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#### DEPARTMENT OF REAL ESTATE

#### STATE OF CALIFORNIA

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COURT PAPER STATE OF CALIFORNIA STD, 113 (REV. 8-72)

BS 34789

In the Matter of the Accusation of ) NO. H-24688 LA

DANNY UY LAO

Respondent.

## ORDER DENYING REINSTATEMENT OF LICENSE

On November 17, 1992, a Decision was rendered herein revoking the real estate broker license of Respondent, DANNY UY LAO dba Southern California Funding (hereinafter "Respondent"), effective November 26, 1992. Respondent was given the right to apply for and receive a restricted real estate broker license which was issued to him on December 1, 1992.

On December 6, 1993, Respondent petitioned for reinstatement of said real estate broker license and the Attorney General of the State of California has been given notice of the filing of said petition.

I have considered the petition of Respondent and the evidence submitted in support thereof. Respondent has

failed to demonstrate to my satisfaction that he has undergone sufficient rehabilitation to warrant the reinstatement of his real estate broker license at this time. This determination has been made in light of Respondent's history of acts and conduct which are substantially related to the qualifications, functions and duties of a real estate licensee. That history includes:

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One of the conditions attaching to Respondent's present restricted license is that said license could be suspended prior to hearing by Order of the Real Estate Commissioner on evidence satisfactory to the Commissioner that he had violated provisions of the California Real Estate Law.

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On or about April 14, 1995, an audit was completed by the Department of the books and records of Respondent and his activities requiring a real estate license covering a period from May 1, 1992, to February 28, 1995. That audit revealed that: (1) Respondent's trust account was not in his name as trustee (2) Respondent failed to maintain a separate record for each loan transaction accounting for credit report and appraisal fees collected by him (3) Respondent failed to reconcile records maintained pursuant to Section 2831 of Chapter 6, Title 10, California Code of Regulations (Regulations) with records maintained pursuant to Section 2831.1 of the Regulations and (4) Respondent failed to prepare and provide approved Borrower Disclosure Statements

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to all borrowers in a timely manner and failed to disclose to 2 all borrowers any rebates received by him from lenders. Said violations are in violation of Sections 2830, 2831.1, 2831.2 3 and 2840 of the Regulations and Section 10240 of the 4 California Business and Professions Code (Code). 5 6 III 7 The acts and omissions of Respondent, as set forth in 8 Paragraph II, demonstrate a lack of rehabilitation and is 9 cause to deny his petition pursuant to Sections 10177(d) and 10 10177(k) of the Code. 11 NOW, THEREFORE, IT IS ORDERED that Respondent's petition for reinstatement of license is denied. 12 13 This Order shall become effective at 12 14 o'clock noon on January 4. 199**6**. 15 16 17 18 19 JIM ANTT, JR. Real Estate Commissioner 20 21 22 23 DANNY UY LAO 110 E. Holly Street 24 Pasadena, California 91103 25 26

COURT PAPER STATE OF CALIFORNIA STD. 113 (REV. 6-72)

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Department of Real Estate 107 South Broadway, Room 8107 Los Angeles, California

In the Matter of the Accusation of

Southern California Funding,

Respondent.

MOV 19 1992

(213) 897-3937

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DANNY UY LAO, dba

the Accusation filed on June 25, 1991, in this matter: 20

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DEPARTMENT OF REAL ESTATE

STATE OF CALIFORNIA

No. H-24688 LA

STIPULATION AND AGREEMENT IN SETTLEMENT AND ORDER

It is hereby stipulated by and between DANNY UY LAO, 16 (sometimes referred to as Respondent) and the Complainant, acting 17 by and through Robert E. Baker, Counsel for the Department of Real 18 Estate, as follows for the purpose of settling and disposing of

All issues which were to be contested and all 21 evidence which was to be presented by Complainant and Respondent at a formal hearing on the Accusation, which hearing was to be held in accordance with the provisions of the Administrative Procedure Act (APA), shall instead and in place thereof be submitted solely on the basis of the provisions of this Stipulation and Agreement in Settlement.

