BEFORE THE DEPARTMENT OF REAL ESTATE

STATE OF CALIFORNIA

#### \* \* \* \*

In the Matter of the Accusation of )

NO. H-35297 LA

DEPARTMENT OF REAL ESTATE

PREFERRED MORTGAGE, INC.,

Respondent.

### DECISION

This Decision is being issued in accordance with the provisions of Section 11520 of the Government Code, on evidence of compliance with Section 11505 of the Government Code and pursuant to the Order of Default filed on October 23, 2008, and the findings of fact set forth herein are based on one or more of the following: (1) Respondent's express admissions; (2) affidavits; and (3) other evidence.

### FINDINGS OF FACT

1.

On September 9, 2008, Robin L. Trujillo made the Accusation in her official capacity as a Deputy Real Estate Commissioner of the State of California. The Accusation, Statement to Respondent, and Notice of Defense were mailed, by certified mail, to Respondent's last known mailing address on file with the Department on September 10, 2008.

On October 23, 2008, no Notice of Defense having been filed herein within the time prescribed by Section 11506 of the Government Code, Respondent PREFERRED MORTGAGE, INC.'s default was entered herein.

2.

PREFERRED MORTGAGE, INC. (hereinafter referred to as ("Respondent") is presently licensed and/or has license rights under the Real Estate Law (Part I of Division 4 of the Business and Professions Code, hereinafter Code).

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Cobian represented to the lenders that both properties would be his primary residence.

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### 11.

The Loan Application for the 1321 West 55<sup>th</sup> Street property did not disclose the purchase of the 349 East 52<sup>th</sup> Street property despite the fact that Respondent brokered both loans. Therefore, Respondent failed to disclose a known liability.

#### 12.

Based on the above, it can reasonably be determined that Respondent knew Cobian closed on two loans under the premise that each property would be his primary residence.

### 13.

Due to the higher risk related to investment properties, it is unlikely that either lender would have approved these loans for the granted terms had Respondent disclosed that the subject properties were investment properties.

# SECOND CAUSE OF ACCUSATION

#### 14.

Complainant incorporates by reference Paragraphs 1 through 5 of her First Cause of Accusation.

#### 15.

HSBC Mortgage Services purchases closed/funded loans from banking clients on the secondary market. Respondent originated two loans on two properties for borrower, Juan Valenzuela ("Valenzuela").

#### 16.

Valenzuela purchased a property located at 16506 East Main Street, La Puente, California for \$445,000. The loan closed on August 19, 2005 with Mylor Financial financing the full \$445,000 debt in the form of a first mortgage for \$365,000 and a second for \$89,000. HSBC purchased the second mortgage only. Valenzuela purchased another property located at 9632 & 9632 ½ San Juan Avenue, South Gate, California for \$455,000. The loan closed on October 7, 2005 with Fieldstone Mortgage Company financing the full \$455,000 debt in the form of a first mortgage for \$364,000 and a second for \$91,000. HSBC purchased the first mortgage only.

### 18.

Respondent acted as the mortgage broker and received a commission at closing for both loans.

### 19.

Valenzuela represented to the lenders that both properties would be his primary residence.

## 20.

The Loan Application for the San Juan Avenue property did not disclose the purchase of the La Puente property made two months prior despite the fact that Respondent brokered both loans. Therefore, Respondent failed to disclose a known liability.

#### 21.

Based on the above, it can reasonably be determined that Respondent knew Valenzuela closed on two loans under the premise that each property would be his primary residence.

### 22.

Due to the higher risk related to investment properties, it is unlikely that either lender would have approved these loans for the granted terms had Respondent disclosed that the subject properties were investment properties.

#### DETERMINATION OF ISSUES

### 1.

Cause for disciplinary action against Respondent exists under Business and Professions Code Sections <u>10177(f)</u> and <u>(j)</u>, and Business and Professions Code Section <u>10177(d)</u> for violation of Section <u>10130</u> of the Business and Professions Code.

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The standard of proof applied was clear and convincing proof to a reasonable certainty.

# <u>ORDER</u>

The license and license rights of Respondent PREFERRED MORTGAGE, INC. under the provisions of Part 1 of Division 4 of the Business and Professions Code are revoked.

This Decision shall become effective at 12 o'clock noon onDecember 31, 2008.
DATED:
JEFF DAVI Real Estate Commissioner

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2	320 West Fourth Street, Suite 350 DEPARTMENT OF REAL ESTATE
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4	Telephone: (213) 576-6982 -or- (213) 576-6913 (Direct)
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	BEFORE THE DEPARTMENT OF REAL ESTATE
9	STATE OF CALIFORNIA
. 1(	* * *
1:	In the Matter of the Accusation of ) No. H-35297 LA
. 1:	) ) <u>ACCUSATION</u>
1	) PREFERRED MORTGAGE, INC., )
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1	Respondent. )
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1	The Complainant, Robin L. Trujillo, a Deputy Real
1	Estate Commissioner of the State of California, for cause of
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2	I O
· 2	The Complainant, Robin L. Trujillo, acting in her
2	official capacity as a Deputy Real Estate Commissioner of the
2	State of California, makes this Accusation against PREFERRED
2	4 MORTGAGE, INC.
2	5
2	6 ///
2	7 ///
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"Respondent") is presently licensed and/or has license rights

