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DEPARTMENT OF REAL ESTATE

By KMe Surher

BEFORE THE DEPARTMENT OF REAL ESTATE

STATE OF CALIFORNIA

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In the Matter of the Accusation of BRIJ SOOD,

NO. H-29496 LA

ORDER DENYING REINSTATEMENT OF LICENSE

Respondent.

On September 26, 2002 a Decision was rendered in Case No. H-29496 LA revoking Respondent's real estate broker license.

On or about December 16, 2003, Respondent petitioned for reinstatement of said license and the Attorney General of the State of California has been given notice of the filing of the petition.

I have considered Respondent's petition and the evidence and arguments in support thereof. Respondent has failed to demonstrate to my satisfaction that Respondent has undergone sufficient rehabilitation to warrant the reinstatement of Respondent's real estate broker license, in that:

Ι

2 In Department of Real Estate ("Department") Case no. 3 H-1386 SA, a decision was rendered suspending Respondent's real 4 estate broker license for thirty (30) days, subject to a payment to the Department's Real Estate Recovery Fund in the amount of 6 It had been determined that Respondent was subject to \$1.000.

discipline pursuant to Business and Professions Code ("Code")

8 Section 10177(q).

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From on or about October 1, 1990, through on or about March 6, 1991, Respondent was the designated officer of Stuart-Wright Mortgage, Inc. a licensed real estate corporation. A Department audit investigation found numerous violations of the Real Estate Law during the period of time in which Respondent was the designated officer.

ΙI

On February 24, 1999, an Order to Desist and Refrain was filed by the Department in Case No. H-27937 LA against Respondent and Manhattan Mortgage Corporation. In or about 1997 and 1998, Respondent was the designated officer of Manhattan Mortgage Corporation, a licensed real estate corporation. A Department audit investigation found numerous violations of the Real Estate Law during the period of time in which Respondent was the designated officer. Respondent and the corporation were ordered to desist and refrain from performing activities for which a real estate broker license is required, until they were in compliance with the Real Estate Law.

The Decision in Department Case no. H-29496 LA, revoked Respondent's real estate broker license. It had been determined that Respondent was subject to discipline pursuant to Code Sections 10177(d), 10177(g) and 10177(h) for failure to exercise the required supervision and control of the activities of Prudential VP Corporation, in violation of Code Section 10159.2 and Section 2725, Title 10, Chapter 6, California Code of Regulations.

During a period of time (from approximately 2000 to 2002), when Respondent was the designated officer of Prudential VP Corporation, a licensed real estate corporation, a Department audit investigation found numerous violations of the Real Estate Law.

IV

On June 25, 2002, an Order to Desist and Refrain was filed by the Department in Case No. H-29570 LA against Respondent and Prudential VP Corporation due to the violations found during the audit investigation discussed in Paragraph III, above. Respondent and the corporation were ordered to desist and refrain from performing activities for which a real estate broker license is required, until they were in compliance with the Real Estate Law.

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395).

The burden of proving rehabilitation rests with the petitioner (Feinstein v. State Bar (1952) 39 Cal. 2d 541). A petitioner is required to show greater proof of honesty and integrity than an applicant for first time licensure. The proof must be sufficient to overcome the prior adverse judgment on the applicant's character (Tardiff v. State Bar (1980) 27 Cal. 3d

The Department has developed criteria in Regulation 2911 to assist in evaluating the rehabilitation of an applicant for reinstatement of a license. Among the criteria relevant in this proceeding are:

2911(a) - A period longer than two (2) years is required due to Respondent's history of acts and conduct which is substantially related to the qualifications, functions and duties of a real estate licensee.

2911(i) - Respondent has not provided proof of completion of, or sustained enrollment in, formal educational or vocational training courses for economic self-improvement.

2911(1) - Respondent has not provided proof of significant or conscientious involvement in community, church or social programs.

2911 (n)(2) - Respondent has not provided proof of a change in attitude from that which existed at the time of the conduct in question as evidenced by family, friends or others.

