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DEPARTMENT OF REAL ESTATE P. O. Box 187007 Sacramento, CA 95818-7007

Telephone: (916) 227-0789

FAPR 10 2007

DEPARTMENT OF REAL ESTATE

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BEFORE THE DEPARTMENT OF REAL ESTATE

STATE OF CALIFORNIA

TO:

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GLADYS RACHO

NO. H-9967 SF

ORDER TO DESIST AND REFRAIN

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The Real Estate Commissioner of the State of California (hereinafter "Commissioner") has caused an investigation to be made of your activities and based upon the findings herein below set forth, is of the opinion that you, GLADYS RACHO, have violated Section 10130 of the California Business and Professions Code (hereinafter Code) by engaging in the business of or acting as a real estate salesperson or broker, within the meaning of Sections 10130 and 10131.2 of the Code without first having obtained a real estate license from the California Department of Real Estate (hereinafter Department).

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At no time herein mentioned were you, GLADYS RACHO, licensed by the Department as a real estate broker or salesperson.

On or about August 23, 2005, you, GLADYS RACHO as Registrant/Owner, filed a Fictitious Business Name Statement with the County Recorder of Santa Clara County for GNA Realty & Mortgage.

III.

II

On or about January 4, 2006, you, GLADYS RACHO as Registrant/Owner, filed a Fictitious Business Name Statement with the County Recorder of Santa Clara County for American First Realtors.

In or about March or April of 2006, you, GLADYS RACHO, began assisting Sean Christen Penello (hereinafter Penello), in his attempt to obtain a loan on real property by, among other things, quoting him loan rates and terms. You, GLADYS RACHO, also requested and received from Penello a check in the amount of \$5,000 in furtherance of obtaining the loan.

IV

In or about March or April of 2006, you, GLADYS RACHO, began assisting Greg H. Farley (hereinafter Farley), in his attempt to purchase a home in Merced and obtain a loan on the home. You, GLADYS RACHO, told Farley you would help him obtain a loan and also took him to view lots in Merced.

V

On March 24, 2006 you, GLADYS RACHO, requested and received from Farley \$5,000 in cash purportedly in furtherance of obtaining one of the lots and obtaining a loan to finance the purchase. On April 17, 2006, you, GLADYS RACHO, requested an additional \$10,000 from Farley, purportedly in furtherance of obtaining the property and loan, in response to which Farley wrote you a check, on that same day, for \$9,000.

VI

VII

In or about March or April of 2006, you, GLADYS RACHO, told Obi Onyewyendi (hereinafter Onyewyendi) that you were a Realtor and began assisting him in purchasing a home in Merced. You, GLADYS RACHO, also told Onyewyendi you would help work with him in obtaining a home and took him to view lots in Merced.

VIII

On March 14, 2006 you, GLADYS RACHO, requested and received from Onyewyendi \$5,000 in cash purportedly to give to as a down payment to the builders, Dunmore Homes. On March 20, 2006, you, GLADYS RACHO, requested and received an additional \$1,500 from Onyewyendi, purportedly to obtain an appraisal on the property.

IX

In performing the activities described in Paragraphs
II through VIII above, you, GLADYS RACHO, engaged in the
business of claiming, demanding, charging, receiving, collecting
or contracting for the collection of an advanced fee in
connection with employment undertaken or lease of real property

or to obtain a loan or loans thereon, all acts which require a real estate license pursuant to Section 10131.2 of the Code and 10130 of the Code. Х At no time when you, GLADYS RACHO, were performing the acts described above were you, GLADYS RACHO, licensed by the 7 Department. NOW THEREFORE, YOU, GLADYS RACHO, ARE HEREBY ORDERED 9 TO DESIST AND REFRAIN from performing any and all acts for which a real estate license is required and collecting advance fees 10 11. until such time as you obtain the required license from the 12 Department. 13 JEFF DAVI 14 Real Estate Commissioner 15 16 17 18 cc: GLADYS RACHO 345 JUNIPERO DRIVE #1 19 MILPITAS, CA 95035 20 21 22 23 24 25 26

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