DEPARTMENT OF REAL ESTATE P. O. Box 187000 Sacramento, CA 95818-7000

Telephone: (916) 227-0789



DEPARTMENT OF REAL ESTATE

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BEFORE THE DEPARTMENT OF REAL ESTATE

In the Matter of the Accusation of

ROSENTHAL ENTERPRISES, INC.,
MICHAEL J. AMAYA, and

RANDALL LOWELL HANCOCK,

 ${\tt Respondents.}$

DRE No. H-7771 SF

OAH No. 1999120294

STIPULATION AND AGREEMENT

It is hereby stipulated by and between Respondents

ROSENTHAL ENTERPRISES, INC., (hereinafter "ROSENTHAL"), MICHAEL

J. AMAYA (hereinafter "AMAYA"), and RANDALL LOWELL HANCOCK

(hereinafter "HANCOCK"), individually and by and through Theodore

R. Chavez, Esq., attorney of record herein for Respondents, and
the Complainant, acting by and through James L. Beaver, Counsel
for the Department of Real Estate, as follows for the purpose of
settling and disposing of the Accusation filed on November 17,
1999 in this matter, as amended by the First Amended Accusation
filed February 11, 2000 (hereinafter "the Accusation"):

DRE No. H-7771 SF

1. All issues which were to be contested and all evidence which was to be presented by Complainant and Respondents at a formal hearing on the Accusation, which hearing was to be held in accordance with the provisions of the Administrative Procedure Act (APA), shall instead and in place thereof be submitted solely on the basis of the provisions of this Stipulation and Agreement.

- 2. Respondents have received, read and understand the Statement to Respondent, the Discovery Provisions of the APA and the Accusation filed by the Department of Real Estate in this proceeding.
- 3. On December 6, 1999, Respondents each filed a Notice of Defense pursuant to Section 11505 of the Government Code for the purpose of requesting a hearing on the allegations in the Accusation. Respondents each hereby freely and voluntarily withdraw said Notice of Defense. Respondents acknowledge that Respondents understand that by withdrawing said Notice of Defense Respondents will thereby waive Respondents' right to require the Commissioner to prove the allegations in the Accusation at a contested hearing held in accordance with the provisions of the APA and that Respondents will waive other rights afforded to Respondents in connection with the hearing such as the right to present evidence in defense of the allegations in the Accusation and the right to cross-examine witnesses.

DRE No. H-7771 SF

Respondents, pursuant to the limitations set forth 4. below, hereby admit that the factual allegations in the Accusation are true and correct and stipulate and agree that the Real Estate Commissioner shall not be required to provide further evidence of such allegations. 5. It is understood by the parties that the Real Estate Commissioner may adopt the Stipulation and Agreement as his decision in this matter, thereby imposing the penalty and sanctions on Respondents' real estate license and license rights as set forth in the "Order" below. In the event that the Commissioner in his discretion does not adopt the Stipulation and Agreement, it shall be void and of no effect, and Respondents shall retain the right to a hearing and proceeding on the Accusation under all the provisions of the APA and shall not be bound by any admission or waiver made herein. б. This Stipulation and Agreement shall not constitute an estoppel, merger or bar to any further administrative or civil proceedings by the Department of Real Estate with respect to any matters which were not specifically alleged to be causes for accusation in this proceeding. DETERMINATION OF ISSUES By reason of the foregoing stipulations, admissions and waivers and solely for the purpose of settlement of the pending Accusation without hearing, it is stipulated and agreed that the following Determination of Issues shall be made:

DRE No. H-7771 SF

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The acts and omissions of Respondents as described in the Accusation are grounds for the suspension or revocation of the licenses and license rights of Respondents under the following provisions of the California Business and Professions Code (hereinafter "the Code") and/or Chapter 6, Title 10, California Code of Regulations (hereinafter "the Regulations"):

- (a) As to Respondent ROSENTHAL under Section 10137 the Code in conjunction with Section 10177(d) of the Code;
- (b) As to Respondent HANCOCK under Section 10130 the Code in conjunction with Section 10177(d) of the Code; and
- (c) As to Respondent AMAYA under Section 10177(h) of the Code.

