BEFORE THE DEPARTMENT OF REAL ESTATE

STATE OF CALIFORNIA

In the Matter of the Accusation of) TROYSTAR INVESTMENTS INC., et al.,)

aito

Respondent(s).

JUN 1.6 2008

DEPARTMENT OF REAL ESTATE

FILED

DECISION

The Proposed Decision dated May 21, 2008, of the Administrative Law Judge of the Office of Administrative Hearings, is hereby adopted as the Decision of the Real Estate Commissioner in the above-entitled matter.

This Decision shall become effective at 12 o'clock noon on _____July 16, 2008_____.

IT IS SO ORDERED _

JEFF DAY ate dommissioner Real Est

111-08

No. H-33975 LA

L-2007070030

BY:

BEFORE THE DEPARTMENT OF REAL ESTATE STATE OF CALIFORNIA

In the Matter of the First Amended Accusation Against:

Troystar Investments Inc., doing business as Century 21 All Pro, and Century 21 Duncan & Associates, and James Michael La Peter, individually and as designated officer of Troystar Investments Inc. Case No. H-33975 LA

OAH No. L2007070030

Respondents.

PROPOSED DECISION

This matter was heard on April 1, 2008, in Los Angeles, by Chris Ruiz, Administrative Law Judge (ALJ), Office of Administrative Hearings.

James Michael La Peter (La Peter) was present and was represented by Carl Agren, attorney at law. Mr. Agren also represented Troystar Investments, Inc. (Troystar). La Peter and Troystar will collectively be referred to as "Respondents" in this decision.

Complainant Robin Trujillo, Deputy Real Estate Commissioner (Complainant), was represented by Elliot Mac Lennan, Counsel for the Department of Real Estate (Department).

At hearing, the First Amended Accusation was amended as follows:

Page 6, line 25, was amended to: "(e) Failed to maintain a complete and accurate monthly reconciliation of the".

Page 7, line 6, was amended to: "#1 and T/A #3 . . ."

Page 7, line 14, was amended to: "account T/A #3 based on amount of trust fund".

Page 7, line 16, was amended and the word "NORRIS" was changed to "TROYSTAR".

Page 7, line 17, was amended and the word "collection" was changed to "escrow T/A #3".

Oral and documentary evidence was received and the matter was argued. The record was held open until May 1, 2008, in order to allow Respondent to submit additional evidence. No additional evidence was submitted by Respondent. The matter was submitted for decision on May 1, 2008.

FACTUAL FINDINGS

1. Complainant filed the First Amended Accusation (FAA) in her official capacity.

License History

2. Troystar, at all relevant times, was licensed or had license rights issued by the Department as a real estate broker. On April 5, 1996, Troystar was originally licensed as a real estate broker.

3. La Peter, at all relevant times, was licensed or had license rights issued by the Department as a real estate broker. On April 8, 1980, La Peter was originally licensed as a real estate broker. On July 15, 2002, La Peter was licensed as the designated officer of Troystar. La Peter's real estate broker license was previously disciplined in Department case numbers H-26009 LA and H-29444 LA, as more fully set forth below.

4. At all relevant times, Troystar was licensed by the Department as a corporate real estate broker by and through La Peter, as the designated officer and broker responsible, pursuant to Business and Professions Code (Code) section 10159.2¹, for supervising the activities requiring a real estate license conducted on behalf Troystar by Troystar's officers, agents and employees, including La Peter.

Brokerage Activities

5. Respondents acted as real estate brokers and conducted licensed activities within the meaning of Code section 10131, subdivision (a), in the City of Anaheim Hills, County of Orange. Respondents operated a residential resale brokerage and did business under the name "Century 21 All Pro and Century 21 Duncan & Associates."

6. Respondents also operated a property management brokerage and conducted broker-controlled escrows through Troystar's escrow division, under the exemption set forth in California Financial Code section 17006, subdivision (a)(4), for real estate brokers -performing escrows incidental to a real estate transaction where the broker is a party and where the broker is performing acts for which a real estate license is required. (See Code § 10131, subdivision (b).)

¹ All references to the "Code" are to the California Business and Professions Code and all references to "Regulations" are to California Code of Regulations, title 10, chapter 6,

The Department Audit

7. On October 31, 2005, the Department's auditor, Lisa Kwong, completed an audit examination of the books and records of Troystar pertaining to the residential resale, property management and broker escrow activities that require a real estate license. The audit examination for Troystar residential resale and broker escrow activities covered from July 1, 2002, to June 30, 2005. The audit examination for Troystar's property management activites covered from June 1, 2003, to June 30 2005. The audit examination revealed some violations of the Code and the Regulations as set forth in Findings 8-16. La Peter and his staff fully cooperated with Ms. Kwong.

8. In conducting its real estate business, Troystar accepted or received funds, including funds in trust (trust funds) from or on behalf of actual or prospective parties to real estate transactions handled by Troystar. Troystar placed the trust funds in the following bank accounts²:

a. Troystar Investments Inc. Account number 189196xxxx - Commercia Bank-California in Inglewood, California (T/A #1).

b. Troystar Investments Inc. Account number 189196xxxx - Commercia Bank-California in Inglewood, California (T/A #2).

c. Troystar Investments Inc. Account No. 912008xxxx - Union Bank of California in Los Angeles, California (T/A #3).

d. Troystar Investments Inc. Account No. 189147xxxx - Commercia Bank-California in El Segundo, California (T/A #4).

