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#### BEFORE THE DEPARTMENT OF REAL ESTATE

#### STATE OF CALIFORNIA

In the Matter of the Accusation of ) No. H-7401 SF ) ROBERT JAMES ASBRA, )

Respondent.

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# ORDER DENYING REINSTATEMENT OF LICENSE

On September 11, 1997, a Decision After Rejection was rendered herein revoking the real estate broker license of Respondent effective October 9, 1997.

<sup>19</sup> On June 28, 2006, Respondent petitioned for
 <sup>20</sup> reinstatement of said real estate broker license, and the
 <sup>21</sup> Attorney General of the State of California has been given notice
 <sup>22</sup> of the filing of said petition.

The burden of proving rehabilitation rests with the petitioner (<u>Feinstein v. State Bar</u> (1952) 39 Cal. 2d 541). A petitioner is required to show greater proof of honesty and integrity than an applicant for first time licensure. The proof must be sufficient to overcome the prior adverse judgment on the

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applicant's character (<u>Tardiff v. State Bar</u> (1980) 27 Cal. 3d 395).

I have considered Respondent's petition and the evidence and arguments in support thereof. Respondent has failed to demonstrate to my satisfaction that Respondent has undergone sufficient rehabilitation to warrant the reinstatement of Respondent's unrestricted real estate broker license.

The Decision After Rejection in this matter found cause 8 9 to revoke Respondent's real estate broker license pursuant to the 10 provisions of Sections 10137, 10145, 10148, and 10177(d) of the 11 Code in conjunction with Sections 2831 and 2831.1 of the 12 Regulations on the grounds that in course of Respondent's property management and trust fund handling activities Respondent 13 14 employed and compensated an unlicensed person to perform acts 15 requiring a license, and failed to account properly for property 16 management trust funds.

17 Given the violation found and the fact that Respondent 18 has not engaged as a broker in the operation of a real estate 19 brokerage business or otherwise acted in a fiduciary capacity, 20 Respondent has not established that he has complied with Section 2911(k), Title 10, California Code of Regulations. Consequently, 21I am not satisfied that Respondent is sufficiently rehabilitated 22 23 to receive an unrestricted real estate broker license. 24 Additional time and evidence of correction as a restricted real 25 estate broker is necessary to establish that Respondent is 26 rehabilitated.

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Notwithstanding the above, I am satisfied that it will
not be against the public interest to issue a restricted real
estate broker license to Respondent.

4 NOW, THEREFORE, IT IS ORDERED that Respondent's petition for reinstatement of Respondent's real estate broker 5 6 license is denied. However, a restricted real estate broker 7 license shall be issued to Respondent pursuant to Section 10156.5 8 of the Business and Professions Code, if Respondent satisfies the following conditions prior to and as a condition of obtaining a 9 restricted real estate broker license within nine (9) months from 10 11 the date of this Order:

Respondent shall take and pass the real estate
 broker license examination.

2. Submittal of a completed application and payment of
the fee for a real estate broker license.

The restricted license issued to Respondent shall be subject to all of the provisions of Section 10156.7 of the Business and Professions Code and to the following limitations, conditions and restrictions imposed under authority of Section 10156.6 of that Code:

A. The restricted license issued to Respondent may be suspended prior to hearing by Order of the Real Estate Commissioner in the event of Respondent's conviction or plea of nolo contendere to a crime which is substantially related to Respondent's fitness or capacity as a real estate licensee. ///

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- 3 -

1 The restricted license issued to Respondent may be в. 2 suspended prior to hearing by Order of the Real Estate 3 Commissioner on evidence satisfactory to the Commissioner that Respondent has violated provisions of the California Real Estate 4 5 Law, the Subdivided Lands Law, Regulations of the Real Estate 6 Commissioner or conditions attaching to the restricted license. 7 C. Respondent shall not be eligible to apply for the issuance of an unrestricted real estate license nor the removal 8 9 of any of the limitations, conditions or restrictions of a restricted license until two (2) years have elapsed from the date 10 of the issuance of the restricted license to Respondent. 11 12 Respondent shall, within six (6) months from the D. issuance of the restricted license, take and pass the 13 14 Professional Responsibility Examination administered by the 15 Department, including the payment of the appropriate examination 16 fee. If Respondent fails to satisfy this condition, the 17 Commissioner may order the suspension of the restricted license until Respondent passes the examination. 18 19 This Order shall become effective at 12 o'clock MAY 1 8 2007 20 noon on 2007. 21 DATED: 2007. 22 JEFF DAVI Real Estate Commissioner 23 24 25 26 27

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8	BEFORE THE DEPARTMENT OF REAL ESTATE
9	STATE OF CALIFORNIA
10	To the Matter of the law of the law
12	In the Matter of the Accusation of ) NO. H-7401 SF
13	ROBERT JAMES ASBRA, ) ) OAH NO. N-9611123
14	Respondent. )
15	DECISION AFTER REJECTION
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17	The matter was heard before Robert Walker, Administrative Law Judge, Office of Administrative Hearings, State
18	of California, on April 14, 1997, at Oakland, California.
19	David B. Seals, Counsel, represented the Complainant.
20	The Respondent, ROBERT JAMES ASBRA (hereinafter
21	Respondent), appeared in propria persona
22	On May 12, 1997, the Administrative Law Judge submitted
23	a Proposed Decision which I declined to adopt as my Decision
24	herein. Pursuant to Section 11517(c) of the Government Code of
25	the State of California, Respondent was served with notice of my
26	determination not to adopt the Proposed Decision of the
27	Administrative Law Judge along with a copy of said Proposed
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STATE OF CALIFORNIA STD. 113 (REV. 3-95) 95 28391	- 1 -

