1 DEPARTMENT OF REAL ESTATE P. O. Box 187000 2 . Sacramento, CA 95818-7000 3 Telephone: (916) 227-0789 4 5 6 7 8 9 10 11 12 13 14 15 16 18

OCT 2 7 2004

DEPARTMENT OF REAL ESTATE

### BEFORE THE

## DEPARTMENT OF REAL ESTATE

### STATE OF CALIFORNIA

In the Matter of the Accusation of )

NO. H-8783 SF

MONUMENT MORTGAGE, INC. and WILLIAM EWING VANARSDEL,

STIPULATION AND AGREEMENT

Respondents.

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It is hereby stipulated by and between MONUMENT MORTGAGE, INC. and WILLIAM EWING VANARSDEL (hereafter Respondents), represented by Gregory A. Rougeau, Attorney at Law, Manasian & Rougeau, LLP, and the Complainant, acting by and through Deidre L. Johnson, Counsel for the Department of Real Estate, as follows for the purpose of settling and disposing the Accusation filed on May 18, 2004 in this matter:

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All issues which were to be contested and all evidence which was to be presented by Complainant and Respondents

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at a formal hearing on the Accusation, which hearing was to be

held in accordance with the provisions of the Administrative Procedure Act (APA), shall instead and in place thereof be submitted solely on the basis of the provisions of this Stipulation and Agreement.

- 2. Respondents have each received, read and understand the Statement to Respondent, and the Discovery Provisions of the APA filed by the Department of Real Estate in this proceeding.
- 3. On June 4 and June 14, 2004, Respondents filed their Notices of Defense pursuant to Section 11505 of the Government Code for the purpose of requesting a hearing on the allegations in the Accusation. Respondents hereby freely and voluntarily withdraw said Notices of Defense. Respondents acknowledge that they each understand that by withdrawing each Notice of Defense they will each thereby waive their rights to require the Commissioner to prove the allegations in the Accusation at a contested hearing held in accordance with the provisions of the APA, and that they will each waive other rights afforded to them in connection with the hearing such as the right to present evidence in defense of the allegations in the Accusation and the right to cross-examine witnesses.
- 4. Respondents, pursuant to the limitations set forth below, hereby admit that the factual allegations pertaining to them in Paragraphs I through VI of the Accusation filed in this proceeding are true and correct and the Real Estate Commissioner shall not be required to provide further evidence of such allegations.

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- 6. Respondents have received, read and understand the "Notice Concerning Costs of Audits." Respondent MONUMENT MORTGAGE, INC. understands, by agreeing to this Stipulation and Agreement, and after the findings set forth below in the "Determination of Issues" become final, that the Commissioner may charge Respondent MONUMENT MORTGAGE, INC. for the costs of the following audits that have been and may be conducted pursuant to Section 10148 of the Business and Professions Code:
  - (a) Audit #OK-02-0149 dated September 30, 2003: Not more than \$5,446;
  - (b) Future follow-up audit: Not more than \$6,000.00.
- 7. It is understood by the parties that the Real Estate Commissioner may adopt the Stipulation and Agreement as his decision in this matter thereby imposing the penalty and

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sanctions on the real estate licenses and license rights of
Respondents as set forth in the below "Order". In the event that
the Commissioner in his discretion does not adopt the Stipulation
and Agreement, it shall be void and of no effect, and Respondents
shall each retain the right to a hearing and proceeding on the
Accusation under all the provisions of the APA and shall not be
bound by any admission or waiver made herein.

8. The Order or any subsequent Order of the Real Estate Commissioner made pursuant to this Stipulation and Agreement shall not constitute an estoppel, merger or bar to any further administrative or civil proceedings by the Department of Real Estate with respect to any matters which were not specifically alleged to be causes for accusation in this proceeding.

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# <u>DETERMINATION OF ISSUES</u>

By reason of the foregoing stipulations and waivers and solely for the purpose of settlement of the pending Accusation without a hearing, it is stipulated and agreed that the following determination of issues shall be made:

The acts and/or omissions of Respondent MONUMENT
MORTGAGE, INC. as stipulated above violate Sections 10145 and
10148 of the California Business and Professions Code (hereafter
the Code), and Sections 2831, 2832, and 2834 of Title 10,
California Code of Regulations (hereafter the Regulations), and

constitute grounds for disciplinary action under the provisions of Section 10177(d) of the Code.

