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MAY 1 5 2025

DEPARTMENT OF REAL ESTATE
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No. H-12749 SF

ACCUSATION |

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BEFORE THE DEPARTMENT OF REAL ESTATE

STATE OF CALIFORNIA

* * *

In the Matter of the Accusation of

CASCO FINANCIAL, INC. and
JAMES RUDOLPH CASTELLANOS,

Respondents.

The Complainant, STEPHANIE YEE, acting in her official capacity as a Supervising Special Investigator of the State of California, for cause of Accusation against Respondents CASCO FINANCIAL, INC: (CFI) and JAMES RUDOLPH CASTELLANOS

(CASTELLANOS), sometimes collectively referred to as Respondents, is informed and alleges

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Respondents are presently licensed and/or have license rights under the Real Estate Law, Part 1 of Division 4 of the Business and Professions Code (Code).

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At all times mentioned, CFI was and is licensed by the State of California Department of Real Estate (Department) as a restricted real estate broker corporation. Effective April 25, 2023, CFI's restricted real estate broker corporation license expired. CFI'S restricted real estate corporation license was not renewed until October 27, 2023.

At all times mentioned herein, CASTELLANOS was and is licensed by the Department as a restricted real estate broker. Effective April 25, 2023, CASTELLANOS' restricted real estate broker license expired. CASTELLANOS' restricted real estate broker license was not renewed until January 18, 2024.

At all times mentioned herein, CASTELLANOS was and is licensed as the restricted designated broker officer of CFI. As the designated broker officer, CASTELLANOS was responsible, pursuant to Section 10159.2 of the Code, for the supervision of the activities of officers, agents, real estate licensees and employees of CFI for which a real estate license is required to ensure the compliance of the corporation with the Real Estate Law and Regulations.

Whenever reference is made to an allegation in this Accusation to an act or omission of CFI, such allegation shall be deemed to mean that the officers, directors, employees, agents and real estate licensees employed by or associated with CFI committed such acts or omissions while engaged in furtherance of the business or operation of CFI and while acting within the course and scope of their corporate authority and employment.

At all times herein mentioned, Respondents engaged in the business of, acted in the capacity of, advertised, or assumed to act as real estate brokers within the State of California, including the operation and conduct of a mortgage loan brokerage business with the public wherein Respondents:

- (a) Solicited borrowers or lenders for or negotiated loans or collected payments or performed services for borrowers or lenders or note owners in connection with loans secured directly or collaterally by liens on real property or on a business opportunity pursuant to Section 10131 (d) of the Code; and/or
- (b) Sold or offered to sell, bought or offered to buy, or exchange or offered to exchange a real property sales contract, or a promissory note secured directly or

collaterally by a lien on real property or on a business opportunity, and 1 performed services for the holders thereof pursuant to Section 10131 (e) of the 2 Code. 3 FIRST CAUSE OF ACTION 4 (Trust Fund Handling and Trust Account Designation) 5 6 6 Each and every allegation in Paragraphs 1 through 5, inclusive, is incorporated by 7 this reference as if fully set forth herein. 8 7 9 Beginning on January 10, 2024, and continuing intermittently through April 9. 10 2024, an audit was conducted of the records of CFI's mortgage loan activities. The 11 Department's auditor examined the records for the period of January 1, 2023, through 12 November 30, 2023 (the audit period). 13 8 14 While acting as a real estate broker as described in Paragraph 5, above, and 15 within the audit period, Respondents accepted or received funds in trust (trust funds) from or on 16 behalf of property owners, lessees and others in connection with property management 17 activities, and deposited or caused to be deposited, or directed that the trust funds be deposited 18 into the following bank accounts maintained by Respondents, identified as follows: 19 Bank Account #1 20 Bank: Comerica Bank, 444B N. Santa Cruz Ave., Los Gatos, CA 95030-4365 21 Account No.: XXXXXX5615 22 Account Name: Casco Financial, Inc. "Loan Servicing Account" 23 Signatories: James Rudolph Castellanos 24 Bank Account #2 25 Bank: Comerica Bank, 444B N. Santa Cruz Ave., Los Gatos, CA 95030-4365 Account No.: XXXXXX5607 26 Account Name: Casco Financial, Inc. "Funding Account" 27 Signatories: James Rudolph Castellanos

