DEPARTMENT OF REAL ESTATE P. O. Box 187007 Sacramento, CA 95818-7007 Telephone: (916) 227-0789

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MAY 1 5 2008

DEPARTMENT OF REAL ESTATE

BEFORE THE

DEPARTMENT OF REAL ESTATE

STATE OF CALIFORNIA

In the Matter of the Accusation of DIVERSIFIED LOAN SERVICES, INC., a CORPORATION, and GERALD WILLIAM BREEDEN,

NO. H-10221 SF

STIPULATION AND AGREEMENT IN SETTLEMENT AND ORDER

Respondents.

It is hereby stipulated by and between Respondents DIVERSIFIED LOAN SERVICES, INC. (herein "DIVERSIFIED"), and GERALD WILLIAM BREEDEN (herein "BREEDEN") (herein jointly "Respondents"), by and through Laurence J. McEvoy, attorney of record herein for Respondents, and the Complainant, acting by and through Mary F. Clarke, Counsel for the Department of Real Estate (herein "the Department"), as follows for the purpose of settling and disposing of the Accusation filed on October 23, 2007, in this matter (herein "the Accusation"):

All issues which were to be contested and all evidence which was to be presented by Complainant and Respondents

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DIVERSIFIED LOAN SERVICES, INC. and GERALD WILLIAM BREEDEN

at a formal hearing on the Accusation, which hearing was to be held in accordance with the provisions of the Administrative Procedure Act (APA), shall instead and in place thereof be submitted solely on the basis of the provisions of this Stipulation and Agreement in Settlement.

- 2. Respondents have received, read and understand the Statement to Respondent, the Discovery Provisions of the APA and the Accusation filed by the Department of Real Estate in this proceeding.
- and November 1, 2007, by Respondents pursuant to Section 11505 of the Government Code for the purpose of requesting a hearing on the allegations in the Accusation. Respondents hereby freely and voluntarily withdraw said Notices of Defense. Respondents acknowledge that they understand that by withdrawing said Notices of Defense they will thereby waive their rights to require the Commissioner to prove the allegations in the Accusation at a contested hearing held in accordance with the provisions of the APA and that they will waive other rights afforded to them in connection with the hearing such as the right to present evidence in defense of the allegations in the Accusation and the right to cross-examine witnesses.
- 4. Respondents, pursuant to the limitations set forth below, hereby admit that the factual allegations pertaining to them in the Accusation filed in this proceeding are true and correct and the Real Estate Commissioner shall not be required to provide further evidence of such allegations.

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- Estate Commissioner made pursuant to this Stipulation and Agreement in Settlement shall not constitute an estoppel, merger or bar to any further administrative or civil proceedings by the Department of Real Estate with respect to any matters which were not specifically alleged to be causes for accusation in this proceeding.
- 7. Respondents understand that by agreeing to this Stipulation and Agreement, Respondents jointly and severally agree to pay, pursuant to Section 10148 of the California Business and Professions Code (herein "Code"), the cost of the audit which resulted in the determination that Respondents committed the trust fund violation(s) found in paragraph I, below, of the Determination of Issues. The amount of said cost is \$2,638.83. Respondents shall pay such cost within 60 days of receiving an invoice from the Commissioner detailing the

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activities performed during the audit and the amount of time spent performing those activities.

8. Respondents further understand that by agreeing to this Stipulation and Agreement in Settlement, the findings set forth below in the Determination Of Issues become final, and that the Commissioner may charge said Respondents, jointly and severally, for the costs of any audit conducted pursuant to Section 10148 of the Code to determine if the trust fund violation(s) found in Paragraph I, below, of the Determination of Issues have been corrected. The maximum costs of said audit shall not exceed \$2,638.83. Respondents shall pay such cost within 60 days of receiving an invoice from the Commissioner detailing the activities performed during the audit and the amount of time spent performing those activities.

