DEIDRE L. JOHNSON, Counsel State Bar No. 66322 Department of Real Estate P. O. Box 187000 Sacramento, CA 95818-7000

Telephone: (916) 227-0789 MAY 1 0 2002

DEPARTMENT OF REAL ESTATE

## BEFORE THE

## DEPARTMENT OF REAL ESTATE

# STATE OF CALIFORNIA

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To:

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APEXWAY CORP., individually NO. H-8116 SF and doing business as IQ FINANCIAL; ORDER TO DESIST CALIFORNIA BETTER HOME & AND REFRAIN FINANCE, INC.; (B&P §10086) MAY HAN; ANN NGOC DO; and KIEU LY TRUONG LE.

The Real Estate Commissioner of the State of California has determined from the findings herein set forth below that you, APEXWAY CORP., individually and doing business as IQ FINANCIAL; BETTER HOME & FINANCE, INC.; MAY HAN; and, ANN NGOC DO, have violated Section 10137 of the California Business and Professions Code (hereafter the Code) by employing and/or compensating an unlicensed person for conduct that requires a real estate license; and that you, KIEU LY TRUONG LE, also known as MIMI LE, have violated Section 10130 of the California Business and Professions Code by engaging in the business of a real estate

broker within the State of California without a real estate broker or salesperson license.

Ι

You, APEXWAY CORP.; CALIFORNIA BETTER HOME & FINANCE;
INC.; MAY HAN; and, ANN NGOC DO, are presently licensed and/or
have license rights under the Real Estate Law, Part 1 of Division
4 of the Code.

ΙI

At all times herein mentioned, you, APEXWAY CORP., were and are licensed by the Department of Real Estate (hereafter the Department) as a real estate broker corporation, individually and doing business as IQ FINANCIAL (hereafter APEXWAY), with MAY HAN as the designated broker officer.

III

At all times herein mentioned, you, CALIFORNIA BETTER HOME & FINANCE, INC. (hereafter BETTER HOME) were and are licensed by the Department of Real Estate (hereafter the Department) as a real estate broker corporation, with ANN NGOC DO as the designated broker officer until on or about January 16, 2001, when the designated officer license was cancelled.

IV

At no time herein were you, KIEU LY TRUONG LE, also known as MIMI LE (hereafter LE), licensed by the Department as either a real estate broker or salesperson.

V

At all times herein mentioned, you, APEXWAY and BETTER HOME, engaged in the business of, acted in the capacity of,

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advertised or assumed to act as a real estate broker within the State of California, for or in expectation of compensation, including:

- (a) The operation and conduct of a real property sales business with the public, and sold or offered to sell, bought or offered to buy, solicited prospective sellers or purchasers of, obtained listings of, and/or negotiated the purchase, sale or exchange of real property in California under Section 10131(a) of the Code; and/or,
- (b) the operation and conduct of a mortgage loan brokerage business with the public wherein lenders and/or borrowers were solicited for loans secured directly or collaterally by liens on real property, and wherein such loans were arranged, negotiated, processed, and consummated on behalf of others, under Section 10131(d) of the Code.

VI

During the three-year period immediately preceding the filing of this Desist and Refrain Order, you, LE, were employed or associated with APEXWAY and HAN and performed activities for APEXWAY and HAN for which a real estate license is required, for or in expectation of compensation. You, LE, solicited and/or negotiated sales and purchases of real property and loans secured by real property, for or in expectation of compensation from APEXWAY and HAN, in various transactions, including but not limited to the following:

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CLOSE OF ESCROW	CLIENT	PROPERTY	COMMISSION TO IQ FINANCIAL
March 10, 2000		2762 Aqua Vista Drive, Santa Clara	Loan: \$5,052.00

#### VII

In or about March of 1999, you, APEXWAY and HAN, entered into an agreement with you, LE, to open a "branch" of APEXWAY at a different location on Berryessa Road in San Jose, California. For tax or other purposes, the parties agreed to form a separate corporation, BETTER HOME.

### VIII

In November of 1999, you, BETTER HOME and DO, filed a corporate real estate broker license and designated broker officer application with the Department, that showed the initial directors of BETTER HOME to be you, LE and Bao Nguyen.

## IX

During the three-year period immediately preceding the filing of this Desist and Refrain Order, you, LE were employed or associated with you, BETTER HOME and DO, individually and/or as a "branch" of APEXWAY, and performed activities for BETTER HOME for which a real estate license is required, for or in expectation of compensation. You, LE solicited and/or negotiated sales and purchases of real property and/or loans secured by real property, for or in expectation of compensation from BETTER HOME, in various transactions, including but not limited to the following:

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CLOSE OF ESCROW	CLIENT	PROPERTY	COMMISSION TO BETTER HOME
October 27, 2000	Trang Phung	17725 Granada Drive, Victorville	Sale: \$11,394
			Loan: \$ 6,250
January 26, 2001	Lisa Buckley	1216 San Juan Avenue, San Jose	Loan: \$5,673

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The above acts and/or omissions of you, APEXWAY and HAN, in employing and/or compensating LE when you, LE, were not duly licensed by the Department, violate Section 10137 of the Code.

XΙ

The above acts and/or omissions of you, BETTER HOME and DO, in employing and/or compensating LE when LE was not duly licensed by the Department, violate Section 10137 of the Code.

XII

The above acts and/or omissions of you, LE, violate Section 10130 of the Code.

NOW, THEREFORE, YOU, APEXWAY CORP., individually and doing business as IQ FINANCIAL; BETTER HOME & FINANCE, INC.;
MAY HAN; ANN NGOC DO; AND YOUR EMPLOYEES, AGENTS, SUCCESSORS AND ASSIGNS, ARE HEREBY ORDERED TO DESIST AND REFRAIN from employing and/or compensating KIEU LY TRUONG LE, also known as MIMI LE, or any other unlicensed person for acts for which a real estate license is required.

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FURTHER, YOU, KIEU LY TRUONG LE, also known as MIMI LE, 1 ARE HEREBY ORDERED TO DESIST AND REFRAIN from performing any and all acts for which a real estate license is required until such time as you may obtain the required license from the Department. April 30. 5 6 7 9 10 APEXWAY CORP cc: 11 dba IQ FINANCIAL ATTN: MAY HAN 12 43452 Laurel Glen Common Fremont, CA 94539 13 CALIFORNIA BETTER HOME 14 & FINANCE, INC. 15 ATTN: ANN NGOC DO 2470 Berryessa Road, Suite I 16 San Jose, CA 95133; and, JONATHAN C. DO 17 ATTN: 1146 Jacklin Road Milpitas, CA 95035; and, 18 JONATHAN C. DO ATTN: 19 864 Walker Avenue Oakland, CA 94612 20 MAY HAN 21 43452 Laurel Glen Common 22 Fremont, CA 94539 23 ANN NGOC DO 2850 Quimby Road #150 24 San Jose, CA 95148 KIEU LY TRUONG LE 1326 Mayberry Lane

San Jose, CA 95131

ATTY/DLJ 27

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PAULA REDDISH ZINNEMANN

Real Extate Commissioner