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E OF CALIFORNIA

- Respondent has received, read and understands the Statement to Respondent, the Discovery Provisions of the APA and the Accusation filed by the Department of Real Estate in this proceeding.
- On October 11, 1991, Respondent filed a Notice of 3. Defense pursuant to Section 11505 of the Government Code for the purpose of requesting a hearing on the allegations in the Respondent hereby freely and voluntarily withdraws said Notice of Defense. Respondent acknowledges that he understands that by withdrawing said Notice of Defense he thereby 11 waives his right to require the Commissioner to prove the 12 |allegations in the Accusation at a contested hearing held in 13 acordance with the provisions of the APA and that he will waive other rights afforded to him in connection with the hearing such as the right to present evidence in defense of the allegations in the Accusation and the right to cross-examine witnesses.
- Respondent, pursuant to the limitations set forth 18 below, hereby admits that the factual allegations of the Accusation 19 filed in this proceeding are true and correct and the Real Estate 20 |Commissioner shall not be required to provide further evidence of 21 such allegations.
- It is understood by the parties that the Real 23 Estate Commissioner may adopt the Stipulation and Agreement as his 24 decision in this matter thereby imposing the penalty and sanctions on Respondent's real estate license and license rights as set 26 forth below in the "Order". In the event that the Commissioner in his discretion does not adopt the Stipulation and Agreement in

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1 Settlement, it shall be void and of no effect, and Respondent shall retain the right to a hearing and proceeding on the Accusation under the provisions of the APA and shall not be bound 4 by any admission or waiver made herein.

The Order or any subsequent Order of the Real 6 Estate Commissioner made pursuant to this Stipulation shall not constitute an estoppel, merger or bar to any further administrative 8 or civil proceedings by the Department of Real Estate with respect 9 to any matters which were not specifically alleged to be causes for 10 accusation in this proceeding.

## DETERMINATION OF ISSUES

By reason of the foregoing stipulations, admissions 13 and waivers and solely for the purpose of settlement of the 14 pending Accusation without a hearing, it is stipulated and agreed that the following determination of issues shall be made:

The conduct of Respondent, as described in Paragraph 4, 18 is grounds for the suspension or revocation of all of the real estate licenses and license rights of Respondent under the provisions of Sections 10145 and 10177(d) of the Business and Professions Code.

#### ORDER

- The real estate broker license and license rights of Respondent DANNY UY LAO under the provisions of Part 1 of Division 4 of the Business and Professions Code are hereby revoked.
- B. However, Respondent shall be entitled to apply for and be issued a restricted real estate broker license pursuant to

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- petition, that all or part of the 10 day suspension of Respondent's restricted real estate license shall be stayed upon the condition that Respondent pay to the Department, prior to the date any restricted license is issued, a penalty of \$100 per day for each day to be stayed. This condition is predicated on the Real Estate Commissioner's determination that the public interest and welfare will be adequately served by permitting Respondent to pay a monetary penalty to the Department in lieu of an actual suspension.
- D. The restricted license issued to Respondent shall be subject to all of the provisions of Section 10156.7 of the Code and to the following limitations, conditions and restrictions imposed under authority of Section 10156.6 of said Code:
- (1) The restricted license may be suspended prior to hearing by Order of the Real Estate Commissioner in the event of Respondent's conviction (including conviction on a plea of nolo contendere) of a crime which bears a significant relation to Respondent's fitness or capacity as a real estate licensee.
- (2) The restricted license may be suspended prior to hearing by Order of the Real Estate Commissioner on evidence satisfactory to the Commissioner that Respondent has violated

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provisions of the California Real Estate Law, the Subdivided Lands Law, Regulations of the Real Estate Commissioner or conditions attaching to said restricted license.