1 Bank Account #3 2 Bank: Wells Fargo Bank, N.A., P.O. Box 6995, Portland, OR 97228-6995 Account No.: XXXXXX9277 3 Account Name: Casco Financial, Inc. Real Estate Trust Account 4 Loan Servicing Account Signatories: James R. Castellanos; Tom Meckenstock 5 Bank Account #4 6 Bank: Wells Fargo Bank, N.A., P.O. Box 6995, Portland, OR 97228-6995 7 Account No.: XXXXXX9285 8 Account Name: Casco Financial, Inc. Real Estate Trust Account 9 **Funding Account** Signatories: James R. Castellanos; Tom Meckenstock 10 and thereafter, from time-to-time disbursed, cause to be disbursed, or directed disbursements of 11 12 said trust funds. 13 9 In the course of Respondents' mortgage loan activities described in Paragraph 5, 14 in connection with the collection and disbursement of trust funds during the audit period, 15 Respondents failed to properly designate Bank Accounts #1 and #2 as trust fund accounts and in 16 the name of the broker as trustee, as required by Section 10145 of the Code, and Section 2832 of 17 Chapter 6, Title 10, California Code of Regulations (Regulations). 18 19 10 The acts and/or omissions described above constitute violations of Sections 2832 20 (Bank Account Not Properly Designated as Trust Account) of the Regulations. and of Sections 21 22 10145 (Trust Fund Handling) of the Code, and are grounds for discipline under Sections 10177(d) (Willful Disregard of Real Estate Laws) and/or 10177(g) (Negligence/Incompetence 23 24 Licensee) of the Code. 25 /// /// 26 27

SECOND CAUSE OF ACTION

(Real Estate Law Violations Relating to Loan Origination)

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Each and every allegation in Paragraphs 1 through 10, inclusive, is incorporated by this reference as if fully set forth herein.

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In the course of the activities described above in Paragraph 5, Respondents arranged, negotiated and originated the following privately funded loan transactions, including, but not limited to:

Property Address Closing Date Borrower Loan No. 705A Investors LLC 770 San Pedro Avenue, 6/26/2023 2533 Morgan Hill 315 Walnut Street, Santa Cruz San Lorenzo Homes, LLC 2542 6/26/2023 0 Southside, Hollister IDREC, LLC 2553 8/4/2023 402 Hillcrest Drive, Aptos Chalet Investments. Sea 2561 10/18/2023 LLC

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In the course of the activities described in Paragraphs 5 and 12, Respondents violated the Real Estate Law as follows:

- (a) Respondents failed to disclose the existing encumbrance(s) of the secured property on the Lender-Purchaser Disclosure Statement provided to the prospective lenders for Loan Nos. 2533 and 2553, in accordance with Section 10232.5 (a)(6) of the Code, and as required by Section 10232.4 of the Code;
- (b) Respondents failed to obtain Income-Net Worth Qualification Statements from the prospective lenders for Loan Nos. 2533 and 2553, as required by Section 10232.3 (b) of the Code; and

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(c) Respondents failed to name the lender(s) who funded the loans as the beneficiary or beneficiaries on the recorded Deed of Trust for Loan Nos. 2542 and 2561, as required by Sections 10234 (a) and 10238 (g) of the Code.

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The acts and or omissions described above constitute violations of Sections 232.3 (b) (Income/Net Worth Qualification Statement), 10232.4 (Delivery of Disclosure atement), 10232.5 (a)(6) (Disclosure Statement Content), 10234 (a) (Recordation of Trust eds), and 10238 (g) (Recordation of Lender's Interest) of the Code, and are grounds for scipline under Section 10177 (d) and/or 10177 (g) of the Code.

THIRD CAUSE OF ACTION

(Real Estate Law Violations Relating to Sale of Existing Note)

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Each and every allegation in Paragraphs 1 through 14, inclusive, is incorporated this reference as if fully set forth herein.

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In the course of the activities described above in Paragraph 5, Respondents ranged, negotiated and sold existing notes in the following loan transactions, including, but not nited to:

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	Loan No.	Sales Date	Seller	Property Address
١	2542	6/28/2023	Willow Gardens LTD, LLC	315 Walnut Street, Santa Cruz
l		- 7/6/2023		
	2561	10/19/2023	Willow Gardens LTD, LLC	402 Hillcrest Drive, Aptos

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In the course of the activities described in Paragraphs 5 and 16, Respondents failed to provide the Lender-Purchaser Disclosure Statement: Sale of Existing Note (RE 851B) to the prospective purchasers of the notes for Loan Nos. 2542 and 2561, as required by Sections 10232.5 and 10238 (1)(A), and Section 2846 of the Regulations.

The acts and or omissions described above constitute violations of Section 2846 (Approved Lender/Purchaser Disclosure Statement) of the Regulations, and Sections 10232.5, and 10238 (l)(A) (Lender Purchaser Disclosure Statement) of the Code, and are grounds for discipline under Section 10177 (d) and/or 10177 (g) of the Code.

FOURTH CAUSE OF ACTION

(Unlicensed Activity)

Each and every allegation in Paragraphs 1 through 18, inclusive, is incorporated by this reference as if fully set forth herein.

Respondents performed the mortgage loan activities described in paragraphs 5, 12, and 16 while the licenses of CFI and CASTELLANOS were expired.

