South

ELLIOTT MAC LENNAN, SBN 66674 Department of Real Estate 320 West 4th Street, Ste. 350 Los Angeles, California 90013-1105

FILED

Telephone: (213) 576-6911 (direct) -or- (213) 576-6982 (office)

NOV -: 7 2008

DEPARTMENT OF REAL ESTATE

BY:

9

10

11

12

13 14

15

16

17 18

20

19

21

23 24

25

26

27

8

5

6

STATE OF CALIFORNIA

BEFORE THE DEPARTMENT OF REAL ESTATE

In the Matter of the Accusation of ) No. H-33920 LA

LILIANA MARGARITA ALVARADO, ) STIPULATION
doing business as Portillo ) AND
Realty and Magnet Realty, ) AGREEMENT

Respondent.

It is hereby stipulated by and between Respondent

LILIANA MARGARITA ALVARADO aka Liliana Alvarado and Liliana P.

Alvarado dba Portillo Realty and Magnet Realty, (sometimes referred to as "Respondent"), represented by Curt R. Craton,

Esq., Attorney At Law, and the Complainant, acting by and through Elliott Mac Lennan, Counsel for the Department of Real Estate, as follows for the purpose of settling and disposing of the First Amended Accusation ("Accusation"), in this matter:

1. All issues which were to be contested and all evidence which was to be presented by Complainant and Respondent at a formal hearing on the Accusation, which hearing was to be held in accordance with the provisions of the Administrative Procedure Act ("APA"), shall instead and in place thereof be submitted solely on the basis of the provisions of this Stipulation and Agreement ("Stipulation").

- 2. Respondent has received, read and understands the Statement to Respondent, the Discovery Provisions of the APA and the Accusation filed by the Department of Real Estate in this proceeding.
- 3. Respondent filed a Notice of Defense on May 9,

  2007, pursuant to Section 11506 of the Government Code for the

  purpose of requesting a hearing on the allegations in the

  Accusation. Respondent hereby freely and voluntarily withdraws

  said Notice of Defense. Respondent acknowledges that he

  understands that by withdrawing said Notice of Defense he thereby

  waives his right to require the Commissioner to prove the

  allegations in the Accusation at a contested hearing held in

  accordance with the provisions of the APA and that he will waive

  other rights afforded to him in connection with the hearing such

  as the right to present evidence in his defense and the right to

  cross-examine witnesses.

ا 25 <sup>يد</sup>

26 | ///

4. This Stipulation is based on the factual allegations contained in the Accusation. In the interest of expedience and economy, Respondent chooses not to contest these allegations, but to remain silent and understands that, as a result thereof, these factual allegations, without being admitted or denied, will serve as a prima facie basis for the disciplinary action stipulated to herein. The Real Estate Commissioner shall not be required to provide further evidence to prove said factual allegations.

- 5. This Stipulation and Respondent's decision not to contest the Accusation is made for the purpose of reaching an agreed disposition of this proceeding and is expressly limited to this proceeding and any other proceeding or case in which the Department of Real Estate ("Department"), the state or federal government, or any agency of this state, another state or federal government is involved, and otherwise shall not be admissible in any other criminal or civil proceedings.
- 6. It is understood by the parties that the Real Estate Commissioner may adopt this Stipulation as his Decision in this matter thereby imposing the penalty and sanctions on Respondent's real estate licenses and license rights as set forth in the "Order" herein below. In the event that the Commissioner in his discretion does not adopt the Stipulation, it shall be void and of no effect and Respondent shall retain the right to a hearing and proceeding on the Accusation under the provisions of

the APA and shall not be bound by any stipulation or waiver made herein.

7. The Order or any subsequent Order of the Real Estate Commissioner made pursuant to this Stipulation shall not constitute an estoppel, merger or bar to any further administrative or civil proceedings by the Department of Real Estate with respect to any matters which were not specifically alleged to be causes for Accusation in this proceeding but do constitute a bar, estoppel and merger as to any allegations actually contained in the Accusations against Respondent herein.

