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8	BEFORE THE DEPARTMENT OF REAL ESTATE
9	STATE OF CALIFORNIA
10	* * *
11	In the Matter of the Accusation of ) No. H-05837 SD
12	LEADINGHAM REALTY & ASSOCIATES ) <u>ACCUSATION</u>
13	INC, and ANDREW D ATCHLEY, individually ) and as designated officer of Leadingham Realty & )
14	Associates Inc,
15	Respondent(s).
16	
17	The Complainant, Veronica Kilpatrick, a Supervising Special Investigator of the
18	State of California, for cause of Accusation against LEADINGHAM REALTY &
19	ASSOCIATES INC and ANDREW D ATCHLEY (collectively "Respondents") alleges as
20	follows:
21	1.
22	The Complainant, Veronica Kilpatrick, a Supervising Special Investigator of the
23	State of California, makes this Accusation in her official capacity.
24	2.
25	All references to the "Code" are to the California Business and Professions Code
26	and all references to "Regulations" are to Title 10, Chapter 6, California Code of Regulations.
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3.

# (LEADINGHAM REALTY & ASSOCIATES INC)

- (a) Respondent LEADINGHAM REALTY & ASSOCIATES INC ("LRAI") is presently licensed and/or has license rights under the Real Estate Law, Part 1 of Division 4 of the California Business and Professions Code, as a real estate corporation ("REC"), Department license ID 00531449.
- (b) The Department originally issued LRAI's REC license on or about January 14, 1977. LRAI's REC license is scheduled to expire on March 22, 2025, unless renewed.
- (c) According to the Department's records, Respondent maintains no authorized fictitious business name.
- (d) According to the Department's records to date, Respondent's main office address is PO Box 1027, Imperial Beach, CA 91933.
- (e) According to the Department's records to date, Respondent employs approximately 1 salesperson under its real estate license.

4.

#### (ANDREW D ATCHLEY)

- (a) Respondent ANDREW D ATCHLEY ("ATCHLEY") is presently licensed and/or has license rights under the Real Estate Law, Part 1 of Division 4 of the California Business and Professions Code, as a real estate broker ("REB"), Department license ID 01085559.
- (b) The Department originally issued ATCHLEY's REB license on or about March 12, 1993. ATCHLEY's license is scheduled to expire on March 11, 2025, unless renewed.
- (c) ATCHLEY was, and is currently, the designated officer for LRAI since March 23, 2021.

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### LICENSED ACTIVITIES

5.

At all times relevant herein Respondents were engaged in the business of, acted in the capacity of, advertised or assumed to act as a real estate corporation, within the meaning of Section 10131 (b) of the Code. Respondents' activities included the leasing or renting of real property and the collection of rents and security deposits for real property on behalf of others for compensation or in expectation of compensation.

6.

## (AUDIT SD230008)

On or about June 27, 2024, the Department completed an audit examination of the books and records of Respondents pertaining to the property management activities described in Paragraph 5 above. The audit examination covered the period of time from August 1, 2021 through July 31, 2023 ("audit period"). The primary purpose of the examination was to determine whether Respondents conducted real estate activities complied with the Real Estate Law. The audit examination revealed violations of the Code and the Regulations as set forth in the following paragraphs, and more fully discussed in Audit No. SD230008, and the exhibits and work papers attached to said audit report.

7.

At all times mentioned herein, and in connection with the property management activities described in Paragraph 5, above, Respondents accepted or received funds, including funds in trust ("trust funds") from or on behalf of actual or prospective parties to transactions handled by Respondents and thereafter made deposits and/or disbursements of such funds.

According to the documents provided, Respondents maintained two (2) bank accounts for handling of the receipts and disbursements of funds during the audit period in connection with the property management activities as well as a general account for business purposes. The bank accounts are as follows:

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#### Bank Account 1 ("BA 1") 1 Bank: Bank of America 2 Account Name: Leadingham Realty & Associates Inc 3 Account Number: xxxxxxxx1200 4 Signatories: Andrew D. Atchley 5 Signatures Required: One 6 Purpose: BA 1 was maintained to handle trust funds in the property management 7 activities for multiple beneficiaries. Trust funds were transferred from BA 1 to BA 2 from 8 February 2023 to May 2023. 9 Bank Account 2 ("BA 2") 10 Bank: Bank of America 11 Account Name: Leadingham Realty & Associates Inc 12 Account Number: xxxxxxxxx8081 13 Signatories: Andrew D. Atchley 14 Signatures Required: One 15 Purpose: BA 2 was maintained to handle trust funds in the property management 16 activities for multiple beneficiaries. Trust funds were transferred from BA 1 to BA 2 from 17 February 2023 to May 2023. 18 Violations of the Real Estate Law 19 8. 20 The audit examination revealed violations of the Code and the Regulations, as 21 set forth in the following paragraphs, and more fully discussed in Audit Report No. LA210134, 22 and the exhibits and work papers attached to the audit report: 23 (a) Trust Fund Handling For Multiple Beneficiaries (Code section 10145 24 and Regulations sections 2832.1). Based on an examination of BA 1 and BA 2's records, there 25 was a combined minimum trust fund shortage of \$607,731.85 as of July 31, 2023 in violation 26 of Code section 10145 and Regulations sections 2832.1. There is no evidence that Respondents 27

were given written consent from the owners of the trust funds to allow Respondents to reduce the balance of the funds in BA 1 and BA 2 to an amount less than the aggregate trust fund liabilities to all owners of the trust funds.