9. Respondents allowed the disbursement of trust funds from T/A #1 and T/A #3, the escrow trust accounts, such that the disbursement of funds reduced the total of aggregate funds in T/A #1 and T/A #3, to an amount which, on June 30, 2005, was \$31,557.76, less than the existing aggregate trust fund liability of Troystar to every principal who was an owner of said funds, without first obtaining the prior written consent of the owners of said funds, as required by Code section 10145 and Regulations 2832.1, 2950, subdivision (d), 2950, subdivision (g), and 2951. No consumer suffered any financial injury and La Peter thereafter deposited his own money into that account so as to comply with the Department's request. The \$31,557.76 deposited by La Peter remains in the trust account even though Troystar closed their escrow department in 2005. Therefore, Respondents established that while the escrow account contained insufficient funds on June 30, 2005, sufficient funds were almost immediately placed into that account sufficient to cover all liabilities. Respondents' violation was a timeliness error rather than a willful misuse of funds.

10. Respondents allowed disbursement of trust funds from T/A #4, the property management trust account, such that the disbursement of funds reduced the total of aggregate

² The last four digits of each account number have been deleted so as to protect the financial privacy of Respondents.

funds in T/A #4, to an amount which, on June 30, 2005, was \$31,476.11, less than the existing aggregate trust fund liability of Troystar to every principal who was an owner of said funds, without first obtaining the prior written consent of the owners of said funds, as required by Code section 10145 and Regulations 2832.1, 2950, subdivision (d), 2950, subdivision (g) and 2951. No consumer suffered any financial injury, and while the property management trust account did not have sufficient funds on June 30, 2005, it was established that Respondents almost immediately placed money into that account sufficient to cover all liabilities. Respondents' violation was a timeliness error rather than a willful misuse of funds.

11. Respondents failed to maintain an accurate and complete control record in the form of a columnar record in chronological order of all trust funds received, deposited and disbursed by T/A #1 through T/A #4, as required by Code section 10145 and Regulations 2831, 2950, subdivision (d), and 2951.

12. Respondents failed to maintain an accurate and complete separate record for each beneficiary or transaction, thereby failing to account for all trust funds received, deposited into and disbursed from T/A #1 through T/A #4, as required by Code section 10145 and Regulations 2831.1, 2950, subdivision (d), and 2951.

13. Respondents failed to maintain a complete and accurate monthly reconciliation of the balance of all separate beneficiary or transaction records maintained pursuant to Regulation 2831.1 with the record of all trust funds received and disbursed by T/A #1 through-T/A #4, as required by Code section 10145 and Regulation 2831.2.

14. Respondents permitted an unlicensed and unbonded person, Naomi Felamino, to be an authorized signatory on the trust accounts T/ #1 through T/A #3, and permitted Glenda Prentice, a real estate salesperson who did not have a valid real estate license from October 5, 2003, through March 22, 2005, to be an authorized signatory on trust account T/A #4, in violation of Code section 10145 and Regulation 2834. In mitigation, Respondents offered a print-out of Ms. Prentice's license was inactive, or otherwise invalid, from October 2003 to March 2005. Ms. Prentice was employed by Troystar as a trainer of new agents. In that capacity, she did not need a license. However, Ms. Prentice was required to be licensed in order to have access to the trust fund and she was not. Respondents should have looked at her actual license to see if it was active and valid. There was no financial injury to any consumer and La Peter subsequently ordered his staff to check all personnel's licenses on their respective renewal date so as to ensure that each license is active and valid.

15. Respondents received undisclosed compensation via an earning credit given by the Bank of California (Bank). Bank service charges were deducted from the earning credit given on trust account T/A #3 based on the amount of trust fund activity. The earnings credit arrangement was not disclosed by Troystar to the borrowers, lenders, or beneficiaries of the escrow T/A #3 trust account, in violation of Code section 10176, subdivision (g). Because Respondents conducted many transactions at the Bank, the Bank considered

Respondents good customers and gave Respondents earning credits which could be used to off-set other fees the Bank charged Respondents for maintaining the account. La Peter testified that he was unaware the Bank was giving him earnings credits on this account and as soon as he became aware of such he asked the Bank to discontinue doing so.

16. Respondents, or their agents, misrepresented to sellers that Respondents held earnest money deposits for buyers Jimmie Lewis and William and Loyce Price, while not having the earnest money deposit on hand when the offers were presented, in violation of Code sections 10176, subdivision (a), and 10177, subdivision (g). However, Ms. Kwong only looked at a sampling of ten transactions handled by Respondents. Of those ten, she found the violations described above (the Lewis and Price transactions). During the audit period, Respondents handled approximately 960 transactions. It was not established whether or not the remaining 950 transactions not reviewed by Ms. Kwong had the same percentage of transactions where the earnest money deposit was not on hand when the offers were presented. As a result of this audit conclusion, La Peter has reiterated to all of his agents that an earnest money deposit must be on hand when an offer is presented.

Prior Discipline

17. On December 13, 1994, as amended on August 23, 1995, in Department case number H-26009 LA, an Accusation was filed against La Peter. Ultimately, that Accusation resulted in discipline by revocation of his real estate broker license with a right to a restricted real estate broker license (for one year), effective February 20, 1996. In mitigation, the conduct leading to the discipline occurred after he had sold his business, but remained as the broker of record while the new owner was operating the business.

