1	TRULY SUGHRUE, Counsel				
2	State Bar No. Bureau of Re P.O. Box 137	al Estate	FILED		
3		CA 95813-7007	NOV 2 2 2016		
4	Telephone:	(916) 263-8672	BUREAU OF REAL ESTATE		
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7					
8	BEFORE THE BUREAU OF REAL ESTATE				
9	STATE OF CALIFORNIA				
10		*	* *		
11	In the Matter	of the Accusation of)		
12	TENANTFINDERS INCORPORATED, and CalBre No. H-12029 SF				
13	TILTON MARK QUON,				
14		Respondents.			
15	The Complainant, ROBIN S. TANNER, a Supervising Special Investigator of the				
16	State of California, for cause of Accusation against TENANTFINDERS INCORPORATED, and				
17	TILTON MARK QUON (collectively "Respondents"), are informed and allege as follows:				
18	PRELIMINARY ALLEGATIONS				
19		1			
20	The Complainant, ROBIN S. TANNER, a Supervising Special Investigator of				
21	the State of California, makes this Accusation in her official capacity.				
22		2			
23		Respondents are presently licensed and/or have license rights under the Real			
24	Estate Law, Pa	Estate Law, Part 1 of Division 4 of the Business and Professions Code (Code).			
25	/// .				
26	///				
27	<i>.</i> ///				
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6	At all times mentioned, Respondent TILTON MARK QUON (QUON) was and is
7	licensed by the Bureau individually as a real estate broker, and as the designated broker officer
8	of TI. As said designated broker officer, QUON was responsible pursuant to Section 10159.2 of
9	the Code for the supervision of the activities of the officers, agents, real estate licensees, and
10	employees of TI for which a license is required.
11	5
12	Whenever reference is made in an allegation in this Accusation to an act or
13	omission of TI, such allegation shall be deemed to mean that the officers, directors, employees,
14	agents and real estate licensees employed by or associated with TI committed such acts or
. 15	omissions while engaged in furtherance of the business or operation of TI and while acting
16	within the course and scope of their corporate authority and employment.
17	6
18	At all times mentioned, Respondents engaged in the business of, acted in the
19	capacity of, advertised, or assumed to act as real estate brokers in the State of California, within
20	the meaning of Section 10131(b) of the Code in the operation and conduct of a property
21	management business with the public wherein, on behalf of others, for compensation or in
22	expectation of compensation, Respondents leased or rented and offered to lease or rent, and
23	placed for rent, and solicited listings of places for rent, and solicited for prospective tenants of
24	real property or improvements thereon, and collected rents from real property or improvements
25	thereon.
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1 FIRST CAUSE OF ACTION		FIRST CAUSE OF ACTION		
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3 Each and every allegation in Paragraphs 1 through 6 inclusive		ry allegation in Paragraphs 1 through 6, inclusive, is incorporated by		
	this reference as if fully set forth herein.			
	8			
	On or about November 19, 2015, through November 20, 2015, an audit was			
		T. The auditor herein examined the records for the period of		
- 11	November 1, 2014, through October 31, 2015.			
	9			
	While acting as a real estate broker as described in Paragraph 6, Respondents			
a	accepted or received funds in trust (trust funds) from or on behalf of owners and tenants in			
	connection with the leasing, renting, and collection of rents on real property or improvements			
	thereon, as alleged herein, and thereafter from time to time made disbursements of said trust			
11	funds.			
	10			
	The trust funds accepted or received by Respondents as described in Paragraph 9			
w		e deposited by Respondents into trust accounts which were		
14		or the handling of trust funds, and thereafter from time-to-time		
		ents of said trust funds, identified as follows:		
	ACCOUNT # 1			
	Bank Name and Location:	Wells Fargo		
		P.O. Box 6995, Portland, OR 97228-6995		
	Account No.:	XXXXXX1887		
	Entitled:	Tenantfinders Inc. Trust Account		
///	///			
///				
	e t f w m R	Each and even this reference as if fully set f On or about N conducted of the records of T November 1, 2014, through O While acting a accepted or received funds in connection with the leasing, r thereon, as alleged herein, and funds. The trust funds were deposited or caused to be maintained by Respondents for Respondents made disbursemed Bank Name and Location: Account No.: Entitled:		

• , • • In the course of the real estate activities described in Paragraph 6, above, and during the audit period, Respondents:

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4 Collected and retained unearned fees, compensation, and/or profit in the a) 5 amount of \$24,060.40 for the period November 2014 to October 2015, from homeowners in connection with payment for property management maintenance and repair services performed 6 7 by vendors, and failed to disclose the collection of the unearned fees, compensation, and/or profit 8 to the homeowners, in violation of Sections 10145(a)(1) and 10176(g) of the Code. Specifically, 9 Respondents contracted with vendors to perform various services on the properties they managed 10 for homeowners. Vendors would bill Respondents at a discounted rate, but Respondents would 11 collect payment from homeowners at the full rate. Respondents retained the profit from the 12 vendor discount for themselves without fully disclosing the profit to homeowners; and

b) conducted real estate activities using the fictitious business names
"Tenantfinders of California", without first registering these fictitious names with the Bureau as
required by Section 10159.5 of the Code and Section 2731 of Title 10 of the California Code of
Regulations (Regulations).

The acts and/or omissions of Respondents as alleged in the First Cause of Action
constitute grounds for the suspension or revocation of all licenses and license rights of
Respondents pursuant to the following provisions of the Code and Regulations:

12

As to Paragraph 11(a), under Section 10176(g) of the Code; and
 As to Paragraph 11(a), under Section 10177(d) and/or 10177(g) of the Code, in
 conjunction with Section 10159.5 of the Code, and Section 2731 of the Regulations.
 <u>SECOND CAUSE OF ACTION</u>

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Each and every allegation in Paragraphs 1 through 12, inclusive, is incorporated
by this reference as if fully set forth herein.

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۰.,	3	such a manner as to allow the acts and events described above to occur.
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	5	The acts and/or omissions of QUON as described in Paragraph 14, constitutes
	6	failure on the part of QUON, as designated broker-officer for TI, to exercise reasonable
	7	supervision and control over the licensed activities of TI as required by Section 10159.2 of the
	8	Code and Section 2725 of the Regulations.
	9	16
	10	The facts described above as to the Second Cause of Action constitute cause for
	11	the suspension or revocation of the licenses and license rights of Respondent QUON under
	12	Section 10177(g) and/or Section 10177(h) of the Code, and Section 10159.2 of the Code in
	13	conjunction with Section 10177(d) of the Code.
	14	PREVIOUS ADMINISTRATIVE PROCEEDINGS
	15	. 17
	16	Effective August 2, 2010, in Case No. H-10820 SF, the Real Estate Commissioner
	17	issued an Order which revoked the real estate broker license of TI, for violation of Section
	18	10177(d) of the Code, but granted the right to a restricted real estate broker license, on terms,
	19	conditions, and restrictions set forth in the Order.
	20	18
	21	Effective August 27, 2012, in Case No. H-11357 SF, the Real Estate
	22	Commissioner issued an Order which suspended the real estate broker license of TI for forty-
	23	five (45) days, stayed upon terms and conditions, for violation of Sections 2726 and 2832 of the
	24	Regulations, and Sections 10145, 10177(d) and 10177(g) of the Code.
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]	<u>COST RECOVERY</u>
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3	The acts and/or omissions of Respondents as alleged above, entitle the Bureau to
4	reimbursement of the costs of its audit pursuant to Section 10148(b) of the Code.
5	20
6	Section 10106 of the Code provides, in pertinent part, that in any order issued in
7	resolution of a disciplinary proceeding before the Bureau, the Commissioner may request the
8	Administrative Law Judge to direct a licensee found to have committed a violation of this part to
9	pay a sum not to exceed the reasonable costs of the investigation and enforcement of the case.
10	WHEREFORE, Complainant prays that a hearing be conducted on the allegations
11	of this Accusation and that upon proof thereof, a decision be rendered imposing discipline on all
12	licenses and license rights of Respondents under the Real Estate Law (Part 1 of Division 4 of the
13	Business and Professions Code), for the cost of the investigation and enforcement of this case as
14	permitted by law, for the cost of the Bureau's audit as permitted by law, and for such other and
15	further relief as may be proper under the provisions of law.
16	Phi Ch
17	ROBIN S. TANNER Supervising Special Investigation
18	Dated at Oakland, California,
19	this Branday of Normanham, 2016
20	DISCOVERY DEMAND
21	Pursuant to Sections 11507.6, <i>et seq</i> . of the <i>Administrative Procedure Act</i> , the Bureau
22	of Real Estate hereby makes demand for discovery pursuant to the guidelines set forth in the <i>Administrative Procedure Act</i> . Failure to provide Discovery to the Bureau of Real Estate may
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24	Office of Administrative Hearings deems appropriate.
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