Department of Real Estate 1 320 West 4th Street, Suite 350 Los Angeles, California 90013-1105 2 Telephone: (213) 576-6982 3 4 PARIMENT OF BEAL ESTATI 5 6 7 8 BEFORE THE DEPARTMENT OF REAL ESTATE 9 STATE OF CALIFORNIA 10 11 In the Matter of the Accusation of No. H-31619 LA L-2005030190 12 FUDOSAN, INC., a corporation STIPULATION and TIMOTHY RORY DELANEY, AND AGREEMENT 13 individually and as Designated Officer of Fudosan, Inc., 14 Respondents. 15 16 It is hereby stipulated by and FUDOSAN, INC., a 17 corporation ("Respondent FUDOSAN, INC.) and TIMOTHY RORY 18 DELANEY, individually and as Designated Officer of Fudosan, 19 Inc. ("Respondent DELANEY"), sometimes referred to as 20 Respondents, acting by and through Steven F. Spierer, Esg. 21 and the Complainant, acting by and through Darlene Averetta, 22 Counsel for the Department of Real Estate, as follows for the 23 purpose of settling and disposing of the Accusation filed on 24 25 January 14, 2005, in this matter: 26 111 27 111

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1. All issues which were to be contested and all evidence which was to be presented by Complainant and Respondents at a formal hearing on the Accusation, which hearing was to be held in accordance with the provisions of the Administrative Procedure Act ("APA"), shall instead and in place thereof be submitted solely on the basis of the provisions of this Stipulation and Agreement ("Stipulation").

Respondents have received, read and understand the
 Statement to Respondent, the Discovery Provisions of the APA and
 the Accusations, filed by the Department of Real Estate in this
 proceeding.

12 3. On January 24, 2005, Respondents filed Notices of 13 Defense pursuant to Section 11506 of the Government Code for 14 the purpose of requesting a hearing on the allegations in the 15 Accusation and Respondents hereby freely and voluntarily 16 withdraw said Notices of Defense. Respondents acknowledge that 17 they understand that by withdrawing said Notice of Defense they 18 will thereby waive their right to require the Commissioner to 19 prove the allegations in the Accusation at a contested hearing 20 held in accordance with the provisions of the APA and that they 21 will waive other rights afforded to them in connection with the 22 23 hearing such as the right to present evidence in defense of the 24 allegations in the Accusation and the right to cross-examine 25 witnesses.

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4. This Stipulation is based on the factual allegations contained in the Accusation filed in this proceeding. In the interest of expedience and economy, Respondents choose not to contest these factual allegations, but to remain silent and understand that, as a result thereof, these factual statements, will serve as a prima facie basis for the disciplinary action stipulated to herein. The Real Estate Commissioner shall not be required to provide further evidence to prove such allegations.

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10 This Stipulation and Respondents' decision not to 5. 11 contest the Accusation is made for the purpose of reaching an 12 agreed disposition of this proceeding and is expressly limited 13 to this proceeding and any other proceeding or case in which the 14 Department of Real Estate or another licensing agency of this 15 state, another state or the federal government is involved, and 16 otherwise shall not be admissible in any other criminal or civil 17 proceedings. 18

6. It is understood by the parties that the Real 19 Estate Commissioner may adopt the Stipulation as his decision 20 in this matter thereby imposing the penalty and sanctions on 21 Respondents' real estate licenses and license rights as set 22 forth in the below "Order". In the event that the Commissioner 23 24 in his discretion does not adopt the Stipulation, the 25 Stipulation shall be void and of no effect, and Respondents 26 shall retain the right to a hearing on the Accusation under 27 all the provisions of the APA and shall not be bound by any

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stipulation or waiver made herein.

1 The Order or any subsequent Order of the Real 7. 2 Estate Commissioner made pursuant to this Stipulation shall 3 not constitute an estoppel, merger or bar to any further Δ administrative or civil proceedings by the Department of Real 5 Estate with respect to any conduct which was not specifically 6 alleged to be causes for accusation in this proceeding. 7 8 DETERMINATION OF ISSUES 9 By reason of the foregoing stipulations and waivers 10 and solely for the purpose of settlement of the pending 11 Accusation without a hearing, it is stipulated and agreed that 12 the following determination of issues shall be made: 13 Т 14 The conduct, acts and/or omissions of Respondent 15 TIMOTHY RORY DELANEY, as set forth in the Accusation, constitute 16 cause for the suspension or revocation of all the real estate 17 licenses and license rights of Respondent TIMOTHY RORY DELANEY 18 under the provisions of Section 10177(d) of the Business and 19 Professions Code ("Code") for violation of Code Sections 10145, 20 10159.2 and Section 2832.1, of Title 10, Chapter 6, California 21 Code of Regulations ("Regulations"). 22 23 111 24 111 25 111 26 111 27 111

