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BEFORE THE DEPARTMENT OF REAL ESTATE

STATE OF CALIFORNIA

In the Matter of the Accusation of

No. H-34812 LA

FIRST RATE REALTY INC. and RAPHAEL GREG IRVING, individually and as designated officer of First Rate Realty Inc.,

Respondents

DECISION

This Decision is being issued in accordance with the provisions of Section 11520 of the Government Code, on evidence of compliance with Section 11505 of the Government Code and pursuant to the Order of Default filed on July 28, 2008, and the findings of fact set forth herein are based on one or more of the following: (1) Respondent FIRST RATE REALTY INC.'s express admissions; (2) affidavits; and (3) Department Audit Report LA 070070 (4) other evidence.

FACTUAL FINDINGS

1.

On April 9, 2008, Robin Trujillo filed the Accusation in her official capacity as a Deputy Real Estate Commissioner of the State of California. The Accusation, Statement to Respondent, and Notice of Defense were mailed by certified mail, to Respondent's last known mailing addresses on file with the Department on April 9, 2008 and April 22, 2008, by certified mail.

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On July 28, 2008, no Notice of Defense having been filed herein within the time prescribed by Section 11506 of the Government Code, Respondent FIRST RATE REALTY INC.'s ("FRRI") default was entered herein.

LICENSE HISTORY

3.

A. At all times mentioned, FIRST RATE REALTY INC. ("FRRI") was licensed or had license rights issued by the Department of Real Estate ("Department") as a real estate broker. On November 21, 2005, FRRI was originally licensed as a real estate broker.

B. At all times mentioned, RAPHAEL GREG IRVING ("IRVING") was licensed or had license rights issued by the Department as a real estate broker. On June 8, 1991, IRVING was originally licensed as a real estate salesperson. On January 18, 1995, IRVING was originally licensed as a real estate broker. On June 26, 1999, IRVING was licensed as the designated officer of FRRI.

C. At all times material herein, FRRI was licensed by the Department as a corporate real estate broker by and through IRVING, as the designated officer and broker responsible, pursuant to Section 10159.2 of the Business and Professions Code ("Code") for supervising the activities requiring a real estate license conducted on behalf FRRI of by FRRI's officers, agents and employees, including IRVING.

BROKERAGE

4.

At all times mentioned, in the City of Hawthorne, County of Los Angeles, FRRI and IRVING acted as real estate brokers and conducted licensed activities within the meaning of Code Section 10131(a). FRRI and IRVING operated a residential resale brokerage and engaged in the business of, acted in the capacity of, advertised or assumed to act as real estate brokers, including the solicitation for listings of and the negotiation of the sale of real property as the agent of others.

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On November 27, 2007, the Department attempted to complete an audit examination of the books and records of FRRI pertaining to the mortgage and loan activities described in Finding 4, which require a real estate license. The audit examination covered a period of time beginning on September 1, 2006 to August 31, 2007. The audit examination revealed violations of Title 10, Chapter 6, California Code of Regulations (Regulations") as set forth in the following Findings, and more fully discussed in Audit Report LA 070070 and the exhibits and work papers attached to said audit report.

VIOLATION OF THE REAL ESTATE LAW

6.

In the course of activities described in Finding 4, above, Respondent FRRI acted in violation of the Code and the Regulations in that Respondent abandoned FRRI's office located at 13851 S. Prairie Ave., Ste A, Hawthorne, CA 90250, California, without notification to the Department, in violation of Code Section 10162 and Regulation 2715.

NEGLIGENCE

7.

The overall conduct of Respondent FRRI in abandoning FRRI'S office constitutes negligence. Said conduct is cause for discipline, including suspension or revocation, of FRRI's real estate license and license rights of pursuant to Code Section 10177(g).

DETERMINATION OF ISSUES

1.

The conduct of Respondent FIRST RATE REALTY INC., as described in Finding 6, herein above, is in violation of Business and Professions Code Section <u>10162</u> and Section <u>2715</u> of Title 10, Chapter 6, California Code of Regulations, and is cause for disciplinary action pursuant to Business and Professions Code Sections 10177(d) and <u>10177(g)</u>.



