1 Department of Real Estate P. O. BOX 187000 2 Sacramento, California 95818-7000 DEC 0 8 1999 3 Telephone: (916) 227-0789 DEPARTMENT OF REAL ESTATE 5 8 BEFORE THE DEPARTMENT OF REAL ESTATE STATE OF CALIFORNIA 10 11 In the Matter of the Accusation of 12 NO. H-7699 SF 13 GREGORY S. KELISKY, MD MORTGAGE DIRECT, INC., 14 and DEAN NICHOLAS DELIS, STIPULATION AND AGREEMENT AS TO GREGORY S. KELISKY 15 Respondent. In the Matter of the Application of) GREGORY S. KELISKY, NO. H-7700 SF 18 Respondent. 19 20 21 It is hereby stipulated by and between GREGORY S. 22 KELISKY only, (hereafter Respondent) represented by Joseph 23 Russoniello, Cooley Godward LLP, Attorneys at Law, and the 24 Complainant, acting by and through Deidre L. Johnson, Counsel 25 for the Department of Real Estate, as follows for the purpose 26 of settling and disposing the Accusation filed on April 22, 27 1999, and the Statement of Issues filed on April 22, 1999:



14 :

1. All issues which were to be contested and all evidence which was to be presented by Complainant and Respondent at a formal hearing on the Accusation and the Statement of Issues, which hearing was to be held in accordance with the provisions of the Administrative Procedures Act (APA), shall instead and in place thereof be submitted solely on the basis of the provisions of this Stipulation and Agreement.

- 2. Respondent has received, read and understands the Statement to Respondent, and the Discovery Provisions of the APA filed by the Department of Real Estate in these proceedings.
- 3. On May 20, 1999, Respondent filed a Notice of Defense in the matter of the Accusation, and on July 30, 1999, he filed a Notice of Defense in the matter of the Statement of Issues herein, pursuant to Section 11505 of the Government Code, for the purpose of requesting a hearing on the allegations in the Accusation and the Statement of Issues. Respondent hereby freely and voluntarily withdraws said Notices of Defense. Respondent acknowledges that he understands that by withdrawing said Notices of Defense he will thereby waive his rights to require the Commissioner to prove the allegations in the Accusation and the Statement of Issues at a contested hearing held in accordance with the provisions of the APA, and that he will waive other rights afforded to him in connection with the hearing, such as the right to present evidence in defense of the allegations and the right to cross-examine witnesses.
- 4. Respondent, pursuant to the limitations set forth below, hereby admits that the factual allegations pertaining to



him in Paragraphs I through VI of the Accusation filed in this proceeding are true and correct and the Real Estate Commissioner shall not be required to provide further evidence of such allegations.

- 5. Without admitting the truth of the allegations pertaining to him contained in Paragraphs VII through XIV of the Accusation, Respondent stipulates that he will not interpose a defense thereto. This Stipulation is based on the factual allegations contained in the Accusation. In the interests of expedience and economy, Respondent chooses not to contest these allegations, but to remain silent and understands that, as a result thereof, these factual allegations pertaining to him, without being admitted or denied, will serve as a basis for the disciplinary action stipulated to herein. The Real Estate Commissioner shall not be required to provide further evidence to prove said factual allegations.
- 6. In connection with the Statement of Issues,
 Respondent understands that by filing the Statement of Issues the
 Real Estate Commissioner has shifted the burden to him to make a
 satisfactory showing that he meets all requirements for issuance
 of a real estate broker license, and that by entering into this
 stipulation and agreement he stipulates that the Real Estate
 Commissioner has found that he has failed to make such a showing,
 thereby justifying the denial of the issuance to him of a real
 estate broker license.
- 7. It is understood by the parties that the Real Estate Commissioner may adopt the Stipulation and Agreement as

the decision in this matter as to this Respondent, thereby
denying the application and imposing the penalty and sanctions on
the real estate licenses and license rights of Respondent, and
as set forth in the below "Order". In the event that the

Commissioner in his discretion does not adopt the Stipulation and
Agreement as to this Respondent, it shall be void and of no
effect, and Respondent shall retain the right to a hearing and
proceeding on the Accusation and the Statement of Issues under
all the provisions of the APA and shall not be bound by any
admission or waiver made herein.

