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		FILED
	1 2	320 West 4th Street, Ste. 350
	3	Los Angeles, California 90013-1105 (213) 576-6982 DEPARTMENT OF REAL ESTATE BY:
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	8	BEFORE THE DEPARTMENT OF REAL ESTATE
	9	STATE OF CALIFORNIA
	10	· * * * · · · · · · · · · · · · · · · ·
	11	In the Matter of the Accusation of No. H-34132 LA
	12	PRIME CHOICE ESCROW CORPORATION;STIPULATIONand DARYL SCOTT BEANS,AND
	13	individually and as) <u>AGREEMENT</u> designated officer of
	14 15	Prime Choice Escrow Corporation,)
	16	Respondents.
	17)
	18	It is hereby stipulated by and between Respondents
	19	PRIME CHOICE ESCROW CORPORATION, a corporate real estate broker,
	20	and DARYL SCOTT BEANS, individually and as designated officer of
•	21	Prime Choice Escrow Corporation (sometimes collectively referred
	22	to as "Respondents"), acting by and through Elliott Mac Lennan,
	23	Counsel for the Department of Real Estate, as follows for the
	24	purpose of settling and disposing of the Accusation
	25	("Accusation") filed on July 19, 2007, in this matter:
	26	///
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1. All issues which were to be contested and all evidence which was to be presented by Complainant and Respondents at a formal hearing on the Accusation, which hearing was to be held in accordance with the provisions of the Administrative Procedure Act ("APA"), shall instead and in place thereof be submitted solely on the basis of the provisions of this Stipulation and Agreement ("Stipulation").

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⁸ 2. Respondents have received, read and understand the
⁹ Statement to Respondent, the Discovery Provisions of the APA and
¹⁰ the Accusation filed by the Department of Real Estate in this
¹¹ proceeding.

12 Respondents timely filed a Notice of Defense 3. 13 pursuant to Section 11506 of the Government Code for the purpose 14 of requesting a hearing on the allegations in the Accusation. 15 Respondents hereby freely and voluntarily withdraw said Notice of 16 Defense. Respondents acknowledge that they understand that by 17 withdrawing said Notice of Defense they thereby waive their right 18 to require the Commissioner to prove the allegations in the 19 Accusation at a contested hearing held in accordance with the 20 provisions of the APA and that they will waive other rights 21 afforded to them in connection with the hearing such as the right 22 23 to present evidence in their defense and the right to cross-24 examine witnesses.

4. This Stipulation is based on the factual
allegations contained in the Accusation. In the interest of

expedience and economy, Respondents choose not to contest these allegations, but to remain silent and understand that, as a result thereof, these factual allegations, without being admitted or denied, will serve as a prima facie basis for the disciplinary action stipulated to herein. The Real Estate Commissioner shall not be required to provide further evidence to prove said factual allegations.

я This Stipulation and Respondents decision not to 5. 9 contest the Accusation is made for the purpose of reaching an 10 agreed disposition of this proceeding and is expressly limited to 11 this proceeding and any other proceeding or case in which the 12 Department of Real Estate ("Department"), the state or federal 13 government, or any agency of this state, another state or federal 14 government is involved. 15

It is understood by the parties that the Real 6. 16 Estate Commissioner may adopt this Stipulation as his Decision in 17 this matter thereby imposing the penalty and sanctions on 18 Respondents' real estate licenses and license rights as set forth 19 in the "Order" herein below. In the event that the Commissioner 20 in his discretion does not adopt the Stipulation, it shall be 21 void and of no effect and Respondents shall retain the right to a 22 23 hearing and proceeding on the Accusation under the provisions of 24 the APA and shall not be bound by any stipulation or waiver made 25 herein.

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7. The Order or any subsequent Order of the Real Estate Commissioner made pursuant to this Stipulation shall not constitute an estoppel, merger or bar to any further administrative or civil proceedings by the Department of Real Estate with respect to any matters which were not specifically alleged to be causes for Accusation in this proceeding but do constitute a bar, estoppel and merger as to any allegations actually contained in the Accusations against Respondent herein.

8. Respondents understand that by agreeing to this Stipulation, Respondents agree to pay, pursuant to Business and Professions Code Section 10148, the cost of the audit (LA 060054) which led to this disciplinary action. The amount of said cost for the audit is \$4,783.65.

