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DEPARTMENT OF REAL ESTATE

By anne Sharover

BEFORE THE

### DEPARTMENT OF REAL ESTATE

## STATE OF CALIFORNIA

In the Matter of the Accusation of ) No. H-9120 SF

TERESA T. NGUYEN,

 ${\tt Respondent.}$ 

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# ORDER SUSPENDING RESTRICTED REAL ESTATE LICENSE

TO: TERESA T. NGUYEN ("Respondent"):

On October 27, 2005, a restricted real estate salesperson license was issued by the Department of Real Estate to Respondent on the terms, conditions and restrictions set forth in the Real Estate Commissioner's Decision effective October 27, 2005, in Case No. H-9120 SF. This Decision granted the right to the issuance of a restricted real estate salesperson license subject to the provisions of Section 10156.7 of the Business and Professions Code of the State of California, and to enumerated additional terms, conditions and restrictions imposed under authority of Section 10156.6 of said Code.

Among those terms, conditions and restrictions, the Decision required Respondent:

- (a) to take and pass the Professional Responsibility Examination within six months after October 27, 2005, the effective date of the Decision, and provided that if Respondent failed to satisfy this condition, the Commissioner may order suspension of the restricted license until Respondent passes the examination; and
- (b) within nine (9) months after October 27, 2005, the effective date of the Decision, to present evidence satisfactory to the Real Estate Commissioner that Respondent has, since the most recent issuance of an original or renewal real estate license, taken and successfully completed the continuing education requirements of Article 2.5 of Chapter 3 of the Real Estate Law for renewal of a real estate license, and provided that if Respondent failed to satisfy this condition, the Commissioner may order suspension of the restricted license until Respondent satisfy this condition.

As of May 19, 2007, Respondent has failed to pass said Professional Responsibility Examination and has failed to submit proof satisfactory to the Commissioner that Respondent has successfully completed said continuing education requirements.

Consequently, the Commissioner has determined that Respondent has failed to satisfy these conditions, and as such, that Respondent is in violation of Section 10177(k) of the Business and Professions Code.

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NOW, THEREFORE, IT IS ORDERED under authority of
Section 10156.7 of the Business and Professions Code of the State
of California that the restricted real estate license heretofore
issued to Respondent and the exercise of any privileges
thereunder is hereby suspended until such time as Respondent
shall both pass said Professional Responsibility Examination and
provide proof satisfactory to the Commissioner that Respondent
has successfully completed said continuing education
requirements, or pending final determination made after hearing
(see "Hearing Rights" set forth below).

IT IS FURTHER ORDERED that all license certificates and identification cards issued by the Department of Real Estate which are in the possession of Respondent be immediately surrendered by personal delivery or by mailing in the enclosed self-addressed, stamped envelope:

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DEPARTMENT OF REAL ESTATE

ATTN: Flag Section

P. O. Box 187000

Sacramento, CA 95818-7000

HEARING RIGHTS: You have the right to a hearing to contest the Commissioner's determination that you are in violation of Section 10177(k). If you desire a hearing, you must submit a written request. The request may be in any form, as long as it is in writing and indicates that you want a hearing. Unless a written request for a hearing, signed by or on behalf of you, is delivered or mailed to the Department, Legal Section, at 2201 Broadway, P. O. Box 187007, Sacramento, California 95818-

7007, within twenty (20) days after the date that this Order was mailed to or served on you, the Department will not be obligated or required to provide you with a hearing. This Order shall be effective immediately. DATED: JEFF DAVI Real Estate #Ommissioner 

DEPARTMENT OF REAL ESTATE P. O. Box 187007 Sacramento, CA 95818-7007 Telephone: (916) 227-0789

DEPARTMENT OF REAL ESTATE

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STATE OF CALIFORNIA

In the Matter of the Accusation of NO. H-9120 SF TERESA T. NGUYEN, et al., STIPULATION AND AGREEMENT Respondents.