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Decision. Respondent was notified that the case would be decided 1 by me upon the record, the transcript of proceedings held on 2 April 14, 1997, and upon written argument offered by Respondent. 3 Written argument was submitted by Respondent ROBERT 4 5 JAMES ASBRA. I have given careful consideration to the record in this 6 case including the transcript of proceedings of April 14, 1997. 7 : The following shall constitute the Decision of the Real 8 Estate Commissioner in this proceeding: 9 10 FINDINGS OF FACT 11 Ι The Complainant filed the Accusation in his official 12 capacity as a Deputy Real Estate Commissioner of the State of 13 14 California. 15 II 16 The Respondent stipulated to the factual allegations contained in paragraphs II through XV of the Accusation. 17 Those allegations are as follows: 18 19 чII 20 Respondent is licensed and/or has license rights under the Real Estate Law, Part 1 of Division 4 of the 21 California Business and Professions Code (hereinafter 22 "Code") as a real estate broker dba Monarch Realty and 23 24 Sterling Monarch Management. 25 III That at all times herein mentioned, Respondent 26 engaged in the business of, acted in the capacity 27 ALIFORNIA - 2 -3 (REV. 3-95)

1 of, advertised, or assumed to act as a real estate 2 broker in the State of California within the meaning of 3 Section 10131 of the Code for or in expectation of 4 compensation.

IV

6 ' Beginning on or about November 12, 1993 and at various times thereafter through the present, MARIAN ADELE 7 LUDLOW, in her capacity with Sterling Monarch Management 8 or Monarch Realty, for or in expectation of compensation, 9 discussed rental terms with potential renters; took 10 applications and security deposit checks from potential 11 renters; collected rents from tenants; and performed other 12 activities for which a real estate license is required 13 for, but not limited to, the following individuals: John 14 and Terri House, Blake Peterson, and Isaac and Doreen 15 16 Fluss.

V

MARIAN ADELE LUDLOW was compensated by Respondent
 for performing the activities described in Paragraph IV.
 However, MARIAN ADELE LUDLOW was not licensed by the
 Department as a real estate salesperson or broker at any
 time herein mentioned.

VI

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The acts and/or omissions of Respondent as
described above are grounds for the revocation or
suspension of Respondent's licenses under Section 10137
of the Code.

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2 There is hereby incorporated in this Second, separate and distinct, Cause of Accusation, all of the 3 allegations contained in Paragraphs I through III of the 4 🎚 First Cause of Accusation with the same force and effect 5 6 as if herein fully set forth. 7 VIII 8 From on or about February 20 to June 7, 1996, an investigative audit was made by the Department of the 9 records and bank records of Respondent for the period 10 from February 20, 1993 to March 31, 1996, as said records 11 related to his activities as a real estate broker. 12 13 IX It was ascertained by said audit that four trust 14 accounts were used for activities for which a real estate 15 license is required, as follows: 16 Trust Accounts #1 and 4 at National Bank of the 17 Redwoods, 111 Santa Rosa Ave., Santa Rosa, CA 95402, in 18 the name of Sterling Monarch Management, and designated as 19 account numbers 2706422 and 2408244, respectively, with 20 21 Respondent and MARIAN ADELE LUDLOW as signatories. Trust Accounts #2 and 3 at West America Bank, 22 2498 Guerneville Road, Santa Rosa, CA 95401, both in the 23 name of Sterling Monarch Management, and designated as 24 account numbers 404-05103-9 and 405-05271-3, respectively, 25 but the signatories could not be ascertained. 26

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VII

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х 2 There was a minimum shortage of \$26,206.02 in Trust Accounts 1 through 3, of which \$21,478.40 was 3 caused by unauthorized ATM withdrawals from Trust 4 !! Account #2, \$6,532.55 caused by negative balances on 5 the Separate Record for Management Fees and Security 6 1 Deposits kept by Respondent, and a \$1,804.93 unidentified 7 An accountability could not be determined 8 3 overage. for Trust Account #4 because of Respondent's failure 9 to provide records in violation of Section 10148 of the 10 11 Code. 12 XI 13 MARIAN ADELE LUDLOW was a signatory on Trust Account #1. However, MARIAN ADELE LUDLOW was not licensed 14 by the Department nor was there fidelity bond coverage at 15 least equal to the minimum amount of trust funds to which 16 she had access at the time, in violation of Section 2834, 17 Title 10, California Code of Regulations (hereinafter the 18 19 "Regulations"). 20 XII 21 Trust Account #1 was not in the name of the broker, Respondent, as trustee as required by Section 22 23 10145 of the Code. 24 XIII In Trust Account #1, Respondent failed to 25 maintain an adequate record of all trust funds received 26 and paid out, in violation of Section 2831, by failing to 27 CALIFORNIA (REV. 3-95)

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 $\begin{array}{cccc} 1 & include & daily balance and the date trust funds were 2 received. \end{array}$ 

