ELLIOTT MAC LENNAN, Counsel State Bar No. 66674 Department of Real Estate 320 West Fourth Street, Suite 350 Los Angeles, California 90013-1105 DEPARTMENT OF REAL ESTATE

By K. Me Dechoop

(213) 576-6911

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# BEFORE THE DEPARTMENT OF REAL ESTATE

### STATE OF CALIFORNIA

NO. H-32347 LA

FIRST UNITED HOME LOANS,
a California corporation
doing business as Bill Green
Loan Specialist, Heather Sinclair
Loan Specialist, Jim Wilson
Loan Specialist, Paul Sanders
Loan Specialist, Sara Carpenter
Loan Specialist, Steve Palmer
Loan Specialist, First United
Home Loans Escrow Division,
Loan Experts OnLine; and,
MARK DAVID CHISICK, individually
and as designated officer of

First United Home Loans,

In the Matter of the Accusation of

STIPULATION
AND
AGREEMENT

Respondents.

It is hereby stipulated by and between Respondents

FIRST UNITED HOME LOANS a corporate real estate broker, and MARK

DAVID CHISICK, individually and as designated officer of FIRST

UNITED HOME LOANS (sometimes collectively referred to as

"Respondents"), represented by Daniel Nassie, Esq., and the

Complainant, acting by and through Elliott Mac Lennan, Counsel

for the Department of Real Estate, as follows for the purpose of

settling and disposing of the Accusation ("Accusation") filed on December 14, 2005, in this matter:

- 1. All issues which were to be contested and all evidence which was to be presented by Complainant and Respondents at a formal hearing on the Accusation, which hearing was to be held in accordance with the provisions of the Administrative Procedure Act ("APA"), shall instead and in place thereof be submitted solely on the basis of the provisions of this Stipulation and Agreement ("Stipulation").
- 2. Respondents have received, read and understand the Statement to Respondent, the Discovery Provisions of the APA and the Accusation filed by the Department of Real Estate in this proceeding.
- 3. Respondents timely filed a Notice of Defense pursuant to Section 11506 of the Government Code for the purpose of requesting a hearing on the allegations in the Accusation. Respondents hereby freely and voluntarily withdraw said Notice of Defense. Respondents acknowledge that they understand that by withdrawing said Notice of Defense they thereby waive their right to require the Commissioner to prove the allegations in the Accusation at a contested hearing held in accordance with the provisions of the APA and that they will waive other rights afforded to them in connection with the hearing such as the right to present evidence in their defense the right to cross-examine witnesses.

4. This Stipulation is based on the factual allegations contained in the Accusation. In the interest of expedience and economy, Respondents choose not to contest these allegations, but to remain silent and understand that, as a result thereof, these factual allegations, without being admitted or denied, will serve as a prima facie basis for the disciplinary action stipulated to herein. The Real Estate Commissioner shall not be required to provide further evidence to prove said factual allegations.

- 5. This Stipulation and Respondents' decision not to contest the Accusation is made for the purpose of reaching an agreed disposition of this proceeding and is expressly limited to this proceeding and any other proceeding or case in which the Department of Real Estate ("Department"), the state or federal government, or any agency of this state, another state or federal government is involved, and otherwise shall not be admissible in any other criminal or civil proceedings.
- 6. It is understood by the parties that the Real Estate Commissioner may adopt this Stipulation as his Decision in this matter thereby imposing the penalty and sanctions on Respondents' real estate licenses and license rights as set forth in the "Order" herein below. In the event that the Commissioner in his discretion does not adopt the Stipulation, it shall be void and of no effect and Respondents shall retain the right to a hearing and proceeding on the Accusation under the provisions of

the APA and shall not be bound by any stipulation or waiver made herein.