18. On April 4, 2002, in Department case number H-29444 LA, an Accusation was filed against La Peter that resulted in discipline by a stayed suspension of his real estate broker license under Code sections 10177, subdivision (f), and 10177, subdivision (j), effective October 2, 2002. La Peter's license was disciplined because he made a misstatement in an application he filed with the Department of Corporations. La Peter paid a fine in lieu of the period of suspension.

La Peter's History

19. La Peter has been in the real estate business for approximately 35 years and has been a licensed real estate broker for approximately 28 years. During the Department's audit, La Peter was fully cooperative. In 2005, La Peter's business was booming. He operated five offices and he was responsible for over 300 agents. It was established that La Peter was unable to fully supervise the operation of his enterprise. In 2005, before the Department's audit, La Peter became concerned about Troystar's escrow operation, and he closed that portion of his business. La Peter is no longer interested in conducting broker escrow activities, and Troystar has not done so for the last three years. Prior to the Department's audit, La Peter hired Ken Bredding, a retired Department auditor, to help him review all of his businesses' finances and to make sure he was compliant with Department

rules and regulations. Mr. Bredding found some issues similar to Ms. Kwong's findings, and La Peter immediately took corrective action.

20. La Peter has recently closed four of his five offices due to the downturn in the real estate market. He testified that any restriction on his license would make an already difficult financial situation worse. While La Peter has suffered prior discipline on two prior occasions, the first occurred when he agreed to remain as broker of record on a business which he had sold. Thus, it was not his direct conduct, but rather that of the new owner, which led to the discipline. The second case of discipline occurred as a result of La Peter's misstatement on a Department of Corporations application. Thus, both cases of prior discipline did not occur as a result of La Peter's misconduct during real estate transactions that he was supervising. As such, this is the first instance that La Peter has been directly involved in the activities for which discipline is sought.

LEGAL CONCLUSIONS AND DISCUSSION

1. Respondents' conduct discussed in Findings 8-16 violated Code sections <u>10145</u>, <u>10176</u>, subdivisions (a) and (g), and <u>10177</u>, subdivision (g), and Regulations <u>2832.1</u>, <u>2950</u>, subdivision (d), 2950 subdivisions (d) and (g), <u>2951</u>, 2832.1, <u>2831</u>, <u>2831.1</u>, <u>2831.2</u>, and <u>2834</u>.

2. The foregoing violations described in Legal Conclusion number 1 constitute cause for the suspension or revocation of the real estate licenses and license rights of Troystar and La Peter under Code sections 10176, subdivision (a), 10176, subdivision (g), and 10177, subdivisions (d) and (g).

3. Respondents' overall conduct was negligent in their exercise of reasonable supervision and control over the licensed activities of Troystar as required by Code section 10159.2, and Respondents failed to keep Troystar in compliance with the Real Estate Law. This is cause for the suspension or revocation of the real estate licenses and license rights of Respondents pursuant to the provisions of Code sections 10177, subdivisions (d), (g), and (h).

4. Administrative proceedings to revoke, suspend, or impose discipline on a professional license are noncriminal and nonpenal; they are not intended to punish the licensee, but rather to protect the public. (*Hughes v. Board of Architectural Examiners* (1998) 17 Cal. 4th 763, 785-786.) The violations established by the Department's audit, while important, would not likely require that Respondents' licenses be restricted absent the prior history of discipline against La Peter's license. This conclusion is reached because La Peter took immediate corrective action, even before the Department had started its audit, and because there was no financial injury to any consumer. Therefore, even though La Peter has a prior history of discipline, the present violations do not establish that his license needs to be restricted in order to protect the public. A substantial fine and additional training should be a sufficient deterrent to any future violations.

ORDER

<u>All licenses and licensing rights of Respondent Troystar and James Michael La Peter</u> under the Real Estate Law are suspended for a period of 90 days from the effective date of this Decision; provided, however, that if Respondents petition, said suspension shall be stayed upon condition that:

1. <u>Respondent James Michael La Peter and Respondent Troystar pay a monetary penalty</u> pursuant to Section 10175.2 of the Business and Professions Code at the rate of \$100 for each day of the suspension for a total monetary penalty of \$9000. Both Respondents shall be jointly and individually liable for the \$9000 payment.

2. <u>Said payment shall be in the form of a cashier's check or certified check made payable to</u> the Recovery Account of the Real Estate Fund. Said check must be received by the Department prior to the effective date of the Decision in this matter.

3. <u>No further cause for disciplinary action against the real estate license of Respondents</u> occurs within one year from the effective date of the Decision in this matter.

4. <u>If Respondents fail to pay the monetary penalty in accordance with the terms and</u> conditions of the Decision, the Commissioner may, without a hearing, order the immediate execution of all or any part of the stayed suspension in which event the Respondents shall not be entitled to any repayment nor credit, prorated or otherwise, for money paid to the Department under the terms of this Decision.

5. <u>If Respondents pays the monetary penalty and if no further cause for disciplinary action</u> against the real estate license of Respondent occurs within one year from the effective date of the Decision, the stay hereby granted shall become permanent.

6. <u>Respondent La Peter shall, within 120 days of the effective date of this Decision, submit</u> proof satisfactory to the Commissioner of having taken and successfully completed the continuing education course on trust fund accounting and handling specified in subdivision (a) of Section 10170.5 of the Business and Professions Code. Proof of satisfaction of this requirement includes evidence that respondent has successfully completed the trust fund account and handling continuing education course within 120 days prior to the effective date of the Decision in this matter.

