MAY 22, 2009
DEPARTMENT OF REAL ESTATE

By C.

### BEFORE THE DEPARTMENT OF REAL ESTATE

#### STATE OF CALIFORNIA

In the Matter of the Accusation of ELIZABETH TUTTLE,

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No. H-35195 LA

L-2008100920

Respondent.

#### ORDER ACCEPTING VOLUNTARY SURRENDER OF REAL ESTATE LICENSE

On January 20, 2009, an Anended Accusation was filed in this matter against Respondent ELIZABETH TUTTLE.

On April 5, 2009, Respondent petitioned the Commissioner to voluntarily surrender her real estate broker license pursuant to Section 10100.2 of the Business and Professions Code.

IT IS HEREBY ORDERED that Respondent ELIZABETH TUTTLE's petition for voluntary surrender of her real estate broker license is accepted as of the effective date of this Order as set forth below, based upon the understanding and agreement expressed in Respondent's Declaration dated April 5, 2009 (attached as Exhibit "A" hereto). Respondent's license certificate(s), pocket

card(s) and any branch office license certificate(s) shall be sent to the below listed address so that they reach the Department on or before the effective date of this Order: Department of Real Estate Licensing Flag Section Atten: P.O. Box 187000 Sacramento, CA 95818-7000 б This Order shall become effective at 12 o'clock noon JUNE 11, 2009. 5-1500 DATED: JEFF DAVI Real Estate Commissioner 

2 Ex. "A"

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BEFORE THE DEPARTMENT OF REAL ESTATE

STATE OF CALIFORNIA

In the Matter of the Accusation of \(\cappa\_1\) No. H-35195 LA

ELIZABETH TUTTLE,

Respondent.

#### DECLARATION

My name is ELIZABETH TUTTLE, and I am currently licensed as a real estate broker and/or have license rights with respect to said license. I am represented by S. Henslee Smith, Esq. in this matter.

In lieu of proceeding in this matter in accordance with the provisions of the Administrative Procedure Act (Sections 11400 et seq., of the Government Code), I wish to voluntarily surrender my real estate license issued by the Department of Real Estate ("Department"), pursuant to Business and Professions Code Section 10100.2.

1 I understand that by so voluntarily surrendering my 2 license, I may be relicensed as a broker or as a salesperson 3 only by petitioning for reinstatement pursuant to Section 11522 of the Government Code. I also understand that by so voluntarily surrendering my license(s), I agree to the 5 6 following: The filing of this Declaration shall be deemed as 7 my petition for voluntary surrender. 8 It shall also be deemed to be an understanding and 2. 9 agreement by me that I waive all rights I have to require the Commissioner to prove the allegations contained in the Accusation 11 filed in this matter at a hearing held in accordance with the 12 provisions of the Administrative Procedure Act (Government Code 13 Sections 11400 et seq.), and that I also waive other rights 14 afforded to me in connection with the hearing such as the right 15 to discovery, the right to present evidence in defense of the 16 allegations in the Accusation and the right to cross-examine 17 witnesses. 18 3. I further agree that upon acceptance by the 19 Commissioner, as evidenced by an appropriate order, all 20 affidavits and all relevant evidence obtained by the Department in this matter prior to the Commissioner's acceptance, and all 22 allegations contained in the Accusation filed in the Department 23 Case No. H-35195 LA may be considered by the Department to be 24 true and correct for the purpose of deciding whether to grant 25 relicensure or reinstatement pursuant to Government Code Section 26 27 11522.

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I freely and voluntarily surrender all my licenses and license rights under the Real Estate Law. I declare under penalty of perjury under the laws of the State of California that the above is true and correct and that this declaration was executed \_ , California. 

DEPARTMENT OF REAL ESTATE

### BEFORE THE DEPARTMENT OF REAL ESTATE

#### STATE OF CALIFORNIA

No. H-35195 LA In the Matter of the Accusation of L-2008100920 PHELAN FINANCIAL SERVICES INC.,

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Respondent.

#### ORDER ACCEPTING VOLUNTARY SURRENDER OF REAL ESTATE LICENSE

On January 20, 2009, an Amended Accusation was filed in this matter against Respondent PHELAN FINANCIAL SERVICES INC.

On February 12, 2009, Respondent petitioned the Commissioner to voluntarily surrender its corporation license pursuant to Section 10100.2 of the Business and Professions Code.

IT IS HEREBY ORDERED that Respondent PHELAN FINANCIAL SERVICES INC.'s petition for voluntary surrender of its corporation license is accepted as of the effective date of this Order as set forth below, based upon the understanding and agreement expressed in Respondent's Declaration dated February 12, 2009 (attached as Exhibit "A" hereto). Respondent's license certificate(s), pocket card(s) and any branch office

license certificate(s) shall be sent to the below listed address so that they reach the Department on or before the effective date of this Order: Department of Real Estate Licensing Flag Section P.O. Box 187000 Sacramento, CA 95818-7000 This Order shall become effective at 12 o'clock noon on APRIL 30, 2009. DATED: Estage Commissioner Rea 1 

EXHIBIT "A"

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BEFORE THE DEPARTMENT OF REAL ESTATE

STATE OF CALIFORNIA

In the Matter of the Accusation of No. H-35195 LA L-2008100920

Respondent.

PHELAN FINANCIAL SERVICES INC.,

#### DECLARATION

My name is DOYLE CLINTON HOWELL, JR., and I am currently an officer of PHELAN FINANCIAL SERVICES INC., which is licensed as a real estate broker and/or has license rights with respect to said license. I am authorized to sign this declaration on behalf of PHELAN FINANCIAL SERVICES INC. I am acting on behalf of PHELAN FINANCIAL SERVICES INC. in this matter.

In lieu of proceeding in this matter in accordance with the provisions of the Administrative Procedures Act (Sections 11400 et seg., of the Government Code) PHELAN FINANCIAL SERVICES INC. wishes to voluntarily surrender its real estate license

issued by the Department of Real Estate ("Department"), pursuant to Business and Professions Code Section 10100.2.

I understand that PHELAN FINANCIAL SERVICES INC., by so voluntarily surrendering its license, can only have it reinstated in accordance with the provisions of Section 11522 of the Government Code. I also understand that by so voluntarily surrendering its license, PHELAN FINANCIAL SERVICES INC. agrees to the following:

- The filing of this Declaration shall be deemed as PHELAN FINANCIAL SERVICES INC.'s petition for voluntary surrender.
- 2. It shall also be deemed to be an understanding and agreement by PHELAN FINANCIAL SERVICES INC. that it waives all rights it has to require the Commissioner to prove the allegations contained in the Accusation filed in this matter at a hearing held in accordance with the provisions of the Administrative Procedure Act (Government Code Sections 11400 et seq.), and that PHELAN FINANCIAL SERVICES INC. also waives other rights afforded to it in connection with the hearing such as the right to discovery, the right to present evidence in defense of the allegations in the Accusation and the right to cross-examine witnesses.
- 3. I further agree that upon acceptance by the Commissioner, as evidenced by an appropriate order, all affidavits and all relevant evidence obtained by the Department in this matter prior to the Commissioner's acceptance, and all allegations contained in the Accusation filed in the Department

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Case No. H-35195 LA may be considered by the Department to be true and correct for the purpose of deciding whether to grant relicensure or reinstatement pursuant to Government Code Section 11522.