Given the fact that Respondent has not established that she has complied with Regulations 2911(a), 2911(i), 2911(1), and 2911(n)(2), I am not satisfied that Respondent is sufficiently rehabilitated to receive a real estate broker license. NOW, THEREFORE, IT IS ORDERED that Respondent's petition for reinstatement of Respondent's real estate broker license is denied. This Order shall become effective at 12 o'clock noon MAY 1 9 2005 4-28-05 DATED: JEFF DAVI Real Estate Commissioner

cc: Brij Sood

20474 Walnut Canyon Road

Walnut, CA 91789



BEFORE THE DEPARTMENT OF REAL E

STATE OF CALIFORNIA

By Kyredenles

In the Matter of the Accusation of

PRUDENTIAL VP CORPORATION, doing business as Prudential Monte Vista Realtors and The Prudential American Realty, and BRIJ SOOD, individually and as designated officer of Prudential VP Corporation,

Respondents.

NO. H-29496 LA

DECISION

This Decision is being issued in accordance with the provisions of Section 11520 of the Government Code, on evidence of compliance with Section 11505 of the Government Code and pursuant to the Order of Default filed on September 12, 2002, and the findings of fact set forth herein are based on one or more of the following: (1) Respondent's express admissions; (2) affidavits; and (3) other evidence.

FINDINGS OF FACT

1.

On May 16, 2002, Maria Suarez made the Accusation in her official capacity as a Deputy Real Estate Commissioner of the State of California. The Accusation, Statement to Respondent, and Notice of Defense were mailed, by certified mail, to Respondents PRUDENTIAL VP CORPORATION, (PRUDENTIAL) and BRIJ SOOD (SOOD) last known mailing addresses on file with the Department on May 16, 2002.

2.

On September 12, 2002, no Notice of Defense having been filed herein within the time prescribed by Section

11506 of the Government Code, Respondents default was entered herein.

З.

PRUDENTIAL and SOOD (hereinafter sometimes referred to as Respondents) are presently licensed and/or have license rights under the Real Estate Law (Part 1 of Division 4 of the Business and Professions Code).

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At all times mentioned, SOOD was licensed by the Department as designated officer of PRUDENTIAL to qualify PRUDENTIAL and to act for PRUDENTIAL as a real estate broker as provided by Section 10159.2 of the Business and Professions Code (Code).

5.

At all times mentioned, in the City of Montebello, Los Angeles County, PRUDENTIAL acted as a real estate broker, within the meaning of:

- A. Section 10131(a) of the Code in that it operated a residential resale brokerage dba Prudential Monte Realtors Vista Realtors and The Prudential American Realty; and, additionally
- B. Conducted broker-controlled escrows through its escrow division, American Realty Escrow Division, under the exemption set forth in Section 17006(a)(4) of the California Financial Code for real estate brokers performing escrows incidental to a real estate transaction where the broker is a party and where the broker is performing acts for which a real estate license is required.

RESIDENTIAL RESALE AUDIT

6.

On March 4, 2002, the Department completed an examination of the books and records of PRUDENTIAL pertaining to the activities described in Finding 5A, above. The audit examination covered a period of time beginning December 1, 2000 through December 31, 2001. The audit examination revealed violations of the Code and the Regulations as set forth below, and more fully discussed in Audit Report LA 010196 [Residential Resale] and exhibits/workpapers attached to said audit report.

7.

At all times mentioned, in connection with the activities described in Finding 5A, above, PRUDENTIAL accepted or received funds in trust (trust funds) from or on behalf of buyers and sellers and thereafter made disposition of such funds. During the audit period PRUDENTIAL did not maintain a trust account for resale activities; however, a trust log was maintained.

8.

With respect to the activities referred to in Findings 5A and 7, it is alleged that PRUDENTIAL:

- (a) Failed to maintain a complete and accurate formal trust fund receipts journal and a complete and accurate formal trust fund disbursements journal with respect to earnest money deposits forwarded to escrow or returned to buyers on canceled offers.
- (b) Failed to place trust funds, including earnest money deposits, accepted on behalf of another into the hands of the owner of the funds, a neutral escrow depository or into a trust fund account in the name of the trustee at a bank or other financial institution not later than three business days following receipt of the funds by the broker or by the broker's salesperson.
- (c) Used the fictitious names of "Prudential California Realty" "Prudential California" "Prudential Cobal Realtors" "Prudential Cobal" and "Prudential Cobal Realtors Inc." to conduct residential resale activities on behalf of PRUDENTIAL without holding a license bearing these fictitious business names.
- (d) Failed to initiate and maintain signed written Broker-Salesman agreements with 32 of PRUDENTIAL's 43 salespeople.
- (e) Failed to notify the Department of the employment of real estate salespersons Jose Mendez, William Duenas, Graciela Fransworth, and Rogelio Hernandez, licensed to PRUDENTIAL. And additionally failed to notify the Department of the termination of real estate salespersons Javier Castillo, Jorge Palma, and Tonirose Medinilla.
- (f) Failed to retain the salesperson's license certificates for real estate salespersons Alfonso Figueroa,

Carolina Schmeisser, Graciela Fransworth, Delfina Martinez, Frank Mastroianni, and Louis Vivanco.

9.

BROKER ESCROW AUDIT

On or about March 22, 2002, the Department completed an examination of the books and records of PRUDENTIAL pertaining to the activities described in Finding 5B, above. The audit examination covered a period of time beginning December 1, 2000 through December 31, 2001. The audit examination revealed violations of the Code and the Regulations as set forth below and more fully discussed in Audit Report LA 010326 [Broker Escrow] and exhibits/workpapers attached to said audit report.

10.

The audit examination determined that, in connection with the broker-controlled escrow activities described in Finding 5B, above, PRUDENTIAL accepted or received funds, including funds in trust ("trust funds") from or on behalf of actual or prospective parties to transactions and thereafter made deposit or disbursement of such funds. From time to time herein mentioned, said trust funds were deposited and/or maintained by PRUDENTIAL in a bank account at:

"Prudential VP Corporation DBA: American Realty Escrow Division (hereinafter "Escrow Trust Account") Account No. 1891614826/31-023130" Commercia/Imperial Bank 9920 La Cienega Blvd.
Inglewood, CA 90301-4537

11.

With respect to the activities referred to in Findings 5B and 10, it is alleged that PRUDENTIAL:

(a) Permitted, allowed, or caused a deficit to accumulate in the escrow trust account, which on December 31, 2001, was in the amount of \$93,345.43. The principal cause of this trust fund shortage was employee conversion by PRUDENTIAL's president and owner, Vijay Patel, senior escrow officer Lisa Magana and escrow officer Virginia Abitia. However, the full allocation of this deficit could not be

accurately determined due to PRUDENTIAL's failure to maintain adequate records as described below.

- (b) Failed to maintain a complete and accurate formal trust fund receipts journal and a formal trust fund disbursements journal with respect to the funds deposited in the escrow trust account, or other records of the receipt and disposition of trust funds accepted in trust and deposited in said accounts.
- (c) Failed to maintain a complete and accurate separate record for each beneficiary or transaction, thereby accounting for all trust funds received and then deposited or disbursed from the escrow trust account.
- (d) Failed to deposit trust funds into the escrow trust account before the end of the next business day.
- (e) Permitted unlicensed and unbonded persons, Robert Virga, a licensee not licensed to PRUDENTIAL, and Vijay Patel to be an authorized signatories on the escrow trust account. SOOD was not a signatory on the trust account.
- (f) Used the fictitious name of "American Realty Escrow Division" to conduct residential resale activities on behalf of PRUDENTIAL without holding a license bearing this fictitious business name.
- (g) Conducted five third party mortgage loan refinance escrows (Delgado #21148-LM) (Eleda #21170-LM) (Penitar #21213-VA) (Castanon 21060-LM) (Coker #21242-LM.
- (h) Converted an insurance reimbursement check in the amount of \$899 payable to Alex Perez, former salesperson of PRUDENTIAL. Said check was deposited into the escrow trust account, the check altered, and Perez' signature forged. The ultimate payee was PRUDENTIAL's escrow officer, Virginia Abitia; and
- (i) The audit examination also revealed that SOOD as designated officer of PRUDENTIAL, had no system in place for regularly monitoring PRUDENTIAL's compliance with the Real Estate Law or for the supervision of its salespersons.

12.

