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1	Department of Real Estate 320 West 4th Street, Ste. 350 Los Angeles, California 90013-1105	FILED	
3	Telephone: (213) 576-6982	DEC 9 2009	
4		DEPARTMENT OF REAL ESTATE	
5		BY: #pulip	
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. 8	BEFORE THE DEPARTMENT OF REAL ESTATE		
9	STATE OF CALIFO	RNIA	
10	* * *		
11	In the Matter of the Accusation of) No. H-35830 LA L-2009040870	
12	DANIELLE H. PURCELL, doing) }	
13	business as onlyinlaguna.com, Team Laguna and the Rental Queen,) <u>STIPULATION</u>) AND	
. 14	Team Daguna and the Kentar guten,) <u>AGREEMENT</u>	
15	Respondent.))	
16)	
17	It is hereby stipulated by and between Respondent		
10	DANIELLE H. PURCELL (sometimes referred to as (Respondent),		
20	represented by Eugene C. Gratz, Esq. and the Complainant, acting		
21	by and through Elliott Mac Lennan, Counsel for the Department of		
. 22	Real Estate, as follows for the purpose of settling and disposing		
23	of the Accusation (Accusation) filed on April 3, 2009, in this		
24	matter:		
25	1. All issues which were to be contested and all		
26	evidence which was to be presented by Complainant and Respondent		
27	at a formal hearing on the Accusation	, which hearing was to be	
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held in accordance with the provisions of the Administrative Procedure Act ("APA"), shall instead and in place thereof be submitted solely on the basis of the provisions of this . Stipulation and Agreement ("Stipulation").

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2. Respondent has received, read and understands the Statement to Respondent, the Discovery Provisions of the APA and the Accusation filed by the Department of Real Estate in this proceeding.

9 3. Respondent timely filed a Notice of Defense 10 pursuant to Section 11506 of the Government Code for the purpose 11 of requesting a hearing on the allegations in the Accusation. 12 Respondent hereby freely and voluntarily withdraws said Notice of 13 Defense. Respondent acknowledges that she understands that by 14 withdrawing said Notice of Defense she thereby waives her right 15 to require the Commissioner to prove the allegations in the 16 Accusation at a contested hearing held in accordance with the 17 provisions of the APA and that she will waive other rights 18 afforded to her in connection with the hearing such as the right 19 to present evidence in her defense the right to cross-examine 20 witnesses. 21

4. This Stipulation is based on the factual
allegations contained in the Accusation. In the interest of
expedience and economy, Respondent chooses not to contest these
allegations, but to remain silent and understands that, as a
result thereof, these factual allegations, without being admitted

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or denied, will serve as a prima facie basis for the disciplinary action stipulated to herein. The Real Estate Commissioner shall not be required to provide further evidence to prove said factual allegations.

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5 5. This Stipulation is made for the purpose of 6 reaching an agreed disposition of this proceeding and is 7 expressly limited to this proceeding and any other proceeding or 8 case in which the Department of Real Estate ("Department"), the 9 state or federal government, or any agency of this state, another 10 state or federal government is involved, and otherwise shall not 11 be admissible in any other criminal or civil proceedings.

12 It is understood by the parties that the Real 6. 13 Estate Commissioner may adopt this Stipulation as his Decision in 14 this matter thereby imposing the penalty and sanctions on 15 Respondent's real estate licenses and license rights as set forth 16 in the "Order" herein below. In the event that the Commissioner 17 in his discretion does not adopt the Stipulation, it shall be 18 void and of no effect and Respondent shall retain the right to a 19 hearing and proceeding on the Accusation under the provisions of 20 the APA and shall not be bound by any stipulation or waiver made 21 herein. 22

7. The Order or any subsequent Order of the Real
Estate Commissioner made pursuant to this Stipulation shall not
constitute an estoppel, merger or bar to any further
administrative or civil proceedings by the Department of Real

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Estate with respect to any matters which were not specifically alleged to be causes for Accusation in this proceeding but do constitute a bar, estoppel and merger as to any allegations actually contained in the Accusations against Respondent herein.

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8. Respondent understands that by agreeing to this
Stipulation, Respondent agrees to pay, pursuant to Business and
Professions Code Section 10148, the cost of audit. The total
amount of said cost is \$5,804.55.