4. PHELAN FINANCIAL SERVICES INC. freely and voluntarily surrenders all licenses and license rights under the Real Estate Law.

I declare under penalty of perjury under the laws of the State of California that the above is true and correct and that this declaration was executed  $\frac{120}{120}$ , 2009, as

Phelan California

Doyle C Howell Jr.

DOYLE CHINTON HOWELL, JR.

DEPARTMENT OF REAL ESTATE

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### BEFORE THE DEPARTMENT OF REAL ESTATE

STATE OF CALIFORNIA

No. H-35195 LA

PHELAN ESCROW INC.,

L-2008100920

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Respondent.

#### ORDER ACCEPTING VOLUNTARY SURRENDER OF REAL ESTATE LICENSE

On January 20, 2009, an Amended Accusation was filed in this matter against Respondent PHELAN ESCROW INC.

On February 12, 2009, Respondent petitioned the Commissioner to voluntarily surrender its corporation license pursuant to Section 10100.2 of the Business and Professions Code.

IT IS HEREBY ORDERED that Respondent PHELAN ESCROW

INC.'s petition for voluntary surrender of its corporation

license is accepted as of the effective date of this Order as set forth below, based upon the understanding and agreement expressed in Respondent's Declaration dated February 12, 2009 (attached as Exhibit "A" hereto). Respondent's license certificate(s), pocket card(s) and any branch office license certificate(s) shall be

sent to the below listed address so that they reach the Department on or before the effective date of this Order:

Department of Real Estate Atten: Licensing Flag Section P.O. Box 187000 Sacramento, CA 95818-7000

This Order shall become effective at 12 o'clock noon

on APRIL 30, 2009.

DATED: \_

Real Estate Commissioner

EXHIBIT "A"

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 BEFORE THE DEPARTMENT OF REAL ESTATE
STATE OF CALIFORNIA

In the Matter of the Accusation of )

PHELAN ESCROW INC.,

Respondent.

No. H-35195 LA

L-2008100920

#### DECLARATION

My name is DOYLE CLINTON HOWELL, JR., and I am currently an officer of PHELAN ESCROW INC., which is licensed as a real estate broker and/or has license rights with respect to said license. I am authorized to sign this declaration on behalf of PHELAN ESCROW INC. I am acting on behalf of PHELAN ESCROW INC. in this matter.

In lieu of proceeding in this matter in accordance with the provisions of the Administrative Procedures Act (Sections 11400 et seq., of the Government Code) PHELAN ESCROW INC. wishes to voluntarily surrender its real estate license issued by the Department of Real Estate ("Department"), pursuant to Business and Professions Code Section 10100.2.

I understand that PHELAN ESCROW INC., by so voluntarily surrendering its license, can only have it reinstated in accordance with the provisions of Section 11522 of the Government Code. I also understand that by so voluntarily surrendering its license, PHELAN ESCROW INC. agrees to the following:

- 1. The filing of this Declaration shall be deemed as PHELAN ESCROW INC.'s petition for voluntary surrender.
- agreement by PHELAN ESCROW INC. that it waives all rights it has to require the Commissioner to prove the allegations contained in the Accusation filed in this matter at a hearing held in accordance with the provisions of the Administrative Procedure Act (Government Code Sections 11400 et seq.), and that PHELAN ESCROW INC. also waives other rights afforded to it in connection with the hearing such as the right to discovery, the right to present evidence in defense of the allegations in the Accusation and the right to cross-examine witnesses.
- Commissioner, as evidenced by an appropriate order, all affidavits and all relevant evidence obtained by the Department in this matter prior to the Commissioner's acceptance, and all allegations contained in the Accusation filed in the Department Case No. H-35195 LA may be considered by the Department to be true and correct for the purpose of deciding whether to grant

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Doyle C Howell Jr

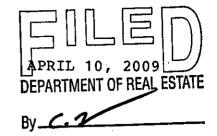
relicensure or reinstatement pursuant to Government Code Section 11522.

4. PHELAN ESCROW INC. freely and voluntarily surrenders all licenses and license rights under the Real Estate Law.

I declare under penalty of perjury under the laws of the State of California that the above is true and correct and that this declaration was executed feh. 12 , 2009, a

htlan , California.

DOYLE CLANTON HOWELL, JR



## BEFORE THE DEPARTMENT OF REAL ESTATE

STATE OF CALIFORNIA

In the Matter of the Accusation of DOYLE CLINTON HOWELL, JR.,

No. H-35195 LA

L-2008100920

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Respondent.

#### ORDER ACCEPTING VOLUNTARY SURRENDER OF REAL ESTATE LICENSE

On January 20, 2009, an Amended Accusation was filed in this matter against Respondent DOYLE CLINTON HOWELL, JR.

On February 12, 2009, Respondent petitioned the Commissioner to voluntarily surrender his real estate broker license pursuant to Section 10100.2 of the Business and Professions Code.

IT IS HEREBY ORDERED that Respondent DOYLE CLINTON

HOWELL, JR.'s petition for voluntary surrender of his real estate
broker license is accepted as of the effective date of this Order
as set forth below, based upon the understanding and agreement
expressed in Respondent's Declaration dated February 12, 2009
(attached as Exhibit "A" hereto). Respondent's license

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certificate(s), pocket card(s) and any branch office license certificate(s) shall be sent to the below listed address so that they reach the Department on or before the effective date of this Order:

Department of Real Estate Atten: Licensing Flag Section P.O. Box 187000 Sacramento, CA 95818-7000

This Order shall become effective at 12 o'clock noon

on APRIL 30, 2009.

DATED:

4-8-09

JEFF DAVI Real #state Commissioner

EXHIBIT "A"

BEFORE THE DEPARTMENT OF REAL ESTATE
STATE OF CALIFORNIA

In the Matter of the Accusation of No. H-35195 LA

DOYLE CLINTON HOWELL, JR., L-2008100920

Respondent.

#### DECLARATION

My name is DOYLE CLINTON HOWELL, JR., and I am currently licensed as a real estate broker and/or have license rights with respect to said license. I am representing myself in this matter.

In lieu of proceeding in this matter in accordance with the provisions of the Administrative Procedure Act (Sections 11400 et seq., of the Government Code), I wish to voluntarily surrender my real estate license issued by the Department of Real Estate ("Department"), pursuant to Business and Professions Code Section 10100.2.

