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Department of Real Estate P.O. Box 187007

Sacramento, CA 95818-7007

Telephone: (916) 227-0781

By Anne Shanne

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BEFORE THE DEPARTMENT OF REAL ESTATE
STATE OF CALIFORNIA

In the Matter of the Accusation of

SELECTIVE LOAN SERVICING, INC., ROLF BAADE HOFSTAD, and MICHELE BELL,

Respondents.

In the Matter of the Accusation of ROLF BAADE HOFSTAD,

Respondent.

No. H-9222 SF

No. H-9223 SF

STIPULATION AND AGREEMENT

It is hereby stipulated by and between SELECTIVE LOAN SERVICING, INC., ROLF BAADE HOFSTAD, and MICHELE BELL (hereafter "Respondents") and their attorney, Frank M. Buda, and the Complainant, acting by and through Truly Sughrue, Counsel for the Department of Real Estate, as follows for the purpose of settling and disposing the Accusations H-9222 SF and H-9223 SF filed on April 29, 2005 in these matters:

1. All issues which were to be contested and all evidence which was to be presented by Complainant and Respondents

- 2. Respondents have received, read and understand the Statement to Respondent, and the Discovery Provisions of the APA filed by the Department of Real Estate in this proceeding.
- 3. On May 16, 2005, Respondents filed a Notice of
 Defense on Accusations H-9222 SF and H-9223 SF pursuant to
 Section 11505 of the Government Code for the purpose of
 requesting a hearing on the allegations in the Accusations.
 Respondents hereby freely and voluntarily withdraw said Notice of
 Defenses. Respondents acknowledge that they understand that by
 withdrawing said Notice of Defense they will thereby waive their
 rights to require the Commissioner to prove the allegations in
 the Accusations at a contested hearing held in accordance with
 the provisions of the APA, and that they will waive other rights
 afforded to them in connection with the hearing such as the right
 to present evidence in defense of the allegations in the
 Accusation and the right to cross-examine witnesses.
- 4. This stipulation is based on the factual allegations contained in the Accusations H-9222 SF and H-9223 SF.

 In the interest of expediency and economy, Respondents choose not to contest these factual allegations, but to remain silent and

understands that, as a result thereof, these factual statements will serve as a prima facie basis for the "Determination of Issues" and "Order' set forth below. The Real Estate Commissioner shall not be required to provide further evidence to prove such allegations.

- 5. This Stipulation and Respondents decision not to contest the Accusations are made for the purpose of reaching an agreed disposition of this proceeding and are expressly limited to this proceeding and any other proceeding or case in which the Department of Real Estate (herein "the Department"), the state or federal government, an agency of this state, or an agency of another state is involved.
- 6. Respondent SELECTIVE LOAN SERVICING (hereinafter "SLS"), and Respondent ROLDF BAADE HOFSTAD (hereinafter "HOFSTAD") understand that by agreeing to this Stipulation and Agreement for Accusation H-9222 SF, they agree to pay, pursuant to Section 10148 of the California Business and Professions Code, the cost of the audit, Audit No. OK030042, which resulted in the determination that Respondent committed the trust fund violation(s) found in Paragraph I and II, below, of the Determination of Issues. The amount of said costs is \$2,528.40.
- 7. SLS and HOFSTAD further understand that by agreeing to this Stipulation and Agreement in Settlement of Accusation H-9222 SF, the findings set forth below in the Determination Of Issues become final, and that the Commissioner may charge said Respondents for the costs of any audit conducted

pursuant to Section 10148 of the California Business and Professions Code to determine if the violations have been corrected. The maximum costs of said audit shall not exceed \$2.528.40.

- 8. Respondent HOFSTAD understands that by agreeing to this Stipulation and Agreement for Accusation H-9223 SF, he agrees to pay, the cost of the audit, Audit No. OK030069, which resulted in the determination that Respondent committed the violation(s) found in Paragraph IV, below, of the Determination of Issues. The amount of said costs is \$2,157.40.
- 9. HOFSTAD further understands that by agreeing to this Stipulation and Agreement in Settlement of Accusation H-9223 SF, the findings set forth below in the Determination Of Issues become final, and that the Commissioner may charge said Respondents for the costs of any audit conducted to determine if the violations have been corrected. The maximum costs of said audit shall not exceed \$2,157.40.
- 8. It is understood by the parties that the Real Estate Commissioner may adopt the Stipulation and Agreement as his decision in this matter thereby imposing the penalty and sanctions on the real estate licenses and license rights of Respondent as set forth in the below "Order". In the event that the Commissioner in his discretion does not adopt the Stipulation and Agreement, it shall be void and of no effect, and Respondents shall retain the right to a hearing and proceeding on the

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Accusations under all the provisions of the APA and shall not be bound by any admission or waiver made herein.

