1 ELLIOTT MAC LENNAN, SBN 66674 Department of Real Estate 2 320 West 4th Street, Ste. 350 DEPARTMENT OF REAL ESTATE Los Angeles, California 90013-1105 3 By KHlickerh Telephone: (213) 576-6911 (direct) 4 -or-(213) 576-6982 (office) 5 6 7 8 BEFORE THE DEPARTMENT OF REAL ESTATE 9 STATE OF CALIFORNIA 10 11 In the Matter of the Accusation of No. H-32327 LA 12 DWIGHT EDWARD NORRIS, doing STIPULATION business as AP International AND 13 Mortgage, and Century 21 A-Team, AGREEMENT 14 15 Respondent, 16 17 It is hereby stipulated by and between Respondent 18 DWIGHT EDWARD NORRIS dba AP International Mortgage, and Century 19 21 A-Team, (sometimes referred to as "Respondent") and the 20 Complainant, acting by and through Elliott Mac Lennan, Counsel 21 for the Department of Real Estate, as follows for the purpose of 22 settling and disposing of the Accusation ("Accusation") filed on 23 November 22, 2005, in this matter: 24 1. All issues which were to be contested and all 25 evidence which was to be presented by Complainant and Respondent 26 at a formal hearing on the Accusation, which hearing was to be 27

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held in accordance with the provisions of the Administrative 1 2 Procedure Act ("APA"), shall instead and in place thereof be submitted solely on the basis of the provisions of this 3 Stipulation and Agreement ("Stipulation").

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5 Respondent has received, read and understands the 2. Statement to Respondent, the Discovery Provisions of the APA and 6 7 the Accusation filed by the Department of Real Estate in this 8 proceeding.

9 3. Respondent timely filed a Notice of Defense pursuant to Section 11506 of the Government Code for the purpose 10 11 of requesting a hearing on the allegations in the Accusation. 12 Respondent hereby freely and voluntarily withdraws said Notice of 13 Defense. Respondent acknowledges that he understands that by 14 withdrawing said Notice of Defense he thereby waives his right to 15 require the Commissioner to prove the allegations in the 16 Accusation at a contested hearing held in accordance with the 17 provisions of the APA and that he will waive other rights 18 afforded to him in connection with the hearing such as the right to present evidence in his defense the right to cross-examine 19 20 witnesses.

21 This Stipulation is based on the factual 4. 22 allegations contained in the Accusation as amended in court on 23 June 7, 2006. In the interest of expedience and economy, 24 Respondent chooses not to contest these allegations, but to 25 remain silent and understands that, as a result thereof, these 26 factual allegations, without being admitted or denied, will serve 27 as a prima facie basis for the disciplinary action stipulated to

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The Real Estate Commissioner shall not be required to herein. 1 provide further evidence to prove said factual allegations.

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This Stipulation and Respondent's decision not to 3 5. 4 contest the Accusation is made for the purpose of reaching an agreed disposition of this proceeding and is expressly limited to 5 6 this proceeding and any other proceeding or case in which the Department of Real Estate ("Department"), the state or federal 7 8 government, or any agency of this state, another state or federal government is involved, and otherwise shall not be admissible in 9 10 any other criminal or civil proceedings.

11 It is understood by the parties that the Real 6. 12 Estate Commissioner may adopt this Stipulation as his Decision in this matter thereby imposing the penalty and sanctions on 13 Respondent's real estate licenses and license rights as set forth 14 in the "Order" herein below. In the event that the Commissioner 15 16 in his discretion does not adopt the Stipulation, it shall be 17 void and of no effect, and Respondent shall retain the right to a 18 hearing and proceeding on the Accusation under the provisions of the APA and shall not be bound by any stipulation or waiver made 19 20 herein.

21 The Order or any subsequent Order of the Real 7. 22 Estate Commissioner made pursuant to this Stipulation shall not 23 constitute an estoppel, merger or bar to any further 24 administrative or civil proceedings by the Department of Real 25 Estate with respect to any matters which were not specifically alleged to be causes for Accusation in this proceeding but do 26 27 constitute a bar, estoppel and merger as to any allegations

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1 actually contained in the Accusations against Respondent herein.

