

Department of Real Estate 320 West 4th Street, Suite 350 Los Angeles, California 90013

Telephone:

(213) 576-6982

MAY 2 8 2024

DEPT. OF REAL ESTATE

By

BEFORE THE DEPARTMENT OF REAL ESTATE STATE OF CALIFORNIA

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In the Matter of the Accusation of) No. H-05784 SD

BEYOND PROPERTY)
MANAGEMENT; and)

DANYEL BROOKS, individually and as designated officer of Beyond Property Management,)

Respondents.)

It is hereby stipulated by and between Respondents BEYOND PROPERTY MANAGEMENT ("BPM") and DANYEL BROOKS ("BROOKS"), individually and as designated officer of Beyond Property Management (collectively "Respondents"), both represented by Joshua A. Rosenthal, Esq., and the Complainant, acting by and through Diane Lee, Counsel for the Department of Real Estate, as follows for the purpose of settling and disposing of the Accusation ("Accusation") filed on or about December 4, 2023, in this matter:

 All issues which were to be contested and all evidence which were to be presented by Complainant and Respondents BPM and BROOKS at a formal hearing on the Accusation, which hearing was to be held in accordance with the provisions of the California

Administrative Procedure Act ("APA"), shall instead and in place thereof be submitted solely on the basis of the provisions of this Stipulation and Agreement ("Stipulation").

- Respondents BPM and BROOKS have received and read, and understand the Statement to Respondent, the Discovery Provisions of the APA, and the Accusation filed by the Department of Real Estate in this proceeding.
- 3. Respondents BPM and BROOKS filed Notices of Defense pursuant to California Government Code section 11506 for the purpose of requesting a hearing on the allegations in the Accusation. Respondents BPM and BROOKS hereby freely and voluntarily withdraw said Notices of Defense. Respondents BPM and BROOKS acknowledge that they understand that by withdrawing said Notices of Defense they thereby waive their right to require the Commissioner to prove the allegations in the Accusation at a contested hearing held in accordance with the provisions of the APA and that Respondents BPM and BROOKS will waive other rights afforded to them in connection with the hearing such as the right to present evidence in their defense and the right to cross-examine witnesses.
- 4. This Stipulation is based on the factual allegations contained in the Accusation. In the interest of expediency and economy, Respondents BPM and BROOKS choose not to contest these factual allegations, but to remain silent and understand that, as a result thereof, these factual statements will serve as a prima facie basis for the disciplinary action stipulated to herein and violations set for below.
- 5. This Stipulation and Respondents' decision not to contest the Accusation are made for the purpose of reaching an agreed disposition of this proceeding, and are limited to this proceeding and any other proceeding or case in which the Department of Real Estate, or another licensing agency of this state or another state, or if a local, state, or federal government is involved, and otherwise shall not be admissible in any other criminal or civil proceedings.

 Respondents BPM and BROOKS further understand that the sustained violation(s) may be considered in any future administrative or disciplinary matters by the Department of Real Estate.

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- 6. It is understood by the parties that the Real Estate Commissioner may adopt this Stipulation as his Decision in this matter thereby imposing the penalties and sanctions on the real estate licenses and license rights of Respondents BPM and BROOKS as set forth in the below "Order." In the event that the Commissioner in his discretion does not adopt this Stipulation, it shall be void and of no effect, and Respondents BPM and BROOKS shall retain the right to a hearing and proceeding on the Accusation under the provisions of the APA and shall not be bound by this Stipulation herein.
- 7. The Order or any subsequent Order of the Real Estate Commissioner made pursuant to this Stipulation herein shall not constitute an estoppel, merger, or bar to any further administrative or civil proceedings by the Department of Real Estate with respect to any matters which were not specifically alleged to be causes for Accusation in this proceeding, but do constitute a bar, estoppel, and merger as to any allegations specifically and actually contained in the Accusation against Respondents BPM and BROOKS herein.
- 8. Respondents BPM and BROOKS understand that by agreeing to this Stipulation, Respondents BPM and BROOKS agree to pay, pursuant to California Business and Professions Code section 10106, the cost of the investigation and enforcement. The amount of investigation and enforcement cost is \$3,196.70.
- 9. Respondents BPM and BROOKS understand that by agreeing to this Stipulation, Respondents BPM and BROOKS agree to pay, pursuant to California Business and Professions Code section 10148, the cost of the audit which led to this disciplinary action, or provide proof satisfactory to the Commissioner that this cost of audit has already been paid. The amount of said cost for the original audit (SD220009) is \$11,929.00.