9. The Order or any subsequent Order of the Real Estate Commissioner made pursuant to this Stipulation and Agreement shall not constitute an estoppel, merger or bar to any further administrative or civil proceedings by the Department of Real Estate with respect to any matters which were not specifically alleged to be causes for accusation in this proceeding.

* * *

DETERMINATION OF ISSUES

By reason of the foregoing stipulations and waivers and solely for the purpose of settlement of the pending Accusations
H-9222 SF and H-9223 SF without a hearing, it is stipulated and agreed that the following determination of issues shall be made:

I

The acts and omissions of SLS as described in the Accusation H-9222 SF are grounds for the suspension or revocation of SLS license and license rights under the following sections of the Code and Regulations:

- (a) As to Paragraph VIII and IX under Section 10145 of the Code, and Section 2832 of the Regulations in conjunction with Section 10177(d) of the Code;
- (b) As to Paragraph X under Section 2832.1 of the Regulations in conjunction with Section 10177(d) of the Code;
 - (c) As to Paragraph XI under Section 2834 of the

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Regulations in conjunction with Section 10177(d) of the Code;

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The acts and omissions of HOFSTAD as described in the Accusation H-9222 SF are grounds for the suspension or revocation of HOFSTAD's license and license rights under the following sections of the Code and Regulations:

- (a) As to Paragraph XI under Section 2834 of the Code in conjunction with Section 10177(d) of the Code.
- (b) As to Paragraph XIII under Section 10177(h) of the Code.

III

The acts and omissions of Respondent MICHELE BELL (hereinafter "BELL") as described in the Accusation H-9222 SF are grounds for the suspension or revocation of BELL's license and license rights under Section 10130 of the Code.

IV

The acts and omissions of HOFSTAD as described in the Accusation H-9223 SF are grounds for the suspension or revocation of HOFSTAD's license and license rights under the following sections of the Code and Regulations:

- (a) As to Paragraph VI under Section 10240 and 10241 of the Code, and Section 2840 of the Regulations in conjunction with Section 10177(d) of the Code;
- (b) As to Paragraph VIII under Section 10229(a) of the Code in conjunction with Section 10177(d) of the Code;
- (c) As to Paragraph IX(a) under Section 10232(e) of the Code in conjunction with Section 10177(d) of the Code;

(d) As to Paragraph IX(b) and (c) under Section 1 10232.5 of the Code in conjunction with Section 10177(d) of the 2 Code: 3 4 ORDER 5 Т 6 All licenses and licensing rights of SLS under the Real 7 Estate Law are suspended for a period of thirty (30) days from 8 the effective date of this Order; provided, however, that: 1) Thirty (30) days of said suspension shall be stayed, upon the 10 condition that SLS petition pursuant to Section 10175.2 of the 11 12 Business and Professions Code and pays a monetary penalty 13 pursuant to Section 10175.2 of the Business and Professions 14 Code at a rate of \$100 for each day of the suspension for a 15 total monetary penalty of \$3,000. 16 a) Said payment shall be in the form of a cashier's check or 17 certified check made payable to the Recovery Account of the 18 Real Estate Fund. Said check must be delivered to the 19 Department prior to the effective date of the Order in this 20 matter. 21 b) No further cause for disciplinary action against the Real 22 Estate licenses of SLS occurs within two (2) years from the 23 effective date of the decision in this matter. 24 c) If SLS fails to pay the monetary penalty as provided above 25 prior to the effective date of this Order, the stay of the

suspension shall be vacated as to that Respondent and the

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order of suspension shall be immediately executed, under this Paragraph I of this Order, in which event the said Respondent shall not be entitled to any repayment nor credit, prorated or otherwise, for the money paid to the Department under the terms of this Order.

- d) If said Respondent pays the monetary penalty and any other moneys due under this Stipulation and Agreement and if no further cause for disciplinary action against the real estate license of said Respondent occurs within two (2) years from the effective date of this Order, the entire stay hereby granted under Paragraph I of this Order, as to said Respondent only, shall become permanent.
- 2) Pursuant to Section 10148 of the Business and Professions

 Code, SLS shall jointly and severally with HOFSTAD pay the sum of \$2,528.40 for the Commissioner's cost of the audit, Audit No. OK030042, which led to Accusation H-9222 SF. Respondents shall pay such cost within forty-five (45) days of receiving an invoice therefor from the Commissioner. The Commissioner may suspend the SLS's license pending a hearing held in accordance with Section 11500, et seq., of the Government Code, if payment is not timely made as provided for herein, or as provided for in a subsequent agreement between the Respondent and the Commissioner. The suspension shall remain in effect until payment is made in full or until Respondent enters into an agreement satisfactory to the Commissioner to provide for payment, or until a decision providing otherwise is adopted following a hearing held pursuant to this

condition.