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8. Respondent understands that by agreeing to this Stipulation, Respondent agrees to pay, pursuant to Business and Professions Code Section 10148, the cost of the audit which led to this disciplinary action. The total amount of said cost is \$3,724.30 (LA020320).

Respondent has received, read, and understands the 7 9. 8 "Notice Concerning Costs of Subsequent Audit". Respondent further understands that by agreeing to this Stipulation, the 9 findings set forth below in the Determination of Issues become 10 11 final, and the Commissioner may charge Respondent for the cost of 12 any subsequent audit conducted pursuant to Business and Professions Code Section 10148 to determine if the violations 13 14 have been corrected. The maximum cost of the subsequent audit 15 will not exceed \$3,724.30.

## DETERMINATION OF ISSUES

Ι.

By reason of the foregoing, it is stipulated and agreed that the following determination of issues shall be made:

The conduct of DWIGHT EDWARD NORRIS as described in 20 Paragraph 4, above, is in violation of Business and Professions 21 Code ("Code") Section 10145 and Sections 2731, 2832.1, 2834, and 22 2950(d), 2950(f) and 2950(g) of Title 10, Chapter 6 of the 23 California Code of Regulations ("Regulations") and is a basis for 24 the suspension or revocation of Respondent's license and license 25 rights as violations of the Real Estate Law pursuant to Code 26 27 Sections 10177(d).

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1 ORDER 2 WHEREFORE, THE FOLLOWING ORDER is hereby made: 3 All licenses and licensing rights of Respondent Ι. 4 DWIGHT EDWARD NORRIS under the Real Estate Law are suspended for 5 a period of ninety (90) days from the effective date of this 6 Decision; provided, however, that: 7 Thirty (30) days of said 90-day suspension Α. 1. 8 shall be stayed for two years upon the condition that Respondent 9 petitions and pays a monetary penalty pursuant to Section 10175.2 10 of the Business and Professions Code at the rate of \$100 per day 11 for each day of the suspension for a total monetary penalty of \$3,000. 12 13 Said payment shall be in the form of a cashier's 2. 14 check or certified check made payable to the Recovery Account of 15 the Real Estate Fund. Said check must be received by the 16 Department prior to the effective date of the Decision in this 17 matter. 18 No further cause for disciplinary action against з. the real estate license of Respondent occurs within two (2) years 19 20 from the effective date of the Decision in this matter. 21 If Respondent fails to pay the monetary penalty in 4. 22 accordance with the terms of the Decision, the Commissioner may, 23 without a hearing, order the immediate execution of all or any part of the stayed suspension, in which event the Respondent 24 shall not be entitled to any repayment nor credit, prorated or 25 26 otherwise, for money paid to the Department under the terms of 27 this Decision.

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If Respondent pays the monetary penalty and if no 1 5. further cause for disciplinary action against the real estate 2 3 license of Respondent occurs within two (2) years from the effective date of the Decision, the stay hereby granted shall 4 5 become permanent.

в. 1. The remaining sixty (60) days of the ninety (90) day suspension shall be stayed for two (2) years upon the 7 8 following terms and conditions:

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Respondent shall obey all laws, rules and 9 2. 10 regulations governing the rights, duties and responsibilities of 11 a real estate licensee in the State of California; and

12 That no final subsequent determination be made з. 13 after hearing or upon stipulation, that cause for disciplinary 14 action occurred within two (2) years of the effective date of this Decision. Should such a determination be made, the 15 16 Commissioner may, in his discretion, vacate and set aside the 17 stay order and reimpose all or a portion of the stayed 18 suspension. Should no such determination be made, the stay 19 imposed herein shall become permanent.

20 All licenses and licensing rights of Respondent II. 21 DWIGHT EDWARD NORRIS are indefinitely suspended unless or until 22 Respondent provides proof satisfactory to the Commissioner, of 23 having taken and successfully completed the continuing education 24 course on trust fund accounting and handling specified in 25 paragraph (3) of subdivision (a) of Section 10170.5 of the Business and Professions Code. Proof of satisfaction of this 26 27 requirement includes evidence that respondent has successfully

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1 completed the trust fund account and handling continuing 2 education course within 120 days prior to the effective date of 3 the Decision in this matter.