I understand that by so voluntarily surrendering my license, I may be relicensed as a broker or as a salesperson only by petitioning for reinstatement pursuant to Section 11522 of the Government Code. I also understand that by so voluntarily surrendering my license(s), I agree to the following:

- 1. The filing of this Declaration shall be deemed as my petition for voluntary surrender.
- 2. It shall also be deemed to be an understanding and agreement by me that I waive all rights I have to require the Commissioner to prove the allegations contained in the Accusation filed in this matter at a hearing held in accordance with the provisions of the Administrative Procedure Act (Government Code Sections 11400 et seq.), and that I also waive other rights afforded to me in connection with the hearing such as the right to discovery, the right to present evidence in defense of the allegations in the Accusation and the right to cross-examine witnesses.
- 3. I further agree that upon acceptance by the Commissioner, as evidenced by an appropriate order, all affidavits and all relevant evidence obtained by the Department in this matter prior to the Commissioner's acceptance, and all allegations contained in the Accusation filed in the Department Case No. H-35195 LA may be considered by the Department to be true and correct for the purpose of deciding whether to grant relicensure or reinstatement pursuant to Government Code Section 11522.

27.

4. I freely and voluntarily surrender all my licenses and license rights under the Real Estate Law.

I declare under penalty of perjury under the laws of the State of California that the above is true and correct and that this declaration was executed  $\frac{1}{1000}$ , 2009, at

California.

DOYLE CHINTON HOWELL, JR.

spc.

MARTHA J. ROSETT, Counsel (SBN 142072) Department of Real Estate 320 West Fourth St., #350 Los Angeles, CA 90013 (213) 576-6982 DEPARTMENT OF REAL ESTATE (213) 620-6430 (direct) BEFORE THE DEPARTMENT OF REAL ESTATE 8 STATE OF CALIFORNIA 9 10 In the Matter of the Accusation of ) No. H-35195 LA 11 PHELAN FINANCIAL SERVICES INC.; FIRST AMENDED 12 ACCUSATION PHELAN ESCROW INC.; DOYLE CLINTON HOWELL, JR., individually and as 13 designated broker-officer of Phelan Financial Services Inc. and of 14 Phelan Escrow Inc.; and 15 ELIZABETH TUTTLE, individually and as Designated broker-officer of 16 Phelan Financial Services Inc., 17 Respondents. 18 The Complainant, Robin Trujillo, a Deputy Real Estate 19 Commissioner of the State of California, does hereby amend the 20 Accusation in this matter filed on August 8, 2008, and for cause 21 of Accusation against PHELAN FINANCIAL SERVICES INC., PHELAN 22 ESCROW INC., DOYLE CLINTON HOWELL, JR., individually and as 23 designated broker-officer of Phelan Financial Services Inc., and 24 Phelan Escrow Inc., and ELIZABETH TUTTLE individually and as 25 former designated broker-officer of Phelan Financial Services 26 Inc., and Phelan Escrow Inc. (hereinafter "Respondents"), is 27

informed and hereby alleges as follows:

1.

The Complainant, Robin Trujillo, a Deputy Real Estate

Commissioner of the State of California, makes this Accusation in
her official capacity.

2.

Respondent PHELAN FINANCIAL SERVICES INC. (hereinafter "PHELAN FINANCIAL"), is presently licensed and at all times relevant herein was licensed under the Real Estate Law, Part 1 of Division 4 of the California Business and Professions Code (hereinafter "Code") as a corporate real estate broker. Respondent PHELAN FINANCIAL has been licensed by the Department of Real Estate of the State of California (hereinafter "Department") as a corporate real estate broker since on or about December 8, 2001. From November 3, 2003, and continuing through on or about June 27, 2006, Respondent PHELAN FINANCIAL was authorized to act by and through Respondent ELIZABETH TUTTLE as the designated officer and broker responsible, pursuant to the provisions of Code Section 10159.2 for the supervision and control of the activities conducted on behalf of PHELAN FINANCIAL by PHELAN FINANCIAL's officers and employees. Beginning on or about June 28, 2006, and continuing to the present, Respondent PHELAN FINANCIAL was authorized to act by and through Respondent DOYLE CLINTON HOWELL, JR. as its designated broker-officer.

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Respondent PHELAN ESCROW INC. (hereinafter "PHELAN ESCROW"), is presently licensed and at all times relevant herein was licensed under the real estate law as a corporate real estate broker. Respondent PHELAN ESCROW has been licensed by the Department as a corporate real estate broker since on or about August 22, 2003. Between on or about August 22, 2003, and continuing through on or about May 2, 2006, Respondent PHELAN ESCROW was authorized to act by and through Respondent ELIZABETH TUTTLE as its designated broker-officer. Beginning on or about May 2, 2006, and continuing to the present, Respondent PHELAN ESCROW was and is authorized to act by and through Respondent DOYLE CLINTON HOWELL, JR. as its designated broker-officer.

4.

Respondent DOYLE CLINTON HOWELL, JR. (hereinafter "HOWELL"), is licensed and at all times relevant herein was licensed under the Code as a real estate broker. Respondent HOWELL has been licensed by the Department as a real estate broker since on or about May 2, 2006. Beginning on or about May 2, 2006, and continuing to the present, Respondent HOWELL was and is the designated broker-officer of Respondent PHELAN ESCROW, responsible for the supervision and control of the activities conducted on behalf of PHELAN ESCROW by PHELAN ESCROW's officers and employees. Beginning on or about June 28, 2006, and continuing to the present, Respondent HOWELL was and is the

designated broker-officer of Respondent PHELAN FINANCIAL.

5.

Respondent ELIZABETH TUTTLE (hereinafter "TUTTLE") was and is licensed or has licensed rights as a real estate broker.

Respondent TUTTLE was first licensed by the Department in 1970.

Between on or about August 22, 2003 and May 2, 2006, Respondent TUTTLE was the designated broker-officer of Respondent PHELAN ESCROW responsible for the supervision and control of the activities conducted on behalf of PHELAN ESCROW by PHELAN ESCROW's officers and employees. Between on or about November 3, 2003 and June 27, 2006, Respondent TUTTLE was the designated broker-officer of Respondent PHELAN FINANCIAL.

6.

At all times material herein, Respondents engaged in the business of, acted in the capacity of, advertised or assumed to act as real estate brokers in the State of California within the meaning of Code Section 10131(d), for another or others in expectation of compensation. Said activity included representing borrowers and lenders of loans secured by real property, and performing loan servicing and escrow activities in relation to those loans pursuant to the exemption set forth in Financial Code Section 17006(a)(4).

7.

All further references to "Respondents" include the individuals listed in Paragraphs 2 through 5 above as well as the

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employees, agents and real estate licensees employed by or associated with each Respondent, who at all times material herein were engaged in the furtherance of the business or operations of said parties and who were acting within the course and scope of their authority, agency or employment.

## FIRST CAUSE OF ACCUSATION: PHELAN FINANCIAL SERVICES (Audit No. LA 070015)

8.