)	Pursuant to Section 10148 of the Business and Professions
	Code, SLS shall jointly and severally with HOFSTAD pay the
	Commissioner's reasonable cost, not to exceed \$2,528.40, for
	an audit to determine if Respondents have corrected the trust
	fund violation(s) found in Paragraph I and II of the
	Determination of Issues. In calculating the amount of the
	Commissioner's reasonable cost, the Commissioner may use the
	estimated average hourly salary for all persons performing
	audits of real estate brokers, and shall include an allocation
	for travel time to and from the auditor's place of work.
	Respondent shall pay such cost within forty-five (45) days of
	receiving an invoice therefor from the Commissioner detailing
	the activities performed during the audit and the amount of
	time spent performing those activities. The Commissioner may
	suspend SLS's license pending a hearing held in accordance
	with Section 11500, et seq., of the Government Code, if
	payment is not timely made as provided for herein, or as
	provided for in a subsequent agreement between Respondent and
	the Commissioner. The suspension shall remain in effect until
	payment is made in full or until Respondent enters into an
	agreement satisfactory to the Commissioner to provide for
	payment, or until a decision providing otherwise is adopted
	following a hearing held pursuant to this condition.

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All licenses and licensing rights of HOFSTAD under the Real Estate Law are suspended for a period of thirty (30) days from

- 1) Thirty (30) days of said suspension shall be stayed, upon the condition that HOFSTAD petition pursuant to Section 10175.2 of the Business and Professions Code and pays a monetary penalty pursuant to Section 10175.2 of the Business and Professions Code at a rate of \$100 for each day of the suspension for a total monetary penalty of \$3,000.
 - a) Said payment shall be in the form of a cashier's check or certified check made payable to the Recovery Account of the Real Estate Fund. Said check must be delivered to the Department prior to the effective date of the Order in this matter.
 - b) No further cause for disciplinary action against the Real Estate licenses of said Respondent occurs within two (2) years from the effective date of the decision in this matter.
 - above prior to the effective date of this Order, the stay of the suspension shall be vacated as to that Respondent and the order of suspension shall be immediately executed, under this Paragraph II of this Order, in which event the said Respondent shall not be entitled to any repayment nor credit, prorated or otherwise, for the money paid to the Department under the terms of this Order.
 - d) If HOFSTAD pays the monetary penalty and any other moneys due under this Stipulation and Agreement and if no further

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- of this Decision, take and pass the Professional
 Responsibility Examination administered by the Department including the payment of the appropriate examination fee. If HOFSTAD fails to satisfy this condition, the Commissioner may order suspension of the license until Respondent passes the examination.
- 3) HOFSTAD shall, prior to the effective date of this Decision, submit proof satisfactory to the Commissioner of having taken and successfully completed the continuing education course on trust fund accounting and handling specified in subdivision (a) of Section 10170.5 of the Business and Professions Code. Proof of satisfaction of this requirement includes evidence that HOFSTAD has successfully completed the trust fund account and handling continuing education course within 120 days prior to the effective date of the Decision in this matter. If HOFSTAD fails to satisfy this condition, the Commissioner may order the suspension of HOFSTAD's license until HOFSTAD presents proof that she has successfully completed the trust fund course.
- 4) Pursuant to Section 10148 of the Business and Professions

 Code, HOFSTAD shall jointly and severally with SLS pay the sum

of \$2,528.40 for the Commissioner's cost of the audit, Audit No. OK030042, which led to Accusation H-9222 SF. Respondents shall pay such cost within forty-five (45) days of receiving an invoice therefor from the Commissioner. The Commissioner may suspend HOFSTAD's license pending a hearing held in accordance with Section 11500, et seq., of the Government Code, if payment is not timely made as provided for herein, or as provided for in a subsequent agreement between the Respondent and the Commissioner. The suspension shall remain in effect until payment is made in full or until Respondent enters into an agreement satisfactory to the Commissioner to provide for payment, or until a decision providing otherwise is adopted following a hearing held pursuant to this condition.

Code, HOFSTAD shall jointly and severally with SLS pay the Commissioner's reasonable cost, not to exceed \$2,528.40, for an audit to determine if Respondents have corrected the trust fund violation(s) found in Paragraph I and II of the Determination of Issues. In calculating the amount of the Commissioner's reasonable cost, the Commissioner may use the estimated average hourly salary for all persons performing audits of real estate brokers, and shall include an allocation for travel time to and from the auditor's place of work.