10. Respondents BPM and BROOKS understand that by agreeing to this 1 Stipulation and Agreement, the findings set forth below in the Determination of Issues become 2 final, and the Commissioner may charge Respondents BPM and BROOKS, with joint and 3 several liability, for the cost of any subsequent audit(s) conducted pursuant to California 4 Business and Professions Code section 10148. The maximum cost of the subsequent audit will 5 not exceed \$14,911.25. 6 7 **DETERMINATION OF ISSUES** 8 By reason of the foregoing, it is stipulated and agreed that the following 9 determination of issues shall be made: 10 The conduct, acts, or omissions of Respondents BEYOND PROPERTY 11 MANAGEMENT and DANYEL BROOKS, as described in the Accusation and Paragraph 4, 12 above, are a basis for discipline of Respondent BPM's and BROOKS's licenses and license 13 rights pursuant to California Business and Professions Code sections 10085, 10145, 10146, 14 10159.2, 10176(g), 10176(i), 10177(d), 10177(g), 10177(h), and 10177(j) and Title 10, Chapter 6 15 of the California Code of Regulations, sections 2725, 2831.2, 2832, 2832.1, 2970, and 2972. 16 17 **ORDER** 18 WHEREFORE, THE FOLLOWING ORDER is hereby made: 19 20 (BEYOND PROPERTY MANAGEMENT: SUSPENSION) 21 I. 22 23

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All licenses and licensing rights of BPM under the Real Estate Law are suspended for a period of ninety (90) days from the effective date of this Decision:

- A. Provided, however, that the initial thirty (30) days of said suspension shall be stayed upon condition that:
 - 1. BPM pays a monetary penalty pursuant to California Business and Professions

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Code section 10175.2 at the rate of \$50.00 per day for a monetary penalty of \$1,500.00 total.

- 2. Said payment shall be in the form of a cashier's check or certified check made payable to the Recovery Account of the Real Estate Fund. Said check must be received by the Department of Real Estate prior to the effective date of the Decision in this matter.
- 3. No further cause for disciplinary action against the real estate license of BPM occurs within two (2) years from the effective date of the Decision in this matter.
- 4. If BPM fails to pay the monetary penalty in accordance with the terms of the Decision, the Commissioner may, without a hearing, order the immediate execution of all or any part of the stayed suspension, in which event BPM shall not be entitled to any repayment nor credit, prorated or otherwise, for money paid to the Department of Real Estate under the terms of this Decision.
- 5. If BPM pays the monetary penalty and if no further cause for disciplinary action against the real estate license of BPM occurs within two (2) years from the effective date of the Decision, the stay hereby granted shall become permanent.
- B. The remaining sixty (60) days of the ninety (90) day suspension shall be stayed for two (2) years upon the following terms and conditions:
- 1. BPM shall obey all laws, rules, and regulations governing the rights, duties, and responsibilities of a real estate licensee in the State of California; and
- 2. That no final subsequent determination be made after hearing or upon stipulation, that cause for disciplinary action occurred within two (2) years from the effective date of this Decision. Should such a determination be made, the Commissioner may, in his discretion, vacate, and set aside the stay order and re-impose all or a portion of the stayed suspension. Should no such determination be made, the stay imposed herein shall become permanent.

(DANYEL BROOKS: SUSPENSION)

II.

All licenses and licensing rights of BROOKS under the Real Estate Law are suspended for a period of ninety (90) days from the effective date of this Decision:

- A. Provided, however, that the initial thirty (30) days of said suspension shall be stayed upon condition that:
- 1. BROOKS pays a monetary penalty pursuant to California Business and Professions Code section 10175.2 at the rate of \$50.00 per day for a monetary penalty of \$1,500.00 total.
- 2. Said payment shall be in the form of a cashier's check or certified check made payable to the Recovery Account of the Real Estate Fund. Said check must be received by the Department of Real Estate prior to the effective date of the Decision in this matter.
- 3. No further cause for disciplinary action against the real estate license of BROOKS occurs within two (2) years from the effective date of the Decision in this matter.
- 4. If BROOKS fails to pay the monetary penalty in accordance with the terms of the Decision, the Commissioner may, without a hearing, order the immediate execution of all or any part of the stayed suspension, in which event BROOKS shall not be entitled to any repayment nor credit, prorated or otherwise, for money paid to the Department of Real Estate under the terms of this Decision.
- 5. If BROOKS pays the monetary penalty and if no further cause for disciplinary action against the real estate license of BROOKS occurs within two (2) years from the effective date of the Decision, the stay hereby granted shall become permanent.
- B. The remaining sixty (60) days of the ninety (90) day suspension shall be stayed for two (2) years upon the following terms and conditions:
- 1. BROOKS shall obey all laws, rules, and regulations governing the rights, duties, and responsibilities of a real estate licensee in the State of California; and
 - 2. That no final subsequent determination be made after hearing or upon

stipulation, that cause for disciplinary action occurred within two (2) years from the effective date of this Decision. Should such a determination be made, the Commissioner may, in his discretion, vacate, and set aside the stay order and re-impose all or a portion of the stayed suspension. Should no such determination be made, the stay imposed herein shall become permanent.

(BPM AND BROOKS: INVESTIGATION AND ENFORCEMENT COSTS) III.

Respondents BPM AND BROOKS shall, within thirty (30) days from the effective date of this Decision and Order, pay the sum of \$3,196.70 with joint and several liability for the Commissioner's reasonable cost for investigation and enforcement which led to this disciplinary action. Said payment shall be in the form of a cashier's check made payable to the Department of Real Estate. The investigative and enforcement costs must be delivered to the Department of Real Estate, Flag Section at P.O. Box 137013, Sacramento, CA 95813-7013, within thirty (30) days from the effective date of this Decision and Order. If the costs of investigation and enforcement are not paid within thirty (30) days from the effective date of this Decision and Order, the licenses and license rights of Respondents BPM AND BROOKS shall automatically be suspended until full payment is made.

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(BPM AND BROOKS: AUDIT COSTS)

IV.

1. Pursuant to California Business and Professions Code section 10148,
Respondents BPM AND BROOKS owe \$11,929.00 with joint and several liability for the
Commissioner's cost of the audit which led to this disciplinary action. Respondents BPM AND
BROOKS shall pay such cost within thirty (30) days of receiving an invoice therefore from the
Commissioner. Payment of the audit cost should not be made until Respondents BPM and/or
BROOKS receive the invoice. If Respondents BPM AND BROOKS fail to satisfy this condition
in a timely manner as provided for herein, the real estate licenses of Respondents shall
automatically be suspended until payment is made in full, or until a decision providing otherwise
is adopted following a hearing.

2. Pursuant to California Business and Professions Code section 10148,
Respondents BPM AND BROOKS shall pay the Commissioner's reasonable cost, not to exceed \$14,911.25, with joint and several liability, for audit(s) to determine if Respondents BPM and/or BROOKS have corrected the violations found in the Determination of Issues. In calculating the amount of the Commissioner's reasonable cost, the Commissioner may use the estimated average hourly salary for all persons performing audits of real estate broker(s), and shall include an allocation for travel time to and from the auditor's place of work. Respondents BPM AND BROOKS shall pay such cost within thirty (30) days of receiving an invoice therefor from the Commissioner. Payment of the audit costs should not be made until Respondents BPM and/or BROOKS receives the invoice. If Respondents BPM AND BROOKS fail to satisfy this condition in a timely manner as provided for herein, the real estate license of Respondents BPM AND BROOKS shall automatically be suspended until payment is made in full, or until a decision providing otherwise is adopted following a hearing held pursuant to this condition.

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(BROOKS: TRUST FUND COURSE)

Respondent BROOKS shall, within ninety (90) days of the effective date of this Decision and Order, provide proof satisfactory to the Commissioner, of having taken and successfully completed the continuing education course on trust fund accounting and handling specified in California Business and Professions Code section 10170.5(a)(3). Proof of satisfaction of this requirement includes evidence that Respondent BROOKS has successfully completed the trust fund account and handling continuing education course, no earlier than one hundred twenty (120) days prior to the effective date of the Decision and Order in this matter. Proof of completion of the trust fund accounting and handling course must be delivered to the Department of Real Estate, Flag Section at P.O. Box 137013, Sacramento, CA 95813-7013 or by fax at (916) 263-8758, within ninety (90) days of the effective date of this Decision and Order.