- 7. The Order or any subsequent Order of the Real Estate Commissioner made pursuant to this Stipulation shall not constitute an estoppel, merger or bar to any further administrative or civil proceedings by the Department of Real Estate with respect to any matters which were not specifically alleged to be causes for Accusation in this proceeding but do constitute a bar, estoppel and merger as to any allegations actually contained in the Accusations against Respondents herein.
- 8. Respondents understand that by agreeing to this Stipulation, Respondents agree to pay, pursuant to Business and Professions Code Section 10148, the cost of audit which led to this disciplinary action. The amount of said cost for the audit is \$6,510.96. (Audit Reports LA 020339 and LA 020396).
- 9. Respondents have received, read, and understand the "Notice Concerning Costs of Subsequent Audit". Respondents further understand that by agreeing to this Stipulation, the findings set forth below in the Determination of Issues become final, and the Commissioner may charge Respondents for the cost of any subsequent audit conducted pursuant to Business and Professions Code Section 10148 to determine if the violations have been corrected. The maximum cost of the subsequent audit will not exceed \$6,510.96.

## DETERMINATION OF ISSUES

By reason of the foregoing, it is stipulated and agreed that the following determination of issues shall be made:

I.

The conduct, acts or omissions of FIRST UNITED HOME LOANS, as described in Paragraph 4, above, is in violation of Sections 10145 and 10240 of the Business and Professions Code ("Code") and Sections 2831, 2831.1, 2831.2, 2832(e), 2840 and 2950(d) of Title 10, Chapter 6 of the California Code of Regulations ("Regulations") and is a basis for the suspension or revocation of Respondent's license and license rights as a violation of the Real Estate Law pursuant to Code Sections 10177(d) and 10177(g).

II.

The conduct, acts or omissions of MARK DAVID CHISICK, as described in Paragraph 4, constitutes a failure to keep FIRST UNITED HOME LOANS in compliance with the Real Estate Law during the time that he was the officer designated by a corporate broker licensee in violation of Section 10159.2 of the Code. This conduct is a basis for the suspension or revocation of Respondent's license pursuant to Code Section 10177(h).

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### ORDER

WHEREFORE, THE FOLLOWING ORDER is hereby made:

I.

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All licenses and licensing rights of Respondents

FIRST UNITED HOME LOANS and MARK DAVID CHISICK under the Real

Estate Law are suspended for a period of ninety (90) days from

the effective date of this Decision; provided, however, that if

Respondents request, the initial thirty (30) days of said

suspension (or a portion thereof) shall be stayed upon condition

that:

- A 1. Respondents each pay a monetary penalty pursuant to Section 10175.2 of the Business and Professions Code of \$3,750 (at the rate of \$125 per day for each day of the suspension) for a monetary penalty of \$3,750 each or \$7,500 in total.
- 2. Said payment shall be in the form of a cashier's check or certified check made payable to the Recovery Account of the Real Estate Fund. Said check must be received by the Department prior to the effective date of the Decision in this matter.
- 3. No further cause for disciplinary action against the real estate licenses of Respondents occurs within two (2) years from the effective date of the Decision in this matter.
- 4. If Respondents fail to pay the monetary penalty in accordance with the terms of the Decision, the Commissioner may, without a hearing, order the immediate execution of all or any

part of the stayed suspension, in which event the Respondents shall not be entitled to any repayment nor credit, prorated or otherwise, for money paid to the Department under the terms of this Decision.

- 5. If Respondents pay the monetary penalty and if no further cause for disciplinary action against the real estate license of Respondent occurs within two (2) years from the effective date of the Decision, the stay hereby granted shall become permanent
- B. The remaining sixty (60) days of the ninety (90) day suspension shall be stayed for two (2) years upon the following terms and conditions:
- (a) Respondents shall obey all laws, rules and regulations governing the rights, duties and responsibilities of a real estate licensee in the State of California; and
- (b) That no final subsequent determination be made after hearing or upon stipulation, that cause for disciplinary action occurred within two (2) years from the effective date of this Decision. Should such a determination be made, the Commissioner may, in his discretion, vacate and set aside the stay order and reimpose all or a portion of the stayed suspension. Should no such determination be made, the stay imposed herein shall become permanent.

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II.