The overall conduct of Respondent SOOD constitutes a failure on his part, as officer designated by a corporate broker licensee, responsible for the supervision and control

over the activities conducted on behalf of PRUDENTIAL by its officers, managers and employees as necessary to secure full compliance with the provisions of the Real Estate Law including the supervision of the salespersons licensed to the corporation in the performance of acts for which a real estate license is required.

13.

The overall conduct of Respondent SOOD constitutes negligence or incompetence.

DETERMINATION OF ISSUES

1.

The conduct, acts and/or omissions of PRUDENTIAL, as described herein above, are violations of:

RESIDENTIAL RESALE AUDIT

FINDING	PROVISIONS VIOLATED
8(a)	Code Section 10145 and Regulation 2831
8 (b)	Code Section 10145 and Regulation 2832
8 (c)	Regulation 2731
8 (d)	Regulation 2726
8 (e)	Code Section 10161.8 and Regulation 2752
8 (f)	Regulation 2753

2.

The conduct, acts and/or omissions of PRUDENTIAL, as described herein above, are violations of:

BROKER ESCROW AUDIT

FINDING	PROVISIONS VIOLATED
11 (a)	Code Section 10145 and Regulations 2832.1 and 2950(g)
11(b)	Code Section 10145 and Regulation 2831
11(c)	Code Section 10145 and Regulation 2831.1
11(d)	Code Section 10145 and Regulations 2832 and 2950(f)
11(e)	Code Section 10145 and Regulation 2834
11(f)	Regulation 2731
11(g)	Code Section 10177(g)
11 (h)	Code Sections 10145 and 10176(i)
11(i)	Regulation 2725

3.

Cause for disciplinary action against Respondent PRUDENTIAL VP CORPORATION exists pursuant to Code Sections 10177(d), 10177(g) and 10176(i).

The conduct, acts/or omissions of SOOD, as described in Findings 11(i) and 12, herein above, are in violation of Code Section 10159.2 and Regulation 2725.

5.

Cause for disciplinary action against Respondent BRIJ SOOD exists pursuant to Code Sections 10177(d), 10177(g) and 10177(h).

6

The standard of proof applied was clear and convincing proof to a reasonable certainty.

ORDER

The license and license rights of Respondents
PRUDENTIAL VP CORPORATION and BRIJ SOOD under the provisions
of Part I of Division 4 of the Business and Professions Code
are revoked.

This Decision shall become effective at 12 o'clock noon on October 29 , 2002.

DATED: September 26, 2002.

PAULA REDDISH ZINNEMANN Real Estate Commissioner

DEPARTMENT OF REAL ESTATE By Konederhold

BEFORE THE DEPARTMENT OF REAL ESTATE

STATE OF CALIFORNIA

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In the Matter of the Accusation of

No. H-29496 LA

PRUDENTIAL VP CORPORATION, doing business as Prudential Monte Vista Realtors and The Prudential American Realty, and BRIJ SOOD, individually and as designated officer of Prudential VP Corporation,

Respondents.

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DEFAULT ORDER

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Respondents PRUDENTIAL VP CORPORATION and BRIJ SOOD, having failed to file a Notice of Defense within the time required by Section 11506 of the Government Code, are now in default. It is, therefore, ordered that a default be entered on the record in this matter.

IT IS SO ORDERED

SEP 1 2 2002

PAULA REDDISH ZINNEMANN Real Estate Commissioner

By: M DOLORES RAMOS

Regional Manager

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ELLIOTT MAC LENNAN, SBN 66674 Department of Real Estate 320 West 4th Street, Ste. 350 Los Angeles, California 90013-1105

Telephone: (213) 576-6911 (direct) -or- (213) 576-6982 (office)



By K. Hudeyhla

DEPARTMENT OF REAL ESTATE

STATE OF CALIFORNIA

In the Matter of the Accusation of

PRUDENTIAL VP CORPORATION, doing business as Prudential Monte

Vista Realtors and The Prudential American Realty, and BRIJ SOOD, individually and as designated officer of Prudential VP Corporation,

Respondents.