7. <u>Respondent La Peter shall, within six months from the effective date of this Decision, take</u> and pass the Professional Responsibility Examination administered by the Department including the payment of the appropriate examination fee. If Respondent fails to satisfy this condition, the Commissioner may order suspension of Respondent's license until Respondent passes, the examination.

DATED: May $\underline{\mathcal{A}}$, 2008.

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CHRIS RUIZ Administrative Law Judge Office of Administrative

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	ELLIOTT MAC LENNAN, SBN 66674 Department of Real Estate
· 2	320 West 4th Street, Ste. 350 Los Angeles, California 90013-1105
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4	-or- (213) 576-6982 (office)
. 5	DEPARTMENT OF REAL ESTATE BY:
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8	BEFORE THE DEPARTMENT OF REAL ESTATE
9	STATE OF CALIFORNIA
. 10	* * *
11	In the Matter of the Accusation of No. H-33975 LA
12	TROYSTAR INVESTMENTS INC., doing) FIRST AMENDED
13	business as Century 21 All Pro,) and Century 21 Duncan & Associates,) <u>ACCUSATION</u>
14	and JAMES MICHAEL LA PETER, / / / / / / / / / / / / / / / / / / /
15	officer of Troystar Investments
16	Respondents.
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18	· · · · · · · · · · · · · · · · · · ·
19	The Accusation filed on May 17, 2007, is amended in its
20	entirety as follows:
. 21	The Complainant, Robin Trujillo, a Deputy Real Estate
22	Commissioner of the State of California, for cause of Accusation
23	against TROYSTAR INVESTMENTS INC. dba doing business as Century
24	21 All Pro and Century 21 Duncan & Associates, and JAMES MICHAEL
25	LA PETER, individually and as designated officer of Troystar
26	
27	Investments Inc., alleges as follows:

II

1. 1 The Complainant, Robin Trujillo, acting in her official 2 capacity as a Deputy Real Estate Commissioner of the State of 3 California, makes this Accusation against TROYSTAR INVESTMENTS 4 INC., and JAMES MICHAEL LA PETER. 5 2. - 6 7 All references to the "Code" are to the California 8 Business and Professions Code and all references to "Regulations" 9 are to Title 10, Chapter 6, California Code of Regulations. 10 LICENSE HISTORY 11 3. 12 TROYSTAR INVESTMENTS INC. At all times mentioned, Α. 13 TROYSTAR INVESTMENTS INC. ("TROYSTAR") was licensed or had 14 license rights issued by the Department of Real Estate 15 ("Department") as a real estate broker. On April 5, 1996, 16 TROYSTAR was originally licensed as a real estate broker. 17 At all times mentioned, в. JAMES MICHAEL LA PETER. 18 JAMES MICHAEL LA PETER ("LA PETER") was licensed or had license 19 rights issued by the Department of Real Estate (Department) as a 20 real estate broker. On April 8, 1980, LA PETER was originally 21 licensed as a real estate broker. On July 15, 2002, LA PETER was 22 licensed as the designated officer of TROYSTAR. LA PETER's real 23 estate broker license was disciplined in Case No. H-26009 LA and 24 H-29444 LA, as more fully set forth in Paragraphs 11 and 12, 25 below. 26 27 2

C. At all times material herein, TROYSTAR was licensed by the Department of Real Estate of the State of California 2 (hereinafter "Department") as a corporate real estate broker by ٦ and through LA PETER, as the designated officer and broker 4 responsible, pursuant to Code Section 10159.2 of the Business and 5 Professions Code for supervising the activities requiring a real 6 estate license conducted on behalf TROYSTAR of by TROYSTAR's 7 8 officers, agents and employees, including LA PETER. 9 BROKERAGE 10 TROYSTAR INVESTMENTS INC. 11 4. 12 At all times mentioned, in the City of Anaheim Hills, 13 County of Orange, TROYSTAR acted as a real estate broker and 14 conducted licensed activities within the meaning of: 15 A. Code Section 10131(a). TROYSTAR operated a 16 residential resale brokerage dba Century 21 All Pro and Century 17 21 Duncan & Associates. 18 B. Code Section 10131(b). TROYSTAR operated a property 19 management brokerage, and 20 In addition, TROYSTAR conducted broker-controlled C. 21 escrows through its escrow division, under the exemption set 22 23 forth in California Financial Code Section 17006(a)(4) for real 24 estate brokers performing escrows incidental to a real estate 25 transaction where the broker is a party and where the broker is 26 performing acts for which a real estate license is required. 27

AUDIT EXAMINATION

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TROYSTAR INVESTMENTS INC.

5.