Pursuant to Section 10148 of the Business and

Professions Code, Respondents FIRST UNITED HOME LOANS and MARK

DAVID CHISICK shall pay the Commissioner's reasonable cost for

(a) the audit which led to this disciplinary action (b) a

subsequent audit to determine if Respondents are now in

compliance with the Real Estate Law. The cost of the audit which

led to this disciplinary action is \$6,510.96. In calculating the

amount of the Commissioner's reasonable cost, the Commissioner

may use the estimated average hourly salary for all persons

performing audits of real estate brokers, and shall include an

allocation for travel time to and from the auditor's place of

work. Said amount for the prior and subsequent audits shall not

exceed \$13,021.92

Respondents shall pay such cost within 60 days of receiving an invoice from the Commissioner detailing the activities performed during the audit and the amount of time spent performing those activities.

The Commissioner may suspend the license of Respondents pending a hearing held in accordance with Section 11500, et seq., of the Government Code, if payment is not timely made as provided for herein, or as provided for in a subsequent agreement between the Respondent and the Commissioner. The suspension shall remain in effect until payment is made in full or until Respondents

enter into an agreement satisfactory to the Commissioner to provide for payment, or until a decision providing otherwise is adopted following a hearing held pursuant to this condition.

III.

DAVID CHISICK are indefinitely suspended unless or until

Respondent provides proof satisfactory to the Commissioner, of
having taken and successfully completed the continuing education

course on trust fund accounting and handling specified in

paragraph (3) of subdivision (a) of Section 10170.5 of the

Business and Professions Code. Proof of satisfaction of this

requirement includes evidence that respondent has successfully

completed the trust fund account and handling continuing

education course within 120 days prior to the effective date of
the Decision in this matter.

IV.

Prior to the effective of the Decision herein,

Respondent shall provide evidence satisfactory to the

Commissioner that the trust fund deficits set forth in the

Accusation and in Audit Report LA 020339 and 020396, have been cured, including the identification of the source of funds used to cure the deficits.

DATED:

90-12-0

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ELLIOTT MAC LENNAN, Counsel for the Department of Real Estate

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### EXECUTION OF THE STIPULATION

We have read the Stipulation and discussed it with our counsel. Its terms are understood by us and are agreeable and acceptable to us. We understand that we are waiving rights given to us by the California Administrative Procedure Act (including but not limited to Sections 11506, 11508, 11509 and 11513 of the Government Code), and we willingly, intelligently and voluntarily waive those rights, including the right of requiring the Commissioner to prove the allegations in the Accusation at a hearing at which we would have the right to cross-examine witnesses against us and to present evidence in defense and mitigation of the charges.

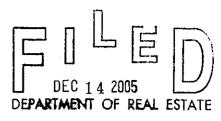
Respondents can signify acceptance and approval of the terms and conditions of this Stipulation by faxing a copy of its signature page, as actually signed by Respondents, to the Department at the following telephone/fax number: Elliott Mac Lennan at (213) 576-6917. Respondents agree, acknowledge and understand that by electronically sending to the Department a fax copy of Respondents' actual signature as they appear on the Stipulation, that receipt of the faxed copy by the Department shall be as binding on Respondents as if the Department had received the original signed Stipulation.