BEFORE THE DEPARTMENT OF REAL ESTATE

It is hereby stipulated by and between TERESA T. NGUYEN only (hereafter Respondent), represented by Frank R. Petteway, Attorney at Law, and the Complainant, acting by and through Truly Sughrue, Counsel for the Department of Real Estate, as follows for the purpose of settling and disposing the Accusation as to her filed on February 22, 2005, in this matter:

All issues which were to be contested and all evidence which was to be presented by Complainant and Respondent at a formal hearing on the Accusation, which hearing was to be held in accordance with the provisions of the Administrative Procedures Act (APA), shall instead and in place thereof be submitted solely on the basis of the provisions of this Stipulation and Agreement.

2. Respondent has received, read and understands the Statement to Respondent, and the Discovery Provisions of the APA filed by the Department of Real Estate in this proceeding.

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- 3. On March 11, 2005, Respondent filed her Notice of Defense pursuant to Section 11505 of the Government Code for the purpose of requesting a hearing on the allegations in the Accusation. Respondent hereby freely and voluntarily withdraws said Notice of Defense. Respondent acknowledges that she understands that by withdrawing said Notice of Defense she will thereby waive her rights to require the Commissioner to prove the allegations in the Accusation at a contested hearing held in accordance with the provisions of the APA, and that she will waive other rights afforded to her in connection with the hearing such as the right to present evidence in defense of the allegations in the Accusation and the right to cross-examine witnesses.
- 4. Respondent, pursuant to the limitations set forth below, hereby admits that the factual allegations pertaining to her in Paragraphs I through VII of the Accusation filed in this proceeding are true and correct and the Real Estate Commissioner shall not be required to provide further evidence of such allegations.
- 5. Without admitting the truth of the remaining factual allegations pertaining to her contained in the Second Cause of Action in the Accusation, Respondent stipulates that she will not interpose a defense thereto. This Stipulation is based on the factual allegations as to Respondent contained in the

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Accusation. In the interests of expedience and economy,
Respondent chooses not to contest these allegations, but to
remain silent and understands that, as a result thereof, these
factual allegations, without being admitted or denied, will serve
as the basis for the disciplinary action stipulated to herein.
The Real Estate Commissioner shall not be required to provide
further evidence to prove said factual allegations.

- Estate Commissioner may adopt the Stipulation and Agreement as the decision in this matter thereby imposing the penalty and sanctions on the real estate license and license rights of Respondent as set forth in the below "Order". In the event that the Commissioner in his discretion does not adopt the Stipulation and Agreement, it shall be void and of no effect, and Respondent shall retain the rights to a hearing and proceeding on the Accusation under all the provisions of the APA and shall not be bound by any admission or waiver made herein.
- 7. The Order or any subsequent Order of the Real Estate Commissioner made pursuant to this Stipulation and Agreement shall not constitute an estoppel, merger, or bar to any further administrative or civil proceedings by the Department of Real Estate with respect to any matters which were not specifically alleged to be causes for accusation in this proceeding.

# DETERMINATION OF ISSUES

By reason of the foregoing stipulations, admissions and waivers, and for the purpose of settlement of the pending

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TERESA T. NGUYEN

Accusation as to Respondent without a hearing, it is stipulated and agreed that the following determination of issues shall be made:

The acts and/or omissions of Respondent TERESA T. NGUYEN as stipulated above violate Section 10145(c) of the California Business and Professions Code (hereafter the Code), and constitute grounds for disciplinary action against the real estate license and license rights of Respondent under the provisions of Sections 10176(a), 10177(d), and 10177(g) of the Code.

ORDER

- A. All real estate license and license rights of Respondent
  TERESA T. NGUYEN are hereby revoked.
- B. A restricted real estate salesperson license shall be issued to Respondent pursuant to Section 10156.6 of the Code, if she makes application therefor and pays to the Department the appropriate fee for said license within ninety (90) days of the effective date of the Order.
- C. The restricted license issued to Respondent shall be subject to all of the provisions of Section 10156.7 of the Business and Professions Code and to the following limitations imposed under authority of Section 10156.6 of said Code:
  - Immediately upon issuance of the restricted license, all real estate license and license rights of Respondent shall be suspended for a period of thirty (30) days.
  - 2. The restricted license issued to Respondent may be suspended prior to hearing by order of the Real Estate Commissioner in the event of Respondent's conviction or

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TERESA T. NGUYEN

plea of nolo contendere to a crime which bears a substantial relationship to Respondent's fitness or capacity as a real estate licensee.