4 III. Pursuant to Section 10148 of the Business and 5 Professions Code, Respondent DWIGHT EDWARD NORRIS shall pay the Commissioner's reasonable cost for (a) the audit which led to 6 this disciplinary action (b) a subsequent audit to determine if 7 8 Respondent is now in compliance with the Real Estate Law. The 9 cost of the audit which led to this disciplinary action is In calculating the amount of the Commissioner's 10 \$3,724.30 reasonable cost, the Commissioner may use the estimated average 11 12 hourly salary for all persons performing audits of real estate brokers, and shall include an allocation for travel time to and 13 from the auditor's place of work. Said amount for the prior and 14 subsequent audits shall not exceed \$7,448.60. 15

Respondent shall pay such cost within 60 days of receiving an invoice from the Commissioner detailing the activities performed during the audit and the amount of time spent performing those activities.

20 The Commissioner may suspend the license of -Respondent pending a hearing held in accordance with Section 21 22 11500, et seq., of the Government Code, if payment is not timely 23 made as provided for herein, or as provided for in a subsequent agreement between the Respondent and the Commissioner. 24 The 25 suspension shall remain in effect until payment is made in full 26 or until Respondent enters into an agreement satisfactory to the 27 Commissioner to provide for payment, or until a decision

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providing otherwise is adopted following a hearing held pursuant to this condition.

DATED:

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8-25-64

ELLIOTT MAC LENNAN, Counsel for the Department of Real Estate

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## EXECUTION OF THE STIPULATION

8 I have read the Stipulation. Its terms are understood 9 by me and are agreeable and acceptable to me. I understand that 10 I am waiving rights given to me by the California Administrative 11 Procedure Act (including but not limited to Sections 11506, 12 11508, 11509 and 11513 of the Government Code), and I willingly, 13 intelligently and voluntarily waive those rights, including the right of requiring the Commissioner to prove the allegations in 14 15 the Accusation at a hearing at which I would have the right to 16 cross-examine witnesses against me and to present evidence in 17 defense and mitigation of the charges.

18 Respondent can signify acceptance and approval of the 19 terms and conditions of this Stipulation by faxing a copy of its signature page, as actually signed by Respondent, to the 20 21 Department at the following telephone/fax number: Elliott 22 Mac Lennan at (213) 576-6917. Respondent agrees, acknowledges 23 and understands that by electronically sending to the Department 24 a fax copy of Respondent's actual signature as it appears on the 25 Stipulation, that receipt of the faxed copy by the Department 26 111

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1 shall be as binding on Respondent as if the Department had 2 received the original signed Stipulation.

DATED: 9-12-06 

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DWIGHT EDWARD NORRIS, Respondent

The foregoing Stipulation and Agreement is hereby adopted as my Decision as to Respondent DWIGHT EDWARD NORRIS and shall become effective at 12 o'clock noon on DEC -7\_\_\_, 2006. 10-23, 2006. IT IS SO ORDERED JEFF DAVI Real Estate Commissioner - 10 -