## XIV

In Trust Account #1, Respondent failed to keep 4 adequate separate beneficiary or transaction records, in 5 violation of Section 2831.1, in that separate beneficiary 6 records do not include a balance after posting 7 transactions on any date nor are they maintained with 8 regard to security deposits retained in the trust 9 accounts. 10 11 XV The acts and/or omissions of Respondent as 12 described in Paragraphs VII through XIV above are 13 grounds for the revocation or suspension of Respondent's 14 licenses and license rights under Section 10177(d) of 15 the Code in conjunction with Sections 10145 and 10148 of 16 the Code, and Sections 2831 and 2831.1 of the 17 Regulations." 18 19 III Respondent met Ms'. Ludlow in 1993. She had been working 20 with another broker in operating a property management company in 21 Santa Rosa, California. The company contracted with property 22 owners to collect rents, deal with maintenance problems, deal with 23 tenants, and rent out units when they became vacant. Ms. Ludlow 24 was not licensed by the Department of Real Estate (Department) and 25

26 Respondent knew that. In fact, she told him that she had been 27 licensed at one time but that her license had been revoked.

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2 In November of 1993, after Ms. Ludlow and the former broker parted ways, Respondent and Ms. Ludlow entered into a 3 contract pursuant to which Respondent would be the broker for the 4 business. Respondent contends that, at the time he entered into 5 that contract, he understood that he would be in charge of the 6 business and the trust accounts associated with it and that Ms. 7 : Ludlow would function as his "Girl Friday." However, after only 8 one month, Respondent realized that he had made a mistake. Ms. 9 Ludlow was very strong willed and insisted on performing functions 10 that required a license. She showed property and negotiated terms 11 with tenants. Worse than that, she had complete control over the 12 trust accounts. Respondent failed to discharge his responsibility 13 for handling and maintaining records of funds. Regarding all 14 funds and all records of funds, he simply trusted Ms. Ludlow. 15 Respondent continued to allow Ms. Ludlow to work under the 16 authority of his license until August of 1996. Ms. Ludlow was 17 compensated for her work through the profits she earned from the 18 business. In spite of the fact that he knew that he had no 19 control over either Ms. Ludlow or the trust accounts, Respondent 20 permitted his broker license to be used for her business for over 21 two and one-half years. In fact, it was not until the Department 22 did an audit of the trust accounts and found major discrepancies 23 24 that Respondent withdrew his license.

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Respondent indicated that he continued to allow his real
estate broker license to be used by Ms. Ludlow, in spite of the

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fact that he had no control over her or the trust funds because he
 was having a difficult time financially and he needed the money
 she was paying him.

VI

Respondent has been licensed as either a salesperson or 5 broker for over 20 years. In those 20 years, there have been no 6 other known complaints or disciplinary proceedings against him. 7 He claims that, except for this failure to discharge his 8 responsibility as a broker, he has always been conscientious. 9 He claims, further, that he has a good reputation for honesty and 10 that he values that reputation. 11 12 VII There was no evidence presented at the hearing that the 13 \$26,206.02 shortage had been cured. 14

## DETERMINATION OF ISSUES

#### I

By reason of the matters set forth in Findings II
through IV, it is determined that Respondent, a licensed broker,
indirectly compensated Ms. Ludlow, whom he knew to be unlicensed,
for performing acts that required a license. Therefore, cause to
suspend or revoke his license exists pursuant to Code section
10137.

II

By reason of the matters set forth in Findings II and IV it is determined that Respondent, a licensed broker, willfully disregarded the real estate laws and the rules and regulations of the Commissioner in that he permitted funds belonging to others

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and for which he was responsible to be deposited in accounts that 1 he did not maintain and in that he failed to maintain records of 2 the receipt and distribution of funds belonging to others and for 3 which he was responsible. Therefore, cause to suspend or revoke 4 5 his license exists pursuant to Code section 10177(d) in conjunction with Code sections 10145 and 10148 and in conjunction 6 7 with Title 10, California Code of Regulations, sections 2831 and 8 2831.1.

### III

By reason of the matters set forth in Findings II
through VII, it is determined that it would not be in the interest
of the public for Respondent to continue to hold a real estate
license.

IV

Respondent's failure to perform his duties as a real 15 estate broker reflect a blatant disregard for the Real Estate Law. 16 He knew at the time he was hired as the broker, that Ms. Ludlow 17 had her real estate license revoked but took no steps to assure 18 that the clients of the company, the public, were protected. 19 His failure to review and reconcile the trust accounts allowed the 20 misuse of those funds to go on without his knowledge. 21 Respondent also allowed Ms. Ludlow to perform activities requiring a real 22 23 estate license, and paying her for such activities, knowing full 24 well that her license was revoked.

### <u>ORDER</u>

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All licenses and licensing rights of respondent ROBERT JAMES ASBRA under the Real Estate Law are revoked.