8. The Order or any subsequent Order of the Real Estate Commissioner made pursuant to this Stipulation and Agreement shall not constitute an estoppel, merger or bar to any further administrative or civil proceedings by the Department of Real Estate with respect to any matters which were not specifically alleged to be causes for accusation or statement of isses in these proceedings.

DETERMINATION OF ISSUES

By reason of the foregoing stipulations, admissions and waivers and for the purpose of settlement of the pending Accusation and Statement of Issues as to Respondent without a hearing, it is stipulated and agreed that the following determinations of issues shall be made:

Ι

The acts and/or omissions of Respondent GREGORY S.

KELSIKY as stipulated in Paragraphs 4 and 5 above violate Section

10130 of the Code and constitute grounds for disciplinary action



H-7699 SF

-4 - MD MORTGAGE DIRECT, INC., et al.

COURT PAPER STATE OF CALIFORNIA STD. 113 (REV. 3-95) against the real estate salesperson license and license rights of Respondent under the provisions of Sections 10137 and 10177(d) of the Code.

ΙI

The acts, omissions and/or waivers of Respondent GREGORY S. KELSIKY as stipulated in Paragraphs 4, 5, and 6 above constitute cause for denial of Respondent's application for a real estate broker license under Sections 10177(d) and 10177(f) of the Code.

ORDER

- A. All real estate license(s) and license rights of Respondent GREGORY S. KELISKY are hereby revoked.
- B. A restricted real estate salesperson license shall be issued to Respondent pursuant to Section 10156.6 of the Code if he makes application therefor and pays to the Department of Real Estate the appropriate fee for said license within ninety (90) days from the effective date of the decision.
- C. The restricted license issued to Respondent shall be subject to all of the provisions of Section 10156.7 of the Business and Professions Code and to the following limitations, conditions and restrictions imposed under authority of Section 10156.6 of that Code:
 - (1) The restricted license issued to Respondent may
 be suspended prior to hearing by Order of the
 Real Estate Commissioner in the event of
 Respondent's conviction or plea of nolo

contendere to a crime which is substantial related to Respondent's fitness or capacity as a real estate licensee.

- De suspended prior to hearing by Order of the Real estate Commissioner on evidence satisfactory to the Commissioner that Respondent has violated provisions of the California Real Estate Law, the Subdivided Lands Law, Regulations of the Real Estate Commissioner or conditions attaching to the restricted license.
- (3) Respondent shall not be eligible to apply for the issuance of an unrestricted real estate license, nor the removal of any of the conditions of the restricted license, until one (1) year has elapsed from the effective date of this Decision.
- (4) Respondent shall submit with any application for license under an employing broker, or any application for transfer to an new employing broker, a statement signed by the prospective employing real estate broker on a form approved by the Department of Real Estate which shall certify:
 - (a) That the employing broker has read the

 Decision of the Commissioner which granted the

 right to a restricted license; and

(b) That the employing broker will exercise close supervision over the performance by the restricted licensee relating to activities for which a real estate license is required.

(5) Respondent shall, within nine (9) months from the effective date of this Decision, present evidence satisfactory to the Real Estate Commissioner that Respondent has, since the most recent issuance of an original or renewal real estate license, taken and successfully completed the continuing education requirements of Article 2.5 of Chapter 3 of the Real Estate Law for renewal of a real estate license. If Respondent fails to satisfy this condition, the Commissioner may order the suspension of the restricted license until the Respondent presents such evidence. The Commissioner shall afford Respondent the opportunity for hearing pursuant to the Administrative Procedure Act to present such evidence.