The conduct of Respondent FIRST RATE REALTY INC., as described in Finding 7, herein above, constitutes negligence or incompetence, in violation of Business and Professions Code Section 10177(g) and is cause for disciplinary action pursuant to Business and Professions Code Section 10177(g).

3.

The standard of proof applied was clear and convincing proof to a reasonable certainty.

ORDER

The real estate broker license and license rights of Respondent FIRST RATE REALTY INC., under the provisions of Part I of Division 4 of the Business and Professions Code are revoked.

$\mathbf{T}\mathbf{h}$	is Decision s	shall become effective at	
	k noon on	September 8	2008
·	DATED:	8-12-08	2008

JEFF DAVI Real Estate Commissioner

BY: Barbara J. Bigby Chief Deputy Commissioner

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	Department of Real Estate 320 West 4th Street, Ste. 350
2	Los Angeles, California 90013-1105
3	(213) 576-6982 JUL 2'8 2008
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5	DEPARTMENT OF REAL ESTATE BY:
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8	BEFORE THE DEPARTMENT OF REAL ESTATE
9	STATE OF CALIFORNIA
10	* * *
11	In the Matter of the Accusation of No. H-34812 LA
12	FIRST RATE REALTY INC. and
13	RAPHAEL GREG IRVING,) individually and as
14	designated officer of First Rate Realty Inc.,
15	
16	Respondents
17	DEFAULT ORDER
18	Respondent FIRST RATE REALTY INC., having failed to
19	file a Notice of Defense within the time required by Section
20	11506 of the Government Code, is now in default. It is,
21	therefore, ordered that a default be entered on the record in
22	this matter.
23	IT IS SO ORDERED Ally 28, 2008
24	JEFF DAVI Real Estate Commissioner
25	Rolores Weeks
26	By: DOLORES WEEKS Regional Manager
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3	AUG 1 8 2008
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5	DEPARTMENT OF REAL ESTATE
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8	BEFORE THE DEPARTMENT OF REAL ESTATE
9	STATE OF CALIFORNIA
10	* * *
11	In the Matter of the Accusation of) No. H-34812 LA
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13	FIRST RATE REALTY INC.) and RAPHAEL GREG IRVING,)
14	individually and as designated) officer of First Rate Realty Inc.,)
15	Respondents.
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17	DISMISSAL
18	The Accusation filed against RAPHAEL GREG IRVING on
19	April 9, 2008, is dismissed.
20	IT IS SO ORDERED this 12th day of august, 2008.
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22	JEFF DAVI
23	Real Estate Commissioner
24	Frank Koning
25	Naguary Jug
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27	BY: Barbara J. Bigby Chief Deputy Commissioner
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1 2 3 4 5	Department of Real Estate
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8	BEFORE THE DEPARTMENT OF REAL ESTATE
9	STATE OF CALIFORNIA
10	* * *
11	In the Matter of the Accusation of) No. H-34812 LA
12	FIRST RATE REALTY INC. and $A \subseteq \subseteq \underline{U} \subseteq \underline{A} \cong \underline{T} \equiv \underline{O} \boxtimes$
13	RAPHAEL GREG IRVING,) individually and as)
14	designated officer of) First Rate Realty Inc.,
15	Respondents.
16	kespondents.
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19	The Complainant, Robin Trujillo, a Deputy Real Estate
20 21	Commissioner of the State of California, for cause of Accusation
21	against FIRST RATE REALTY INC. and RAPHAEL GREG IRVING,
23	individually and as designated officer of FIRST RATE REALTY INC.,
24	alleges as follows:
25	///
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1. 1 The Complainant, Robin Trujillo, acting in her official 2 capacity as a Deputy Real Estate Commissioner of the State of 3 California, makes this Accusation against FIRST RATE REALTY INC. 4 and RAPHAEL GREG IRVING. 5 2. 6 All references to the "Code" are to the California 7 8 Business and Professions Code and all references to "Regulations" 9 are to Title 10, Chapter 6, California Code of Regulations. 10 LICENSE HISTORY 11 3. 12 At all times mentioned, FIRST RATE REALTY INC. Α. 13 ("FRRI") was licensed or had license rights issued by the 14 Department of Real Estate ("Department") as a real estate broker. 15 On November 21, 2005, FRRI was originally licensed as a real 16 estate broker. 17 18 At all times mentioned, RAPHAEL GREG IRVING Β. 19 ("IRVING") was licensed or had license rights issued by the 20 Department as a real estate broker. On June 8, 1991, IRVING was 21 originally licensed as a real estate salesperson. On January 18, 22 1995, IRVING was originally licensed as a real estate broker. On 23 June 26, 1999; IRVING was licensed as the designated officer of 24 FRRI. 25 C. At all times material herein, FRRI was licensed by 26 the Department as a corporate real estate broker by and through 27