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II 1 The conduct, acts and/or omissions of Respondent 2 FUDOSAN, INC., as set forth in the Accusation, constitute cause 3 for the suspension or revocation of all the real estate licenses л and license rights of Respondent FUDOSAN, INC. under the 5 provisions of Code Section 10177(d) for violation of Code 6 Sections 10145 and Regulations 2832 and 2832.1. 7 8 ORDER 9 WHEREFORE, THE FOLLOWING ORDER is hereby made: 10 All licenses and licensing rights of Respondents, I. 11 FUDOSAN, INC. and TIMOTHY RORY DELANEY are suspended for a 12 period of sixty (60) days from the effective date of this 13 Decision; provided, however, that if Respondents petition, 14 the initial thirty (30) days of said suspension (or a portion 15 thereof) shall be stayed upon condition that: 16 Each Respondent pays a monetary penalty pursuant 1. 17 to Section 10175.2 of the Business and Professions Code at the 18 rate of \$33.33 for each day of the suspension for a total 19 monetary penalty of \$1,000. 20 Said payment shall be in the form of a cashier's 2. 21 check or certified check made payable to the Recovery Account 22 of the Real Estate Fund. Said check must be received 23 by the Department prior to the effective date of the Decision 24 in this matter. 25 111 26 111 27 5 -

. 1	3. No further cause for disciplinary action against
2	the real estate licenses of Respondents occur within
3	two (2) years from the effective date in this matter.
4	4. If Respondents fail to pay the monetary penalty in
: 5	accordance with the terms and conditions of the Decision, the
6	Commissioner may without a hearing order the immediate execution
7	of all or any part of the stayed suspension in which event
8	Respondents shall not be entitled to any repayment nor credit,
9	prorated or otherwise, for money paid
10	to the Department under the terms of this Decision.
11	5. If Respondents pay the monetary penalty and if no
12	further cause for disciplinary action against the real estate
13	licenses of Respondents occur within two (2) years from the
. 14	effective date of the Decision, the stay hereby granted shall
16	become permanent.
. 17	II. The remaining thirty (30) days of the sixty (60)
18	day suspension shall be stayed for two (2) years on the
19	following terms and conditions:
20	1. Respondents shall obey all laws, rules and
21	regulations governing the rights, duties and responsibilities
22	of a real estate licensee in the State of California; and
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## That no final subsequent determination be made, 2. 1 after hearing or upon stipulation, that cause for disciplinary 2 action occurred within two (2) years of the effective date of 3 this Decision. Should such a determination be made, the 4 Commissioner may, in his discretion, vacate and set aside the 5 stay order and reimpose all or a portion of the stayed 6 suspension. Should no such determination be made, the stay 7 8 imposed herein shall become permanent.

9 Respondent DELANEY shall submit proof III. 10 satisfactory to the Commissioner of having taken and 11 successfully completed the continuing education course on trust 12 fund accounting and handling specified in subdivision (a) of 13 Section 10170.5 of the Business and Professions Code. Proof 14 of satisfaction of this requirement includes evidence that 15 Respondent has successfully completed the trust fund account and 16 handling continuing education course within one hundred and 17 twenty (120) days prior to the effective date of the Decision in 18 this matter. 19

20 If Respondent fails to satisfy this condition, the 21 Commissioner may order the suspension of Respondent's license 22 until Respondent passes the examination.

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Pursuant to Section 10148 of the Business and IV. 1 Professions Code, Respondents shall pay the Commissioner's 2 reasonable costs for (a) the audit which led to this 3 disciplinary action and, (b) a subsequent audit to determine if Respondents are in compliance with the Real Estate Law. 5 In calculating the amount of the Commissioner's reasonable cost, 6 the Commissioner may use the estimated average hourly salary for all persons performing audits of real estate brokers and shall 8 include an allocation for travel costs, including mileage, time 9 to and from the auditor's place of work and per diem. The cost 10 of the audits which led to this disciplinary action are 11 12 \$11,653.74. The Commissioner's reasonable costs for a subsequent audit shall in no event exceed \$11,653.74. 13