ORDER

Ι

All licenses and licensing rights of Respondent ROSENTHAL ENTERPRISES, INC., under the Real Estate Law are suspended for a period of ten (10) days from the effective date of this Decision; provided however, that if Respondent petitions, said suspension (or a portion thereof) shall be stayed upon condition that:

- 1. Respondent pays a monetary penalty pursuant to Section 10175.2 of the Code at the rate of \$200.00 for each day of the supension for a total monetary penalty of \$2,000.00.
- 2. Said payment shall be in the form of a cashier's check or certified check made payable to the Recovery Account of

DRE No. H-7771 SF

the Real Estate Fund. Said check must be received by the Department 1 prior to the effective date of the Decision in this matter. No further cause for disciplinary action against 3 the real estate license of Respondent occurs within one year from the effective date of the Decision in this matter. 5 If Respondent fails to pay the monetary penalty in 6 accordance with the terms and conditions of the Decision, the 7 Commissioner may, without a hearing, order the immediate execution 8 of all or any part of the stayed suspension in which event the Respondent shall not be entitled to any repayment nor credit, 10 prorated or otherwise, for money paid to the Department under the 11 terms of the Decision. 12 If Respondent pays the monetary penalty and if no 13 further cause for disciplinary action against the real estate license of Respondent occurs within one year from the effective date of the Decision, the stay hereby granted shall become 16 permanent. 17 II 18 All licenses and licensing rights of Respondent MICHAEL 19 J. AMAYA under the Real Estate Law are suspended for a period of 20 ten (10) days from the effective date of this Decision; provided 21 however, that if Respondent petitions, said suspension (or a 22 portion thereof) shall be stayed upon condition that: 23 Respondent pays a monetary penalty pursuant to 24 Section 10175.2 of the Code at the rate of \$200.00 for each day of 25 the supension for a total monetary penalty of \$2,000.00. 26 27

ROSENTHAL ENTERPRISES, INC., et al.

DRE No. H-7771 SF

Said payment shall be in the form of a cashier's 1 check or certified check made payable to the Recovery Account of 2 the Real Estate Fund. Said check must be received by the Department 3 prior to the effective date of the Decision in this matter. No further cause for disciplinary action against 5 the real estate license of Respondent occurs within one year from the effective date of the Decision in this matter. 7 If Respondent fails to pay the monetary penalty in accordance with the terms and conditions of the Decision, the Commissioner may, without a hearing, order the immediate execution 10 of all or any part of the stayed suspension in which event the 11 Respondent shall not be entitled to any repayment nor credit, 12 prorated or otherwise, for money paid to the Department under the 13 terms of the Decision. 14 If Respondent pays the monetary penalty and if no 15 further cause for disciplinary action against the real estate 16 license of Respondent occurs within one year from the effective 17 date of the Decision, the stay hereby granted shall become . 18 permanent. 19 III 20 All licenses and licensing rights of Respondent RANDALL 21 LOWELL HANCOCK under the Real Estate Law are suspended for a period 22 of ten (10) days from the effective date of this Decision; provided 23 however, that if Respondent petitions, said suspension (or a 24 portion thereof) shall be stayed upon condition that: 25 Respondent pays a monetary penalty pursuant to 26 Section 10175.2 of the Code at the rate of \$200.00 for each day of 27 DRE No. H-7771 SF ROSENTHAL ENTERPRISES, INC., et al.