No. H-29496 LA

ACCUSATION

The Complainant, Maria Suarez, a Deputy Real Estate
Commissioner of the State of California, for cause of Accusation
against PRUDENTIAL VP CORPORATION, dba Prudential Monte Vista
Realtors, Vista Realtors and The Prudential American Realty, and
BRIJ SOOD, individually and as designated officer of Prudential
VP Corporation, alleges as follows:

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1.

The Complainant, Maria Suarez, acting in her official capacity as a Deputy Real Estate Commissioner of the State of California makes this Accusation against PRUDENTIAL VP CORPORATION (PRUDENTIAL) and BRIJ SOOD (SOOD).

2.

All references to the "Code" are to the California

Business and Professions Code and all references to "Regulations"

are to Title 10, Chapter 6, California Code of Regulations.

3.

PRUDENTIAL and SOOD (hereinafter referred to as
Respondents) are presently licensed and/or have license rights
under the Real Estate Law (Part 1 of Division 4 of the Business
and Professions Code).

4.

At all times mentioned, SOOD was licensed by the Department as designated officer of PRUDENTIAL to qualify it and to act for it as a real estate broker and, as provided by Section 10159.2 of the Code. SOOD was responsible for the supervision and control of the activities conducted on PRUDENTIAL's behalf by its officers, managers and employees as necessary to secure full compliance with the provisions of the Real Estate Law including the supervision of the salespersons licensed to the corporation in the performance of acts for which a real estate license is required. SOOD was originally licensed as a real estate broker

on April 2, 1980. PRUDENTIAL was originally licensed as a corporate real estate broker on March 3, 1999.

5.

Whenever reference is made in an allegation in the Accusation to an act or omission of PRUDENTIAL such allegation shall be deemed to mean that the officers, directors, managers, employees, agents and real estate licensees employed by or associated with PRUDENTIAL, including SOOD, committed such act or omission while engaged in the furtherance of PRUDENTIAL's business or operation and while acting within the course and scope of PRUDENTIAL's corporate authority, agency and employment.

б.

At all times mentioned, in the City of Montebello, Los Angeles County, PRUDENTIAL acted as a real estate broker, within the meaning of:

- A. Section 10131(a) of the Code in that it operated a residential resale brokerage dba Prudential Monte Realtors Vista Realtors and The Prudential American Realty; and,
- B. Conducted broker-controlled escrows through its escrow division, American Realty Escrow Division, under the exemption set forth in Section 17006(a)(4) of the California Financial Code for real estate brokers performing escrows incidental to a real estate transaction where the broker is a party and where the broker is performing acts for which a real estate license is required.

RESIDENTIAL RESALE AUDIT

7.

On March 4, 2002, the Department completed an examination of the books and records of PRUDENTIAL pertaining to the activities described in Paragraph 6, above. The audit examination covered a period of time beginning December 1, 2000 through December 31, 2001. The audit examination revealed violations of the Code and the Regulations as set forth below, and more fully discussed in Audit Report LA 010196 [Residential Resale] and exhibits/workpapers attached to said audit report.

8.

At all times mentioned, in connection with the activities described in Paragraph 6, above, PRUDENTIAL accepted or received funds in trust (trust funds) from or on behalf of buyers and sellers and thereafter made disposition of such funds. During the audit period PRUDENTIAL did not maintain a trust account for resale activities; however, a trust log was maintained.

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1 9. 2 With respect to the activities referred to in 3 Paragraphs 6 and 8, it is alleged that PRUDENTIAL: (a) Failed to maintain a complete and accurate formal 5 trust fund receipts journal and a complete and accurate formal 6 trust fund disbursements journal with respect to earnest money 7 deposits forwarded to escrow or returned to buyers on canceled A offers, as required by Code Section 10145 and Regulation 2831. (b) Failed to place trust funds, including earnest 10 money deposits, accepted on behalf of another into the hands of 11 the owner of the funds, a neutral escrow depository or into a 12 trust fund account in the name of the trustee at a bank or other 13 financial institution not later than three business days 14 following receipt of the funds by the broker or by the broker's 15 16 salesperson, as required by Code Section 10145 and Regulation 17 2832. 18 (c) Used the fictitious names of "Prudential California 19 Realty" "Prudential California" "Prudential Cobal Realtors" 20 "Prudential Cobal" and "Prudential Cobal Realtors Inc." to 21 conduct residential resale activities on behalf of PRUDENTIAL 22 without holding a license bearing these fictitious business 23 names, as required by Regulation 2731. 24 (d) Failed to initiate and maintain signed written 25 Broker-Salesman agreements with 32 of PRUDENTIAL's 43 26 27 - 5 -

salespeople, as required by Regulation 2726.