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The acts and/or omissions of Respondent WILLIAM EWING

VANARSDEL as stipulated above violate Section 2725 of the

Regulations, and constitute grounds for disciplinary action under the provisions of Sections 10177(d) and 10177(h) of the Code.

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ORDER

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- A. All real estate license(s) and license rights of Respondents

  MONUMENT MORTGAGE, INC. and WILLIAM EWING VANARSDEL are

  revoked.
- B. A restricted real estate broker corporation license shall be issued to Respondent MONUMENT MORTGAGE, INC., and a restricted real estate broker license shall be issued to Respondent WILLIAM EWING VANARSDEL pursuant to Section 10156.6 of the Code, if they each make application therefor and pay to the Department the appropriate fee for each license within ninety (90) days of the effective date of the Order.
- C. The restricted licenses issued to Respondents shall be subject to all of the provisions of Section 10156.7 of the Business and Professions Code and to the following conditions and limitations imposed under authority of Section 10156.6 of said Code:

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- The restricted licenses issued to Respondents may each be suspended prior to hearing by Order of the Real Estate Commissioner in the event of each Respondent's conviction or plea of nolo contendere to a crime which bears a substantial relationship to that Respondent's fitness or capacity as a real estate licensee.
- The restricted licenses issued to Respondents may each be suspended prior to hearing by Order of the Real estate Commissioner on evidence satisfactory to the Commissioner that Respondents have violated provisions of the California Real Estate Law, the Subdivided Lands Law, Regulations of the Real Estate Commissioner or conditions attaching to the restricted license.
- 4) Respondents shall each not be eligible to apply for the issuance of an unrestricted real estate license, nor the removal of any of the conditions of the restricted

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license, until two (2) years have elapsed from the effective date of this Order.

- 5) Pursuant to Section 10148 of the Business and Professions

  Code, Respondent MONUMENT MORTGAGE, INC. shall pay the

  Commissioner's reasonable costs for the following audits
  as a result of the above found violations:
  - (a) Audit #OK-02-0149 dated September 30, 2003: Not more than \$5,446;
  - (b) Future follow-up audit: Not more than \$6,000.00.

In calculating the amount of the Commissioner's reasonable costs for each audit, the Commissioner may use the estimated average hourly salary for all Department Audit Section personnel performing audits of real estate brokers, and shall include an allocation for travel time to and from the auditor's place of work. Respondent MONUMENT MORTGAGE, INC. shall pay such costs within sixty (60) days of receiving an invoice from the Commissioner detailing the activities performed during each audit and the amount of time spent performing those The Commissioner may suspend the restricted activities. license issued to Respondent MONUMENT MORTGAGE, INC. pending a hearing held in accordance with Section 11500, et seq., of the Government Code, if payment is not timely made as provided for herein, or as provided for in a subsequent agreement between Respondent and the The suspensions shall remain in effect Commissioner.

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until payment is made in full for each audit or until
Respondent enters into an agreement satisfactory to the
Commissioner to provide for payment, or until a decision
providing otherwise is adopted following a hearing held
pursuant to this condition.

- months from the effective date of this Order, present
  evidence satisfactory to the Real Estate Commissioner
  that Respondent has, since the most recent issuance of an
  original or renewal real estate license, taken and
  successfully completed the continuing education
  requirements of Article 2.5 of Chapter 3 of the Real
  Estate Law for renewal of a real estate license. If
  Respondent WILLIAM EWING VANARSDEL fails to satisfy this
  condition, the Commissioner may order the suspension of
  the restricted license until the Respondent presents such
  evidence. The Commissioner shall afford Respondent
  WILLIAM EWING VANARSDEL the opportunity for hearing
  pursuant to the Administrative Procedure Act to present
  such evidence.
- 7) Respondent WILLIAM EWING VANARSDEL shall, within six (6) months from the effective date of this Decision, take and pass the Professional Responsibility Examination administered by the Department including the payment of the appropriate examination fee. If Respondent fails to satisfy this condition, the Commissioner may order

suspension of the restricted license until Respondent passes the examination.

therefor, Respondents MONUMENT MORTGAGE, INC. and WILLIAM EWING VANARSDEL shall produce and make available the books, accounts, and records requested by Department Audit Section personnel for audit, review, inspection and copying by a designated representative of the Real Estate Commissioner during regular business hours.