MAR	
2 J	ELLIOTT MAC LENNAN, SBN 66674 Department of Real Estate 320 West 4th Street, Ste. 350 NOV 22 2005
3	Los Angeles, California 90013-1105 Telephone: (213) 576-6911 (direct) -or- (213) 576-6982 (office)
5	By F. C. C. By
6 7	
. 8	BEFORE THE DEPARTMENT OF REAL ESTATE
9	STATE OF CALIFORNIA
10	* * *
11	In the Matter of the Accusation of No. H-32327 LA
12	DWIGHT EDWARD NORRIS, doing ) <u>A C C U S A T I O N</u> business as A P International )
13	Mortgage and Century 21 A-Team,
14	Respondent. )
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16	The Complainant, Janice Waddell, a Deputy Real Estate
17	Commissioner of the State of California, for cause of Accusation
18	against DWIGHT EDWARD NORRIS dba Norris Properties, A P
19	International Mortgage, Century 21 A-Team and Statewide Real
20	Estate Network ("NORRIS"), alleges as follows:
21 <sub>.</sub> 22	1.
22	The Complainant, Janice Waddell, acting in her official
. 24	capacity as a Deputy Real Estate Commissioner of the State of
25	California makes this Accusation against NORRIS.
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1 2. 2 All references to the "Code" are to the California Business and Professions Code and all references to "Regulations" 3 4 are to Title 10, Chapter 6, California Code of Regulations. 5 LICENSE HISTORY 6 3. At all times mentioned, NORRIS was licensed or had 7 license rights issued by the Department of Real Estate 8 (Department) as a real estate broker. On August 26, 1983, NORRIS 9 10 was originally licensed as a real estate broker. 11 4 12 At all times mentioned, in the City of Los Alamitos, County of Los Angeles, NORRIS acted as a real estate broker and 13 14 conducted licensed activities within the meaning of: 15 Code Section 10131(a). NORRIS operated a Α. 16 residential resale brokerage dba Norris Properties, Century 21 A-17 Team and Statewide Real Estate Network; 18 Code Section 10131(d). NORRIS operated a mortgage в. 19 and loan brokerage dba A P International Mortgage; and 20 Conducted broker-controlled escrows through her С. 21 escrow division under the exemption set forth in California 22 Financial Code Section 17006(a)(4) for real estate brokers 23 performing escrows incidental to a real estate transaction where 24 the broker is a party and where the broker is performing acts for 25 which a real estate license is required. 26 27

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## FIRST CAUSE OF ACTION

(Audit violations)

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3 On June 13, 2003, the Department completed an audit 4 examination of the books and records of NORRIS dba Norris 5 Properties, A P International Mortgage, Century 21 A-Team and 6 7 Statewide Real Estate Network pertaining to the broker-escrow 8 activities described in Paragraph 4 that require a real estate 9 license for the residential resale and mortgage and loan 10 activities. The audit examination covered a period of time 11 beginning on May 23, 2001 to March 31, 2003. The audit 12 examination revealed violations of the Code and the Regulations 13 as set forth in the following paragraphs, and more fully 14 discussed in Audit Report LA 020320 and the exhibits and 15 workpapers attached to said audit report. 16 6. 17 At all times mentioned, in connection with the 18 activities described in Paragraph 4, above, NORRIS accepted or 19 received funds in trust (trust funds) from or on behalf of 20 purchasers and sellers and borrowers and lenders and thereafter 21 22 made disposition of such funds. NORRIS maintained the following 23 escrow trust account during the audit period into which were 24 deposited certain of these funds at: 25 "Century 21 A-Team Escrow Trust Account Account No. 0062056247" 26 California National Bank Buena Park, California 27

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(escrow division trust account T/A #1) 1 2 "Century 21 A-Team Escrow Division Trust Account Account No. 046-8688619" 3 Wells Fargo Bank Bellflower, California 4 (escrow trust account T/A #2) 5 7. 6 In the course of activities described in Paragraphs 4 7 8 and 6 above, and during the examination period described in 9 Paragraph 5, it is alleged that NORRIS: 10 (a) (1) Permitted, allowed or caused the disbursement of 11 trust funds from T/A #1, where the disbursement of funds reduced 12 the total of aggregate funds in T/A #1, to an amount which, on 13 March 31, 2003, was \$17,693.42, less than the existing aggregate 14 trust fund liability of NORRIS to every principal who was an 15 owner of said funds, without first obtaining the prior written 16 consent of the owners of said funds, as required by Code Section 17 10145 and Regulations 2832.1, 2950(d), 2950(g) and 2951. 18 (a) (2) Permitted, allowed or caused the disbursement of 19 trust funds from T/A #2, where the disbursement of funds reduced 20 the total of aggregate funds in T/A #1, to an amount which, on 21 March 24, 2003, was \$10,286.76, less than the existing aggregate 22 trust fund liability of NORRIS to every principal who was an 23 24 owner of said funds, without first obtaining the prior written 25 consent of the owners of said funds, as required by Code Section 26 10145 and Regulations 2832.1, 2950(d), 2950(g) and 2951. 27

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(b) Permitted Cornel Paraschiv, a real estate salesperson, who was not licensed to NORRIS prior to August 25, 2001, and who was not bonded, to be an authorized signatory on the escrow trust account who signed checks 5781, 5811, 5812, 5813, 5814 and 5816 during July 2001, in violation of Code Section 10145 and Regulation 2834.