the supension for a total monetary penalty of \$2,000.00. 1 Said payment shall be in the form of a cashier's 2 check or certified check made payable to the Recovery Account of the Real Estate Fund. Said check must be received by the Department prior to the effective date of the Decision in this matter. 5 No further cause for disciplinary action against 6 the real estate license of Respondent occurs within one year from the effective date of the Decision in this matter. R If Respondent fails to pay the monetary penalty in accordance with the terms and conditions of the Decision, the 10 Commissioner may, without a hearing, order the immediate execution 11 of all or any part of the stayed suspension in which event the 12 Respondent shall not be entitled to any repayment nor credit, prorated or otherwise, for money paid to the Department under the terms of the Decision. If Respondent pays the monetary penalty and if no further cause for disciplinary action against the real estate license of Respondent occurs within one year from the effective date of the Decision, the stay hereby granted shall become permanent. 7000 JAMES L. BEAVER, Counsel Department of Real Estate I have read the Stipulation and Agreement and have discussed its terms with my attorney and its terms are understood by me and are agreeable and acceptable to me. I understand that I

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DRE No. H-7771 SF

1 am waiving rights given to me by the California Administrative Procedure Act (including but not limited to Sections 11506, 2 11508, 11509, and 11513 of the Government Code), and I willingly, intelligently, and voluntarily waive those rights, including the 5 right of requiring the Commissioner to prove the allegations in the Accusation at a hearing at which I would have the right to б cross-examine witnesses against me and to present evidence in defense and mitigation of the charges. 3-9-2000 ROSENTHAL ENTERPRISES, INC. DATED Respondent Designated Officer - Broker MÍCHAÉL J. Respondent NDALL LOWELL HANCOCK Respondent I have reviewed the Stipulation and Agreement as to form and content and have advised my clients accordingly. 3/4/00 Theodore & Chane DATED THEODORE R. CHAVEZ Attorney for Respondents /// 111 ///

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DRE No. H-7771 SF

The foregoing Stipulation and Agreement is hereby adopted by as my Decision in this matter and shall become effective at 12 o'clock noon on ____May 10 ____, 2000.

IT IS SO ORDERED April 10 _____, 2000.

PAULA REDDISH ZINNEMANN Real Estate Commissioner

DRE No. H-7771 SF

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JAMES L. BEAVER, Counsel (SBN 60543) Department of Real Estate P. O. Box 187000 Sacramento, CA 95818-7000 DEPARTMENT OF REAL ESTATE Telephone: (916) 227-0789 (916) 227-0788 (Direct) 5 6 7 BEFORE THE DEPARTMENT OF REAL ESTATE 9 STATE OF CALIFORNIA 10 11 In the Matter of the Accusation of No. H-7771 SF 12 ROSENTHAL ENTERPRISES, INC., FIRST AMENDED MICHAEL J. AMAYA, and ACCUSATION 13 RANDALL LOWELL HANCOCK, 14 Respondents. 15 16 The Complainant, Les R. Bettencourt, a Deputy Real 17 Estate Commissioner of the State of California, as and for a 18 First Amended Accusation herein against ROSENTHAL ENTERPRISES, 19 INC., a corporation, MICHAEL J. AMAYA and RANDALL LOWELL HANCOCK 20 (hereinafter "Respondents"), is informed and alleges as follows: 21 22 Respondents are presently licensed and/or have license rights under the Real Estate Law, Part 1 of Division 4 of the Business and Professions Code (hereinafter "Code"). 7// 26 111

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The Complainant, Les R. Bettencourt, a Deputy Real Estate Commissioner of the State of California, makes this Accusation against Respondents in his official capacity.

III

At all times herein mentioned, Respondent ROSENTHAL ENTERPRISES, INC., (hereinafter "ROSENTHAL") was and now is licensed by the Department of Real Estate of the State of California (hereinafter "the Department") by and through MICHAEL J. AMAYA (hereinafter "AMAYA") as designated officerbroker of Respondent ROSENTHAL to qualify said corporation and to act for said corporation as a real estate broker.

IV

At all times herein mentioned, Respondent AMAYA was and now is licensed by the Department as designated officer-broker of Respondent ROSENTHAL. As said designated officer-broker, Respondent AMAYA was and now is responsible pursuant to Section 10159.2 of the Code for the supervision of the activities of the officers, agents, real estate licensees and employees of Respondent ROSENTHAL for which a license is required.