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1		This Decis	ion shall	become effective at	12 o'clock noon
2	on	October 9		, 1997.	
3		IT IS SO O		qlıı	
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5				JIM ANTT, JR. Real Estate Commis	
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3	JUN 1 0 1997
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6	By Cathleen (mtresab
7	BEFORE THE DEPARTMENT OF REAL ESTATE
8	STATE OF CALIFORNIA
9	STATE OF CALIFORNIA
10	* * *
11	In the Matter of the Accusation of ) ) NO. H-7401 SF
12	ROBERT JAMES ASBRA, ) ) OAH NO. N-9611123
13	Respondent.)
14	)
15	NOTICE
16	TO: ROBERT JAMES ASBRA, Respondent
17	YOU ARE HEREBY NOTIFIED that the Proposed Decision
18	herein dated May 12, 1997, of the Administrative Law Judge is not
19	adopted as the Decision of the Real Estate Commissioner. A copy
20	of the Proposed Decision dated May 12, 1997, is attached for your
21	information.
22	In accordance with Section 11517(c) of the Government
23	Code of the State of California, the disposition of this case will ,
24	be determined by me after consideration of the record herein
25	including the transcript of the proceedings held on April 14,
26	1997, and any written argument hereafter submitted on behalf of
27	respondent and complainant.

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œ COURT PAPER STATE OF CALIFORNIA STD, 113 (REV. 3-95)

Written argument of respondent to be considered by me
 must be submitted within 15 days after receipt of the transcript
 of the proceedings of April 14, 1997, at the Sacramento office of
 the Department of Real Estate unless an extension of the time is
 granted for good cause shown.

6 Written argument of complainant to be considered by me 7 must be submitted within 15 days after receipt of the argument of 8 respondent at the Sacramento office of the Department of Real 9 Estate unless an extension of the time is granted for good cause

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shown. DATED:

JIM ANTT, JR. Real Estate Commissioner

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### BEFORE THE DEPARTMENT OF REAL ESTATE STATE OF CALIFORNIA

In the Matter of the Accusation Against:

No. H-7401 SF

ROBERT JAMES ASBRA,

OAH NO. N 9611123

Respondent.

#### PROPOSED DECISION

This matter was heard before Robert Walker, Administrative Law Judge, Office of Administrative Hearings, State of California, on April 14, 1997, at Oakland, California.

David B. Seals, Counsel, represented the complainant, Les R. Bettencourt, Deputy Real Estate Commissioner of the State of California (Complainant).

The respondent, Robert James Asbra (Respondent), appeared in propria persona.

#### FINDINGS OF FACT

1. The Complainant filed the accusation in his official capacity as a Deputy Real Estate Commissioner of the State of California.

2. The Respondent stipulated to the factual allegations contained in paragraphs II through XV of the accusation. Those allegations are as follows:

ΙI

Respondent is licensed and/or has license rights under the Real Estate Law, Part 1 of Division 4 of the California Business and Professions Code (hereinafter "Code") as a real estate broker dba Monarch Realty and Sterling Monarch Management.

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That at all times herein mentioned, Respondent engaged in the business of, acted in the capacity of, advertised, or assumed to act as a real estate broker in the State of California within the meaning of Section 10131 of the Code for or in expectation of compensation.

#### IV

Beginning on or about November 12, 1993, and at various times thereafter through the present, MARIAN ADELE LUDLOW, in her capacity with Sterling Monarch Management or Monarch Realty, for or in expectation of compensation, discussed rental terms with potential renters; took applications and security deposit checks from potential renters; collected rents from tenants; and performed other activities for which a real estate license is required for, but not limited to, the following individuals: John and Terri House, Blake Peterson, and Isaac and Doreen Fluss.

V

MARIAN ADELE LUDLOW was compensated by Respondent for performing the activities described in Paragraph IV. However, MARIAN ADELE LUDLOW was not licensed by the Department as a real estate salesperson or broker at any time herein mentioned.

#### VI

The acts and/or omissions of Respondent as described above are grounds for the revocation or suspension of Respondent's licenses under Section 10137 of the Code.

#### VII

There is hereby incorporated in this Second, separate and distinct, Cause of Accusation, all of the allegations contained in Paragraphs I through III of the First Cause of Accusation with the same force and effect as if herein fully set forth.

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From on or about February 20 to June 7, 1996, an investigative audit was made by the Department of the records and bank records of Respondent for the period from February 20, 1993 to March 31, 1996, as said records related to his activities as a real estate broker.

#### IX

It was ascertained by said audit that four trust accounts were used for activities for which a real estate license is required, as follows:

> Trust Accounts #1 and 4 at National Bank of the Redwoods, 111 Santa Rosa Ave., Santa Rosa, CA 95402, in the name of Sterling Monarch Management, and designated as account numbers 2706422 and 2408244, respectively, with Respondent and MARIAN ADELE LUDLOW as signatories.

Trust Accounts #2 and 3 at West America Bank, 2498 Guerneville Road, Santa Rosa, CA 95401, both in the name of Sterling Monarch Management, and designated as account numbers 404-05103-9 and 405-05271-3, respectively, but the signatories could not be ascertained.

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There was a minimum shortage of \$26,206.02 in Trust Accounts 1 through 3, of which \$21,478.40 was caused by unauthorized ATM withdrawals from Trust Account #2, \$6,532.55 caused by negative balances on the Separate Record for Management Fees and Security Deposits kept by Respondent, and a \$1,804.93 unidentified overage. An accountability could not be determined for Trust Account #4 because of Respondent's failure to provide records in violation of Section 10148 of the Code.