# DETERMINATION OF ISSUES

By reason of the foregoing, it is stipulated and agreed that the following determination of issues shall be made:

The conduct of LILIANA MARGARITA ALVARADO as described in Paragraph 4, above, is in violation of Business and Professions Code Sections 10145 and 10176(e) and Sections 2832.1, 2831.2, 2832(e), 2950(d), 2950(g), 2950(f) and 2951 of Title 10, Chapter 6 of the California Code of Regulations and is a basis for the suspension or revocation of Respondent's license and license rights as violations of the Real Estate Law pursuant to Code Sections 10176(e), 10177(d), 10177(g) and 10177(h).

# ORDER

WHEREFORE, THE FOLLOWING ORDER is hereby made:
All licenses and licensing rights of Respondent LILIANA

MARGARITA ALVARADO are revoked.

ELLIOTT MAC LENNAN, Counsel 4 the Department of Real Estate 5 6 EXECUTION OF THE STIPULATION 7 I have read the Stipulation and discussed it with my 8 Its terms are understood by me and are agreeable and 9 I understand that I am waiving rights given to acceptable to me. 10 me by the California Administrative Procedure Act (including but 11. not limited to Sections 11506, 11508, 11509 and 11513 of the 12 Government Code), and I willingly, intelligently and voluntarily 1.3 waive those rights, including the right of requiring the 14 15 Commissioner to prove the allegations in the Accusation at a 16 hearing at which I would have the right to cross-examine 17 witnesses against me and to present evidence in defense and 18 mitigation of the charges. 19 111 20 111 21 111 22 /// 23 111 24 /// 25

3

26

27

///

DATED:

# MAILING AND FACSIMILE

Respondent (1) shall mail the original signed signature page of the stipulation herein to Elliott Mac Lennan: Attention: Legal Section, Department of Real Estate, 320 W. Fourth St., Suite 350, Los Angeles, California 90013-1105. Additionally, Respondent shall also (2) facsimile a copy of signed signature page, to the Department at the following telephone/fax number: (213) 576-6917, Attention: Elliott Mac Lennan. A facsimile constitutes acceptance and approval of the terms and conditions of this stipulation.

Respondent agrees, acknowledges and understands that by electronically sending to the Department a facsimile copy of Respondent's actual signature as it appears on the stipulation that receipt of the facsimile copy by the Department shall be as binding on Respondent as if the Department had received the original signed stipulation.

DATED: 4-25-08

L'Irana M. WWGAGAO, Respondent

DATED: 4-25-08

CURT R. CRATON, Respondent Attorney for Respondent Approved as to form

/// :..

- || /

6

7

8

9

10

11

12

13

15

16

17

18

19

. 20

21

22

23

24

25

26

The foregoing Stipulation and Agreement is hereby adopted as my Decision as to Respondent LILIANA MARGARITA ALVARADO and shall become effective at 12 o'clock noon on November 28 2008. IT IS SO ORDERED JEFF DAVI Real Estate Commissioner 1.3 BY: Barbara J. Bigby Chief Deputy Commissioner 

- 7 -

ELLIOTT MAC LENNAN, SBN 66674 Department of Real Estate 320 West 4th Street, Ste. 350 Los Angeles, California 90013-1105

Telephone: -or-

(213) 576-6911 (direct) (213) 576-6982 (office) FILED

OCT 1 4 2008

DEPARTMENT OF REAL ESTATE

BEFORE THE DEPARTMENT OF REAL ESTATE

STATE OF CALIFORNIA

10

3

4

5

6

7

8

9

In the Matter of the Accusation of

LILIANA MARGARITA ALVARADO, dba Portillo Realty and Magnet Realty,

Respondent.

No. H-33920 LA

FIRST AMENDED

ACCUSATION

The Accusation filed on April 23, 2007, is amended throughout to change Respondent's name from Liliana P. Alvarado to Liliana Margarita Alvarado as follows:

The Complainant, Robin Trujillo, a Deputy Real Estate Commissioner of the State of California, acting in her official capacity, for cause of Accusation against LILIANA MARGARITA ALVARADO, formerly known and licensed as Liliana P. Alvarado dba Portillo Realty and Magnet Realty, is informed and alleges as follows:

111 26

/// 27

20

21

22

23

24

1.