(6) Respondent shall, within six (6) months from the effective date of this Decision, take and pass the Professional Responsibility Examination administered by the Department including the payment of the appropriate examination fee. If Respondent fails to satisfy this condition, the Commissioner may order suspension of the

restricted license until Respondent passes the examination.

D. The application of Respondent GREGORY S. KELISKY

for a real estate broker license is hereby denied.

DATED: November 16, 1999

21.

DEIDRE L. JOHNSON

Counself for the Complainant

* *

I have read the Stipulation and Agreement, have discussed it with my counsel or understand that I have the right to consult with counsel, and its terms are understood by me and are agreeable and acceptable to me. I understand that I am waiving rights given to me by the California Administrative Procedure Act, and I willingly, intelligently and voluntarily waive those rights, including but not limited to the right of requiring the Commissioner to prove the allegations in the Accusation at a hearing at which I would have the right to cross-examine witnesses against me and to present evidence in defense and mitigation of the charges; as well as the right of presenting evidence to prove my qualifications for licensure as to the allegations in the Statement of Issues.

H-7699 SF

-8- MD MORTGAGE DIRECT, INC., et al.

. 1	DATED: U 1 QQ
2	
, 3	GREGORY SO KELISKY
4	Respondent
5	
6	APPROVED AS TO FORM:
7	DATED: // 9/79
8	a lell
9	JAWAHNEB R. JANNUZZI
10	Attorney for Respondent
11	
12	
13	The foregoing Stipulation and Agreement is hereby
14	adopted as my Decision and shall become effective at 12 o'clock
15	noon on <u>December 28</u> , 1999.
15 16	noon on <u>December 28</u> , 1999.
	noon on <u>December 28</u> , 1999.
16	noon on <u>December 28</u> , 1999. IT IS SO ORDERED <u>December 3</u> , 1999.
16 17	IT IS SO ORDERED <u>Decede</u> 3 , 1999. PAULA REDDISH ZINNEMANN
16 17	IT IS SO ORDERED December 3 , 1999.
16 17 18 19	IT IS SO ORDERED <u>Decede</u> 3 , 1999. PAULA REDDISH ZINNEMANN
16 17 18 19 20	IT IS SO ORDERED <u>Decede</u> 3 , 1999. PAULA REDDISH ZINNEMANN
16 17 18 19 20 21	IT IS SO ORDERED <u>Decede</u> 3 , 1999. PAULA REDDISH ZINNEMANN
16 17 18 19 20 21 22	IT IS SO ORDERED Deceler 3, 1999. PAULA REDDISH ZINNEMANN Real Estate Commissioner Ala Alalaha
16 17 18 19 20 21 22 23	IT IS SO ORDERED Dece Let 3 , 1999. PAULA REDDISH ZINNEMANN Real Estate Commissioner LY: John R Liberator
16 17 18 19 20 21 22 23 24	IT IS SO ORDERED Deceler 3, 1999. PAULA REDDISH ZINNEMANN Real Estate Commissioner Ala Alalaha

COURT PAPER STATE OF CALIFORNIA STD. 1/13 (REV. 3-95) 95 28391

BEFORE THE DEPARTMENT OF REAL ESTATE STATE OF CALIFORNIA

OCT - 7 1999

DEPARTMENT OF REAL ESTATE

By Attalaen Contrera

In the Matter of the Accusation/Application of

GREGORY S. KELISKY,

Case No. <u>H-7699 SF/H-7700 SF</u>

OAH No. N-1999060119

Respondent

NOTICE OF HEARING ON ACCUSATION

To the above named respondent:

	You are hereby notified that a hearing will be held before the Department of Real Estate at
	Office of Administrative Hearings, the Elihu Harris State
	Building, 1515 Clay Street, Suite 206, Oakland, CA 94612
on _	October 25, 1999, at the hour of 9:00 AM ,
hear (10)	s soon thereafter as the matter can be heard, upon the Accusation served upon you. If you object to the place of ring, you must notify the presiding administrative law judge of the Office of Administrative Hearings within ten days after this notice is served on you. Failure to notify the presiding administrative law judge within ten days deprive you of a change in the place of the hearing.