During the period between April 1, 2005 and July 31, 2007, in connection with the aforesaid real estate mortgage loan activities, Respondents PHELAN FINANCIAL, HOWELL and TUTTLE, accepted or received funds, including funds in trust (hereinafter "trust funds") from or on behalf of actual and prospective lenders and borrowers on loans secured by real property, and made deposits and/or disbursements of such funds. In connection with the mortgage loan brokering activities, Respondents did not maintain a trust account during the audit period.

9.

On or about September 12, 2007, the Department completed its examination of Respondent PHELAN FINANCIAL's books and records pertaining to the real estate activities described in Paragraph 6 above, covering a period from approximately April 1, 2005 to July 31, 2007. The primary purpose of the examination was to determine Respondent's compliance with the Real Estate Law. The examination, Audit No. LA 070015, revealed violations

of the Code, and of Title 10, Chapter 6, California Code of Regulations (hereinafter "Regulations"), as set forth below and as more specifically set forth in the Audit Reports and Exhibits attached thereto.

10.

In the course of activities described in Paragraph 6
above, and during the examination period described in Paragraph
9, Respondents acted in violation of the Code and the Regulations
in that:

a) PHELAN FINANCIAL collected trust funds in the form of credit report fees from lenders on behalf of the borrowers and deposited such funds into the general account, then made payments to the service providers from the general account. In four sampled transactions, PHELAN FINANCIAL charged the borrowers for credit report fees in excess of the amount billed by the credit reporting company and there was no evidence that PHELAN FINANCIAL disclosed the extra fees to the borrowers. The following are examples:

Borrower	<u>Date Loan</u> <u>Funded</u>	Credit Report Fees Recd.	Fees Charg	red <u>Bal</u> .
G. Lombardi	1/24/07	\$60.00	\$19.60	\$40.40
D.A. Baker	6/27/06	\$60.00	\$18.00	\$42.00
H. Williams	6/28/06	\$60.00	\$29.00	\$30.40
F. Kent	3/10/06	\$60.00	\$18.00	\$42.00

Commingling of trust funds with general funds was in

violation of Code Sections 10145 and 10176(e) and Regulation 2832. Failure to disclose the amount of fees collected in excess of what was charged constituted a secret profit or undisclosed compensation, in violation of Code Section 10176(g).

- b) Respondent PHELAN FINANCIAL did not maintain a columnar record for the credit report fees that were collected from the escrow companies, in violation of Code Section 10145 and Regulation 2831.
- c) Respondent PHELAN FINANCIAL did not maintain a separate record for each loan transaction for the credit report fees that were collected from the escrow companies, in violation of Code Section 10145 and Regulation 2831.1.
- d) In nine out of the seventeen files examined,
  Respondent PHELAN FINANCIAL failed to disclose the yield spread
  premium (rebate) paid by the lender on the Mortgage Loan
  Disclosure Statement (MLDS). In addition, in five of the files
  examined, PHELAN FINANCIAL did not retain a complete copy of the
  DRE approved MLDS as signed by the broker and/or his
  representatives. Examples include:

Borrower	MLDS	YSP	Date	Amt.Pd.
Lombardi	No	No	10/02/06	\$11,400.00
Hudson	Yes	No	10/24/06	\$ 4,407.03
Neavill	Yes	No	6/15/07	\$ 2,689.11
Cook	No	No	2/21/07	\$ 3,100.83

Failure to disclose rebates paid by lenders and to provide and retain copies of properly signed MLDS forms in

1 Regulation 2840. 2 In files in which the MLDS was provided, Respondent e) 3 PHELAN FINANCIAL failed to disclose the corporate license number, in violation of Code Section 10236.4. 11. 6 7 The conduct, acts and/or omissions of Respondents 8 PHELAN FIANCIAL and HOWELL, as described in Paragraph 10, above, 9 violated the Code and Regulations in the following ways: 10 PROVISIONS VIOLATED PARAGRAPH 11 Code Sections 10145, 10176(e) 10(a) and 10176(g); and Regulation 12 2832. 13 Code Section 10145 and 10(b) Regulation 2831. 14 Code Section 10145 and 15 10(c) Regulation 2831.1. 16 Code Section 10240(a) and 10(d) 17 Regulation 2840. 18 Code Section 10236.4. 10(e) 19 The foregoing violations constitute cause for the 20 suspension or revocation of the real estate licenses and license 21 rights of Respondent PHELAN FINANCIAL, Respondent HOWELL, and 22 Respondent TUTTLE under the provisions of Code Sections 10177(d), 23 10176(g), 10176(e) and 10177(g). 24 12.

transaction files is in violation of Code Section 10240(a) and

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suspension or revocation of Respondent HOWELL's and Respondent

The violations set forth above constitute cause for the

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TUTTLE's real estate licenses and/or license rights, as the broker-officers of Respondent PHELAN FINANCIAL, for failing to supervise the activities of the corporation, in violation of Code Sections 10159.2, in conjunction with 10177(h), 10177(d) and 10177(g).

13.

The conduct, acts and omissions set forth in Paragraphs 10 (a), (d) and (e) above, in commingling trust funds, charging borrowers amounts in excess of cost for credit reports without disclosing the profit, failing to disclose rebates paid to Respondents by lenders, and failing to make other required mortgage loan disclosures, constitutes dishonest dealing and is grounds to suspend or revoke the license and license rights of Respondent HOWELL pursuant to Code Section 10176(i).

## SECOND CAUSE OF ACCUSATION: PHELAN ESCROW INC. (Audit No. LA 070016)

14.

During the period between April 1, 2005 and July 31, 2007, in connection with the aforesaid real estate escrow activities, Respondents PHELAN ESCROW, HOWELL and TUTTLE, accepted or received funds, including trust funds from or on behalf of actual and prospective lenders and borrowers on loans secured by real property, and made deposits and/or disbursements of such funds. From time to time herein mentioned, said trust funds were deposited into an account maintained by Respondents at

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Citizens Business Bank, located at 12380 Hesperia Road, Suite 1, Victorville, California 92392, identified as follows:

Account No. 251227187, entitled, "Phelan Escrow Inc." (hereinafter referred to as "Trust Account"). During the audit period, this account was maintained for the receipts and disbursements of trust funds received in connection with PHELAN ESCROW's escrow activity. There were two signatories on the account, Respondent DOYLE C. HOWELL, JR. and CANDANCE HOWELL. One signature was required to withdraw or disburse funds from this account.

15.

On or about September 12, 2007, the Department completed its examination of Respondent PHELAN ESCROW's books and records pertaining to the real estate activities described in Paragraph 6 above, covering a period from approximately April 1, 2005 to July 31, 2007. The primary purpose of the examination was to determine Respondent's compliance with the Real Estate Law. The examination, Audit No. LA 070016 revealed violations of the Code and Regulations, as set forth below and as more specifically set forth in the Audit Reports and Exhibits attached thereto.

