TRULY SUGHRUE, Counsel State Bar No. 223266 FILED 2 Bureau of Real Estate P.O. Box 137007 3 Sacramento, CA 95813-7007 MAR 27 2017 BUREAU OF REAL ESTATE Telephone: (916) 263-8672 (916) 263-8676 (Direct) 5 Fax: 6 (916) 263-8668 7 8 BEFORE THE BUREAU OF REAL ESTATE STATE OF CALIFORNIA 10 11 In the Matter of the Accusation of No. H-12068 SF 12 BERNARD JEROME LAFFER, <u>ACCUSATION</u> 13 Respondent. 14 The Complainant, ROBIN S. TANNER, a Supervising Special Investigator of 15 the State of California, for cause of Accusation against BERNARD JEROME LAFFER 16 (Respondent), is informed and alleges as follows: 17 PRELIMINARY ALLEGATIONS 18 19 The Complainant, ROBIN S. TANNER, a Supervising Special Investigator of 20 the State of California, makes this Accusation in her official capacity. 21 2 22 Respondent is presently licensed and/or has license rights under the Real Estate 23 Law, Part 1 of Division 4 of the Business and Professions Code (Code). 24 3 25 At all times mentioned, Respondent was and is licensed by the Bureau as a real 26 estate salesperson. Beginning on or about August 21, 2013, and continuing through September 27

14, 2015, Respondent's salesperson license was affiliated under the brokerage of Alison James of California, Inc. (AJ). At no time mentioned herein was Respondent licensed by the Bureau as a real estate broker.

At all times mentioned, Respondent engaged in the business of, acted in the capacity of, advertised, or assumed to act as a real estate broker within the State of California within the meaning of Section 10131(a) of the Code, including the operation and conduct of a real estate resale brokerage with the public wherein, on behalf of others, for compensation or in expectation of compensation, Respondent sold and offered to sell, bought and offered to buy, solicited prospective sellers and purchasers of, solicited and obtained listings of, and negotiated the purchase and resale of real property.

FIRST CAUSE OF ACTION

Each and every allegation in Paragraphs 1 through 4, inclusive, is incorporated by this reference as if fully set forth herein.

Within the last three years, Respondent, without the knowledge or consent of AJ, in course of the residential resale brokerage activities described in Paragraph 4, sold and offered to sell, bought and offered to buy, solicited prospective sellers and purchasers of, solicited and obtained listings of, and negotiated the purchase and resale of real property, including but not limited to the following:

| <u>Buyer/Seller</u> | PROPERTY LOCATION | CLOSE OF ESCROW |
|---------------------------|----------------------------------|--------------------|
| Chandar O. and Sirisha P. | 3590 Hart Common, Fremont | 7/14/14 |
| William Penn A. | 3130 Half Dome Drive, Pleasanton | 9/11/14 |
| Roxanne X. and Yong W. | 2051 Cotterell Court, Pleasanton | 12/1/14 |

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By the commission of the acts alleged in Paragraph 6, Respondent engaged in the business and acted in the capacity of a real estate broker within the State of California as defined by Section 10131(b) of the Code.

The facts alleged in the First Cause of Accusation are grounds for the suspension or revocation of Respondent's license and license rights pursuant to Section 10130 of the Code in conjunction with Section 10177(d) of the Code.

SECOND CAUSE OF ACTION

Each and every allegation in Paragraphs 1 through 8, inclusive, is incorporated by this reference as if fully set forth herein.

While acting as a real estate licensee as described in Paragraph 4 and engaging in the transactions described in Paragraph 6, Respondent presented to escrow Broker's Demand letters directing how commission payments were to be paid at the close of escrow. Respondent presented the Broker's Demand letters to escrow as if approved and/or signed by AJ. In truth, Respondent signed these Broker's Demand letters without the consent, knowledge, and/or permission of AJ's Designated Officer Kenneth Moon, Managing Broker Jeffrey Green, or anyone else at AJ.

The facts alleged in the Second Cause of Action are grounds for the suspension or revocation of Respondent's licenses and license rights under Sections 10176(i) and 10177(j) of the Code.

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COST RECOVERY

Section 10106 of the Code provides, in pertinent part, that in any order issued in resolution of a disciplinary proceeding before the Bureau, the Commissioner may request the Administrative Law Judge to direct a licensee found to have committed a violation of this part to pay a sum not to exceed the reasonable costs of the investigation and enforcement of the case.

WHEREFORE, Complainant prays that a hearing be conducted on the allegations of this Accusation and that upon proof thereof, a decision be rendered imposing disciplinary action against all licenses and license rights of Respondents under the Code, for the cost of investigation and enforcement as permitted by law, and for such other and further relief as may be proper under the provisions of law.

ROBIN S. TANNER
Supervising Special Investigator

Dated at Oakland, California,
this 22 day of _____ March, 2017

DISCOVERY DEMAND

Pursuant to Sections 11507.6, et seq. of the Administrative Procedure Act, the Bureau of Real Estate hereby makes demand for discovery pursuant to the guidelines set forth in the Administrative Procedure Act. Failure to provide Discovery to the Bureau of Real Estate may result in the exclusion of witnesses and documents at the hearing or other sanctions that the Office of Administrative Hearings deems appropriate.

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