(b) <u>Trust Fund Handling/ Unauthorized Disbursements/ Conversion of</u>

<u>Trust Funds (Code sections 10145 and 10176(i))</u>. Based on an examination of BA 1 and BA

2's records, trust funds were disbursed from BA 1 and BA 2 for LRAI's office or other expenses in violation of Code sections 10145 and 10176(i). Said unauthorized disbursements caused part of the minimum trust fund shortage as of July 31, 2023.

(c) <u>Trust Fund Handling/Account Designation (Code section 10145 and Regulations section 2832)</u>. Based on an examination of BA 1 and BA 2's records, BA 1 and 2 were not set up as trust accounts. BA 1 and BA 2 were used to collect trust funds in connection with LRAI's property management activity.

(d) <u>Trust Fund Records to be Maintained (Code Section 10145 and Regulations Sections 2831)</u>. Based on an examination of BA 1's and BA 2's records, Respondents failed to maintain complete and accurate columnar record for all trust funds received and disbursed (control record) in BA 1 and BA 2, which were used for Respondents' property management activities during the audit period in violation of Code Section 10145 and Regulations Sections 2831.

(e) <u>Separate Records for Each Beneficiary or Transaction (Code section</u>

10145 and Regulations sections 2831.1). Respondents failed to maintain complete and accurate separate records for each beneficiary or transaction of all trust fund receipts and disbursements for BA 1 and BA 2 in connection with Respondents' property management activities during the audit period in violation of Code section 10145 and Regulations section 2831.1.

(f) <u>Trust Account Reconciliation (Code section 10145 and Regulations</u>
<u>section 2831.2)</u>. Based on an examination of BA 1 and BA2 records, Respondents failed to accurately perform monthly reconciliation for BA 1 and BA 2 during the audit period.

1	(g) Responsibility of Corporate Office in Charge/Broker Supervision (Code
2	sections 10159.2 and 10177(h) and Regulations section 2725). Based on the violations in
3	Paragraphs 8 (a)-(f) above, Respondent ATCHLEY failed to exercise adequate supervision and
4	control over LRAI's property management activities in violation of Code section 10159.2.
5	Respondent ATCHLEY failed to provide established policies, rules, procedures, and systems to
6	review, oversee, inspect, and manage transactions requiring a real estate license and the
7	handling of trust funds in violation of Regulations section 2725.
8	Additional Violations of the Real Estate Law
9	9.
10	The overall conduct of Respondent violates the Real Estate Law and constitutes
11	cause for the suspension or revocation of its real estate license and license rights under the
12	provisions of Code Section 10177(g) for negligence and Code Section 10177(d) for willful
13	disregard of the Real Estate Law.
14	10.
15	Each of the foregoing violations in Paragraphs 8 (a)-(g) above constitute cause
16	for the suspension or revocation of the real estate license and/or license rights of Respondent
17	under the provisions of Code sections 10177(d), 10177(g), and 10177(h) (as to ATCHLEY).
18	COSTS
19	(AUDIT COSTS)
20	11.
21	Section 10148(b) of the Code, provides, in pertinent part, that the Real Estate
22	Commissioner shall charge a real estate broker for the costs of any audit if the Commissioner
23	has found in a final decision, following a disciplinary hearing, that the broker has violated

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section.

Section 10145 of the Code or a regulation or rule of the Commissioner interpreting said Code

# (INVESTIGATION AND ENFORCEMENT COSTS)

12.

Section 10106 of the Code, provides, in pertinent part, that in any order issued in resolution of a disciplinary proceeding before the Department, the Commissioner may request the administrative law judge to direct a licensee found to have committed a violation of this part to pay a sum not to exceed the reasonable costs of investigation and enforcement of the case.

#### PRAYER

WHEREFORE, Complainant prays that a hearing be conducted on the allegations of this Accusation and that upon proof thereof, a decision be rendered imposing disciplinary action against all licenses and/or license rights under the Real Estate Law (Part 1 of Division 4 of the California Business and Professions Code) of Respondent LEADINGHAM REALTY & ASSOCIATES INC and ANDREW D ATCHLEY, for the cost of investigation and enforcement as permitted by law, and for such other and further relief as may be proper under applicable provisions of law.

Dated at San Diego, California this 16th day of September , 2024.

Veronica Kilpatrick

Supervising Special Investigator

ce: LEADINGHAM REALTY & ASSOCIATES INC ANDREW D ATCHLEY

Sacto.

Audits - Isabel Beltran