(e) Failed to notify the Department of the employment of real estate salespersons Jose Mendez, William Duenas, Graciela Fransworth, and Rogelio Hernandez, licensed to PRUDENTIAL. And additionally failed to notify the Department of the termination of real estate salespersons Javier Castillo, Jorge Palma, and Tonirose Medinilla, as required by Code Section 10161.8 and. Regulation 2752; and

(f) Failed to retain the salesperson's license certificates for real estate salespersons Alfonso Figueroa,
Carolina Schmeisser, Graciela Fransworth, Delfina Martinez, Frank
Mastroianni, and Louis Vivanco, as required by Regulation 2753.

10.

The conduct of Respondent PRUDENTIAL, described in Paragraph 9, above, violated the Code and the Regulations as set forth below:

18	PARAGRAPH	PROVISIONS VIOLATED
19	9 (a)	Code Section 10145 and
20		Regulation 2831
21		
22	9 (b)	Code Section 10145 and
23		Regulation 2832
24		Regulacion 2032
25		
26	9(c)	Regulation 2731
27		

1 9 (d) Regulation 2726 2 3 Code Section 10161.8 and 9(e) 4 Regulation 2752 5 6 Regulation 2753 9(f) 7 8 The foregoing violation constitutes cause for the suspension or revocation of the real estate license and license rights of 10 PRUDENTIAL under the provisions of Code Sections 10165, 10177(d) 11 and/or 10177(g). 12 BROKER ESCROW AUDIT 13 11. 14 On or about March 22, 2002, the Department completed an 15 16 examination of the books and records of PRUDENTIAL pertaining to 17 the activities described in Paragraph 6, above. The audit 1.8 examination covered a period of time beginning December 1, 2000 19 through December 31, 2001. The audit examination revealed 20 violations of the Code and the Regulations as set forth below 21 and more fully discussed in Audit Report LA 010326 [Broker 22 Escrow] and exhibits/workpapers attached to said audit report. 23 /// 24 /// 25 /// 26

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The audit examination determined that, in connection with the broker-controlled escrow activities described in Paragraph 6, above, PRUDENTIAL accepted or received funds, including funds in trust ("trust funds") from or on behalf of actual or prospective parties to transactions and thereafter made deposit or disbursement of such funds. From time to time herein mentioned, said trust funds were deposited and/or maintained by PRUDENTIAL in a bank account at:

(hereinafter "Escrow Trust Account")

Account No. 1891614826/31-023130" Commercia/Imperial Bank

9920 La Cienega Blvd.

Inglewood, CA 90301-4537

13.

"Prudential VP Corporation DBA: American Realty Escrow Division

With respect to the trust funds referred to in Paragraphs 8 and 12, it is alleged that PRUDENTIAL:

(a) Permitted, allowed, or caused a deficit to accumulate in the escrow trust account, which on December 31, 2001, was in the amount of \$93,345.43, in violation of Code Section 10145 and Regulations 2832.1, 2950(d), 2950(g) and 2951. The principal cause of this trust fund shortage was employee conversion by PRUDENTIAL's president and owner, Vijay Patel, senior escrow officer Lisa Magana and escrow officer Virginia Abitia. However, the full allocation of this deficit could not

be accurately determined due to PRUDENTIAL's failure to maintain adequate records as described below.