In the course of the mortgage loan activities described above in Paragraph 5, Respondents collected monthly payments and principal payoffs from borrowers while the licenses of CFI and CASTELLANOS were expired, including, but not limited to:

Loan No.	Date Received	Borrower	Amount
2535	6/30/2023	The Mesarchik Family Trust	\$411,200.00
2506	7/5/2023	DB and NK Developments, Inc.	\$757,491.65
2533	8/14/2023	705A Investors LLC	\$5,958.33
2542	8/15/2023	San Lorenzo Homes, LLC	\$7,083.33
2531	9/6/2023	Mark A. W.	\$45,305.00
2550	10/26/2023	Priya H. and Thomas H.	\$225,066.67

In the course of the mortgage loan activities described above in Paragraph 5, Respondents collected investors' funds while the licenses of CFI and CASTELLANOS were expired, including, but not limited to:

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Loan No.	Date Received	Investor	Amount
2533	6/21/2023	Sherman N. Tran Trust	\$650,000.00
2542	6/26/2023	Willow Gardens LTD, LLC	\$850,000.00
2553	8/3/2023	CDF Parkway, LLC	\$1,500,000.00
2561	10/10/2023	Various	\$720,000.00
	- 10/19/2023		

The acts and/or omissions described above constitute grounds for the suspension or revocation of the licenses and license rights of Respondents under Sections 10130 (Unlicensed Activity), 10177(d) and/or 10177(g) of the Code.

FIFTH CAUSE OF ACTION

(Failure to Provide Broker Supervision)

Each and every allegation in Paragraphs 1 through 23, inclusive, is incorporated by this reference as if fully set forth herein

Respondent CASTELLANOS failed to exercise reasonable supervision and control over the mortgage loan activities of CFI. In particular, CASTELLANOS permitted, ratified and/or caused the conduct described above to occur, and failed to take reasonable steps, including but not limited to, the handling of trust funds, supervision of employees, and the implementation of policies, rules and systems to ensure compliance of the business with the Real Estate Law and the Regulations.

The above acts and/or omissions of CASTELLANOS violate Section 2725 (Broker Supervision) of the Regulations and Section 10159.2 (Responsibility/Designated Officer) of the Code and constitute grounds for disciplinary action under the provisions of Sections 10177(d), 10177(g) and/or 10177(h) (Broker Supervision) of the Code.

PRIOR ADMINISTRATIVE ACTIONS

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Effective April 25, 2019, in Case No. H-12248 SF, before the Department, the Real Estate Commissioner revoked all licenses, and licensing rights of CFI. However, CFI was granted the right to the issuance of a restricted real estate broker corporation license, subject to terms, conditions and restrictions imposed pursuant to Sections 10156.6 and 10156.7 of the Code for the following violations: Sections 10177 (d), 10177 (g), and 10232.2 (Failure to File Fiscal Year Reports) of the Code.

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Effective April 25, 2019, in Case No. H-12248 SF, before the Department, the Real Estate Commissioner revoked all licenses, and licensing rights of CASTELLANOS. However, CASTELLANOS was granted the right to the issuance of a restricted real estate broker license, subject to terms, conditions and restrictions imposed pursuant to Sections 10156.6 and 10156.7 of the Code for the following violations: Section 2725 of the Regulations, and Sections 10159.2, 10232.2, 10177 (d), 10177 (g), and 10177 (h) of the Code.

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Effective May 24, 1993, in Case No. H-6622 SF, before the Department of Real Estate of the State of California, the Real Estate Commissioner revoked the license and licensing rights of CASTELLANOS, but granted the right to a restricted real estate broker license for the following violations: Sections 10161.8 (Salesperson Employment and Termination), 10177 (d), (g) and (h) of the Code, and Sections 2725 (a) (Review of Instruments), 2831 (Control Records), 2831.1 (Separate Beneficiary Records), 2831.2 (Trust Account Reconciliation) of the Regulations.

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COST RECOVERY

Audit Costs

The acts and/or omissions of Respondents, as alleged above, entitle the Department to reimbursement of the costs of its audits pursuant to Section 10148(b) (Audit Costs for Trust Fund Handling Violations) of the Code.

Costs of Investigation and Enforcement

Section 10106 of the Code provides, in pertinent part, that in any order issued in resolution of a disciplinary proceeding before the Department, the commissioner may request the administrative law judge to direct a licensee found to have committed a violation of this part to pay a sum not to exceed the reasonable costs of the investigation and enforcement of the case.

WHEREFORE, Complainant prays that a hearing be conducted on the allegations of this Accusation and that upon proof thereof a decision be rendered imposing disciplinary action against all licenses and license rights of Respondents under the Real Estate Law, for the cost of the investigation and enforcement as permitted by law, for the cost of the audit as permitted by law, and for such other and further relief as may be proper under other provisions of law.

STEPHANIE YEE
Supervising Special Investigator

Dated at Oakland, California,

DISCOVERY DEMAND

Pursuant to Sections 11507.6, et seq. of the Administrative Procedure Act, the Department of Real Estate hereby makes demand for discovery pursuant to the guidelines set forth in the Administrative Procedure Act. Failure to provide Discovery to the Department of Real Estate may result in the exclusion of witnesses and documents at the hearing or other sanctions that the Office of Administrative Hearings deems appropriate.