\_

1.2

All references to the "Code" are to the California
Business and Professions Code and all references to "Regulations"
are to Title 10, Chapter 6, California Code of Regulations.

#### LICENSE HISTORY

2.

At all times mentioned, LILIANA MARGARITA ALVARADO ("ALVARADO"), was licensed or had license rights issued by the Department of Real Estate ("Department") as a real estate broker. On August 21, 1989, ALVARADO was originally licensed as a real estate salesperson. On July 27, 1993, ALVARADO was originally licensed as a real estate broker. On April 21, 1995, in Case No. H-26139 LA, an Accusation was filed against Respondent ALVARADO, that resulted in discipline as set forth below in Paragraph 10.

# **BROKERAGE**

3..

At all times mentioned, in the City of Downey, County of Los Angeles, ALVARADO acted as real estate broker and conducted licensed activities within the meaning of:

- A. Code Section 10131(a). ALVARADO operated a residential resale brokerage dba Portillo Realty and Magnet Realty; and
- B. Conducted broker-controlled escrows through his escrow division, under the exemption set forth in California Financial Code Section 17006(a)(4) for real estate brokers performing escrows incidental to a real estate transaction where

the broker is a party and where the broker is performing acts for which a real estate license is required.

#### AUDIT

4.

On December 29, 2006, the Department completed an audit examination of the books and records of ALVARADO, pertaining to the residential resales and broker-controlled escrow activities described in Paragraph 3, that require a real estate license.

The audit examination covered a period of time beginning on July 31, 2005 through August 1, 2006. The audit examination revealed violations of the Code and the Regulations as set forth below, and more fully discussed in Audit Report LA 060013 and LA 060091 and the exhibits and workpapers attached to said audit report.

5.

At all times mentioned, in connection with the activities described in Paragraph 4, ALVARADO accepted or received funds in trust (trust funds) from or on behalf of buyers, sellers and borrowers. Thereafter ALVARADO made disposition of such funds. ALVARADO maintained the following trust account into which he deposited certain of these funds:

22

23

21

2

3

4

7

10

11

12

13

14

15

16

17

18

19

20

"Liliana Margarita Alvarado dba Portillo Realty Escrow Trust Account

Account No. 1891461533"

<sup>24</sup> || Comercia Bank

El Segundo. California

6 | ///

26

25

27

("escrow trust account")

6.

R

With respect to the licensed activities referred to in Paragraphs 3 and 5, and the audit examination including the exhibits and workpapers referred to in Paragraph 4, it is alleged that ALVARADO:

- (a) Permitted, allowed or caused the disbursement of trust funds from the escrow trust account where the disbursement of funds reduced the total of aggregate funds in escrow trust account, to an amount which, on July 31, 2006, was \$38,157.04, less than the existing aggregate trust fund liability to every principal who was an owner of said funds, without first obtaining the prior written consent of the owners of said funds, as required by Code Sections 10145 and 10176(i) and Regulations 2832.1, 2950(d), 2950(g) and 2951. ALVARADO used the overdrawn \$38,157.04 escrow monies to fund her business expenses.
- (b) Commingled and converted trust funds and personal funds by depositing escrow trust funds into her general account to pay business expenses. As of June 30, 2006, a total of \$30,076.48 in trust funds had been commingled and converted, in violation of Code Sections 10176(e) and 10176(i).
- (c) Failed to perform a monthly reconciliation of the balance of all separate beneficiary or transaction records maintained pursuant to Regulation 2831.1 with the record of all trust funds received and disbursed by the escrow trust account, as required by Code Section 10145 and Regulations 2831.2, 2950(d) and 2951.