You may be present at the hearing. You have the right to be represented by an attorney at your own expense. You are not entitled to the appointment of an attorney to represent you at public expense. You are entitled to represent yourself without legal counsel. If you are not present in person nor represented by counsel at the hearing, the Department may take disciplinary action against you based upon any express admission or other evidence including affidavits, without any notice to you.

You may present any relevant evidence and will be given full opportunity to cross-examine all witnesses testifying against you. You are entitled to the issuance of subpenas to compel the attendance of witnesses and the production of books, documents or other things by applying to the Department of Real Estate.

The hearing shall be conducted in the English language. If you want to offer the testimony of any witness who does not proficiently speak the English language, you must provide your own interpreter and pay his or her costs. The interpreter must be certified in accordance with Sections 11435.30 and 11435.55 of the Government Code.

DEPARTMENT OF REAL ESTATE

Dated: October 6, 1999	By Stide to long
	DEIDRE L. JOHNSON Counse

OCT - 7 1999

BEFORE THE DEPARTMENT OF REAL ESTATE STATE OF CALIFORNIA DEPARTMENT OF REAL ESTATE

3/ Athleen Contrara

In the Matter of the Accusation / Application of GREGORY S. KELISKY,

Case No. <u>H-7699 SF/H-7700 SF</u>
OAH No. <u>N-1999060199</u>

Respondent

AMENDED SECOND CONTINUED NOTICE OF HEARING ON ACCUSATION

To the above named respondent:

You are hereby notified that a hearing will be held before the Departmen	t of Real Estate at The
Office of Administrative Hearings, the Elihu	Harris State
Building, 1515 Clay Street, Suite 206, Oakla	nd, CA 94612
onOctober 22, 1999	, at the hour of 9:00 AM
or as soon thereafter as the matter can be heard, upon the Accusation served up hearing, you must notify the presiding administrative law judge of the Office of (10) days after this notice is served on you. Failure to notify the presiding admiwill deprive you of a change in the place of the hearing.	Administrative Hearings within ten

You may be present at the hearing. You have the right to be represented by an attorney at your own expense. You are not entitled to the appointment of an attorney to represent you at public expense. You are entitled to represent yourself without legal counsel. If you are not present in person nor represented by counsel at the hearing, the Department may take disciplinary action against you based upon any express admission or other evidence including affidavits, without any notice to you.

You may present any relevant evidence and will be given full opportunity to cross-examine all witnesses testifying against you. You are entitled to the issuance of subpenas to compel the attendance of witnesses and the production of books, documents or other things by applying to the Department of Real Estate.

The hearing shall be conducted in the English language. If you want to offer the testimony of any witness who does not proficiently speak the English language, you must provide your own interpreter and pay his or her costs. The interpreter must be certified in accordance with Sections 11435.30 and 11435.55 of the Government Code.

DEPARTMENT OF REAL ESTATE

Dated: <u>October 7, 1999</u>

By DEIDRE L. JOHNSON

Counsel

DEIDRE L. JOHNSON, Counsel State Bar No. 66322 Department of Real Estate APR 2 2 1999 P. O. Box 187000 Sacramento, CA 95818-7000 DEPARTMENT OF REAL ESTATE Telephone: (916) 227-0789 ian alino 6 7 8 BEFORE THE DEPARTMENT OF REAL ESTATE STATE OF CALIFORNIA 10 11 In the Matter of the Application of) NO. H-7700 SF 12 GREGORY S. KELISKY, STATEMENT OF ISSUES 13 Respondent. 14 15 The Complainant, Les R. Bettencourt, a Deputy Real 16 Estate Commissioner of the State of California, for cause of 17 Statement of Issues against GREGORY S. KELISKY, alleges as 18 follows: 19 20 GREGORY S. KELISKY (hereafter Respondent) made 21 application to the Department of Real Estate of the State of 22 California for a real estate broker license on or about 23 August 25, 1998. II 25 The Complainant, Les R. Bettencourt, a Deputy Real Estate Commissioner of the State of California, makes this Statement of 26 Issues in his official capacity and not otherwise.

