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1	Department of Real Estate 320 West 4th Street, Ste. 350
2	Los Angeles, California 90013-1105
. 3	DEC 1 2009
4	DEPARTMENT OF REAL ESTATE BY:
5	DI. <u>Freeday</u>
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8	BEFORE THE DEPARTMENT OF REAL ESTATE
9	STATE OF CALIFORNIA
10	* * *
11	In the Matter of the Accusation of No. H-35836 LA
12	EMERALD BAY FINANCIAL OF SOUTHERN 7
13	DONATHAN, individually and as
14	I Emerald Bay Financial Of Southern / AND
19	AGREEMENT
1	Respondents.)
1)
1	It is hereby stipulated by and between Respondents
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2	Bay Financial Of Southern California Inc., (sometimes
2	collectively referred to as "Respondents"), and the Complainant,
2	acting by and through Elliott Mac Lennan, Counsel for the
2	5 Department of Real Estate, as follows for the purpose of settling
2	6 and disposing of the Accusation ("Accusation") filed on April 7,
2	7 2009, in this matter:

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All issues which were to be contested and all 1. evidence which was to be presented by Complainant and Respondents at a formal hearing on the Accusation, which hearing was to be held in accordance with the provisions of the Administrative Procedure Act ("APA"), shall instead and in place thereof be 5 submitted solely on the basis of the provisions of this б Stipulation and Agreement ("Stipulation"). 7

Respondents have received, read and understand the 8 2. Statement to Respondent, the Discovery Provisions of the APA and 9 10 the Accusation filed by the Department of Real Estate in this 11 proceeding.

12 Respondents timely filed a Notice of Defense 3. 13 pursuant to Section 11506 of the Government Code for the purpose 14 of requesting a hearing on the allegations in the Accusation. 15 Respondents hereby freely and voluntarily withdraw said Notice of 16 Respondents acknowledge that they understand that by Defense. 17 withdrawing said Notice of Defense they thereby waive their right 18 to require the Commissioner to prove the allegations in the 19 Accusation at a contested hearing held in accordance with the 20 provisions of the APA and that they will waive other rights 21 afforded to them in connection with the hearing such as the right 22 to present evidence in their defense and the right to cross-23 24 examine witnesses.

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This Stipulation is based on the factual 4. 1 allegations contained in the Accusation. In the interest of 2 expedience and economy, Respondents choose not to contest these 3 allegations, but to remain silent and understand that, as a 4 result thereof, these factual allegations, without being admitted 5 or denied, will serve as a prima facie basis for the disciplinary 6 action stipulated to herein. The Real Estate Commissioner shall 7 not be required to provide further evidence to prove said factual 8 9 allegations.

¹⁰ 5. This Stipulation is made for the purpose of ¹¹ reaching an agreed disposition of this proceeding and is ¹² expressly limited to this proceeding and any other proceeding or ¹³ case in which the Department of Real Estate ("Department"), the ¹⁴ state or federal government, or any agency of this state, another ¹⁵ state or federal government is involved.

It is understood by the parties that the Real 6. 17 Estate Commissioner may adopt this Stipulation as his Decision in 18 this matter thereby imposing the penalty and sanctions on 19 Respondents' real estate licenses and license rights as set forth 20 in the "Order" herein below. In the event that the Commissioner 21 in his discretion does not adopt the Stipulation, it shall be 22 void and of no effect and Respondents shall retain the right to a 23 hearing and proceeding on the Accusation under the provisions of 24 25 the APA and shall not be bound by any stipulation or waiver made 26 herein.

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	7. The Order or any subsequent Order of the Real
1	Estate Commissioner made pursuant to this Stipulation shall not
2	constitute an estoppel, merger or bar to any further
4	administrative or civil proceedings by the Department of Real
5	Estate with respect to any matters which were not specifically
6	alleged to be causes for Accusation in this proceeding but do
7	constitute a bar, estoppel and merger as to any allegations
8	actually contained in the Accusations against Respondent herein.
9	DETERMINATION OF ISSUES
10	By reason of the foregoing, it is stipulated and agreed
11	that the following determination of issues shall be made:
12	I.
13	The conduct, acts or omissions of EMERALD BAY FINANCIAL
14	OF SOUTHERN CALIFORNIA INC. and ROBERT HENRY DONATHAN, as
15	described in Paragraph 4, above, are in violation of Section
18	10162 of the Business and Professions Code ("Code") and Section
18	2715 of Title 10, Chapter 6 of the California Code of Regulations
19	("Regulations") and is a basis for discipline of Respondents'
20	license and license rights as violation of the Real Estate Law
21	pursuant to Code Section 10177(d).
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ORDER