- 3. The restricted license may be suspended prior to hearing by Order of the Real estate Commissioner on evidence satisfactory to the Commissioner that Respondent has violated provisions of the California Real Estate Law, the Subdivided Lands Law, Regulations of the Real Estate Commissioner or conditions attaching to the restricted license.
- 4. Respondent shall not be eligible to apply for the issuance of an unrestricted real estate license, nor the removal of any of the conditions of the restricted license, until two (2) years have elapsed from the effective date of this Order.
- 5. Respondent shall submit with any application for license under an employing broker, or any application for transfer to an new employing broker, a statement signed by the prospective employing real estate broker on a form approved by the Department of Real Estate which shall certify:
  - (a) That the employing broker has read the Decision of the Commissioner which granted the right to a restricted license; and
  - (b) That the employing broker will exercise close supervision over the performance by the restricted licensee relating to activities for which a real estate license is required.

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TERESA T. NGUYEN

6.	Respondent shall, within nine (9) months from the effective
	date of this Order, present evidence satisfactory to the
	Real Estate Commissioner that Respondent has, since the
	most recent issuance of an original or renewal real
	estate license, taken and successfully completed the
	continuing education requirements of Article 2.5 of
	Chapter 3 of the Real Estate Law for renewal of a real
	estate license. If Respondent fails to satisfy this
	condition, the Commissioner may order the suspension of
	the restricted license until the Respondent presents such
	evidence. The Commissioner shall afford Respondent the
	opportunity for hearing pursuant to the Administrative
	Procedure Act to present such evidence.

7. Respondent shall, within six (6) months from the effective date of this Decision, take and pass the Professional Responsibility Examination administered by the Department including the payment of the appropriate examination fee.

If Respondent fails to satisfy this condition, the Commissioner may order suspension of the restricted license until Respondent passes the examination.

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TKULY SUGHRUE

Counsel for the Complainant

I have read the Stipulation and Agreement, have discussed it with my counsel, and its terms are understood by me and are agreeable and acceptable to me. I understand that I am

FILE NO. H-9120 SF

waiving rights given to me by the California Administrative 1 Procedure Act, and I willingly, intelligently and voluntarily 2 waive those rights, including the right of requiring the 3 4 Commissioner to prove the allegations in the Accusation at a 5 hearing at which I would have the right to cross-examine witnesses against me and to present evidence in defense and mitigation of 6 7 the charges. 8 August 30, 2005 9 NGUYEN 10 Respondent 11 12 APPROVED AS TO FORM: 1.3 14 August 30, 2005 15 R. PETTEWAY Attorney for Respondent 16 17 18 The foregoing Stipulation and Agreement is hereby 19 adopted as my Decision and shall become effective at 12 o'clock 20 October 27 21 noon on C1. 20-05. IT IS SO ORDERED 22 23 JEFF DAVI 24 Real Estate Commissioner 25 26 27

TERESA T. NGUYEN

FILE NO. H-9120 SF

DEPARTMENT OF REAL ESTATE P. O. Box 187007 2 Sacramento, CA 95818-7007 3 Telephone: (916) 227-0789 5 6 8 9 11 12 et al., 15

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DEPARIMENT OF REAL ESTATE

### BEFORE THE

### DEPARTMENT OF REAL ESTATE

### STATE OF CALIFORNIA

In the Matter of the Accusation of ) NO. H-9120 SF MILLENNIUM 2000 REALTY, INC.,

Respondents.