August 3, 2004

DEIDRE L.

Counsel for Complainant

I have read the Stipulation and Agreement, have discussed it with my counsel, and its terms are understood by me and are agreeable and acceptable to me. I understand that I am waiving rights given to me by the California Administrative Procedure Act, and I willingly, intelligently and voluntarily waive those rights, including the right of requiring the Commissioner to prove the allegations in the Accusation at a hearing at which I would have the right to cross-examine

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| 1        | witnesses against me and to present evidence in defense and     |
|----------|---|
| 2        | mitigation of the charges.                                      |
| 3        | Y 2/  |
| 4        | 8/2/04 Mary Thing   |
| 5        | DATED MONUMENT MORTGAGE, INC. Respondent                        |
| 6        | By/HARRY R. KRAATZ  |
| 7        | $M \sim 10^{-1}$  |
| 8        | 02 Aux 2004 May /a /a   |
| 9        | DATED WILLIAM EWING VANARSDEL Respondent                        |
| 10       | Respondent.   |
| 11       | APPROVED AS TO FORM:  |
| 12       | 8/2/04 Means A. Huldan  |
| 13       | DATED ZEGORY A. ROUGEAU / Actorney for Respondents              |
| 15       |   |
| 16       | * * *   |
| 17       | The foregoing Stipulation and Agreement is hereby               |
| 18       | adopted as my Decision and shall become effective at 12 o'clock |
| 19       | noon on November 16, 2004.                                      |
| 20       |   |
| 21       | IT IS SO ORDERED  |
| 22       |   |
| 23       | JOHN R. LIBERATOR Acting Real Estate Commissioner               |
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| 25       | I RII. A  |
| 26       | John Charles  |
| <u> </u> |   |



# BEFORE THE DEPARTMENT OF REAL ESTATE STATE OF CALIFORNIA

In the Matter of the Accusation of

MONUMENT MORTGAGE, INC., and WILLIAM EWING VANARSDEL,

Case No. H-8783 SF

OAH No. N-2004060291

Respondents

# NOTICE OF HEARING ON ACCUSATION

To the above named respondents:

You are hereby notified that a hearing will be held before the Department of Real Estate at

# THE OFFICE OF ADMINISTRATIVE HEARINGS THE ELIHU HARRIS STATE BUILDING 1515 CLAY STREET, SUITE 206 OAKLAND, CA 94612

on AUGUST 3, 2004, at the hour of 9:00 AM, or as soon thereafter as the matter can be heard, upon the Accusation served upon you. If you object to the place of hearing, you must notify the presiding administrative law judge of the Office of Administrative Hearings within ten (10) days after this notice is served on you. Failure to notify the presiding administrative law judge within ten days will deprive you of a change in the place of the hearing.

You may be present at the hearing. You have the right to be represented by an attorney at your own expense. You are not entitled to the appointment of an attorney to represent you at public expense. You are entitled to represent yourself without legal counsel. If you are not present in person nor represented by counsel at the hearing, the Department may take disciplinary action against you based upon any express admission or other evidence including affidavits, without any notice to you.

You may present any relevant evidence and will be given full opportunity to cross-examine all witnesses testifying against you. You are entitled to the issuance of subpenas to compel the attendance of witnesses and the production of books, documents or other things by applying to the Department of Real Estate.

The hearing shall be conducted in the English language. If you want to offer the testimony of any witness who does not proficiently speak the English language, you must provide your own interpreter and pay his or her costs. The interpreter must be certified in accordance with Sections 11435.30 and 11435.55 of the Government Code.