V

On May 25, 1998, the real estate salesperson license of Respondent RANDALL LOWELL HANCOCK (hereinafter "HANCOCK") expired and was not renewed until on and after January 29, 1999. At no time mentioned herein from May 25, 1998 through January 29, 1999 was Respondent HANCOCK licensed by the Department as either a real estate broker or as a real estate salesperson. At all times

herein mentioned from and after January 29, 1999, Respondent HANCOCK was and now is licensed by the Department as a real estate salesperson.

VI

Whenever reference is made in an allegation in this
Accusation to an act or omission of Respondent ROSENTHAL, such
allegation shall be deemed to mean that the officers, directors,
employees, agents and real estate licensees employed by or
associated with Respondent ROSENTHAL committed such act or
omission while engaged in the furtherance of the business or
operations of such corporate Respondent and while acting within
the course and scope of their corporate authority and employment.

VII

At all times herein mentioned, Respondents engaged in the business of, acted in the capacity of, advertised and assumed to act as real estate brokers in the State of California within the meaning of Section 10131(a) of the Code, including the operation and conduct of a real estate resale brokerage with the public wherein, on behalf of others, for compensation or in expectation of compensation, Respondents sold and offered to sell, bought and offered to buy, solicited prospective sellers and purchases of, solicited and obtained listings of, and negotiated the purchase and sale of real property.

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VIII

At all times mentioned herein from May 25, 1998 through January 29, 1999, Respondent ROSENTHAL employed and compensated Respondent HANCOCK to perform the acts and conduct the activities described in Paragraph VII, above.

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Between May 25, 1998 and January 29, 1999, in the course of the activities and employment described in Paragraphs VII and VIII, above, Respondent HANCOCK negotiated the purchase and sale:

- (a) From Jeff and Leslie Schar as sellers to Rudolph and Ernestine Leon as buyers of real property at 6556 Ashton Court, Granite Bay, Placer County, California; and
- (b) From Rudolph and Ernestine Leon as sellers to Kuo-Rueih Pan and Hsiao-Fang Chen as buyers of real property at 20322 Silverado Avenue, Cupertino, California.

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In acting as described above, Respondent HANCOCK violated Section 10130 of the Code.

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At all times mentioned herein, Respondent AMAYA failed to exercise reasonable supervision over the acts of Respondent ROSENTHAL and its agents and employees in such a manner as to allow the acts and omissions on the part of Respondent ROSENTHAL, described above, to occur.

XII

The facts alleged above are grounds for the suspension or revocation of the licenses and license rights of Respondents under the following provisions of the Code:

- As to Respondent ROSENTHAL under Section 10137 the Code in conjunction with Section 10177(d) of the Code;
- As to Respondent HANCOCK under Section 10130 the (b) Code in conjunction with Section 10177(d) of the Code; and
- As to Respondent AMAYA under Section 10177(g) and/or Section 10177(h) of the Code and Section 10159.2 of the Code in conjunction with Section 10177(d) of the Code.

WHEREFORE, Complainant prays that a hearing be conducted on the allegations of this Accusation and that upon proof thereof, a decision be rendered imposing disciplinary action against all licenses and license rights of Respondents under the Real Estate Law (Part 1 of Division 4 of the Business and Professions Code), and for such other and further relief as may be proper under other provisions of law.

LES R. BETTENCOURT

Deputy Real Estate Commissioner

Dated at Oakland, California,

this 942 day of February, 2000.

BEFORE THE DEPARTMENT OF REAL ESTATE STATE OF CALIFORNIA

FEB - 8 2000

DEPARTMENT OF REAL ESTATE

In the Matter of the Accusation of

ROSENTHAL ENTERPRISES, INC., MICHAEL J. AMAYA, and RANDALL LOWELL HANCOCK.

