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JAN 27 2012

DEPARTMENT/OF REAL ESTATE

NO. H-35133 LA

L-20080890635

BEFORE THE DEPARTMENT OF REAL ESTATE

STATE OF CALIFORNIA

In the Matter of the Accusation of

SYNERGY FINANCIAL MANAGEMENT, CORPORATION, doing business as

Directlender.com and Synergy

Financial Corporation; LOUIS LEON

PACIFIC, individually and as designated officer; YI FAN WU,

individually and as former designated officer; and RONALD DEAN)

CUHA, individually and as former

designated officer of Synergy Financial Management Corporation,

Respondents.

DISMISSAL

The Accusation and First Supplemental Accusation filed against Respondent, RONALD DEAN CUHA, are DISMISSED, due to the death of Respondent RONALD DEAN CUHA.

IT IS SO ORDERED this 13th day of

BARBARA J. BIGBY

Acting Real Estate Commissioner

Lauto

ELLIOTT MAC LENNAN, SBN 66674 Department of Real Estate 320 West 4th Street, Ste. 350 Los Angeles, California 90013-1105

(213) 576-6911 (direct) Telephone: -or-(213) 576-6982 (office)

# FILED

JUN 2 2,2009

DEPARTMENT OF REAL ESTATE

BEFORE THE DEPARTMENT OF REAL ESTATE

STATE OF CALIFORNIA

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In the Matter of the Accusation of

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SYNERGY FINANCIAL MANAGEMENT CORPORATION, doing business as Directlender.com and Synergy Financial Corporation; LOUIS LEON PACIFIC, individually and as designated officer; YI FAN WU, individually and as former designated officer; and RONALD DEAN CUHA, individually and as former designated officer of Synergy Financial Management Corporation,

Respondents,

No. H-35133 LA L-2008080635

FIRST SUPPLEMENTAL

ACCUSATION

The Complainant, Robin Trujillo, acting in her official capacity as a Deputy Real Estate Commissioner of the State of California, incorporates herein the allegations of the Accusation filed on July 22, 2008.

Complainant hereby supplements and amends the Accusation filed in this matter on July 22, 2008, as follows:

## LICENSE HISTORY (updated)

11.

A. PACIFIC was SYNERGY's designated officer until August 11, 2008. YU and CUHA are former designated officers prior to PACIFIC's tenure.

B. At all times herein mentioned, SYNERGY, is and was a California corporation. SYNERGY is owned by Synergy Financial LLC. At all times mentioned herein, the below named licensee has owned or controlled more than 10% of SYNERGY:

Synergy Financial LLC. Member/Owner	% Membership Interest	Real Estate Licensee
Bernadette Carr	70%	Expired Salesperson April 28, 2008

## BROKERAGE ACTIVITIES (updated)

12.

At all times mentioned, in the City of Fountain Valley,
County of Los Angeles, SYNERGY acted as a real estate broker
engaging in licensed activities within the meaning of Code
Sections:

A. Code Section 10131(d) (Mortgage Loan Brokerage).

Respondent's engaged in activities with the public wherein

lenders and borrowers were solicited for loans secured directly

or collaterally by liens on real property, wherein such loans

were arranged, negotiated, processed and consummated on behalf of

others for compensation or in expectation of compensation and for fees often collected in advance.

B. 10131(d) and 10131.2 (Loan Modification).

Respondent SYNERGY engaged in the business of a loan modification service and an advance fee brokerage dba Directlender.com aka Directlender and Synergy Financial Management Corporation.

Respondent SYNERGY employed unlicensed persons who performed loan modification services on behalf of distressed homeowner-borrowers seeking modification of the terms of their home loans including forbearance agreements, principal/interest reduction, foreclosure abatement, loan refinance, and/or short sale services for or in expectation of compensation and for fees solicited, charged and collected in advance.

SECOND CAUSE OF ACTION (Loan Modification Brokerage Audit)

13.