DEPARTMENT OF REAL ESTATE

Dated: JUNE 29, 2004

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EIDRE L. JOHNSON, Counsel

RE 501 (Rev. 8/97)

DEIDRE L. JOHNSON, Counsel SBN 66322 2 Department of Real Estate P. O. Box 187007 3 Sacramento, CA 95818-7007 DEPARTMENT OF REAL ESTATE Telephone: (916) 227-0789 5 6 7 Я BEFORE THE DEPARTMENT OF REAL ESTATE 9 STATE OF CALIFORNIA 10 11 In the Matter of the Accusation of 12 MONUMENT MORTGAGE, INC., and NO. H-8783 SF WILLIAM EWING VANARSDEL, ACCUSATION Respondents. 14 15 The Complainant, LES R. BETTENCOURT, a Deputy Real Estate Commissioner of the State of California, for causes of 16 Accusation against MONUMENT MORTGAGE, INC., and WILLIAM EWING 17 VANARSDEL, is informed and alleges as follows: 18 PRELIMINARY ALLEGATIONS 19 20 Respondents MONUMENT MORTGAGE, INC., and WILLIAM EWING 21 VANARSDEL are presently licensed and/or have license rights under 22 the Real Estate Law; Part 1 of Division 4 of the California 23 Business and Professions Code (hereafter the Code).

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Estate Commissioner of the State of California, makes this

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The Complainant, LES R. BETTENCOURT, a Deputy Real

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Accusation against Respondents in his official capacity and not otherwise.

III

At all times herein mentioned, Respondent MONUMENT

MORTGAGE, INC., (hereafter MONUMENT) was and is licensed by the

State of California Department of Real Estate (hereafter

Department) as a real estate broker corporation, individually and
doing business as FiNET.COM, HOMEWARD SOLUTIONS, and INTERLOAN.

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At all times herein mentioned, Respondent WILLIAM EWING VANARSDEL (hereafter VANARSDEL) was and is licensed by the Department as an individual real estate broker, and as the designated broker officer of MONUMENT.

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Whenever reference is made in an allegation herein to an act or omission of MONUMENT, such allegation shall be deemed to mean that MONUMENT or the officers, directors, employees, agents and/or real estate licensees employed by or associated with MONUMENT committed such act or omission while engaged in the furtherance of the business or operations of the company and while acting within the course and scope of their authority and employment.

VI

Within the last three years, Respondent MONUMENT engaged in the business of, acted in the capacity of, advertised, or assumed to act as a real estate broker within the State of California, including the operation and conduct of a mortgage

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loan brokerage and mortgage loan banking business with the public wherein borrowers and lenders were solicited for loans secured directly or collaterally by liens on real property, and wherein MONUMENT funded and/or brokered such loans, and wherein such loans were arranged, negotiated, and consummated on behalf of others, for or in expectation of compensation.

# FIRST CAUSE OF ACTION

VII

Beginning in or about July of 2003, the Department conducted an audit of the books and records of Respondent MONUMENT for the time period of July 1, 2002 to March 31, 2003 (hereafter the audit period) as set forth in more detail in Department Audit Report No. OK-02-0149, dated September 30, 2003, and all accompanying working papers and exhibits. During the audit period, Respondent MONUMENT accepted or received funds in trust from or on behalf of lenders and/or borrowers.

VIII

In connection with the audit, Respondent MONUMENT was requested after reasonable notice from the Department to produce specified records and documents executed or obtained by MONUMENT, regarding transactions for which a real estate license is required, for all bank accounts that handled trust funds during the audit period, including but not limited to the following:

(1) bank statements, (2) records of trust funds received and disbursed (accounting ledgers), (3) separate records for each beneficiary, (4) cancelled checks, (5) bank signature cards, and (6) five specified loan files pertaining to HOMEWARD SOLUTIONS

loans in five selected transactions that closed between August and November of 2002.

IX

Beginning in or about September of 2003, and continuing to the present, MONUMENT has failed to retain and make available for examination and inspection by a designated representative of the Commissioner of the Department complete records as described in Paragraph VIII above, including but not limited to complete records for all trust funds received and disbursed, complete bank statements, and the five specified loan files. The records produced by Respondent MONUMENT were not sufficient to conduct an audit of the business, and were not sufficient to determine the accountability of MONUMENT for trust funds belonging to others at any time during the audit period.