Respondent

Case No. <u>H-7771 SF</u>

OAH No. <u>N-1999120294</u>

NOTICE OF HEARING ON ACCUSATION

You are hereby notified that a hearing will be held before the Department of Real Estate at ___the

To the above named respondent:

Office of Administrative Hearings, 1515 Clay Street, Suite 206,
Oakland, CA 94612
on
You may be present at the hearing. You have the right to be represented by an attorney at your own expense. You are not entitled to the appointment of an attorney to represent you at public expense. You are entitled to represent yourself without legal counsel. If you are not present in person nor represented by counsel at the hearing, the Department may take disciplinary action against you based upon any express admission or other evidence including affidavits, without any notice to you.
You may present any relevant evidence and will be given full opportunity to cross-examine all witnesses testifying against you. You are entitled to the issuance of subpenas to compel the attendance of witnesses and the production of books, documents or other things by applying to the Department of Real Estate.
The hearing shall be conducted in the English language. If you want to offer the testimony of any witness who does not proficiently speak the English language, you must provide your own interpreter and pay his or her costs. The

interpreter must be certified in accordance with Sections 11435.30 and 11435.55 of the Government Code.

Dated: February 8, 2000

MES L. BEAVER

Counsel

BEFORE THE DEPARTMENT OF REAL ESTATE

STATE OF CALIFORNIA

JAN - 3 2000

DEPARTMENT OF REAL ESTATE

In the Matter of the Accusation of

ROSENTHAL ENTERPRISES, INC., MICHAEL J. AMAYA, and RANDALL LOWELL HANCOCK,

Respondent

Case No. <u>H-7771</u> SF

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You are herel	by notified that a hearing will be held be	efore the Department of	Real Estate at the	
Office of A	dministrative Hearings,	1515 Clay Stre	et, Suite 206,	
Oakland, CA	94612			
10) days after this i	Thursday, February 3, 2 ras the matter can be heard, upon the A otify the presiding administrative law junctice is served on you. Failure to notify a change in the place of the hearing.	ccusation served upon	you. If you object to the pla	ce of
You may be pro	esent at the hearing. You have the right to	be represented by an at	tornev at your own expense	You

You may be present at the hearing. You have the right to be represented by an attorney at your own expense. You are not entitled to the appointment of an attorney to represent you at public expense. You are entitled to represent yourself without legal counsel. If you are not present in person nor represented by counsel at the hearing, the Department may take disciplinary action against you based upon any express admission or other evidence including affidavits, without any notice to you.

You may present any relevant evidence and will be given full opportunity to cross-examine all witnesses testifying against you. You are entitled to the issuance of subpenas to compel the attendance of witnesses and the production of books, documents or other things by applying to the Department of Real Estate.

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Dated: January 3, 2000

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TMENT OF REAL ESTATE

NAMES L. BEAVER

Counsel

JAMES L. BEAVER, Counsel (SBN 60543) Department of Real Estate P. O. Box 187000 Sacramento, CA 95818-7000 DEPARTMENT OF REAL ESTATE Telephone: (916) 227-0789 4 (916) 227-0788 (Direct) -or-5 BEFORE THE DEPARTMENT OF REAL ESTATE 9 STATE OF CALIFORNIA 10 11 In the Matter of the Accusation of No. H-7771 SF 12 ROSENTHAL ENTERPRISES, INC., ACCUSATION MICHAEL J. AMAYA, and 13 RANDALL LOWELL HANCOCK, 14 Respondents. 15 16 The Complainant, Les R. Bettencourt, a Deputy Real 17 Estate Commissioner of the State of California, for cause of 18 Accusation against ROSENTHAL ENTERPRISES, INC., a corporation, 19 MICHAEL J. AMAYA and RANDALL LOWELL HANCOCK (hereinafter 20 "Respondents"), is informed and alleges as follows: 21 Ι 22 Respondents are presently licensed and/or have license 23 rights under the Real Estate Law, Part 1 of Division 4 of the 24 Business and Professions Code (hereinafter "Code"). 25 111 26 111