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WHEREFORE, THE FOLLOWING ORDER is hereby made:

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4	All licenses and licensing rights of Respondents
5	EMERALD BAY FINANCIAL OF SOUTHERN CALIFORNIA INC. and ROBERT
6	HENRY DONATHAN, under the Real Estate Law, are suspended for a
7	period of sixty (60) days from the effective date of this
8	Decision; provided, however, that thirty (30) days of said
9	suspension shall be stayed upon the following terms and
10	conditions:
11	A.1. Each Respondent pays a monetary penalty pursuant
12	to Section 10175.2 of the Business and Professions Code at the
13	rate of \$66.67 per day for each day of the suspension for a
14	monetary penalty of \$2,000, or \$4,000 total.
15	2. Said payment shall be in the form of a cashier's
16 17	check or certified check made payable to the Recovery Account of
18	the Real Estate Fund. Said check must be received by the
19	Department prior to the effective date of the Decision in this
20	matter.
21	3. No further cause for disciplinary action against
22	the real estate license of Respondents occur within two (2) years
23	from the effective date of the Decision in this matter.
24	4. If Respondents fail to pay the monetary penalty in
25	accordance with the terms of the Decision, the Commissioner may,
26	without a hearing, order the immediate execution of all or any
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part of the stayed suspension, in which event the Respondent shall not be entitled to any repayment nor credit, prorated or otherwise, for money paid to the Department under the terms of this Decision.

5. If Respondents pay the monetary penalty and if no 6 further cause for disciplinary action against the real estate 7 license of Respondent occurs within two (2) years from the 8 effective date of the Decision, the stay hereby granted shall 9 become permanent.

¹⁰ B.1 The remaining thirty (30) days of the sixty (60)
¹¹ day suspension shall be stayed for two (2) years upon the
¹² following terms and conditions:

13 2. <u>Respondents shall obey all laws</u>, rules and 14 regulations governing the rights, duties and responsibilities of 15 a real estate licensee in the State of California; and

That no final subsequent determination be made 3. 17 after hearing or upon stipulation, that cause for disciplinary 18 action occurred within two (2) years from the effective date of 19 this Decision. Should such a determination be made, the 20 Commissioner may, in his discretion, vacate and set aside the 21 stay order and reimpose all or a portion of the stayed 22 suspension. Should no such determination be made, the stay 23 24 imposed herein shall become permanent.

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. 3	DATED:
4	the Department of Real Estate
5	* * *
6	EXECUTION OF THE STIPULATION
7	We have read the Stipulation. Its terms are understood
8	by us and are agreeable and acceptable to us. We understand that
9	we are waiving rights given to us by the California
10	Administrative Procedure Act (including but not limited to
11	Sections 11506, 11508, 11509 and 11513 of the Government Code),
12	and we willingly, intelligently and voluntarily waive those
13	rights, including the right of requiring the Commissioner to
14	prove the allegations in the Accusation at a hearing at which we
15	would have the right to cross-examine witnesses against us and to
16	present evidence in defense and mitigation of the charges.
17	MAILING AND FACSIMILE
18	Respondents (1) shall mail the original signed
19	signature page of the stipulation herein to Elliott Mac Lennan:
20	Attention: Legal Section, Department of Real Estate, 320 W.
21	Fourth St., Suite 350, Los Angeles, California 90013-1105.
22	Respondents shall also (2) facsimile a copy of signed signature
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24	page, to the Department at the following telephone/fax number:
25	(213) 576-6917, Attention: Elliott Mac Lennan.
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A facsimile constitutes acceptance and approval of the 1 terms and conditions of this stipulation. Respondents agree, 2 acknowledge and understand that by electronically sending to the 3 Department a facsimile copy of Respondents' actual signature as 4 it appears on the stipulation that receipt of the facsimile copy 5 by the Department shall be as binding on Respondents as if the 6 Department had received the original signed stipulation. 7 8 9 DATED: 09-06.09 10 EMERALD BAY FINANCIAL OF SOUTHERN

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DATED: 09.15.09

EMERALD BAY FINANCIAL OF SOUTHERN CALIFORNIA INC., a corporate real estate broker, BY: ROBERT HENRY DONATHAN D.O., Respondent

KOBERT HENRY DONKTHAN, individually and as designated officer of Emerald Bay Financial Of Southern California Inc., Respondent

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The foregoing Stipulation and Agreement is hereby adopted as my Decision as to Respondents EMERALD BAY FINANCIAL OF SOUTHERN CALIFORNIA INC. and ROBERT HENRY DONATHAN, individually and as designated officer of Emerald Bay Financial Of Southern California Inc. and shall become effective at 12 o'clock noon on December 21 , 2009. <u>//</u>, 2009. IT IS SO ORDERED _ JEFF DAV Real Estate Commissioner