Respondent shall pay such cost within forty-five (45) days of receiving an invoice therefor from the Commissioner detailing the activities performed during the audit and the amount of

time spent performing those activities. The Commissioner may suspend HOFSTAD's license pending a hearing held in accordance with Section 11500, et seq., of the Government Code, if payment is not timely made as provided for herein, or as provided for in a subsequent agreement between Respondent and the Commissioner. The suspension shall remain in effect until payment is made in full or until Respondent enters into an agreement satisfactory to the Commissioner to provide for payment, or until a decision providing otherwise is adopted following a hearing held pursuant to this condition.

- 6) HOFSTAD shall pay the sum of \$2,528.40 for the Commissioner's cost of the audit, Audit No. OK030069, which accusation H-9223 SF. Respondent shall pay such cost within forty-five (45) days of receiving an invoice therefor from the Commissioner. The Commissioner may suspend HOFSTAD's license pending a hearing held in accordance with Section 11500, et seq., of the Government Code, if payment is not timely made as provided for herein, or as provided for in a subsequent agreement between the Respondent and the Commissioner. The suspension shall remain in effect until payment is made in full or until Respondent enters into an agreement satisfactory to the Commissioner to provide for payment, or until a decision providing otherwise is adopted following a hearing held pursuant to this condition.
- 7) HOFSTAD shall pay the Commissioner's reasonable cost, not to exceed \$2,157.40, for an audit to determine if Respondents have corrected the violation(s) found in Paragraph IV of the

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Determination of Issues. In calculating the amount of the Commissioner's reasonable cost, the Commissioner may use the estimated average hourly salary for all persons performing audits of real estate brokers, and shall include an allocation for travel time to and from the auditor's place of work. Respondent shall pay such cost within forty-five (45) days of receiving an invoice therefor from the Commissioner detailing the activities performed during the audit and the amount of time spent performing those activities. The Commissioner may suspend HOFSTAD's license pending a hearing held in accordance with Section 11500, et seq., of the Government Code, if payment is not timely made as provided for herein, or as provided for in a subsequent agreement between Respondent and the Commissioner. The suspension shall remain in effect until payment is made in full or until Respondent enters into an agreement satisfactory to the Commissioner to provide for payment, or until a decision providing otherwise is adopted following a hearing held pursuant to this condition.

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All licenses and licensing rights of BELL under the Real Estate Law are publicly reproved.

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01/03/2006 14:47 999-9869 FRANK BUDA ESQ

> 1 Counsel for Complainant 3 5 I have read the Stipulation and Agreement, discussed it with my counsel, and its terms are understood by me and are agreeable and acceptable to me. I understand that I am waiving 7 rights given to me by the California Administrative Procedure Act. and I willingly, intelligently and voluntarily waive those rights, including the right of requiring the Commissioner to 10 prove the allegations in the Accusation at a hearing at which I 11 would have the right to cross-examine witnesses against me and to 12 present evidence in defense and mitigation of the charges. 13 14 1-3-06 15 DATED 16 Respondent 17 18 19 Respondent 20 21 22 Respondent 23 111 24 111 25 111 26 111 27

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H-9222 SF & H-9223 SF 01/03/05

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2	I have reviewed the Stipulation and Agreement as to
3	form and content and have advised my client accordingly.
4 5	DATED FRANK M. BUDA Attorney for Respondents
,	* * *
8	The foregoing Stipulation and Agreement is hereby
9	adopted as my Decision and shall become effective at 12 o'clock
ه.	noon onFebruary 14, 2006.
.1	IT IS SO ORDERED
14	JEFF DAVI Real estate Commissioner
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1 DEIDRE L. JOHNSON, Counsel SBN 66322 2 Department of Real Estate P. O. Box 187007 3 Sacramento, CA 95818-7007 4 Telephone: (916) 227-0789 DEPARTMENT OF REAL ESTATE 5 6 7 8 BEFORE THE 9 DEPARTMENT OF REAL ESTATE 10 STATE OF CALIFORNIA 11 12 In the Matter of the Accusation of 13 NO. H-9223 SF ROLF BAADE HOFSTAD, 14 Respondent. ACCUSATION 15 The Complainant, E. J. HABERER II, a Deputy Real Estate 16 Commissioner of the State of California, for cause of Accusation 17 against ROLF BAADE HOFSTAD, is informed and alleges as follows: 19 Respondent ROLF BAADE HOFSTAD is presently licensed 20 and/or has license rights under the Real Estate Law, Part 1 of 21 Division 4 of the California Business and Professions Code 22 (hereafter the Code). 23 II 24 The Complainant, E. J. HABERER II, a Deputy Real Estate

Commissioner of the State of California, makes this Accusation

against Respondents in his official capacity and not otherwise.