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1 ΙI 2 The Complainant, Les R. Bettencourt, a Deputy Real Estate Commissioner of the State of California, makes this 3 Accusation against Respondents in his official capacity. 5 III At all times herein mentioned, Respondent ROSENTHAL ENTERPRISES, INC., (hereinafter "ROSENTHAL") was and now is licensed by the Department of Real Estate of the State of California (hereinafter "the Department") by and through MICHAEL J. AMAYA (hereinafter "AMAYA") as designated officer-10 broker of Respondent ROSENTHAL to qualify said corporation and to 11 12 act for said corporation as a real estate broker. 13 IV 14 At all times herein mentioned, Respondent AMAYA was and now is licensed by the Department as designated officer-broker of 15 16 Respondent ROSENTHAL. As said designated officer-broker, 17 Respondent AMAYA was and now is responsible pursuant to Section 10159.2 of the Code for the supervision of the activities of the 18 19 officers, agents, real estate licensees and employees of 20 Respondent ROSENTHAL for which a license is required. 21 22 On May 25, 1998, the real estate salesperson license of 23 Respondent RANDALL LOWELL HANCOCK (hereinafter "HANCOCK") expired 24 and was not renewed until on and after January 29, 1999. time mentioned herein from May 25, 1998 through January 29, 1999 25 was Respondent HANCOCK licensed by the Department as either a 27 real estate broker or as a real estate salesperson. At all times

herein mentioned from and after January 29, 1999, Respondent HANCOCK was and now is licensed by the Department as a real estate salesperson.

VI

Whenever reference is made in an allegation in this Accusation to an act or omission of Respondent ROSENTHAL, such allegation shall be deemed to mean that the officers, directors, employees, agents and real estate licensees employed by or associated with Respondent ROSENTHAL committed such act or omission while engaged in the furtherance of the business or operations of such corporate Respondent and while acting within the course and scope of their corporate authority and employment.

VII

At all times herein mentioned, Respondents engaged in the business of, acted in the capacity of, advertised and assumed to act as real estate brokers in the State of California within the meaning of Section 10131(a) of the Code, including the operation and conduct of a real estate resale brokerage with the public wherein, on behalf of others, for compensation or in expectation of compensation, Respondents sold and offered to sell, bought and offered to buy, solicited prospective sellers and purchases of, solicited and obtained listings of, and negotiated the purchase and sale of real property.

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VIII

At all times mentioned herein from May 25, 1998 through January 29, 1999, Respondent ROSENTHAL employed and compensated Respondent HANCOCK to perform the acts and conduct the activities described in Paragraph VII, above.

IX

Between May 25, 1998 and January 29, 1999, in the course of the activities and employment described in Paragraphs VII and VIII, above, Respondent HANCOCK negotiated the purchase and sale from Jeff and Leslie Schar as sellers to Rudolph and Ernestine Leon as buyers of real property at 6556 Ashton Court, Granite Bay, Placer County, California.

In acting as described above, Respondent HANCOCK violated Section 10130 of the Code.

At all times mentioned herein, Respondent AMAYA failed to exercise reasonable supervision over the acts of Respondent ROSENTHAL and its agents and employees in such a manner as to allow the acts and omissions on the part of Respondent ROSENTHAL, described above, to occur.

XII -

The facts alleged above are grounds for the suspension or revocation of the licenses and license rights of Respondents under the following provisions of the Code:

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2 Code in conjunction with Section 10177(d) of the Code; 3 As to Respondent HANCOCK under Section 10130 the 4 Code in conjunction with Section 10177(d) of the Code; and 5 As to Respondent AMAYA under Section 10177(g) and/or Section 101077(h) of the Code and Section 10159.2 of the Code in conjunction with Section 10177(d) of the Code. WHEREFORE, Complainant prays that a hearing be conducted on the allegations of this Accusation and that upon proof thereof, a decision be rendered imposing disciplinary 10 11 action against all licenses and license rights of Respondents 12 under the Real Estate Law (Part 1 of Division 4 of the Business and Professions Code), and for such other and further relief as 13 14 may be proper under other provisions of law. 15 16 17 Deputy Real Estate Commissioner 18 Dated at Oakland, California, 19 day of November, 1999. 20 21 22 23 24 25 26

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As to Respondent ROSENTHAL under Section 10137 the