(d) Failed to maintain an adequate control record in the form of a columnar record in chronological order of trust funds received and disbursed from the escrow trust account, as required by Code Section 10145 and Regulation 2831, 2950(d), and 2951. ALVARADO failed to maintain a record of Earnest Money Deposits for buyers Neyson Gomez, Rafael Amesqita and Arturo Valdivia. (e) Failed to place funds accepted on behalf of buyers and sellers in the form of Earnest Money Deposits, into the hands of the owner of the funds, into a neutral escrow depository or into a trust fund account in the name of the broker as trustee at a bank or other financial institution within three days of receipt, in violation of Code Section 10145 of the Code and Regulations 2832(e), 2950(d), 2950(f) and 2951. Trust funds for Neyson Gomez, Rafael Amesgita and Arturo Valdivia were not placed in the escrow trust account within three days of receipt. 7. The conduct of Respondent ALVARADO, described in Paragraph 6, violated the Code and the Regulations as set forth: PARAGRAPH PROVISIONS VIOLATED Code Sections 10145 and 10176(i) and 6(a) Regulations 2832.1, 2950(d), 2950(g) and 2951

1

4

7

8

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

26

27

6 (b)

Code Sections 10176(e) and 10176(i)

6(c) Code Section 10145 and Regulations 1 2831.2, 2950(d) and 2951 2 3 Code Section 10145 and Regulations 2831, 6 (d) 2950(d) and 2951 5 6 Code Section 10145 and Regulations 6(e) 7 2832(e) 2950(d), 2950(f) and 2951 8 9 Each of the foregoing violations constitute cause for the 10 suspension or revocation of the real estate license and license 11 rights of ALVARADO under the provisions of Code Sections 12 10176(e), 10176(i), 10177(d) and/or 10177(g). 13 14 NEGLIGENCE 15 8. 16 The overall conduct of ALVARADO constitutes negligence 17 or incompetence. This conduct and violation are cause for the 18 suspension or revocation of the real estate license and license 19 rights of Respondent ALVARADO pursuant to Code Section 10177(g). 20 LACK OF SUPERVISION 21 9. 22 The overall conduct of ALVARADO constitutes a failure 23 to exercise supervision and control over the licensed activities 24 of her brokerage. Nor did ALVARADO maintain a system in place 25 for regularly monitoring her compliance with the Real Estate Law 26 especially in regard to establishing policies to review trust 27

fund handling, in violation of Regulation 2725. This conduct is cause for the suspension or revocation of the real estate license and license rights of ALVARADO pursuant to the provisions of Code Section 10177(h), 10177(d) and/or 10177(g).

### PRIOR DEPARTMENT ACTION

10.

On April 21, 1995, in Case No. H-26139 LA, an Accusation was filed against Respondent ALVARADO, that resulted in discipline after hearing including a thirty day suspension stayed by monetary penalty of ALVARADO's real estate broker license for violations of Code Sections 10145, 10177(d), 10177(g) and 10240 and Regulation Sections 2830, 2831, 2831.1, 2832 and 2950(h), effective December 19, 1995.

15 | ///

2

3

5

б

7

8

9

10

11

12

13

14

16 | ///

- 11

17 1///

18 | ///

19 | / / /

20 ///

21 | //

 $\Pi'$ 

22 | ///

23 | ///

11/7/

||///

26 ///

27

24

WHEREFORE, Complainant prays that a hearing be conducted on the allegations of this Accusation and that upon proof thereof, a decision be rendered imposing disciplinary action against the license and license rights of Respondent LILIANA MARGARITA ALVARADO, under the Real Estate Law (Part 1 of Division 4 of the Business and Professions Code) and for such other and further relief as may be proper under other applicable provisions of law.