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14 Respondents shall pay such costs within sixty (60) 15 days of receiving an invoice from the Commissioner detailing the 16 activities performed during the audit and the amount of time 17 spent performing those activities. The Commissioner may, in his 18 discretion, vacate and set aside the stay order, if payment is 19 not timely made as provided for herein, or as provided for in a 20 subsequent agreement between Respondents and Commissioner. The 21 vacation and the set aside of the stay shall remain in effect 22 until payment is made in full or until Respondents enter into an 23 agreement satisfactory to the Commissioner to provide for such 24 payment. Should no order vacating the stay be issued, either in 25 accordance with this condition or the above conditions, the stay 26 imposed herein shall become permanent. 27

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DATED:

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DARLENE AVERETTA, Counsel Department of Real Estate

We have read the Stipulation and Agreement, have 4 discussed it with our counsel and its terms are understood by 5 us and are agreeable and acceptable to us. We understand that 6 we are waiving rights given to us by the California 7 8 Administrative Procedure Act (including but not limited to 9 Sections 11506, 11508, 11509 and 11513 of the Government Code), 10 and we willingly, intelligently and voluntarily waive those 11 rights, including the right of requiring the Commissioner to 12 prove the allegations in the Accusation at 13 a hearing at which we would have the right to cross-examine 14 witnesses against us and to present evidence in defense and 15 mitigation of the charges. 16 Respondents can signify acceptance and approval of the 17 terms and conditions of this Stipulation and Agreement by faxing 18 a copy of the signature page, as actually signed by Respondents, 19 to the Department at the following fax number: (213) 576-6917. 20 Respondents agree, acknowledge and understand that by 21 electronically sending to the Department a fax copy of their 22 actual signatures as they appear on the Stipulation and 23 24 Agreement, that receipt of the faxed copy by the Department 25 shall be as binding on Respondents as if the Department had 26 received the original signed Stipulation and Agreement.

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PAGE 02/02 07/31/2005 11:43 909676755 REMAX EXPERIEN DATED: 06/15/05-1 FUDOSAN, INC., Respondent Timothy Rory Delaney ~ 2 designated officer of Fudosan, Inc. 3 DATED: 06/15/05 4 TIMOTHY RORY DELANEY, 5 Respondent 6 JUN 0 1 2005 DATED : 7 STEVEN F SPÆZRER, ESQ. Attorney for Respondents approved as to form B 9 10 The foregoing Stipulation and Agreement is hereby 11 adopted as my Decision in this matter, and shall become 12 effective at 12 o'clock noon on \_\_\_\_\_. 13 IT IS SO ORDERED \_\_\_\_\_ 14 JEFF DAVI 15 Real Estate Commissioner 16 17 18 19 20 21 22 23 24 25 26 27 - 10 -

15/05 DATED: 06 1 FUDOSAN, INC., Respondent Timothy Rory Delaney ~ 2 designated officer of Fudosan, Inc. 3 4 DATED: 06/15/05 TIMOTHY RORY DELANEY 5 Respondent 6 DATED:\_ 7 STEVEN F. SPIERER, ESO. 8 Attorney for Respondents approved as to form 9 10 The foregoing Stipulation and Agreement is hereby 11 adopted as my Decision in this matter, and shall become 12 effective at 12 o'clock noon on <u>August 25, 2005.</u> 13 IT IS SO ORDERED \_\_\_\_ 7=20-14 15 JEFF DAVI Real Estate Commissioner 16 17 18 19 20 21 22 23 24 25 26 27 - 10 -

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2 3 4 5 6 7 8	CHRIS LEONG, Counsel (SEN 141079) Department of Real Estate 320 West Fourth Street, Suite 350 Los Angeles, CA 90013-1105 Telephone: (213) 576-6982 -or- (213) 576-6910 (Direct)
9	STATE OF CALIFORNIA
10	* * *
11	In the Matter of the Accusation of )
12	) No. H-31619 LA FUDOSAN, INC., a corporation )
13	and TIMOTHY RORY DELANEY, ) <u>A C C U S A T I O N</u> individually and as designated )
14	officer of Fudosan, Inc., )
15	Respondents. )
16	The Complainant, Janice Waddell, a Deputy Real Estate
. 17	Commissioner of the State of California, for cause of Accusation
18	against FUDOSAN, INC., a corporation (hereafter "FUDOSAN") and
19	TIMOTHY RORY DELANEY, individually and as designated officer of
20	FUDOSAN (hereafter "DELANEY") (hereafter sometimes both referred
21	to as "Respondents"), is informed and alleges in her official
22	capacity as follows:
23	1.
24	Respondents are presently licensed and/or have license
25	rights under the Real Estate Law, Part 1 of Division 4 of the
26	California Business and Professions Code (hereafter "Code").
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At all times material herein, Respondent FUDOSAN was and still is licensed by the Department of Real Estate of the State of California (hereafter "Department") as a corporate real

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estate broker.