· , ,	
1	ELLIOTT MAC LENNAN, SBN 66674
2	Department of Real Estate 320 West 4th Street, Ste. 350
3	Los Angeles, California 90013-1105
4	Telephone: (213) 576-6911 (direct) -or- (213) 576-6982 (office) APR - 7 2009
5	DEPARTMENT OF REAL ESTATE
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8	BEFORE THE DEPARTMENT OF REAL ESTATE
9 . 1	STATE OF CALIFORNIA
10	* * * *
11) In the Matter of the Accusation of) No. H-35836 LA
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13	EMERALD BAY FINANCIAL OF SOUTHERN) $\underline{A} \subseteq \underline{C} \sqcup \underline{S} \underline{A} \perp \underline{T} \sqcup \underline{O} \underline{N}$ CALIFORNIA INC.; and ROBERT HENRY)
14	DONATHAN, individually and as) designated officer of
15	Emerald Bay Financial of Southern
16	California Inc.,
	Respondents.
17)
18	
19	The Complainant, Robin Trujillo, a Deputy Real Estate
20	Commissioner of the State of California, for cause of Accusation
· 21	against EMERALD BAY FINANCIAL OF SOUTHERN CALIFORNIA INC.; and
22	ROBERT HENRY DONATHAN, individually and as designated officer of
23	Emerald Bay Financial of Southern California Inc., alleges as
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25	follows:
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1. 1 The Complainant, Robin Trujillo, acting in her official 2 capacity as a Deputy Real Estate Commissioner of the State of 3 California, makes this Accusation against EMERALD BAY FINANCIAL 4 OF SOUTHERN CALIFORNIA INC. and ROBERT HENRY DONATHAN. 5 2. 6 All references to the "Code" are to the California 7 Business and Professions Code and all references to "Regulations" 8 are to Title 10, Chapter 6, California Code of Regulations unless 9 specified otherwise. 10 LICENSE HISTORY 11 3. 12 At all times mentioned, EMERALD BAY FINANCIAL OF Α. 13 SOUTHERN CALIFORNIA INC. ("EMERALD BAY") and ROBERT HENRY 14 DONATHAN ("DONATHAN") were licensed or had license rights issued 15 by the Department of Real Estate ("Department") as a real estate 16 broker. DONATHAN was licensed as the designated officer or 17 EMERALD BAY; and 18 At all times material herein, EMERALD BAY was В. 19 licensed by the Department as a corporate real estate broker by 20 and through DONATHAN, as the designated officer and broker 21 22 responsible, pursuant to Code Sections 10211 and 10159.2 of the 23 Business and Professions Code for supervising the activities 24 requiring a real estate license conducted on behalf EMERALD BAY 25 of by EMERALD BAY's officers, agents and employees, including 26 DONATHAN. 27

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At all times mentioned, in City of Santa Ana, County of Orange, EMERALD BAY acted as a real estate broker and conducted licensed activities within the meaning of:

4.

Code Section 10131(d). EMERALD BAY and DONATHAN 5 operated a mortgage and loan brokerage engaging in activities 6 with the public wherein lenders and borrowers were solicited for 7 loans secured directly or collaterally by liens on real property, 8 wherein such loans were arranged, negotiated, processed and 9 10 consummated on behalf of others for compensation or in 11 expectation of compensation and for fees often collected in 12 advance.

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14 On November 13, 2008, the Department completed an audit 15 examination of the books and records of EMERALD BAY pertaining to 16 the mortgage loan activities described in Paragraph 4 that 17 require a real estate license. The audit examination covered a 18 period of time beginning on July 1, 2006 to July 31, 2008. The 19 audit examination revealed violations of the Code and the 20 Regulations as set forth in the following paragraphs, and more 21 fully discussed in Audit Report LA 070391 and the exhibits and 22 work papers attached to said audit report. 23

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No trust account was maintained during the audit period.

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In the course of activities described in Paragraphs 4 and 6, above, and during the examination period described in Paragraph 5, Respondents EMERALD BAY and DONATHAN, acted in violation of the Code and the Regulations in that Respondents:

7.

(a) Failed to timely notify the Department of its
 cessation of servicing or arranging loans subject to the
 Threshold Reporting requirements of Code Section 10232, in
 violation of Code Section 10236.5.

(b) EMERALD BAY closed its principal place of business
 during November 2007, without notification to the Department of
 its new principal place of business, in violation of Code Section
 10162 and Regulation 2715.