16.

In the course of activities described in Paragraph 6 above, and during the examination period described in Paragraph 15, Respondents acted in violation of the Code and the

Regulations in that:

a) As of July 31, 2007, there was a shortage in the trust account of \$26,457.93, and the owners of the trust funds did not give Respondents written consent to allow them to reduce the balance of funds in the trust account to an amount less than the aggregate trust fund liabilities. This shortage was due to bank charges totaling \$17,715.35, a negative balance of accounts totaling \$3,332.58, and conversion of trust funds totaling \$5,410.00. There were also broker funds of \$15,000.00 in the trust account, and unaccounted for funds of \$444.55. There was no evidence in the files examined that the owners of the trust funds had given Respondents written consent to allow Respondents to reduce the balance of funds in the trust account to an amount less than the aggregate trust fund liabilities. This mishandling of trust funds was in violation of Code Section 10145 and Regulations 2832.1, 2950(d) and 2951.

b) On April 11, 2007, Respondents deposited trust funds in the amount of \$8,000.00 into their general business account. On April 30, the balance in the general account was \$662.24, on May 7, 2007, the balance in the general account was \$572.85, on June 4, 2007, the balance in the general account was \$308.90, and on July 27, 2007, the balance in the general account was \$163.77. Funds were deposited back into the trust account on June 6, 2007 (\$2590.00) and August 3, 2007 (\$5,410.00). In addition, Respondent HOWELL kept \$15,000.00 of his own funds in

the trust account. Commingling and conversion of trust funds was in violation of Code Sections 10145 and 10176(e), and Regulations 2835, 2950(d) and 2951.

The control records (Receipt Register, Check c) Register and Wire Register) maintained of all the receipts and disbursements of trust funds in connection with the broker escrow activity were inaccurate and incomplete. Some of the receipts deposited into the trust account and some of the disbursements made from the trust account were not recorded in the control records at all. In addition, some of the receipts and disbursements were not recorded correctly in the control records. Examples included:

#### Receipts/Disbursements Not Recorded:

Amo	ount	Date of Dep. Or Disbursemt.	Type of Trans.	Escrow No.
\$	2,590.00	6/6/2007	Deposit	None
\$	8,000.00	4/11/2007	Wire Out	None
\$	2,450.00	7/19/2007	Wire Out	DM070351
\$20	00,090.81	5/31/2006	Wire in	DM060235

#### Dates of Receipts/Disbursements Not Recorded Correctly:

Type Escrow No.

Amount	Date of Dep./ Disb.	Date Posted	Type Escrow No.	
\$ 1,000.00	4/4/2007	(7/31/2007)	Wire in	DM070320
\$ 83,901.53	1/30/2006	(2/6/2006)	Wire out	JP060217
\$ 13 000 00	1/31/2006	(2/6/2006)	Wire out	JP060217

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Failure to maintain proper control records was in violation of Code Section 10145 and Regulations 2831, 2950(d) and 2951.

d) The separate records of receipts and disbursements

- d) The separate records of receipts and disbursements of trust funds for each beneficiary or transaction in connection with the escrow activity were inaccurate and incomplete.

  Examples include the transactions listed in subsection (c) above. This was in violation of Code Section 10145 and Regulations

  2831.1. 2950(d) and 2951.
- e) Respondents failed to maintain a monthly reconciliation of all the separate records to the control records of all trust funds received and disbursed for the broker escrow activity, in violation of Code Section 10145 and Regulations 2831.2, 2950(d) and 2951.
- f) According to the bank signature card provided for the trust account, at the time of the audit, the bank account was not designated as a trust account, in violation of Code Section 10145 and 2832.
- g) Respondents allowed Candance Howell (Respondent HOWELL's wife), who was unlicensed and was not an employee of Respondents, to be a signatory on the trust account. The fidelity bond coverage was not adequate to cover the maximum amount of trust funds to which the unlicensed, non-employee had access at any given time. In addition, Respondent TUTTLE was not a signer on the account during the time in which she was a

designated broker. These trust account violations were in 1 violation of Code section 10145 and Regulations 2834, 2950(d) and 2 2951. 3 Respondents engaged in an earnings credit h) 4 relationship with the bank whereby Respondents received bank 5 charge offsets on the basis of the deposit of escrow trust funds. 6 These profits were not disclosed to the owners of the trust 7 Examples included an earnings credit of \$204.56 in April funds. of 2007, of \$93.36 in May of 2007, of 73.63 in June of 2007 and 9 10 of \$51.31 in July of 2007. This secret profit was in violation 11 of Code Section 10176(g). 12 Respondents used the unlicensed fictitious business i) 13 name of "Phelan Escrow" in connection with the broker escrow 14 activity during the audit period without first obtaining a 15 license from the Department bearing that fictitious name, in 16 violation of Code Section 10159.5 and Regulation 2731. 17 Respondents failed to advise all parties in writing 18 of its ownership interest in the escrow division when the escrow 19 instructions were provided, in violation of Regulation 2950(h). 20 17. 21 The conduct, acts and/or omissions of Respondents 22 PHELAN ESCROW, HOWELL and TUTTLE, as set forth in Paragraph 16 23 24 above, violated the Code and Regulations as follows: 25 PROVISIONS VIOLATED PARAGRAPH 26 Code Section 10145 and 16(a)

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Regulations 2832.1,

		2950(d) and 2951		
2	16(b)	Code Sections 10145 and 10176(e) and Regulations 2835, 2930(d) and 2951		
3	. 16(c)	Code Section 10145 and Regulations 2831.1, 2950(d) and 2951		
5 6 7	· 16(d)	Code Section 10145 and Regulations 2831.1, 2950(d) and 2951		
8	16(e)	Code Section 10145 and Regulations 2831.2, 2950(d) and 2951		
10	16(f)	Code Section 10145 and Regulation 2832		
12	16(g)	Code Section 10145 and Regulations 2834, 2950(d) and 2951		
14	16(h)	Code Section 10176(g)		
15	16(i)	Code Section 10159.5 and Regulation 2731		
16 17	16(j)	Regulation 2950(h)		
18	The foregoing violations constitute grounds to			
19	discipline each Respondent's license and/or license rights			
20	pursuant to Business and Professions Code Section 10177(d),			
21	10176(e), 10176(g) and/or 10177(g).			
22	Failure to Supervise			
24	18.			
. 25	The conduct, acts and/or omissions set forth in			
26	Paragraphs 10 and 16 constitute grounds to discipline the			
27	licenses and license rights of Respond	lent HOWELL and Respondent		
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TUTTLE for failure to supervise the activities of PHELAN ESCROW to ensure compliance with the real estate laws, pursuant to Code Section 10177(h) and/or 10177(g).

19.