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MARIAN ADELE LUDLOW was a signatory on Trust Account #1. However, MARIAN ADELE LUDLOW was not licensed by the Department nor was there fidelity bond coverage at least equal to the minimum amount of trust funds to which she had access at the time, in violation of Section 2834, Title 10, California Code of Regulations (hereinafter the "Regulations").

#### XII

Trust Account #1 was not in the name of the broker, Respondent, as trustee as required by Section 10145 of the Code.

#### XIII

In Trust Account #1, Respondent failed to maintain an adequate record of all trust funds received and paid out, in violation of Section 2831, by failing to include a daily balance and the date trust funds were received.

#### XIV

In Trust Account #1, Respondent failed to keep adequate separate beneficiary or transaction records, in violation of Section 2831.1, in that separate beneficiary records do not include a balance after posting transactions on any date nor are they maintained with regard to security deposits retained in the trust accounts.

#### XV

The acts and/or omissions of Respondent as described in Paragraphs VII through XIV above are grounds for the revocation or suspension of respondent's licenses and license rights under Section 10177(d) of the Code in conjunction with Sections 10145 and 10148 of the Code, and Sections 2831 and 2831.1 of the Regulations.

3. Respondent met Ms. Ludlow in 1993. She had been working with another broker in operating a property management company in Santa Rosa, California. The company contracted with

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property owners to collect rents, deal with maintenance problems, deal with tenants, and rent out units when they became vacant. Ms. Ludlow was not licensed by the Department of Real Estate (Department) and Respondent knew that. In fact, she told him that she had been licensed at one time but that her license had been revoked.

In November of 1993, after Ms. Ludlow and the 4. former broker parted ways, Respondent and Ms. Ludlow entered into a contract pursuant to which Respondent would be the broker for the business. Respondent contends that, at the time he entered into that contract, he understood that he would be in charge of the business and the trust accounts associated with it and that Ms. Ludlow would function as his "Girl Friday." However, after only one month, Respondent realized that he had made a mistake. Ms. Ludlow was very strong willed and insisted on performing functions that required a license. She showed property and negotiated terms with tenants. Worse than that, she had complete control over the trust accounts. - Respondent failed to discharge his responsibility for handling and maintaining records of funds. Regarding all funds and all records of funds, he simply trusted Ms. Ludlow. Respondent continued to allow Ms. Ludlow to work under the authority of his license until August of 1996. Ms. Ludlow was compensated for her work through the profits she earned from the business. In spite of the fact that he knew that he had no control over either Ms. Ludlow or the trust accounts, Respondent permitted his broker license to be used for her business for over two and one-half years. In fact, it was not until the Department did an audit of the trust accounts and found major discrepancies that Respondent withdrew his license.

5. Why did Respondent continue to allow his broker license to be used in connection with Ms. Ludlow's business in spite of the fact that he had no control over her or the funds? He was having a difficult time financially and needed the money she was paying him.

6. When Ms. Ludlow told Respondent that the Department was going to do an audit, she told him, also, that one of her relatives had made unauthorized withdrawals from the trust funds totaling approximately \$21,000. Respondent filed a police report.

7. Between February and June of 1996 the Department did conduct an audit and discovered a shortage of over \$26,000 in Ms. Ludlow's trust accounts. Approximately \$21,000 of that shortage resulted from a relative having made unauthorized withdrawals from one of those accounts without her knowledge.

8. Respondent has been licensed as either a salesperson or broker for over 20 years. In those 20 years there have been no other known complaints or disciplinary

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proceedings against him. He claims that, in the event Ms. Ludlow and her relative fail to make the tenants and property owners whole, he will compensate them to prevent them from suffering any loss. Respondent is extremely contrite about having allowed Ms. Ludlow to use his broker license. He claims that, except for this failure to discharge his responsibility as a broker, he has always been conscientious. He claims, further, that he has a good reputation for honesty and that he values that reputation. In fact, there was no evidence that Respondent was dishonest with regard to the present matter-except that a kind of dishonesty is involved in failing to discharge the responsibilities of a broker while purporting to function as one.

#### DETERMINATION OF ISSUES

1. By reason of the matters set forth in Findings 2 through 4 it is determined that Respondent, a licensed broker, indirectly compensated Ms. Ludlow, whom he knew to be unlicensed, for performing acts that required a license. Therefore, cause to suspend or revoke his license exists pursuant to Code section 10137.<sup>1</sup>

2. By reason of the matters set forth in Findings 2 and 4 it is determined that Respondent, a licensed broker, wilfully disregarded the real estate laws and the rules and regulations of the Commissioner in that he permitted funds belonging to others and for which he was responsible to be deposited in accounts that he did not maintain and in that he failed to maintain records of the receipt and distribution of funds belonging to others and for which he was responsible. Therefore, cause to suspend or revoke his license exists pursuant to Code section 10177(d) in conjunction with Code sections 10145 and 10148 and in conjunction with Title 10, California Code of Regulations, sections 2831 and 2831.1.

3. By reason of the matters set forth in Findings 2 through 5 and Finding 7 it is determined that it would not be in the interest of the public for Respondent to continue to hold a broker license.

4. It is true that renting out a broker license and purporting to act as a broker while ignoring the responsibilities of one suggests a kind of dishonesty. Nevertheless, it is significant that there is no evidence that Respondent, otherwise, engaged in any dishonest conduct. Respondent has been licensed for over 20 years. In those 20 years there have been no other known complaints or disciplinary proceedings against him. In the event Ms. Ludlow and her relative fail to make

All references to the Code are to the Business and Professions Code.