STIPULATION AND AGREEMENT

It is hereby stipulated by and between  ${\tt MILLENNIUM~2000}$ REALTY, INC., only (hereafter Respondent), represented by Jil Dalesandro, Attorney at Law, Hoge Fenton Jones & Appel Inc., and the Complainant, acting by and through Truly Sughrue, Counsel for the Department of Real Estate, as follows for the purpose of settling and disposing the Accusation as to it filed on February 22, 2005 in this matter:

All issues which were to be contested and all evidence which was to be presented by Complainant and Respondent at a formal hearing on the Accusation, which hearing was to be held in accordance with the provisions of the Administrative

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MILLENNIUM 2000 REALTY, INC.

Procedure Act (APA), shall instead and in place thereof be submitted solely on the basis of the provisions of this Stipulation and Agreement.

- 2. Respondent has received, read and understands the Statement to Respondent, and the Discovery Provisions of the APA filed by the Department of Real Estate in this proceeding.
- 3. On March 7, 2005, Respondent filed a Notice of Defense pursuant to Section 11505 of the Government Code for the purpose of requesting a hearing on the allegations in the Accusation. Respondent hereby freely and voluntarily withdraws said Notice of Defense. Respondent acknowledges that it understands that by withdrawing said Notice of Defense it will thereby waive its rights to require the Commissioner to prove the allegations in the Accusation at a contested hearing held in accordance with the provisions of the APA, and that it will waive other rights afforded to it in connection with the hearing such as the right to present evidence in defense of the allegations in the Accusation and the right to cross-examine witnesses.
- 4. Respondent, pursuant to the limitations set forth below, hereby admits that the factual allegations in Paragraphs I through VII of the Accusation filed in this proceeding are true and correct and the Real Estate Commissioner shall not be required to provide further evidence of such allegations.
- 5. Without admitting the truth of the factual allegations as to Respondent contained in the remaining paragraphs in the Accusation, Respondent stipulates that it will not interpose a defense thereto. This Stipulation is based on

the factual allegations contained in the Accusation as found below. In the interests of expedience and economy, Respondent chooses not to contest the remaining allegations, but to remain silent, and understands that, as a result thereof, these factual allegations, without being admitted or denied, will serve as a basis for the disciplinary action stipulated to herein. The Real Estate Commissioner shall not be required to provide further evidence to prove said factual allegations.

- 6. Respondent has received, read and understands the "Notice Concerning Costs of Audits." Respondent understands, by agreeing to this Stipulation and Agreement, and after the findings set forth below in the "Determination of Issues" become final, that the Commissioner may charge Respondent for the costs of the following audits that have been and may be conducted pursuant to Section 10148 of the Business and Professions Code:
  - (a) Audit #OK 02-0137(MLB)/OK-0138(OA) dated July 31, 2003: Not more than \$6,232.00;
  - (b) Future follow-up audit: Not more than \$6,232.00.

7. It is understood by the parties that the Real Estate Commissioner may adopt the Stipulation and Agreement as his decision in this matter thereby imposing the penalty and sanctions on the real estate licenses and license rights of Respondent as set forth in the below "Order". In the event that the Commissioner in his discretion does not adopt the Stipulation and Agreement, it shall be void and of no effect, and Respondent shall retain the right to a hearing and proceeding on the Accusation under all

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the provisions of the APA and shall not be bound by any admission or waiver made herein.

8. The Order or any subsequent Order of the Real Estate Commissioner made pursuant to this Stipulation and Agreement shall not constitute an estoppel, merger, or bar to any further administrative or civil proceedings by the Department of Real Estate with respect to any matters which were not specifically alleged to be causes for accusation in this proceeding.

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# DETERMINATION OF ISSUES

By reason of the foregoing stipulations and waivers, and solely for the purpose of settlement of the pending Accusation without a hearing, it is stipulated and agreed that the following determination of issues shall be made:

The acts and/or omissions of Respondent MILLENNIUM 2000 REALTY, INC., as stipulated above violate Sections 10148 of the California Business and Professions Code (hereafter the Code), and Section 2831 of Title 10, California Code of Regulations, and constitute grounds for disciplinary action under the provisions of Sections 10176(g) and 10177(d) of the Code.