On October 31, 2005, the Department completed an audit 4 examination of the books and records of TROYSTAR pertaining to 5 the residential resale, property management and broker escrow 6 activities described in Paragraph 4, that require a real estate 7 The audit examination for the residential resale and, 8 license. 9 broker escrow covered a period of time beginning on July 1, 2002 10 to June 30, 2005, and the audit examination for property 11 management covered a period of time beginning on June 1, 2003 to 12 June 30 2005. The audit examination revealed violations of the 13 Code and the Regulations as set forth in the following 14 paragraphs, and more fully discussed in Audit Reports LA 040331 15 and LA 050016 and the exhibits and workpapers attached to said 16 audit report. 17 TRUST ACCOUNTS 18 6. 19 At all times mentioned, in connection with the 20 activities described in Paragraph 4, above, TROYSTAR accepted or 21 received funds including funds in trust (hereinafter "trust 22 23 funds") from or on behalf of actual or prospective parties to 24 transactions handled by TROYSTAR and thereafter made deposits and 25 or disbursements of such funds. From time to time herein 26 mentioned during the audit period, said trust funds were 27

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۰ ۲۰	deposited and/or maintained by TROYSTAR in the bank accounts as
	follows:
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3	"Troystar Investments Inc.
4	Account No. 1891969436" Commercia Bank - California
5	Inglewood, California ("T/A #1")
6	"Troystar Investments Inc.
7	Account No. 1891969626"
8	Commercia Bank - California Inglewood, California ("T/A #2")
· 9	
10	"Troystar Investments Inc. Account No. 9120080609"
11	Union Bank of California
. 12	Los Angeles, California ("T/A #3")
13	"Troystar Investments Inc.
14	Account No. 1891471060" Commercia Bank - California
15	El Segundo, California ("T/A #4")
16	VIOLATIONS OF THE REAL ESTATE LAW
17	7.
18	In the course of activities described in Paragraphs 4
19	and 6, above, and during the examination period described in
20	Paragraph 5, Respondents TROYSTAR and LA PETER, acted in
21	violation of the Code and the Regulations in that they:
22	(a) Permitted, allowed or caused the disbursement of
23	trust funds from T/A #1 and T/#3, the escrow trust accounts,
24	where the disbursement of funds reduced the total of aggregate
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26	funds in T/A #1 and T/A #3, to an amount which, on June 30, 2005,
27	was \$31,557.76, less than the existing aggregate trust fund
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liability of TROYSTAR to every principal who was an owner of said funds, without first obtaining the prior written consent of the owners of said funds, as required by Code Section 10145 and Regulations 2832.1, 2950(d), 2950(g) and 2951.

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(b) Permitted, allowed or caused the disbursement of trust funds from T/A #4, the property management trust account, where the disbursement of funds reduced the total of aggregate funds in T/A #4, to an amount which, on June 30, 2005, was \$31,476.11, less than the existing aggregate trust fund liability of TROYSTAR to every principal who was an owner of said funds, without first obtaining the prior written consent of the owners of said funds, as required by Code Section 10145 and Regulations 2832.1, 2950(d), 2950(g) and 2951.

(c) Failed to maintain an accurate and complete control record in the form of a columnar record in chronological order of all trust funds received, deposited and disbursed by T/A #1 through T/A #4, as required by Code Section 10145 and Regulations 2831, 2950(d) and 2951.

(d) Failed to maintain an accurate and complete
separate record for each beneficiary or transaction, thereby
failing to account for all trust funds received, deposited into
and disbursed from by T/A #1 through T/A #4, as required by Code
Section 10145 and Regulation 2831.1, 2950 (d) and 2951. *mointain a complete and accurate*(e) Failed to perform a monthly reconciliation of the
balance of all separate beneficiary or transaction records

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maintained pursuant to Regulation 2831.1 with the record of all trust funds received and disbursed by T/A #1 through T/A #4, as required by Code Section 10145 and Regulation 2831.2.

(f) Permitted unlicensed and unbonded person, Naomi
Felamino, to be an authorized signatory on the trust accounts T/A
#1 through T/A #, and permitted Glenda Prentice, a real estate
salesperson who did not have a valid real estate license from
October 5, 2003 through March 22, 2005, to be an authorized
signatory on trust account T/A #4, in violation of Code Section
10145 and Regulation 2834.

11 (q) Received undisclosed compensation by means of an 12 earning credit agreement with the Bank of California. Bank 13 service charges were deducted from the earning credit from trust 14 accounts T/A #1 through T/A $\# \overline{4}$ based on amount of trust fund 15 The earnings credit arrangement was not disclosed by activity. 16 rrdystar NORRIS to the borrowers, lenders or beneficiaries of the 17 Scrow T/A #3 collection trust account, in violation of Code Section 10176(g). 18 (h) Misrepresented to sellers that Respondents held 19 earnest money deposits for buyers Jimmie Lewis and William and 20 Loyce Price, thus not having the earnest money deposit on hand 21

when the offers were presented, in violation of Code Sections 10176(a) and/or 10177(g).

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8. 1 The conduct of Respondents TROYSTAR and LA PETER, 2 described in Paragraph 7, above, violated the Code and the 3 Regulations as set forth below: 4 PROVISIONS VIOLATED PARAGRAPH 5 6 Code Section 10145 and Regulations 7(a) 7 2832.1, 2950(d), 2950(g), and 2951 8 9 10 Code Section 10145 and Regulations 7(b) 11 2832.1, 2950(d), 2950(g), and 2951 12 13 14 Code Section 10145 and Regulation 7(c) 15 2831, 2950(d) and 2951 16 17 Code Section 10145 and Regulation 7(**d**) 18 2831.1, 2950(d) and 2951 19 20 Code Section 10145 and Regulation 7(e) 21 2831.2, 2950(d) and 2951 22 23 24 Code Section 10145 and 7(f) 25 Regulation 2834 26 27