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the tenants and property owners whole, Respondent intends to compensate them to prevent them from suffering any loss. Respondent is extremely contrite about having rented out his broker license. He recognizes the importance of being conscientious. He recognizes the importance of maintaining a reputation for honesty. Also to his credit, when he learned that funds were missing, he filed a police report. For all these reasons it is determined that it would not be contrary to the interest of the public for Respondent to hold a restricted salesperson license if he is properly supervised by a licensed broker.

#### ORDER

By reason of Determination of Issues numbers 1 through 3 all licenses and licensing rights of Respondent, Robert James Asbra, under the Real Estate Law are revoked; provided, however, a restricted real estate salesperson license shall be issued to Respondent pursuant to Section 10156.5 of the Code if he makes application therefor and pays to the Department of Real Estate the appropriate fee for the restricted license within 90 days from the effective date of this decision. The restricted license issued to Respondent shall be subject to all of the provisions of section 10156.7 of the Code and to the following limitations, conditions and restrictions imposed under authority of section 10156.6 of the Code:

- The restricted license issued to Respondent may be suspended prior to hearing by order of the Real Estate Commissioner in the event of Respondent's conviction or plea of nolo contendere to a crime that is substantially related to respondent's fitness or capacity as a real estate licensee.
- 2. The restricted license issued to Respondent may be suspended prior to hearing by order of the Real Estate Commissioner on evidence satisfactory to the Commissioner that respondent has violated provisions of the California Real Estate Law, the Subdivided Lands Law, Regulations of the Real Estate Commissioner or conditions attaching to the restricted license.

3. Respondent shall not be eligible to apply for the issuance of an unrestricted real estate license nor for the removal of any of the conditions, limitations or restrictions of a restricted license until three years have elapsed from the effective date of this decision.

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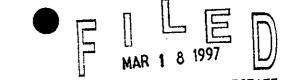
Respondent shall submit with any application for license under an employing broker, or any application for transfer to a new employing broker, a statement signed by the prospective employing real estate broker on a form approved by the Department of Real Estate, which shall certify:

- a. That the employing broker has read the decision of the Commissioner that granted the right to a restricted license; and
- b. That the employing broker will exercise close supervision over the performance by the restricted licensee relating to activities for which a real estate license is required.
- 5. Respondent shall, within nine months from the effective date of this decision, present evidence satisfactory to the Real Estate Commissioner that Respondent has, since the most recent issuance of an original or renewal real estate license, taken and successfully completed the continuing education requirements of Article 2.5 of Chapter 3 of the Real Estate Law for renewal of a real estate license. Τf Respondent fails to satisfy this condition, the Commissioner may order the suspension of the restricted license until the Respondent presents The Commissioner shall afford such evidence. Respondent the opportunity for a hearing pursuant to the Administrative Procedure Act to present such evidence.
- 6. Respondent shall, within six months from the effective date of this decision, take and pass the Professional Responsibility Examination administered by the Department and shall pay the appropriate examination fee. If Respondent fails to satisfy this condition, the Commissioner may order suspension of Respondent's license until Respondent passes the examination.
- 7. Any restricted real estate license issued to Respondent pursuant to this Decision shall be suspended for two years from the date of issuance of said restricted license provided, however, that the suspension shall be stayed on the following terms and conditions: Pursuant to section 10148 of the Code, Respondent shall pay the Commissioner's reasonable cost for an audit to determine if Respondent is commingling any

funds or is committing any other trust fund In calculating the amount of the violation. Commissioner's reasonable cost, the Commissioner may use the estimated average hourly salary for all persons performing audits of real estate brokers and shall include an allocation for travel costs, including mileage, time to and from the auditor's place of work and per diem. Respondent shall pay such cost within 45 days of receiving an invoice from the Commissioner detailing the activities performed during the audit and the amount of time spent performing those activities. The Commissioner may, in his discretion, vacate and set aside the stay order, if payment is not timely made as provided for herein or as provided for in a subsequent agreement between the respondent and the Commissioner. The vacation and the set aside of the stay shall remain in effect until payment is made in full, or until Respondent enters into an agreement satisfactory to the Commissioner to provide for payment. Should no order vacating the stay be issued the stay imposed herein shall become permanent.

DATED

ROBERT WALKER Administrative Law Judge Office of Administrative Hearings



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# BEFORE THE DEPARTMENT OF REAL ESTATE STATE OF CALIFORNIA

In the Matter of the Accusation of

Case No. <u>H-7401 SF</u>

ROBERT JAMES ASBRA,

OAH No. N-9611123

Respondent

## SECOND CONTINUED NOTICE OF HEARING ON ACCUSATION

To the above named respondent:

You are hereby notified that a hearing will be held before the Department of Real Estate at \_\_\_\_\_

The Office of Administrative Hearings, World Savings Tower,

1970 Broadway, Second Floor, Oakland, California 94612

on <u>Monday -- April 14, 1997</u>, at the hour of <u>1:30 PM</u>, or as soon thereafter as the matter can be heard, upon the Accusation served upon you.