Dated at Los Angeles, California

this 10 day of October 2008

Deputy Real Estate Commissioner

1.0

: Liliana Margarita Alvarado

Maria Sacto

Audits - Darryl Thomas

5

6

7

8

9

10

11

13

14

ELLIOTT MAC LENNAN, SBN 66674 Department of Real Estate 320 West 4th Street, Ste. 350 Los Angeles, California 90013-1105

Telephone: (213) 576-6911 (direct) (213) 576-6982 (office) -or-



By Kellecholt

No. H-33920 LA

<u>ACCUSATION</u>

# BEFORE THE DEPARTMENT OF REAL ESTATE

# STATE OF CALIFORNIA

In the Matter of the Accusation of

LILIANA P. ALVARADO, Magnet Realty,

Respondent.

dba Portillo Realty and

15 16

18

17

19

20

21

22

23

24

25

26

///

///

27

The Complainant, Janice Waddell, a Deputy Real Estate Commissioner of the State of California, acting in her official capacity, for cause of Accusation against LILIANA P. ALVARADO aka Liliana Margarita Alvarado dba Portillo Realty and Magnet Realty, is informed and alleges as follows:

All references to the "Code" are to the California Business and Professions Code and all references to "Regulations" are to Title 10, Chapter 6, California Code of Regulations.

#### LICENSE HISTORY

.

. 2.

At all times mentioned, LILIANA P. ALVARADO ("ALVARADO"), was licensed or had license rights issued by the Department of Real Estate ("Department") as a real estate broker. On August 21, 1989, ALVARADO was originally licensed as a real estate salesperson. On July 27, 1993, ALVARADO was originally licensed as a real estate broker. On April 21, 1995, in Case No. H-26139 LA, an Accusation was filed against Respondent ALVARADO, that resulted in discipline as set forth below in Paragraph 10.

#### BROKERAGE

3.

At all times mentioned, in the City of Downey, County of Los Angeles, ALVARADO acted as real estate broker and conducted licensed activities within the meaning of:

- A. Code Section 10131(a). ALVARADO operated a residential resale brokerage dba Portillo Realty and Magnet Realty; and
- B. Conducted broker-controlled escrows through his escrow division, under the exemption set forth in California Financial Code Section 17006(a)(4) for real estate brokers performing escrows incidental to a real estate transaction where the broker is a party and where the broker is performing acts for which a real estate license is required.

/// · ///

#### AUDIT

3

10

11

12

13

14

15

16

17

18

19

20

22

23

24

25

26

4.

On December 29, 2006, the Department completed an audit examination of the books and records of ALVARADO, pertaining to the residential resales and broker-controlled escrow activities described in Paragraph 3, that require a real estate license. The audit examination covered a period of time beginning on July 31, 2005 through August 1, 2006. The audit examination revealed violations of the Code and the Regulations as set forth below, and more fully discussed in Audit Report LA 060013 and LA 060091 and the exhibits and workpapers attached to said audit report,

5.

At all times mentioned, in connection with the activities described in Paragraph 4, ALVARADO accepted or received funds in trust (trust funds) from or on behalf of buyers, sellers and borrowers. Thereafter ALVARADO made disposition of such funds. ALVARADO maintained the following trust account into which he deposited certain of these funds:

"Liliana P. Alvarado dba Portillo Realty Escrow Trust Account Account No. 1891461533" Comercia Bank

El Segundo. California

("escrow trust account")

6.

With respect to the licensed activities referred to in Paragraphs 3 and 5, and the audit examination including the exhibits and workpapers referred to in Paragraph 4, it is alleged that ALVARADO:

- (a) Permitted, allowed or caused the disbursement of trust funds from the escrow trust account where the disbursement of funds reduced the total of aggregate funds in escrow trust account, to an amount which, on July 31, 2006, was \$38,157.04, less than the existing aggregate trust fund liability to every principal who was an owner of said funds, without first obtaining the prior written consent of the owners of said funds, as required by Code Sections 10145 and 10176(i) and Regulations 2832.1, 2950(d), 2950(g) and 2951. ALVARADO used the overdrawn \$38,157.04 escrow monies to fund her business expenses.
- (b) Commingled and converted trust funds and personal funds by depositing escrow trust funds into her general account to pay business expenses. As of June 30, 2006, a total of \$30,076.48 in trust funds had been commingled and converted, in violation of Code Sections 10176(e) and 10176(i).
- (c) Failed to perform a monthly reconciliation of the balance of all separate beneficiary or transaction records maintained pursuant to Regulation 2831.1 with the record of all trust funds received and disbursed by the escrow trust account, as required by Code Section 10145 and Regulations 2831.2, 2950(d) and 2951.