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III 1 At all times herein mentioned, Respondent ROLF BAADE 2 HOFSTAD (hereafter HOFSTAD) was licensed by the Department as an 3 individual real estate broker, doing business as DIVERSIFIED HOME 4 LOANS, and as the designated broker officer of Selective Loan 5 Servicing, Inc. 6 TV 7 Within the last three years, Respondent HOFSTAD, 8 individually and doing business as DIVERSIFIED HOME LOANS, 9 engaged in the business of, acted in the capacity of, advertised, 10 or assumed to act as a real estate broker within the State of 11 California, including the operation and conduct of a mortgage 12 loan brokerage business with the public wherein lenders and 13 borrowers were solicited for loans secured directly or 14 collaterally by liens on real property, and wherein such loans 15

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were arranged, negotiated, processed, and consummated.

Beginning in or about February of 2004, the Department conducted an audit of the books and records of Respondent HOFSTAD for the time period of January 1, 2003 to December 31, 2003 (hereafter the audit period), as set forth in more detail in Department Audit Report No. OK 03-0069, dated February 19, 2004, and all accompanying working papers and exhibits.

VI

During the audit period, Respondent failed to prepare and deliver to borrowers, and/or to retain with his business records, signed written borrower disclosure statements containing

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all information required by Sections 10240 and 10241 of the Code and Section 2840 of the Regulations prior to each borrower becoming obligated to complete the loan.

VII

During the audit period, Respondent failed to prepare and deliver to lenders, and/or to retain with his business records, signed written lender/purchaser disclosure statements containing all information required by Section 10232.5 of the Code and Section 2846 of the Regulations, prior to each lender becoming obligated to make the loan or purchase the note, prior to Respondent's receipt of funds from each lender, and/or prior to disbursement of the lender's funds for the loan or purchase.

VIII

Within the last three years, Respondent negotiated transactions that involved the sale to lenders of undivided interests in notes secured directly by real property under Section 10229 of the Code. Respondent failed to timely notify the Department of the company's multi-lender status within 30 days after the first multi-lender loan transaction in or about January of 2003, in Loan #02-041 for the sum of \$40,000.00, secured by real property located at 15215 Venetian Way, Morgan Hill, California.

IX

As of at least April, 2003, Respondent was and is a threshold broker subject to the requirements of Section 10232 of the Code. Within the last three years, Respondent has failed to

timely file certain notices and reports with the Department, including but not limited to the following:

- (a) Respondent failed to notify the Department of the company's threshold status within thirty days after reaching the volume criteria of ten or more loans in an aggregate amount of more than \$1,000,000.00 in April of 2003;
- (b) Respondent failed to file a Quarterly Trust Fund Status Report due within thirty days of the end of the quarter, required by Section 10232.25 of the Code for the quarter ended June 30, 2003; and
- (c) Respondent failed to file a Quarterly Trust
 Fund Status Report due within thirty days of
 the end of the quarter, required by Section
 10232.25 of the Code for the quarter ended
 September 30, 2003.

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The acts and/or omissions of Respondent as alleged above constitute grounds for disciplinary action under the following provisions:

- (a) As to Paragraph VI, under Section 10240 and 10241 of the Code, and Section 2840 of the Regulations in conjunction with Section 10177(d) of the Code;
- (b) As to Paragraph VII, under Sections 10232.4 and 10232.5 of the Code and Section 2846 of

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the Regulations in conjunction with Section 10177(d) of the Code; (c) As to Paragraph VIII, under Section 10229(a) of the Code in conjunction with Section 10177(d) of the Code. (d) As to Paragraph IX(a), under Section 10232(e) of the Code in conjunction with Section 10177(d) of the Code; As to Paragraphs IX(b) and (c), under Section (e) 10232.25 of the Code in conjunction with Section 10177(d) of the Code. 12 WHEREFORE, Complainant prays that a hearing be 13 conducted on the allegations of this Accusation and that upon proof thereof a decision be rendered imposing disciplinary action 14 15 against all licenses and license rights of Respondent under the 16 Real Estate Law (Part 1 of Division 4 of the Business and 17 Professions Code), and for such other and further relief as may be proper under other provisions of law. 18 19 20 21 22 HABERER II Deputy Real Estate Commissioner 23 24 25

Dated at Oakland, California, this 2 day of April, 2005.

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