### ORDER

A. All real estate license(s) and license rights of Respondent

MILLENNIUM 2000 REALTY, INC., are hereby suspended for a

period of one hundred and eighty (180) days from the

effective date of the Decision.

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FILE NO. H-9120 SF

- B. The first one hundred and fifty (150) days of said suspension are stayed for a period of two (2) years upon the following terms and conditions:
  - (1) Respondent shall obey all laws, rules and regulations governing the rights, duties and responsibilities of a real estate licensee in the State of California.
  - The Commissioner may, if a final subsequent determination is made, after hearing or upon stipulation, that cause for disciplinary action against Respondent's license(s) has occurred within two (2) years from the effective date of the Decision, vacate and set aside the stay order and reimpose all or a portion of the stayed suspension. Should no order vacating the stay be made pursuant to this condition, the stay imposed herein shall become permanent.
  - (3) Pursuant to Section 10148 of the Business and Professions
    Code, Respondent MILLENNIUM 2000 REALTY, INC., shall
    pay the Commissioner's reasonable costs for audits as a
    result of the trust fund violations found herein, as
    follows:
    - (a) Audit #OK 02-0137(MLB)/OK-0138(OA) dated July 31, 2003: Not more than \$6,232.00;
    - (b) Future follow-up audit: Not more than \$6,232.00.

In calculating the amount of the Commissioner's reasonable costs, the Commissioner may use the estimated average hourly salary for all Department Audit Section

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MILLENNIUM 2000 REALTY, INC.

personnel performing audits of real estate brokers, and shall include an allocation for travel costs, including mileage, time to and from the auditor's place of work and per diem. Respondent MILLENNIUM 2000 REALTY, INC., shall pay such costs within sixty (60) days of receiving an invoice from the Commissioner detailing the activities performed during the audit and the amount of time spent performing those activities. The Commissioner may suspend the license of Respondent pending a hearing held in accordance with Section 11500, et seq., of the Government Code, if payment is not timely made as provided for herein, or as provided for in a subsequent agreement between Respondent and the Commissioner. suspensions shall remain in effect until payment is made in full for each audit or until Respondent enters into an agreement satisfactory to the Commissioner to provide for payment, or until a decision providing otherwise is adopted following a hearing held pursuant to this condition.

- to Section 10175.2 of the Code prior to the effective date of the Decision, the remaining thirty (30) days of said suspension shall be stayed upon condition that:
  - (1) Respondent shall pay a monetary penalty pursuant to

    Section 10175.2 of the Code at the rate of \$100.00 for

    each day of suspension for a total maximum monetary

    penalty of \$3,000.00.

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- or certified check made payable to the Recovery Account of the Real Estate Fund. Said check must be received by the Department prior to the effective date of the Decision in this matter.
- (3) No further cause for disciplinary action against the real estate license of Respondent occurs within two (2) years from the effective date of the Decision.
- (4) If Respondent fails to pay the monetary penalty in accordance with the terms and conditions of the Decision, the Commissioner may, without a hearing, order the immediate execution of all or any part of the stayed suspension, in which event Respondent shall not be entitled to any repayment nor credit, prorated or otherwise, for money paid to the Department under the terms of this Decision.
- (5) If Respondent pays the monetary penalty and if no further cause for disciplinary action against the real estate license of Respondent occurs within two (2) years from the effective date of the Decision, the stay hereby granted in this condition and in condition B above to Respondent shall become permanent.
- (6) If the Real Estate Commissioner determines that further cause for disciplinary action against Respondent's license has occurred within two (2) years from the effective date of the Decision, the stay of suspension hereby granted, or such portion of the stay as the Real

Estate Commissioner shall deem appropriate, shall be 1 2 vacated. 3 4 5 Counsel for Complainant б 7 I have read the Stipulation and Agreement, have 8 discussed it with my counsel, and its terms are understood by me 9 and are agreeable and acceptable to me. I understand that I am 10 waiving rights given to me by the California Administrative 11 Procedure Act, and I willingly, intelligently and voluntarily 12 waive those rights, including the right of requiring the 13 Commissioner to prove the allegations in the Accusation at a 14 hearing at which I would have the right to cross-examine 15 witnesses against me and to present evidence in defense and 16 mitigation of the charges. 17 18 MILLENNIUM 2000 REALTY, INC. Respondent 19 20 21 TARA DANG, 22 23 APPROVED AS TO FORM: 24 25 Attorney for Respondent FILE NO. H-9120 SF MILLENNIUM 2000 REALTY, INC.