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IRVING, as the designated officer and broker responsible, pursuant to Code Section 10159.2 of the Business and Professions Code for supervising the activities requiring a real estate license conducted on behalf FRRI of by FRRI's officers, agents and employees, including IRVING.

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BROKERAGE

8 At all times mentioned, in the City of Hawthorne, 9 County of Los Angeles, FRRI and IRVING acted as real estate 10 brokers and conducted licensed activities within the meaning of 11 Code Section 10131(a). FRRI and IRVING operated a residential 12 resale brokerage and engaged in the business of, acted in the 13 capacity of, advertised or assumed to act as real estate brokers, 14 including the solicitation for listings of and the negotiation of 15 the sale of real property as the agent of others. 16

AUDIT

5.

On November 27, 2007, the Department attempted to 19 complete an audit examination of the books and records of FRRI 20 NATIONS pertaining to the mortgage and loan activities described 21 22 in Paragraph 4, which require a real estate license. The audit examination covered a period of time beginning on September 1, 23 24 2006 to August 31, 2007. The audit examination revealed 25 violations of the Code and the Regulations as set forth in the 26 following paragraphs, and more fully discussed in Audit Report LA

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1	070070 and the exhibits and work papers attached to said audit	
2	report.	
3	VIOLATIONS OF THE REAL ESTATE LAW	
4	6.	
5	In the course of activities described in Paragraphs 4	
6	and 5, above, Respondents FRRI and IRVING, acted in violation of	
7	the Code and the Regulations in that they:	
8	(a) Abandoned FRRI's office located at 13851 S. Prairie	
9	Ave., Ste A, Hawthorne, CA 90250, California, without	
10	notification to the Department, in violation of Code Section	
11	10162 and Regulation 2715.	
12	7.	
13	The conduct of Respondents FRRI and IRVING, described	
14	in Paragraph 7, above, violated the Code and the Regulations as	
15	set forth below:	
16	PARAGRAPH PROVISIONS VIOLATED	
18	6(a) Code Section 10162 and Regulation	
19	2715	
20	The foregoing violations constitute cause for the suspension or	
21	revocation of the real estate license and license rights of FRRI	
22	and IRVING under the provisions of Code Section 10165, 10177(d)	
23	and/or 10177(g).	
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25	111	
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NEGLIGENCE

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The overall conduct of Respondents FRRI and IRVING in 3 abandoning FRRI'S office constitutes negligence. Respondents 4 conduct and violation are cause for discipline, including 5 suspension or revocation, of their real estate license and 6 license rights of pursuant to Code Section 10177(g). 7 8 WHEREFORE, Complainant prays that a hearing be 9 conducted on the allegations of this Accusation and that upon 10 proof thereof, a decision be rendered imposing disciplinary 11 action against the license and license rights of Respondents 12 FIRST RATE REALTY INC. and RAPHAEL GREG IRVING, individually and 13 as designated officer of First Rate Realty Inc. under the Real 14 Estate Law (Part 1 of Division 4 of the Business and Professions 15 Code) and for such other and further relief as may be proper 16 under other applicable provisions of law. 17 Dated at Los Angeles, California 18 a this 19 Estate Commi Deputy Real 20 21 22 23 First Rate Realty Inc. cc: 24 c/o Raphael Greg Irving D.O. Robin Trujillo 25 Sacto Marcus Beltramo 26 27

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