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3	DATED: (7)-06 FIRST UNITED HOME LOANS, a
4	corporate real estate broker,
5	BY: MARK DAVID CHISICK, D.O., Respondent
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7	DATED: 7-5-06
8	MARK DAVID CHISICK individually and as designated officer of FIRST
و	UNITED HOME LOANS, Respondent
10	711201
11	DATED: 7106 DANIEL NASSIE, ESQ.
12	Attorney for Respondents Approved as to form
13	Approved as
14	at a defaulation and Agreement is hereby
15	The foregoing Stipulation and Agreement is hereby
16	adopted as my Decision as to Respondents FIRST UNITED HOME LOANS
17	and MARK DAVID CHISICK, individually and as designated officer of
18	FIRST UNITED HOME LOANS and shall become effective at 12 o'clock
19	noon on,2006.
20	IT IS SO ORDERED, 2006.
21	JEFF DAVI
23	Real Estate Commissioner
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3	DATED:		
4		FIRST UNITED HOME LOANS, a	
5		corporate real estate broker, BY: MARK DAVID CHISICK, D.O.,	
6		Respondent	
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7	DATED:		
8	,	MARK DAVID CHISICK individually and as designated officer of FIRST	
9	·	UNITED HOME LOANS, Respondent	
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11			
12	DATED:	DANIEL NASSIE, ESQ.	
13		Attorney for Respondents Approved as to form	
		1.pp10.00 db 00.101	
14		* * *	
15	The foregoing Stipu	lation and Agreement is hereby	
16	adopted as my Decision as to Respondents FIRST UNITED HOME LOANS		
17	and MARK DAVID CHISICK, individually and as designated officer of		
18	FIRST UNITED HOME LOANS and shall become effective at 12 o'clock		
19	SEP 18	2006.	
20		<del></del>	
21	IT IS SO ORDERED	<u>8-15</u> , 2006.	
22		JEFF DAVI	
ŀ	•	Real Estate Commissioner	
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ELLIOTT MAC LENNAN, Counsel State Bar No. 66674 Department of Real Estate 320 West Fourth Street, Suite 350 Los Angeles, California 90013-1105



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# BEFORE THE DEPARTMENT OF REAL ESTATE

### STATE OF CALIFORNIA

In the Matter of the Accusation of NO. H-32347 LA FIRST UNITED HOME LOANS, ACCUSATION a California corporation doing business as Bill Green

Loan Specialist, Heather Sinclair Loan Specialist, Jim Wilson Loan Specialist, Paul Sanders Loan Specialist, Sara Carpenter Loan Specialist, Steve Palmer Loan Specialist, First United Home Loans Escrow Division, Loan Experts OnLine; and, MARK DAVID CHISICK individually and as designated officer of First United Home Loans,

Respondents.

The Complainant, Janice Waddell, a Deputy Real Estate Commissioner of the State of California, for cause of Accusation against FIRST UNITED HOME LOANS, a California corporation dbas Bill Green Loan Specialist, Heather Sinclair Loan Specialist, Jim Wilson Loan Specialist, Paul Sanders Loan Specialist, Sara

Carpenter Loan Specialist, Steve Palmer Loan Specialist, First 1 United Home Loans Escrow Division, Loan Experts online; and MARK 2 DAVID CHISICK, individually and as designated officer of First 3 United Home Loans, alleges as follows: 5 The Complainant, Janice Waddell, acting in her 6 official capacity as a Deputy Real Estate Commissioner of the 7 8 State of California, makes this Accusation against FIRST UNITED HOME LOANS, a California corporation ("FUHL") and MARK DAVID CHISICK, individually as designated officer of First United Home 11 Loans ("CHISICK"). 12 2. 13 All references to the "Code" are to the California 14 Business and Professions Code and all references to 15 "Regulations" are to Title 10, Chapter 6, California Code of 16 Regulations. 17 3. 18 FUHL and CHISICK (sometimes hereinafter referred to as 19 Respondents) are presently licensed or have license rights under 20 the Real Estate Law (Part 1 of Division 4 of the Business and 21 Professions Code, hereinafter "Code"). 22 23 4. 24 At all time herein mentioned, CHISICK was licensed by 25

the Department as the designated officer of FUHL to qualify it

and to act for it as a real estate broker and, as provided by

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Code Section 10159.2, was responsible for the supervision and control of the activities conducted on behalf of FUHL by its officers, managers and employees as necessary to secure full compliance with the provisions of the Real Estate Law including the supervision of the salespersons licensed to the corporation in the performance of acts for which a real estate license is required. FUHL'S corporate real estate broker license was originally issued on May 10, 2000. CHISICK was originally licensed as a real estate salesperson on February 2, 1988. CHISICK was originally licensed as a real estate broker on March 26, 1990. CHISICK has been the designated officer of FUHL since its incorporation.

5.

Whenever reference is made in an allegation in the Accusation to an act or omission of FUHL, such allegation shall be deemed to mean that the officers, directors, managers, employees, agents and real estate licensees employed by or associated with FUHL, including MARK DAVID CHISICK, committed such act or omission while engaged in the furtherance of FUHL's business or operation and while acting within the course and scope of FUHL's corporate authority, agency and employment.