On January 27, 2009, the Department completed an audit examination of the books and records of SYNERGY pertaining to the loan modification activities described in Paragraph 4, which require a real estate license. The audit examination covered a period of time beginning on December 1, 2007 to August 11, 2008. The audit examination revealed violations of the Code and the Regulations as set forth in the following paragraphs and more fully discussed in Audit Report LA 080050 and the exhibits and work papers attached to said audit report.

## TRUST ACCOUNT

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14.

During the audit period SYNERGY did not maintain a trust account for its loan modification brokerage.

VIOLATIONS OF THE REAL ESTATE LAW (Loan Modification Audit)

15.

In the course of activities described in Paragraph 12 and during the examination period described in Paragraph 13, Respondents SYNERGY and PACIFIC acted in violation of the Code and the Regulations in which Respondents:

- (a) SYNERGY used the fictitious name of "DirectLender", to conduct licensed activities including a loan modification and advanced fee brokerage, without first obtaining from the Department a license bearing said fictitious business name, in violation of Code Section 10159.5 and Regulation 2731.
- (b) SYNERGY dba DirectLender conducted loan modification services by unlicensed persons for the following distressed homeowners in violation of Code Sections 10176(i) and 10177(g):

Homeowner Property Address Date of Amount Unlicensed Agreement Agent of Payment \$3,995 Erick 2949 Wellington January Rey Reyes 14, 2007 Alvarado Rd. Los Angeles, Mike Hill Simeon 17057 La Vesu February \$4,995 Callender Rd. 1, 2008 Fontana Harold 1825 Wilbur Dr. March 18, \$2,700 Robert Martinez 2008 Pound Modesto \$450 Alfredo 1245 Santa Ynez December Michael J. Chula Vista 24, 2007 Hill Andres 10/2/08 Not Stated \$1,050 Pilar Mora Tony Perry/ Daniel Reyes

- (c) SYNERGY failed to submit an advance fee agreement to the Department prior to its use in its loan modification activity including an allocation and disbursement of the amount collected as the advance fee, in violation of Code Sections 10085 and 10146 and Regulations 2970 and 2972.
- (d) After notice and subpoena on January 5, 2009, SYNERGY failed to retain all records of SYNERGY's loan modification activity during the audit period requiring a real estate broker license, in violation of Code Section 10148.
- (e) PACIFIC failed to exercise adequate supervision over the mortgage and loan activities to ensure compliance the Real Estate Laws and Regulations and had no system in place for regularly monitoring his compliance with the Real Estate Law especially in regard to establishing policies to review trust fund handling and salesperson employment and termination, in violation of Code Sections 10159.2 and 10177(h).

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## DISCIPLINE STATUTES AND REGULATIONS (Loan Modification Audit)

16.

The conduct of Respondents SYNERGY and PACIFIC described in Paragraph 15, above, violated the Code and the Regulations as set forth below:

6	PARAGRAPH	PROVISIONS VIOLATED
7	PHOTOTI	FROVISIONS VIOLATED
8	454.	
9	15(a)	Code Section 10145 and Regulation 2831.3
10		•
11	15 (b)	Code Sections 10176(i) and/or 10177(g)
12		
13	15(c)	Code Sections 10085 and 10146 and
14		Regulations 2970 and 2972
15		
16	15(d)	Code Section 10148
17		
18	15(e)	Code Sections 10159.2 and 10177(h)
19		(PACIFIC only)
20	,	· · · - · · · · · · · · · · · · · · · ·

The foregoing violations constitute cause for the suspension or revocation of the real estate license and license rights of SYNERGY and PACIFIC under the provisions of Code Sections 10176(i), 10177(d) and/or 10177(g).

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## THIRD CAUSE OF ACCUSATION (Deceit by Misrepresentation)

17.

Respondents SYNERGY and PACIFIC intentionally engaged in the conduct above set forth in Paragraphs 13 through 16.