DETERMINATION OF ISSUES

I

The acts and omissions of Respondents as described in the Accusation are grounds for the suspension or revocation of the licenses and license rights of Respondents under the following provisions of the Code and/or Chapter 6, Title 10, California Code of Regulations (herein "the Regulations"):

- (a) as to Paragraph IX(a) and Respondent <u>DIVERSIFIED</u> under Section <u>2726</u> of the Regulations in conjunction with Section <u>10177(d)</u> of the Code;
- (b) as to Paragraph IX(b) and Respondent DIVERSIFIED under Section 2834(a)(2) of the Regulations in conjunction with Section 10177(d) of the Code; and,

	(c) as to Paragraph X and Respondent BREEDEN under
	Sections 10159.2, 10177(g), and 10177(h) of the Code in
	conjunction with Section 10177(d) of the Code.
	ORDER
	I
	A. All licenses and licensing rights of Respondent
	DIVERSIFIED under the Real Estate Law are suspended for a period
	of sixty (60) days from the effective date of this Order;
	provided, however, that:
	1. Said suspension shall be stayed for two (2)
	years upon the following terms and conditions:
	(a) Respondent shall obey all laws, rules and
ĺ	regulations governing the rights, duties and responsibilities of
	a real estate licensee in the State of California;
	(b) That no final subsequent determination be
	made, after hearing or upon stipulation, that cause for
	disciplinary action occurred within two (2) years from the
ŀ	effective date of this Order. Should such a determination be
	made, the Commissioner may, in his discretion, vacate and set
	aside the stay order and reimpose all or a portion of the stayed
	suspension. Should no such determination be made, the stay
	imposed herein shall become permanent; and,
	(c) Respondent shall timely submit quarterly,
	annual, and any other required reports to the Department such
	that no report is delinquent.
	2. Respondents understand that by agreeing to
	this Stipulation and Agreement, Respondents jointly and

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severally agree to pay, pursuant to Section 10148 of the Code, the cost of the audit which resulted in the determination that Respondents committed the trust fund violation(s) found in Paragraph I, above, of the Determination of Issues. The amount of said cost is \$2,638.83. Respondents DIVERSIFIED and BREEDEN shall pay such cost within 60 days of receiving an invoice from the Commissioner. If Respondents fail to pay for the cost of the audit within 60 days of mailing a notice of billing, the Commissioner may suspend or revoke the broker's license or deny renewal of the broker's license. The suspension or denial shall remain in effect until the cost is paid or until the broker's right to renew a license had expired.

3. Respondents further understand that by agreeing to this Stipulation and Agreement in Settlement, the findings set forth above in the Determination Of Issues become final, and that the Commissioner may charge said Respondents, jointly and severally, for the costs of any audit conducted pursuant to Section 10148 of the Code to determine if the trust fund violation(s) found in Paragraph I, above, of the Determination of Issues have been corrected. The maximum costs of said audit shall not exceed \$2,638.83. Respondents DIVERSIFIED and BREEDEN shall pay such cost within 60 days of receiving an invoice from the Commissioner. If Respondents fail to pay for the cost of the audit within 60 days of mailing a notice of billing, the Commissioner may suspend or revoke the broker's license or deny renewal of the broker's license. suspension or denial shall remain in effect until the cost

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is paid or until the broker's right to renew a license had expired.

II

- A. All licenses and licensing rights of Respondent

 BREEDEN under the Real Estate Law are suspended until such time

 as Respondent provides proof satisfactory to the Commissioner

 that Respondent has, within one hundred twenty (120) days prior

 to the effective date of the Decision herein completed the

 continuing education course on trust fund accounting and handling

 specified in subdivision (a) of Section 10170.5 of the Code.
- B. All licenses and licensing rights of Respondent

 BREEDEN under the Real Estate Law are suspended for a period of sixty (60) days from the effective date of this Order; provided, however, that:
- 1. Said suspension shall be stayed for two (2) years upon the following terms and conditions:
- (a) Respondent shall obey all laws, rules and regulations governing the rights, duties and responsibilities of a real estate licensee in the State of California;
- made, after hearing or upon stipulation, that cause for disciplinary action occurred within two (2) years from the effective date of this Order. Should such a determination be made, the Commissioner may, in his discretion, vacate and set aside the stay order and reimpose all or a portion of the stayed suspension. Should no such determination be made, the stay imposed herein shall become permanent; and,