- (b) Failed to maintain a complete and accurate formal trust fund receipts journal and a formal trust fund disbursements journal with respect to the funds deposited in the escrow trust account, or other records of the receipt and disposition of trust funds accepted in trust and deposited in said accounts, as required by Code Section 10145 and Regulations 2831 and 2951.
- (c) Failed to maintain a complete and accurate separate record for each beneficiary or transaction, thereby accounting for all trust funds received and then deposited or disbursed from the escrow trust account as required by Code Section 10145 and Regulations 2831.1 and 2951.
- (d) Failed to deposit trust funds into the escrow trust account before the end of the next business day, as required by Code Section 10145 and Regulations 2832 and 2950(f).
- (e) Permitted unlicensed and unbonded persons, Robert Virga, a licensee not licensed to PRUDENTIAL, and Vijay Patel to be an authorized signatories on the escrow trust account, as required by Code Section 10145 and Regulations 2834 and 2951. SOOD was not a signatory on the trust account.
- (f) Used the fictitious name of "American Realty Escrow Division" to conduct residential resale activities on behalf of PRUDENTIAL without holding a license bearing this fictitious business name, in violation of Regulation 2731.

(g) Conducted five third party mortgage loan refinance escrows (Delgado - #21148-LM) (Eleda - #21170-LM) (Penitar - #21213-VA) (Castanon - 21060-LM) (Coker - #21242-LM.

(h) Converted an insurance reimbursement check in the amount of \$899 payable to Alex Perez, former salesperson of PRUDENTIAL. Said check was deposited into the escrow trust account, the check altered, and Perez' signature forged. The ultimate payee was PRUDENTIAL's escrow officer, Virginia Abitia, in violation of Code Section 10145 and Regulation 2950(g); and

(i) The audit examination also revealed that SOOD as designated officer of PRUDENTIAL, had no system in place for regularly monitoring PRUDENTIAL's compliance with the Real Estate Law or for the supervision of its salespersons, as required by Code Section 10159.2 and Regulation 2725.

14.

The conduct of Respondent PRUDENTIAL, described in Paragraph 13, above, violated the Code and the Regulations as set forth below:

PARAGRAPH	PROVISIONS VIOLATED
13 (a)	Code Section 10145 and
	Regulation 2832.1, 2950(d), 2950(g)
	and 2951
13 (b)	Code Section 10145 and

Regulations 2831 and 2951

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1	13 (c)	Code Section 10145 and	
2		Regulations 2831.1 and 2951	
3			
4	13 (d)	Code Section 10145 and	
5		Regulations 2832 and 2950(f)	
6	·		
7	13 (e)	Code Section 10145 and	
8		Regulations 2834 and 2951	
9			
10	13(f)	Regulation 2731	
11			
12	13 (g)	Code Section 10177(g)	
13			
14	13 (h)	Code Sections 10145 and 10176(i)	
15		Regulation and 2950(g)	
17			
1.8	13(i)	Code Section 10145 and Regulation	
19		2725	
20			
21	The foregoing violation constitutes cause for the suspension or		
22	revocation of the real estate license and license rights of		
23	PRUDENTIAL under the provisions of Code Section 10177(d),		
24	10176(i) and/or 10177(g).		
25	///		
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15.

The overall conduct of Respondent SOOD constitutes a failure on his part, as officer designated by a corporate broker licensee, responsible for the supervision and control over the activities conducted on behalf of PRUDENTIAL by its officers, managers and employees as necessary to secure full compliance with the provisions of the Real Estate Law including the supervision of the salespersons licensed to the corporation in the performance of acts for which a real estate license is required. This conduct is cause for the suspension or revocation of the real estate license and license rights of SOOD pursuant to the provisions of Code Sections 10177(d) and 10177(h) for violation of Code Section 10159.2 and Regulation 2725.

16.

The overall conduct of Respondent SOOD constitutes negligence or incompetence. This conduct and violation are cause for the suspension or revocation of said Respondent's real estate license and license rights under Code Section 10177(g).

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WHEREFORE, Complainant prays that a hearing be conducted on the allegations of this Accusation and that upon proof thereof, a decision be rendered imposing disciplinary action against the license and license rights of Respondents PRUDENTIAL VP CORPORATION and BRIJ SOOD under the Real Estate Law (Part 1 of Division 4 of the Business and Professions Code) and for such other and further relief as may be proper under other applicable provisions of law.

Dated at Los Angeles, California

this 13th day of blay 2002.

Deputy Real Estate Commissioner

cc: Prudential VP Corporation

Brij Sood

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