Alternatively, Respondents SYNERGY and PACIFIC engaged in negligent misrepresentation to homeowners, in violation of Code Sections 10176(a), 10176(i) and/or 10177(g).

18.

The overall conduct of Respondents SYNERGY and PACIFIC, constitutes negligence. This conduct and violation are cause for the suspension or revocation of the real estate license and license rights of said Respondents pursuant to Code Section 10177(g).

19.

The overall conduct of Respondent PACIFIC constitutes a failure on Respondent's part, as officer designated by a corporate broker licensee, to exercise the reasonable supervision and control over the licensed activities of SYNERGY, as required by Code Sections 10211 and 10159.2, and to keep SYNERGY in compliance with the Real Estate Law, and is cause for the suspension or revocation of the real estate license and license rights of PACIFIC pursuant to the provisions of Code Sections 10177(d), 10177(g) and 10177(h).

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WHEREFORE, Complainant prays that a hearing be conducted on the allegations of this Supplemental Accusation and that upon proof thereof, a decision be rendered imposing disciplinary action against the license and license rights of Respondents SYNERGY FINANCIAL MANAGEMENT CORPORATION AND LOUIS LEON PACIFIC, under the Real Estate Law (Part 1 of Division 4 of the Business and Professions Code) and for such other and further relief as may be proper under other applicable provisions of law.

Dated at Los Angeles, California

this 19 day of June 2009

Deputy Real Estate Commissioner

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cc: Synergy Financial Management Corporation

c/o Louis Leon Pacific D.O.

Robin Trujillo

Sacto

Audits - Dorcas Cheng & Gina King

FILED

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DEPARTMENT OF REAL ESTATE

BY:

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BEFORE THE DEPARTMENT OF REAL ESTATE

STATE OF CALIFORNIA

In the Matter of the Accusation of

ion of

No. H-35133 LA

SYNERGY FINANCIAL MANAGEMENT
CORPORATION, doing business as
Directlender.com and Synergy
Financial Corporation; LOUIS LEON
PACIFIC, individually and as
designated officer; YI FAN WU,
individually and as former
designated officer; and RONALD DEAN
CUHA, individually and as former
designated officer of Synergy
Financial Management Corporation,

Respondents.

DISMISSAL

The Accusation filed against YI FAN WU on July 22, 2008, is dismissed.

IT IS SO ORDERED this 27 day of \_\_\_\_\_, 2009.

JEFF DAVI Real Estate Commissioner

\_ 1 /

ELLIOTT MAC LENNAN, SBN 66674
Department of Real Estate
320 West 4th Street, Ste. 350
Los Angeles, California 90013-1105

FILED

Telephone:

(213) 576-6911 (direct) (213) 576-6982 (office)

JUL 22 2008

DEPARTMENT OF REAL ESTATE

BY:

BEFORE THE DEPARTMENT OF REAL ESTATE

STATE OF CALIFORNIA

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In the Matter of the Accusation of

SYNERGY FINANCIAL MANAGEMENT
CORPORATION, doing business as
Directlender.com and Synergy
Financial Corporation; LOUIS LEON
PACIFIC, individually and as
designated officer; YI FAN WU,
individually and as former
designated officer; and RONALD DEAN
CUHA, individually and as former
designated officer of Synergy
Financial Management Corporation,

Respondents.

No. H- 35133 LA  $\underline{A} \ \underline{C} \ \underline{C} \ \underline{U} \ \underline{S} \ \underline{A} \ \underline{T} \ \underline{I} \ \underline{O} \ \underline{N}$ 

The Complainant, Robin Trujillo, a Deputy Real Estate

Commissioner of the State of California, for cause of Accusation

against SYNERGY FINANCIAL MANAGEMENT CORPORATION, dba

Directlender.com and Synergy Financial Corporation; LOUIS LEON

PACIFIC, YI FAN WU and RONALD DEAN CUHA, individually and as

designated officer and respectively former designated officers of

Synergy Financial Management Corporation, alleges as follows:

- 1 -

1.