- (3) Respondent shall obey all laws of the United
  States, the State of California and its political subdivisions,
  and shall further obey and comply wiht all rules and regulations
  of the Real Estate Commissioner.
- Department as the Real Estate Commissioner shall direct, by his decision herein or by separate written order issued while the restricted license is in effect, such information concerning Respondent's activities of which a real estate license is required as the Real Estate Commissioner shall deem to be appropriate to protect the public interest.
- (5) Respondent shall not be eligible to apply for the issuance of an unrestricted real estate license nor the removal of any of the conditions, limitations or restrictions of the restricted license until at least one year has elapsed from the effective date of the Decision.
- (6) Prior to the issuance of any restricted license,
  Respondent shall present evidence satisfactory to the Real Estate
  Commissioner that he has, during the last four years, taken and
  successfully completed the continuing education requirements of
  Article 2.5 of Chapter 3 of the Real Estate Law for renewal of a
  real estate license.

DATED: October 9, 1992

ROBERT E. BAKER

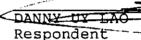
Counsel for Complainant

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I have read the Stipulation and Agreement in Settlement

and its terms are understood by me and are agreeable and acceptable to me, I understand that I am waiving rights given to me by the California Administrative Procedure Act (including but not limited to Sections 11506, 11508, 11509, and 11513 of the Government Code), and I willingly, intelligently and voluntarily waive those rights, including the right of requiring the Commissioner to prove the allegations in the Accusation at a hearing at which I would have the right to cross-examine witnesses against me and to present evidence in defense and mitigation of the charges.

DATED: 11-9-9-



\* \* \* \*

The foregoing Stipulation and Agreement in Settlement is hereby adopted as my Decision and Order and shall become effective at 12 o'clock noon on November 26, 1992.

IT IS SO ORDERED November 17, 1992

CLARK WALLACE Real Estate Commissioner

John R. Liberator

Chief Deputy Commissioner

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# BEFORE THE DEPARTMENT OF REAL ESTATE STATE OF CALIFORNIA

FILED

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DEPARTMENT OF REAL ESTATE

Counsel

In the Matter of the Accusation of

DANNY UY LAO dba Southern California Funding

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Case No. H-24688 LA

OAH No. L-55705

Respondent(s)

## NOTICE OF HEARING ON ACCUSATION

## To the above named respondent:

Yo	u are hereby	notified 1	hat a he	aring v	vill be h	eld before	the Departm	ent of	Real Estate at	Office	of
Admin	istrative	Hear	ings,	314	West	First	Street,	Los	Angeles,	CA,	
on the _	4th	day of _	Septe	embe	<u>.                                    </u>	19_92	_, at the hour	of <u>9:</u> (	00 a.m.,or	as soon ther	eafter
as the m	atter can be he	eard, upo	n the ch	arges r	nade in	the Accus	ation served	upon y	ou.		

You may be present at the hearing, and you may be represented by counsel, but you are neither required to be present at the hearing nor to be represented by counsel. If you are not present in person nor represented by counsel at the hearing, the Department may take disciplinary action against you upon any express admissions, or other evidence including affidavits, without any notice to you.

You may present any relevant evidence and will be given full opportunity to cross-examine all witnesses testifying against you. You are entitled to the issuance of subpenas to compel the attendance of witnesses and the production of books, documents or other things by applying to the Department of Real Estate.

The hearing shall be conducted in the English language. If you want to offer the testimony of any witness who does not proficiently speak the English language, you must provide your own interpreter. The interpreter must be approved by the hearing officer conducting the hearing as someone who is proficient in both English and the language in which the witness will testify. You are required to pay the costs of the interpreter unless the hearing officer directs otherwise.

DEPARTMENT OF REAL ESTATE

Dated: January 24, 1992

cc: Danny Uy Lao Sacto.

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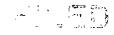
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follows:

TIMOTHY L. NEWLOVE, Counsel Department of Real Estate 107 South Broadway, Room 8107 Los Angeles, CA 90012 (213) 620-4790



JUN 25 1991

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BY Some B. Chone

#### DEPARTMENT OF REAL ESTATE

#### STATE OF CALIFORNIA

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In the Matter of the Accusation of ) NO. H- 24688 LA )

DANNY UY LAO dba ) A C C U S A T I Q N

Southern California Funding,

Respondent.