(c) As the originator of a covered loan, as defined 15 pursuant to Financial Code Section 4970(b), EMERALD BAY and 16 DONATHAN steered, counseled or directed borrowers to accept loans 17 18 of a risk grade less favorable than the borrowers would qualify 19 for based on the borrowers' then current underwriting guidelines, 20 prudently applied, considering the information available to the 21 originator, including the information provided by the borrowers, 22 for borrowers Mascorro, Rodriguez, Stewart, Valdez, Mason, 23 Castillo, Jackson, Simonsen, Alvarado and Courtney, in violation 24 of the Predatory Lending Law of Financial Code Section 4973(1) 25 and Code Sections 10176(a) and 10176(i). 26

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(d) Charged financed points and fees in excess of \$1,000 or 6% of the original principal balance, exclusive of points and fees in the nine (9) covered loan transactions for borrowers Mascorro, Rodriguez, Stewart, Valdez, Mason, Castillo, Jackson, Simonsen, Alvarado and Courtney, in violation of the Predatory Lending Law of Financial Code Section 4979.6.

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(e) Failed to exercise adequate supervision over 7 EMERALD BAY's mortgage loan brokerage activities to ensure 8 compliance the Real Estate Laws and Regulations. DONATHAN had no 9 system in place for regularly monitoring EMERALD BAY's compliance 10 11 with the Real Estate Law especially in regard to establishing 12 policies to review threshold reporting requirements and 13 compliance with the provisions of the Predatory Lending Law 14 contained in California Financial Code Sections 4970 through 15 4979, in violation of Code Sections 10159.2 and 10177(h) and 16 Regulation 2725. 17

8.

The conduct of Respondents EMERALD BAY and DONATHAN described in Paragraph 7, above, violated the Code and the Regulations as set forth below:

 PARAGRAPH
 PROVISIONS VIOLATED

 7 (a)
 Code Section 10236.5

 7 (b)
 Code Section 10162 and Regulation

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Financial Code Section 4973(1) and 7(c) 1 Code Sections 10176(a) and 10176(i) 2 3 Financial Code Section 4979.6 7(d) 4 5 Code Sections 10159.2 and 10177(h) 7(e) б and Regulation 2725 7 The foregoing violations constitute cause for the suspension or 8 revocation of the real estate license and license rights of 9 EMERALD BAY and DONATHAN, under the provisions of Code Sections 10 10176(a), 10176(i), 10177(d) and/or 10177(g), and Financial Code 11 Sections 4973(1), 4975 and 4979.6 of the Predatory Lending Law. 12 9. 13 Respondents EMERALD BAY and DONATHAN intentionally 14 engaged in the conduct above set forth in Paragraphs 7 and 8. In 15 the alternative, Respondents EMERALD BAY and DONATHAN engaged in 16 deceit by way of negligent misrepresentation, in violation of and 17 18 Code Sections 10176(a) for substantial misrepresentation of the 19 terms of the Predatory Lending Law loans as set forth in 20 Paragraphs 7(a) through 7(e), 10176(i) and 10177(g). 21 10. 22 The overall conduct of Respondents EMERALD BAY and 23 DONATHAN constitutes negligence or incompetence. This conduct 24 and violation are cause for the suspension or revocation of the 25 real estate license and license rights of Respondents EMERALD BAY 26 and DONATHAN pursuant to Code Section 10177(g). 27

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1 The overall conduct of Respondent DONATHAN constitutes 2 a failure on Respondent's part, as officer designated by a З corporate broker licensee, to exercise the reasonable supervision 4 and control over the licensed activities of EMERALD BAY as 5 required by Code Section 10159.2, and to keep EMERALD BAY in 6 compliance with the Real Estate Law, and is cause for the 7 suspension or revocation of the real estate license and license 8 rights of DONATHAN pursuant to the provisions of Code Sections 9 10 10177(d), 10177(h) and/or 10177(g). 11 WHEREFORE, Complainant prays that a hearing be 12 conducted on the allegations of this Accusation and that upon 13 proof thereof, a decision be rendered imposing disciplinary 14 action against the license and license rights of Respondents 15 EMERALD BAY FINANCIAL OF SOUTHERN CALIFORNIA INC. and ROBERT 16 HENRY DONATHAN, under the Real Estate Law (Part 1 of Division 4 17 of the Business and Professions Code) and for such other and 18 further relief as may be proper under other applicable provisions 19 of law. 20 Dated at Los Angeles, California 21 ay of March 200 this 22 Deputy Real Estate Commissioner 23 Emerald Bay financial of Southern California Inc. 24 cc: c/o Robert Henry Donathan D.O. 25 Robin Trujillo Sacto 26 Audits - Gina Chou 27 - 7 -