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DEPARTMENT OF REAL ESTATE

# BEFORE THE DEPARTMENT OF REAL ESTATE

STATE OF CALIFORNIA

In the Matter of the Accusation of LONG VAN CHU, et al., NO. H-9120 SF Respondent.

DISMISSAL

March 1, 2005, the Accusation herein filed on February 22, 2005,

Respondent, LONG VAN CHU, having passed away on

against Respondent is hereby DISMISSED.

IT IS SO ORDERED this 14th day of 3une 2005.

JEFF DAVI

BY: John R. Liberator

**Chief Deputy Commissioner** 

Real Estate Commissioner

DEIDRE L. JOHNSON, Counsel 1 SBN 66322 2 Department of Real Estate P. O. Box 187007 Sacramento, CA 95818-7007 Telephone: (916) 227-0789 5 6 7 8 9 10 11 12 13 14 15 16 17

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DEPARTMENT OF REAL ESTATE

By Contreval

BEFORE THE

### DEPARTMENT OF REAL ESTATE

## STATE OF CALIFORNIA

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In the Matter of the Accusation of )

MILLENNIUM 2000 REALTY, INC., ) NO. H-9120 SF
LONG VAN CHU, and )
TERESA T. NGUYEN, ) ACCUSATION
Respondents.

The Complainant, CHARLES W. KOENIG, a Deputy Real Estate Commissioner of the State of California, for causes of Accusation against MILLENNIUM 2000 REALTY, INC., LONG VAN CHU, and TERESA T. NGUYEN, is informed and alleges as follows:

# PRELIMINARY ALLEGATIONS

Ι

Respondents MILLENNIUM 2000 REALTY, INC., LONG VAN CHU, and TERESA T. NGUYEN are presently licensed and/or have license rights under the Real Estate Law, Part 1 of Division 4 of the California Business and Professions Code (hereafter the Code).

The Complainant, CHARLES W. KOENIG, a Deputy Real Estate Commissioner of the State of California, makes this Accusation against Respondents in his official capacity and not otherwise.

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III

At all times herein mentioned, Respondent MILLENNIUM 2000 REALTY, INC. (hereafter MILLENNIUM) was and is licensed by the State of California Department of Real Estate (hereafter Department) as a real estate broker corporation.

IV

At all times herein mentioned, Respondent LONG VAN CHU (hereafter CHU) was and is licensed by the Department as an individual real estate broker, and as the designated broker officer of MILLENNIUM.

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At all times herein mentioned, Respondent TERESA T.

NGUYEN (hereafter NGUYEN) was and is licensed by the Department
as an individual real estate salesperson, associated with and in
the employ of MILLENNIUM.

VI

Whenever reference is made in an allegation herein to an act or omission of MILLENNIUM, such allegation shall be deemed to mean that MILLENNIUM, and/or the officers, directors, employees, agents and/or real estate licensees employed by or associated with MILLENNIUM committed such act or omission while engaged in the furtherance of the business or operations of the

company and while acting within the course and scope of their authority and employment.

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VII

Within the last three years, Respondent MILLENNIUM engaged in the business of, acted in the capacity of, advertised, or assumed to act as a real estate broker with the public within the State of California, for or in expectation of compensation, including the operation and conduct of:

- (a) a mortgage loan brokerage business soliciting borrowers or lenders for loans secured directly or collaterally by liens on real property, and wherein such loans arranged, negotiated, and consummated on behalf of others; and
- (b) a real property sales business selling or offering to sell, buying or offering to buy, soliciting prospective sellers or purchasers of, and/or negotiating the purchase, sale or exchange of real property.