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The Complainant, Robin Trujillo, acting in her official capacity as a Deputy Real Estate Commissioner of the State of California, makes this Accusation against SYNERGY FINANCIAL MANAGEMENT CORPORATION, LOUIS LEON PACIFIC, YI FAN WU and RONALD DEAN CUHA.

2.

All references to the "Code" are to the California
Business and Professions Code and all references to "Regulations"
are to Title 10, Chapter 6, California Code of Regulations.

### LICENSE HISTORY

3.

A. At all times mentioned, SYNERGY FINANCIAL

MANAGEMENT CORPORATION ("SYNERGY") and LOUIS LEON PACIFIC

("PACIFIC"), YI FAN WU ("WU") and RONALD DEAN CUHA ("CHUA"), were

licensed or had license rights issued by the Department of Real

Estate ("Department") as real estate brokers.

B. At all times material herein, SYNERGY was licensed by the Department of Real Estate of the State of California (hereinafter "Department") as a corporate real estate broker by and through PACIFIC, WU and CUHA, as the designated officers and broker responsible, pursuant to Code Section 10159.2 of the Business and Professions Code for supervising the activities requiring a real estate license conducted on behalf SYNERGY of by SYNERGY's officers, agents and employees, including PACIFIC, WU

AND CUHA. SYNERGY was originally licensed as a corporate real estate broker on April 18, 2001. PACIFIC is the current designated officer. WU AND CUHA are former designated officers.

4.

BROKERAGE

At all times mentioned, in the City of Fountain Valley, County of Los Angeles, SYNERGY acted as a real estate broker conducting licensed activities within the meaning of Code Section 10131(d) by operating a mortgage and loan brokerage dba Directlender.com and Synergy Financial Corporation. In particular, Respondents engaged in activities with the public wherein lenders and borrowers were solicited for loans secured directly or collaterally by liens on real property, wherein such loans were arranged, negotiated, processed and consummated on behalf of others for compensation or in expectation of compensation and for fees often collected in advance.

#### AUDIT EXAMINATION

5.

On March 28, 2008, the Department completed an audit examination of the books and records of SYNERGY pertaining to the mortgage and loan activities described in Paragraph 4, which require a real estate license. The audit examination covered a period of time beginning on January 1, 2005 to November 30, 2007. The audit examination revealed violations of the Code and the Regulations as set forth in the following paragraphs, and more

fully discussed in Audit Report LA 070056 and the exhibits and work papers attached to said audit report.

### TRUST ACCOUNT

6.

During the audit period SYNERGY did not maintain a trust account pertaining to its mortgage loan activity or for the trust funds it collected and received in the form of deposits and reimbursements for credit reports and appraisal fees.

### VIOLATIONS OF THE REAL ESTATE LAW

7.

In the course of activities described in Paragraphs 4 and 6, above, and during the examination period described in Paragraph 5, Respondents SYNERGY and PACIFIC, WU AND CUHA, acted in violation of the Code and the Regulations in that they:

- (a) Failed to maintain a control record in the form of a columnar record in chronological order of all "Trust Funds Received, Not Placed Broker's Trust Account", in violation of Code Section 10145 and Regulation 2831. Credit report and appraisal fee reimbursement checks were not logged in a columnar control record.
- (b) Failed to maintain a separate record for each beneficiary or transaction, thereby failing to account for all trust funds received, deposited and disbursed for credit report and appraisal fee reimbursements, as required by Code Section 10145 and Regulation 2831.1.