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Based on the limited records produced, the trust funds accepted or received by Respondent MONUMENT during the audit period were deposited or caused to be deposited from time to time into approximately three bank accounts at Wells Fargo Bank in San Francisco, California, as follows:

- (a) Bank Account #1: Account No. 475-8371462, in the name of "MMI DISBURSEMENT CLEARING," used for deposits of transfers from Bank Account #2 below, and disbursements to MONUMENT and to other lenders/investors;
- (b) Bank Account #2: Account No. 475-8371488, in the name of "MMI PAYMENT CLEARING," used for deposits

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1 of borrower payments and other deposits, and 2 disbursements to Bank Account #1 above, and to an 3 unknown MONUMENT account; and (c) Trust Account #1: Account No. 418-5565753, in the 5 name of "MONUMENT MORTGAGE, INC. TRUSTEE FOR GATEWAY 6 BANK, " used for unknown purposes. 7 XΙ 8 In connection with the receipt and disbursement of 9 trust funds as above alleged, Respondent MONUMENT: As to Bank Account #1 and Bank Account #2, failed to 10 (a) 11 deposit trust funds into one or more trust accounts 12 in the name of Respondent MONUMENT as trustee at a . 13 bank or other financial institution pursuant to 14 Section 10145 of the Code and Section 2832 of Title 15 10, California Code of Regulations (hereafter the 16 Regulations); 17 Failed to maintain a written control record of all (b) 18 trust funds received and disbursed for Bank 19 Account #1; and failed to maintain a written control 20 record for Bank Account #2 containing all information 21 required by Section 2831 of the Regulations; and 22 (c) Authorized or permitted withdrawals to be made from 23 Bank Account #1 and Bank Account #2 upon the 24 signature(s) of unlicensed persons without being duly 25 bonded with the requisite fidelity bond insurance 26 coverage to have such authorization, and/or upon the 27 signature(s) of licensed persons without specific - 5 -

written authorization from Respondent VANARSDEL, pursuant to Section 2834 of the Regulations.

#### XII

The acts and/or omissions of Respondent MONUMENT as alleged above constitute grounds for disciplinary action under the following provisions:

- (a) As to Paragraphs VIII and IX, under Section 10148 of the Code in conjunction with Section 10177(d) of the Code;
- (b) As to Paragraphs X and XI(a), under Section 10145 of the Code and Section 2832 of the Regulations in conjunction with Section 10177(d) of the Code;
- (c) As to Paragraph XI(b), under Section 2831 of the Regulations in conjunction with Section 10177(d) of the Code; and
- (d) As to Paragraph XI(c), under Section 2834 of the Regulations in conjunction with Section 10177(d) of the Code.

# SECOND CAUSE OF ACTION

### XIII

At all times mentioned herein, Respondent VANARSDEL failed to exercise reasonable supervision and control of the activities of MONUMENT for which a real estate license is required. In particular, VANARSDEL caused, permitted, and/or ratified the conduct described above, and/or failed to take reasonable steps to implement effective supervision that would have prevented it, including but not limited to: (a) the

establishment of policies, rules, procedures, and systems to review, oversee, inspect and manage the business including but not limited to the handling of trust funds, trust fund records and bank accounts; and (b) the establishment of systems for monitoring compliance with such policies, rules, procedures, and systems, to ensure compliance by the company with the Real Estate Law.

XIV

The acts and/or omissions of Respondent VANARSDEL as alleged above constitute grounds for disciplinary action under the provisions of Section 10177(h) of the Code and Section 2725 of the Regulations.

WHEREFORE, Complainant prays that a hearing be conducted on the allegations of this Accusation and that upon proof thereof a decision be rendered imposing disciplinary action against all licenses and license rights of Respondents under the Real Estate Law (Part 1 of Division 4 of the Business and Professions Code), and for such other and further relief as may be proper under other provisions of law.

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Dated at Gakland, California, this 7 day of April, 2004.

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R. BETTENCOURT

Deputy Real Estate Commissioner