III

On or about July 26, 1998, the restricted real estate salesperson license issued to GREGORY S. KELISKY (hereafter KELISKY) expired. At no time herein between about July 26, 1998, and January 7, 1999, was KELISKY licensed by the Department as either a real estate broker or salesperson. On or about January 7, 1999, KELISKY was licensed by the Department as a restricted real estate salesperson.

IV

During the period from at least July 26, 1998, to about January 7, 1999, when KELISKY's license was expired, KELISKY was employed or associated with MD MORTGAGE DIRECT, INC. (hereafter MD MORTGAGE) and its designated broker officer DEAN NICHOLAS DELIS, and performed activities for MD MORTGAGE for which a real estate license is required, for or in expectation of compensation.

KELISKY solicited and/or negotiated sales and purchases of real property and was paid commissions by MD MORTGAGE in various transactions, including but not limited to the following:

DATE	CLIENT	PROPERTY.	COMMISSION
7/31/98	CASALE, et al.	Known to Respondents	\$9,271
8/21/98	TURNER	285 Brook Drive, Boulder Creek CA	\$4,770
9/4/98	NOLL	1926 Ortega Avenue, San Francisco CA	\$ 2 ,862
10/9/98	ABELE, et al.	8407 Chenin Blanc Lane, San Jose CA	\$8,235
10/16/98	FEWER	642 Girard Street, San Francisco, CA	\$2,100
10/16/98	SALAZAR	358 Swaps Drive, San Jose, CA	\$3,600
10/23/98	BENSON	1998 Belle Avenue San Carlos, CA	\$7,864

DATE	CLIENT	PROPERTY	COMMISSION
10/30/98	GARATE	1600 Treat Street San Francisco, CA	\$1,980
11/6/98	KORNAROS	866 Morningside Drive Millbrae, CA	\$2,740
11/13/98	ROSAS	801 S. Norfolk San Mateo, CA	\$3,747
11/17/98	THOMPSON	15 Rocca Ct., South San Francisco, CA	\$6,363
11/24/98	MCJUNKIN	460 Distel Drive Los Altos, CA	\$5,381

Effective May 4, 1994, in Action No. H-7069 SF, before the State of California Department of Real Estate, the application of Respondent for a real estate salesperson license was denied, Respondent was granted the right to a restricted salesperson license, pursuant to Sections 480(a) and 10177(b) of the Business and Professions Code. The grounds for denial were based in whole or in part on acts which if done by a real estate licensee would be grounds for the suspension or revocation of a California real estate license.

VI

The acts and/or omissions of Respondent KELISKY as alleged in Paragraph IV above violate Sections 10130 and 10137 of the Code, and constitute cause for denial of Respondent's application for a real estate broker license under Sections 10177(d) and 10177(f) of the Code.

VII

The facts alleged in Paragraph V above constitute cause for denial of Respondent's application for a real estate broker license under Section 10177(f) of the Code, separately and/or in conjunction with Paragraph VI above.

.1

WHEREFORE, the Complainant prays that the above-entitled matter be set for hearing and, upon proof of the charges contained herein, that the Commissioner refuse to authorize the issuance of, and deny the issuance of, a real estate broker license to Respondent, and for such other and further relief as may be proper in the premises.

LES R. BETTENCOURT

Deputy Real Estate Commissioner

Dated at Oakland, California, this 16 Hday of April, 1999.