The conduct, acts and/or omissions set forth in Paragraph 16 constitute grounds to discipline the licenses and license rights of Respondent HOWELL for commingling, fraud and dishonest dealing, pursuant to Code Sections 10176(e) and 10176(i).

# THIRD CAUSE OF ACCUSATION (Suspension of Corporation)

20.

On or about February 1, 2008, pursuant to the provisions of Section 23302 of the California Revenue and Taxation Code, the rights and privileges of Respondent PHELAN ESCROW INC. were suspended by the California Secretary of State.

21.

The suspension of Respondent PHELAN ESCROW INC. by the California Secretary of State constitutes grounds to suspend or revoke Respondent PHELAN ESCROW INC.'s corporate real estate broker license pursuant to Code Sections 10177(d), 10177(f), and/or 10177(g) in conjunction with Regulation 2742.

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Deputy Real Estate Commissioner

cc: Phelan Financial Services, Inc.

Phelan Escrow, Inc.

Doyle Clinton Howell, Jr.

Elizabeth Tuttle

Sacto. Robin Trujillo

L.A. Audits (Wanis)

OAH

MARTHA J. ROSETT, Counsel (SBN 142072) Department of Real Estate 320 West Fourth St., #350 Los Angeles, CA 90013 (213) 576-6982 (213) 620-6430 (direct) 7 8 10 11 12 13 14 15 16 17 18 19 20 21

AUG. 8, 2008 DEPARTMENT OF REAL ESTATE

### BEFORE THE DEPARTMENT OF REAL ESTATE

#### STATE OF CALIFORNIA

) No. 35195 LA In the Matter of the Accusation of ) ACCUSATION PHELAN FINANCIAL SERVICES INC.; PHELAN ESCROW INC.; DOYLE CLINTON HOWELL, JR., individually and as designated broker-officer of Phelan Financial Services Inc. and of Phelan Escrow Inc.; and ELIZABETH TUTTLE, individually and as designated broker-officer of Phelan Financial Services Inc., Respondents.

The Complainant, Robin Trujillo, a Deputy Real Estate Commissioner, for cause of Accusation against PHELAN FINANCIAL SERVICES INC.; PHELAN ESCROW INC.; DOYLE CLINTON HOWELL, JR., individually and as designated broker-officer of Phelan Financial Inc. and of Phelan Escrow Inc.; and ELIZABETH TUTTLE, individually and as designated broker-officer of Phelan Financial Services Inc., is informed and alleges as follows:

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The Complainant, Robin Trujillo, a Deputy Real Estate

Commissioner of the State of California, makes this Accusation in
her official capacity.

2.

Respondent PHELAN FINANCIAL SERVICES INC. (hereinafter "PHELAN FINANCIAL"), is presently licensed and at all times relevant herein was licensed under the Real Estate Law, Part 1 of Division 4 of the California Business and Professions Code (hereinafter "Code") as a corporate real estate broker. Respondent PHELAN FINANCIAL has been licensed by the Department of Real Estate of the State of California (hereinafter "Department") as a corporate real estate broker since on or about December 8, 2001. From November 3, 2003, and continuing through on or about June 27, 2006, Respondent PHELAN FINANCIAL was authorized to act by and through Respondent ELIZABETH TUTTLE as the designated officer and broker responsible, pursuant to the provisions of Code Section 10159.2 for the supervision and control of the activities conducted on behalf of PHELAN FINANCIAL by PHELAN FINANCIAL's officers and employees. Beginning on or about June 28, 2006, and continuing to the present, Respondent PHELAN FINANCIAL was authorized to act by and through Respondent DOYLE CLINTON HOWELL, JR. as its designated broker-officer.

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3.

Respondent PHELAN ESCROW INC. (hereinafter "PHELAN ESCROW"), is presently licensed and at all times relevant herein was licensed under the Real Estate Law as a corporate real estate broker. Respondent PHELAN ESCROW has been licensed by the Department as a corporate real estate broker since on or about August 22, 2003. Between on or about August 22, 2003, and continuing through on or about May 2, 2006, Respondent PHELAN ESCROW was authorized to act by and through Respondent ELIZABETH TUTTLE as its designated broker-officer. Beginning on or about May 2, 2006, and continuing to the present, Respondent PHELAN ESCROW was and is authorized to act by and through Respondent PHELAN ESCROW was and is authorized to act by and through Respondent DOYLE CLINTON HOWELL, JR. as its designated broker-officer.

4.

Respondent DOYLE CLINTON HOWELL, JR. (hereinafter "HOWELL"), is licensed and at all times relevant herein was licensed under the Code as a real estate broker. Respondent HOWELL has been licensed by the Department as a real estate broker since on or about May 2, 2006. Beginning on or about May 2, 2006, and continuing to the present, Respondent HOWELL was and is the broker-officer of Respondent PHELAN ESCROW, designated pursuant to Code Section 10159.2 to be responsible for the supervision and control of the activities conducted on behalf of PHELAN ESCROW by PHELAN ESCROW's officers and employees.

Beginning on or about June 28, 2006, and continuing to the

present, Respondent HOWELL was and is the designated broker-officer of Respondent PHELAN FINANCIAL.

5.

Respondent ELIZABETH TUTTLE (hereinafter "TUTTLE") was and is licensed or has licensed rights as a real estate broker.

Respondent TUTTLE was first licensed by the Department in 1970.

Between on or about August 22, 2003 and May 2, 2006, Respondent

TUTTLE was the broker-officer of Respondent PHELAN ESCROW

designated pursuant to Code Section 10159.2 to be responsible for the supervision and control of the activities conducted on behalf of PHELAN ESCROW by PHELAN ESCROW's officers and employees.

Between on or about November 3, 2003 and June 27, 2006,

Respondent TUTTLE was the designated broker-officer of Respondent PHELAN FINANCIAL.

6.

At all times material herein, Respondents engaged in the business of, acted in the capacity of, advertised or assumed to act as real estate brokers in the State of California within the meaning of Code Section 10131(d), for another or others in expectation of compensation. Said activity included representing borrowers and lenders of loans secured by real property, and performing loan servicing and escrow activities in relation to those loans pursuant to the exemption set forth in Financial Code Section 17006(a)(4).

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7.

All further references to "Respondents" include the individuals listed in Paragraphs 2 through 6 above as well as the employees, agents and real estate licensees employed by or associated with each Respondent, who at all times material herein were engaged in the furtherance of the business or operations of said parties and who were acting within the course and scope of their authority, agency or employment.

## FIRST CAUSE OF ACCUSATION: PHELAN FINANCIAL SERVICES (Audit No. LA 070015)

8.

During the period between April 1, 2005 and July 31, 2007, in connection with the aforesaid real estate mortgage loan activities, Respondents PHELAN FINANCIAL, HOWELL and TUTTLE, accepted or received funds, including funds in trust (hereinafter "trust funds") from or on behalf of actual and prospective lenders and borrowers on loans secured by real property, and made deposits and/or disbursements of such funds. In connection with the mortgage loan brokering activities, Respondents did not maintain a trust account during the audit period.