Respondents have received, read, and understand the 9. 15 "Notice Concerning Costs of Subsequent Audit". Respondents 16 further understand that by agreeing to this Stipulation, the 17 findings set forth below in the Determination of Issues become 18 final, and the Commissioner may charge Respondents for the cost 19 of any subsequent audit conducted pursuant to Business and 20 Professions Code Section 10148 to determine if the violations 21 have been corrected. The maximum cost of the subsequent audit 22 23 will not exceed \$4,783.65.

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DETERMINATION OF ISSUES

1 By reason of the foregoing, it is stipulated and agreed 2 that the following determination of issues shall be made: 3 Ι. 4 The conduct, acts or omissions of PRIME CHOICE ESCROW 5 CORPORATION and DARYL SCOTT BEANS as described in Paragraph 4, 6 above, is in violation of Section 10145 of the Business and 7 8 Professions Code ("Code") and Sections 2832.1, 2834, 2950(d) and 9 2950(h) of Title 10, Chapter 6 of the California Code of 10 Regulations ("Regulations") and is a basis for the suspension or 11 revocation of Respondent's license and license rights as a 12 violation of the Real Estate Law pursuant to Code Section 13 10177(d) 14 II. 15 The conduct, acts or omissions of DARYL SCOTT BEANS, as 16 described in Paragraph 4, constitutes a failure to keep Prime 17 Choice Escrow Corporation in compliance with the Real Estate Law 18 during the time that he was the officer designated by a corporate 19 broker licensee in violation of Section 10159.2 of the Code. 20 This conduct is a basis for the suspension or revocation of 21 Respondent's license pursuant to Code Section 10177(h). 22 23 ///24 111 25 /// 26 111 27

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1 WHEREFORE, THE FOLLOWING ORDER is hereby made: 2 Ι. 3 All licenses and licensing rights of Respondents 4 under the PRIME CHOICE ESCROW CORPORATION and DARYL SCOTT BEANS 5 Real Estate Law are suspended for a period of ninety (90) days 6 from the effective date of this Decision; provided, however, that 7 sixty (60) days of said suspension shall be stayed for two (2) 8 9 years upon the following terms and conditions: 10 Respondents shall obey all laws, rules and 1. 11 regulations governing the rights, duties and responsibilities of 12 a real estate licensee in the State of California. 13 That no final subsequent determination be made, 2. 14 after hearing or upon stipulation, that cause for disciplinary 15 action occurred within two (2) years of the effective date of 16 this Decision. Should such determination be made, the 17 Commissioner may, in his discretion, vacate and set aside the 18 stay order and reimpose all or a portion of the stayed 19 Should no such determination be made, the stay suspension. 20 imposed herein shall become permanent. 21 The initial thirty (30) day portion of said ninety Β. 22 (90) day suspension shall commence on the effective date of this 23 24 Decision; provided, however, that if Respondents petition, said 25 suspension shall be stayed upon condition that: 26 Pursuant to Section 10175.2 of the Business and 27

ORDER

Professions Code, Respondents shall pay a monetary penalty of eighty three dollars and thirty three cents(\$83.33) per day each or Two Thousand Five Hundred Dollars (\$2,500), totaling Five Thousand Dollars (\$5,000) for both Respondents.

Said payment shall be in the form of a cashier's 2. check or certified check made payable to the Recovery Account of the Real Estate Fund. Said check must be received by the Department prior to the effective date of the Decision.

9 No further cause for disciplinary action against 3. 10 the real estate license of Respondents occur within two (2) years 11 from the effective date of the Decision in this matter.

If Respondents fail to pay the monetary penalty in 13 accordance with the terms and conditions of the Decision, the Commissioner may, without a hearing, order the immediate 15 execution of all or any part of the stayed suspension in which 16 event Respondents shall not be entitled to any repayment nor credit, prorated or otherwise, for money paid to the Department under the terms of this Decision. 19

If Respondents pay the monetary penalty and provide 5. 20 evidence, above, and if no further cause for disciplinary action 21 against the real estate licenses of Respondents occurs within two 22 (2) years from the effective date of the Decision, the stay 23 24 hereby granted shall become permanent.