6.

At all times herein mentioned in the City of Orange, California, FUHL engaged in the business as a real estate broker within the meaning of:

Α. Code Section 10131(d). FUHL operated as a mortgage and loan broker using the fictitious business names of

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Bill Green Loan Specialist, Heather Sinclair Loan Specialist,
Jim Wilson Loan Specialist, Paul Sanders Loan Specialist, Sara
Carpenter Loan Specialist, Steve Palmer Loan Specialist, and
Loan Experts OnLine" including soliciting borrowers and lenders
and negotiating and servicing loans on real property; and

B. Conducted broker-controlled escrows through its escrow operation, First United Home Loans Escrow Division, under the exemption set forth in California Financial Code Section 17006(a)(4) for real estate brokers performing escrows incidental to a real estate transaction where the broker is a party and where the broker is performing acts for which a real estate license is required.

## FIRST CAUSE OF ACTION

(Audit violations)

7.

On October 30, 2003, the Department completed an audit examination of the books and records of FUHL pertaining to its mortgage loan brokerage and broker-escrow activities, requiring a real estate license as described in Paragraph 6. The audit examination covered a period of time beginning on January 1, 2002 to March 31, 2003. The audit examination revealed violations of the Code and the Regulations as set forth below, and more fully discussed in Audit Report LA 020339/ 020396 and the exhibits and workpapers attached to said audit report.

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activities described in Paragraph 6, above, FUHL accepted or

borrowers and lenders, and thereafter made disposition of such

funds. Respondent FUHL maintained the following trust accounts

during the audit period into which were deposited certain of

"First United Home Loans California Disbursement Trust Account

"First United Home Loans Colorado Disbursement Trust Account

these funds at Pri Vest Bank, 1 Macarthur Place, Ste. 110, South

received funds in trust (trust funds) from or on behalf of

"First United Home Loans Escrow Division Trust Account

At all times mentioned, in connection with the

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11 Account No. 1306042"

("T/A #1")

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"First United Home Loans California Disbursement Trust Account ("T/A #2") 14

Coast Metro, CA 92707:

Account No. 1307321"

("T/A #3")

("T/A #4")

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Account No. 1306059" 18

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Account No. 1307339" 21 111

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9.

With respect to the trust funds referred to in Paragraph 8, it is alleged that FUHL:

(a) Permitted, allowed or caused the disbursement of trust funds from trust account set forth below where the disbursement of funds reduced the total of aggregate funds in the trust accounts, to an amount which, on March 31, 2003, was less than the existing aggregate trust fund liability of FUHL to every principal who was an owner of said funds, without first obtaining the prior written consent of the owners of said funds, as required by Code Section 10145 and Regulations 2832.1, 2950(d), 2950(g) and 2951:

T/A#1 - \$25,470.13 shortage

T/A#2 - \$9,421,40 shortage

T/A#3 - \$1,847.54 shortage

- (b) Failed to maintain an adequate control record in the form of a columnar record in chronological order of all trust funds received for T/A #1 T/A #4, as required by Code Section 10145 and Regulations 2831, 2950(d) and 2951.
- (c) Failed to maintain an adequate separate record for each beneficiary or transaction, thereby failing to account for all trust funds received, deposited into, and disbursed from T/A #1 T/A #4, as required by Code Section 10145 and Regulations 2831.1, 2950(d) and 2951.

(d) Failed to perform a monthly reconciliation of the balance of all separate beneficiary or transaction records maintained pursuant to Regulation 2831.1 with the control record of all trust funds received and disbursed by from T/A #1 - T/A #4, as required by Regulation 2831, in violation of Code Section 10145 and Regulation 2831.2. (e) While acting in the capacity of an escrow holder in four purchase and sale transactions, failed to place trust funds, including earnest money deposits, accepted on behalf of another into the hands of the owner of the funds, a neutral escrow depository or into a trust fund account in the name of the broker at a bank or other financial institution not later than the next business day following receipt of the funds by the broker or by the broker's salesperson, as required by Code Section 10145 and Regulations 2832(e), 2950(d) and 2951. (f) Failed to maintain books, records and accounts in accordance with accepted principles of accounting and good business practice with respect to FUHL's escrow division, First United Home Loans Escrow Division, as required by Code Section 10145 and Regulation 2950(d) and 2951. Commingled trust funds between T/A #1 - T/A #4, and FUHL's account for funds handled pursuant to FUHL's Department of Corporations Consumer Finance Lending license. FUHL deposited trust funds handled pursuant to its Department of Real Estate license into the Consumer Finance Lending account.