9 9. Respondent has received, read, and understands the 10 "Notice Concerning Costs of Subsequent Audit". Respondent 11 further understands that by agreeing to this Stipulation, the 12 findings set forth below in the Determination of Issues become 13 final, and the Commissioner may charge Respondent for the cost of 14 any subsequent audit conducted pursuant to Business and 15 Professions Code Section 10148 to determine if the violations 16 have been corrected. The maximum cost of the subsequent audit 17 will not exceed \$5,804.55. 18

DETERMINATION OF ISSUES

By reason of the foregoing, it is stipulated and agreed that the following determination of issues shall be made:

The conduct of DANIELLE H. PURCELL, as described in Paragraph 4, above, is in violation of Business and Professions Code Section <u>10145</u> and Sections <u>2831</u>, <u>2831.1</u> and <u>2831.2</u> of Title 10, Chapter 6 of the California Code of Regulations and is a basis for discipline of Respondent's license and license rights

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. 1	as violations of the Real Estate Law pursuant to Code Sections
2	10177(d) for violation of the Real Estate Law.
3	ORDER
4	WHEREFORE, THE FOLLOWING ORDER is hereby made:
5	I. All licenses and licensing rights of Respondent
6	DANIELLE H. PURCELL under the Real Estate Law are suspended for a
7	period of sixty (60) days from the effective date of this
8	Decision.
9	A. Provided, however, that if Respondent requests, the
10	initial thirty (30) days of said suspension (or a portion
11	thereof) shall be stayed for two (2) years upon condition that:
12	1. Respondent pays a monetary penalty pursuant to
13	Section 10175.2 of the Business and Professions Code at the rate
14	of \$33.33 per day for each day of the suspension for a total
15 16	monetary penalty of \$1,000.
18	2. Said payment shall be in the form of a cashier's
18	check or certified check made payable to the Recovery Account of
19	the Real Estate Fund. Said check must be received by the
20	Department prior to the effective date of the Decision in this
21	matter.
22	3. No further cause for disciplinary action against
23	the real estate license of Respondent occurs within two (2) years
24	from the effective date of the Decision in this matter.
25	4. If Respondent fails to pay the monetary penalty in
26	accordance with the terms of the Decision, the Commissioner may,
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without a hearing, order the immediate execution of all or any part of the stayed suspension, in which event the Respondent shall not be entitled to any repayment nor credit, prorated or otherwise, for money paid to the Department under the terms of this Decision.

5. If Respondent pays the monetary penalty and if no
further cause for disciplinary action against the real estate
license of Respondent occurs within two (2) years from the
effective date of the Decision, the stay hereby granted shall
become permanent.

B. <u>The remaining thirty (30) days of the sixty (60)</u> <u>day suspension shall be stayed for two (2) years upon the</u> <u>following terms and conditions:</u>

 Respondent shall obey all laws, rules and regulations governing the rights, duties and responsibilities of a real estate licensee in the State of California; and

2. That no final subsequent determination be made 18 after hearing or upon stipulation that cause for disciplinary 19 action occurred within two (2) years from the effective date of 20 this Decision. Should such a determination be made, the 21 Commissioner may, in his discretion, vacate and set aside the 22 stay order and reimpose all or a portion of the stayed 23 24 suspension. Should no such determination be made, the stay 25 imposed herein shall become permanent. 26

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Pursuant to Section 10148 of the Business and II. 1 Professions Code, Respondent DANIELLE H. PURCELL shall pay the 2 Commissioner's reasonable cost for (a) the underlying audit (b) a 3 subsequent audit to determine if Respondent is now in compliance 4 with the Real Estate Law. The cost of the audit which led to 5 this disciplinary action is \$5,804.55. In calculating the amount 6 of the Commissioner's reasonable cost, the Commissioner may use 7 the estimated average hourly salary for all persons performing 8 audits of real estate brokers, and shall include an allocation 9 for travel time to and from the auditor's place of work. Said 10 amount for the prior and subsequent audits shall not exceed 11 \$11,609.10. 12

Respondent shall pay such cost within 60 days of receiving an invoice from the Commissioner detailing the activities performed during the audit and the amount of time spent performing those activities.

The Commissioner may suspend the license of Respondent 17 18 pending a hearing held in accordance with Section 11500, et seq., 19 of the Government Code, if payment is not timely made as provided 20 for herein, or as provided for in a subsequent agreement between 21 the Respondent and the Commissioner. The suspension shall remain 22 in effect until payment is made in full or until Respondent 23 enters into an agreement satisfactory to the Commissioner to 24 provide for payment, or until a decision providing otherwise is 25 adopted following a hearing held pursuant to this condition. 26 111 27