- this Stipulation and Agreement, Respondents jointly and severally agree to pay, pursuant to Section 10148 of the Code, the cost of the audit which resulted in the determination that Respondents committed the trust fund violation(s) found in Paragraph I, above, of the Determination of Issues. The amount of said cost is \$2,638.83. Respondents BREEDEN and DIVERSIFIED shall pay such cost within 60 days of receiving an invoice from the Commissioner. If Respondents fail to pay for the cost of the audit within 60 days of mailing a notice of billing, the Commissioner may suspend or revoke the broker's license or deny renewal of the broker's license. The suspension or denial shall remain in effect until the cost is paid or until the broker's right to renew a license had expired.
- agreeing to this Stipulation and Agreement in Settlement, the findings set forth above in the Determination Of Issues become final, and that the Commissioner may charge said Respondents, jointly and severally, for the costs of any audit conducted pursuant to Section 10148 of the Code to determine if the trust fund violation(s) found in Paragraph I, above, of the Determination of Issues have been corrected. The maximum cost of said audit shall not exceed \$2,638.83. Respondents BREEDEN and DIVERSIFIED shall pay such cost within 60 days of receiving

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an invoice from the Commissioner. If Respondents fail to pay for the cost of the audit within 60 days of mailing a notice of billing, the Commissioner may suspend or revoke the broker's license or deny renewal of the broker's license. The suspension or denial shall remain in effect until the cost is paid or until the broker's right to renew a license had expired. DEPARTMENT\OF REAL ESTATE I have read the Stipulation and Agreement and its terms and have discussed it with my attorney and its terms are understood by me and are agreeable and acceptable to me. understand that I am waiving rights given to me by the California Administrative Procedure Act (including but not limited to Sections 11506, 11508, 11509, and 11513 of the Government Code), and I willingly, intelligently, and voluntarily waive those rights, including the right of requiring the Commissioner to prove the allegations in the Accusation at a hearing at which I would have the right to cross-examine witnesses against me and to present evidence in defense and mitigation of the charges.

DIVERSIFIED LOAN SERVICES, INC. Respondent

DATED

GERALD WI

BREEDEN

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Designated Officer - Broker

GERALD WILLIAM BREEDEN Respondent

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DIVERSIFIED LOAN SERVICES, INC. and GERALD WILLIAM BREEDEN

I have reviewed the Stipulation and Agreement as to form and content and have advised my client accordingly. LAURENCE J. MCEVOY Attorney for Respondent The foregoing Stipulation and Agreement is hereby adopted by me as my Decision in this matter and shall become effective at 12 o'clock noon on June 4 IT IS SO ORDERED JEFF DAVI Real Estate Commissioner

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DIVERSIFIED LOAN SERVICES, INC. and GERALD WILLIAM BREEDEN

MARY F. CLARKE, Counsel (SBN 186744) Department of Real Estate 2 P. O. Box 187007 Sacramento, CA 95818-7007 Telephone: (916) 227-0789 DEPARTMENT OF REAL ESTATE (916) 227-0780 (Direct) -or-5 BEFORE THE DEPARTMENT OF REAL ESTATE 8 STATE OF CALIFORNIA 9 10 In the Matter of the Accusation of 11 DIVERSIFIED LOAN SERVICES, INC., NO. H-10221 SF 12 A Corporation, and, GERALD WILLIAM BREEDEN, ACCUSATION 13 Respondents. 14 The Complainant, E. J. HABERER II, a Deputy Real Estate 15 Commissioner of the State of California, for cause of Accusation against DIVERSIFIED LOAN SERVICES, INC., a Corporation (herein 17 "DIVERSIFIED") and GERALD WILLIAM BREEDEN (herein "BREEDEN"), is 18 informed and alleges as follows: 19 20 The Complainant, E. J. HABERER II, a Deputy Real Estate 21 Commissioner of the State of California, makes this Accusation in 22 his official capacity. 23 II 24

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and/or have license rights under the Real Estate Law (Part 1 of

and BREEDEN (herein "Respondents") were and now are licensed

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At all times herein mentioned, Respondents DIVERSIFIED

Division 4 of the Business and Professions Code) (herein "the Code").