## FIRST CAUSE OF ACTION

VIII

Beginning in or about June of 2003, the Department conducted an audit of the books and records of Respondent MILLENNIUM for the time period of May 1, 2001 to April 30, 2003 (hereafter the audit period), as set forth in more detail in Department Audit Report No. OK-02-0137/OK-02-0138, dated July 31, 2003, and all accompanying working papers and exhibits. During the audit period, Respondent MILLENNIUM accepted or received

funds in trust from or on behalf of borrowers and charged borrowers fees and costs of loan transactions.

IX

In connection with the audit, Respondent MILLENNIUM was requested, after reasonable notice from the Department, to produce specified records and documents executed or obtained by MILLENNIUM regarding transactions for which a real estate license is required, including but not limited to the following:

Original loan file (Escrow #41039065-273 JBB) regarding Ricardo and Emma Torres that closed on January 4, 2002. The loan amount was for \$291,000 funded by Aames Funding Corp. The loan was secured by the property located at 1569 Tolbert Dr., San Jose, CA 95122.

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Beginning in or about August of 2003, and continuing to the present, MILLENNIUM has failed to retain and make available for examination and inspection by a designated representative of the Commissioner of the Department complete records as described in Paragraph IX above. The records produced by Respondent MILLENNIUM were not sufficient to conduct or complete an audit of loan transactions pertaining to borrowers Ricardo and Emma Torres.

ΧI

In connection with the receipt and disbursement of trust funds as above alleged, Respondent MILLENNIUM failed to maintain a written trust fund log of trust funds received but not deposited to a trust account, containing all information required by Section 2831 of the Regulations, including but not limited to

the date funds were received and/or the date of the disposition of the funds.

XII

In connection with loan transactions during the audit period, MILLENNIUM charged and collected from borrowers amounts for appraisal fees and credit report fees that were in excess of the actual amounts charged by third-party providers for appraisals and credit reports and failed to disclose such excess fees to borrowers, including but not limited to the following:

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Borrower	Item	Fee Incurred	Fee Collected	Secret Profit
Enrio 5/22/02	Appraisal Credit	\$300 18 <u>\$318</u>	\$350 <u>50</u> <u>\$400</u>	\$ 82
Escobar 11/25/02	Appraisal Credit	\$300 18 \$318	\$350 50 \$400	\$ 82
Espinoza 12/5/02	Appraisal	\$300	\$350	\$ 50

XIII

By virtue of the excess fees charged to borrowers as alleged in Paragraph XII above, MILLENNIUM claimed or took a secret or undisclosed amount of compensation, commission or profit, and/or failed to reveal to its employing clients the full amount of its compensation, commission or profit.

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XIV

The acts and/or omissions of Respondent MILLENNIUM as alleged above constitute grounds for disciplinary action under the following provisions:

- (a) As to Paragraphs IX and X, under Section 10148 of the Code in conjunction with Section 10177(d) of the Code;
- (b) As to Paragraph XI, under Section 2831 of the Regulations in conjunction with Section 10177(d) of the Code; and
- (d) As to Paragraphs XII and XIII, under Section 10176(g) of the Code.

## SECOND CAUSE OF ACTION

XV

In or about early 2002, Tom McGoldrick (hereafter Seller) offered to sell his residential real property known as and located at 622 E. Minor Street, Stockton, San Joaquin County, California, and was represented by real estate broker Century 21 M&M Associates. Time was of the essence as Seller was involved in a Section 1031 real estate exchange transaction.

XVI

On or about February 19, 2002, Respondents MILLENNIUM and CHU, by and through their agent Respondent NGUYEN, prepared a real estate purchase contract and receipt for deposit (hereafter Offer/Deposit Receipt) to constitute the offer of prospective buyer Chan Nguyen (hereafter Buyer) to purchase the above real property. The Offer/Deposit Receipt acknowledged receipt by

Respondents MILLENNIUM and NGUYEN from Buyer of a deposit in the sum of \$5,000.00, in the form of a personal check, and stated that said funds were to be held uncashed until the opening of escrow, and then deposited with the escrow holder within three business days thereafter. Said funds were trust funds.