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III. All licenses and licensing rights of Respondent 1 DANIELLE H. PURCELL are indefinitely suspended unless or until 2 Respondent provides proof satisfactory to the Commissioner, of 3 having taken and successfully completed the continuing education 4 course on trust fund accounting and handling specified in 5 paragraph (3) of subdivision (a) of Section 10170.5 of the 6 Business and Professions Code. Proof of satisfaction of this 7 requirement includes evidence that respondent has successfully 8 completed the trust fund account and handling continuing 9 education course within 120 days prior to the effective date of 10 the Decision in this matter. 11 12 10-19-09 DATED: 13 ELLIOTT MAC LENNAN, Counsel for the Department of Real Estate 14 15 16 EXECUTION OF THE STIPULATION 17 I have read the Stipulation and discussed it with my 18 counsel. Its terms are understood by me and are agreeable and 19 acceptable to me. I understand that I am waiving rights given to 20 me by the California Administrative Procedure Act (including but 21 not limited to Sections 11506, 11508, 11509 and 11513 of the 22 Government Code), and I willingly, intelligently and voluntarily 23 waive those rights, including the right of requiring the 24 Commissioner to prove the allegations in the Accusation at a 25 26 hearing at which I would have the right to cross-examine 27

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witnesses against me and to present evidence in defense and mitigation of the charges.

MAILING AND FACSIMILE

Respondent (1) shall mail the original signed signature 4 page of the stipulation herein to Elliott Mac Lennan: Attention: 5 Legal Section, Department of Real Estate, 320 W. Fourth St., 6 Suite 350, Los Angeles, California 90013-1105. Additionally, 7 Respondent shall also (2) facsimile a copy of signed signature 8 9 page, to the Department at the following telephone/fax number: 10 (213) 576-6917, Attention: Elliott Mac Lennan. A facsimile 11 constitutes acceptance and approval of the terms and conditions 12 of this stipulation.

Respondent agrees, acknowledges and understands that by electronically sending to the Department a facsimile copy of Respondent's actual signature as it appears on the stipulation that receipt of the facsimile copy by the Department shall be as binding on Respondent as if the Department had received the original signed stipulation.

DATED:

23 24 2009 25 DATED: 26 27

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DANIELLE H/ PURCELL, Respondent

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EUGENE C.) GRATZ, ESQ. Attorney for DANIELLE H. PURCELL, Respondent

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The foregoing Stipulation and Agreement is hereby adopted as my Decision as to Respondent DANIELLE H. PURCELL and shall become effective at 12 o'clock noon on January 8 ____, _2010 <u> 1-24</u>, 2009. IT IS SO ORDERED JEFF DAVI Real Estate Commissioner - 10 -

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	ELLIOTT MAC LENNAN, SBN 66674	
2	Department of Real Estate 320 West 4th Street, Ste. 350 Los Angeles, California 90013-1105 APR - 3 2009	
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4	Telephone:(213)576-6911 (direct)DEPARTMENT OF REAL ESTATE-or-(213)576-6982 (office)BY:	
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8	BEFORE THE DEPARTMENT OF REAL ESTATE	
9	STATE OF CALIFORNIA	
10	* * *	
11	In the Matter of the Accusation of) No. H-35830 LA	
12	DANIELLE H. PURCELL, doing) $\underline{A} \subseteq \underline{C} \underline{U} \underline{S} \underline{A} \underline{T} \underline{I} \underline{O} \underline{N}$	
13	business as onlyinlaguna.com,) Team Laguna and The Rental Queen,)	
14		
15) Respondent.)	
16	The Complainant, Robin Trujillo, a Deputy Real Estate	
17	Commissioner of the State of California, acting in her official	
18		
19	capacity, for cause of Accusation against DANIELLE H. PURCELL dba	
20	onlyinlaguna.com, Team Laguna and The Rental Queen, is informed	
21	and alleges as follows:	
22	1.	
23	All references to the "Code" are to the California	
24	Business and Professions Code and all references to "Regulations"	
25	are to Title 10, Chapter 6, California Code.	
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2. 1 At all times mentioned, DANIELLE H. PURCELL 2 ("PURCELL"), was licensed or had license rights issued by the 3 Department of Real Estate ("Department") as a real estate broker. 4 On September 27, 2004, PURCELL was originally licensed as a real 5 estate broker. 6 3. 7 At all times mentioned, in the City of Laguna Beach, 8 County of Orange, PURCELL engaged in the business of a property 9 management brokerage dba onlylaguna.com, Team Laguna and The 10 Rental Queen. 11 12 13 On February 23, 2009, the Department completed an audit 14 examination of the books and records of PURCELL, pertaining to 15 the residential resale activities described in Paragraph 3, that 16 require a real estate license. The audit examination covered a 17 period of time beginning on January 1, 2007 to October 31, 2008. 18 The audit examination revealed violations of the Code and the 19 Regulations as set forth below, and more fully discussed in Audit 20 Report LA 080144 and the exhibits and work papers attached. 21 5. 22 At all times mentioned, in connection with the 23 activities described in Paragraph 4, above, PURCELL accepted or 24 received funds including funds in trust (hereinafter "trust 25 funds") from or on behalf of actual or prospective parties to 26 27