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<u>Pursuant to Section 10148 of the Business and</u> <u>Professions Code, Respondents PRIME CHOICE ESCROW CORPORATION and</u> <u>DARYL SCOTT BEANS shall pay the Commissioner's reasonable cost</u> for (a) the audit which led to this disciplinary action (b) a subsequent audit to determine if Respondents are now in compliance with the Real Estate Law. The cost of the audit which led to this disciplinary action is \$4,783.65. In calculating the amount of the Commissioner's reasonable cost, the Commissioner may use the estimated average hourly salary for all persons performing audits of real estate brokers, and shall include an allocation for travel time to and from the auditor's place of work. Said amount for the prior and subsequent audits shall not exceed \$9,567.30.

Respondents shall pay such cost within 60 days of receiving an invoice from the Commissioner detailing the activities performed during the audit and the amount of time spent performing those activities.

The Commissioner may suspend the license of Respondents pending a hearing held in accordance with Section 11500, et seq., of the Government Code, if payment is not timely made as provided for herein, or as provided for in a subsequent agreement between the Respondent and the Commissioner. The suspension shall remain in effect until payment is made in full or until Respondents enter into an agreement satisfactory to the Commissioner to

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provide for payment, or until a decision providing otherwise is adopted following a hearing held pursuant to this condition.

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III.

All licenses and licensing rights of Respondent DARYL 4 SCOTT BEANS are indefinitely suspended unless or until Respondent 5 provides proof satisfactory to the Commissioner, of having taken 6 and successfully completed the continuing education course on 7 trust fund accounting and handling specified in paragraph (3) of 8 9 subdivision (a) of Section 10170.5 of the Business and 10 Professions Code. Proof of satisfaction of this requirement 11 includes evidence that respondent has successfully completed the 12 trust fund account and handling continuing education course 13 within 120 days prior to the effective date of the Decision in 14 this matter. 15 DATED: 9-10-07 MAC LENNAN, Counsel for 16 the Department of Real Estate 17 18 EXECUTION OF THE STIPULATION 19 We have read the Stipulation. Its terms are understood 20 by us and are agreeable and acceptable to us. We understand that 21 we are waiving rights given to us by the California 22 Administrative Procedure Act (including but not limited to 23 Sections 11506, 11508, 11509 and 11513 of the Government Code), 24 25 and we willingly, intelligently and voluntarily waive those 26 rights, including the right of requiring the Commissioner to 27

prove the allegations in the Accusation at a hearing at which we would have the right to cross-examine witnesses against us and to present evidence in defense and mitigation of the charges.

MAILING AND FACSIMILE

Respondents (1) shall mail the original signed signature page of the stipulation herein to Elliott Mac Lennan: Attention: Legal Section, Department of Real Estate, 320 W. Fourth St., Suite 350, Los Angeles, California 90013-1105. Respondents shall also (2) facsimile a copy of signed signature page, to the Department at the following telephone/fax number: (213) 576-6917, Attention: Elliott Mac Lennan.

A facsimile constitutes acceptance and approval of the terms and conditions of this stipulation. Respondents agree, acknowledge and understand that by electronically sending to the Department a facsimile copy of Respondents' actual signature as 16 it appears on the stipulation, that receipt of the facsimile copy by the Department shall be as binding on Respondents as if the Department had received the original signed stipulation. 19

20 DATED: 10-1(-0 21 22

DATED: 10-((-0

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PRIME CHOICE ESCROW CORPORATION,

corporate real estate broker, DARYL SCOTT BEANS D.O., BY:

Respondent

DARYL SCOTT BEANS, individually and as designated officer of Prime Choice Escrow Corporation, Respondent

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The foregoing Stipulation and Agreement is hereby adopted as my Decision as to Respondents PRIME CHOICE ESCROW CORPORATION and DARYL SCOTT BEANS, individually and as designated officer of Prime Choice Escrow Corporation, and shall become . January 2, 2008. effective at 12 o'clock noon on IT IS SO ORDERED 2007. JEFF DAVI Real Estate Commissioner 11 -