(d) Failed to maintain an adequate control record in the form of a columnar record in chronological order of trust funds received and disbursed from the escrow trust account, as required by Code Section 10145 and Regulation 2831, 2950(d), and 2951. ALVARADO failed to maintain a record of Earnest Money Deposits for buyers Neyson Gomez, Rafael Amesqita and Arturo Valdivia.
(e) Failed to place funds accepted on behalf of buyers

(e) Failed to place funds accepted on behalf of buyers and sellers in the form of Earnest Money Deposits, into the hands of the owner of the funds, into a neutral escrow depository or into a trust fund account in the name of the broker as trustee at a bank or other financial institution within three days of receipt, in violation of Code Section 10145 of the Code and Regulations 2832(e), 2950(d), 2950(f) and 2951. Trust funds for Neyson Gomez, Rafael Amesqita and Arturo Valdivia were not placed in the escrow trust account within three days of receipt.

7.

The conduct of Respondent ALVARADO, described in Paragraph 6, violated the Code and the Regulations as set forth:

# PROVISIONS VIOLATED 6(a) Code Sections 10145 and 10176(i) and Regulations 2832.1, 2950(d), 2950(g) and 2951

6(b) Code Sections 10176(e) and 10176(i)

27

3

10

11

12

13

14

15

16

17

18

19

20

21

22

23

25

6(c) Code Section 10145 and Regulations 2831.2, 2950(d) and 2951 6 (d) Code Section 10145 and Regulations 2831, 2950(d) and 2951 8 6(e) Code Section 10145 and Regulations 9 2832(e) 2950(d), 2950(f) and 2951 10 Each of the foregoing violations constitute cause for the 11 suspension or revocation of the real estate license and license 12 rights of ALVARADO under the provisions of Code Sections 13 10176(e), 10176(i), 10177(d) and/or 10177(g). 14 15 NEGLIGENCE 16 8. 17 The overall conduct of ALVARADO constitutes negligence 18 or incompetence. This conduct and violation are cause for the 19 suspension or revocation of the real estate license and license 20 rights of Respondent ALVARADO pursuant to Code Section 10177(g). 21 111 22 111 23 111 24 /// 25 /// 26 111 27

- 6 -

#### LACK OF SUPERVISION

10

11

12

13 14

15

16

17 18

19

20

21

22

23

24

25

26 ///

27

. The overall conduct of ALVARADO constitutes a failure to exercise supervision and control over the licensed activities of his brokerage. Nor did ALVARADO maintain a system in place for regularly monitoring his compliance with the Real Estate Law especially in regard to establishing policies to review trust fund handling, in violation of Regulation 2725. This conduct is cause for the suspension or revocation of the real estate license and license rights of ALVARADO pursuant to the provisions of Code Section 10177(h), 10177(d) and/or 10177(g).

## PRIOR DEPARTMENT ACTION

10.

On April 21, 1995, in Case No. H-26139 LA, an Accusation was filed against Respondent ALVARADO, that resulted in discipline after hearing including a thirty day suspension stayed by monetary penalty of ALVARADO's real estate broker license for violations of Code Sections 10145, 10177(d), 10177(g) and 10240 and Regulation Sections 2830, 2831, 2831.1, 2832 and 2950(h), effective December 19, 1995.

/// ///

WHEREFORE, Complainant prays that a hearing be conducted on the allegations of this Accusation and that upon proof thereof, a decision be rendered imposing disciplinary action against the license and license rights of Respondent LILIANA P. ALVARADO, under the Real Estate Law (Part 1 of Division 4 of the Business and Professions Code) and for such other and further relief as may be proper under other applicable provisions of law.

Dated at Los Angeles, California

1

2

3

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

26

27

29 hidred 2007

Real Estate Commissioner

cc: Liliana P. Alvarado Janice Waddell Sacto

Audits - Darryl Thomas