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7 (c) While acting in the capacity of an escrow agent and 8 holder for the Century 21 A-Team in-house escrow in four purchase 9 and sale transactions, escrow numbers 1596, 1948, 1581 and 1613, 10 failed, to place trust funds, including earnest money deposits, 11 accepted on behalf of another into the hands of the owner of the 12 funds, a neutral escrow depository or into a trust fund account 13 in the name of the broker at a bank or other financial 14 institution not later than the next business day following 15 receipt of the funds by the broker or by the broker's 16 salesperson, as required by Code Section 10145 and Regulation 17 2950(f), 2950(d) and 2951. 18

(d) dba Century 21 A-Team or A P International Mortgage failed to disclose in writing to all parties his financial interest and ownership of his escrow company, as required by Code Section 10145 and Regulation 2950(h), 2950(d) and 2951.

(e) Used the fictitious names of "Century 21 A-Team or
A P International Mortgage" to conduct licensed activities,
without holding licenses bearing these fictitious business names,
in violation of Code Section 10159.5 and Regulation 2731.

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2	earning credit agreement with the California National Bank. Bank		
3	service charges were deducted from the earning credit from the collection trust account. The earnings credit arrangement was		
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5	not disclosed by NORRIS to the borrowers, lenders or		
6 7	beneficiaries of the collection trust account, in violation of		
. '	Code Section 10176(g).	8.	
9	The conduct of Peer		
10	The conduct of Respondent NORRIS, described in Paragraph 8, above, violated the Code and the Regulations as set		
11	forth below:	the code and the Regulations as set	
12	PARAGRAPH	BROWTSTONS WIGLAMED	
13	PARAGRAPH	PROVISIONS VIOLATED	
14 15	7(a)(1) & (2)	Code Section 10145 and Regulations 2832.1, 2950(d), 2950(g) and 2951	
16	7 (b)	Code Section 10145 and Regulation 2834	
17			
18 19	7(c)	Code Section 10145 and Regulation 2950(f), 2950(d) and 2951	
20	7 (d)	Code Section 10145 and Regulation	
21		2950(h), 2950(d) and 2951	
22	7 (e)	Code Section 10159.5 and Regulation	
23		2731	
24	7(f)	Code Section 10176(g)	
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	The foregoing violations constitute cause for the suspension or
1	revocation of the real estate license and license rights of
3	NORRIS under the provisions of Code Sections 10176(g), 10177(d)
4	and/or 10177(g).
. 5	SECOND CAUSE OF ACTION
6	(Negligence)
7	9.
. 8	The overall conduct of Respondent NORRIS constitutes
9	negligence or incompetence. This conduct and violation are cause
10	for the suspension or revocation of the real estate license and
11	license rights of Respondent NORRIS pursuant to Code Section
12 13	10177(g).
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WHEREFORE, Complainant prays that a hearing be 1 conducted on the allegations of this Accusation and that upon 2 proof thereof, a decision be rendered imposing disciplinary. 3 action against the license and license rights of Respondent 4 DWIGHT EDWARD NORRIS dba Century 21 A-Team and A P International 5 Mortgage, under the Real Estate Law (Part 1 of Division 4 of the 6 Business and Professions Code) and for such other and further 7 relief as may be proper under other applicable provisions of law. 8 9 Dated at Los Angeles, California 10 Angust 2005 this 11 12 13 Real Estate Commissioner ty Dépv 14 15 Dwight Edward Norris cc: 16 Janice Waddell 17 Sacto MT 18 LA Audits - Kitlin Chan 19 20 21 22 23 24 25 26 27 8 -