(RESTITUTION)

VI.

Respondents BPM and BROOKS shall, within thirty (30) days from the effective date of this Decision, pay the following restitution with joint and several liability along with a written explanation the restitution is to return past fees as required by Department of Real Estate, and send proof satisfactory to the Commissioner that restitution has been made.

- \$350.00 to Jeffrey Klatt,
- \$550.00 to Jessica Robinson,
- \$200.00 to Karey Finn and Eric Finn,
- \$120.00 to Srivatsan Thiruvengadam, and
- \$120.00 to Mona Epstein

Such proof of restitution shall be sent to the Department of Real Estate at: Department of Real Estate, Flag Section, P.O. Box 137013, Sacramento, CA 95813-7013. If Respondents BPM and

BROOKS fail to satisfy this condition, the Commissioner shall order suspension of Respondents' licenses until Respondents pay restitution and provide proof thereof.

DATED: _04/15/2024

Diane Lee

DIANE LEE,

Counsel for Department of Real Estate

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EXECUTION OF THE STIPULATION

I, DANYEL BROOKS, individually and as designated officer of Beyond Property Management, have read the Stipulation and discussed it with our attorney, Joshua A. Rosenthal, Esq. Its terms are understood by me and Beyond Property Management, and are agreeable and acceptable to me and Beyond Property Management. I understand that I am waiving rights given to me and Beyond Property Management by the California APA (including, but not limited to, California Government Code sections 11506, 11508, 11509, and 11513), and I, individually and as designated officer of Beyond Property Management, willingly, intelligently, and voluntarily waive those rights, including, but not limited to, the right of requiring the Commissioner to prove the allegations in the Accusation at a hearing at which Beyond Property Management and I would have the right to cross-examine witnesses against me and Beyond Property Management and to present evidence in defense and mitigation of the charges.

MAILING AND E-MAIL

Respondents BPM and BROOKS shall <u>mail</u> the original signed signature page of this Stipulation herein to Department of Real Estate, Attention: Legal Section – Diane Lee, 320 West Fourth Street, Suite 350, Los Angeles, California 90013-1105.

In the event of time constraints before an administrative hearing, Respondents

BPM and BROOKS can signify acceptance and approval of the terms and conditions of this

Stipulation and Agreement by emailing a scanned copy of the signature page, as actually signed

by Respondents BPM and BROOKS, to the Department counsel assigned to this case.

Respondents BPM and BROOKS agree, acknowledge, and understand that by electronically sending the Department a scan of Respondents BPM's and BROOKS's actual signatures as they appear on the Stipulation and Agreement that receipt of the scan by the Department shall be binding on Respondents BPM and BROOKS as if the Department had received the original signed Stipulation.

Respondents BPM's and BROOKS's signatures below constitute acceptance and approval of the terms and conditions of this Stipulation. Respondents BPM and BROOKS agree, acknowledge, and understand that by signing this Stipulation, Respondents BPM and BROOKS are bound by its terms as of the date of such signatures and that this agreement is not subject to rescission or amendment at a later date except by a separate Decision and Order of the Real Estate Commissioner.

DATED: ______

BEYOND PROPERTY MANAGEMENT, by Danyel Brooks, designated officer of Beyond Property Management

DATED: 4/12/24

DANYEL BROOKS, individually and as designated officer of Beyond Property Management

DATED: 4/12/24

JOSHUA A. ROSENTHAL, ESQ. Attorney for Respondents BEYOND PROPERTY MANAGEMENT. and DANYEL BROOKS Approved as to Form

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The foregoing Stipulation and Agreement is hereby adopted as my Decision as to Respondents BEYOND PROPERTY MANAGEMENT and DANYEL BROOKS, and shall become effective at 12 o'clock noon on Jone 17, 2024 IT IS SO ORDERED _____

> CHIKA SUNQUIST REAL ESTATE COMMISSIONER

By: Marcus L. McCarther

Chief Deputy Real Estate Commissioner