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BEFORE THE BUREAU OF REAL ESTATE
STATE OF CALIFORNIA

In the Matter of the Accusation of

WOODLAKE BROKERAGE COMPANY
ON-SITE SALES, INC., a Corporation, and
VALERIE FOX CARLOS,

Respondents.

NO. H-11678 SF

STIPULATION AND AGREEMENT IN SETTLEMENT AND ORDER

As to VALERIE FOX CARLOS only.

It is hereby stipulated by and between Respondent VALERIE FOX CARLOS (herein "Respondent"), by and through Peter N. Brewer, attorney of record herein for Respondent, and the Complainant, acting by and through Mary F. Clarke, Counsel for the Bureau of Real Estate (herein "the Bureau"), as follows for the purpose of settling and disposing the Accusation filed on April 14, 2014, in this matter (herein "Accusation"):

- 1. All issues which were to be contested and all evidence which was to be presented by Complainant and Respondent at a formal hearing on the Accusation, which hearing was to be held in accordance with the provisions of the Administrative Procedure Act (herein "APA"), shall instead and in place thereof be submitted on the basis of the provisions of this Stipulation and Agreement in Settlement and Order.
- Respondent has received, read and understands the Statement to Respondent, the Discovery Provisions of the APA, and the Accusation filed by the Bureau in this proceeding.
- 3. A Notice of Defense was filed on May 1, 2014, by Respondent, pursuant to Section 11505 of the Government Code for the purpose of requesting a hearing on the allegations in the Accusation. Respondent hereby freely and voluntarily withdraws said Notice of Defense.

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 Respondent acknowledges she understands that by withdrawing said Notice of Defense she will thereby waive her rights to require the Real Estate Commissioner (herein "the Commissioner") to prove the allegations in the Accusation at a contested hearing held in accordance with the provisions of the APA and that she will waive other rights afforded to her in connection with the hearing such as the right to present evidence in defense of the allegations in the Accusation and the right to cross-examine witnesses.

- 4. Respondent, pursuant to the Determination of Issues, set forth below, hereby admits that the factual allegations in the Accusation filed in this proceeding are true and correct, and the Real Estate Commissioner shall not be required to provide further evidence of such allegations.
- 5. It is understood by the parties that the Commissioner may adopt the Stipulation and Agreement in Settlement and Order as his decision in this matter thereby imposing the penalty and sanctions on Respondent's real estate license and license rights as set forth in the below "Order." In the event that the Commissioner in his discretion does not adopt the Stipulation and Agreement in Settlement and Order, it shall be void and of no effect, and Respondent shall retain the right to a hearing and proceeding on the Accusation under all the provisions of the APA and shall not be bound by any admission or waiver made herein.
- 6. The Order or any subsequent Order of the Commissioner made pursuant to this Stipulation and Agreement in Settlement and Order shall not constitute an estoppel, merger, or bar to any further administrative or civil proceedings by the Bureau with respect to any matters which were not specifically alleged to be causes for accusation in this proceeding.
- 7. Respondent understands that by agreeing to this Stipulation and Agreement in Settlement and Order, Respondent agrees to pay, pursuant to Section 10148 of the California Business and Professions Code (herein "Code"), the cost of the audit which resulted in the determination that Respondent committed the violations found in the Determination of Issues. The amount of said costs is \$3,689.02.

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The restricted license issued to Respondent may be suspended prior to

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hearing by Order of the Commissioner on evidence satisfactory to the Commissioner that Respondent has violated provisions of the California Real Estate Law, the Subdivided Lands Law, Regulations of the Real Estate Commissioner, or conditions attaching to the restricted license.

- 3. Respondent shall not be eligible to apply for the issuance of an unrestricted real estate license or for the removal of any of the conditions, limitations or restrictions of a restricted license until two (2) years have elapsed from the effective date of this Order.
- 4. Respondent understands that by agreeing to this Stipulation and Agreement in Settlement and Order, Respondent agrees to pay, pursuant to Section 10148 of the Code, the cost of the audit which resulted in the determination that Respondent committed the trust fund violations found in the Determination of Issues, above. The amount of said cost is \$3,689.02.

  Respondent shall pay such cost within sixty (60) days of receiving an invoice therefore from the Commissioner. If Respondent fails to pay such cost within the sixty (60) days,

  Respondent's real estate license shall automatically be suspended until Respondent's payment is made in full. Upon payment in full, the indefinite suspension provided for in this paragraph shall be stayed.
- 5. Respondent shall pay the Commissioner's costs, not to exceed \$3,689.02, of any audit conducted pursuant to Section 10148 of the Code to determine if Respondent has corrected the violations described in the Determination of Issues, above. In calculating the amount of the Commissioner's reasonable cost, the Commissioner may use the estimated average hourly salary for all persons performing audits of real estate brokers, and shall include an allocation for travel time to and from the auditor's place of work. Respondent shall pay such cost within sixty (60) days of receiving an invoice therefore from the Commissioner detailing the activities performed during the audit and the amount of time spent performing those activities. If Respondent fails to pay such cost within the sixty (60) days, Respondent's real estate

license shall automatically be suspended until Respondent's payment is made in full. Upon payment in full, the indefinite suspension provided for in this paragraph shall be stayed.

6. All licenses and licensing rights of Respondent are indefinitely suspended unless or until Respondent pays, the sum of \$1,744.80, for the Commissioner's reasonable cost of the investigation and enforcement which led to this disciplinary action. Said payment shall be in the form of a cashier's check made payable to the Bureau of Real Estate. The investigative and enforcement costs must be delivered to the Bureau of Real Estate, Legal Section at P.O. Box 137007, Sacramento, CA 95813-7007, prior to the effective date of this Order.

7. Respondent shall, within nine (9) months from the effective date of this Order, present evidence satisfactory to the Commissioner that Respondent has, since the most recent issuance of an original or renewal real estate license, taken and successfully completed the continuing education requirements of Article 2.5 of Chapter 3 of the Real Estate Law for renewal of a real estate license. If Respondent fails to satisfy this condition, Respondent's real estate license shall automatically be suspended until Respondent presents evidence satisfactory to the Commissioner of having taken and successfully completed the continuing education requirements. Proof of completion of the continuing education courses must be delivered to the Bureau of Real Estate, Flag Section at P.O. Box 137013, Sacramento, CA 95813-7013.

8. Respondent shall, within six (6) months from the effective date of this

Order, take and pass the Professional Responsibility Examination administered by the Bureau including the payment of the appropriate examination fee. If Respondent fails to satisfy this condition, Respondent's real estate license shall automatically be suspended until Respondent passes the examination.

- 2 - 15 DATED

MARY R. CLARKE, Counsel

Bureau of Real Estate

WOODLAKE BROKERAGE COMPANY ON-SITE SALES, INC. and VALERIE FOX CARLOS

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