You may be present at the hearing. You have the right to be represented by an attorney at your own expense. You are not entitled to the appointment of an attorney to represent you at public expense. You are entitled to represent yourself without legal counsel. If you are not present in person nor represented by counsel at the hearing, the Department may take disciplinary action against you based upon any express admission or other evidence including affidavits, without any notice to you.

You may present any relevant evidence and will be given full opportunity to cross-examine all witnesses testifying against you. You are entitled to the issuance of subpenas to compel the attendance of witnesses and the production of books, documents or other things by applying to the Department of Real Estate.

The hearing shall be conducted in the English language. If you want to offer the testimony of any witness who does not proficiently speak the English language, you must provide your own interpreter. The interpreter must be approved by the Administrative Law Judge conducting the hearing as someone who is proficient in both English and the language in which the witness will testify. You are required to pay the costs of the interpreter unless the Administrative Law Judge directs otherwise.

			Ð	EP	RTMENT OF	FREAL EST	rate ·	
Dated:	March 17,	1997	Ву	У,-	DAVID B.	PQ. SEALS	eals	Counsel
		TO:	FLAG SECTION		-			
RE 501 (1/92)		FROM:	SACTO. LEGAL				•	

BEFORE THE DEPARTMENT OF REAL ESTATE STATE OF CALIFORNIA

In the Matter of the Accusation of

ROBERT JAMES ASBRA,

(

Case No. <u>H-7401 SF</u>

OAH No. N-9611123

Respondent

# CONTINUED NOTICE OF HEARING ON ACCUSATION

To the above named respondent:

You are hereby notified that a hearing will be held before the Department of Real Estate at \_\_\_\_\_

The Office of Administrative Hearings, World Savings Tower,

1970 Broadway, Second Floor, Oakland, California 94612

on <u>Monday -- February 24, 1997</u>, at the hour of <u>10:00 AM</u>, or as soon thereafter as the matter can be heard, upon the Accusation served upon you.

You may be present at the hearing. You have the right to be represented by an attorney at your own expense. You are not entitled to the appointment of an attorney to represent you at public expense. You are entitled to represent yourself without legal counsel. If you are not present in person nor represented by counsel at the hearing, the Department may take disciplinary action against you based upon any express admission or other evidence including affidavits, without any notice to you.

You may present any relevant evidence and will be given full opportunity to cross-examine all witnesses testifying against you. You are entitled to the issuance of subpenas to compel the attendance of witnesses and the production of books, documents or other things by applying to the Department of Real Estate.

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	DEL	PARTMENT C	FREALE	STATE	
1996	By	Was	K	Sed	ł .
-		DAVID B.	SEALS	·	Counsel
FLAG SECTION	•			•	

RE 501 (1/92)

Dated: December 30, 1996

TO:

FROM: SACTO. LEGAL

# BEFORE THE DEPARTMENT OF REAL ESTATE STATE OF CALIFORNIA

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In the Matter of the Accusation of

ROBERT JAMES ASBRA,

Case No. <u>H-7401 SF</u> OAH No. <u>N-9611123</u>

Respondent

## NOTICE OF HEARING ON ACCUSATION

## To the above named respondent:

You are hereby notified that a hearing will be held before the Department of Real Estate at \_\_\_\_\_

The Office of Administrative Hearings, World Savings Tower,

1970 Broadway, Second Floor, Oakland, California 94612

on \_\_\_\_\_\_, at the hour of 10:00 AM, or as soon thereafter as the matter can be heard, upon the Accusation served upon you.

You may be present at the hearing. You have the right to be represented by an attorney at your own expense. You are not entitled to the appointment of an attorney to represent you at public expense. You are entitled to represent yourself without legal counsel. If you are not present in person nor represented by counsel at the hearing, the Department may take disciplinary action against you based upon any express admission or other evidence including affidavits, without any notice to you.

You may present any relevant evidence and will be given full opportunity to cross-examine all witnesses testifying against you. You are entitled to the issuance of subpenas to compel the attendance of witnesses and the production of books, documents or other things by applying to the Department of Real Estate.

The hearing shall be conducted in the English language. If you want to offer the testimony of any witness who does not proficiently speak the English language, you must provide your own interpreter. The interpreter must be approved by the Administrative Law Judge conducting the hearing as someone who is proficient in both English and the language in which the witness will testify. You are required to pay the costs of the interpreter unless the Administrative Law Judge directs otherwise.

DEPARTMENT OF REAL ESTATE	
DEPARTMENTIOF REAL ESTATE	Λ
By DAVID B. SEALS	Counsel

Dated: December 6, 1996

TO: FLAG SECTION FROM: SACTO LEGAL

· · · · · ·						
• 1	DAVID B. SEALS, Counsel					
2	Department of Real Estate P. O. Box 187000 Sacramento, CA 95818-7000					
3						
4	Telephone: (916) 227-0789					
. 5						
6	By Athleen Contresas					
7						
8	BEFORE THE DEPARTMENT OF REAL ESTATE					
9	STATE OF CALIFORNIA					
10	* * *					
11	In the Matter of the Accusation of ) ) NO. H-7401 SF					
12	ROBERT JAMES ASBRA, ) ACCUSATION					
13	Respondent)					
14	The Complainant, Les R. Bettencourt, a Deputy Real					
15	Estate Commissioner of the State of California for cause of					
16	Accusation against ROBERT JAMES ASBRA (hereinafter "Respondent"),					
17	is informed and alleges as follows:					
18	FIRST CAUSE OF ACCUSATION					
19	I					
20	The Complainant, Les R. Bettencourt, a Deputy Real					
21	Estate Commissioner of the State of California, makes this					
22	Accusation in his official capacity.					
23	II					
24	Respondent is licensed and/or has license rights under					
25	the Real Estate Law, Part 1 of Division 4 of the California					
26	Business and Professions Code (hereinafter "Code") as a real					
27	estate broker dba Monarch Realty and Sterling Monarch Management.					
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STATE OF CALIFORNIA ( STD. 113 (REV. 3-95) 95 (2839)	- 1 -					
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III