At all times material herein, DELANEY was and still is licensed by the Department as a real estate broker, individually and as designated officer of FUDOSAN. As the designated officer of FUDOSAN, DELANEY was responsible pursuant to Code Section 10159 for supervision.

4.

12 At all times material herein, Respondents engaged in 13 the business of, acted in the capacity of, advertised or assumed 14 to act as real estate brokers for others in the State of 15 California, within the meaning of Code Section 10131(a) 16 including the operation and conduct of a real estate sales 17 business with the public wherein Respondents sold and purchased 18 real property on behalf of owners of real property in 19 expectation of compensation. In addition, Respondents conducted 20 escrows within the exemption set forth in Financial Code Section 21 17006(a)(4). 22

All further references to "Respondents", unless otherwise specified, include the parties identified in Paragraphs 2 and 3 above, and also include the employees, agents and real estate licensees employed by or associated with said parties, who

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at all times herein mentioned were engaged in the furtherance of the business or operations of said parties and who were acting within the course and scope of their authority and employment.

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## Audit Findings

6.

On April 30, 2004, the Department concluded its examination of Respondents FUDOSAN and DELANEY's books and records pertaining to Respondents' activities as real estate brokers in Audit No. LA030199 and LA030282, including escrow activities covering a period from approximately January 1, 2002 to December 31, 2003. The examination revealed violations of the Code and of Title 10, Chapter 4, California Code of Regulations (hereafter "Regulations"), as set forth below, and as more specifically set forth in Audit No. LA030199 and LA030282 and the Exhibits attached to said Audit Reports.

7.

At all times herein, in connection with the broker 17 escrow, real estate sales activity described in Paragraph 4 18 above, Respondents FUDOSAN and DELANEY accepted or received 19 funds, including funds in trust (hereafter "trust funds") from 20 or on behalf of actual and prospective parties to transactions 21 handled by Respondents FUDOSAN and DELANEY. These funds were 22 maintained in three accounts. The first account was at Foothill 23 Independent Bank, 27576 Ynez Road, Temecula, CA 92591, in the 24 name of Fudosan, Inc., dba Vineyard Escrow, Account No. 25 453100332 (hereafter "T/A#1"). The second account was at 26 Comerica Bank, 9920 S. La Cienega Blvd., 11th Floor, Inglewood, 27

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CA 90301-4537, in the name of Fudosan, Inc., dba Vineyard 1 Escrow, Account No. 189-2059773 (hereafter "T/A#2"). The third 2 account was at Comerica Bank, 9920 S. La Cienega Blvd., 11<sup>th</sup> 3 Floor, Inglewood, CA 90301-4537, in the name of Vineyard Escrow 4 Trust Account, Account No. 189-2059732 (hereafter "T/A#3"). 5 8. 6 Respondents FUDOSAN and DELANEY acted in violation of 7 the Code and the Regulations in that: 8 there was a combined shortage of \$19,995.80 in (a) 9 TA#1 and TA#2 as of December 31, 2003, in violation of Code 10 Section 10145 and Regulations 2832.1 and 2951. 11 the control records failed to indicate the date (b) 12 that funds were deposited and some of the disbursements were not 13 posted properly, in violation of Code Section 10145 and 14 Regulations 2831 and 2950(d). 15 the separate records did not indicate the date of (c) 16 deposit and some of the disbursements were not properly posted, 17 in violation of Code Section 10145 and Regulations 2831.1 and 18 2950(d). 19 the monthly reconciliation of the control records (d) 20 to the separate records were not maintained. The top sheet 21 items were not reconciled on a monthly basis, in violation of 22 Code Section 10145 and Regulations 2831.2 and 2951. 23 (e) failed to set up TA#1 and TA#2 as trust accounts, 24 in violation of Code Section 10145 and Regulations 2832 and 25 2951. 26 escrow funds received were not deposited into (f) 27 4

T/A#1 within one business day, in violation of Code Section 10145 and Regulations 2832 and 2950(f).

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(g) trust funds received and disbursed were not always placed or disbursed from the proper accounts T/A#1 and T/A#2; and funds belonging to the Department of Corporations escrow account were mixed with TA#2, in violation of Code Section 10145 and Regulation 2951.