PREFERRED MORTGAGE, INC. (hereinafter referred to as

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under the Real Estate Law (Part 1 of Division 4 of the Business and Professions Code, hereinafter Code). III Respondent PREFERRED MORTGAGE, INC. was originally licensed as a real estate broker on November 3, 2000. The corporate license will expire on November 2, 2008. IV At all times material herein, Respondent engaged in the business of, acted in the capacity of, advertised or assumed to act as a real estate broker in the State of California, within the meaning of Section 10131(d) of the Code, including soliciting borrowers and lenders and negotiating loans on real property. At all times herein mentioned, Respondent did not have a designated broker officer. FIRST CAUSE OF ACCUSATION VI HSBC Mortgage Services purchases closed/funded loans from banking clients on the secondary market. Respondent originated two loans for borrower, Pablo Leon Cobian. VII Cobian purchased a property at 349 East 52<sup>nd</sup> Street, Los Angeles, California for \$385,000. The loan closed on August 10, 2005 with Harbourton Mortgage Investment financing the full

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	1	\$385,000 debt in the form of a first mortgage for \$308,000 and a
	2	second for \$77,000. HSBC purchased the second mortgage only.
	3	Second for \$77,000. Habe putchased the second moregage only
	4	VIII
	5	Cobian purchased another property located at 1321 West
	6	55 <sup>th</sup> Street, Los Angeles, California for \$365,000. The loan
	7	closed on September 12, 2005 with Resmae Mortgage Corporation
	8	financing the full \$365,000 debt in the form of a first mortgage
	9	for \$292,000 and a second for \$73,000. HSBC purchased the second
	10	mortgage only.
	11	IX
	12	Respondent acted as the mortgage broker and received a
	13	commission at closing for both loans.
	14	x
	15	Cobian represented to the lenders that both properties
	16	would be his primary residences.
	17	XI
	18	The Loan Application for the 1321 West 55th Street
	19	property did not disclose the purchase of the 349 East 52 <sup>nd</sup> Street
	.20	property despite the fact that Respondent brokered both loans.
	21	Therefore, Respondent failed to disclose a known liability.
	22	XII
	23	Based on the above, it can reasonably be determined
	24	that Respondent knew Cobian closed on two loans under the premise
	25	that each property would be his primary residence.
	26	11.1
	27	
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2	Due to the higher risk related to investment	
3	properties, it is unlikely that either lender would have approved	
4	these loans for the granted terms had Respondent disclosed that	
5	the subject properties were investment properties.	
6	XIV	
7	The conduct, acts and/or omissions of Respondent	
8	PREFERRED MORTGAGE, INC., as alleged above, subjects its real	
9	estate license and license rights to suspension or revocation	
10	pursuant to Code Sections 10177(f) and (j), and Code Section	
11	10177(d) for violation of Section 10130 of the Code.	
12		
13	SECOND CAUSE OF ACCUSATION	
14	XV	
15	Complainant incorporates by references Paragraphs I	
16	through V of her First Cause of Accusation.	
17	XVI	
18	HSBC Mortgage Services purchases closed/funded loans	
19	from banking clients on the secondary market. Respondent	
20	originated two loans on two properties for borrower, Juan	
21	Valenzuela.	
22	XVII	
23	Valenzuela purchased a property located at 16505 East	
24	Main Street, La Puente, California for \$445,000. The loan closed	
25	on August 19, 2005 with Mylor Financial financing the full	1
26	\$445,000 debt in the form of a first mortgage for \$356,000 and a	•
27	second for \$89,000. HSBC purchased the second mortgage only.	
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## 1 XVIII 2 Valenzuela purchased another property located at 9632 & 3 9632 ½ San Juan Avenue, South Gate, California for \$455,000. The 4 loan closed on October 7, 2005 with Fieldstone Mortgage Company - 5 financing the full \$455,000 debt in the form of a first mortgage 6 for \$364,000 and a second for \$91,000. HSBC purchased the first 7 mortgage only. 8 XIX 9 Respondent acted as the mortgage broker and received a 10 commission at closing for both loans. 11 XX 12 Valenzuela represented to the lenders that both 13 properties would be his primary residence. 14 XXI 15The Loan Application for the San Juan Avenue property 16 did not disclose the purchase of the La Puente property made two 17 months prior despite the fact that Respondent brokered both 18 loans. Therefore, Respondent failed to disclose a known 19 liability. 20 XXII 21 Based on the above, it can reasonably be determined 22 that Respondent knew Valenzuela closed on two loans under the 23 premise that each property would be his primary residence. 24 XXIII 25 Complainant incorporates by reference Paragraphs XII, 26 XIII, and XIV of her First Cause of Accusation. 111 27

1 WHEREFORE, Complainant prays that a hearing be 2 conducted on the allegations of this Accusation and that upon 3 proof thereof, a decision be rendered imposing disciplinary action against all licenses and license rights of Respondent 4 5 PREFERRED MORTGAGE, INC. under the Real Estate Law (Part 1 of Division 4 of the Business and Professions Code) and for such 6 7 other and further relief as may be proper under other applicable 8 provisions of law. 9 Dated at Los Angeles, California plember, 2008. 10 this day of 11 12 ruillo 13 TRUJILLO ROBIN Deputy Real Estate Commissioner 14 15 16 17 18 19 20 21 22 cc: Preferred Mortgage, Inc. 23 Robin L. Trujillo Sacto. 24 Phillip Ihde 25 26 27 6