9.

On or about September 12, 2007, the Department completed its examination of Respondent PHELAN FINANCIAL's books and records pertaining to the real estate activities described in Paragraphs 2 and 6 above, covering a period from approximately

April 1, 2005 to July 31, 2007. The primary purpose of the examination was to determine Respondent's compliance with the Real Estate Law. The examination, Audit No. LA 070015, revealed violations of the Code, and of Title 10, Chapter 6, California Code of Regulations (hereinafter "Regulations"), as set forth below and as more specifically set forth in the Audit Reports and Exhibits attached thereto.

10.

In the course of activities described in Paragraphs 2 and 6 above, and during the examination period described in Paragraph 9, Respondents acted in violation of the Code and the Regulations in that:

a) PHELAN FINANCIAL collected trust funds in the form of credit report fees from lenders on behalf of the borrowers and deposited such funds into the general account, then made payments to the service providers from the general account. In four sampled transactions, PHELAN FINANCIAL charged the borrowers for credit report fees in excess of the amount billed by the credit reporting company and there was no evidence that PHELAN FINANCIAL disclosed the extra fees to the borrowers. The following are

<u>Borrower</u>	Date Loan Funded	Credit Report Fees Recd.	Fees Charged Bal.
G. Lombardi	1/24/07	\$60.00	\$19.60 \$40.40
D.A. Baker	6/27/06	\$60.00	\$18.00\$42.00

examples:

∥н.	Williams	6/28/06	\$60.00	\$29.00	\$30.40
F.	Kent	3/10/06	\$60.00	\$18.00	\$42.00
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Commingling of trust funds with general funds was in violation of Code Sections 10145 and 10176(e) and Regulation 2832. Failure to disclose the amount of fees collected in excess of what was charged constituted a secret profit or undisclosed compensation, in violation of Code Section 10176(g).

- b) Respondent PHELAN FINANCIAL did not maintain a columnar record for the credit report fees that were collected from the escrow companies, in violation of Code Section 10145 and Regulation 2831.
- c) Respondent PHELAN FINANCIAL did not maintain a separate record for each loan transaction for the credit report fees that were collected from the escrow companies, in violation of Code Section 10145 and Regulation 2831.1.
- d) In nine out of the seventeen files examined,
  Respondent PHELAN FINANCIAL failed to disclose the yield spread
  premium (rebate) paid by the lender on the Mortgage Loan
  Disclosure Statement (MLDS). In addition, in five of the files
  examined, PHELAN FINANCIAL did not retain a complete copy of the
  DRE approved MLDS as signed by the broker and/or his
  representatives. Examples include:

Borrower	MLDS	YSP	Date	Amt. Pd.
Lombardi-	No	No	10/02/06	\$11,400.00
Hudson	Yes	No	10/24/06	\$ 4,407.03

- 7 -

\$ 2,689.11 6/15/07 Neavill Yes No \$ 3,100.83 2/21/07 Cook No No 2 Failure to disclose rebates paid by lenders and to 3 provide and retain copies of properly signed MLDS forms in 4 transaction files is in violation of Code Section 10240(a) and 5 Regulation 2840. 6 In files in which the MLDS was provided, Respondent 7 PHELAN FINANCIAL failed to disclose the corporate license number, 8 9 in violation of Code Section 10236.4. 10 1.1. 11 The conduct, acts and/or omissions of Respondents 12 PHELAN FIANCIAL and HOWELL, as described in Paragraph 10, above, 13 violated the Code and Regulations in the following ways: 14 PROVISIONS VIOLATED PARAGRAPH 15 Code Sections 10145, 10176(e) 10(a) and 10176(g); and Regulation 16 2832. 17 Code Section 10145 and 10(b) 18 Regulation 2831. 19 Code Section 10145 and 10(c) Regulation 2831.1. 20 Code Section 10240(a) and 10(d) 21 Regulation 2840. 22 Code Section 10236.4. 10(e) 23 The foregoing violations constitute cause for the 24 suspension or revocation of the real estate licenses and license 25 rights of Respondent PHELAN FINANCIAL, Respondent HOWELL, and 26 Respondent TUTTLE under the provisions of Code Sections 10177(d), 27

10176(g), 10176(e) and 10177(g).

12.

The violations set forth above constitute cause for the suspension or revocation of Respondent HOWELL's real estate license and/or license rights, as the broker-officer of Respondent PHELAN FINANCIAL, for failing to supervise the activities of the corporation, in violation of Code Sections 10159.2, in conjunction with 10177(h), 10177(d) and 10177(g).

# SECOND CAUSE OF ACCUSATION: PHELAN ESCROW INC. (Audit No. LA 070016)

13.

During the period between April 1, 2005 and July 31, 2007, in connection with the aforesaid real estate escrow activities, Respondents PHELAN ESCROW, HOWELL and TUTTLE, accepted or received funds, including trust funds from or on behalf of actual and prospective lenders and borrowers on loans secured by real property, and made deposits and/or disbursements of such funds. From time to time herein mentioned, said trust funds were deposited into an account maintained by Respondents at Citizens Business Bank, located at 12380 Hesperia Road, Suite 1, Victorville, California 92392, identified as follows:

Account No. 251227187, entitled, "Phelan Escrow Inc."

(hereinafter referred to as "Trust Account"). During the audit period, this account was maintained for the receipts and disbursements of trust funds received in connection with PHELAN

ESCROW's escrow activity. There were two signatories on the account, Respondent DOYLE C. HOWELL, JR. and CANDANCE HOWELL. One signature was required to withdraw or-disburse funds from this account.

14.

On or about September 12, 2007, the Department completed its examination of Respondent PHELAN ESCROW's books and records pertaining to the real estate activities described in Paragraphs 3 and 4 above, covering a period from approximately April 1, 2005 to July 31, 2007. The primary purpose of the examination was to determine Respondent's compliance with the Real Estate Law. The examination, Audit No. LA 070016 revealed violations of the Code and Regulations, as set forth below and as more specifically set forth in the Audit Reports and Exhibits attached thereto.

15.

In the course of activities described in Paragraphs 3 and 6 above, and during the examination period described in Paragraph 14, Respondents acted in violation of the Code and the Regulations in that:

a) As of July 31, 2007, there was a shortage in the trust account of \$26,457.93, and the owners of the trust funds did not give Respondents written consent to allow them to reduce the balance of funds in the trust account to an amount less than the aggregate trust fund liabilities. This shortage was due to

bank charges totaling \$17,715.35, a negative balance of accounts totaling \$3,332.58, and conversion of trust funds totaling \$5,410.00. There were also broker funds of \$15,000.00 in the trust account, and unaccounted for funds of \$444.55. There was no evidence in the files examined that the owners of the trust funds had given Respondents written consent to allow Respondents to reduce the balance of funds in the trust account to an amount less than the aggregate trust fund liabilities. This mishandling of trust funds was in violation of Code Section 10145 and Regulations 2832.1, 2950(d) and 2951.