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Jacks.	
l	ELLIOTT MAC LENNAN, SBN 66674 Department of Real Estate 320 West 4th Street, Ste. 350 Los Angeles, California 90013-1105 Relember 2012 576 (011 (diment)
3	Telephone: (213) 576-6911 (direct) -or- (213) 576-6982 (office) JUL 192007
5	DEPARTMENT OF REAL ESTATE
7	but the
8	BEFORE THE DEPARTMENT OF REAL ESTATE
9	
10	STATE OF CALIFORNIA
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12	In the Matter of the Accusation of) No. H-34132 LA
. 13	PRIME CHOICE ESCROW CORPORATION;) $\underline{A} \subseteq \underline{C} \underline{U} \underline{S} \underline{A} \underline{T} \underline{I} \underline{O} \underline{N}$ and DARYL SCOTT BEANS,)
14 15 ·	individually and as designated Officer of Prime Choice Escrow Corporation,
16 17	Respondents.
18	The Complainant, Janice Waddell, a Deputy Real Estate
19	Commissioner of the State of California, for cause of Accusation
. 20	against PRIME CHOICE ESCROW CORPORATION; and DARYL SCOTT BEANS,
21	individually and as designated officer of Prime Choice Escrow
22	Corporation, alleges as follows:
:	1.
24	The Complainant, Janice Waddell, acting in her official
25	capacity as a Deputy Real Estate Commissioner of the State of
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California, makes this Accusation against PRIME CHOICE ESCROW CORPORATION and DARYL SCOTT BEANS.

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All references to the "Code" are to the California Business and Professions Code and all references to "Regulations" are to Title 10, Chapter 6, California Code of Regulations except as otherwise specified.

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LICENSE HISTORY

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A. At all times mentioned, PRIME CHOICE ESCROW CORPORATION ("PCEC") was licensed or had license rights issued by the Department of Real Estate ("Department") as a corporate real estate broker. On October 30, 2002, PCEC was originally licensed as a real estate broker.

B. At all times material herein, DARYL SCOTT BEANS ("BEANS"), was licensed by the Department as a corporate real estate broker. BEANS was originally licensed as a salesperson on December 29, 1994. BEANS was originally licensed as a broker on May 9, 1995.

C. At all times material herein, BEANS was the designated officer and broker responsible for PCEC, pursuant to Code Section 10159.2 of the Business and Professions Code for supervising the activities requiring a real estate license conducted on behalf PCEC of by PCEC's officers, agents and employees. BEANS became the designated officer of PCEC on October 30, 2002, and continues thereon to date.

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BROKERAGE

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	4.	
2 3 ·	At all times mentioned, in the City of Rancho	
3 4	Cucamonga, County of Los Angeles, PCEC acted as a corporate real	
5	estate broker and conducted licensed activities by means of	
6	broker-controlled escrows through its escrow division under the	
7	exemption set forth in California Financial Code Section	
8	17006(a)(4) for real estate brokers performing escrows incidental	
9	to a real estate transaction where the broker is a party and	
10	where the broker is performing acts for which a real estate	
11	license is required.	
12	AUDIT	
13	5.	
14	On December 28, 2006, the Department completed an audit	
15	examination of the books and records of PCEC pertaining to the	
16	broker-escrow activities described in Paragraph 4, that require a	
17	real estate license. The audit examination covered a period of	
18	time beginning on January 1, 2005 to October 31, 2006. The audit	
19	examination revealed violations of the Code and the Regulations	
20	as set forth in the following paragraphs, and more fully	
21	discussed in Audit Report LA 060054 and the exhibits and	
22	workpapers attached to said audit report.	
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TRUST ACCOUNT

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3	At all times mentioned, in connection with the	•				
4	activities described in Paragraph 4, above, PCEC accepted or					
5	received funds including funds in trust (hereinafter "trust					
6	funds") from or on behalf of actual or prospective parties to					
7	transactions handled by PCEC including escrow holders and					
8	thereafter made deposits and or disbursements of such funds.					
9	From time to time herein mentioned during the audit period, said					
10	trust funds were deposited and/or maintained by PCEC in the bank					
11	accounts as follows:					
12						
13	"Prime Choice Escrow Corp. Escrow Trust Account" Acct. No 1891976696					
14						
15						
16	VIOLATIONS OF THE REAL ESTATE LAW					
17	7.					
18	In the course of activities described in Paragraphs 4					
19	and 6, above, and during the examination period described in					
20	Paragraph 5, Respondents PCEC and BEANS acted in violation of the					
21	Code and the Regulations in that they:					
22	(a) Permitted, allowed or caused the disbursement of					
23	trust funds from the escrow trust account, where the disbursement					
24	of funds reduced the total of aggregate funds in the escrow trust					
25	account, to an amount which, on October 31, 2006, was \$19,357.96,					
26	less than the existing aggregate trust fund liability of PCEC to					
27	The share of the stability of FCEC to					

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every principal who was an owner of said funds, without first obtaining the prior written consent of the owners of said funds, as required by Code Section 10145 and Regulations 2832.1, 2950(d), 2950(g) and 2951. On December 12, 2006, the shortage was cured.

