trust funds in the form of credit reports and appraisal fees from escrow companies for borrowers Mamerto Capil and John Ciampoli by depositing them into CFI's general account instead of depositing them into a trust account designated for that purpose in the name of the broker as trustee at a bank or other financial institution, in violation of Code Sections 10145 and 10176(e) and Regulation 2832(a).

- (f)(1) (b)(1) Failed to maintain a true and correct copy of a Department of Real Estate approved Mortgage Loan Disclosure Statement signed by the broker for borrowers Mamerto Capil, John Ciampoli, Luan Phan, Ana Basham, Felice Burns, and Khan Quoc Hoang, in violation of Code Section 10240; and
- (f)(2) Failed to provide or retain a true and correct copy of a Good Faith Estimate that satisfies the requirements of the Real Estate Settlement Procedures Act of 1974 (12 U.S.C.A 2601 et seq.), that (1) sets forth the broker's real estate license number; and (2) a clear and conspicuous statement on the face of the document stating that the Good Faith Estimate does not constitute a loan commitment; and, further sets forth all applicable disclosures including but not limited to (3) yield spread premiums rebates by the lender for borrowers Mamerto Capil, John Ciampoli, Luan Phan, Ana Basham, Felice Burns, and Khan Quoc Hoang, in violation of Code Section 10240(c).
- (g) Used the fictitious name "Orange Lending" to conduct licensed activities, without holding a license bearing

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the fictitious business names, in violation of Code Section 10159.5 and Regulation 2731.

- (h) Failed to notify the Department of the termination of salesperson Mandi Marie Longo, in violation of Code Section 10161.8 and Regulation 2752.
- (i) Failed to notify the Department of the change of CFI's main office, in violation of Code Section 10162 and Regulation 2715.

#### DISCIPLINARY STATUES AND REGULATIONS

8.

The conduct of Respondents CFI and, as alleged and described in Paragraph 7, above, violated the Code and the Regulations as set forth below:

| PARAGRAPH | PROVISIONS VIOLATED                                     |
|-----------|---|
| 7(a)      | Code Section 10145 and Regulation 2831                  |
| 7 (b)     | Code Section 10145 Regulation 2831.1                    |
| 7(c)      | Code Section 10145 Regulation 2832(d)                   |
| 7 (d)     | Code Sections 10176(a) and/or 10177(g)                  |
| 7(e)      | Code Sections 10145 and 10176(e) and Regulation 2832(a) |
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| 1 | 7(f)  | Code Section 10240 and Regulation 2840   |
|---|-------|--|
| 2 | 7 (g) | Code Section 10159.5 and Regulation 2731 |
| 3 | , (9) |  |
| 5 | 7(h)  | Code Section 10161.8 and Regulation 2752 |
| 6 | 7(i)  | Code Sections 10162 Regulation 2715      |
| 8 |       |  |

The foregoing violations constitute cause for the discipline of the real estate license and license rights of CFI and HOANG, under the provisions of Code Sections 10176(a) 10176(e), 10177(d) and/or 10177(g).

# Loan Modification

9.

In exchange for referral of mortgage loans to CFI, HOANG referred loan modifications, including but not limited to, Richard C. Gatje for the real property located at 129 NW Magnolia Lakes Blvd. Port St. Luce, Florida 34986, to Mr. Longo, an unlicensed person.

10.

The referral of the loan modification services to Mr. Longo, an unlicensed person, in exchange for referral of mortgage loans to CFI, including but not limited to the Richard C. Gatje loan modification, a referral requiring a real estate license for license acts pursuant to Code Section 10131(d) to an unlicensed person, constitute cause for the discipline of the real estate

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license and license rights of CFI and HOANG, under the provisions of Code Sections 10176(a), 10176(i) 10137, 10177(d) and/or 10177(g).

# Negligence

11.

The overall conduct of Respondents CFI and HOANG constitutes negligence or incompetence. This conduct and violation are cause for the suspension or revocation of the real estate license and license rights of Respondents CFI and HOANG pursuant to Code Section 10177(g).

# Supervision

12.

The overall conduct of Respondent HOANG constitutes a failure on Respondent's part, as officer designated by a corporate broker licensee, to exercise the reasonable supervision and control over the licensed activities of CFI as required by Code Section 10159.2, and to keep CFI in compliance with the Real Estate Law, and is cause for the suspension or revocation of the real estate license and license rights of HOANG pursuant to the provisions of Code Section 10177(h).

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WHEREFORE, Complainant prays that a hearing be conducted on the allegations of this Accusation and that upon proof thereof, a decision be rendered imposing disciplinary action against the license and license rights of Respondents CORPORATE FINANCIAL INC. and CECILIA MINH HOANG, under the Real Estate Law (Part 1 of Division 4 of the Business and Professions Code) and for such other and further relief as may be proper under other applicable provisions of law.

Dated at Los Angeles, California

Corporate Financial Inc. cc: c/o Cecilia Minh Hoang D.O.

> Robin Trujillo Sacto

Audits - Isabel Beltran