- b) On April 11, 2007, Respondents deposited trust funds in the amount of \$8,000.00 into their general business account. On April 30, the balance in the general account was \$662.24, on May 7, 2007, the balance in the general account was \$572.85, on June 4, 2007, the balance in the general account was \$308.90, and on July 27, 2007, the balance in the general account was \$163.77. Funds were deposited back into the trust account on June 6, 2007 (\$2590.00) and August 3, 2007 (\$5,410.00). In addition, Respondent HOWELL kept \$15,000.00 of his own funds in the trust account. Commingling and conversion of trust funds was in violation of Code Sections 10145 and 10176(e), and Regulations 2835, 2950(d) and 2951.
- c) The control records (Receipt Register, Check
  Register and Wire Register) maintained of all the receipts and
  disbursements of trust funds in connection with the broker escrow

activity were inaccurate and incomplete. Some of the receipts deposited into the trust account and some of the disbursements made from the trust account were not recorded in the control records at all. In addition, some of the receipts and disbursements were not recorded correctly in the control records. Examples included:

### Receipts/Disbursements Not Recorded:

Am	ount	Date of Dep. Or Disbursemt.	Type of Trans.	Escrow No.
\$	2,590.00	6/6/2007	Deposit	None
\$	8,000.00	4/11/2007	Wire Out	None
\$	2,450.00	7/19/2007	Wire Out	DM070351
\$2	00,090.81	5/31/2006	Wire in	DM060235
	Dates of Re	ceipts/Disburse	ments Not Recorded C	Correctly:

	Disb.			
\$ 1,000.00	4/4/2007	(7/31/2007)	Wire in	DM070320
\$ 83,901.53	1/30/2006	(2/6/2006)	Wire out	JP060217
\$ 13,000.00	1/31/2006	(2/6/2006)	Wire out	JP060217

Date of Dep./

Date Posted

Type Escrow No.

Failure to maintain proper control records was in violation of Code Section 10145 and Regulations 2831, 2950(d) and 2951.

d) The separate records of receipts and disbursements of trust funds for each beneficiary or transaction in connection with the escrow activity were inaccurate and incomplete.

Amount

Examples include the transactions listed in subsection (c) above. This was in violation of Code Section 10145 and Regulations 2831.1, 2950(d) and 2951. 3 Respondents failed to maintain a monthly 4 reconciliation of all the separate records to the control records of all trust funds received and disbursed for the broker escrow 6 activity, in violation of Code Section 10145 and Regulations 7 8 2831.2, 2950(d) and 2951. According to the bank signature card provided for 9 the trust account, at the time of the audit, the bank account was 10 11 not designated as a trust account, in violation of Code Section 12 10145 and 2832. 13 Respondents allowed Candance Howell (Respondent 14 HOWELL's wife), who was unlicensed and was not an employee of 15 Respondents, to be a signatory on the trust account. 16 fidelity bond coverage was not adequate to cover the maximum 17 amount of trust funds to which the unlicensed, non-employee had 18 access at any given time. In addition, Respondent TUTTLE was not 19 a signer on the account during the time in which she was a 20 designated broker. These trust account violations were in violation of Code section 10145 and Regulations 2834, 2950(d) and 22 23 2951. 24 Respondents engaged in an earnings credit h) 25 relationship with the bank whereby Respondents received bank 26 charge offsets on the basis of the deposit of escrow trust funds. 27

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These profits were not disclosed to the owners of the trust funds. Examples included an earnings credit of \$204.56 in April of 2007, of \$93.36 in May of 2007, of 73.63 in June of 2007 and, of \$51.31 in July of 2007. This secret profit was in violation of Code Section 10176(g).

i) Respondents used the unlicensed fictitious business name of "Phelan Escrow" in connection with the broker escrow

- i) Respondents used the unlicensed fictitious business name of "Phelan Escrow" in connection with the broker escrow activity during the audit period without first obtaining a license from the Department bearing that fictitious name, in violation of Code Section 10159.5 and Regulation 2731.
- j) Respondents failed to advise all parties in writing of its ownership interest in the escrow division when the escrow instructions were provided, in violation of Regulation 2950(h).

16.

The conduct, acts and/or omissions of Respondents

PHELAN ESCROW, HOWELL and TUTTLE, as set forth in Paragraph 15

above, violated the Code and Regulations as follows:

19	<u>PARAGRAPH</u>	PROVISIONS VIOLATED
20	15 (a)	Code Section 10145 and Regulations 2832.1,
21		2950(d) and 2951
22	15(b)	Code Sections 10145 and 10176(e) and Regulations
23		2835, 2950(d) and 2951
24	15(c)	Code Section 10145 and Regulations 2831.1,
25		2950(d) and 2951
26	15 (d)	Code Section 10145 and
27		Regulations 2831.1,

2950(d) and 2951 1 Code Section 10145 and 15(e) 2 Regulations 2831.2, 2950(d) and 2951 3 Code Section 10145 and 15(f) 4. Regulation 2832 5 Code Section 10145 and 15 (g) Regulations 2834, 2950(d) 6 and 2951 7 15(h) Code Section 10176(g) 8 Code Section 10159.5 and 15(i) 9 Regulation 2731 10 Regulation 2950(h) 15(j) 11 The foregoing violations constitute grounds to 12 discipline each Respondent's license and/or license rights 13 pursuant to Business and Professions Code Section 10177(d), 14 10176(e), 10176(g) and/or 10177(g). 15 16 Failure to Supervise 17 17. 18 The conduct, acts and/or omissions set forth in 19 Paragraphs 10 and 15 constitute grounds to discipline the 20 licenses and license rights of Respondent HOWELL and Respondent 21 TUTTLE for failure to supervise the activities of PHELAN ESCROW 22 to ensure compliance with the real estate laws, pursuant to Code 23 Section 10177(h) and/or 10177(g). 24 111 25 /// 26

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WHEREFORE, Complainant prays that a hearing be
conducted on the allegations of this Accusation and that upon
proof thereof, a decision be rendered imposing disciplinary
action against all licenses and/or license rights of Respondent
PHELAN FINANCIAL SERVICES INC., Respondent PHELAN ESCROW, INC.,
Respondent DOYLE CLINTON HOWELL, JR. and Respondent ELIZABETH
TUTTLE under the Real Estate Law and for such other and further
relief as may be proper under applicable provisions of law.
Dated at Los Angeles, California
this <u>le</u> day of <u>allquet</u> , 2008.

Deputy Real Estate Commissioner

cc: Phelan Financial Services, Inc.
 Phelan Escrow, Inc.
 Doyle Clinton Howell, Jr.
 Elizabeth Tuttle
 Sacto.
 Robin Trujillo
 L.A. Audits (Wanis)