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(b) Permitted unlicensed and unbonded persons Carlos Zamudio and Humberto Zamudio to be authorized signatories on the 7 8 escrow trust account, in violation of Code Section 10145 and 9 Regulation 2834.

10 (c) Received undisclosed compensation by means of an 11 earning credit agreement with the Commerica Bank. Bank service 12 charges were deducted from the earning credit from for the escrow 13 trust account. The earnings credit arrangement was not disclosed 14 by PCEC to the beneficiaries of the escrow trust account, in 15 violation of Code Section 10176(g). 16

(d) Failed to disclose in writing to all parties of PCEC's financial interest and ownership of PCEC's escrow division, Prime Choice Escrow, as required by Code Section 10176(g) and Regulation 2950(h).

(e) Falsely represented to escrow holders on sales 21 escrow instructions that PCEC was licensed by the California 22 23 Department of Corporations to perform escrow services, in 24 violation of Code Section 10176(a).

25 (f) Continued to engage in licensed activities from 26 October 29, 2006, after which its corporate broker license had 27

expired, in violation of Code Section 10130. PCEC's license was 1 renewed and reinstated on December 12, 2006. 2 (g) Used the fictitious names of "Prime Choice Escrow" 3 to conduct licensed activities including broker-controlled 4 escrows without holding a license bearing said fictitious 5 business name, in violation of Code Section 10159.5 and 6 Regulation 2731. 7 8 8. 9 The conduct of Respondent PCEC, described in Paragraph. 10 7, above, violated the Code and the Regulations as set forth 11 below: 12 PROVISIONS VIOLATED PARAGRAPH 13 14 Code Section 10145 and Regulations 7(a) 15 2832.1, 2950(d), 2950(g), and 2951 16 17 7(b) Code Section 10145 and Regulation 18 2834 19 20 7(c) Code Section 10176(g) 21 22 23 7(c) Code Section 10176(g) 24 25 7(d) Code Section 10176(g) and 26 Regulation 2950(h) 27

- 6

7(d) Code Section 10176(g) and 1 Regulation 2950(h) 2 3 7(e) Code Section 10176(a) 4 5 Code Section 10130 7(f) 6 7 8 7(g) Code Section 10159.5 and Regulation 9 2731 10 11 The foregoing violations constitutes cause for the suspension or 12 revocation of the real estate license and license rights of PCEC, 13 under the provisions of Code Sections 10176(a), 10176(g), 14 10177(d) and/or 10177(g). 15 NEGLIGENCE 16 9. 17 The overall conduct of Respondent PCEC and BEANS 18 constitutes negligence or incompetence. This conduct and 19 violation are cause for the suspension or revocation of the real 20 estate license and license rights of said Respondents pursuant to 21 Code Section 10177(g). 22 23 SUPERVISION AND COMPLIANCE 24 10. 25 The overall conduct of Respondent BEANS constitutes a .26 failure on his part, as officer designated by a corporate broker 27

10159.2, and to keep PCEC in compliance with the Real Estate Law, and is cause for the suspension or revocation of the real estate license and license rights of BEANS pursuant to the provisions of Code Section 10177(h).

WHEREFORE, Complainant prays that a hearing be 5 conducted on the allegations of this Accusation and that upon 6 7 proof thereof, a decision be rendered imposing disciplinary 8 action against the license and license rights of Respondent PRIME 9 CHOICE ESCROW CORPORATION and DARYL SCOTT BEANS, under the Real 10 Estate Law (Part 1 of Division 4 of the Business and Professions 11 Code) and for such other and further relief including restitution 12 as may be proper under other applicable provisions of law. 13

Dated at Los Angeles, California

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10 July 2007 Deputy Real Estate Commissioner

CC: Prime Choice Escrow Corporation c/o Daryl Scott Beans D.O. Janice Waddell Sacto Audits - Lisa Kwong

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