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Additionally, Department of Real Estate trust funds were shuttled back and forth between the Department of Real Estate 2 trusts accounts and the Department of Corporation Consumer 3 Finance Lending account and back and forth again, in violation of Code Section 10176(e) and Regulations 2950(d) and 2951. (h) Failed to provide and/or maintain a statement in б writing, a Mortgage Loan Disclosure Statement ("MLDS") containing 7 8 all the information required by Code Section 10241 to various Colorado borrowers including but not limited to borrowers 10 Vallejo, Schelde, Vigil and Bertsch before these borrowers became 11 obligated to perform under the terms of their respective loans, 12 as required by Code Section 10240 and Regulation 2840. 13 10. 14 The conduct of Respondent FUHL, described in Paragraph 15 9, violated the Code and the Regulations as set forth below: 16 PARAGRAPH PROVISIONS VIOLATED 17 18 9(a) Code Section 10145 and 19 Regulations 2831, 2950(d), 20 2050(g) and 2951 21 22 23 9(b) Code Section 10145 and 24 Regulations 2831, 2950(d) and 25 2951 26

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1		Code Section 10145 and
2	9 (c)	-
3		Regulations 2831.1, 2950(d)
4		and 2951
5		
6	9 (d)	Code Section 10145 and
7	·	Regulations 2831.2, 2950(d)
8		and 2951
9		
10	9 (e)	Code Section 10145 and
11		Regulations 2832(e), 2950(d)
12		and 2951
13		and 2551
14	,	
15	9(f)	Code Section 10145 and
16		Regulations 2950(d) and 2951
17		
18	9 (g)	Code Section 10176(e),
19		2950(d) and 2951
20		
21	9 (h)	Code Sections 10240, 10241
22		and Regulation 2840
23		
24	Each of the foregoing violations s	eparately constitutes cause
25	for the suspension or revocation o	of the real estate license and
26	license rights of FUHL under the p	provisions of Code Sections
27	10176(e), 10177(d) and/or 10177(g)	

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### SECOND CAUSE OF ACTION

(Negligence)

11.

The overall conduct of Respondents FUHL and CHISICK constitutes negligence or incompetence and is cause for the suspension or revocation of the real estate license and license rights of Respondents FUHL and CHISICK pursuant to the provisions of Code Section 10177(g).

## THIRD CAUSE OF ACTION

(Failure to Supervise)

12.

The overall conduct of Respondent CHISICK constitutes a failure on his part, as officer designated by a corporate broker licensee, to exercise the reasonable supervision and control over the licensed activities of FUHL as required by Code Section 10159.2, and to keep FUHL in compliance with the Real Estate Law, and is cause for the suspension or revocation of the real estate license and license rights of CHISICK pursuant to the provisions of Code Sections 10177(d), 10177(g) and 10177(h).

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WHEREFORE, complainant prays that a hearing be conducted on the allegations of this Accusation and, that upon proof thereof, a decision be rendered imposing disciplinary action against all licenses and licensing rights of Respondents FIRST UNITED HOME LOANS, a California corporation and MARK DAVID CHISICK, individually and as designated officer of First United Home Loans under the Real Estate Law (Part 1 of Division 4 of the Business and Professions Code) and for such other and further relief as may be proper under other applicable provisions of law.

Depaty Real Estate Commissioner

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Dated at Los Angeles, California

10 August 2005

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Audits - Manijeh Khazrai

c/o Mark David Chisick

Janice Waddell

Sacto JN

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cc: First United Homes Loans, a California Corporation