That at all times herein mentioned, Respondent engaged in the business of, acted in the capacity of, advertised, or assumed to act as a real estate broker in the State of California within the meaning of Section 10131 of the Code for or in expectation of compensation.

IV

Beginning on or about November 12, 1993, and at various 8 times thereafter through the present, MARIAN ADELE LUDLOW, in her 9 capacity with Sterling Monarch Management or Monarch Realty, for 10 or in expectation of compensation, discussed rental terms with 11 potential renters; took applications and security deposit checks 12 from potential renters; collected rents from tenants; and 13 performed other activities for which a real estate license is 14 required for, but not limited to, the following individuals: 15 John and Terri House, Blake Peterson, and Isaac and Doreen Fluss. 16

V

MARIAN ADELE LUDLOW was compensated by Respondent for
performing the activities described in Paragraph IV. However,
MARIAN ADELE LUDLOW was not licensed by the Department as a real
estate salesperson or broker at any time herein mentioned.

VI

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23 The acts and/or omissions of Respondent as described
24 above are grounds for the revocation or suspension of Respondent's
25 licenses under Section 10137 of the Code.

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#### SECOND CAUSE OF ACCUSATION

#### VII

There is hereby incorporated in this Second, separate and distinct, Cause of Accusation, all of the allegations contained in Paragraphs I through III of the First Cause of Accusation with the same force and effect as if herein fully set forth.

#### VIII.

9 From on or about February 20 to June 7, 1996, an
10 investigative audit was made by the Department of the records and
11 bank records of Respondent for the period from February 20, 1993
12 to March 31, 1996, as said records related to his activities as a
13 real estate broker.

IX

15 It was ascertained by said audit that four trust 16 accounts were used for activities for which a real estate license 17 is required, as follows:

18 Trust Accounts #1 and 4 at National Bank of the
19 Redwoods, 111 Santa Rosa Ave., Santa Rosa, CA 95402, in the name
20 of Sterling Monarch Management, and designated as account numbers
21 2706422 and 2408244, respectively, with Respondent and MARIAN
22 ADELE LUDLOW as signatories.

Trust Accounts #2 and 3 at West America Bank,
2498 Guerneville Road, Santa Rosa, CA 95401, both in the name of
Sterling Monarch Management, and designated as account numbers
404-05103-9 and 405-05271-3, respectively, but the signatories
could not be ascertained.

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There was a minimum shortage of \$26,206.02 in Trust 2 Accounts 1 through 3, of which \$21,478.40 was caused by 3 unauthorized ATM withdrawals from Trust Account #2, \$6,532.55 4 caused by negative balances on the Separate Record for Management 5 Fees and Security Deposits kept by Respondent, and a \$1,804.93 6 unidentified overage. An accountability could not be determined 7 for Trust Account #4 because of Respondent's failure to provide 8 records in violation of Section 10148 of the Code. 9 XI 10 11 MARIAN ADELE LUDLOW was a signatory on Trust Account #1. However, MARIAN ADELE LUDLOW was not licensed by the Department 12 nor was there fidelity bond coverage at least equal to the minimum 13 amount of trust funds to which she had access at the time, in 14 violation of Section 2834, Title 10, California Code of 15 Regulations (hereinafter the "Regulations"). 16 XII 17 Trust Account #1 was not in the name of the broker, 18 Respondent, as trustee as required by Section 10145 of the Code. 19 XIII 20 In Trust Account #1, Respondent failed to maintain an 21 adequate record of all trust funds received and paid out, in 22 violation of Section 2831, by failing to include a daily balance 23 and the date trust funds were received. 24 XIV · 25 In Trust Account #1, Respondent failed to keep adequate 26 separate beneficiary or transaction records, in violation of 27

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Section 2831.1, in that separate beneficiary records do not include a balance after posting transactions on any date nor are they maintained with regard to security deposits retained in the trust accounts.

XV

The acts and/or omissions of Respondent as described in 6 Paragraphs VII through XIV above are grounds for the revocation or 7 suspension of Respondent's licenses and license rights under 8 Section 10177(d) of the Code in conjunction with Sections 10145 9 and 10148 of the Code, and Sections 2831 and 2831.1 of the 10 Regulations. 11

WHEREFORE, Complainant prays that a hearing be conducted 12 on the allegations of this Accusation and that upon proof thereof, 13 a decision be rendered imposing disciplinary action against all 14 licenses and license rights of Respondent under the Real Estate 15 Law (Part 1 of Division 4 of the Business and Professions Code) 16 and for such other and further relief as may be proper under other 17 provisions of law. 18

BETTENCOURT Deputy Real Estate Commissioner

Dated at San Francisco, California, this

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day of October, 1996.