(h) earnest money deposits received from potential buyers were not forwarded to escrow within three (3) business days following receipt of the funds by FUDOSAN, in violation of Code Section 10145 and Regulation 2832.

(i) a record of all trust funds received not placed in broker's trust account was not maintained for 2002, in violation of Code Section 10145 and Regulation 2831.

9.

The conduct, acts and omissions of Respondents FUDOSAN and DELANEY, as described in Paragraph 8, violated the Code as set forth above and constitutes cause for the suspension or revocation of all real estate licenses and license rights of Respondents under the provisions of Code Sections 10177(d) and/or 10177(g).

10.

The conduct, acts and omissions of Respondent DELANEY, as described in Paragraph 8, violated the Code Section 10159.2, and constitutes cause for the suspension or revocation of all real estate licenses and license rights of Respondent DELANEY under the provisions of Code Sections 10177(d), 10177(g) and/or

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10177(h).

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## IN AGGRAVATION

11.

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On May 25, 2004, the Department concluded its 4 examination of Respondent DELANEY's books and records pertaining 5 to Respondent's activities as a real estate broker in Audit No. 6 LA030283 and LA030315, including escrow activities covering a 7 period from approximately April 1, 2001 to December 31, 2001. 8 The examination revealed violations of the Code and Regulations, 9 as set forth below, and as more specifically set forth in Audit 10 No. LA030283 and LA030315 and the Exhibits attached to said 11 Audit Reports. 12 12: 13 At all times herein, in connection with the broker 14 escrow, real estate sales activity described in Paragraph 4 15 above, Respondent DELANEY accepted or received funds, including 16 trust funds from or on behalf of actual and prospective parties 17 to transactions handled by Respondent DELANEY. These funds were 18 maintained in one account ("T/A#1").

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13.

21 Respondent DELANEY acted in violation of the Code and 22 the Regulations in that:

(a) there was a shortage of \$64,711.30 in TA#1 as of
December 31, 2001, in violation of Code Section 10145 and
Regulations 2832.1 and 2951. As of January 11, 2002, \$49,348.39
of the shortage appeared to be cured.

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(b) the control records failed to indicate the date

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that funds were deposited and some of the disbursements were not posted properly, in violation of Code Section 10145 and Regulations 2831 and 2950(d).

the separate records did not indicate the date of (C) deposit and funds received were not properly posted in a timely manner, in violation of Code Section 10145 and Regulations 2831.1 and 2950(d).

the monthly reconciliation of the control records (đ) to the separate records were not maintained. The top sheet items were not reconciled on a monthly basis, in violation of Code Section 10145 and Regulations 2831.2 and 2951. 11

(e) TA#1 was not set up in the broker's name as trustee and it was not designated as a trust account, in violation of Code Section 10145 and Regulations 2832 and 2951.

escrow funds received were not deposited into (f) 15 T/A#1 within one business day, in violation of Code Section 16 10145 and Regulations 2832 and 2950(f). 17

funds not belonging to DELANEY's escrow (q) 18 transaction were wired into his escrow account erroneously, and 19 funds belonging to his escrow transaction were wired to another 20 broker's bank account, in violation of Code Section 10145 and 21 Regulation 2951. 22

earnest money deposits received from potential (h) 23 buyers were not forwarded to escrow within three (3) business 24 days following receipt of the funds by DELANEY, in violation of 25 Code Section 10145 and Regulation 2832. 26

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a record of all trust funds received not placed (i)

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in broker's trust account was not maintained, in violation of Code Section 10145 and Regulation 2831.

(j) DELANEY used an unlicensed dba (Fudosan, Inc.) when he was not the holder of a license bearing the fictitious business name, in violation of Regulation 2731.

WHEREFORE, Complainant prays that a hearing be 6 conducted on the allegations of this Accusation and that upon 7 proof thereof, a decision be rendered imposing disciplinary 8 action against all licenses and/or license rights of 9 Respondents, FUDOSAN, INC., a corporation and TIMOTHY RORY 10 DELANEY, individually and as designated officer of Fudosan, Inc. 11 under the Real Estate Law (Part 1 of Division 4 of the Business 12 and Professions Code), and for such other and further relief as 13 may be proper under other applicable provisions of law. 14

Dated at Los Angeles, California this 13 day of Anu 2005.

Deputy 'Real Estate Commissioner

cc: Fudosan, Inc. Timothy Rory Delaney Sacto. LA Audit/Cheng ST Janice Waddell

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