XVII

Respondent NGUYEN presented the Offer/Deposit Receipt to Seller and expressly or impliedly represented that Buyer had given her a check for the above earnest money deposit; that the earnest money deposit was in the sum of \$5,000.00; that MILLENNIUM would hold the check uncashed until acceptance; and that, upon acceptance the company would immediately deposit the funds into escrow with the escrow holder within three business days after escrow was opened. In reliance thereon, Seller entered into negotiations which led to acceptance on or about February 21, 2002.

XVIII

Respondent NGUYEN failed to disclose to Seller either that she and MILLENNIUM were not in receipt of any earnest money deposit from Buyer in any amount or form whatsoever; or that she had returned the earnest money deposit to Buyer.

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Respondent NGUYEN failed to immediately deliver the above trust funds to the broker under whom she was licensed, or, if directed by the broker, into the hands of the broker's principal, into a neutral escrow depository, or into a trust fund account in the name of Respondent NGUYEN's employing broker as

trustee at a bank or other financial institution as required by Section 10145 of the Code.

XX

On or about February 22, 2002, escrow for the transaction was opened at Old Republic Title in Lodi, California. On and after February 23, 2002, Respondents MILLENNIUM, CHU, and NGUYEN, and each of them, knew or should have known that they did not have Buyer's earnest money deposit to deposit into escrow at Old Republic Title, or at any other escrow or title company, immediately after acceptance or at any time thereafter. Respondents failed to disclose this material information to Seller for over a month.

IXX

On or about March 25, 2002, Respondent NGUYEN represented to Seller that she had purportedly given the above earnest money deposit check back to Buyer for Buyer's purported delivery to the escrow holder. On or about March 28, 2002, Buyer attempted to cancel the transaction. On or about April 17, 2002, Buyer deposited an earnest money check to the escrow holder that was rejected by the bank as non-negotiable.

IIXX

The acts and/or omissions of Respondents MILLENNIUM and CHU as alleged above constitute grounds for disciplinary action under the provisions of Section 10176(a) and/or Section 10177(g) of the Code.

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IIIXX

The acts and/or omissions of Respondent NGUYEN as alleged above violate Section 10145(c) of the Code, and constitute grounds for disciplinary action under the provisions of Sections 10176(a), 10177(d), and/or 10177(g) of the Code.

# THIRD CAUSE OF ACTION

### XXIV

At all times mentioned herein, Respondent CHU failed to exercise reasonable supervision and control of the activities of MILLENNIUM for which a real estate license is required. In particular, CHU caused, permitted, and/or ratified the conduct described in the First and Second Causes of Action above, and/or failed to take reasonable steps to implement effective supervision that would have prevented it, including but not limited to: (a) the establishment of policies, rules, procedures, and systems to review, oversee, inspect and manage the business including but not limited to the handling of trust funds and trust fund records; earnest money deposits, charges for credit reports and appraisals; and maintenance of transaction records; and (b) the establishment of systems for monitoring compliance with such policies, rules, procedures, and systems, to ensure compliance by the company with the Real Estate Law.

### XXV

The acts and/or omissions of Respondent CHU as alleged above violate Section 2725 of the Regulations, and constitute grounds for disciplinary action under the provisions of Sections 10177(d) and 10177(h) of the Code.

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WHEREFORE, Complainant prays that a hearing be conducted on the allegations of this Accusation and that upon proof thereof a decision be rendered imposing disciplinary action against all licenses and license rights of Respondents under the Real Estate Law (Part 1 of Division 4 of the Business and Professions Code), and for such other and further relief as may be proper under other provisions of law.

Deputy Real Estate Commission

Dated at Sacramento, California, this 22nd day of February, 2005.