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	;	7(g) Code Section 10176(g)	
•	1		•
	2	7(h) Code Section 10176(a) and/or	
	3	10177(g).	
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	6	The foregoing violations constitutes cause for the suspension or	
	7	revocation of the real estate license and license rights of	
	8	TROYSTAR and LA PETER and FIERRO, under the provisions of Code	
	9	Sections 10176(a), 10176(g), 10177(d) and/or 10177(g).	
	10	9.	
	11	The overall conduct of Respondents TROYSTAR and LA	
	12	PETER constitutes negligence or incompetence. This conduct and	
	13	violation are cause for the suspension or revocation of the real	
	14	estate license and license rights of Respondents TROYSTAR and LA	
	15	PETER pursuant to Code Section 10177(g).	
	16	10.	
•	17	The overall conduct of Respondent LA PETER constitutes	
	18	a failure on their part, as officer designated by a corporate	
	19	broker licensee, to exercise the reasonable supervision and	
	20	control over the licensed activities of TROYSTAR as required by	
	21	Code Section 10159.2, and to keep TROYSTAR in compliance with the	
	22	Real Estate Law, and is cause for the suspension or revocation of	
	23	the real estate license and license rights of LA PETER pursuant	
	24 25	to the provisions of Code Sections 10177(d), 10177(g) and	•
	25	10177(h).	
	27	///	
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1	11.
2	On December 13, 1994, as amended on August 23, 1995, in
3	Case No. H-26009 LA, an Accusation was filed against Respondent
4	JAMES MICHAEL LA PETER, that resulted in discipline by revocation
5	of his real estate broker license with right to a restricted real
6	estate broker license for violations of Sections 10137, 10145
• 7	10148, 10160, 10161.8, 10163, 10177(d) and 10177(h) of the
8	California Business and Professions Code and Sections 2726, 2731
9	and 2752 of Title 10, Chapter 6, California Code of Regulations,
10	effective February 20, 1996.
11	12.
12	On April 4, 2002, in Case No. H-29444 LA, an Accusation
. 13	was filed against Respondent JAMES MICHAEL LA PETER, that
14	resulted in discipline by a stayed suspension of his real estate
15 16	broker license Sections 10177(f) and 10177(j) of the California
17	Business and Professions Code, effective October 2, 2002.
18	111
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WHEREFORE, Complainant prays that a hearing be 1 conducted on the allegations of this Accusation and that upon 2 proof thereof, a decision be rendered imposing disciplinary 3 action against the license and license rights of Respondents 4 TROYSTAR INVESTMENTS INC. and JAMES MICHAEL LA PETER, under the 5 Real Estate Law (Part 1 of Division 4 of the Business and 6 Professions Code) and for such other and further relief as may be 7 8 proper under other applicable provisions of law. 9 Dated at Los Angeles, California O day of October 10 this 11 Deput Commissioner 12 13 14 15 16 17 18 19 20 21 22 23 24 cc: Troystar Investments Inc. c/o James Michael La Peter D.O. 25 Robin Trujillo Sacto 26 Audits - Lisa Kwong 27 - 11 -

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Now 7	
	ELLIOTT MAC LENNAN, SBN 66674
2	320 West 4th Street, Ste. 350 Image 1 7 2007 Los Angeles, California 90013-1105 DEPARTMENT OF REAL ESTATE
3	Telephone: (213) 576-6911 (direct)
4	-or- (213) 576-6982 (office) , Muleuhold
5	
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7	
8	BEFORE THE DEPARTMENT OF REAL ESTATE
9	STATE OF CALIFORNIA
10	* * *
. 11	In the Matter of the Accusation of) No. H-33975 LA
[.] 12	TROYSTAR INVESTMENTS INC., doing) $\underline{A} \underline{C} \underline{C} \underline{U} \underline{S} \underline{A} \underline{T} \underline{I} \underline{O} \underline{N}$
13	business as Century 21 All Pro,) and Century 21 Duncan & Associates,)
14	and JAMES MICHAEL LA PETER,) individually and as designated
15	officer of Troystar Investments Inc.
16	Respondents.
17	
18	· · · · · · · · · · · · · · · · · · ·
19	The Complainant, Janice Waddell, a Deputy Real Estate
20	Commissioner of the State of California, for cause of Accusation
21	against TROYSTAR INVESTMENTS INC. dba doing business as Century
22	21 All Pro and Century 21 Duncan & Associates, and JAMES MICHAEL
23	LA PETER, individually and as designated officer of Troystar
24	Investments Inc., alleges as follows:
25	111
26	111
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The Complainant, Janice Waddell, acting in her official capacity as a Deputy Real Estate Commissioner of the State of California, makes this Accusation against TROYSTAR INVESTMENTS

1.

INC., and JAMES MICHAEL LA PETER.

2.

All references to the "Code" are to the California Business and Professions Code and all references to "Regulations" are to Title 10, Chapter 6, California Code of Regulations.

LICENSE HISTORY

3.

A. TROYSTAR INVESTMENTS INC. At all times mentioned, TROYSTAR INVESTMENTS INC. ("TROYSTAR") was licensed or had license rights issued by the Department of Real Estate ("Department") as a real estate broker. On April 5, 1996, TROYSTAR was originally licensed as a real estate broker.