(c) Mixed and commingled trust funds and personal funds by depositing credit report fees received from escrow into SYNERGY's general operating account and issuing checks from said account to credit companies after the escrow checks were deposited therein, in violation of Code Sections 10145 and 10176(e) and Regulation 2832(d). (d) After notice and subpoena on July 27, 2007, failed to produce or retain all records of SYNERGY's activity during the audit period requiring a real estate broker license, as required by Code Section 10148, specifically with respect to the transactions files for Manic Balijian for the real property 12 located at 816 Legacy Drive, San Marcos, California. (CUHA only) (e) Failed to notify the Department of the employment of salesperson Michael Timoschuk, as required by Code Section 10161.8 and Regulation 2752. (PACIFIC only) (f) Failed to retain the salesperson license certificate for ten salespersons, in violation of Code Section 10160 and Regulation 2753. (PACIFIC only) (g) Failed to exercise adequate supervision over the mortgage and loan activities to ensure compliance the Real Estate 21 22 Laws and Regulations and had no system in place for regularly 23 monitoring his compliance with the Real Estate Law especially in 24 regard to establishing policies to review trust fund handling and 25 salesperson employment and termination, in violation of Code 26 Sections 10159.2, 10177(h) and Regulation 2725. 27

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## DISCIPLINE STATUTES AND REGULATIONS

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The conduct of Respondents SYNERGY, PACIFIC, WU and CUHA described in Paragraph 7, above, violated the Code and the Regulations as set forth below: PARAGRAPH PROVISIONS VIOLATED

6	PARAGRAPH	PROVISIONS VIOLATED
7	7 (a)	Code Section 10145 and Regulation
8	,	2831
9		
10		
11	7 (b)	Code Section 10145 and Regulation
12		2831.1
13		
14	7 (c)	Code Sections 10145 and 10176(e)
15	, (6)	į
16	•	and Regulation 2832(d)
17		
18	7 (d)	Code Section 10148 (CUHA only)
19		
20		·
21	7(e)	Code Section 10161.8 and Regulation
22		2752 (PACIFIC only)
23		•
24		
25	7 (f)	Code Section 10160 and Regulation
26		2753 (PACIFIC only)
27		

7(g)

Code Section 10159.2 and Regulation

The foregoing violations constitutes cause for the suspension or revocation of the real estate license and license rights of SYNERGY, PACIFIC, WU and CUHA, under the provisions of Code Sections 10176(e), 10177(d) and/or 10177(g).

### NEGLIGENCE

9.

The overall conduct of Respondents SYNERGY, PACIFIC, WU and CUHA constitute negligence. This conduct and violation are cause for the suspension or revocation of the real estate license and license rights of said Respondents pursuant to the provisions of Code Section 10177(g).

## SUPERVISION AND COMPLIANCE

10.

The overall conduct of Respondents PACIFIC, WU and CUHA constitutes a failure on their part, as officers designated by a corporate broker licensee, to exercise the reasonable supervision and control over the licensed activities of SYNERGY, as required by Code Section 10159.2 and Regulation 2725, and to keep SYNERGY in compliance with the Real Estate Law, and is cause for the suspension or revocation of the real estate license and license rights of PACIFIC, WU and CUHA pursuant to the provisions of Code Sections 10177(d), 10177(g) and 10177(h).

WHEREFORE, Complainant prays that a hearing be conducted on the allegations of this Accusation and that upon proof thereof, a decision be rendered imposing disciplinary action against the license and license rights of Respondents SYNERGY FINANCIAL MANAGEMENT CORPORATION, LOUIS LEON PACIFIC, YI FAN WU and RONALD DEAN CUHA, under the Real Estate Law (Part 1 of Division 4 of the Business and Professions Code) and for such other and further relief as may be proper under other applicable provisions of law.

Dated at Los Angeles, California

this 30 day of June 2008.

Deputy Real Estate (Commissioner

1.0

Ronald Dean Cuha Robin Trujillo

Yi Fan Wu

Sacto Audits - Dorcas Cheng

c/o Louis Leon Pacific D.O.

Synergy Financial Management Corporation