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1	transactions handled by PURCELL including property owners and	
2	tenants. PURCELL maintained the following bank account into	
3	which she deposited trust funds:	
4 5 6	"Danielle H. Purcell dba Only in Laguna.com; dba Team Laguna 31041244" Citizens Business Bank Laguna Beach, CA (B/A #1)	
7	6.	
8	•. With respect to the licensed activities referred to in	
9	Paragraph 3, and the audit examination including the exhibits and	
. 10	work papers referenced in Paragraph 4, it is alleged that	
11	PURCELL:	
12	(a) Permitted, allowed or caused the disbursement of	
13	trust funds from B/A #1 where the disbursement of funds reduced	
14	the total of aggregate funds in B/A #1, to an amount which, on	
15	October 31, 2008, was \$4,195.97 less than the existing aggregate	
16	trust fund liability of PURCELL to every principal who was an	
18	owner of said funds, without first obtaining the prior written	
10	consent of the owners of said funds, in violation of Code Section	
20	10145 and Regulation 2832.1. The shortage was restored on	
21	December 10, 2008.	
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(b) Failed to maintain an accurate and complete control record in the form of a columnar record in chronological order of all trust funds received for B/A #1, in violation of Code Section 10145 and Regulation 2831.

(c) Failed to maintain an accurate and complete
separate record for all trust funds received for B/A #1, in
violation of Code Section 10145 and Regulation 2831.1.

8 (d) Failed to perform a monthly reconciliation of the
9 balance of all separate beneficiary or transaction records
10 maintained pursuant to Regulation 2831.1 with the record of all
11 trust funds received and disbursed by B/A #1, in violation of
12 Code Section 10145 and Regulation 2831.2.

(e) Failed to place trust funds, including security deposits and tenant rents, into the hands of the owner of the funds, a neutral escrow depository or into a trust fund account in the name of the trustee at a bank or other financial institution, in violation of Code Section 10145 and Regulation 2832(a); and

(f) Failed to disclose on the Property Management
Agreement the exact amount of monthly commissions and fees for
managed properties, in violation of Code Sections 10145 and
10176(g), with respect to rentals for 1924 S. Coast Hi-Way and
763 S. Coast Hi-Way, Laguna Beach, California.

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7. 1 The conduct of Respondent PURCELL described in 2 Paragraph 6, above, violated the Code and the Regulations as set 3 forth: 4 PROVISIONS VIOLATED PARAGRAPH 5 6 Code Section 10145 and Regulation 2832.1 6(a) 7 8 Code Section 10145 and Regulation 2831 6(b) 9 10 Code Section 10145 and Regulation 2831.1 6(c) 11 12 Code Section 10145 and Regulation 2831.2 6(d) 13 14 Code Section 10145 and Regulation 6(e) 15 16 2832(a) 17 18 Code Sections 10145 and 10176(g) 6(f) 19 20 Each of the foregoing violations constitute cause for the 21 suspension or revocation of the real estate license and license 22 rights of Respondent PURCELL under the provisions of Code 23 Sections 10176(g), 10177(d) and/or 10177(g). 24 111 25 111 26 111 27 5

The overall conduct of Respondent PURCELL constitutes negligence or incompetence. This conduct and violation are cause for the suspension or revocation of the real estate license and

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license rights of Respondent pursuant to Code Section 10177(g).

9.

The overall conduct of PURCELL constitutes a failure to exercise supervision and control over the licensed activities of Respondent's brokerage. Nor did PURCELL maintain a system in place for regularly monitoring his compliance with the Real Estate Law especially in regard to establishing policies to reviewing trust fund handling and record keeping for her client's trust funds, in violation of Code Sections 10177(d) and 10177(g) and/or 10177(h).

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WHEREFORE, Complainant prays that a hearing be 1 conducted on the allegations of this Accusation and that upon 2 proof thereof, a decision be rendered imposing disciplinary 3 action against the license and license rights of Respondent 4 DANIELLE H. PURCELL, under the Real Estate Law (Part 1 of 5 Division 4 of the Business and Professions Code) and for such 6 other and further relief as may be proper under other applicable 7 provisions of law. 8 9 Dated at Los Angeles, California 10 2 day of april 2009. this 11 12 13 Estate Commissioner Deputy 14 15 16 17 18 19 20 21 22 23 24 Danielle H. Purcell cc: 25 Robin Trujillo Sacto 26 Audits - Chona Picayo 27 7