в. JAMES MICHAEL LA PETER. At all times mentioned, 18 JAMES MICHAEL LA PETER ("LA PETER") was licensed or had license 19 rights issued by the Department of Real Estate (Department) as a 20 real estate broker. On April 8, 1980, LA PETER was originally 21 licensed as a real estate broker. On July 15, 2002, LA PETER was 22 licensed as the designated officer of TROYSTAR. LA PETER's real 23 estate broker license was disciplined in Case No. H-26009 LA and 24 H-29444 LA, as more fully set forth in Paragraphs 11 and 12, 25 below.

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At all times material herein, TROYSTAR was licensed Ĉ. 1 by the Department of Real Estate of the State of California 2 (hereinafter "Department") as a corporate real estate broker by З and through LA PETER, as the designated officer and broker 4 responsible, pursuant to Code Section 10159.2 of the Business and 5 Professions Code for supervising the activities requiring a real 6 7 estate license conducted on behalf TROYSTAR of by TROYSTAR's 8 officers, agents and employees, including LA PETER and FIERRO. 9 BROKERAGE 10 TROYSTAR INVESTMENTS INC. 11 4. 12 At all times mentioned, in the City of Anaheim Hills, 13 County of Orange, TROYSTAR acted as a real estate broker and 14 conducted licensed activities within the meaning of: 15 A. Code Section 10131(a). TROYSTAR operated a 16 residential resale brokerage dba Century 21 All Pro and Century 17 21 Duncan & Associates. 18 B. Code Section 10131(b). TROYSTAR operated a property 19 management brokerage, and 20 с. In addition, TROYSTAR conducted broker-controlled 21 escrows through its escrow division, under the exemption set 22 23 forth in California Financial Code Section 17006(a)(4) for real 24 estate brokers performing escrows incidental to a real estate 25 transaction where the broker is a party and where the broker is 26 performing acts for which a real estate license is required. 27

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AUDIT EXAMINATION

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TROYSTAR INVESTMENTS INC.

5.

On October 31, 2005, the Department completed an audit 4 examination of the books and records of TROYSTAR pertaining to 5 the residential resale, property management and broker escrow 6 7 activities described in Paragraph 4, that require a real estate 8 license. The audit examination for the residential resale and, 9 broker escrow covered a period of time beginning on July 1, 2002 10 to June 30, 2005, and the audit examination for property 11 management covered a period of time beginning on June 1, 2003 to 12 June 30 2005. The audit examination revealed violations of the 13 Code and the Regulations as set forth in the following 14 paragraphs, and more fully discussed in Audit Reports LA 040331 15 and LA 050016 and the exhibits and workpapers attached to said 16 audit report. 17

TRUST ACCOUNTS

6.

At all times mentioned, in connection with the activities described in Paragraph 4, above, TROYSTAR accepted or received funds including funds in trust (hereinafter "trust funds") from or on behalf of actual or prospective parties to transactions handled by TROYSTAR and thereafter made deposits and or disbursements of such funds. From time to time herein mentioned during the audit period, said trust funds were

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deposited and/or maintained by TROYSTAR in the bank accounts as 1 follows: 2 3 "Troystar Investments Inc. Account No. 1891969436" 4 Commercia Bank - California Inglewood, California ("T/A #1") 5 6 "Troystar Investments Inc. 7 Account No. 1891969626" Commercia Bank - California 8 Inglewood, California ("T/A #2") 9 "Troystar Investments Inc. 10 Account No. 9120080609" Union Bank of California 11 Los Angeles, California ("T/A #3") 12 "Troystar Investments Inc. 13 Account No. 1891471060" Commercia Bank - California 14 El Segundo, California ("T/A #4") 15 16 VIOLATIONS OF THE REAL ESTATE LAW 17 7. 18 In the course of activities described in Paragraphs 4 19 and 6, above, and during the examination period described in 20 Paragraph 5, Respondents TROYSTAR and LA PETER, acted in 21 violation of the Code and the Regulations in that they: 22 (a) Permitted, allowed or caused the disbursement of 23 trust funds from T/A #1 and T/#3, where the disbursement of funds 24 reduced the total of aggregate funds in T/A #1 and T/A #3, to an 25 amount which, on June 30, 2005, was \$31,557.76, less than the 26 existing aggregate trust fund liability of TROYSTAR to every 27 - 5 -

principal who was an owner of said funds, without first obtaining the prior written consent of the owners of said funds, as required by Code Section 10145 and Regulations 2832.1, 2950(d), 2950(g) and 2951.

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(b) Failed to maintain an accurate and complete control record in the form of a columnar record in chronological order of all trust funds received, deposited and disbursed by T/A #1 through T/A #4, as required by Code Section 10145 and Regulations 2831, 2950(d) and 2951.

(c) Failed to maintain an accurate and complete separate record for each beneficiary or transaction, thereby failing to account for all trust funds received, deposited into and disbursed from by T/A #1 through T/A #4, as required by Code Section 10145 and Regulation 2831.1, 2950(d) and 2951.

(d) Failed to perform a monthly reconciliation of the balance of all separate beneficiary or transaction records maintained pursuant to Regulation 2831.1 with the record of all trust funds received and disbursed by T/A #1 through T/A #4, as required by Code Section 10145 and Regulation 2831.2.

(e) Permitted unlicensed and unbonded person, Naomi
Felamino, to be an authorized signatory on the trust accounts T/A
#1 through T/A #4, and permitted Glenda Prentice, a real estate
salesperson who did not have a valid real estate license from
October 5, 2003 through March 22, 2005, to be an authorized
signatory on trust account T/A #4, in violation of Code Section

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10145 and Regulation 2834.