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III

At all times herein mentioned DIVERSIFIED was and now is licensed by the Department of Real Estate of the State of California (herein "the Department") as a corporate real estate broker by and through BREEDEN as designated officer-broker of DIVERSIFIED to qualify said corporation and to act for said corporation as a real estate broker.

IV

At all times herein mentioned, BREEDEN was and now is licensed by the Department as a real estate broker, individually and as designated officer-broker of DIVERSIFIED. As said designated officer-broker, BREEDEN was at all times mentioned herein responsible pursuant to Section 10159.2 of the Code for the supervision of the activities of the officers, agents, real estate licensees and employees of DIVERSIFIED for which a license is required.

V

Whenever reference is made in an allegation in this Accusation to an act or omission of DIVERSIFIED, such allegation shall be deemed to mean that the officers, directors, employees, agents and/or real estate licensees employed by or associated with DIVERSIFIED committed such act or omission while engaged in the furtherance of the business or operations of such corporate Respondent and while acting within the course and scope of their authority and employment.

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VI

At all times herein mentioned Respondents engaged in the business of, acted in the capacity of, advertised, or assumed to act as real estate brokers within the State of California within the meaning of Section 10131(d) of the Code, including the operation and conduct of a mortgage loan brokerage with the public wherein, on behalf of others, for compensation or in expectation of compensation, Respondents solicited lenders and borrowers for loans secured directly or collaterally by liens on real property, and wherein Respondents arranged, negotiated, processed, and consummated such loans.

VII

In so acting as real estate brokers, as described in Paragraph VI above, Respondents accepted or received funds in trust (herein "trust funds") from or on behalf of buyers, borrowers, lenders and others in connection with the negotiating and arranging of mortgage loans, as alleged herein, and thereafter from time to time made disbursements of said funds.

VIII

The aforesaid trust funds accepted or received by Respondents were deposited or caused to be deposited by Respondents into one or more bank accounts (herein "trust fund accounts") maintained by Respondents for the handling of trust funds at the San Jose, California, branch of Heritage Bank of Commerce, including but not necessarily limited to "DIVERSIFIED LOAN SERVICES, INC. PAYMENT TRUST ACCOUNT", account number 1598648 (herein "Trust #1").

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Between on or about between January 1, 2006 and on or about September 30, 2006, in connection with the collection and disbursement of said trust funds, Respondent DIVERSIFIED:

- (a) failed to enter into a written agreement with Joseph Lopes Soares, a licensed broker/employee, in violation of Section 2726 of the Regulations; and,
- (b) caused, suffered or permitted Joseph Lopes Soares to make withdrawals from Trust #1 without having first entered into a written agreement with Respondent DIVERSIFIED, in violation of Section 2834(a)(2) of the Regulations.

At all times mentioned herein, Respondent BREEDEN failed to exercise reasonable supervision over the acts of Respondent DIVERSIFIED and their agents and employees in such a manner as to allow the acts and omissions on the part of DIVERSIFIED, described above, to occur.

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The facts alleged above are grounds for the suspension or revocation of the licenses and license rights of Respondents under the following provisions of the Code and/or the Regulations:

as to Paragraph IX(a) and Respondent DIVERSIFIED under Section 2726 of the Regulations in conjunction with Section 10177(d) of the Code;

(b) as to Paragraph IX(b) and Respondent DIVERSIFIED under Section 2834(a)(2) of the Regulations in conjunction with Section 10177(d) of the Code; and,

(c) as to Paragraph X and Respondent BREEDEN under Section 10159.2 of the Code in conjunction with Sections 10177(g), 10177(h), and 10177(d) of the Code.

WHEREFORE, Complainant prays that a hearing be conducted on the allegations of this Accusation and that upon proof thereof a decision be rendered imposing disciplinary action against all licenses and license rights of Respondent under the Real Estate Law (Part 1 of Division 4 of the Business and Professions Code) and for such other and further relief as may be proper under other applicable provisions of law.

E. J. HABERER II

Deputy Real Estate Commissioner

Dated at Oakland, California

this 25° day of September, 2007.