The Complainant, Steven J. Ellis, a Deputy Real Estate Commissioner of the State of California, for cause of Accusation against DANNY UY LAO dba Southern California Funding, alleges as

- The Complainant, Steven J. Ellis, a Deputy Real Estate Commissioner of the State of California, makes this Accusation in his official capacity.
- 2. Respondent DANNY UY LAO dba Southern California Funding is presently licensed and/or has license rights under the Real Estate Law, Part 1 of Division 4 of the California

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Business and Professions Code (hereinafter referred to as the "Code").

- 3. At all times material herein, respondent DANNY UY
  LAO (hereinafter LAO") was licensed by the Department of Real
  Estate of the State of California (hereinafter "Department") as
  a real estate broker.
- 4. All further reference to respondent LAO shall be deemed to refer to the employees, agents, and real estate licensees employed by or associated with LAO who at all times herein mentioned were engaged in the furtherance of the business or operations of LAO and who were acting within the course and scope of their authority and employment.
- 5. At all times material herein respondent LAO engaged in the business of, acted in the capacity of, advertised, or assumed to act as a real estate broker in the State of California within the meaning of Section 10131(d) of the Code, including the operation of a mortgage loan brokerage business with the public, wherein LAO solicited borrowers and lenders for and negotiated loans secured by liens on real property, all for or in expectation of compensation.
- 6. In February, 1991, the Department conducted an audit of respondent LAO concerning trust fund handling and record-keeping by LAO in the above-described mortgage loan brokerage business. The time period covered by said audit was from September 1, 1990 to and including January 31, 1991, and unless otherwise mentioned, the relevant period of time referenced herein shall be the same.

 the above-described mortgage loan brokerage business, respondent LAO received trust funds in the form of credit report and appraisal fees. Respondent LAO deposited and disbursed said trust funds into and from a general account and a trust account entitled Southern California Funding Trust Account (hereinafter "Lao Trust Account") maintained by respondent.

8. Respondent LAO disbursed or allowed the

At all times material herein in connection with

8. Respondent LAO disbursed or allowed the disbursement of trust funds from the Lao Trust Account without the prior written consent of every principal who then was an owner of funds in the said account wherein the disbursements reduced the balance of funds in the said account as of January 31, 1991 to an amount which was \$21,607 less than the existing aggregate trust fund liability to all owners of said funds. The primary cause of this trust fund shortage was the fact that respondent LAO deposited credit report and appraisal fees into the general account maintained by respondent while paying bills for credit reports and appraisals from the Lao Trust Account.

### FIRST CAUSE OF ACCUSATION

(Violation by respondent LAO of Regulations 2830 and 2832.1 and Sections 10145 and 10177(d) of the Code)

- 9. As a First Cause of Accusation, complainant incorporates herein by this reference the Preamble and each of the allegations in Paragraphs 1 through 8 hereinabove.
- 10. The conduct of respondent LAO, in disbursing trust funds from the Lao Trust Account resulting in a reduction of the balance of funds in the said account to an amount which

was less than the then-existing aggregate trust fund liability of respondent LAO to the owners of the trust funds in the said account without the prior written consent of the owners thereof, and in causing said shortage by depositing trust funds into a general account maintained by respondent, as described in Paragraph 8 hereinabove, constitutes a violation of Section 10145 of the Code and Sections 2830 and 2832.1 of Chapter 10 of the California Code of Regulations (hereinafter "Regulations"). Said conduct and violations are cause to suspend or revoke the real estate license and license rights of respondent LAO under the provisions of Section 10177(d) of the Code.

WHEREFORE, complainant prays that a hearing be conducted on the allegations of this Accusation and, that upon proof thereof, a decision be rendered imposing disciplinary action against all licenses and license rights of respondent DANNY UY LAO dba Southern California Funding, under the Real Estate Law (Part 1 of Division 4 of the Business and Professions Code) and for such other and further relief as may be proper under other applicable provisions of law.

Dated at Los Angeles, California this 25th day of June, 1991.

Deputy Real Estate Commissioner

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cc: Danny Uy Lao Sacto. RL

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