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| 1        | ·                                                                |   |  |  |
|----------|------------------------------------------------------------------|---|--|--|
| 2        | (f) Received undisclosed compensation by means of an             | 1 |  |  |
| 3        | earning credit agreement with the Bank of California. Bank       |   |  |  |
| 4        | service charges were deducted from the earning credit from trust |   |  |  |
| 5        | accounts T/A #1 through T/A #4 based on amount of trust fund     |   |  |  |
| 6        | activity. The earnings credit arrangement was not disclosed by   |   |  |  |
| 7        | NORRIS to the borrowers, lenders or beneficiaries of the         |   |  |  |
| 8        | collection trust account, in violation of Code Section 10176(g). |   |  |  |
| 9        | (g) Misrepresented to sellers that Respondents held              |   |  |  |
| 10       | earnest money deposits for buyers Jimmie Lewis and William and   |   |  |  |
| 11       | Loyce Price, thus not having the earnest money deposit on hand   | ĺ |  |  |
| 12       | when the offers were presented, in violation of Code Sections    |   |  |  |
| 13       | 10176(a) and/or 10177(g).                                        |   |  |  |
| 14       | 8.                                                               |   |  |  |
| 15<br>16 | The conduct of Respondents TROYSTAR and LA PETER,                |   |  |  |
| 10       | described in Paragraph 7, above, violated the Code and the       |   |  |  |
| 18       | Regulations as set forth below:                                  |   |  |  |
| 19       | PARAGRAPH PROVISIONS VIOLATED                                    |   |  |  |
| 20       | 7(a) Code Section 10145 and Regulations                          |   |  |  |
| 21       | 2832.1, 2950(d), 2950(g), and 2951                               |   |  |  |
| 22       |                                                                  |   |  |  |
| 23       | 7(b) Code Section 10145 and Regulation                           |   |  |  |
| 24       |                                                                  |   |  |  |
| 25       | 2831                                                             |   |  |  |
| 26       |                                                                  |   |  |  |
| 27       |                                                                  |   |  |  |
|          | - 7 -                                                            |   |  |  |

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Code Section 10145 and Regulation 7(c) 1 2831.1 2 3 Code Section 10145 and Regulation 7(d) 4 2831.2 5 б Code Section 10145 and 7(e) 7 8 Regulation 2834 9 10 7(f) Code Section 10176(g) 11 12 7(g) Code Section 10176(a) and/or 13 10177(g). 14 The foregoing violations constitutes cause for the suspension or 15 16 revocation of the real estate license and license rights of 17 TROYSTAR and LA PETER and FIERRO, under the provisions of Code 18 Sections 10176(a), 10176(g), 10177(d) and/or 10177(g). 19 9 20 The overall conduct of Respondents TROYSTAR and LA 21 PETER constitutes negligence or incompetence. This conduct and 22 violation are cause for the suspension or revocation of the real 23 estate license and license rights of Respondents TROYSTAR and LA 24 PETER pursuant to Code Section 10177(g). 25 111 26 27

1 The overall conduct of Respondent LA PETER constitutes 2 a failure on their part, as officer designated by a corporate з broker licensee, to exercise the reasonable supervision and 4 control over the licensed activities of TROYSTAR as required by 5 Code Section 10159.2, and to keep TROYSTAR in compliance with the 6 7 Real Estate Law, and is cause for the suspension or revocation of 8 the real estate license and license rights of LA PETER pursuant 9 to the provisions of Code Sections 10177(d), 10177(g) and 10 10177(h). 11 11. 12 On December 13, 1994, as amended on August 23, 1995, in 13 Case No. H-26009 LA, an Accusation was filed against Respondent 14 JAMES MICHAEL LA PETER, that resulted in discipline by revocation 15 of his real estate broker license with right to a restricted real 16 estate broker license for violations of Sections 10137, 10145 17 10148, 10160, 10161.8, 10163, 10177(d) and 10177(h) of the 18 California Business and Professions Code and Sections 2726, 2731 19 and 2752 of Title 10, Chapter 6, California Code of Regulations, 20 effective February 20, 1996. 21 12. 22 23 On April 4, 2002, in Case No. H-29444 LA, an Accusation 24 was filed against Respondent JAMES MICHAEL LA PETER, that

<sup>25</sup> resulted in discipline by a stayed suspension of his real estate <sup>26</sup> broker license Sections 10177(f) and 10177(j) of the California

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10.

Business and Professions Code, effective October 2, 2002. 1 WHEREFORE, Complainant prays that a hearing be 2 conducted on the allegations of this Accusation and that upon 3 proof thereof, a decision be rendered imposing disciplinary Δ action against the license and license rights of Respondents 5 TROYSTAR INVESTMENTS INC. and JAMES MICHAEL LA PETER, under the 6 Real Estate Law (Part 1 of Division 4 of the Business and .7 Professions Code) and for such other and further relief as may be 8 9 proper under other applicable provisions of law. 10 Dated at Los Angeles, California this 1/ Unquest 2006 11 12 Deputy Real Estate Commissioner 13 14 15 16 17 18 19 20 21 22 23 CC: Troystar Investments Inc. 24 c/o James Michael La Peter D.O. Janice Waddell 25 Sacto Audits - Lisa Kwong 26 27 - 10 -